

COB - BOSAIR FORM

02/10/2026 2:02 PM (MST)

Submitted by Andrew.Flagg@pima.gov



BOARD OF SUPERVISORS AGENDA ITEM REPORT (BOSAIR)

All fields are required. Enter N/A if not applicable. For number fields, enter 0 if not applicable.

Record Number:

Amplifund Grant Record Number: 104898

Award Type: Grant

Is a Board Meeting Date Requested? Yes

Requested Board Meeting Date: 03/03/2026

Signature Only:

NO

Procurement Director Award / Delegated Award: • N/A

Supplier / Customer / Grantor / Subrecipient: Garcia Family Foundation

Project Title / Description: Pima County Homelessness Prevention Hub

Purpose: Community & Workforce Development (CWD) administers programming funded by a variety of sources that helps individuals and families avoid homelessness. Examples include the Emergency Eviction Legal Services (EELS) program, Community Action Agency (CAA), and Homeless Services Division. These programs provide a wide variety of services designed to increase housing stability, including case management, rent and utility assistance, legal services, referrals to job assistance, supportive services, and bridge housing with on-site support. Much of this programming is administered directly by CWD, but CWD also funds community agencies who provide Homelessness Prevention Services through the Emergency Services Network. Currently, there is no central point of contact to obtain Homelessness Prevention Services in Pima County.

This award would fill that gap by providing \$2 million for two years to staff a central phone room to be a central access point for all individuals seeking Homelessness Prevention services in Pima County. This program would build on the success of the Emergency Rental Assistance Program (ERAP) hotline operated by CWD during the pandemic. Beginning in Spring 2022, the ERAP hotline team helped clear a backlog of over 3,000 ERAP applications and timely process new intakes to avoid further backlogs until the County closed the ERAP program at the end of 2023 due to exhaustion of funding.

Note: The Grantor prohibits indirect-cost recovery.

Procurement Method: Grant: Not applicable

Procurement Method Additional Info:	N/A
Program Goals/Predicted Outcomes:	Staff will have capacity to field approximately 7,500 calls monthly and directly connect those callers with a variety of CWD services, depending on their specific circumstances.
Public Benefit and Impact:	Reduction in evictions and homelessness.
Budget Pillar	<ul style="list-style-type: none"> • Improve the quality of life
Support of Prosperity Initiative:	<ul style="list-style-type: none"> • 3. Improve Housing Stability
Provide information that explains how this activity supports the selected Prosperity Initiatives	The Homelessness Prevention Hub will directly connect eligible callers with Homelessness Prevention services allowing more individuals and families to remain stably housed or transition from eviction to stable housing without facing unsheltered homelessness.
Metrics Available to Measure Performance:	The Grantor will separately fund a program evaluation that will provide a thorough quantitative and qualitative analysis of the program. Metrics to be measured include, but would not be limited to, impact on inflow into unsheltered homelessness and outcomes after 12 months post-assistance.
Retroactive:	YES
Retroactive Description:	Retroactive to February 15, 2026 to coincide with the award term only. No funds will be obligated before Board of Supervisors approval. If not approved, individuals and families in Pima County will not have a central contact point to seek Homelessness Prevention services.

Grant / Amendment Information (for grants acceptance and awards)

Record Number:

Amplifund Grant Record Number: 104898

Type: Grant

Department Code: CWD

AmpliFund Grant Record Number: 104898

Amendment Number: N/A

Commencement Date: 02/15/2026

Termination Date: 12/31/2028

Advantage Initial GTAW# (If Applicable): N/A

Total Revenue Amount:

\$2,000,000.00

Total Match Amount

\$0.00

Advantage Grant ID # (If Applicable): N/A

Does PCAO need to review the grant award (or grant amendment)?

NO

Does PCAO need to sign the grant award (or grant amendment)?

NO

Are Federal Funds Involved?

