



BOARD OF SUPERVISORS AGENDA ITEM REPORT
CONTRACTS / AWARDS / GRANTS

☐ Award ☒ Contract ☐ Grant

Requested Board Meeting Date: 09/17/19

* = Mandatory, information must be provided

or Procurement Director Award ☐

***Contractor/Vendor Name/Grantor (DBA):**

Immedia LLC (Headquarters: Scottsdale, AZ)

***Project Title/Description:**

AV Control Equipment

***Purpose:**

Award: Master Agreement No. MA-PO-20-032. This Master Agreement is for an initial term of one (1) year with four (4) renewal options and a not to exceed contract amount of \$300,000.00 for year 1 and a subsequent annual award amount of \$20,000.00 for years 2-5.

Administering Department: Office of Emergency Management & Homeland Security and Information Technology.

***Procurement Method:**

Pursuant to Pima County Procurement Code 11.24.010, Cooperative procurement authorized, for Requisition No. 20-055, the Procurement Director approved the use of State of Arizona Contract No. ADSPO17-184595, which was awarded through competitive procedures reasonably similar to those set forth by Pima County Procurement Code.

PRCUID: 352637

Attachment: Cooperative Procurement Agreement.

***Program Goals/Predicted Outcomes:**

Improve reliability and stability of the AV control equipment housed in the Emergency Operations Center.

***Public Benefit:**

Ensuring the continuity of operations of Pima County departments, community stakeholders, and local, state, and federal jurisdictions.

***Metrics Available to Measure Performance:**

Monitor and maintain EOC equipment for optimal performance daily by activating systems to keep the EOC in a state of 24/7 readiness.

***Retroactive:**

No

*Rush
To: CoB
Ver. 1
pgs. 60
Addendum
9-11-19 (.)

SEP 17 19 03:05 POC CLK OF RD
MW

Contract / Award InformationDocument Type: MA Department Code: PO Contract Number (i.e., 15-123): 20-032Effective Date: 09/17/19 Termination Date: 09/16/20 Prior Contract Number (Synergen/CMS): _____☒ Expense Amount: \$* 300,000.00 ☐ Revenue Amount: \$ _____***Funding Source(s) required:** 50% Emergency Management Performance Grant (EMPG)
50% General FundFunding from General Fund? ☒ Yes ☐ No If Yes \$ 150,000.00 % 50Contract is fully or partially funded with Federal Funds? ☒ Yes ☐ No***Is the Contract to a vendor or subrecipient? Vendor**Were insurance or indemnity clauses modified? ☐ Yes ☒ No

If Yes, attach Risk's approval

Vendor is using a Social Security Number? ☐ Yes ☒ No

If Yes, attach the required form per Administrative Procedure 22-73.

Amendment / Revised Award Information

Document Type: _____ Department Code: _____ Contract Number (i.e., 15-123): _____

Amendment No.: _____ AMS Version No.: _____

Effective Date: _____ New Termination Date: _____

Prior Contract No. (Synergen/CMS): _____

☐ Expense or ☐ Revenue ☐ Increase ☐ Decrease Amount This Amendment: \$ _____Is there revenue included? ☐ Yes ☐ No If Yes \$ _____***Funding Source(s) required:**Funding from General Fund? ☐ Yes ☐ No If Yes \$ _____ % _____**Grant/Amendment Information** (for grants acceptance and awards)☐ Award ☐ Amendment

Document Type: _____ Department Code: _____ Grant Number (i.e., 15-123): _____

Effective Date: _____ Termination Date: _____ Amendment Number: _____

☐ Match Amount: \$ _____ ☐ Revenue Amount: \$ _____***All Funding Source(s) required:*****Match funding from General Fund?** ☐ Yes ☐ No If Yes \$ _____ % _____***Match funding from other sources?** ☐ Yes ☐ No If Yes \$ _____ % _____***Funding Source:** _____***If Federal funds are received, is funding coming directly from the Federal government or passed through other organization(s)?**Contact: Eric Welch, Procurement OfficerDepartment: Procurement

Department Director Signature/Date: _____

Deputy County Administrator Signature/Date: _____

County Administrator Signature/Date: _____

(Required for Board Agenda/Addendum Items)



MASTER AGREEMENT

PIMA COUNTY, ARIZONA

THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES
CONTRACT EXECUTION

Master Agreement No: 20000000000000000032

MA Version: 1

Page: 1 of 2

Description: AV Control Equipment

I S S U E R	Pima County Procurement Department	T E R M S	Initiation Date: 09-17-2019				
	130 W. Congress St. 3rd Fl		Expiration Date: 09-16-2020				
	Tucson AZ 85701						
	Issued By: ERIC WELCH						
	Phone: 5207249510						
	Email: eric.welch@pima.gov						
			<table border="1"><tr><td>NTE Amount:</td><td>\$300,000.00</td></tr><tr><td>Used Amount:</td><td>\$0.00</td></tr></table>	NTE Amount:	\$300,000.00	Used Amount:	\$0.00
NTE Amount:	\$300,000.00						
Used Amount:	\$0.00						

V E N D O R	IMMEDIA LLC	Contact: MOLLY FIELDS
	7661 E Gray Road	Phone: 480-355-3953
	Scottsdale AZ 85260	Email: mollyfields@immedia-tech.com
		Terms: 0.00 %
		Days: 30

Shipping Method:	Vendor Method
Delivery Type:	
FOB:	FOB Dest, Freight Prepaid
Modification Reason This Master Agreement is for an initial term of one (1) year with four (4) renewal options and a not to exceed contract amount of \$300,000.00 for year 1 and a subsequent annual award amount of \$20,000.00 for years 2-5.	

This Master Agreement incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the solicitation documents used to establish this agreement. All transactions and conduct are required to conform to these documents.



MASTER AGREEMENT DETAILS

Master Agreement No: 20000000000000000032

MA Version: 1

Page: 2 of 2

Line	Description					
1	AV Control Equipment					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$196,094.00			
2	AV Control Labor					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$88,151.61			
3	AV Control Sales Tax					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$14,965.53			

**Pima County Procurement Department
Administering Department: Office of Emergency Management**

Project: AV Control Equipment

**Contractor: Immedia LLC
7661 E. Gray Road
Scottsdale, AZ. 85260
480-483-3399
Matt Clist
mattclist@immedia-tech.com**

Amount: \$300,000.00

Contract No.: MA-PO-20-032

Funding: Emergency Management Performance Grant (EMPG) and General Fund

COOPERATIVE PROCUREMENT AGREEMENT

1. Parties, Background and Purpose.

- 1.1. Parties. This Contract is between Pima County, a political subdivision of the State of Arizona ("County"), and Immedia LLC ("Contractor").
- 1.2. Authority. Pima County is authorized by Pima County Code § 11.24.010 and A.R.S. § 41-2632 to enter into cooperative purchasing arrangements. Pima County has entered into such an agreement with State of Arizona.
- 1.3. Contract.
 - 1.3.1. State of Arizona entered into a contract (Contract No. ADSP017-184595) for specified goods and services with Immedia LLC, an industry leader in professional audio visual and technology systems integration ("Contractor"), which is currently in effect (the "State of Arizona Contract"). The State of Arizona Contract is incorporated into this Contract by this reference.
 - 1.3.2. Sections 1.11 and 3.13 of the State of Arizona Contract provides that another governmental entity with which State of Arizona has a cooperative purchasing agreement may, with Contractor's approval, purchase products and services at the same prices and under the same terms as in the State of Arizona Contract.
- 1.4. Purpose. The Pima County Office of Emergency Management requires the necessary equipment and supplies to maintain the Emergency Operations Center (EOC) and sustain a state of the art EOC capable of being open and operational 24/7, prepared and equipped to support incident commanders and mitigate emergencies that impact our community. This request allows the Pima County Office of Emergency Management to replace equipment coming end of life.

2. **Term.**

2.1. Original Term. This Contract is effective for a one-year period commencing on September 17, 2019 (the "Initial Term"). "Term," when used in this Contract, means the Initial Term plus any exercised Extension Options.

2.2. Extension Options. County may renew this Contract for up to four (4) additional periods of up to 1 year each (each an "Extension Option").

3. **Scope of Services.** Contractor agrees to furnish Pima County the goods and/or services ("Goods & Services") which includes pricing, described in Exhibit A: Immedia LLC Scope of Work (48 Pages) to this Contract, under the terms and conditions of the State of Arizona Contract as modified by this Contract. The terms and conditions set forth in this Contract control over any inconsistent provisions in the State of Arizona Contract and any inconsistent provisions in Exhibit A. Scope allows for additional materials and services as required.

4. **Not-to-Exceed Amount.** Purchases under this Contract by the County may not exceed \$300,000.00.

5. **Indemnification Clause.** To the fullest extent permitted by law, Contractor will defend, indemnify, and hold harmless Pima County and any related taxing district, and the officials and employees of each of them (collectively, "Indemnitee") from and against any and all claims, actions, liabilities, losses, and expenses (including reasonable attorney fees) (collectively, "Claims") arising out of actual or alleged injury of any person (including death) or loss or damage to tangible or intangible property caused, or alleged to be caused, in whole or in part, by any act or omission of Contractor or any of Contractor's directors, officers, agents, employees, volunteers, or subcontractors. This indemnity includes any claim or amount arising or recovered under the Workers' Compensation Law or arising out of the failure of Contractor to conform to any federal, state or local law, statute, ordinance, rule, regulation or court decree. The Indemnitee will, in all instances, except for Claims arising solely from the acts or omissions of the Indemnitee, be indemnified by Contractor from and against any and all Claims. Contractor is responsible for primary loss investigation, defense and judgment costs for any Claim to which this indemnity applies. This indemnity will survive the expiration or termination of this Contract.

6. **Insurance Requirements.** The Insurance Requirements herein are minimum requirements for this Contract and in no way limit, the indemnity covenants contained in this Contract. Contractor's insurance shall be placed with companies licensed in the State of Arizona and the insureds shall have an "A.M. Best" rating of not less than A- VII. Pima County in no way warrants that the minimum insurer rating is sufficient to protect the Contractor from potential insurer insolvency.

6.1. Minimum Scope and Limits of Insurance: Contractor shall procure and maintain, until all contractual obligations have been discharged, the insurance coverage with limits of liability not less than stated below. Pima County in no way warrants that the minimum insurance limits contained herein are sufficient to protect the Contractor from liabilities that arise out of the performance of the work under this Contract. If necessary, Contractor may obtain commercial umbrella or excess insurance to satisfy the County's Insurance Requirements.

- Commercial General Liability (CGL) – Occurrence Form with limits of \$2,000,000 Each Occurrence and \$2,000,000 General Aggregate. Policy shall include bodily injury, property damage, broad form contractual liability coverage, personal and advertising injury and products – completed operations.

- Business Automobile Liability – Bodily Injury and Property Damage for any owned, hired, and/or non-owned automobiles used in the performance of this Contract with a Combined Single Limit (CSL) of \$1,000,000 each accident.
- Workers' Compensation (WC) and Employers' Liability – Statutory requirements and benefits for Workers' Compensation. In Arizona, WC coverage is compulsory for employers of one or more employees. Employer's Liability coverage- \$1,000,000 each accident and each person - disease.
- Claim-Made Insurance Coverage – If any part of the Required Insurance is written on a claims-made basis, any policy retroactive date must precede the effective date of this Contract, and Contractor must maintain such coverage for a period of not less than three (3) years following Contract expiration, termination or cancellation.

