



BOARD OF SUPERVISORS AGENDA ITEM REPORT

CONTRACTS / AWARDS / GRANTS

☒ Award ☐ Contract ☐ Grant

Requested Board Meeting Date: July 6, 2021

* = Mandatory, information must be provided

or Procurement Director Award ☐

***Contractor/Vendor Name/Grantor (DBA):**

See Procurement Method Below, Multiple Vendors.

***Project Title/Description:**

Light Duty Vehicles

***Purpose:**

Award: Master Agreement No. MA-PO-21-202; MA-PO-21-203; MA-PO-21-204; MA-PO-21-205. This award is for an initial term of one (1) year in the shared annual award amount of \$6,000,000.00 (including sales tax) and includes four (4) one-year renewal options. Administering Department: Fleet Services.

***Procurement Method:**

Pursuant to Pima County Procurement Code 11.12.010, Competitive sealed bidding, Solicitation No. IFB-PO-2100094 was conducted. Five (5) responses were received. Award is to lowest, responsive and responsible bidders.

Group	Contractor Name (DBA)	Headquarters	MA #	NTE Amount
A	Courtesy Chevrolet (Primary)	Phoenix, AZ	21-202	\$2,000,000.00
	O'Rielly Chevrolet (Secondary)	Tucson, AZ	21-202	\$ 700,000.00
B	Courtesy Auto of Mesa LLC DBA Courtesy Chrysler Dodge Jeep Ram of Superstition Springs	Phoenix, AZ	21-203	\$ 100,000.00
C	Courtesy Auto of Mesa LLC DBA Courtesy Chrysler Dodge Jeep Ram of Superstition Springs	Phoenix, AZ	21-204	\$ 500,000.00
D	PFVT Motors, LLC DBA Peoria Ford (Primary)	Peoria, AZ	21-205	\$2,000,000.00
	San Tan Auto Partners, LLC DBA San Tan Ford (Secondary)	Gilbert, AZ	21-205	\$ 700,000.00
Total				\$6,000,000.00

PRCUID: 410505

Attachments: Notice of Recommendation for Award and Master Agreements.

***Program Goals/Predicted Outcomes:**

Purchasing new vehicles that meet the needs of the County Departments. Purchase replacement vehicles to replace "useful" life vehicles.

***Public Benefit:**

Purchasing of vehicles at a competitive price with a focus on acquiring electric or hybrid vehicles reducing carbon emissions produced by County transportation activities.

***Metrics Available to Measure Performance:**

Fuel purchase metric will be monitored to assess lower fuel cost and consumption. Idling and driven vehicle miles will be monitored for assessment of vehicle utilization.

***Retroactive:**

Yes. Vendor records were being updated.

To: COB 6-17-21

Revised 5/2020 Pgs: 15

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Vrs: 1

Contract / Award Information

Document Type: MA Department Code: PO Contract Number (i.e., 15-123): See Purpose
Commencement Date: 7/1/2021 Termination Date: 6/30/2022 Prior Contract Number (Synergen/CMS): _____
☒ **Expense Amount: \$*** 6,000,000.00 ☐ Revenue Amount: \$ _____

***Funding Source(s) required:** Fleet Services Ops

Funding from General Fund? ☐ Yes ☒ No If Yes \$ _____ % _____

Contract is fully or partially funded with Federal Funds? ☐ Yes ☒ No

If Yes, is the Contract to a vendor or subrecipient? _____

Were insurance or indemnity clauses modified? ☐ Yes ☒ No

If Yes, attach Risk's approval.

Vendor is using a Social Security Number? ☐ Yes ☒ No

If Yes, attach the required form per Administrative Procedure 22-10.

Amendment / Revised Award Information

Document Type: _____ Department Code: _____ Contract Number (i.e., 15-123): _____
Amendment No.: _____ AMS Version No.: _____
Commencement Date: _____ New Termination Date: _____
Prior Contract No. (Synergen/CMS): _____
☐ Expense or ☐ Revenue ☐ Increase ☐ Decrease Amount This Amendment: \$ _____
Is there revenue included? ☐ Yes ☐ No If Yes \$ _____

***Funding Source(s) required:**

Funding from General Fund? ☐ Yes ☐ No If Yes \$ _____ % _____

Grant/Amendment Information (for grants acceptance and awards) ☐ Award ☐ Amendment

Document Type: _____ Department Code: _____ Grant Number (i.e., 15-123): _____
Commencement Date: _____ Termination Date: _____ Amendment Number: _____
☐ Match Amount: \$ _____ ☐ Revenue Amount: \$ _____