NO

Department: Community & Workforce Development

Name: Andy Flagg

Telephone: (520) 724-8508

GMI Director: _____



Date: _____

2/12/2026

Department Director Signature: _____



Date: _____

2/10/2026

Deputy County Administrator Signature: _____



Date: _____

2/12/2026

County Administrator Signature: _____

Date: _____

2/12/2026



February 10, 2026

Pima County

Community and Workforce Development

2797 E. Ajo Way

Tucson, Az 85713-6223

Attention: Mr. Daniel Sullivan

Re: Homelessness Prevention Hub

Dear Mr. Sullivan:

This letter will confirm the commitment of the Garcia Family Foundation to provide to Pima County ("County"), Community and Workforce Development, funding of \$1,000,000 each of the next two years for a homelessness prevention hub pilot. The hub will provide homelessness prevention assistance through a call center, similar to the distribution of pandemic federal rental assistance funding. We are partnering with the County to test the efficacy of the hub as part of a long-term strategy to fight homeless. We are also funding an evaluation program to assess the success of the hub through University of Arizona/SIROW and the Arizona Housing Analytics Collaborative.

Attached is a form of grant agreement that we will ask the County to execute in connection with this grant. We also understand that the County will present this proposal for approval to the Pima County Board of Supervisors within the next 30 days. Upon receipt of the approval and the executed agreement, we will wire transfer funds to the County within a reasonable timeframe.

We are appreciate the County's commitment to this work.

Sincerely,

Jon D. Ehlinger

President, Garcia Family Foundation

GARCIA FAMILY FOUNDATION
Pima County/Homelessness Prevention Hub

GRANT AGREEMENT

Pima County ("County") hereby acknowledges the conditions of the \$2 million grant approved through the Garcia Family Foundation ("GFF"). The grant period is from February 15, 2026, through December 31, 2028 ("Grant Term").

You agree to use the grant funds for the purposes described below. Any alternative use of grant funds must be authorized in advance in writing by GFF.

Purpose of Grant:

The purpose of the Grant is to support the operations of a homelessness prevention hub call center as outlined in that email from Jon Ehlinger, President of GFF, to Daniel Sullivan, Keith Bentele, Jenifer Garland and Andrew Flagg, dated January 29th, 2026 ("Program").

Payment Schedule:

Any request for change in purpose of grant or timing will need to be sent in writing to GFF.

The payment schedule: GFF will strive to make the payment to the County of \$1,000,000 in a timely manner after the later to occur of notice and receipt of County Board of Supervisors approval of the grant and the fully executed grant agreement, respectively.

Terms and Conditions:

Garcia Family Foundation will:

- Promptly respond to your requests or questions throughout the Grant term
- Provide latitude for you to innovate
- Fund an evaluation of the Program ("Evaluation") through University of Arizona/SIROW (SIROW) and Arizona Housing Analytics Collaborative ("Collaborative"). The Evaluation elements will be determined through reasonable and good faith negotiations taking into consideration Evaluation funding and SIROW and Collaborative capacity
- Agree to the sharing of the information collected in connection with this Grant to allow others to better serve those in poverty
- Maintain the confidentiality, privacy and security of any not otherwise publicly available personal information you provide to us, if any, related to the Grant, unless otherwise agreed or legally required
- Provide you with transparency, honesty and respect, and act with integrity at all times
- Share our experience, expertise and knowledge as requested; provided, however, that you are not required to accept and may disregard any advice or recommendations, and neither us nor the person providing advice or counseling shall be liable in any way because of your reliance on it
- Current status as and continued operation as a private foundation under Section 509(a) and a tax-exempt organization under section 501(c)(3) of the Internal Revenue Code

County will:

