



## BOARD OF SUPERVISORS AGENDA ITEM REPORT

### CONTRACTS / AWARDS / GRANTS

☒ Award ☐ Contract ☐ Grant

Requested Board Meeting Date: 07/06/21

\* = Mandatory, information must be provided

or Procurement Director Award ☐

**\*Contractor/Vendor Name/Grantor (DBA):**

NetApp Inc, CDW Government LLC, Custom Storage Inc, dba CStor, DLT Solutions, LLC dba DLT Solutions, EPlus Group Inc dba EPlus Group Inc, Insight Public Sector Inc and World Wide Technology LLC

**\*Project Title/Description:**

NetApp Computer Storage Hardware & Support

**\*Purpose:**

Amendment of Award: Master Agreement No. MA-PO-16-335, Amendment No. 08. This Amendment extends the termination date to 07/31/2022 and adds the shared annual award amount of \$215,000.00 for a cumulative not-to-exceed contract amount of \$1,046,000.00.

Administering Department: Information Technology

**\*Procurement Method:**

Pursuant to Pima County Procurement Code 11.24.010, Cooperative procurement authorized, on May 13, 2016, the Procurement Director approved an award of contract to NetApp, Inc. for an initial term of one (1) year and an annual award amount of \$215,000.00 with three (3) one-year renewal options.

On August 3, 2016, the Procurement Director approved Amendment No. 01, which added NetApp named partners (CDW Government, Inc., Custom Storage, Inc., dba CStor, DLT Solutions, LLC, dba DLT Solutions, EPlus Group Inc., Datalink Corporation, Insight Public Sector, Inc. and Worldwide Technology, Inc.) to obtain competitive pricing.

On March 31, 2017, the Procurement Officer processed Amendment No. 02, which extended the termination date to 03/31/2018 and added the annual award amount of \$215,000.00 for a cumulative not-to-exceed contract amount of \$430,000.00. Two (2) renewal options remained.

On December 18, 2017, the Procurement Officer processed Amendment No. 03, which discontinued named partner Datalink Corporation due to their merger with Insight Public Sector, Inc. effective 05/01/2017.

On March 31, 2018, the Procurement Officer processed Amendment No. 04, which extended the termination date to 03/31/2019 and added a partial annual award amount of \$33,000.00 for a cumulative not-to-exceed contract amount of \$463,000.00. One (1) renewal option remained.

On March 31, 2019, the Procurement Officer processed Amendment No. 05, which extended the termination date to 03/31/2020 and added the annual award amount of \$215,000.00 for a cumulative not-to-exceed contract amount of \$678,000.00.

On October 18, 2019, the Procurement Director approved Amendment No. 06, which extended the termination date to 03/31/2021 to allow the State of Arizona time to re-solicit a new Cooperative Contract.

On January 5, 2021, the Board of Supervisors approved Amendment No. 07, which extended the termination date to 07/31/2021 and added a shared one-time increase of \$153,000.00 for a cumulative not-to-exceed contract amount of \$831,000.00.

This one (1) year extension is needed for the continuation of goods and services and to coincide with the State of Arizona contract ADSPO016-098203, which has been extended through 07/31/22.

PRCUID: 215259

Attachments: Master Agreements

**\*Program Goals/Predicted Outcomes:**

Purchase hardware, software, maintenance and support for NetApp, Inc. storage back-up systems.

**\*Public Benefit:**

Data back-up solutions for the Treasurer's Office, Recorder's Office and Pima County Attorney's Office.

**\*Metrics Available to Measure Performance:**

Continue the use of NetApp, Inc. systems allows for the quick duplication and recovery of data.

**\*Retroactive:**

No.

To: COB 6-23-21(1)

Pgs: 14

Vrs: 12

Revised 5/2020

Page 1 of 2

**Contract / Award Information**

Document Type: \_\_\_\_\_ Department Code: \_\_\_\_\_ Contract Number (i.e.,15-123): \_\_\_\_\_

Commencement Date: \_\_\_\_\_ Termination Date: \_\_\_\_\_ Prior Contract Number (Synergen/CMS): \_\_\_\_\_

☐ Expense Amount: \$\* \_\_\_\_\_ ☐ Revenue Amount: \$ \_\_\_\_\_**\*Funding Source(s) required:**Funding from General Fund? ☐ Yes ☐ No If Yes \$ \_\_\_\_\_ % \_\_\_\_\_Contract is fully or partially funded with Federal Funds? ☐ Yes ☐ No**If Yes, is the Contract to a vendor or subrecipient?** \_\_\_\_\_Were insurance or indemnity clauses modified? ☐ Yes ☐ No*If Yes, attach Risk's approval.*Vendor is using a Social Security Number? ☐ Yes ☐ No*If Yes, attach the required form per Administrative Procedure 22-10.***Amendment / Revised Award Information**Document Type: MA Department Code: PO Contract Number (i.e.,15-123): 16-335Amendment No.: 08 AMS Version No.: 12Commencement Date: 08/01/21 New Termination Date: 07/31/22

Prior Contract No. (Synergen/CMS): \_\_\_\_\_

☒ Expense or ☐ Revenue ☒ Increase ☐ Decrease Amount This Amendment: \$ 215,000.00Is there revenue included? ☐ Yes ☒ No If Yes \$ \_\_\_\_\_**\*Funding Source(s) required:** General FundFunding from General Fund? ☒ Yes ☐ No If Yes \$ \_\_\_\_\_ % 100**Grant/Amendment Information** (for grants acceptance and awards) ☐ Award ☐ Amendment

Document Type: \_\_\_\_\_ Department Code: \_\_\_\_\_ Grant Number (i.e.,15-123): \_\_\_\_\_