***All Funding Source(s) required:**

***Match funding from General Fund?** ☐ Yes ☐ No If Yes \$ _____ % _____

***Match funding from other sources?** ☐ Yes ☐ No If Yes \$ _____ % _____

***Funding Source:** _____

***If Federal funds are received, is funding coming directly from the Federal government or passed through other organization(s)?** _____

Contact: Maricruz Lopez Maricruz Lopez Digitally signed by Maricruz Lopez Date: 2021.06.15 15:47:31 -07'00' Ana Wilber Digitally signed by Ana Wilber Date: 2021.06.15 15:49:57 -07'00'
Department: Procurement Terri Spencer Digitally signed by Terri Spencer Date: 2021.06.15 17:16:56 -07'00' Telephone: 724-3736
Department Director Signature/Date: Ray Ochotorena Digitally signed by Ray Ochotorena Date: 2021.06.16 13:42:18 -07'00'
Deputy County Administrator Signature/Date: [Signature] 6/16/2021
County Administrator Signature/Date: [Signature] 6/17/21
(Required for Board Agenda/Addendum Items)



NOTICE OF RECOMMENDATION FOR AWARD

Date of Issue: June 16, 2021

The Procurement Department hereby issues formal notice to respondents to Solicitation No. IFB-PO-2100094 for Light Duty Vehicles that the following listed respondents will be recommended for award as indicated below. The award action is scheduled to be performed by the Board of Supervisors on or after July 6, 2021.

Award is recommended to the lowest, responsive and responsible Bidders.

<u>AWARDEE NAMES</u>	<u>BID AMOUNT</u>	<u>SHARED ANNUAL AWARD AMOUNT</u>
Group A – Chevrolet		\$6,000,000.00(including sales tax)
Courtesy Chevrolet – Primary	\$2,273,796.54	
O’Rielly Chevrolet – Secondary	\$2,368,024.11	
Group B – Chrysler/Jeep		
Courtesy Auto of Mesa LLC DBA		
Courtesy Chrysler Dodge Jeep		
Ram of Superstition Springs	\$70,938.35	
Group C – Dodge/RAM		
Courtesy Auto of Mesa LLC DBA		
Courtesy Chrysler Dodge Jeep		
Ram of Superstition Springs	\$385,518.84	
Group D – Ford		
PFVT Motors, LLC DBA		
Peoria Ford – Primary	\$2,066,550.00	
San Tan Auto Partners, LLC		
DBA San Tan Ford – Secondary	\$2,079,829.00	

No Bids were received for Group E – Hyundai, Group F – Nissan, and Group G – Toyota.

Issued by: Maricruz Lopez, Procurement Officer

Telephone Number: 520-724-3736

This notice is in compliance with Pima County Procurement Code §11.12.010(C) and §11.20.010(C).

Copy to: Pima County SBE via e-mail at SBE@pima.gov.



MASTER AGREEMENT

PIMA COUNTY, ARIZONA

THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES
CONTRACT EXECUTION

Master Agreement No: 2100000000000000202

MA Version: 1

Page: 1 of 7

Description: Chevrolet (Group A)

I S S U E R	Pima County Procurement Department	T E R M S	Initiation Date:	07-01-2021				
	150 W. Congress St. 5th Fl		Expiration Date:	06-30-2022				
	Tucson AZ 85701							
	Issued By:		MARICRUZ LOPEZ					
	Phone:		5207243736					
	Email:		maricruz.lopez@pima.gov					
			<table><tr><td>NTE Amount:</td><td>\$2,000,000.00</td></tr><tr><td>Used Amount:</td><td>\$0.00</td></tr></table>		NTE Amount:	\$2,000,000.00	Used Amount:	\$0.00
NTE Amount:	\$2,000,000.00							
Used Amount:	\$0.00							

V E N D O R	Courtesy Chevrolet	Contact: BERNEY KULLOS
	PO BOX 7709	Phone: 602-798-2968
	PHOENIX AZ 85011	Email: bkullos@houseofcourtesy.com
		Terms: 0.00 %
		Days: 30

Shipping Method:	Vendor Method
Delivery Type:	
FOB:	FOB Dest, Freight Prepaid
Modification Reason	
This Master Agreement is for an initial term of one (1) year in the shared annual award amount of \$6,000,000.00 (including sales tax) and includes four (4) one-year renewal options.	
Attachment: Offer Agreement.	

This Master Agreement incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the solicitation documents used to establish this agreement. All transactions and conduct are required to conform to these documents.



