



**BOARD OF SUPERVISORS AGENDA ITEM REPORT**  
**CONTRACTS / AWARDS / GRANTS**

☐ Award ☒ Contract ☐ Grant

Requested Board Meeting Date: 12/03/19

\* = Mandatory, information must be provided

or Procurement Director Award ☐

**\*Contractor/Vendor Name/Grantor (DBA):**

Cox Arizona Telecom LLC

**\*Project Title/Description:**

Telecommunication Carrier Services

**\*Purpose:**

Amendment of Award: Master Agreement No. MA-PO-17-073, Amendment No. 06. This Amendment is for a one-time increase in the amount of \$259,000.00 for a cumulative not-to-exceed contract amount of \$1,909,000.00. This increase is required due to the migration of services at the Sheriff's Department.

Administering Department: Information Technology.

**\*Procurement Method:**

Pursuant to Pima County Procurement Code 11.24.010, Cooperative procurement authorized, on 12/23/15, the Procurement Director approved an award of contract for an initial term of one (1) year and an annual award amount of \$250,000.00 with four (4) one-year renewal options.

On 10/18/16, the Board of Supervisors approved Amendment No. 01 which replaced MA-PO-16-118 with MA-PO-17-073 and increased the annual award amount by \$162,500.00 for a total annual award amount of \$412,500.00. The increase was necessary to cover increased use throughout the County, tax, and expenses associated with Central IT's internet redesign (replacing Level 3 Internet connection downtown).

On 11/16/16, the Procurement Director approved Amendment No. 02 which extended the termination date to 01/09/18 and added the annual award amount of \$412,500.00 for a cumulative not-to-exceed contract amount of \$825,000.00. Three (3) renewal options remained.

On 09/19/17, the Procurement Director approved Amendment No. 03 which extended the termination date to 01/09/19 and added a partial annual award amount of \$97,800.00 for a cumulative not-to-exceed contract amount of \$922,800.00. Two (2) renewal options remained.

On 08/21/18, the Procurement Director approved Amendment No. 04 which added the remaining annual award amount of \$314,700.00 for a cumulative not-to-exceed contract amount of \$1,237,500.00.

On 10/01/18, the Procurement Director approved Amendment No. 05 which extended the termination date to 01/09/20 and added the annual award amount of \$412,500.00 for a cumulative not-to-exceed contract amount of \$1,650,000.00. One (1) renewal option remains.

PRCUID: 196295

Attachment: Contract Amendment No. 06

**\*Program Goals/Predicted Outcomes:**

Continue to provide Telecommunication services to County facilities.

**\*Public Benefit:**

Provide reliable Telecommunication carrier service to all County offices and facilities to assist the public.

**\*Metrics Available to Measure Performance:**

Minimum downtime (0.001%) Contract specifications.

**\*Retroactive:**

No

Revised 8/2017

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To COB: 11-13-19 (1)  
ver. 17  
6 pgs

11/13/19 AM 09:00

**Contract / Award Information**

Document Type: \_\_\_\_\_ Department Code: \_\_\_\_\_ Contract Number (i.e., 15-123): \_\_\_\_\_

Effective Date: \_\_\_\_\_ Termination Date: \_\_\_\_\_ Prior Contract Number (Synergen/CMS): \_\_\_\_\_

☐ Expense Amount: \$\* \_\_\_\_\_ ☐ Revenue Amount: \$ \_\_\_\_\_**\*Funding Source(s) required:**Funding from General Fund? ☐ Yes ☐ No If Yes \$ \_\_\_\_\_ % \_\_\_\_\_Contract is fully or partially funded with Federal Funds? ☐ Yes ☐ No**\*Is the Contract to a vendor or subrecipient?**Were insurance or indemnity clauses modified? ☐ Yes ☐ No

If Yes, attach Risk's approval

Vendor is using a Social Security Number? ☐ Yes ☐ No

If Yes, attach the required form per Administrative Procedure 22-73.

**Amendment / Revised Award Information**

Document Type: MA Department Code: PO Contract Number (i.e., 15-123): 17-073

Amendment No.: 06 AMS Version No.: 17

Effective Date: 12/03/19 New Termination Date: \_\_\_\_\_

Prior Contract No. (Synergen/CMS): \_\_\_\_\_

☒ Expense or ☐ Revenue ☒ Increase ☐ Decrease Amount This Amendment: \$ 259,000.00Is there revenue included? ☐ Yes ☒ No If Yes \$ \_\_\_\_\_**\*Funding Source(s) required:** Internal Service FundFunding from General Fund? ☐ Yes ☒ No If Yes \$ \_\_\_\_\_ % 0**Grant/Amendment Information** (for grants acceptance and awards) ☐ Award ☐ Amendment