- Promptly respond to requests or questions
- Be pragmatic and agile in the face of change or unusual circumstances
- Advocate for what you believe in, but remain open to change for the benefit of the people we both strive to serve
- Empower staff and volunteers
- Encourage inclusiveness and diversity throughout your organization
- Participate in the Evaluation Program with SIROW and the Collaborative
- You will provide any supplemental information we reasonably request within ten business days unless we otherwise agree to an extension. We do not anticipate requiring supplemental information
- Share your results to allow others to learn and perform better, unless we agree in writing otherwise
- Maintain the confidentiality, privacy and security of any proprietary GFF information or not otherwise publicly available personal information you gather related to the Grant, unless otherwise agreed or legally required
- Provide updates to us of any significant developments impacting the Grant
- Maintain accurate records of the expenditures made under this Grant, and maintain such records for a minimum of 3 years after the expiration of the Grant Term
- Provide, as applicable, access to records and reports as reasonably requested for purposes of evaluation
- Provide, as applicable, annual reports and/or financial statements that are generally available (i.e., posted on your website)
- Provide us with transparency, honesty and respect, and act with integrity at all times
- Provide us the opportunity to review and approve the text of any proposed County press or media concerning this grant prior to its release. If this grant is to be used for a film, video, book, or other such product, GFF reserves the right to request a screening or preview of the product, during the final production stages, before deciding whether to be credited as a funder of the product. For purposes of clarity, GFF reserves in its sole discretion the right not to be named in any press or media, including any film, video, book, social media or other such product
- Only use the funds as outlined under the Grant Agreement, including any earnings from the temporary investment of the Grant funds (if applicable). Unless otherwise agreed in writing, if you fail to do so or if you have unused funds at the end of the Grant Term, return any unused funds or repay any funds not used for Grant purposes. In any event, only use the funds for charitable, religious, scientific or educational purposes
- Not take any actions that could damage the reputation of GFF

Other terms:

- If you do not comply with these terms or the terms of the Grant Agreement, we may discontinue any further payments under the Grant, if any, and/or require a total or partial refund of any Grant funds. We will request any refunds in writing and payment will be made within 30 days, unless otherwise agreed in writing

- Any information provided to us or generated in connection with this Grant may be used for research and evaluation purposes, and such other purposes as either of us may determine. We may also distribute to the public the information and data you provide to us or summaries of such information, provided it does not disclose personal information or otherwise confidential information related to County or GFF
- This Grant is to your organization and may not be assigned to anyone else, and no one else may rely upon the terms and conditions of this Grant. This Grant does not create any agency, partnership or joint venture responsibilities of either party. No director, employee or consultant of either of us may benefit from this Grant. Neither of us receives any rights to any intellectual property of the other. However, the source code for the Care4Me app will be open sourced
- We will each provide to the other electronic versions of any requested or required information, including any notices, required reports or reporting. You will send any such information to [REDACTED] or such other person or email as we designate in writing to you

Pima County

Name/Title: _____

Signature: _____ Date: _____

Garcia Family Foundation

Name/Title: Jon Ehlinger, President

Signature: _____ Date: _____

From: [Jon Ehlinger](#)
To: [Daniel Sullivan](#); [Jenifer Darland](#); [Andrew Flagg](#)
Cc: [Bentele, Keith G - \(keithb\)](#); [Lara Law](#)
Subject: Pima County Prevention Hub
Date: Monday, February 9, 2026 1:27:50 PM
Attachments: [image001.png](#)
[gff Pima letter 2026.docx](#)
[GFF Grant Agreement Pima County 2026.docx](#)

Some people who received this message don't often get email from jon.ehlinger@gffaz.org. [Learn why this is important](#)

CAUTION: This message and sender come from outside Pima County. If you did not expect this message, proceed with caution. Verify the sender's identity before performing any action, such as clicking on a link or opening an attachment.

I have confirmation on proceeding with the homelessness prevention hub consistent with the terms outlined below.

Attached for your review are a draft grant agreement and a draft letter to the County Board of Supervisors, which I assumed you may need for the presentation to them and their sign off (we have had to do similar letters in the past dealing with local government). Let me know if you or your legal staff have any questions or suggested changes. If the letter is not necessary, we can toss it.

At the same time, we will be putting into place an agreement with SIROW and the Arizona Housing Analytics Collaborative ("AzHAC") for an evaluation program for this work. We will be providing up to \$200,000 in funding for the evaluation. The evaluation elements will be subject to discussion between you and Keith, taking into consideration the work to be done, funding amount, timing and capacity within SIROW and AzHAC.

Let me know if anyone has any questions.

Looking forward to completing the approvals/documentation, and moving forward expeditiously with the project to help more people in Pima County.

Take care.

Jon Ehlinger | President

1720 W. Rio Salado Pkwy, Suite A | Tempe, AZ 85281



Changing lives. together.