MASTER AGREEMENT DETAILS

Master Agreement No: 2100000000000000202

MA Version: 1

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Line	Description					
1	Bolt LT EV Fast Charge					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$26,540.00			1FB48
2	Bolt LT EUV Fast Charge					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$29,775.00			1FF48
3	Equinox LS FWD 1.5L 4Cyl					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$21,491.20			1XP26
4	Tahoe LS 2WD 5.3L V8					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$40,972.42			CC10706
5	Tahoe LS 4WD 5.3L V8					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$45,872.38			CK10706
6	Tahoe PPV 2WD 5.3L V8					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$34,547.90			CC10706 9C1
7	Tahoe SSV 4WD 5.3L V8					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$38,750.14			CK10706 5W4
8	Suburban LS 2WD 5.3L V8					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$43,354.54			CC10906
9	Suburban LS 4WD 5.3L V8					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$46,970.49			CK10906
10	Express 3500 Cargo Van 6.6L V8 Gas					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$27,938.89			CG33405
11	Express 2500 12 Passenger 6.6L V8 Gas					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$29,262.84			CG23406
12	Colorado WT Double Cab 2WD 2.5L 4Cyl					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$22,587.29			12M53 2WD
13	Colorado WT Double Cab 4WD 2.5L 4Cyl					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$26,933.93			12M53 4WD
14	Colorado WT Crew Cab 2WD 2.5L 4Cyl					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$23,712.67			12M43 2WD
15	Colorado WT Crew Cab 4WD 2.5L 4Cyl					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$29,480.89			12M43 4WD
16	Silverado 1500 WT Reg Cab 2WD LB 4.3L V6					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$21,574.03			CC10903
17	Silverado 1500 WT Reg Cab 4WDLB 4.3LV6					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$26,504.09			CK10903
18	Silverado 1500 WT Double Cab 2WD LB 4.3L V6					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$23,025.71			CC10753
19	Silverado 1500 WT Double Cab 4WD LB 4.3L V6					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$26,715.21			CK10753



MASTER AGREEMENT DETAILS

Master Agreement No: 2100000000000000202

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Line	Description					
20	Silverado 1500 WT Crew Cab 2WD LB 4.3L V6					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$25,245.97			CC10543
21	Silverado 1500 WT Crew Cab 4WD LB 4.3LV6					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$29,058.52			CK10543
22	Silverado 2500 WT Reg Cab 2WD LB 6.6L V8 Gas					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$28,066.07			CC20903
23	Silverado 2500 WT Reg Cab 4WD LB 6.6L V8 Gas					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$31,562.67			CK20903
24	Silverado 2500 WT Double Cab 2WD LB 6.6L V8 Gas					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$29,413.39			CC20953
25	Silverado 2500 WT Double Cab 4WD LB 6.6L V8 Gas					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$32,909.99			CK20953
26	Silverado 2500 WT Crew Cab 2WD LB 6.6L V8 Gas					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$31,316.92			CC20943
27	Silverado 2500 WT Crew Cab 4WD LB 6.6L V8 Gas					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$34,813.53			CK20943
28	Silverado 3500 WT Reg Cab 2WD LB 6.6L V8 Gas					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$29,181.76			CC30903
29	Silverado 3500 WT Reg Cab 4WD LB 6.6L V8 Gas					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$32,395.46			CK30903
30	Silverado 3500 WT Double Cab 2WD LB 6.6L V8 gas					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$30,529.08			CC30953
31	Silverado 3500 WT Double Cab 4WD LB 6.6L V8 Gas					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$34,282.78			CK30953
32	Silverado 3500 WT Crew Cab 2WD LB 6.6L V8 Gas					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$32,432.61			CC30943
33	Silverado 3500 WT Crew Cab 4WD LB 6.6L V8 Gas					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$36,186.31			CK30943
34	Silverado 3500 WT Reg Cab 2WD DRW 6.6L V8 Gas 60" CA C&C					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$28,650.21			CC31003
35	Silverado 3500 WT Reg Cab 4WD DRW 6.6L V8 Gas 60" CA C&C					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$32,571.44			CK31003
36	Silverado 3500 WT Crew Cab 2WD DRW 6.6L V8 Gas 60" CA C&C					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$32,301.07			CC31043
37	Silverado 3500 WT Crew Cab 4WD DRW 6.6L V8 Gas 60" CA C&C					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$35,882.88			CK31043



MASTER AGREEMENT

PIMA COUNTY, ARIZONA

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CONTRACT EXECUTION

Master Agreement No: 2100000000000000202

MA Version: 1

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Description: Chevrolet (Group A)

I S S U E R	Pima County Procurement Department	T E R M S	Initiation Date: 07-01-2021
	150 W. Congress St. 5th Fl		Expiration Date: 06-30-2022
	Tucson AZ 85701		
	Issued By: MARICRUZ LOPEZ		
	Phone: 5207243736		
	Email: maricruz.lopez@pima.gov		
			NTE Amount: \$700,000.00 Used Amount: \$0.00

V E N D O R	O'RIELLY CHEVROLET INC	Contact: Adam Felderman
	6160 E Broadway	Phone: 520-747-8302
	Tucson AZ 85711	Email: adam@oriellyfleet.com
		Terms: 0.00 %
		Days: 30

Shipping Method: Vendor Method

Delivery Type:

FOB: FOB Dest, Freight Prepaid

Modification Reason

This Master Agreement is for an initial term of one (1) year in the shared annual award amount of \$6,000,000.00 (including sales tax) and includes four (4) one-year renewal options.