Document Type: \_\_\_\_\_ Department Code: \_\_\_\_\_ Grant Number (i.e., 15-123): \_\_\_\_\_

Effective Date: \_\_\_\_\_ Termination Date: \_\_\_\_\_ Amendment Number: \_\_\_\_\_

☐ Match Amount: \$ \_\_\_\_\_ ☐ Revenue Amount: \$ \_\_\_\_\_**\*All Funding Source(s) required:****\*Match funding from General Fund?** ☐ Yes ☐ No If Yes \$ \_\_\_\_\_ % \_\_\_\_\_**\*Match funding from other sources?** ☐ Yes ☐ No If Yes \$ \_\_\_\_\_ % \_\_\_\_\_**\*Funding Source:** \_\_\_\_\_**\*If Federal funds are received, is funding coming directly from the Federal government or passed through other organization(s)?**

Contact: Eric Welch, Procurement Officer

Department: Procurement Telephone: 520-724-9510

Department Director Signature/Date: \_\_\_\_\_ 11/12/19

Deputy County Administrator Signature/Date: \_\_\_\_\_ 11/12/2019

County Administrator Signature/Date: \_\_\_\_\_ 11/12/19

(Required for Board Agenda/Addendum Items)



# MASTER AGREEMENT

## PIMA COUNTY, ARIZONA

THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES  
CONTRACT EXECUTION

Master Agreement No: 17000000000000000073

MA Version: 17

Page: 1 of 2

Description: Telecommunication Carrier Services

|                            |                                    |                       |                             |
|----------------------------|------------------------------------|-----------------------|-----------------------------|
| I<br>S<br>S<br>U<br>E<br>R | Pima County Procurement Department | T<br>E<br>R<br>M<br>S | Initiation Date: 12-03-2019 |
|                            | 130 W. Congress St. 3rd Fl         |                       | Expiration Date: 01-09-2020 |
|                            | Tucson AZ 85701                    |                       |                             |
|                            | Issued By: ERIC WELCH              |                       |                             |
|                            | Phone: 5207249510                  |                       |                             |
|                            | Email: eric.welch@pima.gov         |                       |                             |
|                            |                                    |                       | NTE Amount: \$1,909,000.00  |
|                            |                                    |                       | Used Amount: \$1,618,936.80 |

|                            |                        |                             |
|----------------------------|------------------------|-----------------------------|
| V<br>E<br>N<br>D<br>O<br>R | Cox Arizona Telcom LLC | Contact: Joseph Wells       |
|                            | 1440 E 15th Street     | Phone: 520-867-7575         |
|                            | Tucson AZ 85719        | Email: joseph.wells@cox.com |
|                            |                        | Terms: 0.00 %               |
|                            |                        | Days: 30                    |
|                            |                        |                             |

|   |                           |
|---|---------------------------|
| Shipping Method:  | Vendor Method             |
| Delivery Type:  |                           |
| FOB:  | FOB Dest, Freight Prepaid |
| <b>Modification Reason</b>  |                           |
| Amendment No. 06 is for a one-time increase in the amount of \$259,000.00 for a cumulative not-to-exceed contract amount of \$1,909,000.00. |                           |
| Attachment: Contract Amendment No. 06   |                           |

This Master Agreement incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the solicitation documents used to establish this agreement. All transactions and conduct are required to conform to these documents.



