



# MEMORANDUM

Date: March 20, 2026

To: The Honorable Chair and Members  
Pima County Board of Supervisors

From: Jan Lester *Jan Lester*  
County Administrator

Re: **Additional Information for the March 24, 2026, Board of Supervisors Meeting Agenda Item 24 – Hearing – Solicitation No. IFB2500027838, Portable Restroom, Rentals and Services**

On February 23, 2026, a Notice of Recommendation for Award was issued to respondents for the referenced solicitation, Portable Restroom Rentals & Services. FusionSite Arizona, LLC dba Stamback Services was identified as the awardee, and the bid submitted by Elite Waste dba Dumpster Guys was determined to be non-responsive.

On February 25, 2026, Dumpster Guys submitted a protest pursuant to Pima County Procurement Code §11.20.010(F). The protests asserted that the company has over eight years of experience providing services in Pima County under various business names: however, only one year of experience was indicated in its bid submission. Dumpster Guys requested reconsideration of its bid based on additional documentation submitted with the protest to demonstrate a longer history of experience.

On February 27, 2026, the Procurement Director denied the protest on the basis that information submitted after the bid deadline cannot cure a material deficiency or render a non-responsive bid responsive. While the County acknowledged the clarification regarding prior business operations, responsiveness must be determined solely from the bid as submitted by the deadline.

On March 5, 2026, Dumpster Guys submitted a protest appeal to the Board of Supervisors through the Clerk of the Board pursuant to Pima County Procurement Code §11.20.010(H) (Protest Appeal). This appeal of the Procurement Director’s decision is scheduled to be heard at the March 24, 2026, Board of Supervisors meeting.

The attached Memorandum provides Procurement’s responses to the issues raised in Dumpster Guys’ Protest Appeal.

JKL/je

Attachments

- c: Carmine DeBonis, Jr., Deputy County Administrator
- Steve Holmes, Deputy County Administrator
- Chad Kasmar, Deputy County Administrator

MAR 20 26 PM 12:46 PCLK OF BD

Date: March 19, 2026

To: Jan Lesher  
County Administrator

From: Bruce D. Collins *bdc*  
Procurement Director

Re: Additional Information for the March 24, 2026 Board of Supervisors Meeting Agenda Item 24 – Protest Appeal by Elite Waste dba Dumpster Guys of Award for Solicitation No. IFB-2500027838, Portable Restroom Rentals and Services

This information is provided in response to the protest appeal submitted on March 5, 2026, by Elite Waste dba Dumpster Guys (“Dumpster Guys”) regarding IFB-2500027838. Dumpster Guys timely appealed the Procurement Director’s decision that their protest was denied, asserting that they should have not been deemed non-responsive because they possess the required experience. After reviewing the appeal, the Procurement Department reaffirms its original determination and provides the following information for the Board’s consideration.

The solicitation, *Instructions to Offerors*, Section 2.1, Contractor Minimum Qualifications, requires that Offerors submit all documents identified in Section 3 to verify compliance with minimum qualifications. Section 3 further states that failure to check the appropriate response and provide requested documentation may result in rejection as non-responsive.

For this solicitation, Offerors were required to demonstrate at least three consecutive years of experience providing portable restroom rentals and services, submit business licenses as evidence, and indicate compliance by selecting “Yes” or “No.”

Dumpster Guys submittal included business licenses for years 2024 and 2025 and indicated “No” for the minimum qualification requirement, reflecting only two years of experience at the time of submission. Based on the bid as submitted, the County determined that the minimum qualifications were not met, and the bid was properly deemed non-responsive.

The appeal does not provide grounds to alter or overturn the Procurement Director’s decision. The County’s evaluation was conducted in accordance to procurement rules. Information provided after the bid deadline cannot cure a material deficiency or render a non-responsive bid responsive. While the County acknowledges the clarification regarding prior business operations, responsiveness must be determined solely from the bid submitted by the deadline.

Accordingly, it is recommended that the Board affirm the Procurement Director’s decision and uphold the award to FusionSite Arizona, LLC dba Stamback Services as the only responsive and responsible bidder for this solicitation.

JL/aw

c: Carmine DeBonis Jr, Deputy County Administrator  
Steve Holmes, Deputy County Administrator  
Sarah Horvath, Director, Kino Sports Complex District  
Bruce D. Collins, Director, Procurement Department



[Kevin@dumpsterguys.com](mailto:Kevin@dumpsterguys.com)

February 27, 2026

Kevin Goode, Owner  
Elite Waste DBA Dumpster Guys  
3851 S Country Club Rd  
Tucson, AZ 85714

**Re: Response to Protest – Solicitation No. IFB2500027838, Portable Restroom, Rentals and Services**

Dear Mr. Goode:

Thank you for your correspondence regarding IFB2500027838 and for providing additional information concerning your company's experience.