Attachment: Offer Agreement.

This Master Agreement incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the solicitation documents used to establish this agreement. All transactions and conduct are required to conform to these documents.



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Line	Description					
1	Bolt LT EV Fast Charge					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$26,580.90			1FB48
2	Bolt LT EUV Fast Charge					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$29,748.90			1FF48
3	Equinox LS FWD 1.5L 4Cyl					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$23,130.38			1XP26
4	Tahoe LS 2WD 5.3L V8					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$43,553.70			CC10706
5	Tahoe LS 4WD 5.3L V8					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$46,384.14			CK10706
6	Tahoe PPV 2WD 5.3L V8					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$37,046.86			CC10706
7	Tahoe SSV 4WD 5.3L V8					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$41,285.02			CK10706
8	Suburban LS 2WD 5.3L V8					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$46,128.10			CC10906
9	Suburban LS 4WD 5.3L V8					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$48,958.54			CK10906
10	Express 3500 Cargo Van 6.6L V8 Gas					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$28,890.58			CG33405
11	Express 2500 12 Passenger 6.6L V8 Gas					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$30,009.06			CG23406
12	Colorado WT Double Cab 2WD 2.5L 4Cyl					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$23,020.65			12M53
13	Colorado WT Double Cab 4WD 2.5L 4Cyl					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$26,975.15			12M53
14	Colorado WT Crew Cab 2WD 2.5L 4Cyl					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$24,146.80			12M43
15	Silverado 1500 WT Reg Cab 2WD LB 4.3L V6					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$20,823.49			CC10903
16	Silverado 1500 WT Reg Cab 4WDLB 4.3LV6					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$28,913.31			CK10903
17	Silverado 1500 WT Double Cab2WD LB 4.3L V6					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$22,936.22			CC10753
18	Silverado 1500 WT Double Cab 4WD LB 4.3L V6					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$28,219.06			CK10753
19	Silverado 1500 WT Crew Cab 2WD LB 4.3L V6					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$25,064.75			CC10543



MASTER AGREEMENT DETAILS

Master Agreement No: 2100000000000000202

MA Version: 1

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Line	Description					
20	Silverado 1500 WT Crew Cab 4WD LB 4.3LV6					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$30,379.71			CK10543
21	Silverado 2500 WT Reg Cab 2WD LB 6.6L V8 Gas					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$27,813.53			CC20903
22	Silverado 2500 WT Reg Cab 4WD LB 6.6L V8 Gas					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$33,739.43			CK20903
23	Silverado 2500 WT Double Cab 2WD LB 6.6L V8 Gas					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$29,110.86			CC20753
24	Silverado 2500 WT Double Cab 4WD LB 6.6L V8 Gas					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$34,448.22			CK20753
25	Silverado 2500 WT Crew Cab 2WD LB 6.6L V8 Gas					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$31,033.85			CC20743
26	Silverado 2500 WT Crew Cab 4WD LB 6.6L V8 Gas					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$36,371.21			CK20743
27	Silverado 3500 WT Reg Cab 2WD LB 6.6L V8 Gas					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$28,962.19			CC30903
28	Silverado 3500 WT Reg Cab 4WD LB 6.6L V8 Gas					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$34,888.10			CK30903
29	Silverado 3500 WT Double Cab 2WD LB 6.6L V8 gas					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$30,450.96			CC30953
30	Silverado 3500 WT Double Cab 4WD LB 6.6L V8 Gas					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$35,788.33			CK30953
31	Silverado 3500 WT Crew Cab 2WD LB 6.6L V8 Gas					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$32,182.52			CC30743
32	Silverado 3500 WT Crew Cab 4WD LB 6.6L V8 Gas					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$37,519.88			CK30743
33	Silverado 3500 WT Reg Cab 2WD DRW 6.6L V8 Gas 60" CA C&C					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$28,455.60			CC31003
34	Silverado 3500 WT Reg Cab 4WD DRW 6.6L V8 Gas 60" CA C&C					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$34,096.73			CK31003
35	Silverado 3500 WT Double Cab 2WD DRW 6.6L V8 Gas 60" CA C&C					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$30,992.40			CC30953
36	Silverado 3500 WT Double Cab 4WD DRW 6.6L V8 Gas 60" CA C&C					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$36,044.98			CK30953
37	Silverado 3500 WT Crew Cab 2WD DRW 6.6L V8 Gas 60" CA C&C					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$32,267.37			CC31043
38	Silverado 3500 WT Crew Cab 4WD DRW 6.6L V8 Gas 60" CA C&C					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$37,320.25			CK31043