# MASTER AGREEMENT DETAILS

Master Agreement No: 1700000000000000073

MA Version: 17

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| Line | Description  |       |            |            |     |     |
|------|--|-------|------------|------------|-----|-----|
| 2    | Internet Service   |       |            |            |     |     |
|      | Discount   | UOM   | Unit Price | Stock Code | VPN | MPN |
|      | 0.0000 %   | MO    | \$0.00     |            |     |     |
| 3    | Telephone Charges  |       |            |            |     |     |
|      | Discount   | UOM   | Unit Price | Stock Code | VPN | MPN |
|      | 0.0000 %   | MO    | \$0.00     |            |     |     |
| 4    | Taxes, Fees, Surcharges, Etc.                                |       |            |            |     |     |
|      | Discount   | UOM   | Unit Price | Stock Code | VPN | MPN |
|      | 0.0000 %   | MO    | \$0.00     |            |     |     |
| 5    | Cox Metro Ethernet -40 Mbps                                  |       |            |            |     |     |
|      | Discount   | UOM   | Unit Price | Stock Code | VPN | MPN |
|      | 0.0000 %   | MO    | \$462.00   |            |     |     |
| 6    | Cox Metro Ethernet -100 Mbps                                 |       |            |            |     |     |
|      | Discount   | UOM   | Unit Price | Stock Code | VPN | MPN |
|      | 0.0000 %   | MO    | \$584.00   |            |     |     |
| 7    | Cox Metro Ethernet -1GB                                      |       |            |            |     |     |
|      | Discount   | UOM   | Unit Price | Stock Code | VPN | MPN |
|      | 0.0000 %   | MO    | \$2,543.00 |            |     |     |
| 8    | Field Service Repair Technician- Normal Working              |       |            |            |     |     |
|      | Discount   | UOM   | Unit Price | Stock Code | VPN | MPN |
|      | 0.0000 %   | HOURL | \$85.00    |            |     |     |
| 9    | Field Service Repair Technician- Overtime After Normal Hours |       |            |            |     |     |
|      | Discount   | UOM   | Unit Price | Stock Code | VPN | MPN |
|      | 0.0000 %   | HOURL | \$128.00   |            |     |     |
| 10   | Field Service Repair Technician- Sundays & Holidays          |       |            |            |     |     |
|      | Discount   | UOM   | Unit Price | Stock Code | VPN | MPN |
|      | 0.0000 %   | HOURL | \$171.00   |            |     |     |
| 11   | T1 Digital Truck Services                                    |       |            |            |     |     |
|      | Discount   | UOM   | Unit Price | Stock Code | VPN | MPN |
|      | 0.0000 %   | MO    | \$275.00   |            |     |     |
| 12   | Basic Services Charges                                       |       |            |            |     |     |
|      | Discount   | UOM   | Unit Price | Stock Code | VPN | MPN |
|      | 0.0000 %   | MO    | \$0.00     |            |     |     |
| 13   | FREE FORM LINE   |       |            |            |     |     |
|      | Discount   | UOM   | Unit Price | Stock Code | VPN | MPN |
|      | 0.0000 %   |       | \$0.00     |            |     |     |

**Pima County Department of Information Technology**

**Project: Telecommunication Carrier Services**

**Contractor: Cox Arizona Telcom LLC**

**1440 E. 15<sup>th</sup> St.**

**Tucson, AZ 85719**

**520-867-7575**

**Joseph Wells**

**Joseph.wells@cox.com**

**Contract No.: MA-PO-17-073**

**Contract Amendment No.: Six [06]**

**Orig. Contract Term:** 01/10/2016 - 01/09/2017

**Termination Date Prior Amendment:** 01/09/20

**Termination Date This Amendment:** 01/09/20

**Orig. Amount:** \$ 250,000.00

**Prior Amendments Amount:** \$1,400,000.00

**This Amendment Amount:** \$ 259,000.00

**Revised Total Amount:** \$1,909,000.00

**CONTRACT AMENDMENT**

**1. Background and Purpose.** The parties agree the following information is accurate:

1.1. Background. On 12/23/15, County and Cox Arizona Telecom LLC ("Contractor") entered into the above referenced agreement to provide Telecommunication Carrier Services.

1.2. The initial term of the Contract was one (1) year with four (4) additional one-year renewal options and an annual award amount of \$250,000.00.

1.3. The County has increased the total annual award amount in prior amendments to \$1,650,000.00.

1.4. The County has also exercised three renewal options and the current termination date is January 9, 2020.

1.5. Purpose. County requires continued Telecommunication Carrier Services.

**2. Maximum Payment Amount.** The maximum amount the County will spend under this Contract, as set forth in Section 19.1, is increased by \$259,000.00. County's total payments to Contractor under this contract, including any sales taxes, will not exceed \$1,909,000.00.

**4. Israel Boycott Certification.** Pursuant to A.R.S. § 35-393.01, if Contractor engages in for-profit activity and has 10 or more employees, and if this Contract has a value of \$100,000.00 or more, Contractor certifies it is not currently engaged in, and agrees for the duration of this Contract to not engage in, a boycott of goods or services from Israel. This certification does

not apply to a boycott prohibited by 50 U.S.C. § 4842 or a regulation issued pursuant to 50 U.S.C. § 4842.

The effective date of this Amendment is December 3, 2019.

All other provisions of the Contract not specifically changed by this Amendment remain in effect and are binding upon the parties.

All other provisions of the Contract not specifically changed by this Amendment remain in effect and are binding upon the parties.

**PIMA COUNTY**

\_\_\_\_\_  
Chairman, Board of Supervisors

\_\_\_\_\_  
Date

**CONTRACTOR**

  
\_\_\_\_\_  
Authorized Officer Signature

Ed Larson  
\_\_\_\_\_  
Printed Name and Title

11/11/2019  
\_\_\_\_\_  
Date

**ATTEST**

\_\_\_\_\_  
Clerk of the Board

\_\_\_\_\_  
Date

**APPROVED AS TO FORM**

  
\_\_\_\_\_  
Stacey Roseberry, Deputy County Attorney

11/5/19  
\_\_\_\_\_  
Date