



BOARD OF SUPERVISORS AGENDA ITEM REPORT CONTRACTS / AWARDS / GRANTS

☐ Award ☒ Contract ☐ Grant

Requested Board Meeting Date: 12/17/19

* = Mandatory, information must be provided

or Procurement Director Award ☐

***Contractor/Vendor Name/Grantor (DBA):**

Environmental Systems Research dba ESRI

***Project Title/Description:**

ESRI Geographic Information Systems Software ELA

***Purpose:**

Amendment of Award: Master Agreement No. MA-PO-17-125, Amendment No. 05. This Amendment extends the termination date by three (3) years to 12/20/22 and adds a one-time increase of \$1,714,650.00 for a cumulative not-to-exceed contract amount of \$2,883,650.00. This increase is required for additional costs related to the existing Enterprise Agreement and for additional ESRI products/services as needed.

Administering Department: Information Technology

***Procurement Method:**

Pursuant to Pima County Procurement Code 11.12.050, Sole source procurement, on 12/16/16, the Procurement Director approved an award of contract for an initial term of three (3) years and a not-to-exceed award amount of \$240,000.00 for a cumulative not-to-exceed contract amount of \$720,000.00 with two (2) one-year renewal options.

On 01/10/17, the Procurement Director approved Amendment No. 01 which incorporated Insights User Term Licenses for ArcGIS as Enterprise Software.

On 11/06/18, the Board of Supervisors approved Amendment No. 02 for a one-time increase of \$249,000.00 for a cumulative not-to-exceed contract amount of \$969,000.00, to support upgrading and adding new software to the existing GIS system and incorporated Advantage Program Agreement (EEAP).

On 01/18/19, the Procurement Director approved Amendment No. 03 which updated the Unit-Priced Items table found in Appendix B- Enterprise License Fee Schedule by decreasing the ESRI Enterprise Advantage Program subscription fee from \$86,860.00 to \$86,000.00.

On 05/07/19, the Board of Supervisors approved Amendment No. 04 for a one-time increase of \$200,000.00 for a cumulative not-to-exceed contract amount of \$1,169,000.00, to support upgrading and adding new software to the existing GIS system utilized by Pima County departments.

Original two (2) renewal options were never exercised from the original award. ESRI standard contract terms are for three (3) year periods with no renewal options. This Amendment has removed future annual awards, as the contract fully-incorporates the needs for the next three (3) years.

PRCUID: 239183

Attachment: Contract Amendment No. 05

***Program Goals/Predicted Outcomes:**

Continue maintenance and support to maintain software currently with Pima County.

***Public Benefit:**

Continue to provide web-based mapping systems and applications to the public through which they can interact with Pima County, municipal, and regional information that is tied to geographic features.

***Metrics Available to Measure Performance:**

Software maintenance and support which is currently deployed both remotely and on-site.

To COB: 11-22-19 (1)
Ver. 14
pgs: 10

Contract / Award Information

Document Type: _____ Department Code: _____ Contract Number (i.e., 15-123): _____

Effective Date: _____ Termination Date: _____ Prior Contract Number (Synergen/CMS): _____

☐ Expense Amount: \$* _____ ☐ Revenue Amount: \$ _____***Funding Source(s) required:**Funding from General Fund? ☐ Yes ☐ No If Yes \$ _____ % _____Contract is fully or partially funded with Federal Funds? ☐ Yes ☐ No***Is the Contract to a vendor or subrecipient?** _____Were insurance or indemnity clauses modified? ☐ Yes ☐ No

If Yes, attach Risk's approval

Vendor is using a Social Security Number? ☐ Yes ☐ No

If Yes, attach the required form per Administrative Procedure 22-73.

Amendment / Revised Award Information

Document Type: MA Department Code: PO Contract Number (i.e., 15-123): 17-125

Amendment No.: 05 AMS Version No.: 14

Effective Date: 12/21/19 New Termination Date: 12/20/22

Prior Contract No. (Synergen/CMS): _____

☒ Expense or ☐ Revenue ☒ Increase ☐ Decrease Amount This Amendment: \$ 1,714,650.00Is there revenue included? ☐ Yes ☒ No If Yes \$ _____***Funding Source(s) required:** General FundFunding from General Fund? ☒ Yes ☐ No If Yes \$ _____ % 100**Grant/Amendment Information** (for grants acceptance and awards) ☐ Award ☐ Amendment

Document Type: _____ Department Code: _____ Grant Number (i.e., 15-123): _____

Effective Date: _____ Termination Date: _____ Amendment Number: _____

☐ Match Amount: \$ _____ ☐ Revenue Amount: \$ _____***All Funding Source(s) required:*****Match funding from General Fund?** ☐ Yes ☐ No If Yes \$ _____ % _____***Match funding from other sources?** ☐ Yes ☐ No If Yes \$ _____ % _____***Funding Source:** _____***If Federal funds are received, is funding coming directly from the Federal government or passed through other organization(s)?** _____Contact: Eric Welch, Procurement Officer *[Signature]* *for DW* *[Signature]*Department: Procurement *May 11/22/19* Telephone: 520-724-9510Department Director Signature/Date: *[Signature]* 11/22/19Deputy County Administrator Signature/Date: *[Signature]* 11/22/19County Administrator Signature/Date: *[Signature]* 11/22/19