MASTER AGREEMENT DETAILS

Master Agreement No: 21000000000000000202

MA Version: 1

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Line	Description					
39	Tire Tax per Tire (if applicable) (per vehicle)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$5.00			1FB48



MASTER AGREEMENT

PIMA COUNTY, ARIZONA

THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES
CONTRACT EXECUTION

Master Agreement No: 2100000000000000203

MA Version: 1

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Description: Chrysler Jeep (Group B)

I S S U E R	Pima County Procurement Department	T E R M S	Initiation Date:	07-01-2021				
	150 W. Congress St. 5th Fl		Expiration Date:	06-30-2022				
	Tucson AZ 85701							
	Issued By:		MARICRUZ LOPEZ					
	Phone:		5207243736					
	Email:		maricruz.lopez@pima.gov					
			<table><tr><td>NTE Amount:</td><td>\$100,000.00</td></tr><tr><td>Used Amount:</td><td>\$0.00</td></tr></table>		NTE Amount:	\$100,000.00	Used Amount:	\$0.00
NTE Amount:	\$100,000.00							
Used Amount:	\$0.00							

V E N D O R	Courtesy Auto of Mesa LLC	Contact:	Berney Kullos
	DBA: Courtesy Chrysler Dodge Jeep Ram of Superstition Springs	Phone:	602-604-3040
	1233 E Camelback Rd.	Email:	bkullos@courtesyautomotivegroup.com
	Phoenix AZ 85014	Terms:	0.00 %
		Days:	30

Shipping Method: Vendor Method

Delivery Type:

FOB: FOB Dest, Freight Prepaid

Modification Reason

This Master Agreement is for an initial term of one (1) year in the shared annual award amount of \$6,000,000.00 (including sales tax) and includes four (4) one-year renewal options.
Attachment: Offer Agreement.

This Master Agreement incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the solicitation documents used to establish this agreement. All transactions and conduct are required to conform to these documents.



MASTER AGREEMENT DETAILS

Master Agreement No: 21000000000000000203

MA Version: 1

Page: 2 of 2

Line	Description					
1	Pacifica Touring Hybrid					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$36,134.00			
2	Wrangler Sport 3.6L V6 8 Spd. Auto.					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$34,804.35			



MASTER AGREEMENT

PIMA COUNTY, ARIZONA

THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES
CONTRACT EXECUTION

Master Agreement No: 2100000000000000204

MA Version: 1

Page: 1 of 2

Description: Dodge/RAM (Group C)

I S S U E R	Pima County Procurement Department	T E R M S	Initiation Date: 07-01-2021
	150 W. Congress St. 5th Fl		Expiration Date: 06-30-2022
	Tucson AZ 85701		
	Issued By: CECILIA MURCH		
	Phone: 5207245917		
	Email: Cecilia.Murch@pima.gov		
			NTE Amount: \$500,000.00 Used Amount: \$0.00

V E N D O R	Courtesy Auto of Mesa LLC	Contact: Berney Kullos
	DBA: Courtesy Chrysler Dodge Jeep Ram of Superstition Springs	Phone: 602-604-3040
	1233 E Camelback Rd.	Email: bkullos@courtesyautomotivegroup.com
	Phoenix AZ 85014	Terms: 0.00 %
		Days: 30

Shipping Method: Vendor Method

Delivery Type:

FOB: FOB Dest, Freight Prepaid

Modification Reason

This Master Agreement is for an initial term of one (1) year in the shared annual award amount of \$6,000,000.00 (including sales tax) and includes four (4) one-year renewal options.

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MASTER AGREEMENT DETAILS

Master Agreement No: 2100000000000000204

MA Version: 1

Page: 2 of 2

Line	Description					
1	RAM 3500 Tradesman Reg Cab 2WD LB 6.7L Diesel					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$43,250.00			D23L62
2	RAM 3500 Tradesman Crew Cab 2WD LB 6.7L Diesel					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$46,721.00			D23L92
3	RAM 3500 Tradesman Reg Cab 4WD LB 6.7L Diesel					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$47,458.45			D28L62
4	RAM 3500 Tradesman Crew Cab 4WD LB 6.7L Diesel					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$51,019.45			D28L92
5	RAM 3500 Tradesman Reg Cab 2WD DRW 6.7L Diesel 60" CA C&C					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$45,063.00			DD3L63
6	RAM 3500 Tradesman Crew Cab 2WD DRW 6.7L Diesel 60" CA C&C					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$48,416.00			DD3L93
7	RAM 3500 Tradesman Reg Cab 4WD DRW 6.7L Diesel 60" CA C&C					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$50,126.97			DD8L63
8	RAM 3500 Tradesman Crew Cab 4WD DRW 6.7L Diesel 60" CA C&C					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$53,463.97			DD8L93
9	Tire Tax per tire (If applicable)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$1.00			D23L62



