

BOARD OF SUPERVISORS AGENDA ITEM REPORT AWARDS / CONTRACTS / GRANTS

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Award

Requested Board Meeting Date: October 5, 2021

or Procurement Director Award:

*Contractor/Vendor Name/Grantor (DBA):

SJM Premier Medical Group, LLC

* = Mandatory, information must be provided

*Project Title/Description:

COVID-19 Medical Support for Refugee Populations

*Purpose:

Provide medical staff for COVID-19 evaluation, assessment and support at designated facilities that are housing refugees who are COVID-19 positive, suspect, or high risk.

Amendment #2 adds \$398,750 to the not to exceed amount and changes the Scope and the Pricing, due to more services being required than anticipated.

*Procurement Method:

Board of Supervisors Policy D29.7 per RFP.

*Program Goals/Predicted Outcomes:

- Provide 11 hours/day of in person care to refugees that have tested positive for COVID-19, are suspected of being infected, or are at high risk. Care will be provided 7 days a week. See Table 1 in Exhibit A for a breakdown of staff to be provided according to the census numbers.
- Provide on-call services the remaining 13 hours of the day, 7 days a week.

*Public Benefit:

This care is for refugees that are in the country legally. Many of them arrived from high risk areas. Containing the disease is important to controlling the virus in Pima County.

*Metrics Available to Measure Performance:

of hours of care provided in person; divided by licensure

of days of on-call care provided; by licensure

of patients seen

of calls responded to

of patients accompanied to hospital

*Retroactive:

Yes. Negotiations with Contractor and other interested parties took place throughout September once it became clear that the amount of services previously planned and budgeted for was inadequate, especially as the County has been told to expect a surge in asylum seekers in the near future.

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THE APPLICABLE SECTION(S) BELOW MUST BE COMPLETED

Click or tap the boxes to enter text. If not applicable, indicate "N/A". Make sure to complete mandatory (*) fields

	<u></u> Department Code:			Contract Number (i.e., 15-123):			
Commencement Date:							
Expense Amount \$							
*Funding Source(s) required:							
Funding from General Fund?	C Yes C No	If Yes\$	Manual	%			
Contract is fully or partially fund		Yes	C No				
If Yes, is the Contract to a ven	dor or subrecipient?						
Were insurance or indemnity cla If Yes, attach Risk's approval.	uses modified?	(Yes	ී No				
Vendor is using a Social Security If Yes, attach the required form pe		(Yes e 22-10.	් No				
Amendment / Revised Award	<u>Information</u>						
Document Type: <u>CT</u>	Department	Code: <u>HD</u>		Contract Number (i.e., 15-123): <u>22-003</u>			
Amendment No.: <u>02</u>			AMS \	/ersion No.: <u>04</u>			
Commencement Date: 09/13/2	2021		New Termination Date: <u>07/01/2022</u>				
			Prior	Contract No. (Synergen/CMS): <u>N/A</u>			
	Increase 📮 Decrea	se	Amou	nt This Amendment: \$ <u>398,750.00</u>			
Is there revenue included?	Ĉ Yes Ĉ No ⊔	f Yes \$		TRE THIS AMENIAMENT. 9 000,700.00			
*Funding Source(s) required: many of the expenses will I	-	-		Health Special Revenue Fund. It is anticipated that			
Funding from General Fund?	ົ Yes 🤨 No 🔠	f Yes \$		%			
Grant/Amendment Information	on (for grants accentar	so and awar	ds)	C Award C Amendment			
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Pima County Department of Health

Project: COVID-19 Medical Support for Refugee Populations

Contractor: SJM Premier Medical Group, LLC

150 Kailuana Place Kailua, HI 96734

Contract No.: CT-HD-22-003

Contract Amendment No.: 02

Orig. Contract Term: 07/02/2021 - 07/01/2022 Termination Date Prior Amendment: 07/01/2022 Termination Date This Amendment: 07/01/2022 **Orig. Amount:** \$ 150,000.00

Prior Amendments Amount: This Amendment Amount: \$ 100,000.00 \$ 398.750.00

Revised Total Amount:

\$ 648,750.00

CONTRACT AMENDMENT

The parties agree to amend the above-referenced contract as follows:

1. Background and Purpose.

- 1.1. <u>Background</u>. On July 2, 2021, County and Contractor entered into the above referenced agreement to provide COVID-19 medical support for refugee populations.
- 1.2. Purpose. County requires to modify the Scope of Services.
- 2. **Maximum Payment Amount.** The maximum amount the County will spend under this Contract, as set forth in Section 5, is increased by \$398,750.00. County's total payments to Contractor under this contract, including any sales taxes, will not exceed \$648,750.00.
 - 3. Scope of Services. The parties have revised the Scope of Services as described in the attached Exhibit A.1 (3 pages).
 - **4. Compensation.** The parties have revised the Compensation as described in the attached **Exhibit B.1** (2 pages).