(Required for Board Agenda/Addendum Items)



MASTER AGREEMENT

PIMA COUNTY, ARIZONA

THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES
CONTRACT EXECUTION

Master Agreement No: 1700000000000000125

MA Version: 14

Page: 1 of 2

Description: ESRI Geographic Information Systems Software ELA

I S S U E R	Pima County Procurement Department	T E R M S	Initiation Date: 12-21-2019
	130 W. Congress St. 3rd Fl		Expiration Date: 12-20-2022
	Tucson AZ 85701		
	Issued By: ERIC WELCH		
	Phone: 5207249510		
	Email: eric.welch@pima.gov		
			NTE Amount: \$2,883,650.00
			Used Amount: \$841,293.88

V E N D O R	ENVIRONMENTAL SYSTEMS RESEARCH	Contact:	Vince Collins
	DBA: ESRI	Phone:	303-449-7779
	FILE 54630	Email:	vcollins@esri.com
	LOS ANGELES CA 90074-4630	Terms:	0.00 %
		Days:	30

Shipping Method:	Vendor Method
Delivery Type:	
FOB:	FOB Dest, Freight Prepaid
Modification Reason Amendment No. 05 extends the termination date by three (3) years to 12/20/22 and adds a one-time increase of \$1,714,650.00 for a cumulative not-to-exceed contract amount of \$2,883,650.00. Attachment: Contract Amendment No. 05	

This Master Agreement incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the solicitation documents used to establish this agreement. All transactions and conduct are required to conform to these documents.



MASTER AGREEMENT DETAILS

Master Agreement No: 17000000000000000125

MA Version: 14

Page: 2 of 2

Line	Description					
27	Free Form Line					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %		\$0.00			
28	ESRI (EEAP) License Fee- 12/21/19-12/20/20					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	YEAR	\$471,550.00			
29	ESRI (EEAP) License Fee- 12/21/20-12/20/21					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	YEAR	\$471,550.00			
30	ESRI (EEAP) License Fee- 12/21/21-21/20/22					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	YEAR	\$471,550.00			

**Pima County Department of Information
Technology**

**Project: ESRI Geographic Information Systems
Software ELA**

**Contractor: Environmental Systems Research
Institute, Inc. ("ESRI")
File 54630
Los Angeles, CA 90074-4630**

Contract No.: MA-PO-17-125

Contract Amendment No.: Five (05)

Orig. Contract Term: 12/21/2016 - 12/20/2019
Termination Date Prior Amendment: N/A
Termination Date This Amendment: 12/20/2022

Orig. Amount: \$ 720,000.00
Prior Amendments Amount: \$ 449,000.00
This Amendment Amount: \$1,714,650.00
Revised Total Amount: \$2,883,650.00

CONTRACT AMENDMENT

The parties agree to amend the above-referenced contract as follows:

1. Background and Purpose.

1.1. Background. On 12/21/16, County and Contractor entered into the above referenced ELA to provide ESRI Geographic Information Systems Software ELA.

1.2. County requires additional funding to support upgrading and adding new software to the existing GIS system, which will be utilized by additional Pima County departments.

1.3. The parties want to extend the contract due to the County's continued need for ESRI Geographic Information Systems Software ELA to assist with Web-Mapping and Charting.

2. Maximum Payment Amount. The maximum amount the County will spend under this ELA, as set forth in Section 2.A. Not to Exceed Contract Amount, Contract Term/Renewals, and Revisions, is increased by \$1,714,650.00. County's total payments to Contractor under this contract, including any sales taxes, will not exceed \$2,883,650.00.

3. Scope of Products/Services. The parties have revised the scope to extend the period of performance, update pricing, described in **Exhibit A: ESRI Schedules (4 pages)**, including additional Products/Services.

4. Israel Boycott Certification. Pursuant to A.R.S. § 35-393.01, if Contractor engages in for-profit activity and has 10 or more employees, and if this Contract has a value of \$100,000.00 or more, Contractor certifies it is not currently engaged in, and agrees for the duration of this Contract to not engage in, a boycott of goods or services from Israel. This certification does

not apply to a boycott prohibited by 50 U.S.C. § 4842 or a regulation issued pursuant to 50 U.S.C. § 4842

The effective date of this Amendment is December 21, 2019.

All other provisions of the ELA not specifically changed by this Amendment remain in effect and are binding upon the parties.

