



Pima County Clerk of the Board

Melissa Manriquez

Katrina Martinez
Deputy Clerk

Administration Division
130 W. Congress Street, 1st Floor
Tucson, AZ 85701
Phone: (520)724-8449 • Fax: (520) 222-0448

Management of Information & Records Division
1640 East Benson Highway
Tucson, Arizona 85714
Phone: (520) 351-8454 • Fax: (520) 791-6666

Via Email: kevin@dumpsterguys.com; rachael@dumpsterguys.com

March 17, 2026

Elite Waste, d.b.a. Dumpster Guys
Attn: Kevin Goode, Owner
3851 S. Country Club Road
Tucson, AZ 85714

RE: Appeal of the Pima County Procurement Director's decision regarding Solicitation No. IFB2500027838 – Portable Restroom, Rentals and Services

Dear Mr. Goode:

In accordance with Pima County Code 11.20.010(H), please be advised that we are in receipt of your request to appeal the decision of the Procurement Director in the aforementioned matter. A hearing has been scheduled before the Pima County Board of Supervisors on Tuesday, March 24, 2026, at 9:00 a.m. or thereafter, at the following location:

Pima County Administration Building
Board of Supervisors Hearing Room
130 West Congress, 1st Floor
Tucson, AZ 85701

If you have any questions concerning this hearing, please contact this office at 724-8449.

Sincerely,

A handwritten signature in cursive script that reads "Katrina Martinez, Deputy Clerk".

Melissa Manriquez
Clerk of the Board

c: Pima County Board of Supervisors
Jan Leshner, County Administrator
Sam E. Brown, Chief Civil Deputy County Attorney
Bobby Yu, Deputy County Attorney
Bruce Collins, Director, Procurement
Sarah Horvath, Director, Kino Sports Complex
Ana Wilber, Procurement Division Manager
Stephen Romero, Procurement Officer

DUMPSTER GUYS

PORTA POTTY AND DUMPSTER RENTAL TUCSON

Elite Waste DBA Dumpster Guys
3851 S Country Club Rd
Tucson, Az, 85714
520-534-1000
Bid- IFB2500027838

To whom it may concern,

I am writing to formally request a reconsideration of our bid submission for IFB2500027838, which was due on February 10, 2026. We would like to clarify a clerical error regarding our years of operation that was made during the initial application process.

On the submission form, we indicated under 3 years of operation. This figure reflects the time we have operated under our current entity, Elite Waste dba Dumpster Guys (established July 2023). However, our leadership team has owned and operated refuse companies within Pima County for over eight years. Previously, we owned and operated Arizona Waste and Recycling dba Big Red Rolloffs from 2013 through July 2018. We found that the application format did not provide a dedicated space to detail this extensive local history and prior business licenses.

Dumpster Guys is proud to be one of the last locally owned and operated refuse businesses in Tucson. Our deep roots in Pima County—spanning nearly a decade—ensure that we provide consistently excellent service, high customer satisfaction, and competitive pricing.

We kindly ask that you review our bid in light of this clarified experience. Thank you for your time and for supporting local Pima County businesses.

Sincerely,

Kevin Goode

Owner

Dumpster Guys

520-534-1000

3851 S Country Club Rd. Tucson Az, 85714
Office-520.534.1000, Cell-520.360.5742

MAR 05 26 PM 02:52 PC CLK OF BD

AM



Kevin@dumpsterguys.com

February 27, 2026

Kevin Goode, Owner
Elite Waste DBA Dumpster Guys
3851 S Country Club Rd
Tucson, AZ 85714

Re: Response to Protest – Solicitation No. IFB2500027838, Portable Restroom, Rentals and Services

Dear Mr. Goode:

Thank you for your correspondence regarding IFB2500027838 and for providing additional information concerning your company's experience.

1. Acknowledgment of Protest

Your protest was received by the Procurement Department on February 25, 2026. Pursuant to Pima Code § 11.20.010 (Protests), the protest underwent a Protest Merit Assessment to determine its timeliness, completeness, and whether it established a valid basis for protest under the applicable procurement code.

2. Summary of Protest Grounds and Requested Relief

You assert that your company has over eight years of experience providing services in Pima County under various business names but inadvertently indicated only one year of experience on your bid. You request that your bid be reviewed and reconsidered based on this corrected information, supported by business licenses for your current and previous companies.

3. Review of Procurement File

The solicitation, *Instructions to Offerors*, Section 2.1, Contractor Minimum Qualifications, requires that Offerors submit all documents in Section 3 verifying compliance with minimum qualifications. Section 3 states that failure to check the appropriate response and provide requested documentation may result in rejection as non-responsive.