**1. Acknowledgment of Protest**

Your protest was received by the Procurement Department on February 25, 2026. Pursuant to Pima Code § 11.20.010 (Protests), the protest underwent a Protest Merit Assessment to determine its timeliness, completeness, and whether it established a valid basis for protest under the applicable procurement code.

**2. Summary of Protest Grounds and Requested Relief**

You assert that your company has over eight years of experience providing services in Pima County under various business names but inadvertently indicated only one year of experience on your bid. You request that your bid be reviewed and reconsidered based on this corrected information, supported by business licenses for your current and previous companies.

**3. Review of Procurement File**

The solicitation, *Instructions to Offerors*, Section 2.1, Contractor Minimum Qualifications, requires that Offerors submit all documents in Section 3 verifying compliance with minimum qualifications. Section 3 states that failure to check the appropriate response and provide requested documentation may result in rejection as non-responsive.

For this solicitation, Offerors were required to demonstrate at least three consecutive years of experience providing portable restroom rentals and services, submit business licenses as evidence, and indicate compliance by selecting "Yes" or "No."

Bruce D. Collins, Director

Mr. Kevin Goode, Owner

Re: Response to Protest – Solicitation No. IFB-2500027838, Portable Restroom, Rentals, and Services

February 27, 2026

Page 2

#### **4. Procurement's Determination**

Your submittal included business licenses for years 2024 and 2025 and indicated "No" for the minimum qualification requirement, reflecting only two years of experience at the time of submission. Based on the bid as submitted, the County determined that the minimum qualifications were not met, and the bid was properly deemed non-responsive.

Information provided after the bid deadline cannot cure a material deficiency or render a non-responsive bid responsive. While the County acknowledges your clarification regarding prior business operations, responsiveness must be determined solely from the bid submitted by the deadline. Accordingly, the protest is denied for failure to state a valid basis under Pima County Code § 11.20.010(F).

#### **5. Next Steps/Appeal Rights**

If you are adversely affected by this decision, you may appeal to the Pima County Board of Supervisors by filing a written appeal with the Clerk of the Board within five (5) business days of the date of this decision, in accordance with Pima County Code § 11.20.010(H).

If an appeal is filed on time, the Board will consider the matter at a regularly scheduled meeting within 30 business days. The Board may uphold the Procurement Director's decision or determine and impose an alternative remedy as appropriate.

Please note that dismissals due to untimeliness are not subject to appeal.

Should you have any questions or need further clarification, please contact me.

Sincerely,

*Bruce Collins*

Bruce D. Collins, CPPO  
Procurement Director

C: Sarah Horvath, Department Director  
Ana Wilber, Procurement Division Manager  
Stephen Romero, Procurement Officer  
Bobby Yu, Supervisor, County Attorney's Office  
Interested Parties

# **DUMPSTER GUYS**

**PORTA POTTY AND DUMPSTER RENTAL TUCSON**

Elite Waste DBA Dumpster Guys  
3851 S Country Club Rd  
Tucson, Az, 85714  
520-534-1000  
Bid- IFB2500027838

To whom it may concern ,

There was an error when we submitted our bid for IFB2500027838 due 2/10/2026, to the Pima County Procurement team. We have been operating as a refuse company in Tucson Arizona, Pima County for over 8 years. We opened as Elite Waste dba Dumpster Guys July 2023 to present. We owned and operated Arizona Waste and Recycling dba Big Red Rolloffs from 2013-2018, through July of 2018. We accidentally marked 1 year when we submitted the application.

Our hope is that providing this information we will be given the opportunity to have our bid reviewed and reconsidered. Please see the attached business license for current and previous companies and please let us know if there are any questions we can assist with.

Thank you,

Kevin Goode

Owner

Dumpster Guys

520-534-1000

**3851 S Country Club Rd. Tucson Az, 85714**  
**Office-520.534.1000, Cell-520.360.5742**



# City of Tucson

## License Certificate

**Business Name and Mailing Address:**  
**BIG RED ROLLOFFS**

**4220 E ILLINOIS ST**  
**TUCSON AZ 85714-2109**

**Owner:**  
**ARIZONA WASTE AND RECYCLING LLC**

**License Number:** T3031016

**Type:** BUSINESS LICENSE

**Issue Date:** February 24, 2026  
**Expiration Date:** December 31, 2017

This license / permit is **non transferable** and must be posted in a conspicuous place at the business location.

