



**BOARD OF SUPERVISORS AGENDA ITEM REPORT**  
**CONTRACTS / AWARDS / GRANTS**

☒ Award   ☐ Contract   ☐ Grant

Requested Board Meeting Date: June 22, 2021

*\* = Mandatory, information must be provided*

or Procurement Director Award ☐

**\*Contractor/Vendor Name/Grantor (DBA):**

WLT Software Enterprises, Inc. DBA WLT Software (Headquarters: Clearwater, FL)

**\*Project Title/Description:**

Claims/Data Management Program

**\*Purpose:**

Award: Master Agreement No. MA-PO-21-197. This Master Agreement is for an initial term of one (1) year in the award amount of \$270,000.00 (including sales tax) and includes four (4) one-year renewal options in the annual award amount of \$52,000.00 (including sales tax). Administering Department: Behavioral Health & Information Technology.

**\*Procurement Method:**

Pursuant to Pima County Procurement Code 11.12.020, Competitive sealed proposals, Solicitation No. RFP-PO-2100015 was conducted. One (1) response was received. Award is to the most qualified proposal.

PRCUID: 405182

Attachments: Notice of Recommendation for Award and Master Agreement.

**\*Program Goals/Predicted Outcomes:**

The ability to understand the overall historical experience of each client by holding all the data of a client's system utilizations and claims in one place.

**\*Public Benefit:**

The ability to evaluate costs and identify savings, as well as facilitating collaboration between County departments and stakeholders.

**\*Metrics Available to Measure Performance:**

Consistent and reliable access to receive and adjudicate claims; data collection and reporting.

**\*Retroactive:**

No.

To: COB 6-15-21(1) Addendum

Pgs: 2

Vers: 1

Document Type: MA Department Code: PO Contract Number (i.e., 15-123): 21-197

Commencement Date: 06/22/2021 Termination Date: 06/21/2022 Prior Contract Number (Synergen/CMS):

☒ Expense Amount: \$\* 270,000.00 ☐ Revenue Amount: \$

\*Funding Source(s) required: General Fund

Funding from General Fund? ☒ Yes ☐ No If Yes \$ % 100

Contract is fully or partially funded with Federal Funds? ☐ Yes ☒ No

If Yes, is the Contract to a vendor or subrecipient?

Were insurance or indemnity clauses modified? ☐ Yes ☒ No

If Yes, attach Risk's approval.

Vendor is using a Social Security Number? ☐ Yes ☒ No

If Yes, attach the required form per Administrative Procedure 22-10.

### Amendment / Revised Award Information

Document Type: Department Code: Contract Number (i.e., 15-123):

Amendment No.: AMS Version No.:

Commencement Date: New Termination Date:

Prior Contract No. (Synergen/CMS):

☐ Expense or ☐ Revenue ☐ Increase ☐ Decrease Amount This Amendment: \$

Is there revenue included? ☐ Yes ☐ No If Yes \$

\*Funding Source(s) required:

Funding from General Fund? ☐ Yes ☐ No If Yes \$ %

### Grant/Amendment Information (for grants acceptance and awards) ☐ Award ☐ Amendment

Document Type: Department Code: Grant Number (i.e., 15-123):

Commencement Date: Termination Date: Amendment Number:

☐ Match Amount: \$ ☐ Revenue Amount: \$

\*All Funding Source(s) required:

\*Match funding from General Fund? ☐ Yes ☐ No If Yes \$ %

\*Match funding from other sources? ☐ Yes ☐ No If Yes \$ %

\*Funding Source:

\*If Federal funds are received, is funding coming directly from the Federal government or passed through other organization(s)?

Contact: Troy McMaster, Procurement Officer Troy McMaster Ana Wilber

Department: Procurement Terri Spencer Digitally signed by Terri Spencer Telephone: 520.724.8728

Department Director Signature/Date: 6.3.2021

Deputy County Administrator Signature/Date: 14 June 2021

County Administrator Signature/Date: C. DeLubarry 6/15/21

(Required for Board Agenda/Addendum Items)



## **NOTICE OF RECOMMENDATION FOR AWARD**

Date of Issue: May 28, 2021

The Procurement Department hereby issues formal notice to respondents to Solicitation No. RFP-PO-2100015 for Claims/Data Management Program that the following listed respondent will be recommended for award as indicated below. The award action is scheduled to be performed by the Board of Supervisors on or after Tuesday, June 22, 2021.

Award is recommended to the:  
Most qualified proposal

AWARDED  
WLT Software Enterprises, Inc.  
dba WLT Software

BID AMOUNT  
\$245,500.00

AWARD AMOUNT  
\$270,000.00  
(including sales tax)

OTHER RESPONDENTS  
None

Issued by: Troy McMaster, Procurement Officer  
Telephone Number: 520.724.8728

This notice is in compliance with Pima County Procurement Code §11.12.020(C) and §11.20.010(C).

Copy to: Pima County SBE via e-mail at [SBE@pima.gov](mailto:SBE@pima.gov).

AW



# MASTER AGREEMENT

## PIMA COUNTY, ARIZONA

THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES  
CONTRACT EXECUTION

Master Agreement No: 2100000000000000197

MA Version: 1

Page: 1 of 2

Description: Claims/Data Management Program

I S S U E R	Pima County Procurement Department	T E R M S	Initiation Date:	06-22-2021	
	150 W. Congress St. 5th Fl		Expiration Date:	06-21-2022	
	Tucson AZ 85701				
	Issued By:		TROY MCMASTER		
	Phone:		5207248728		
	Email:		troy.mcmaster@pima.gov		
			<div><div>NTE Amount:</div><div>\$270,000.00</div><div>Used Amount:</div><div>\$0.00</div></div>		

V E N D O R	WLT Software Enterprises, Inc.	Contact:	Ed Cleland
	26133 US Highway 19 North	Phone:	877-807-4730
	#400	Email:	Ecleand@wltsoftware.com
	Clearwater FL 33763	Terms:	0.00 %
		Days:	30

Shipping Method:	Vendor Method
Delivery Type:	
FOB:	FOB Dest, Freight Prepaid
Modification Reason	
This Master Agreement is for an initial term of one (1) year in the award amount of \$270,000.00 (including sales tax) and includes four (4) one-year renewal options in the annual award amount of \$52,000.00 (including sales tax). Attachment: Offer Agreement	

This Master Agreement incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the solicitation documents used to establish this agreement. All transactions and conduct are required to conform to these documents.



# MASTER AGREEMENT DETAILS

Master Agreement No: 21000000000000000197

MA Version: 1

Page: 2 of 2

Line	Description					
1	Up-Front License Fee					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$186,000.00			
2	Conversion/Implementation Fees					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$10,500.00			
3	Optional Customization Fees					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$13,000.00			
4	Monthly Recurring Maintenance					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$4,000.00			