THE REMAINDER OF THIS PAGE IS INTENTIONALLY LEFT BLANK

All other provisions of the Contract not specifically changed by this Amendment remain in effect and are binding upon the parties.

PIMA COUNTY	GONTRACTOR JUNEOURLINS					
Chair, Board of Supervisors	Authorized Officer Signature					
	Scott J Miscovich MD President and CEO					
Date	Printed Name and Title					
	09/27/2021					
	Date					
ATTEST						
Clerk of the Board						
Sign of the Board						
Date						
APPROVED AS TO FORM						
Deputy County Attorney						
Jonathan Pinkney						
Print DCA Name						
9/28/21						
Date						
APPROVED AS TO CONTENT						
Department Representative						
09/28/21						
Date						

Exhibit A.1 (3 pages)

Scope of Services

Commencement Date: September 13, 2021

Contractor will provide medical care to County-designated asylum seekers who are known positive, suspected positive, or persistent close contacts/family members of known positive for COVID-19, at County-contracted hotel facilities secured for the temporary housing of these asylum seekers, or at locations as directed by County.

Staffing and Hours of Service

Contractor will employ only confirmed, appropriately Arizona-licensed clinical staff to provide care in accordance with the staffing model presented below. All must be legally authorized to practice in Arizona and must maintain all credentials throughout the course of their services in the execution of this contract. Contractor staff will participate in available training for cultural context and sensitivity providing care to asylum seekers. This training will not result in expense to the Contractor. County preference is that bilingual (English/Spanish) staff be deployed when possible. Providers and staff must be facile with using telephonic translation services.

Base hours of service will be 0900-2000 seven days a week. By mutual agreement, County and Contractor may increase hours of service. At its sole discretion, County may reduce hours of service. Division of service hours into shifts is at the discretion of the contractor. Each shift must meet staffing requirements. Shifts may overlap a maximum of 30 minutes to provide continuity of care.

The population determines the maximum staffing level for Contractor staff, as listed in Table 1 – Staffing Matrix. Contractor will base staffing on the best available estimate of the population for the day.

Table 1 - Staffing Matrix

Population	RN/Medic	CMA/CNA /EMT	Support Staff
	MATTICALE	/ = 1411	Jian
0-20	1	1	. 0
21-40	1	1	1
41-60	2	2	1
61-80	3	2	2
81-100	3	3	2
101-120	3	4	2
121-140	4	5	2
141-160	4	5	3
161-180+	5	6	3

Contractor may deploy staff with any combination of licensure or certification within the given tier (e.g., with population of 130, Contractor may deploy any mix of CMA/CNA/EMT to total 5). An LPN or Medic can substitute for an RN, though County prefers that there be at least one RN per shift.

Contractor will provide on-call RN, licensed to practice in Arizona, to monitor and respond to any acute needs and provide consultation in accordance with the clinical scope of practice. On-call hours are 2000-0900. On-call staff must respond to calls from the facility in a timely manner not to exceed 30 minutes from the time of the initial call to the on-call RN. Contractor will provide the on-call number to County and County partners operating the asylum seeker facility.

Clinical Care

Contractor is to provide medical care appropriate to stabilize or maintain stability, address acute priority issues, and manage COVID-19 illness. This will include intake health history, review of symptoms for chronic health conditions, rounds, vitals monitoring, medication checks, follow up testing, and charting. Contractor nursing staff must have access, via teleconference or in person, to a licensed provider able to give medical guidance to nursing staff.

The specific scope of clinical practice is established by mutual consent in a written document. This document is subject to revision and mutual acceptance without amendment to this contract. Contractor and County medical officers must both approve the form and scope of practice. Contractor will address emergent situations outside the scope of clinical practice in accordance with their medical experience.

Contractor will provide linguistically appropriate care and will refrain from using untrained translators in the provision of this care. Contractor should use in-person translation or telephonic translation in all non-emergent situations.

Contractor will provide Standing Orders, including but not limited to, an order for dispensing of over-the-counter (OTC) medications, clinical escalation guidance, and prescription medication administration to patients, for County review. Contractor will provide initial Standing Orders to County for approval prior to delivering clinical care. Standing Orders may be revised by mutual consent without amendment to this contract. Contractor must provide County with revisions to Standing Orders for approval at least three (3) business days before implementation. The County Medical Director, Health Director, or their designee may approve Standing Orders.

Contractor may provide asylum seekers with OTC medications, clinical care supplies and related items at their discretion and under Contractor standing orders. County will reimburse Contractor for documented actual costs only should Contractor seek reimbursement as detailed in Exhibit B – Compensation.