Commencement Date: \_\_\_\_\_ Termination Date: \_\_\_\_\_ Amendment Number: \_\_\_\_\_

☐ Match Amount: \$ \_\_\_\_\_ ☐ Revenue Amount: \$ \_\_\_\_\_**\*All Funding Source(s) required:****\*Match funding from General Fund?** ☐ Yes ☐ No If Yes \$ \_\_\_\_\_ % \_\_\_\_\_**\*Match funding from other sources?** ☐ Yes ☐ No If Yes \$ \_\_\_\_\_ % \_\_\_\_\_**\*Funding Source:** \_\_\_\_\_**\*If Federal funds are received, is funding coming directly from the Federal government or passed through other organization(s)?** \_\_\_\_\_Contact: Denise Waldo, Procurement Officer Denise Waldo Digitally signed by Denise Waldo Date: 2021.06.21 13:24:58 -07'00' Division Manager: Ana Wilber Digitally signed by Ana Wilber Date: 2021.06.21 13:34:15 -07'00'Department: Procurement Terri Spencer Digitally signed by Terri Spencer Date: 2021.06.21 14:48:07 -07'00' Telephone: 520.724.8458Department Director Signature/Date: Daniel C. Hunt Digitally signed by Daniel C. Hunt Date: 2021.06.21 14:48:07 -07'00'Deputy County Administrator Signature/Date: [Signature] 6/22/2021County Administrator Signature/Date: [Signature] 6/22/21  
(Required for Board Agenda/Addendum Items)



# MASTER AGREEMENT

PIMA COUNTY, ARIZONA

THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES  
CONTRACT EXECUTION

Master Agreement No: 16000000000000000335

MA Version: 12

Page: 1 of 14

Description: NetApp Computer Storage Hardware & Support

I S S U E R	Pima County Procurement Department	T E R M S	Initiation Date: 08-01-2021
	150 W. Congress St. 5th Fl		Expiration Date: 07-31-2022
	Tucson AZ 85701		
	Issued By: DENISE WALDO		
	Phone: 5207248458		
	Email: denise.waldo@pima.gov		
			NTE Amount:
			Used Amount: \$699,142.87

V E N D O R	CUSTOM STORAGE INC	Contact: Nancy Dolan
	DBA: CSTOR	Phone: 480-760-2100
	7975 N HAYDEN ROAD SUITE A-105	Email: nancy.dolan@cstor.com
	SCOTTSDALE AZ 85258	Terms: 0.00 %
		Days: 30

Shipping Method: Vendor Method

Delivery Type:

FOB: FOB Dest, Freight Prepaid

#### Modification Reason

This amendment No. 08 extends the termination date to 07/31/2022 and adds the shared annual award amount of \$215,000.00 for a cumulative not-to-exceed contract amount of \$1,046,000.00.

This Master Agreement incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the solicitation documents used to establish this agreement. All transactions and conduct are required to conform to these documents.



# MASTER AGREEMENT DETAILS

Line	Description					
1	Hardware Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$0.00			
2	Software Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$0.00			
3	Maintenance & Sppport Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$0.00			
4	Professional Services Hardware & Software Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$0.00			



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V E N D O R	<p><b>INSIGHT PUBLIC SECTOR INC</b> <b>6820 S. Harl Ave</b> <b>Tempe AZ 7537-1072</b></p>	<p><b>Contact:</b> Steve Smith <b>Phone:</b> 480-333-3052 <b>Email:</b> teamsmith@insight.com <b>Terms:</b> 0.00 % <b>Days:</b> 30</p>
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	Tucson AZ 85701		
	Issued By: DENISE WALDO		
	Phone: 5207248458		
	Email: denise.waldo@pima.gov		
			<div>NTE Amount: Used Amount: \$121,194.97</div>

V E N D O R	CDW Government LLC	Contact: Patrick Krueger
	75 REMITTANCE DR STE 1515	Phone: 847-968-9706
	CHICAGO IL 60675-1515	Email: patrkru@cdw.com
		Terms: 0.00 %
		Days: 30

Shipping Method: Vendor Method

Delivery Type:

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	Phone: 5207248458		
	Email: denise.waldo@pima.gov		
			NTE Amount:
			Used Amount: \$4,969.59

V E N D O R	WORLD WIDE TECHNOLOGY LLC	Contact:	ANGELA GREENDA
	PO BOX 957653	Phone:	480-736-7307
	ST LOUIS MO 63195-7653	Email:	angela.grenda@wwt.com
		Terms:	0.00 %
		Days:	30

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V E N D O R	<p><b>EPLUS GROUP INC</b> <b>DBA: EPLUS GROUP INC</b> <b>13595 DULLES TECHNOLOGY DR</b> <b>HERNDON VA 20171</b></p>	<p><b>Contact:</b> KAREN NORTON <b>Phone:</b> 919-326-3633 <b>Email:</b> knorton@eplus.com <b>Terms:</b> 0.00 % <b>Days:</b> 30</p>
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V E N D O R	<p><b>DLT SOLUTIONS, LLC</b> <b>DBA: DLT SOLUTIONS</b> <b>PO BOX 743359</b> <b>ATLANTA GA 30374-3359</b></p>	<p><b>Contact:</b> Kevin Ford <b>Phone:</b> 703-708-9637 <b>Email:</b> kevin.ford@dlt.com <b>Terms:</b> 0.00 % <b>Days:</b> 30</p>
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V E N D O R	<p><b>NetApp Inc</b> <b>495 E Java Dr</b> <b>Sunnyvale CA 94089</b></p>	<p><b>Contact:</b> Kevin Flick <b>Phone:</b> 206-499-2576 <b>Email:</b> kevin.flick@netapp.com <b>Terms:</b> 0.00 % <b>Days:</b> 30</p>
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