



**BOARD OF SUPERVISORS AGENDA ITEM REPORT**  
**CONTRACTS / AWARDS / GRANTS**

☐ Award ☒ Contract ☐ Grant

Requested Board Meeting Date: 04/06/2021

\* = Mandatory, information must be provided

or Procurement Director Award ☐

**\*Contractor/Vendor Name/Grantor (DBA):**

Cellco Partnership dba Verizon Wireless (Headquarters: Basking Ridge, NJ)

**\*Project Title/Description:**

Wireless Voice, Data and Accessories

**\*Purpose:**

Award: Master Agreement No. MA-PO-21-162. This contract is effective on April 1, 2021 and terminates on June 30, 2024 in the award amount of \$12,000,000.00.

Administering Department: Information Technology.

**\*Procurement Method:**

Pursuant to Pima County Procurement Code 11.24.010, Cooperative procurement authorized, for Requisition No. 21-199, the Procurement Director approved the use of the NASPO ValuePoint Master Agreement MA152 and State of Arizona Participating Addendum CTR052806 which was awarded through competitive procedures reasonably similar to those set forth by Pima County Procurement Code.

PRCUID: 408892

Attachment: Cooperative Procurement Agreement.

**\*Program Goals/Predicted Outcomes:**

Continue to provide Pima County with Wireless services and devices necessary to conduct business.

**\*Public Benefit:**

Ability for the public to make contact through wireless communication with the proper county personnel.

**\*Metrics Available to Measure Performance:**

Department will monitor Vendor's compliance of contract.

**\*Retroactive:**

Yes; negotiations between the State of Arizona and Verizon took longer than anticipated.

APR 01 21 PM 04:44 PCC/KCF/HJ  
W

To: COB 4/1/21

Pgs: 4

Vers: 1

Addendum

**Contract / Award Information**

Document Type: MA Department Code: PO Contract Number (i.e., 15-123): 21-162  
Commencement Date: 04/01/21 Termination Date: 06/30/24 Prior Contract Number (Synergen/CMS): \_\_\_\_\_  
☒ Expense Amount: \$\* 12,000,000.00 ☐ Revenue Amount: \$ \_\_\_\_\_

\*Funding Source(s) required: Various

Funding from General Fund? ☒ Yes ☐ No If Yes \$ \_\_\_\_\_ % 80

Contract is fully or partially funded with Federal Funds? ☐ Yes ☒ No

If Yes, is the Contract to a vendor or subrecipient? \_\_\_\_\_

Were insurance or indemnity clauses modified? ☒ Yes ☐ No

If Yes, attach Risk's approval.

Vendor is using a Social Security Number? ☐ Yes ☒ No

If Yes, attach the required form per Administrative Procedure 22-10.

**Amendment / Revised Award Information**

Document Type: \_\_\_\_\_ Department Code: \_\_\_\_\_ Contract Number (i.e., 15-123): \_\_\_\_\_  
Amendment No.: \_\_\_\_\_ AMS Version No.: \_\_\_\_\_  
Commencement Date: \_\_\_\_\_ New Termination Date: \_\_\_\_\_  
Prior Contract No. (Synergen/CMS): \_\_\_\_\_  
☐ Expense or ☐ Revenue ☐ Increase ☐ Decrease Amount This Amendment: \$ \_\_\_\_\_  
Is there revenue included? ☐ Yes ☐ No If Yes \$ \_\_\_\_\_

\*Funding Source(s) required: \_\_\_\_\_

Funding from General Fund? ☐ Yes ☐ No If Yes \$ \_\_\_\_\_ % \_\_\_\_\_

**Grant/Amendment Information** (for grants acceptance and awards) ☐ Award ☐ Amendment

Document Type: \_\_\_\_\_ Department Code: \_\_\_\_\_ Grant Number (i.e., 15-123): \_\_\_\_\_  
Commencement Date: \_\_\_\_\_ Termination Date: \_\_\_\_\_ Amendment Number: \_\_\_\_\_  
☐ Match Amount: \$ \_\_\_\_\_ ☐ Revenue Amount: \$ \_\_\_\_\_