MASTER AGREEMENT

PIMA COUNTY, ARIZONA

THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES
CONTRACT EXECUTION

Master Agreement No: 2100000000000000205

MA Version: 1

Page: 1 of 6

Description: Ford (Group D)

I S S U E R	Pima County Procurement Department	T E R M S	Initiation Date:	07-01-2021				
	150 W. Congress St. 5th Fl		Expiration Date:	06-30-2022				
	Tucson AZ 85701							
	Issued By:		MARICRUZ LOPEZ					
	Phone:		5207243736					
	Email:		maricruz.lopez@pima.gov					
			<table><tr><td>NTE Amount:</td><td>\$700,000.00</td></tr><tr><td>Used Amount:</td><td>\$0.00</td></tr></table>		NTE Amount:	\$700,000.00	Used Amount:	\$0.00
NTE Amount:	\$700,000.00							
Used Amount:	\$0.00							

V E N D O R	SAN TAN AUTO PARTNERS LLC	Contact:	LLOYD COVAULT
	DBA: SAN TAN FORD	Phone:	480-621-3740
	1429 E MOTORPLEX LOOP	Email:	lloydcovault@santanford.com
	GILBERT AZ 85297	Terms:	0.00 %
		Days:	30

Shipping Method: Vendor Method

Delivery Type:

FOB: FOB Dest, Freight Prepaid

Modification Reason

This Master Agreement is for an initial term of one (1) year in the shared annual award amount of \$6,000,000.00 (including sales tax) and includes four (4) one-year renewal options.

Attachment: Offer Agreement.

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MASTER AGREEMENT DETAILS

Master Agreement No: 2100000000000000205

MA Version: 1

Page: 2 of 6

Line	Description					
1	Escape SE Hybrid FWD Discount 0.0000 %	UOM EA	Unit Price \$25,247.00	Stock Code	VPN	MPN U0B
2	Escape SE Hybrid AWD Discount 0.0000 %	UOM EA	Unit Price \$26,593.00	Stock Code	VPN	MPN U9B
3	Explorer Limited Hybrid RWD Discount 0.0000 %	UOM EA	Unit Price \$45,624.00	Stock Code	VPN	MPN K7F
4	Explorer Limited Hybrid AWD Discount 0.0000 %	UOM EA	Unit Price \$47,419.00	Stock Code	VPN	MPN K8F
5	Explorer Police Hybrid AWD Discount 0.0000 %	UOM EA	Unit Price \$35,171.00	Stock Code	VPN	MPN K8A
6	F150 XL Reg. Cab 2WD LB 3.5L V6 Discount 0.0000 %	UOM EA	Unit Price \$27,241.00	Stock Code	VPN	MPN F1C
7	F150 XL Reg. Cab 4WD LB 3.5L V6 Discount 0.0000 %	UOM EA	Unit Price \$31,900.00	Stock Code	VPN	MPN F1E
8	F150 XL Super Cab 2WD LB 3.5L V6 Discount 0.0000 %	UOM EA	Unit Price \$28,324.00	Stock Code	VPN	MPN X1C
9	F150 XL Super Cab 4WD LB 3.5L V6 Discount 0.0000 %	UOM EA	Unit Price \$32,653.00	Stock Code	VPN	MPN X1E
10	F150 XL Crew Cab 2WD LB Hybrid Discount 0.0000 %	UOM EA	Unit Price \$35,565.00	Stock Code	VPN	MPN W1C
11	F150 XL Crew Cab 4WD LB Hybrid Discount 0.0000 %	UOM EA	Unit Price \$39,964.00	Stock Code	VPN	MPN W1E
12	F250 XL Reg Cab 2WD LB 7.3L V8 Discount 0.0000 %	UOM EA	Unit Price \$28,439.00	Stock Code	VPN	MPN F2A
13	F250 XL Reg Cab 4WD LB 7.3L V8 Discount 0.0000 %	UOM EA	Unit Price \$32,375.00	Stock Code	VPN	MPN F2B
14	F250 XL Super Cab 2WD LB 7.3L V8 Discount 0.0000 %	UOM EA	Unit Price \$30,288.00	Stock Code	VPN	MPN X2A
15	F250 XL Super Cab 4WD LB 7.3L V8 Discount 0.0000 %	UOM EA	Unit Price \$34,234.00	Stock Code	VPN	MPN X2B
16	F250 XL Crew Cab 2WD LB 7.3L V8 Discount 0.0000 %	UOM EA	Unit Price \$30,288.00	Stock Code	VPN	MPN X2A
17	F250 XL Crew Cab 4WD LB 7.3L V8 Discount 0.0000 %	UOM EA	Unit Price \$35,723.00	Stock Code	VPN	MPN W2B
18	F350 XL Reg Cab 2WD LB 7.3L V8 Discount 0.0000 %	UOM EA	Unit Price \$29,753.00	Stock Code	VPN	MPN F3A
19	F350 XL Reg Cab 4WD LB 7.3L V8 Discount 0.0000 %	UOM EA	Unit Price \$33,699.00	Stock Code	VPN	MPN F3B