6.2. Additional Coverage Requirements: The policies shall include, or be endorsed to include, as required by this written agreement, the following provisions:

- Additional Insured: The General Liability and Business Automobile Liability Policies shall each be endorsed to include Pima County, its departments, districts, boards, commissions, officers, officials, agents, and employees as additional insureds with respect to liability arising out of the activities performed by or on behalf of the Contractor.
- Subrogation: The General Liability, Business Automobile Liability and Workers' Compensation Policies shall each contain a waiver of subrogation endorsement in favor of Pima County, and its departments, districts, boards, commissions, officers, officials, agents, and employees for losses arising from work performed by or on behalf of the Contractor.
- Primary Insurance: The Contractor's policies shall stipulate that the insurance afforded the Contractor shall be primary and that any insurance carried by Pima County, its agents, officials, or employees shall be excess and not contributory insurance.
- Insurance provided by the Contractor shall not limit the Contractor's liability assumed under the indemnification provisions of this Contract.

6.3. Notice of Cancellation: Each Required Insurance policy must provide, and certificates specify, that County will receive not less than thirty (30) days advance written notice of any policy cancellation, except 10-days prior notice is sufficient when the cancellation is for non-payment of a premium. Notice shall include the Pima County project or contract number and project description.

6.4. Verification of Coverage: Contractor shall furnish Pima County with certificates of insurance as required by this Contract. An authorized representative of the insurer shall sign the certificates.

- All certificates and endorsements, as required by this written agreement, are to be received and approved by Pima County before work commences. Each insurance policy required by this Contract must be in effect at, or prior to, commencement of work under this Contract. Failure to maintain the insurance coverages or policies as required by this Contract, or to provide evidence of renewal, is a material breach of contract.

- All certificates required by this Contract shall be sent directly to the appropriate County Department. The Certificate of Insurance shall include the Pima County project or contract number and project description on the certificate. Pima County reserves the right to require complete copies of all insurance policies required by this Contract at any time.

6.5. **Approval and Modifications:** The Pima County Risk Manager may approve a modification of the Insurance Requirements without the necessity of a formal Contract amendment, but the approval must be in writing. Neither the County's failure to obtain a required insurance certificate or endorsement, the County's failure to object to a non-complying insurance certificate or endorsement, or the County's receipt of any other information from the Contractor, its insurance broker(s) and/or insurer(s), constitutes a waiver of any of the Insurance Requirements.

7. **Cancellation for Conflict of Interest.** This Contract is subject to cancellation for conflict of interest pursuant to A.R.S. § 38-511, the pertinent provisions of which are incorporated into this Contract by reference.
8. **Compliance with Laws.** Contractor will comply with all applicable federal, state, and local laws, rules, regulations, standards and Executive Orders. Contractor warrants that it is appropriately licensed to provide the services under this Contract and that any subcontractors will be appropriately licensed. The laws and regulations of the State of Arizona govern the rights and obligations of the parties under this Contract. Any action relating to this Contract must be filed and maintained in the appropriate court of the State of Arizona in Pima County.
9. **Non-Discrimination.** Contractor will comply with all provisions and requirements of Arizona Executive Order 2009-09, which is hereby incorporated into this Contract, including flow-down of all provisions and requirements to any subcontractors. During the performance of this Contract, Contractor will not discriminate against any employee, client or any other individual in any way because of that person's age, race, creed, color, religion, sex, disability or national origin.
10. **Non-Appropriation of Funds.** Notwithstanding any other provision in this Contract, County may terminate this Contract if for any reason there are not sufficient appropriated and available monies for the purpose of maintaining County or other public entity obligations under this Contract. In the event of such termination, County will have no further obligation to Contractor, other than to pay for services rendered prior to termination.
11. **Public Information.** Pursuant to A.R.S. § 39-121 et seq. all documents submitted to County by Contractor, including but not limited to pricing schedules, product specifications, work plans, and any supporting documents, are public records. As such, those documents are subject to release and/or review by the general public upon request, including competitors. If Contractor reasonably believes that some of those records contain proprietary, trade-secret or otherwise-confidential information, Contractor must prominently mark those records "CONFIDENTIAL." In the event a public-records request is submitted to County for records marked CONFIDENTIAL, County will notify Contractor of the request as soon as reasonably possible. County will release the records 10 business days after the date of that notice, unless Contractor has, within that period, secured an appropriate order from a court of competent jurisdiction, enjoining the release of the records. County will not, under any circumstances, be responsible for securing such an order, nor will County be in any way financially responsible for any costs associated with securing such an order.

12. Requirements for Contracts Funded by Federal Grants.

- 12.1. Remedies. Either party may pursue any remedies provided by law for the breach of this Contract. No right or remedy is intended to be exclusive of any other right or remedy and each is cumulative and in addition to any other right or remedy existing at law or at equity or by virtue of this Contract.
- 12.2. Termination without Cause. County may terminate this Contract at any time, without cause, by serving a written notice upon Contractor at least 30 days before the effective date of the termination. In the event of such termination, County's only obligation to Contractor will be payment for services rendered prior to the date of termination.
- 12.3. Termination with Cause. County may terminate this Contract at any time without advance notice and without further obligation to County when County finds Contractor to be in default of any provision of this Contract.
- 12.4. Contractor may have to comply with awarding agency requirements and regulations pertaining to patent rights with respect to any discovery or invention which arises or is developed in the course of or under such contract (37 C.F.R. Part 401).
- 12.5. Contractor must comply with applicable standards, orders or requirements issued under:
 - 12.5.1. Clean Air Act (42 U.S.C. §§ 7401-7671q.)
 - 12.5.2. Federal Water Pollution Control Act (33 U.S.C. §§ 1251-1387) as amended (Contracts and subawards in excess of \$150,000)
- 12.6. Debarment and Suspension (Executive Orders 12549 and 12689). A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. Part 180 that implement Executive Orders 12549 (3 C.F.R. Part 1986 Comp., p. 189) and 12689 (3 C.F.R. Part 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.
- 12.7. Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352). Contractors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of the agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. § 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.
- 12.8. Compliance with Section 6002 of Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the

purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered material identified in the EPA guidelines.

13. Legal Arizona Workers Act Compliance.

- 13.1. Compliance with Immigration Laws. Contractor hereby warrants that it will at all times during the term of this Contract comply with all federal immigration laws applicable to its employment of its employees, and with the requirements of A.R.S. § 23-214 (A) (together the "State and Federal Immigration Laws"). Contractor will further ensure that each subcontractor who performs any work for Contractor under this Contract likewise complies with the State and Federal Immigration Laws.
- 13.2. Books & Records. County has the right at any time to inspect the books and records of Contractor and any subcontractor in order to verify such party's compliance with the State and Federal Immigration Laws.
- 13.3. Remedies for Breach of Warranty. Any breach of Contractor's or any subcontractor's warranty of compliance with the State and Federal Immigration Laws, or of any other provision of this section, is a material breach of this Contract subjecting Contractor to penalties up to and including suspension or termination of this Contract. If the breach is by a subcontractor, and the subcontract is suspended or terminated as a result, Contractor will be required to take such steps as may be necessary to either self-perform the services that would have been provided under the subcontract or retain a replacement subcontractor, as soon as possible so as not to delay project completion. Any additional costs attributable directly or indirectly to such remedial action are the responsibility of Contractor.
- 13.4. Subcontractors. Contractor will advise each subcontractor of County's rights, and the subcontractor's obligations, under this Section 24 by including a provision in each subcontract substantially in the following form:

"Subcontractor hereby warrants that it will at all times during the term of this contract comply with all federal immigration laws applicable to Subcontractor's employees, and with the requirements of A.R.S. § 23-214 (A). Subcontractor further agrees that County may inspect the Subcontractor's books and records to insure that Subcontractor is in compliance with these requirements. Any breach of this paragraph by Subcontractor is a material breach of this contract subjecting Subcontractor to penalties up to and including suspension or termination of this contract." CONTRACTOR hereby warrants that it will at all times during the term of this Contract comply with all federal immigration laws applicable to CONTRACTOR's employment of its employees, and with the requirements of A.R.S. § 23-214 (A) (together the "State and Federal Immigration Laws"). CONTRACTOR will further ensure that each subcontractor who performs any work for CONTRACTOR under this contract likewise complies with the State and Federal Immigration Laws.

14. **Written Orders.** County will order products or services under this Contract by issuing a Delivery Order (DO) document. Order documents will be furnished to Contractor via e-mail or telephone.

If an order is given verbally, the County Department that issued the order will transmit a confirming order document to Contractor within five workdays of the date the verbal order is given.

Contractor must not supply materials or services pursuant to the contract that are not documented or authorized by a Delivery Order (DO) at the time of provision. County accepts no responsibility for control of or payment for materials or services not documented by a County Delivery Order (DO).

Contractor will establish, monitor, and manage an effective contract administration process that assures compliance with all requirements of this Contract. In particular, Contractor will not provide goods or services other than those described in this Contract, in excess of the NTE Amount, or after the Term of the Contract has ended, without a Contract amendment properly executed and issued by County, as provided below. Any items provided in excess of that stated in this Contract are at Contractor's own risk.

15. **Amendments.** The County may extend or revise this Contract by notifying Contractor in writing of the change, which notice will be in the form of a revised "Master Agreement." If Contractor does not object in writing to the proposed changes within ten (10) calendar days after receipt of the notice, Contractor will be deemed to have accepted the changes, and the revision will be binding on the parties, effective as of the date the notice was issued. If Contractor objects to one or more of the changes, then the proposed changes will be deemed to be ineffective.
16. **Israel Boycott Certification.** Pursuant to A.R.S. § 35-393.01, if Contractor engages in for-profit activity and has 10 or more employees, and if this Contract has a value of \$100,000.00 or more, Contractor certifies it is not currently engaged in, and agrees for the duration of this Contract to not engage in, a boycott of goods or services from Israel. This certification does not apply to a boycott prohibited by 50 U.S.C. § 4842 or a regulation issued pursuant to 50 U.S.C. § 4842.

17. **Invoice Submittal.** Invoices are to be sent to:

Pima County Finance & Risk Management- Accounts Payable
P.O. Box 791
Tucson AZ, 85701

18. **Notices.** Notices regarding this Agreement should be addressed to:

Pima County:
Eric Welch, Procurement Officer
Pima County Procurement
130 W. Congress, 3rd Floor, Tucson, AZ. 85701
520-724-9510, Eric.Welch@pima.gov

Immedia LLC:
Matt Clist, Project Consultant
7661 E. Gray Road, Scottsdale, AZ. 85260
480-483-3399, mattclis@immedia-tech.com

(The remainder of page is left blank intentionally)

IN WITNESS WHEREOF, the parties have approved this Cooperative Procurement Agreement and agree to be bound by the terms and conditions of the Contract on the dates written below.

APPROVED:

Chairman, Board of Supervisors

Date: _____

Immedia Integrated Technologies:



Authorized Officer Signature

Molly Fields, Director of Internal Ops
Printed Name and Title

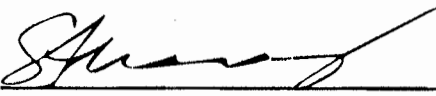
Date: 9/10/2019

ATTEST:

Clerk of the Board

Date: _____

APPROVED AS TO FORM:



Stacey Roseberry, Deputy County Attorney

9/10/19

Date

EXHIBIT A

Presented By:

Created: 09-06-19



7661 E. Gray Road
Scottsdale, AZ 85260
480-483-3399

Pima County Emergency Ops Ctr – #16616
Jim Fisher
3434 E. 22nd Street, Tucson AZ 85713

Emergency Operations Center

Deinstallation

Immedia will deinstall existing equipment including (1) Extron transmitter in the lectern, (2) AMX control panels, and (24) AMX receivers at each projector.

Note: Please leave existing Category cabling in place as we will use to connect new devices.