From: Jon Ehlinger [REDACTED]
Sent: Thursday, January 29, 2026 7:08 AM
To: 'Daniel Sullivan' [REDACTED]; Bentele, Keith G - (keithb) [REDACTED];
Jenifer Darland [REDACTED]; Andrew Flagg [REDACTED] >
Subject: Pima County Call Recap--Prevention Hub

Hi,

My apologies for the delay. Recap below for your changes, clarifications, etc.

- Daniel Sullivan, Jennifer Darland, Andrew Flagg
- Prevention Hub
 - How do you define prevention
 - “Prevention” (not homeless yet but at risk)
 - Primarily rental and utility assistance (RA, UA), but also seeking to distribute flex funds as applicable
 - Success look like? Homelessness inflow decreases; eviction filings continue to fall; positive housing stability for recipients
 - Desire to stop the crisis but also connect to services through a navigator model for longer term sustainability
 - One stop model similar to Workforce Development
 - Why prevention hub approach?
 - Previous success with ERAP and continuing success with EELS
 - High phone usage/success (personal touch, ability to eliminate/avoid backlogs)(both ERAP, EELS)
 - EELS/11k contacts, 81% phone
 - EELS/court based navigators, eviction assistance, constables tied to social workers; evictions have been dropping in Pima County
 - Court/lawyer, rental assistance, bridge housing (bridge housing 80% positive exits)
 - Like the timing relative to other trends/initiatives
 - County investment? EELS, infrastructure (e.g., execution model, space, systems-existing or new TBD), \$2 million RA/UA, \$300k flex funds
- Prevention Assistance
 - Intent: “low barrier”
 - Eligibility criteria—risk of homelessness—eviction risk; 80% AMI, doc requirements waived if in designated vulnerable areas; likelihood of staying housed: interest in increasing capacity to assess for this, possibly using for

example state self sufficiency matrix or other tools

- RA, UA, flex funds as applicable
- Primarily distribute through the prevention hub
 - Pooled appointment model/some referrals to ESN participants (federal funding distributed at least in part to ESN participants for prevention)/will work to make the hand off as seamless as possible (e.g., appointment with “Jen” vs “Primavera”)
- Call center and processes
 - Assumptions?
 - # of calls expect? 7500-8k/monthly
 - Expect to reduce some of the repeat calls they are getting today; previous experience with ERPA was that they were able to do so with this type of approach
 - Data capture through the hub
 - Staffing—8 for calls; 1 supervisor
 - Timing, urgency to launch—60-90 days, perhaps up to 120 (Jon E.); once our commitment for a grant is communicated they will pursue getting req’s out for hires (some hires will come from redeployed people who previously handled ERAP RA/UA calls speeding up the time to launch); Grant Agreement requires county legal review and Bd of Supervisors sign off (meetings 2x/month). Launch requires hiring and training, system selection, data/eval identified
 - Timing should work for SIROW/AzHAC; two bigger projects are being completed the next 3 months stressing capacity
 - Systems—existing, transitioning to a new system. Information will be captured and stored in both over the life of the pilot. No HMIS/dual entry
 - Incorporating wraparound services as applicable; navigator model (emphasis on not only stopping the emergency but striving for sustainable outcomes); collaborative engagement with other county Dept’s as applicable
 - Communicate availability? If and how TBD
- Eval—SIROW/AzHAC (\$200k)
 - Focus: Impact on inflow. Housing stability/insecurity 12 months post-assistance. How well we pick people likely to have become homeless if possible. “Why” of the outcomes.
 - Process, qual, quant—interest in all 3, including an interest in understanding the client experience with the process and process improvement suggestions
 - Open to discussing control group construct; but no commitment to do so
- Open areas (not discussed)
 - Client consents, data sharing agreement for evaluation work, desired data for eval (Keith)

GFF

- 2 years/\$1 million per year
- Eval/\$200k (SIROW/AzHAC)
- No indirect costs
- Not binding until grant agreement executed
- Likely breakout: \$700k--staff + supervisor + other admin expenses; \$300k--flex funds

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