For this solicitation, Offerors were required to demonstrate at least three consecutive years of experience providing portable restroom rentals and services, submit business licenses as evidence, and indicate compliance by selecting "Yes" or "No."

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Barce D. Collins, Director

Mr. Kevin Goode, Owner

Re: Response to Protest – Solicitation No. IFB-2500027838, Portable Restroom, Rentals, and Services

February 27, 2026

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4. Procurement's Determination

Your submittal included business licenses for years 2024 and 2025 and indicated "No" for the minimum qualification requirement, reflecting only two years of experience at the time of submission. Based on the bid as submitted, the County determined that the minimum qualifications were not met, and the bid was properly deemed non-responsive.

Information provided after the bid deadline cannot cure a material deficiency or render a non-responsive bid responsive. While the County acknowledges your clarification regarding prior business operations, responsiveness must be determined solely from the bid submitted by the deadline. Accordingly, the protest is denied for failure to state a valid basis under Pima County Code § 11.20.010(F).

5. Next Steps/Appeal Rights

If you are adversely affected by this decision, you may appeal to the Pima County Board of Supervisors by filing a written appeal with the Clerk of the Board within five (5) business days of the date of this decision, in accordance with Pima County Code § 11.20.010(H).

If an appeal is filed on time, the Board will consider the matter at a regularly scheduled meeting within 30 business days. The Board may uphold the Procurement Director's decision or determine and impose an alternative remedy as appropriate.

Please note that dismissals due to untimeliness are not subject to appeal.

Should you have any questions or need further clarification, please contact me.

Sincerely,

Bruce D. Collins, CPPO
Procurement Director

C: Sarah Horvath, Department Director
Ana Wilber, Procurement Division Manager
Stephen Romero, Procurement Officer
Bobby Yu, Supervisor, County Attorney's Office
Interested Parties

DUMPSTER GUYS

PORTA POTTY AND DUMPSTER RENTAL TUCSON

Elite Waste DBA Dumpster Guys
3851 S Country Club Rd
Tucson, Az, 85714
520-534-1000
Bid- IFB2500027838

To whom it may concern ,

There was an error when we submitted our bid for IFB2500027838 due 2/10/2026, to the Pima County Procurement team. We have been operating as a refuse company in Tucson Arizona, Pima County for over 8 years. We opened as Elite Waste dba Dumpster Guys July 2023 to present. We owned and operated Arizona Waste and Recycling dba Big Red Rolloffs from 2013-2018, through July of 2018. We accidentally marked 1 year when we submitted the application.

Our hope is that providing this information we will be given the opportunity to have our bid reviewed and reconsidered. Please see the attached business license for current and previous companies and please let us know if there are any questions we can assist with.

Thank you,

Kevin Goode

Owner

Dumpster Guys

520-534-1000

MAR 17 25 AM 09 01 PC CLK OF BD





City of Tucson

License Certificate

Business Name and Mailing Address:

BIG RED ROLLOFFS

4220 E ILLINOIS ST

TUCSON AZ 85714-2109

Owner:

ARIZONA WASTE AND RECYCLING LLC

License Number: T3031016

Type: BUSINESS LICENSE

Issue Date: February 24, 2026

Expiration Date: December 31, 2017

This license / permit is **non transferable** and must be posted in a conspicuous place at the business location.

THE ISSUANCE OF THIS LICENSE / PERMIT SHALL NOT BE CONSTRUED AS PERMISSION TO OPERATE IN VIOLATION OF ANY LAW OR REGULATION.

FOLD HERE

CITY OF TUCSON, ARIZONA

LICENSE SECTION

Expiration Date:

December 31, 2017



Non-Transferable

License Number: T3031016

MUST BE DISPLAYED IN A
CONSPICUOUS PLACE

Business License

For the payment of the license fee, the person or firm below is hereby licensed to conduct business in the City of Tucson. Tax accruing to the City of Tucson shall be paid under provisions of Ch. 19, Tucson City Code. This license is subject to revocation for violation of Ch. 7 or Ch. 19 of the Tucson City Code.

Issued To: **BIG RED ROLLOFFS**

Located At: **4220 E ILLINOIS ST**

PIMA COUNTY AZ 85714

Effective Date: **December 31, 2016**

Please refer to license number in all correspondence.

By 
CFO/Assistant City Manager



City of Tucson

License Certificate

Business Name and Mailing Address:

BIG RED ROLLOFFS

4220 E ILLINOIS ST

TUCSON AZ 85714-2109

Owner:

ARIZONA WASTE AND RECYCLING LLC

License Number: T3031016

Type: BUSINESS LICENSE

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