Media Sources

Multiple video sources will be available for display including:

- One (1) **existing** podium HDMI output from an **existing** HDMI switch located in the podium. Immedia will provide:
 - One (1) Crestron HDMI encoder over category cable
 - One (1) Crestron 3 ft. HDMI cable
- One (1) **existing** GIS HDMI output. Immedia will provide:
 - One (1) Crestron HDMI encoder over category cable
 - One (1) Crestron 3 ft. HDMI cable
- Four (4) **existing** Main Work Station HDMI inputs. Immedia will provide:
 - Four (4) Crestron HDMI encoders over category cable
 - Four (4) Crestron 3 ft. HDMI cable

Switchers/Scalers

A **shared** Crestron NVX matrix switcher located in the equipment rack will enable selection and routing of the video and audio sources. Video from the switcher will be sent via shielded CAT6a cable to Crestron receivers located at each projector. Audio signals will be sent to the Digital Signal Processor (DSP) for additional processing and routing.

Display System

Twenty-four (24) **existing** projectors shall be connected to twenty-four (24) Crestron NVX decoders to receive source signals.

Audio System

Two (2) **existing** Shure wireless microphones and **existing** Shure push-to-talk microphones shall be integrated into a Biamp digital signal processor located in the equipment rack.

Control System

One (1) Crestron 7" touch panel located in the podium and one (1) 15-inch table top touch panel, located at the control station, will provide the user interface with a 3-series DigitalMedia control processor. The touch panel will be programmed to provide an intuitive and simple to use interface for control of the Emergency Operation Center to replicate as close as possible the existing touch panel layouts which shall include:

- Projector power
- Source selection and routing
- CATV receiver channel selection
- Microphone (in room only) and program audio volume control

Immedia will provide end user training for the included audio-visual systems at **no additional cost** for the life of the system.

Policy Breakout Room

Deinstallation

Immedia will deinstall existing equipment including (1) Extron transmitter in the lectern, (1) AMX control panel, (1) AMX control processor, (1) Extron transmitter in the floor box, (2) Extron receivers, (1) Extron audio de-embedder, (1) Extron HDMI matrix switch, (1) Extron audio switcher, (1) Extron audio DSP, and five (5) AMX receivers at the projector and displays.

Note: Please leave existing Category cabling in place as we will use to connect new devices.

Media Sources

Multiple video sources will be available for display including:

- One (1) **existing** podium HDMI output from an **existing** HDMI switch located in the podium. Immedia will provide:
 - One (1) Crestron HDMI encoder over category cable
 - One (1) Crestron 3 ft. HDMI cable
- One (1) **existing** laptop HDMI input and one (1) **existing** laptop VGA input at the conference table. Immedia will provide:
 - Two (2) Crestron HDMI encoders over category cable
 - Two (2) Crestron 3 ft. HDMI cable

Video Conferencing System

An **existing** Polycom videoconferencing codec will allow point-to-point and multipoint calls as well as Content Sharing. Content Sharing will enable the user to send local presentations to the far end of the conference. The **existing** Polycom HD camera shall remain as-is.

Switchers/Scalers

A Crestron NVX matrix switcher located in the equipment rack will enable selection and routing of the video and audio sources. Video from the switcher will be sent via shielded CAT6a cable to Crestron receivers located at each display device. Audio signals will be sent to the Digital Signal Processor (DSP) for additional processing and routing.

Display System

One (1) **existing** projector shall be connected to one (1) Crestron NVX decoder to receive source signals. Four (4) **existing** displays shall be connected to four (4) Crestron NVX decoders to receive source signals. One (1) Crestron NVX encoder shall send a signal from the Policy Room out to the EOC.

Audio System

One (1) Biamp digital signal processor shall mix and route audio to the **existing** codec and Crestron 70V amplifier which will power the **existing** speakers.

Control System

One (1) Crestron 7" touch panel located in the podium will provide the user interface with a 3-series DigitalMedia control processor. The touch panel will be programmed to provide an intuitive and simple to use interface for control of the Policy Room to replicate as close as possible the existing touch panel layout which shall include:

- Projector / display power
- Source selection and routing
- Program audio volume control

Equipment Rack

All rack-mounted AV equipment will be located in an **existing** 19-inch wide equipment rack. Immedia will provide:

- All necessary rack shelves
- Blank panels to fill all unused spaces

The equipment rack will be dressed, labeled, tested and finished to ensure the integrity of the A/V system.

Operations Breakout Room

Deinstallation

Immedia will deinstall existing equipment including (1) AMX control panel, (1) AMX control processor, (2) Extron transmitters in the floor box, (2) Extron receivers, (2) Extron audio de-embedders, (1) Extron HDMI matrix switch, (1) Extron audio switcher, (2) Extron transmitters in the rack, (1) Extron audio DSP, and two (2) Extron receivers at the projectors.

Note: Please leave existing Category cabling in place as we will use to connect new devices.

Media Sources

Multiple video sources will be available for display including:

- Two (2) **existing** laptop HDMI inputs and two (2) **existing** VGA laptop inputs at the conference table. Immedia will provide:
 - Four (4) Crestron HDMI encoders over category cable
 - Four (4) Crestron 3 ft. HDMI cable

Video Conferencing System

An **existing** Polycom videoconferencing codec will allow point-to-point and multipoint calls as well as Content Sharing. Content Sharing will enable the user to send local presentations to the far end of the conference. The **existing** Polycom HD camera shall remain as-is.

Switchers/Scalers

A Crestron NVX matrix switcher located in the equipment rack will enable selection and routing of the video and audio sources. Video from the switcher will be sent via shielded CAT6a cable to Crestron receivers located at each display device. Audio signals will be sent to the Digital Signal Processor (DSP) for additional processing and routing.

Display System

One (1) **existing** projector shall be connected to one (1) Crestron NVX decoder to receive source signals. One (1) Crestron NVX encoder shall send a signal from the Operations Room out to the EOC.

Audio System

One (1) Biamp digital signal processor shall mix and route audio to the **existing** codec and Crestron 70V amplifier which will power the **existing** speakers.

Control System

One (1) Crestron 7" touch panel located on the conference table will provide the user interface with a 3-series DigitalMedia control processor. The touch panel will be programmed to provide an intuitive and simple to use interface for control of the Operations Room to replicate as close as possible the existing touch panel layout which shall include:

- Projector power
- Source selection and routing
- Program audio volume control

Equipment Rack

All rack-mounted AV equipment will be located in an **existing** 19-inch wide equipment rack. Immedia will provide:

- All necessary rack shelves
- Blank panels to fill all unused spaces

The equipment rack will be dressed, labeled, tested and finished to ensure the integrity of the A/V system.

Logistics Breakout Room

Deinstallation

Immedia will deinstall existing equipment including (1) AMX control panel, (1) AMX control processor, (2) Extron transmitters in the floor box, (2) Extron receivers, (2) Extron audio de-embedders, (1) Extron HDMI matrix switch, (1) Extron audio switcher, (1) Extron transmitter in the rack, (1) Extron audio DSP, and one (1) Extron receiver at the projector.

Note: Please leave existing Category cabling in place as we will use to connect new devices.

Media Sources

Multiple video sources will be available for display including:

- Two (2) **existing** laptop HDMI inputs and two (2) **existing** VGA laptop inputs at the conference table. Immedia will provide:
 - Four (4) Crestron HDMI encoders over category cable
 - Four (4) Crestron 3 ft. HDMI cable

Video Conferencing System

An **existing** Polycom videoconferencing codec will allow point-to-point and multipoint calls as well as Content Sharing. Content Sharing will enable the user to send local presentations to the far end of the conference. The **existing** Polycom HD camera shall remain as-is.

Switchers/Scalers

A Crestron NVX matrix switcher located in the equipment rack will enable selection and routing of the video and audio sources. Video from the switcher will be sent via shielded CAT6a cable to Crestron receivers located at each display device. Audio signals will be sent to the Digital Signal Processor (DSP) for additional processing and routing.

Display System

One (1) **existing** projector shall be connected to one (1) Crestron NVX decoder to receive source signals. One (1) Crestron NVX encoder shall send a signal from the Logistics Room out to the EOC.

Audio System

One (1) Biamp digital signal processor shall mix and route audio to the **existing** codec and Crestron 70V amplifier which will power the **existing** speakers.

Control System

One (1) Crestron 7" touch panel located on the conference table will provide the user interface with a 3-series DigitalMedia control processor. The touch panel will be programmed to provide an intuitive and simple to use interface for control of the Logistics Room to replicate as close as possible the existing touch panel layout which shall include:

- Projector power
- Source selection and routing
- Program audio volume control

Equipment Rack

All rack-mounted AV equipment will be located in an **existing** 19-inch wide equipment rack. Immedia will provide:

- All necessary rack shelves
- Blank panels to fill all unused spaces

The equipment rack will be dressed, labeled, tested and finished to ensure the integrity of the A/V system.

Planning Breakout Room

Deinstallation

Immedia will deinstall existing equipment including (1) AMX control panel, (1) AMX control processor, (2) Extron transmitters in the floor box, (2) Extron receivers, (2) Extron audio de-embedders, (1) Extron HDMI matrix switch, (1) Extron audio switcher, (1) Extron transmitter in the rack, (1) Extron audio DSP, and one (1) Extron receiver at the projector.

Note: Please leave existing Category cabling in place as we will use to connect new devices.

Media Sources

Multiple video sources will be available for display including:

- Two (2) **existing** laptop HDMI inputs and two (2) **existing** VGA laptop inputs at the conference table. Immedia will provide:
 - Four (4) Crestron HDMI encoders over category cable
 - Four (4) Crestron 3 ft. HDMI cable

Video Conferencing System

An **existing** Polycom videoconferencing codec will allow point-to-point and multipoint calls as well as Content Sharing. Content Sharing will enable the user to send local presentations to the far end of the conference. The **existing** Polycom HD camera shall remain as-is.

Switchers/Scalers

A Crestron NVX matrix switcher located in the equipment rack will enable selection and routing of the video and audio sources. Video from the switcher will be sent via shielded CAT6a cable to Crestron receivers located at each display device. Audio signals will be sent to the Digital Signal Processor (DSP) for additional processing and routing.

Display System

Two (2) **existing** projectors shall be connected to two (2) Crestron NVX decoders to receive source signals. One (1) Crestron NVX encoder shall send a signal from the Logistics Room out to the EOC.

Audio System

One (1) Biamp digital signal processor shall mix and route audio to the **existing** codec and Crestron 70V amplifier which will power the **existing** speakers.

Control System

One (1) Crestron 7" touch panel located on the conference table will provide the user interface with a 3-series DigitalMedia control processor. The touch panel will be programmed to provide an intuitive and simple to use interface for control of the Logistics Room to replicate as close as possible the existing touch panel layout which shall include:

- Projector power
- Source selection and routing
- Program audio volume control

Equipment Rack

All rack-mounted AV equipment will be located in an **existing** 19-inch wide equipment rack. Immedia will provide:

- All necessary rack shelves
- Blank panels to fill all unused spaces

The equipment rack will be dressed, labeled, tested and finished to ensure the integrity of the A/V system.

Shared Equipment – Equipment Rack

Deinstallation

Immedia will deinstall existing equipment including (1) AMX control processor, (3) Extron receivers, (1) Extron HDMI matrix switch, (1) AMX matrix switcher, (1) Extron audio DSP.

Note: Please leave existing Category cabling in place as we will use to connect new devices.

Media Sources

Multiple video sources will be available for display including:

- One (1) **existing** server PC with an 8-HDMI output card. Immedia will provide:
 - Eight (8) Crestron HDMI encoders
 - Eight (8) Crestron 3 ft. HDMI cables
- Two (2) **existing** Tascam DVD players with HDMI outputs. Immedia will provide:
 - Two (2) Crestron HDMI encoders
 - Two (2) Crestron 3 ft. HDMI cables
- Six (6) **existing** cable boxes with HDMI inputs. Immedia will provide:
 - Six (6) Crestron HDMI encoders
 - Six (6) Crestron 3 ft. HDMI cables
- Two (2) **existing** Helicopter feeds with HDMI outputs. Immedia will provide:
 - Two (2) Crestron HDMI encoders
 - Two (2) Crestron 3 ft. HDMI cables
- Two (2) **existing** cameras with HDMI outputs. Immedia will provide:
 - Two (2) Crestron HDMI encoder over category cable
 - Two (2) Crestron 3 ft. HDMI cable
- Seven (7) **spare** HDMI inputs or outputs have been included to create a possible 32 x 32 matrix switch type scenario even though the NVX system is scalable beyond 32 x 32.