THE ISSUANCE OF THIS LICENSE / PERMIT SHALL NOT BE CONSTRUED AS PERMISSION TO OPERATE IN VIOLATION OF ANY LAW OR REGULATION.

FOLD HERE

CITY OF TUCSON, ARIZONA

LICENSE SECTION

Expiration Date: \_\_\_\_\_

December 31, 2017



Non-Transferable

**License Number:** T3031016

MUST BE DISPLAYED IN A  
CONSPICUOUS PLACE

### Business License

For the payment of the license fee, the person or firm below is hereby licensed to conduct business in the City of Tucson. Tax accruing to the City of Tucson shall be paid under provisions of Ch. 19, Tucson City Code. This license is subject to revocation for violation of Ch. 7 or Ch. 19 of the Tucson City Code.

Issued To: **BIG RED ROLLOFFS**

Located At: **4220 E ILLINOIS ST**  
**PIMA COUNTY AZ 85714**

Effective Date: **December 31, 2016**

Please refer to license number in all correspondence.

By   
CFO/Assistant City Manager



# City of Tucson

## License Certificate

**Business Name and Mailing Address:**  
**BIG RED ROLLOFFS**

**4220 E ILLINOIS ST**  
**TUCSON AZ 85714-2109**

**Owner:**  
**ARIZONA WASTE AND RECYCLING LLC**

**License Number:** T3031016

**Type:** BUSINESS LICENSE

**Issue Date:** February 24, 2026  
**Expiration Date:** December 31, 2018

This license / permit is **non transferable** and must be posted in a conspicuous place at the business location.

THE ISSUANCE OF THIS LICENSE / PERMIT SHALL NOT BE CONSTRUED AS PERMISSION TO OPERATE IN VIOLATION OF ANY LAW OR REGULATION.

FOLD HERE

CITY OF TUCSON, ARIZONA

LICENSE SECTION

Expiration Date: \_\_\_\_\_

**December 31, 2018**



Non-Transferable

**License Number:** T3031016

MUST BE DISPLAYED IN A  
CONSPICUOUS PLACE

### Business License

For the payment of the license fee, the person or firm below is hereby licensed to conduct business in the City of Tucson. Tax accruing to the City of Tucson shall be paid under provisions of Ch. 19, Tucson City Code. This license is subject to revocation for violation of Ch. 7 or Ch. 19 of the Tucson City Code.

Issued To: **BIG RED ROLLOFFS**

Located At: **4220 E ILLINOIS ST**  
**PIMA COUNTY AZ 85714**

Effective Date: **December 31, 2017**

Please refer to license number in all correspondence.

By   
CFO/Assistant City Manager

# **DUMPSTER GUYS**

**PORTA POTTY AND DUMPSTER RENTAL TUCSON**

Elite Waste DBA Dumpster Guys  
3851 S Country Club Rd  
Tucson, Az, 85714  
520-534-1000  
Bid- IFB2500027838

To whom it may concern,

I am writing to formally request a reconsideration of our bid submission for IFB2500027838, which was due on February 10, 2026. We would like to clarify a clerical error regarding our years of operation that was made during the initial application process.

On the submission form, we indicated under 3 years of operation. This figure reflects the time we have operated under our current entity, Elite Waste dba Dumpster Guys (established July 2023). However, our leadership team has owned and operated refuse companies within Pima County for over eight years. Previously, we owned and operated Arizona Waste and Recycling dba Big Red Rolloffs from 2013 through July 2018. We found that the application format did not provide a dedicated space to detail this extensive local history and prior business licenses.

Dumpster Guys is proud to be one of the last locally owned and operated refuse businesses in Tucson. Our deep roots in Pima County—spanning nearly a decade—ensure that we provide consistently excellent service, high customer satisfaction, and competitive pricing.

We kindly ask that you review our bid in light of this clarified experience. Thank you for your time and for supporting local Pima County businesses.

Sincerely,

Kevin Goode

Owner

Dumpster Guys

520-534-1000

**3851 S Country Club Rd. Tucson Az, 85714**  
**Office-520.534.1000, Cell-520.360.5742**

**3851 S Country Club Rd. Tucson Az, 85714**  
**Office-520.534.1000, Cell-520.360.5742**