\*All Funding Source(s) required: \_\_\_\_\_

\*Match funding from General Fund? ☐ Yes ☐ No If Yes \$ \_\_\_\_\_ % \_\_\_\_\_

\*Match funding from other sources? ☐ Yes ☐ No If Yes \$ \_\_\_\_\_ % \_\_\_\_\_

\*Funding Source: \_\_\_\_\_

\*If Federal funds are received, is funding coming directly from the Federal government or passed through other organization(s)? \_\_\_\_\_

Contact: Denise Waldo, CPPB, Procurement Officer Digitally signed by Denise Waldo  
Date: 2021.03.31 11:24:37 -07'00' Ana Wilber Digitally signed by Ana Wilber  
Date: 2021.03.31 16:01:43 -07'00'  
Department: Procurement Terri Spencer Digitally signed by Terri Spencer  
Date: 2021.04.01 10:26:28 -07'00' Telephone: 520-724-8458  
Department Director Signature/Date: Daniel C. Hunt  
Deputy County Administrator Signature/Date: [Signature] 4/1/2021  
County Administrator Signature/Date: [Signature] 4/1/21  
(Required for Board Agenda/Addendum Items)

**Pima County Procurement Department**  
**Administering Department:** Information Technology

**Project:** Wireless Voice, Data and Accessories

**Contractor:** Cellco Partnership, dba Verizon Wireless  
One Verizon Way  
Basking Ridge, NJ 07920

**Amount:** \$12,000,000.00

**Contract No.:** MA-PO-21-162

**Funding:** General Fund

**COOPERATIVE PROCUREMENT AGREEMENT**

**1. Parties, Background and Purpose.**

1.1. Parties. This Contract is between Pima County, a political subdivision of the State of Arizona ("County"), and Cellco Partnership, dba Verizon Wireless. ("Contractor")

1.2. Purpose. The Pima County Information Technology Department requires wireless services, equipment & accessories for Countywide use.

1.3. Authority. County is authorized by Pima County Code § 11.24.010 and A.R.S. § 41-2632 to enter into cooperative purchasing arrangements. County has entered into such an agreement with the State of Arizona.

1.4. Contract.

1.4.1. State of Utah entered into a contract (NASPO ValuePoint Master Agreement Award MA152 for Wireless Voice, Data and Accessories), with Cellco Partnership, dba Verizon Wireless, ("Contractor"), which is currently in effect (the "NASPO ValuePoint Contract"). Effective April 1, 2021, the State of Arizona and Verizon negotiated Participating Addendum CTR052806 ("Arizona PA"). The NASPO ValuePoint Master Agreement Award MA152 (178 pages), as amended from time-to-time and the Arizona Participating Addendum CTR052806 (35 pages), as amended from time-to-time, are incorporated into this Contract and are publicly available on the NASPO website.

1.4.2. The State of Arizona Participating Addendum Contract provides that another governmental entity with which Arizona Department of Administration State Procurement Office has a cooperative purchasing agreement may, with Contractor's approval, purchase products and services at the same prices and under the same terms as in the Arizona Participating Addendum NASPO ValuePoint Contract. County has entered into a Purchasing Entity Agreement with Contractor to allow County to participate in the NASPO ValuePoint Master Agreement Award MA 152 and the Arizona PA which is attached as Exhibit A and incorporated into this Contract.

**2. Term.**

2.1. Initial Term. The term of this Contract commences on April 1, 2021 and will align with the term of the NASPO ValuePoint Contract unless terminated earlier by the County or Contractor ("Term"). If the commencement date of the Term is before the signature date of the last party to execute this Contract, the parties will, for all purposes, deem the Contract to have been in effect as of the commencement date.

3. **Scope of Services.** Contractor will provide County with Products, as available, on an as needed basis. The County's current contract for this service is expiring but continued and additional services are needed to allow staff to perform their job duties at all times.