Switchers/Scalers

A Crestron NVX matrix switcher located in the equipment rack will enable selection and routing of the video and audio sources. Video from the switcher will be sent via shielded CAT6a cable to Crestron receivers located at each display device. Audio signals will be sent to the Digital Signal Processor (DSP) for additional processing and routing.

Audio System

One (1) Biamp digital signal processor shall mix and route audio sources and microphones and feed into two **existing** amplifiers which will power the **existing** speakers.

Control System

One (1) Crestron central control processor shall provide control of the EOC room including:

- Projector power
- Source selection and routing
- Program audio volume control

Note: It appears control system is connected to client's network. Client provided IT personnel must be available onsite for coordination of all necessary gear that will reside on client network.

Equipment Rack

All rack-mounted AV equipment will be located in an **existing** 19-inch wide equipment rack. Immedia will provide:

- All necessary rack shelves
- Blank panels to fill all unused spaces

The equipment rack will be dressed, labeled, tested and finished to ensure the integrity of the A/V system.

Facility Concerns

- This proposal does not include any permit costs associated with performing this work.
- Proposal does not include any spare parts stock.
- Client shall provide a 1-gang opening in an owner-furnished table box
- All Immedia installed cabling shall be in its own separate conduit as specified by Immedia or installed in free air.
 - Immedia's proposal does not include any specialty cabling nor does it include sharing conduit with other types of low voltage cabling.
- Client shall provide a 1.25" conduit from the floor box to an accessible location above the ceiling for Immedia's cabling to the displays
- Client shall provide an IP address for the OFE video conferencing system.
- Client is responsible for activating service through Cox Cable or DirecTV, as well as providing connectivity at the receiver / a head end location.
- Immedia assumes any repurposed equipment is functioning properly.
- Storage or disposal of removed equipment shall be provided by others.
- All work will be performed during normal business hours, Monday through Friday, 8am to 5pm (excluding holidays).

Proposal

Pima County Emergency Operations Center #16616

Pima Office of Emergency Management

3434 22nd Street
Tucson, AZ 85713

Presented By:



Immedia Integrated Technologies

ROC #202505
7661 E Gray Road
Scottsdale, AZ 85260
480-483-3399
www.immedia-tech.com

Number: 16616
Modified: 9/6/2019
Revision: 1




Immedia Integrated Technologies

Emergency Operations Center

De-installation

1	IMMEDIA MISC. LABOR - DEINSTALL Misc. Labor	\$0.00
	LABOR TO DEINSTALL EXISTING EQUIPMENT INCLUDING: (1) EXTRON TX, (24) AMX RX, (2) AMX CTRL PANELS. NOTE: CATEGORY CABLING TO REMAIN IN PLACE.	
De-installation Total:		\$0.00

Sources, Inputs & Computer Connectivity

1	IMMEDIA MISC. LABOR - EXISTING GIS HDMI Misc. HW - Interface	\$0.00
	LABOR TO INTEGRATE AN EXISTING HDMI OUTPUT WITH AN NVX ENCODER.	
	1 CRESTRON CBL-HD-3 HDMI INTERFACE CABLE, 3 FT.	\$23.53
	1 CRESTRON DM-NVX-350 DIGITALMEDIA 4K60 4:4:4 HDR NETWORK AV ENCODER/DECODER	\$1,058.82
1	IMMEDIA MISC. LABOR - EXISTING MAIN WORK STATION 4 X HDMI Misc. HW - Interface	\$0.00
	LABOR TO INTEGRATE AN EXISTING MAIN WORK STATION WITH 4 X HDMI OUTPUTS WITH AN NVX ENCODERS.	
	4 CRESTRON CBL-HD-3 HDMI INTERFACE CABLE, 3 FT.	\$94.12

* Price Includes Accessories

Presented By: Immedia Integrated Technologies

Project Name: Pima County Emergency Operations Center #16616

Exhibit A: Immedia LLC Scope of Work

Project No.: 16616

9/6/2019

Immedia Integrated Technologies



4	CRESTRON DM-NVX-350 DIGITALMEDIA 4K60 4:4:4 HDR NETWORK AV ENCODER/DECODER	\$4,235.28
---	--	------------

1	IMMEDIA MISC. LABOR - EXISTING PODIUM HDMI Misc. HW - Interface LABOR TO INTEGRATE AN EXISTING HDMI OUTPUT WITH AN NVX ENCODER.	\$0.00
---	---	--------



1	CRESTRON CBL-HD-3 HDMI INTERFACE CABLE, 3 FT.	\$23.53
---	--	---------



1	CRESTRON DM-NVX-350 DIGITALMEDIA 4K60 4:4:4 HDR NETWORK AV ENCODER/DECODER	\$1,058.82
---	--	------------

Sources, Inputs & Computer Connectivity Total:	\$6,494.10
---	-------------------

Display Systems

1	IMMEDIA MISC. LABOR - EXISTING PC MONITOR Misc. Labor LABOR TO INTEGRATE VIDEO WITH EXISTING LOCAL PC MONITOR.	\$0.00
---	--	--------



1	CRESTRON CBL-HD-3 HDMI INTERFACE CABLE, 3 FT.	\$23.53
---	--	---------



1	CRESTRON DM-NVX-350 DIGITALMEDIA 4K60 4:4:4 HDR NETWORK AV ENCODER/DECODER	\$1,022.73
---	--	------------

24	IMMEDIA MISC. LABOR - EXISTING PROJECTOR Misc. Labor LABOR TO INTEGRATE VIDEO AND CONTROL WITH AN EXISTING PROJECTOR.	\$0.00
----	---	--------

* Price Includes Accessories

Presented By: Immedia Integrated Technologies

Project Name: Pima County Emergency Operations Center #16616

Exhibit A: Immedia LLC Scope of Work

Project No.: 16616

9/6/2019

Immedia Integrated Technologies



24	CRESTRON CBL-HD-THIN-HS-6 HDMI CABLE, THIN, TYPE A MALE-TO-MALE, 6 FT	\$705.84
24	CRESTRON DM-NVX-350 DIGITALMEDIA 4K60 4:4:4 HDR NETWORK AV ENCODER/DECODER	\$24,545.52

Display Systems Total: \$26,297.62

Microphones

1	IMMEDIA MISC. LABOR - EXISTING SHURE PTT MICS Misc. Labor LABOR TO INTEGRATE EXISTING SHURE PTT TABLE MICROPHONES.	\$0.00
1	IMMEDIA MISC. LABOR - EXISTING SHURE W-MICS Misc. Labor LABOR TO INTEGRATE (2) EXISTING SHURE WIRELESS MICROPHONES.	\$0.00

Microphones Total: \$0.00

Control System



1	CRESTRON TS-1542-TILT-B-S 15.6" HD TOUCH SCREEN TABLETOP TILT, BLACK SMOOTH	\$2,823.53
---	---	------------



1	CRESTRON TSW-760-B-S 7-INCH SURFACE-MOUNT TOUCH SCREEN, BLACK. REQUIRES POE.	\$823.53
---	--	----------

1	IMMEDIA MISC. HW Misc. HW MISCELLANEOUS HARDWARE	\$23.53
---	---	---------

Control System Total: \$3,670.59

Other Equipment

1	IMMEDIA MISC. C & C 1 Misc. C & C 1 MISCELLANEOUS CABLES and CONNECTORS	\$41.18
---	---	---------

* Price Includes Accessories

Presented By: Immedia Integrated Technologies

Project Name: Pima County Emergency Operations Center #16616

Exhibit A: Immedia LLC Scope of Work

Project No.: 16616

9/6/2019

Immedia Integrated Technologies

1	IMMEDIA MISC. LIFT - 30ART/7 Misc. LIFT	\$1,153.76
	MISCELLANEOUS 30 FT. ARTICULATING LIFT RENTAL (ONE WEEK). INCLUDES TIRE SOCKS AND DELIVERY.	

100	IMMEDIA CABLE CAT6A-S-PL	\$61.18
	CAT 6a CABLE, SHIELDED, PLENUM-RATED, BLACK.	

Other Equipment Total:	\$1,256.12
-------------------------------	-------------------

Emergency Operations Center Total:	\$37,718.43
---	--------------------

* Price Includes Accessories

Presented By: Immedia Integrated Technologies

Project Name: Pima County Emergency Operations Center #16616

Exhibit A: Immedia LLC Scope of Work

Project No.: 16616

9/6/2019

Immedia Integrated Technologies

Policy Room

De-installation

1	IMMEDIA MISC. LABOR - DEINSTALL Misc. Labor	\$0.00
	LABOR TO DEINSTALL EXISTING EQUIPMENT INCLUDING: (1) AMX TX, (1) AMX CTL PANEL, (1) AMX CTRL PROCESSOR, (2) EXTRON TX, (1) EXTRON RX, (2) EXTRON MTX SW, (1) EXTRON DSP, (5) AMX RX. NOTE: CATEGORY CABLING TO REMAIN IN PLACE.	

De-installation Total: \$0.00

Sources, Inputs & Computer Connectivity

1	IMMEDIA MISC. LABOR - EXISTING LECTERN HDMI Misc. HW - Interface	\$0.00
	LABOR TO INTEGRATE AN EXISTING LECTERN HDMI OUTPUT WITH AN NVX ENCODER.	



1	CRESTRON CBL-HD-3 HDMI INTERFACE CABLE, 3 FT.	\$23.53
---	--	---------



1	CRESTRON DM-NVX-350 DIGITALMEDIA 4K60 4:4:4 HDR NETWORK AV ENCODER/DECODER	\$1,022.73
---	--	------------

2	IMMEDIA MISC. LABOR - EXISTING LT Misc. HW - Interface	\$0.00
	LABOR TO INTEGRATE AN EXISTING HDMI LAPTOP INPUT.	



2	CRESTRON CBL-HD-THIN-HS-6 HDMI CABLE, THIN, TYPE A MALE-TO-MALE, 6 FT	\$58.82
---	--	---------

2	CRESTRON DM-NVX-350 DIGITALMEDIA 4K60 4:4:4 HDR NETWORK AV ENCODER/DECODER	\$2,045.46
---	--	------------

Sources, Inputs & Computer Connectivity Total: \$3,150.54

* Price Includes Accessories

Presented By: Immedia Integrated Technologies

Project Name: Pima County Emergency Operations Center #16616

Exhibit A: Immedia LLC Scope of Work

Project No.: 16616

9/6/2019

Immedia Integrated Technologies

Conferencing

- | | | |
|---|---|--------|
| 1 | IMMEDIA MISC. LABOR - EXISTING POLYCOM CODEC Misc. Labor | \$0.00 |
|---|---|--------|

LABOR TO INTEGRATE EXISTING POLYCOM VIDEO-CONFERENCING SYSTEM. THIS INCLUDES: POLYCOM PTZ CAMERA AND IP SPEAKER PHONE.