MASTER AGREEMENT DETAILS

Master Agreement No: 2100000000000000205

MA Version: 1

Page: 3 of 6

Line	Description					
20	F350 XL Super Cab 2WD LB 7.3L V8					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$32,007.00			X3A
21	F350 XL Super Cab 4WD LB 7.3L V8					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$35,948.00			X3B
22	F350 XL Crew Cab 2WD LB 7.3L V8					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$33,492.00			W3A
23	F350 XL Crew Cab 4WD LB 7.3L V8					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$37,438.00			W3B
24	F350 XL Reg Cab 2WD DRW 7.3L V8 60" CA C&C					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$32,027.00			F3G
25	F350 XL Reg Cab 4WD DRW 7.3L V8 60" CA C&C					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$35,197.00			F3H
26	F350 XL Super Cab 2WD DRW 7.3L V8 60" CA C&C					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$34,050.00			X3G
27	F350 XL Super Cab 4WD DRW 7.3L V8 60" CA C&C					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$37,247.00			X3H
28	F350 XL Crew Cab 2WD DRW 7.3L V8 60" CA C&C					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$35,188.00			W3G
29	F350 XL Crew Cab 4WD DRW 7.3L V8 60" CA C&C					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$38,381.00			W3H
30	F450 XL Reg Cab 4WD DRW 7.3L V8 84" CA C&C					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$37,969.00			F4H
31	F550 XL Reg Cab 4WD DRW 7.3L V8 84" CA C&C					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$38,946.00			F5H
32	Tire Tax per Tire (if Applicable)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$1.00			



MASTER AGREEMENT

PIMA COUNTY, ARIZONA

THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES
CONTRACT EXECUTION

Master Agreement No: 2100000000000000205

MA Version: 1

Page: 4 of 6

Description: Ford (Group D)

I S S U E R	Pima County Procurement Department	T E R M S	Initiation Date:	07-01-2021	
	150 W. Congress St. 5th Fl		Expiration Date:	06-30-2022	
	Tucson AZ 85701				
	Issued By:		MARICRUZ LOPEZ	NTE Amount: \$2,000,000.00 Used Amount: \$0.00	
	Phone:		5207243736		
	Email:		maricruz.lopez@pima.gov		

V E N D O R	PFVT Motors, LLC	Contact:	Sandra Gonzalez
	DBA: Peoria Ford	Phone:	480-696-5930
	9130 W Bell Rd	Email:	sgonzalez@peoriaford.com
	Peoria AZ 85382	Terms:	0.00 %
		Days:	30

Shipping Method: Vendor Method

Delivery Type:

FOB: FOB Dest, Freight Prepaid

Modification Reason

This Master Agreement is for an initial term of one (1) year in the shared annual award amount of \$6,000,000.00 (including sales tax) and includes four (4) one-year renewal options.