**4. Compensation and Payment.**

4.1. Not-To-Exceed (NTE) Amount. County's total payments to Contractor under this Contract, including any sales taxes, may not exceed \$12,000,000 (the "NTE Amount"). The NTE Amount can only be changed by a formal written amendment executed by the Parties. Contractor is not required to provide any services, payment for which will cause the County's total payments under this Contract to exceed the NTE Amount; if Contractor does so, it is at the Contractor's own risk.

4.2. Invoice Submittal. Invoices are to be sent to:

Pima County Finance & Risk Management – Accounts Payable  
P.O. Box 791  
Tucson, AZ 85701

5. **Notice.** Any notice required or permitted to be given under this Contract must be in writing and be served by personal delivery or by certified mail upon the other party as follows:

County:

Terri Spencer  
Procurement Director  
Pima County Procurement  
150 W Congress, 5<sup>th</sup> Floor  
Tucson, AZ 85701  
520-724-8198  
terri.spencer@pima.gov

Contractor:

Doug Robertson, Senior Manager-Contract  
Management  
Verizon Contract Management  
15505 Sand Canyon Ave  
Irvine, CA 92618  
949-246-8700  
doug.robertson@vzw.com

6. **Amendment.** The parties may modify, amend, alter or extend this Contract only by a written amendment signed by the parties.

7. **Entire Agreement.** This document, including those incorporated herein by references above, constitutes the entire Contract between the parties pertaining to the subject matter it addresses, and this Contract supersedes all prior or contemporaneous agreements and understandings, oral or written.

This Contract will become effective when all parties have signed it.

WITNESS WHEREOF, the parties have approved this Cooperative Procurement Agreement and agree to be bound by the terms and conditions of the Contract on the dates written below.

**PIMA COUNTY**

**CONTRACTOR**

\_\_\_\_\_  
Chairman, Board of Supervisors

DocuSigned by:  
*Todd Locisano*  
\_\_\_\_\_  
CD88E5219D09460...

\_\_\_\_\_  
Date

**ATTEST**

\_\_\_\_\_  
Clerk of the Board

\_\_\_\_\_  
Date

**APPROVED AS TO FORM**

Victoria Buchinger  
Digitally signed by Victoria Buchinger  
Date: 2021.03.30 07:53:51 -07'00'

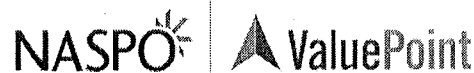
\_\_\_\_\_  
Deputy County Attorney

Victoria Buchinger

\_\_\_\_\_  
Print DCA Name

03/29/2021

\_\_\_\_\_  
Date



NASPO ValuePoint  
**PURCHASING ENTITY AGREEMENT**  
**WIRELESS, DATA, VOICE AND ACCESSORIES**  
 Led by the state of Utah

Master Agreement #: MA152  
 Contractor: **CELLCO PARTNERSHIP, D/B/A VERIZON WIRELESS**  
 Purchasing Entity: Pima County