- | | | |
|---|--|---------|
| 1 | CRESTRON CBL-HD-3
HDMI INTERFACE CABLE, 3 FT. | \$23.53 |
|---|--|---------|

Conferencing Total: \$23.53

Switchers, Scalers & DAs

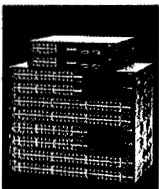
- | | | |
|---|---|------------|
| 1 | CRESTRON DMF-CI-8
DIGITALMEDIA™ CARD CHASSIS FOR DM-NVX-C & DMCF, 8 SLOTS | \$1,111.11 |
|---|---|------------|



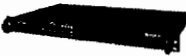
- | | | |
|---|--|------------|
| 5 | CRESTRON DM-NVX-350C
DIGITALMEDIA 4K60 4:4:4 HDR NETWORK AV
ENCODER/DECODER CARD | \$5,000.00 |
|---|--|------------|



- | | | |
|---|--|------------|
| 1 | EXTREME NETWORKS X440-G2-24P-10GE4
24-PORT GIGABIT ETHERNET SWITCH WITH POE+ AND 4 SFP PORTS.
RACK-MOUNTABLE. | \$2,727.53 |
|---|--|------------|



- | | | |
|---|--|------------|
| 1 | CRESTRON DM-XIO-DIR-80
DIGITALMEDIA XIO DIRECTOR – VIRTUAL SWITCHING APPLIANCE
FOR 80 ENDPOINTS. | \$2,941.18 |
|---|--|------------|



- | | | |
|---|---|---------|
| 1 | EXTREME NETWORKS 10099
POWER CORD, 15A, USA, NEMA5-15, C15 | \$19.60 |
|---|---|---------|

* Price Includes Accessories

Presented By: Immedia Integrated Technologies

Project Name: Pima County Emergency Operations Center #16616

Exhibit A: Immedia LLC Scope of Work

Project No.: 16616

9/6/2019

Page 16 of 48

Immedia Integrated Technologies

1	IMMEDIA PROGRAMMING 24 PROGRAMMING CRESTRON PROGRAMMING	\$0.00
---	--	--------



1	MICROSEMI PD-9512G 1000W 12-PORT POE INJECTOR	\$2,116.47
---	---	------------

Switchers, Scalers & DAs Total:		\$13,915.89
--	--	--------------------

Display Systems



1	CRESTRON DM-NVX-350 DIGITALMEDIA 4K60 4:4:4 HDR NETWORK AV ENCODER/DECODER	\$1,000.00
---	--	------------



1	CRESTRON CBL-HD-3 HDMI INTERFACE CABLE, 3 FT.	\$23.53
---	--	---------

3	IMMEDIA MISC. LABOR - EXISTING FP Misc. Labor LABOR TO INTEGRATE VIDEO AND CONTROL WITH EXISTING FLAT PANEL DISPLAY.	\$0.00
---	---	--------



3	CRESTRON CBL-HD-3 HDMI INTERFACE CABLE, 3 FT.	\$70.59
---	--	---------



3	CRESTRON DM-NVX-350 DIGITALMEDIA 4K60 4:4:4 HDR NETWORK AV ENCODER/DECODER	\$3,000.00
---	--	------------

1	IMMEDIA MISC. LABOR - EXISTING FP Misc. Labor LABOR TO INTEGRATE VIDEO AND CONTROL WITH EXISTING FLAT PANEL DISPLAY.	\$0.00
---	---	--------

* Price Includes Accessories

Presented By: Immedia Integrated Technologies

Project Name: Pima County Emergency Operations Center #16616

Exhibit A: Immedia LLC Scope of Work

Project No.: 16616

9/6/2019

Immedia Integrated Technologies



- | | | |
|---|--|------------|
| 1 | CRESTRON CBL-HD-THIN-HS-6
HDMI CABLE, THIN, TYPE A MALE-TO-MALE, 6 FT | \$29.41 |
| 1 | CRESTRON DM-NVX-350
DIGITALMEDIA 4K60 4:4:4 HDR NETWORK AV
ENCODER/DECODER | \$1,000.00 |

- | | | |
|---|--|--------|
| 1 | IMMEDIA MISC. LABOR - EXISTING PROJECTOR Misc. Labor
LABOR TO INTEGRATE VIDEO AND CONTROL WITH AN EXISTING
PROJECTOR. | \$0.00 |
|---|--|--------|



- | | | |
|---|--|---------|
| 1 | CRESTRON CBL-HD-3
HDMI INTERFACE CABLE, 3 FT. | \$23.53 |
|---|--|---------|



- | | | |
|---|--|------------|
| 1 | CRESTRON DM-NVX-350
DIGITALMEDIA 4K60 4:4:4 HDR NETWORK AV
ENCODER/DECODER | \$1,000.00 |
|---|--|------------|

Display Systems Total: \$6,147.06

Processing & Amplification



- | | | |
|---|--|------------|
| 1 | BIAMP TESIRA FORTE AVB CI
DIGITAL SIGNAL PROCESSOR WITH I/O SERVER, 12 ANALOG INPUTS, 8
ANALOG OUTPUTS, 8 CHANNELS OF CONFIGURABLE USB AUDIO,
SONA ACOUSTIC ECHO CANCELLATION ON ALL 12 INPUTS AND
128x128 CHANNELS OF AVB. | \$2,175.29 |
|---|--|------------|

- | | | |
|---|--|--------|
| 1 | IMMEDIA BIAMP PROG 16 PROGRAMMING
BIAMP PROGRAMMING | \$0.00 |
|---|--|--------|



- | | | |
|---|---|----------|
| 1 | CRESTRON AMP-1200-70
SINGLE-CHANNEL MODULAR POWER AMPLIFIER, 200W, 70V. | \$441.18 |
|---|---|----------|

* Price Includes Accessories

Presented By: Immedia Integrated Technologies

Project Name: Pima County Emergency Operations Center #16616

Exhibit A: Immedia LLC Scope of Work

Project No.: 16616

9/6/2019

Immedia Integrated Technologies



- | | | |
|---|---|--------|
| 1 | C2G 40463
3' STEREO RCA MALE TO MALE CABLE | \$1.75 |
|---|---|--------|

- | | | |
|---|---|---------|
| 1 | IMMEDIA MISC. HW Misc. HW
MISCELLANEOUS HARDWARE | \$23.53 |
|---|---|---------|

Processing & Amplification Total: \$2,641.75

Control System



- | | | |
|---|--|------------|
| 1 | CRESTRON CP3N
3-SERIES CONTROL SYSTEM WITH ETHERNET, 3 COM PORTS, 8 IR
PORTS, 8 RELAYS AND 2 LAN PORTS. POWER SUPPLY INCLUDED. 1RU. | \$1,529.41 |
|---|--|------------|

- | | | |
|---|---|--------|
| 1 | IMMEDIA PROGRAMMING PROGRAMMING
CRESTRON PROGRAMMING | \$0.00 |
|---|---|--------|



- | | | |
|---|--|----------|
| 1 | CRESTRON TSW-760-B-S
7-INCH SURFACE-MOUNT TOUCH SCREEN, BLACK. REQUIRES POE. | \$823.53 |
|---|--|----------|



- | | | |
|---|--|----------|
| 1 | CRESTRON TSW-760-TTK-B-S
TABLETOP KIT FOR TSW-760 BLACK SMOOTH. | \$117.65 |
|---|--|----------|

Control System Total: \$2,470.59

Equipment Rack

- | | | |
|---|--|--------|
| 1 | IMMEDIA MISC. LABOR - EXISTING EQ RACK Misc. Labor
LABOR TO INTEGRATE AN EXISTING EQUIPMENT ENCLOSURE. | \$0.00 |
|---|--|--------|

- | | | |
|---|--|---------|
| 1 | IMMEDIA MISC. HW - RACK - SM Misc. HW
MISCELLANEOUS RACK HARDWARE | \$70.59 |
|---|--|---------|

* Price Includes Accessories

Presented By: Immedia Integrated Technologies

Project Name: Pima County Emergency Operations Center #16616

Exhibit A: Immedia LLC Scope of Work

Project No.: 16616

9/6/2019

Page 19 of 48

Immedia Integrated Technologies



1	LIBERTY CABLE I85261-RHIM-RJ-01	\$30.15
	1RU RACK PANEL WITH IMMEDIA LOGO / CONTACT INFORMATION AND RJ-45 F-F FOR SYSTEM SET UP.	

Equipment Rack Total: \$100.74

Other Equipment

1	IMMEDIA MISC. C & C 1 Misc. C & C 1	\$41.18
	MISCELLANEOUS CABLES and CONNECTORS	

100	IMMEDIA CABLE 22-2S-PL	\$8.24
	22 AWG SHIELDED TWISTED PAIR CABLE, PLENUM-RATED.	



100	IMMEDIA CABLE CAT6A-S-PL	\$61.18
	CAT 6a CABLE, SHIELDED, PLENUM-RATED, BLACK.	



Other Equipment Total: \$110.60

Policy Room Total: \$28,560.70

* Price Includes Accessories

Presented By: Immedia Integrated Technologies

Project Name: Pima County Emergency Operations Center #16616

Exhibit A: Immedia LLC Scope of Work

Project No.: 16616

9/6/2019

Immedia Integrated Technologies

Operations Room

De-installation

1	IMMEDIA MISC. LABOR - DEINSTALL Misc. Labor	\$0.00
	LABOR TO DEINSTALL EXISTING EQUIPMENT INCLUDING: (1) AMX TX, (1) AMX CTL PANEL, (1) AMX CTRL PROCESSOR, (2) EXTRON TX, (2) EXTRON RX, (2) EXTRON MTX SW, (1) EXTRON DSP, (2) AMX RX. NOTE: CATEGORY CABLING TO REMAIN IN PLACE.	

De-installation Total: \$0.00

Sources, Inputs & Computer Connectivity

2	IMMEDIA MISC. LABOR - EXISTING LT Misc. HW - Interface	\$0.00
	LABOR TO INTEGRATE AN EXISTING HDMI LAPTOP INPUT.	
2	CRESTRON CBL-HD-THIN-HS-6 HDMI CABLE, THIN, TYPE A MALE-TO-MALE, 6 FT	\$58.82
2	CRESTRON DM-NVX-350 DIGITALMEDIA 4K60 4:4:4 HDR NETWORK AV ENCODER/DECODER	\$2,117.64



Sources, Inputs & Computer Connectivity Total: \$2,176.46

Conferencing

1	IMMEDIA MISC. LABOR - EXISTING POLYCOM CODEC Misc. Labor	\$0.00
	LABOR TO INTEGRATE EXISTING POLYCOM VIDEO-CONFERENCING SYSTEM. THIS INCLUDES: POLYCOM PTZ CAMERA AND IP SPEAKER PHONE.	
1	CRESTRON CBL-HD-3 HDMI INTERFACE CABLE, 3 FT.	\$23.53



Conferencing Total: \$23.53

Switchers, Scalars & DAs

* Price Includes Accessories

Presented By: Immedia Integrated Technologies

Project Name: Pima County Emergency Operations Center #16616

Exhibit A: Immedia LLC Scope of Work

Project No.: 16616

9/6/2019

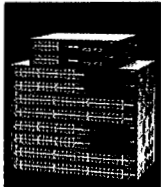
Immedia Integrated Technologies



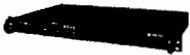
- | | | |
|---|---|------------|
| 1 | CRESTRON DMF-CI-8
DIGITALMEDIA™ CARD CHASSIS FOR DM-NVX-C & DMCF, 8 SLOTS | \$1,111.11 |
|---|---|------------|



- | | | |
|---|---|------------|
| 7 | CRESTRON DM-NVX-350C
DIGITALMEDIA 4K60 4:4:4 HDR NETWORK AV
ENCODER/DECODER CARD | \$7,000.00 |
|---|---|------------|



- | | | |
|---|--|------------|
| 1 | EXTREME NETWORKS X440-G2-24P-10GE4
24-PORT GIGABIT ETHERNET SWITCH WITH POE+ AND 4 SFP PORTS.
RACK-MOUNTABLE. | \$2,727.53 |
|---|--|------------|