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MASTER AGREEMENT DETAILS

Master Agreement No: 2100000000000000205

MA Version: 1

Page: 5 of 6

Line	Description					
1	2022 Escape SE Hybrid FWD Discount 0.0000 %	UOM EA	Unit Price \$25,652.00	Stock Code	VPN	MPN U0B
2	2022 Escape SE Hybrid AWD Discount 0.0000 %	UOM EA	Unit Price \$27,995.00	Stock Code	VPN	MPN U9B
3	2022 Explorer Limited Hybrid RWD Discount 0.0000 %	UOM EA	Unit Price \$45,885.00	Stock Code	VPN	MPN K7F
4	2022 Explorer Limited Hybrid 4WD Discount 0.0000 %	UOM EA	Unit Price \$48,522.00	Stock Code	VPN	MPN K8F
5	2022 Explorer Police Hybrid AWD Discount 0.0000 %	UOM EA	Unit Price \$35,420.00	Stock Code	VPN	MPN K8A
6	2022 F150 XL Reg Cab 2WD LB 3.5L V6 Discount 0.0000 %	UOM EA	Unit Price \$26,367.00	Stock Code	VPN	MPN F1C
7	2022 F150 XL Reg Cab 4WD LB 3.5L V6- includes KO TIRES Discount 0.0000 %	UOM EA	Unit Price \$30,663.00	Stock Code	VPN	MPN F1E
8	2022 F150 XL Super Cab 2WD LB 3.5L V6 Discount 0.0000 %	UOM EA	Unit Price \$24,851.00	Stock Code	VPN	MPN X1C
9	2022 F150 XL Super Cab 4WD LB 3.5L V6 -includes KO TIRES Discount 0.0000 %	UOM EA	Unit Price \$31,405.00	Stock Code	VPN	MPN X1E
10	2022 F150 XL Crew Cab 2WD LB Hybrid Discount 0.0000 %	UOM EA	Unit Price \$34,955.00	Stock Code	VPN	MPN W1C
11	2022 F150 XL Crew Cab 4WD LB Hybrid - includes KO TIRES Discount 0.0000 %	UOM EA	Unit Price \$39,029.00	Stock Code	VPN	MPN W1E
12	2022 F250 XL Reg Cab 2WD LB 7.3L V8 Discount 0.0000 %	UOM EA	Unit Price \$27,373.00	Stock Code	VPN	MPN F2A
13	2022 F250 XL Reg Cab 4WD LB 7.3L V8 - includes KO TIRES, tin Discount 0.0000 %	UOM EA	Unit Price \$30,945.00	Stock Code	VPN	MPN F2B
14	2022 F250 XL Super Cab 2WD LB 7.3L V8 Discount 0.0000 %	UOM EA	Unit Price \$29,683.00	Stock Code	VPN	MPN U0B
15	2022 F250 XL Super Cab 4WD LB 7.3L V8 - includes KO TIRES Discount 0.0000 %	UOM EA	Unit Price \$33,254.00	Stock Code	VPN	MPN X2B
16	2022 F250 XL Crew Cab 2WD LB 7.3L V8 Discount 0.0000 %	UOM EA	Unit Price \$31,126.00	Stock Code	VPN	MPN W2A
17	2022 F250 XL Crew Cab 4WD LB 7.3L V8 -includes KO TIRES Discount 0.0000 %	UOM EA	Unit Price \$34,743.00	Stock Code	VPN	MPN W2B
18	2022 F350 XL Reg Cab 2WD LB 7.3L V8 Discount 0.0000 %	UOM EA	Unit Price \$29,099.00	Stock Code	VPN	MPN F3A
19	2022 F350 XL Reg Cab 4WD LB 7.3L V8 - includes KO TIRES Discount 0.0000 %	UOM EA	Unit Price \$32,269.00	Stock Code	VPN	MPN F3B



MASTER AGREEMENT DETAILS

Master Agreement No: 2100000000000000205

MA Version: 1

Page: 6 of 6

Line	Description					
20	2022 F350 XL Super Cab 2WD LB 7.3L V8					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$31,402.00			X3A
21	2022 F350 XL Super Cab 4WD LB 7.3L V8 -includes KO TIRES					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$34,418.00			X3B
22	2022 F350 XL Crew Cab 2WD LB 7.3L V8					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$32,700.00			W3A
23	2022 F350 XL Crew Cab 4WD LB 7.3L V8 -includes KO TIRES					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$36,408.00			W3B
24	2022 F350 XL Reg Cab 2WD DRW 7.3L V8 60" CA C&C					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$30,769.00			F3G
25	2022 F350 XL Reg Cab 4WD DRW 7.3L V8 60" CA C&C- inc KO Tires					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$35,470.00			F3H
26	2022 F350 XL Super Cab 2WD DRW 7.3L V8 60" CA C&C					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$32,150.00			X3G
27	2022 F350 XL Super Cab 4WD DRW 7.3L V8 60" CA C&C -					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$37,052.00			X3H
28	2022 F350 XL Crew Cab 2WD DRW 7.3L V8 60" CA C&C					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$33,135.00			W3G
29	2022 F350 XL Crew Cab 4WD DRW 7.3L V8 60" CA C&C - includes					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$37,823.00			W3H
30	2022 F450 XL Reg Cab 4WD DRW 7.3L V8 84" CA C&C - includes					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$38,888.00			F4H
31	2022 F550 XL Reg Cab 4WD DRW 7.3L V8 84" CA C&C - includes					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$39,919.00			F5H
32	Tire Tax per tire (If applicable)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$1.00			U0B