The on call staff will be contacted by County or County partners and will provide direction on emergent situations within the scope of their practice and in accordance with their medical experience. Calls are to be answered or returned within 30 minutes of request. Telephonic

triage and evaluation is to be provided as needed. Bilingual on-call staff is preferred, else they must be facile with telephonic translation.

Continuity of Care

Contractor should, to the extent practicable, accompany patients to community health care venues when necessary and clinically appropriate for emergent issues. Contractor must notify County as soon as practicable in the event of an emergency transport. Contractor will always provide necessary medical records to County or other agency transporting patients if Contractor is unable to accompany the patient. In the event County should require asylum seekers to go off-site for non-acute care, Contractor will accompany the patient and/or provide medical records as indicated for emergent cases.

Data and Reporting

Contractor may document clinical care via paper chart or electronic medical record at their discretion.

Contractor will participate in weekly calls with County to maintain situational awareness, evaluate quality of care, alert County to trends and issues of note, and support the needs of the asylum seekers.

County requires Contractor submit regular reports on a mutually agreeable timeline and in a mutually agreeable format providing information on the care provided under this contract. County will have sole discretion on the necessary components of this reporting.

Data collected under this contract is the sole property of County and may not be used for any purpose other than direct clinical care as allowed under Federal rules and regulations without the specific permission of County. Contractor will provide relevant patient information to asylum seekers upon discharge.

Coordination

Contractor will coordinate with County partners in providing service to the extent deemed reasonable by Contractor and within the scope of this contract. County alone will direct Contractor in services provided under this agreement.

Exhibit B.1 (2 pages)

Scope of Services

Commencement Date: September 13, 2021

County will compensate Contractor based on actual hours of service provided, licensure of staff deployed, and reimbursement for actual costs incurred.

STAFFING

The table below (Table 1 – Staffing) lists the hourly compensation for staffing in accordance with the credentials of the staff deployed. Timekeeping is to be actual hours worked without rounding. Invoicing must include the number of hours billed by level of credentials.

Table 1 - Staff Compensation Rates

Licensure/Credentials	Hot	Hourly Rate			
CMA/CAN/EMT	\$	40.00			
LPN/Medic	\$	60.00			
RN	\$	80.00			
NP/PA	\$	120.00			
MD On Site	\$	150.00			
Support Staff	\$	30.00			

On-Call Pay for RN level staff is \$40.00 per hour.

REIMBURSEMENT

County will reimburse contractor actual documented costs for specific expenditures made in support of this contract.

County will reimburse Contractor for over-the-counter (OTC) medications provided by Contractor to asylum seekers if the medication is on the County-approved OTC list.

County will also reimburse contractor for direct expenses incurred in the transportation:

- 1. Of Medical Care staff and/or patients to off-site care locations for County authorized care;
- 2. Of Medical Care staff returning to the care site after accompanying patients to off-site care;
- 3. Of Medical Care staff moving between care sites delivering service under this contract. Reimbursement will be for actual costs if using third party, or \$0.45 per mile if using Contractor vehicles.

INVOICING

Contractor must invoice County in accordance with contract terms and conditions, within 30 days of the end date of the period invoiced.

Invoices must detail the staffing hours by credential and by category of expenditures submitted for reimbursement. Time sheets or similar detail must be available on demand for County review but do not have to be submitted with the invoice. Contractor must submit receipts or documentation of reimbursable expenditures with the invoice for payment.

County will pay approved invoices on net-30 basis per County standard terms.

SAMPLE STAFF COST MATRIX

Using the Staffing Matrix from Exhibit A.1 and the Staff Compensation Rates from Exhibit B.1, and assuming full RN staffing (no LPNs or Medics), Table 2 provides daily rates for the full 11.5 hours of staffing at each population tier. The on-call expense is included as a separate column.

Table 2 - Staffing Matrix

		CMA/CNA	Support	1	Staff	0	n-Call		Daily
Population	RN/Medic	/EMT	Staff	\$	S/day	Ex	pense	Ĺ	Cost
0-20	1	1	0	\$	1,380	\$	520	\$	1,900
21-40	1	. 1	. 1	\$	1,725	\$	520	\$	2,245
41-60	. 2	2	1	\$	3,105	\$	520	\$	3,625
61-80	3	2	2	\$	4,370	\$	520	\$	4,890
81-100	3	3	2	\$	4,830	\$	520	\$	5,350
101-120	3	4	2	\$	5,290	\$	520	\$	5,810
121-140	4	5	2	\$	6,670	\$	520	\$	7,190
141-160	4	5	3	\$	7,015	\$	520	\$	7,535
161-180+	5	6	3	\$	8,395	\$	520	\$	8,915