- | | | |
|---|---|------------|
| 1 | CRESTRON DM-XIO-DIR-80
DIGITALMEDIA XIO DIRECTOR – VIRTUAL SWITCHING APPLIANCE
FOR 80 ENDPOINTS. | \$2,941.18 |
|---|---|------------|

- | | | |
|---|--|---------|
| 1 | EXTREME NETWORKS 10099
POWER CORD, 15A, USA, NEMA5-15, C15 | \$19.60 |
|---|--|---------|

- | | | |
|---|---|--------|
| 1 | IMMEDIA PROGRAMMING 24 PROGRAMMING
CRESTRON PROGRAMMING | \$0.00 |
|---|---|--------|



- | | | |
|---|--|----------|
| 1 | MICROSEMI PD-9006G
450W 6-PORT POE+ INJECTOR MIDSPAN, RACK MOUNTABLE | \$588.22 |
|---|--|----------|

Switchers, Scalers & DAs Total:	\$14,387.64
--	--------------------

Display Systems



- | | | |
|---|--|------------|
| 1 | CRESTRON DM-NVX-350
DIGITALMEDIA 4K60 4:4:4 HDR NETWORK AV ENCODER/DECODER | \$1,058.82 |
|---|--|------------|

* Price Includes Accessories

Presented By: Immedia Integrated Technologies

Project Name: Pima County Emergency Operations Center #16616

Exhibit A: Immedia LLC Scope of Work

Project No.: 16616

9/6/2019

Immedia Integrated Technologies



- | | | |
|---|--|---------|
| 1 | CRESTRON CBL-HD-3
HDMI INTERFACE CABLE, 3 FT. | \$23.53 |
|---|--|---------|

- | | | |
|---|---|--------|
| 1 | IMMEDIA MISC. LABOR - EXISTING PROJECTOR Misc. Labor
LABOR TO INTEGRATE VIDEO AND CONTROL WITH AN EXISTING PROJECTOR. | \$0.00 |
|---|---|--------|



- | | | |
|---|--|------------|
| 1 | CRESTRON CBL-HD-THIN-HS-6
HDMI CABLE, THIN, TYPE A MALE-TO-MALE, 6 FT | \$29.41 |
| 1 | CRESTRON DM-NVX-350
DIGITALMEDIA 4K60 4:4:4 HDR NETWORK AV
ENCODER/DECODER | \$1,058.82 |

Display Systems Total: \$2,170.58

Processing & Amplification



- | | | |
|---|---|------------|
| 1 | BIAMP TESIRA FORTE AVB CI
DIGITAL SIGNAL PROCESSOR WITH I/O SERVER, 12 ANALOG INPUTS, 8 ANALOG OUTPUTS, 8 CHANNELS OF CONFIGURABLE USB AUDIO, SONA ACOUSTIC ECHO CANCELLATION ON ALL 12 INPUTS AND 128x128 CHANNELS OF AVB. | \$2,175.29 |
|---|---|------------|

- | | | |
|---|--|--------|
| 1 | IMMEDIA BIAMP PROG 16 PROGRAMMING
BIAMP PROGRAMMING | \$0.00 |
|---|--|--------|



- | | | |
|---|---|----------|
| 1 | CRESTRON AMP-1200-70
SINGLE-CHANNEL MODULAR POWER AMPLIFIER, 200W, 70V. | \$441.18 |
|---|---|----------|



- | | | |
|---|---|--------|
| 1 | C2G 40463
3' STEREO RCA MALE TO MALE CABLE | \$1.75 |
|---|---|--------|

* Price Includes Accessories

Presented By: Immedia Integrated Technologies

Project Name: Pima County Emergency Operations Center #16616

Exhibit A: Immedia LLC Scope of Work

Project No.: 16616

9/6/2019

Immedia Integrated Technologies

1	IMMEDIA MISC. HW Misc. HW MISCELLANEOUS HARDWARE	\$23.53
---	---	---------

Processing & Amplification Total: **\$2,641.75**

Control System

1	CRESTRON CP3N 3-SERIES CONTROL SYSTEM WITH ETHERNET, 3 COM PORTS, 8 IR PORTS, 8 RELAYS AND 2 LAN PORTS. POWER SUPPLY INCLUDED. 1RU.	\$1,529.41
---	--	------------



1	IMMEDIA PROGRAMMING PROGRAMMING CRESTRON PROGRAMMING	\$0.00
---	---	--------

1	CRESTRON TSW-760-B-S 7-INCH SURFACE-MOUNT TOUCH SCREEN, BLACK. REQUIRES POE.	\$823.53
---	--	----------



1	CRESTRON TSW-760-TTK-B-S TABLETOP KIT FOR TSW-760 BLACK SMOOTH.	\$117.65
---	--	----------



Control System Total: **\$2,470.59**

Equipment Rack

1	IMMEDIA MISC. LABOR - EXISTING EQ RACK Misc. Labor LABOR TO INTEGRATE AN EXISTING EQUIPMENT ENCLOSURE.	\$0.00
---	--	--------

1	IMMEDIA MISC. HW - RACK - SM Misc. HW MISCELLANEOUS RACK HARDWARE	\$70.59
---	--	---------

1	LIBERTY CABLE I85261-RHIM-RJ-01 1RU RACK PANEL WITH IMMEDIA LOGO / CONTACT INFORMATION AND RJ-45 F-F FOR SYSTEM SET UP.	\$30.15
---	---	---------



Equipment Rack Total: **\$100.74**

Other Equipment

* Price Includes Accessories

Presented By: Immedia Integrated Technologies

Project Name: Pima County Emergency Operations Center #16616

Exhibit A: Immedia LLC Scope of Work

Project No.: 16616

9/6/2019

Immedia Integrated Technologies

1	IMMEDIA MISC. C & C 1 Misc. C & C 1 MISCELLANEOUS CABLES and CONNECTORS	\$41.18
100	IMMEDIA CABLE 22-2S-PL 22 AWG SHIELDED TWISTED PAIR CABLE, PLENUM-RATED.	\$8.24
100	IMMEDIA CABLE CAT6A-S-PL CAT 6a CABLE, SHIELDED, PLENUM-RATED, BLACK.	\$61.18



Other Equipment Total:	\$110.60
-------------------------------	-----------------

Operations Room Total:	\$24,081.89
-------------------------------	--------------------

* Price Includes Accessories

Presented By: Immedia Integrated Technologies

Project Name: Pima County Emergency Operations Center #16616

Exhibit A: Immedia LLC Scope of Work

Project No.: 16616

9/6/2019

Immedia Integrated Technologies

Logistics

De-installation

1	IMMEDIA MISC. LABOR - DEINSTALL Misc. Labor	\$0.00
	LABOR TO DEINSTALL EXISTING EQUIPMENT INCLUDING: (1) AMX TX, (1) AMX CTL PANEL, (1) AMX CTRL PROCESSOR, (3) EXTRON TX, (2) EXTRON RX, (2) EXTRON MTX SW, (1) EXTRON DSP. NOTE: CATEGORY CABLING TO REMAIN IN PLACE.	

De-installation Total: \$0.00

Sources, Inputs & Computer Connectivity

2	IMMEDIA MISC. LABOR - EXISTING LT Misc. HW - Interface	\$0.00
	LABOR TO INTEGRATE AN EXISTING HDMI LAPTOP INPUT.	
2	CRESTRON CBL-HD-THIN-HS-6 HDMI CABLE, THIN, TYPE A MALE-TO-MALE, 6 FT	\$58.82
2	CRESTRON DM-NVX-350 DIGITALMEDIA 4K60 4:4:4 HDR NETWORK AV ENCODER/DECODER	\$2,117.64



Sources, Inputs & Computer Connectivity Total: \$2,176.46

Conferencing

1	IMMEDIA MISC. LABOR - EXISTING POLYCOM CODEC Misc. Labor	\$0.00
	LABOR TO INTEGRATE EXISTING POLYCOM VIDEO-CONFERENCING SYSTEM. THIS INCLUDES: POLYCOM PTZ CAMERA AND IP SPEAKER PHONE.	
1	CRESTRON CBL-HD-3 HDMI INTERFACE CABLE, 3 FT.	\$23.53



Conferencing Total: \$23.53

Switchers, Scalers & DAs

* Price Includes Accessories

Presented By: Immedia Integrated Technologies





Project Name: Pima County Emergency Operations Center #16616

Exhibit A: Immedia LLC Scope of Work



Project No.: 16616

9/6/2019

Immedia Integrated Technologies

	1	CRESTRON DMF-CI-8 DIGITALMEDIA™ CARD CHASSIS FOR DM-NVX-C & DMCF, 8 SLOTS	\$1,176.47
	5	CRESTRON DM-NVX-350C DIGITALMEDIA 4K60 4:4:4 HDR NETWORK AV ENCODER/DECODER CARD	\$5,294.10
	1	EXTREME NETWORKS X440-G2-24P-10GE4 24-PORT GIGABIT ETHERNET SWITCH WITH POE+ AND 4 SFP PORTS. RACK-MOUNTABLE.	\$2,727.53
	1	EXTREME NETWORKS 10099 POWER CORD, 15A, USA, NEMA5-15, C15	\$19.60
	1	IMMEDIA PROGRAMMING 24 PROGRAMMING CRESTRON PROGRAMMING	\$0.00
	1	MICROSEMI PD-9006G 450W 6-PORT POE+ INJECTOR MIDSPAN, RACK MOUNTABLE	\$588.22
Switchers, Scalers & DAs Total:			\$9,805.92

Display Systems

	1	CRESTRON DM-NVX-350 DIGITALMEDIA 4K60 4:4:4 HDR NETWORK AV ENCODER/DECODER	\$1,058.82
	1	CRESTRON CBL-HD-3 HDMI INTERFACE CABLE, 3 FT.	\$23.53

* Price Includes Accessories

Presented By: Immedia Integrated Technologies

Project Name: Pima County Emergency Operations Center #16616

Exhibit A: Immedia LLC Scope of Work

Project No.: 16616

9/6/2019

Immedia Integrated Technologies

- | | | |
|---|--|--------|
| 1 | IMMEDIA MISC. LABOR - EXISTING PROJECTOR Misc. Labor | \$0.00 |
| | LABOR TO INTEGRATE VIDEO AND CONTROL WITH AN EXISTING PROJECTOR. | |

- | | | |
|---|---|---------|
| 1 | CRESTRON CBL-HD-THIN-HS-6 | \$29.41 |
| | HDMI CABLE, THIN, TYPE A MALE-TO-MALE, 6 FT | |

- | | | |
|---|--|------------|
| 1 | CRESTRON DM-NVX-350 | \$1,058.82 |
| | DIGITALMEDIA 4K60 4:4:4 HDR NETWORK AV ENCODER/DECODER | |



Display Systems Total: \$2,170.58

Processing & Amplification

- | | | |
|---|---|------------|
| 1 | BIAMP TESIRA FORTE AVB CI | \$2,175.29 |
| | DIGITAL SIGNAL PROCESSOR WITH I/O SERVER, 12 ANALOG INPUTS, 8 ANALOG OUTPUTS, 8 CHANNELS OF CONFIGURABLE USB AUDIO, SONA ACOUSTIC ECHO CANCELLATION ON ALL 12 INPUTS AND 128x128 CHANNELS OF AVB. | |



- | | | |
|---|--|--------|
| 1 | IMMEDIA BIAMP PROG 16 PROGRAMMING | \$0.00 |
| | BIAMP PROGRAMMING | |

- | | | |
|---|--|----------|
| 1 | CRESTRON AMP-1200-70 | \$441.18 |
| | SINGLE-CHANNEL MODULAR POWER AMPLIFIER, 200W, 70V. | |



- | | | |
|---|----------------------------------|--------|
| 1 | C2G 40463 | \$1.75 |
| | 3' STEREO RCA MALE TO MALE CABLE | |