PIMA COUNTY
("County")

Environmental Systems Research Institute,
Inc. ("ESRI")

Chairman, Board of Supervisors



Authorized Officer Signature
Timothy Brazel
Manager, Commercial & Government Contracts

Date

Printed Name and Title

NOVEMBER 19, 2019
Date

ATTEST

Clerk of the Board

Date

APPROVED AS TO FORM



Stacey Roseberry, Deputy County Attorney

11/19/19
Date

Contract Amendment No.: Five (05)
Exhibit A: ESRI Schedules

For the extended period of performance beginning December 21, 2019 and expiring on December 20, 2022, the following appendices found in the Enterprise License Terms and Conditions are updated with new appendices, which are found attached hereto and incorporated herein by reference:

Appendix A, Software and Deployment Schedule
Appendix B, Enterprise License Fee Schedule

**APPENDIX A
SOFTWARE AND DEPLOYMENT SCHEDULE**

For the extended period beginning December 21, 2019 to December 20, 2022, County may Deploy the Enterprise License Software up to the total quantity of licenses indicated below to Licensees. The quantities identified are the cumulative quantities available in any given year for the term of this ELA.

**Table A-1
Enterprise License Software—Uncapped Quantities**

Item	Total Qty./Seats to Be Deployed
ArcGIS Desktop: Advanced, Standard, Basic (Single and Concurrent Use)	Uncapped
ArcGIS Desktop Extensions: ArcGIS 3D Analyst, ArcGIS Data Reviewer, ArcGIS Geostatistical Analyst, ArcGIS Network Analyst, ArcGIS Publisher, ArcGIS Schematics, ArcGIS Spatial Analyst, and ArcGIS Workflow Manager (Single and Concurrent Use)	Uncapped
ArcGIS Enterprise: Enterprise and Workgroup (Advanced and Standard)	Uncapped
ArcGIS Enterprise Extensions: ArcGIS 3D Analyst, ArcGIS Geostatistical Analyst, ArcGIS Network Analyst, ArcGIS Schematics, ArcGIS Spatial Analyst, and ArcGIS Workflow Manager	Uncapped
ArcGIS GIS Server: Advanced, Standard, Basic	Uncapped
ArcGIS Enterprise Additional Capability Servers: ArcGIS Image Server, ArcGIS GeoEvent Server	Uncapped
ArcGIS Monitor	Uncapped
Mapping and Charting Solutions: Esri Production Mapping for Desktop	Uncapped

**Table A-2
Enterprise License Software—Capped Quantities**

Product	Rolled-In Qty. (if applicable)	Qty./Seats to Be Deployed	Total
Esri Roads and Highways Desktop: Concurrent Use	2	0	0
Roads and Highways ArcGIS for Server Advanced (Windows): Up to Four Core License	1	0	1
Roads and Highways ArcGIS for Server Advanced (Windows) (Staging): Up to Four Core License	1	0	1
Insights for ArcGIS Enterprise: Term Licenses	0	10	10
Developer Subscriptions: 2 Professional Level, 1 Enterprise Level	0	3	3
Navigator for ArcGIS Online	0	10	10
ArcGIS Hub Premium: Term License	0	1	1
ArcGIS Hub Additional Identities: 3,000 Additional Community Identities	N/A	N/A	N/A
Drone2Map for Enterprise: Term Licenses	0	2	2
ArcGIS Business Analyst Desktop Bundle: Single Use Term Licenses with One State Dataset	0	3	3

Product	Number of Subscriptions	Named Users per Subscription	Annual Credits per Subscription
ArcGIS Online: 1 Organizational Subscription	1	100 Viewer 30 Editor 30 Field Worker 100 Creator	50,000
Esri Community Analyst Online: 3 Named Users	1	3	N/A
ArcGIS Enterprise Standard or Advanced Named Users: Term License	1	50 Editor 50 Field Worker 100 Creator	N/A

APPENDIX B
ENTERPRISE LICENSE FEE SCHEDULE - CONFIDENTIAL
(SUBJECT TO SECTION 4 – PUBLIC INFORMATION PROVISION)

For the extended period beginning December 21, 2019 to December 20, 2022, the ELA Fee is \$1,414,650.00. The ELA Fee is in consideration of the Enterprise License Software, ELA Maintenance, and Esri International User Conference registrations.

	Year 10 2019	Year 11 2020	Year 12 2021	ELA Fee
Payments	\$471,550	\$471,550	\$471,550	\$1,414,650
Esri Enterprise Advantage Program (EEAP): Includes -100 Technical Advisor hours per year and -100 Learning and Services Credits per year	1 Subscription	1 Subscription	1 Subscription	
Number of Esri International User Conference Registrations per Year	12	12	12	
Number of Tier 1 Help Desk Individuals	5	5	5	
Extended Term of ELA pursuant to Section 7.1	Three (3) additional years from December 21, 2019, to December 20, 2022			

Esri Enterprise Advantage Program (EEAP). The EEAP is subject to the Advantage Program Agreement found in Amendment 2 to the ELA.

Non-ELA Software Purchases. Purchases of Esri software and maintenance not included in this ELA shall be based on pricing which the County is normally eligible.

Unit Priced Items. Unit Priced Items are not included in the ELA Fee.