1. **Scope:** Verizon Wireless ("Contractor") and the State of Utah, for itself and on behalf of NASPO ValuePoint ("NASPO ValuePoint" and/or "Customer"), have entered into a Master Agreement #MA152 with an effective date of August 12, 2019 (together with any amendments and addenda the "Master Agreement"). The State of **Arizona** ("Participating State") has entered into a Participating Addendum ("PA") with Contractor pursuant to the Master Agreement, allowing certain state agencies, political subdivisions, and other eligible entities to make purchases under the PA. This Purchasing Entity Agreement applies to the purchase and use of Products (e.g. wireless service, software and other services) by the Purchasing Entity under the PA. Contractor reserves the right to terminate this Agreement if at any time it is determined that Purchasing Entity is not eligible to purchase under the PA. All capitalized terms not defined in this Purchasing Entity Agreement will have the same meaning provided in the Master Agreement, as modified by the PA.
2. **Participation:** By executing this Purchasing Entity Agreement, the Purchasing Entity certifies that it has all approvals required by law, regulation or otherwise to complete purchases under the PA, and further represents and agrees as follows:
  - 2.1. It is eligible to complete purchases under the PA, will provide documentation substantiating its eligibility as may be requested by Contractor from time to time, and will immediately notify Contractor of any change in its eligibility to purchase under the PA;
  - 2.2. All purchases are governed by the terms of the Master Agreement and PA, and Purchasing Entity specifically agrees to these terms. To the extent the Purchasing Entity purchases any Verizon's Smart Communities products, services and solutions, those purchases are governed by the supplemental terms set forth at: <https://enterprise.verizon.com/solutions/public-sector/state-local/contracts/naspo/>;
  - 2.3. It consents to the release of its account information to NASPO ValuePoint and the Participating State for the purpose of Contractor meeting its contractual reporting requirements, as further described in the Master Agreement and the PA;
  - 2.4. It will ensure that this Purchasing Entity Agreement will only be used in support of government, not for profit and private education business; and
  - 2.5. The contact person listed below ("Authorized Contact") is authorized to act on behalf of, and otherwise bind Purchasing Entity, on account matters, including purchase equipment, add and cancel lines of service.
3. The undersigned represents and warrants that he or she is fully authorized to execute this Purchasing Entity Agreement on behalf of the Purchasing Entity, and that the delivery and execution of this Purchasing Entity Agreement has been approved by all required organizational action.

Street Address: 33 N. Stone Ave, 14 <sup>th</sup> Fl	
City, State & Zip: Tucson, AZ 85701	
Authorized Contact Phone number: 520.724.7580	
Authorized Contact Email address: Dan.Hunt@pima.gov	
Authorized Signature:	<b>Daniel C. Hunt</b> <small>Digitally signed by Daniel C. Hunt          DN: cn=Daniel C. Hunt, o=Pima Count, ou=Information          Technology Department, email=Dan.Hunt@Pima.Gov, c=US          Date: 2021.04.01 11:08:48 -07'00'</small>
Print Name: Dan Hunt	
Title: Chief Information Officer	
Date: 04/01/21	

**From:** INS REVIEW  
**To:** Denise Waldo  
**Cc:** Maria Luna (Risk); Victoria Buchinger  
**Subject:** Verizon  
**Date:** Wednesday, March 24, 2021 4:11:19 PM  
**Attachments:** VERIZON PA AZ FULLY EXECUTED.PDF  
12.08.2020 Wireless Services Specifications-FormSD ITDVerizon.doc  
**Importance:** High

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Hi Denise,

Risk Management approves the AZ Participating Addendum requirements.

Thank you,

*Christina Garcia*

Insurance Program Coordinator  
Pima County Finance & Risk Management  
(520)724-9725

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**From:** Denise Waldo <Denise.Waldo@pima.gov>  
**Sent:** Wednesday, March 24, 2021 1:25 PM  
**To:** INS REVIEW <INS.REVIEW@pima.gov>  
**Cc:** Victoria Buchinger <Victoria.Buchinger@pcao.pima.gov>  
**Subject:** Verizon  
**Importance:** High

Good afternoon.

We have been waiting over a year for the State & Verizon to come to an agreement & it has final occurred and now we are trying to get the Boards' retro approval on 4/6 effective 4/1!!!  
IT's requisition for this was approved by you (RQM 21\*199). I've attached the Word version of their Specification Development Form. Verizon does not want to deviate from the agreed upon insurance with the State. Would you be in agreement with the AZ Participating Addendum requirements (section 6.2 & 6.3)?

**Denise Waldo, CPPB | Procurement Officer**  
Pima County Procurement Department | Materials and Services Division  
150 W. Congress St, 5th Floor | Tucson, AZ 85701  
Phone: 520.724.8458 | Fax: 520.791.6505  
[denise.waldo@pima.gov](mailto:denise.waldo@pima.gov) | [www.pima.gov](http://www.pima.gov)