- | | | |
|---|----------------------------------|---------|
| 1 | IMMEDIA MISC. HW Misc. HW | \$23.53 |
| | MISCELLANEOUS HARDWARE | |

Processing & Amplification Total: \$2,641.75

Control System

* Price Includes Accessories

Presented By: Immedia Integrated Technologies

Project Name: Pima County Emergency Operations Center #16616

Exhibit A: Immedia LLC Scope of Work

Project No.: 16616

9/6/2019

Immedia Integrated Technologies

1	CRESTRON CP3N 3-SERIES CONTROL SYSTEM WITH ETHERNET, 3 COM PORTS, 8 IR PORTS, 8 RELAYS AND 2 LAN PORTS. POWER SUPPLY INCLUDED. 1RU.	\$1,529.41
---	---	------------

1	IMMEDIA PROGRAMMING PROGRAMMING CRESTRON PROGRAMMING	\$0.00
---	---	--------

1	CRESTRON TSW-760-B-S 7-INCH SURFACE-MOUNT TOUCH SCREEN, BLACK. REQUIRES POE.	\$823.53
---	--	----------

1	CRESTRON TSW-760-TTK-B-S TABLETOP KIT FOR TSW-760 BLACK SMOOTH.	\$117.65
---	--	----------

Control System Total:	\$2,470.59
------------------------------	-------------------

Equipment Rack

1	IMMEDIA MISC. LABOR - EXISTING EQ RACK Misc. Labor LABOR TO INTEGRATE AN EXISTING EQUIPMENT ENCLOSURE.	\$0.00
---	--	--------

1	IMMEDIA MISC. HW - RACK - SM Misc. HW MISCELLANEOUS RACK HARDWARE	\$70.59
---	--	---------

1	LIBERTY CABLE I85261-RHIM-RJ-01 1RU RACK PANEL WITH IMMEDIA LOGO / CONTACT INFORMATION AND RJ-45 F-F FOR SYSTEM SET UP.	\$30.15
---	--	---------

Equipment Rack Total:	\$100.74
------------------------------	-----------------

Other Equipment

1	IMMEDIA MISC. C & C 1 Misc. C & C 1 MISCELLANEOUS CABLES and CONNECTORS	\$41.18
---	---	---------

* Price Includes Accessories

Presented By: Immedia Integrated Technologies

Project Name: Pima County Emergency Operations Center #16616

Exhibit A: Immedia LLC Scope of Work

Project No.: 16616

9/6/2019

Immedia Integrated Technologies



100 **IMMEDIA CABLE 22-2S-PL**
22 AWG SHIELDED TWISTED PAIR CABLE, PLENUM-RATED.

\$8.24



100 **IMMEDIA CABLE CAT6A-S-PL**
CAT 6a CABLE, SHIELDED, PLENUM-RATED, BLACK.

\$61.18

Other Equipment Total: \$110.60

Logistics Total: \$19,500.17

Immedia Integrated Technologies

Planning Room

De-installation

1	IMMEDIA MISC. LABOR - DEINSTALL Misc. Labor	\$0.00
	LABOR TO DEINSTALL EXISTING EQUIPMENT INCLUDING: (1) AMX TX, (1) AMX CTL PANEL, (1) AMX CTRL PROCESSOR, (2) EXTRON TX, (2) EXTRON RX, (2) EXTRON MTX SW, (1) EXTRON DSP, (2) AMX RX. NOTE: CATEGORY CABLING TO REMAIN IN PLACE.	

De-installation Total: \$0.00

Sources, Inputs & Computer Connectivity

2	IMMEDIA MISC. LABOR - EXISTING LT Misc. HW - Interface	\$0.00
	LABOR TO INTEGRATE AN EXISTING HDMI LAPTOP INPUT.	
2	CRESTRON CBL-HD-THIN-HS-6 HDMI CABLE, THIN, TYPE A MALE-TO-MALE, 6 FT	\$58.82
2	CRESTRON DM-NVX-350 DIGITALMEDIA 4K60 4:4:4 HDR NETWORK AV ENCODER/DECODER	\$2,117.64



Sources, Inputs & Computer Connectivity Total: \$2,176.46

Conferencing

1	IMMEDIA MISC. LABOR - EXISTING POLYCOM CODEC Misc. Labor	\$0.00
	LABOR TO INTEGRATE EXISTING POLYCOM VIDEO-CONFERENCING SYSTEM. THIS INCLUDES: POLYCOM PTZ CAMERA AND IP SPEAKER PHONE.	
1	CRESTRON CBL-HD-3 HDMI INTERFACE CABLE, 3 FT.	\$23.53



Conferencing Total: \$23.53

Switchers, Scalers & DAs

* Price Includes Accessories

Presented By: Immedia Integrated Technologies

Project Name: Pima County Emergency Operations Center #16616

Exhibit A: Immedia LLC Scope of Work

Project No.: 16616

9/6/2019

Immedia Integrated Technologies

1 **CRESTRON DMF-CI-8** \$1,111.11
DIGITALMEDIA™ CARD CHASSIS FOR DM-NVX-C & DMCF, 8 SLOTS



5 **CRESTRON DM-NVX-350C** \$5,000.00
DIGITALMEDIA 4K60 4:4:4 HDR NETWORK AV
ENCODER/DECODER CARD



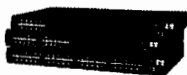
1 **EXTREME NETWORKS X440-G2-24P-10GE4** \$2,727.53
24-PORT GIGABIT ETHERNET SWITCH WITH POE+ AND 4 SFP PORTS.
RACK-MOUNTABLE.



1 **EXTREME NETWORKS 10099** \$19.60
POWER CORD, 15A, USA, NEMA5-15, C15

1 **IMMEDIA PROGRAMMING 24 PROGRAMMING** \$0.00
CRESTRON PROGRAMMING

1 **MICROSEMI PD-9006G** \$588.22
450W 6-PORT POE+ INJECTOR MIDSPAN, RACK MOUNTABLE



Switchers, Scalers & DAs Total: **\$9,446.46**

Display Systems

1 **CRESTRON DM-NVX-350** \$1,058.82
DIGITALMEDIA 4K60 4:4:4 HDR NETWORK AV ENCODER/DECODER



1 **CRESTRON CBL-HD-3** \$23.53
HDMI INTERFACE CABLE, 3 FT.



* Price Includes Accessories

Presented By: Immedia Integrated Technologies

Project Name: Pima County Emergency Operations Center #16616

Exhibit A: Immedia LLC Scope of Work

Project No.: 16616

9/6/2019

Page 32 of 48

Immedia Integrated Technologies

- 2 **IMMEDIA MISC. LABOR - EXISTING PROJECTOR Misc. Labor** \$0.00
LABOR TO INTEGRATE VIDEO AND CONTROL WITH AN EXISTING PROJECTOR.

- 2 CRESTRON CBL-HD-THIN-HS-6 \$58.82
HDMI CABLE, THIN, TYPE A MALE-TO-MALE, 6 FT

- 2 CRESTRON DM-NVX-350 \$2,117.64
DIGITALMEDIA 4K60 4:4:4 HDR NETWORK AV
ENCODER/DECODER



Display Systems Total: **\$3,258.81**

Processing & Amplification

- 1 **BIAMP TESIRA FORTE AVB CI** \$2,175.29
DIGITAL SIGNAL PROCESSOR WITH I/O SERVER, 12 ANALOG INPUTS, 8
ANALOG OUTPUTS, 8 CHANNELS OF CONFIGURABLE USB AUDIO,
SONA ACOUSTIC ECHO CANCELLATION ON ALL 12 INPUTS AND
128x128 CHANNELS OF AVB.



- 1 IMMEDIA BIAMP PROG 16 PROGRAMMING \$0.00
BIAMP PROGRAMMING

- 1 **CRESTRON AMP-1200-70** \$441.18
SINGLE-CHANNEL MODULAR POWER AMPLIFIER, 200W, 70V.



- 1 C2G 40463 \$1.75
3' STEREO RCA MALE TO MALE CABLE



- 1 IMMEDIA MISC. HW Misc. HW \$23.53
MISCELLANEOUS HARDWARE

Processing & Amplification Total: **\$2,641.75**

Control System

* Price Includes Accessories

Presented By: Immedia Integrated Technologies

Project Name: Pima County Emergency Operations Center #16616

Exhibit A: Immedia LLC Scope of Work

Project No.: 16616

9/6/2019

Immedia Integrated Technologies

1	CRESTRON CP3N 3-SERIES CONTROL SYSTEM WITH ETHERNET, 3 COM PORTS, 8 IR PORTS, 8 RELAYS AND 2 LAN PORTS. POWER SUPPLY INCLUDED. 1RU.	\$1,529.41
---	---	------------

1	IMMEDIA PROGRAMMING PROGRAMMING CRESTRON PROGRAMMING	\$0.00
---	---	--------

1	CRESTRON TSW-760-B-S 7-INCH SURFACE-MOUNT TOUCH SCREEN, BLACK. REQUIRES POE.	\$823.53
---	--	----------

1	CRESTRON TSW-760-TTK-B-S TABLETOP KIT FOR TSW-760 BLACK SMOOTH.	\$117.65
---	--	----------

	Control System Total:	\$2,470.59
--	------------------------------	-------------------

Equipment Rack

1	IMMEDIA MISC. LABOR - EXISTING EQ RACK Misc. Labor LABOR TO INTEGRATE AN EXISTING EQUIPMENT ENCLOSURE.	\$0.00
---	--	--------

1	IMMEDIA MISC. HW - RACK - SM Misc. HW MISCELLANEOUS RACK HARDWARE	\$70.59
---	--	---------

1	LIBERTY CABLE I85261-RHIM-RJ-01 1RU RACK PANEL WITH IMMEDIA LOGO / CONTACT INFORMATION AND RJ-45 F-F FOR SYSTEM SET UP.	\$30.15
---	--	---------

	Equipment Rack Total:	\$100.74
--	------------------------------	-----------------

Other Equipment

1	IMMEDIA MISC. C & C 1 Misc. C & C 1 MISCELLANEOUS CABLES and CONNECTORS	\$41.18
---	---	---------

* Price Includes Accessories

Presented By: Immedia Integrated Technologies

Project Name: Pima County Emergency Operations Center #16616

Exhibit A: Immedia LLC Scope of Work

Project No.: 16616

9/6/2019

Immedia Integrated Technologies



100	IMMEDIA CABLE 22-2S-PL 22 AWG SHIELDED TWISTED PAIR CABLE, PLENUM-RATED.	\$8.24
-----	--	--------



100	IMMEDIA CABLE CAT6A-S-PL CAT 6a CABLE, SHIELDED, PLENUM-RATED, BLACK.	\$61.18
-----	---	---------

Other Equipment Total:	\$110.60
-------------------------------	-----------------

Planning Room Total:	\$20,228.94
-----------------------------	--------------------

* Price Includes Accessories

Presented By: Immedia Integrated Technologies

Project Name: Pima County Emergency Operations Center #16616

Exhibit A: Immedia LLC Scope of Work

Project No.: 16616

9/6/2019

Immedia Integrated Technologies

Shared Equipment - Equipment Rack

De-installation

1	IMMEDIA MISC. LABOR - DEINSTALL Misc. Labor	\$0.00
	LABOR TO DEINSTALL EXISTING EQUIPMENT INCLUDING: (3) EXTRON RX, (1) EXTRON SW, (1) AMX MTX SW, (1) AMX CTL PROCESSOR, AND (1) EXTRON DSP. NOTE: CATEGORY CABLING TO REMAIN IN PLACE.	

De-installation Total: **\$0.00**

Sources, Inputs & Computer Connectivity

6	IMMEDIA MISC. LABOR - EXISTING CABLE BOX Misc. Labor	\$0.00
	LABOR TO INTEGRATE AN EXISTING CABLE BOX	



6	CRESTRON CBL-HD-3	\$141.18
	HDMI INTERFACE CABLE, 3 FT.	

2	IMMEDIA MISC. LABOR - EXISTING CAMERA FEED Misc. Labor	\$0.00
	LABOR TO INTEGRATE EXISTING CAMERA FEED WITH HDMI VIDEO OUTPUT.	



2	CRESTRON CBL-HD-3	\$47.06
	HDMI INTERFACE CABLE, 3 FT.	

2	IMMEDIA MISC. LABOR - EXISTING HELICOPTER FEED Misc. Labor	\$0.00
	LABOR TO INTEGRATE EXISTING HELICOPTER FEED WITH HDMI VIDEO OUTPUT.	



2	CRESTRON CBL-HD-3	\$47.06
	HDMI INTERFACE CABLE, 3 FT.	

* Price Includes Accessories

Presented By: Immedia Integrated Technologies

Project Name: Pima County Emergency Operations Center #16616

Exhibit A: Immedia LLC Scope of Work

Project No.: 16616

9/6/2019

Immedia Integrated Technologies

- | | | |
|---|---|--------|
| 1 | IMMEDIA MISC. LABOR - EXISTING NVIDIA PC 8 X HDMI Misc. Labor
LABOR TO INTEGRATE EXISTING PC WITH 8 X HDMI OUTPUTS. | \$0.00 |
|---|---|--------|



- | | | |
|---|---|----------|
| 8 | CRESTRON CBL-HD-3
HDMI INTERFACE CABLE, 3 FT. | \$188.24 |
|---|---|----------|

- | | | |
|---|---|--------|
| 2 | IMMEDIA MISC. LABOR - EXISTING TASCAM DVD Misc. Labor
LABOR TO INTEGRATE EXISTING TASCAM DVD PLAYER WITH HDMI VIDEO OUTPUT. | \$0.00 |
|---|---|--------|



- | | | |
|---|---|---------|
| 2 | CRESTRON CBL-HD-3
HDMI INTERFACE CABLE, 3 FT. | \$47.06 |
|---|---|---------|

Sources, Inputs & Computer Connectivity Total:	\$470.60
---	-----------------

Switchers, Scalers & DAs

- | | | |
|---|---|------------|
| 3 | CRESTRON DMF-CI-8
DIGITALMEDIA™ CARD CHASSIS FOR DM-NVX-C & DMCF, 8 SLOTS | \$3,333.33 |
|---|---|------------|



- | | | |
|----|--|-------------|
| 24 | CRESTRON DM-NVX-350C
DIGITALMEDIA 4K60 4:4:4 HDR NETWORK AV ENCODER/DECODER CARD | \$24,000.00 |
|----|--|-------------|



- | | | |
|---|---|------------|
| 1 | CRESTRON DMF-CI-8
DIGITALMEDIA™ CARD CHASSIS FOR DM-NVX-C & DMCF, 8 SLOTS | \$1,111.11 |
|---|---|------------|



* Price Includes Accessories

Presented By: Immedia Integrated Technologies

Project Name: Pima County Emergency Operations Center #16616

Exhibit A: Immedia LLC Scope of Work

Project No.: 16616

9/6/2019

Immedia Integrated Technologies

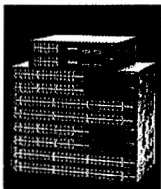


- | | | |
|---|--|------------|
| 5 | CRESTRON DM-NVX-350C
DIGITALMEDIA 4K60 4:4:4 HDR NETWORK AV
ENCODER/DECODER CARD | \$5,000.00 |
|---|--|------------|



- | | | |
|---|---|------------|
| 1 | CRESTRON DM-XIO-DIR-80
DIGITALMEDIA XIO DIRECTOR – VIRTUAL SWITCHING APPLIANCE FOR
80 ENDPOINTS. | \$2,777.78 |
|---|---|------------|

- | | | |
|---|--|--------|
| 1 | IMMEDIA PROGRAMMING 24 PROGRAMMING
CRESTRON PROGRAMMING | \$0.00 |
|---|--|--------|



- | | | |
|---|--|------------|
| 2 | EXTREME NETWORKS X440-G2-48P-10GE4
48-PORT GIGABIT ETHERNET SWITCH WITH POE+ AND 4 SFP PORTS.
RACK-MOUNTABLE. | \$7,189.41 |
|---|--|------------|



- | | | |
|---|--|----------|
| 8 | C2G 33045
1M LC-LC 10GB 50/125 OM3 DUPLEX MULTIMODE PVC FIBER
OPTIC CABLE - AQUA | \$123.60 |
|---|--|----------|

- | | | |
|---|---|---------|
| 2 | EXTREME NETWORKS 10099
POWER CORD, 15A, USA, NEMA5-15, C15 | \$39.20 |
|---|---|---------|



- | | | |
|---|---|------------|
| 2 | EXTREME NETWORKS DUAL 10GBE UPGRADE LICENSE
16542 - LICENSE THAT CONVERTS THE TWO NON-STACK 1GBE
SFP PORTS TO BE 10GBE SFP+ | \$1,764.70 |
|---|---|------------|

- | | | |
|---|---|--------|
| 8 | EXTREME NETWORKS SR SFP+ 10302
10G SFP+ MODULE, MULTI-MODE, LC CONNECTOR | \$0.00 |
|---|---|--------|



- | | | |
|---|---|------------|
| 1 | MICROSEMI PD-9512G
1000W 12-PORT POE INJECTOR | \$1,998.89 |
|---|---|------------|

* Price Includes Accessories

Presented By: Immedia Integrated Technologies

Project Name: Pima County Emergency Operations Center #16616

Exhibit A: Immedia LLC Scope of Work

Project No.: 16616

9/6/2019

Immedia Integrated Technologies

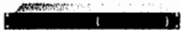


- 1 **MICROSEMI PD-9524G**
1000W 24-PORT POE INJECTOR

\$2,235.54

Switchers, Scalers & DAs Total: \$49,521.10

Processing & Amplification



- 1 **BIAMP TESIRA FORTE AVB AI**
DIGITAL SIGNAL PROCESSOR WITH I/O SERVER, 12 ANALOG INPUTS, 8 ANALOG OUTPUTS, 8 CHANNELS OF CONFIGURABLE USB AUDIO AND 128x128 CHANNELS OF AVB.

\$1,763.53



- 1 BIAMP TESIRA FORTE AVB AI
DIGITAL SIGNAL PROCESSOR WITH I/O SERVER, 12 ANALOG INPUTS, 8 ANALOG OUTPUTS, 8 CHANNELS OF CONFIGURABLE USB AUDIO AND 128x128 CHANNELS OF AVB.

\$1,763.53

- 1 IMMEDIA BIAMP PROG PROGRAMMING
BIAMP PROGRAMMING

\$0.00



- 1 MIDDLE ATLANTIC PRODUCTS U1V
1RU VENTED RACKSHELF, 10.4" DEEP

\$35.88



- 1 MOTU AVB-SWITCH
5-PORT AVB-ENABLED ETHERNET SWITCH.

\$347.06

- 1 **IMMEDIA MISC. LABOR - OFE AMP/SPKR Misc. Labor**
LABOR TO INTEGRATE EXISTING AMPLIFIER / LOUDSPEAKER SYSTEM.

\$0.00

Processing & Amplification Total: \$3,910.00

Control System

* Price Includes Accessories

Presented By: Immedia Integrated Technologies

Project Name: Pima County Emergency Operations Center #16616

Exhibit A: Immedia LLC Scope of Work

Project No.: 16616

9/6/2019

Immedia Integrated Technologies



- | | | |
|---|---|------------|
| 1 | CRESTRON PRO3 | \$3,117.65 |
| | 3-SERIES CONTROL SYSTEM, THREE 3-SERIES CONTROL CARD SLOTS, 6 COM, 8 IR/SERIAL, 8 RELAY, 8 I/O & 1 LAN PORT. FRONT PANEL CONTROL. | |



- | | | |
|---|------------------------------------|----------|
| 1 | CRESTRON C3IR-8 | \$411.76 |
| | 3-SERIES CONTROL CARD - 8 IR PORTS | |

- | | | |
|---|---------------------------------|--------|
| 1 | IMMEDIA PROGRAMMING PROGRAMMING | \$0.00 |
| | CRESTRON PROGRAMMING | |

Control System Total: \$3,529.41

Equipment Rack

- | | | |
|---|---|--------|
| 1 | IMMEDIA MISC. LABOR - EXISTING EQ RACK Misc. Labor | \$0.00 |
| | LABOR TO INTEGRATE AN EXISTING EQUIPMENT ENCLOSURE. | |

- | | | |
|---|---------------------------------------|----------|
| 1 | IMMEDIA MISC. HW - RACK - LG Misc. HW | \$588.24 |
| | MISCELLANEOUS RACK HARDWARE | |

- | | | |
|---|---|---------|
| 1 | LIBERTY CABLE I85261-RHIM-RJ-01 | \$30.15 |
| | 1RU RACK PANEL WITH IMMEDIA LOGO / CONTACT INFORMATION AND RJ-45 F-F FOR SYSTEM SET UP. | |



Equipment Rack Total: \$618.39

Other Equipment

- | | | |
|---|--|---------|
| 1 | IMMEDIA MISC. C & C 2 Misc. C & C 2 | \$82.35 |
| | MISCELLANEOUS CABLES and CONNECTORS | |

- | | | |
|-----|---|--------|
| 100 | IMMEDIA CABLE 22-2S-PL | \$8.24 |
| | 22 AWG SHIELDED TWISTED PAIR CABLE, PLENUM-RATED. | |



* Price Includes Accessories

Presented By: Immedia Integrated Technologies

Project Name: Pima County Emergency Operations Center #16616

Exhibit A: Immedia LLC Scope of Work

Project No.: 16616

9/6/2019

Page 40 of 48

Immedia Integrated Technologies



100

IMMEDIA CABLE CAT6A-S-PL

\$61.18

CAT 6a CABLE, SHIELDED, PLENUM-RATED, BLACK.

Other Equipment Total: \$151.77

Shared Equipment - Equipment Rack Total: \$58,201.27

Travel

Travel & Expenses

1

IMMEDIA TRAVEL & EXPENSES Travel & Expenses

\$4,705.88

TRAVEL & EXPENSES

Travel & Expenses Total: \$4,705.88

Travel Total: \$4,705.88

Shipping & Handling

Shipping & Handling

1

IMMEDIA SHIPPING

\$3,096.72

SHIPPING & HANDLING

Shipping & Handling Total: \$3,096.72

Shipping & Handling Total: \$3,096.72

Project Subtotal: \$196,094.00

* Price Includes Accessories

Presented By: Immedia Integrated Technologies

Project Name: Pima County Emergency Operations Center #16616

Exhibit A: Immedia LLC Scope of Work

Project No.: 16616

9/6/2019

Immedia Integrated Technologies

Project Summary

Equipment:	\$196,094.00
Labor:	\$88,151.61
Sales Tax:	\$14,965.53
Grand Total:	\$299,211.14

Initial

Date

* Price Includes Accessories

Presented By: Immedia Integrated Technologies

Project Name: Pima County Emergency Operations Center #16616

Exhibit A: Immedia LLC Scope of Work

Project No.: 16616

9/6/2019

Immedia Integrated Technologies

ImmediaCare OVERVIEW AND DESCRIPTION

There are many factors that go into ensuring system operations. We take into account the original design, the environmental conditions, to even the possibilities to unpredictable events. Preventative and proactive maintenance practice is a way to keep systems being utilized and your investment being protected. As a common practice, we warranty our installation workmanship for 90 days from our certification completion, and we generously support our Customer requests for customized programs. Our service calls are looked upon differently than preventative maintenance but can be combined into a single visit to help our Customers ensure operability and uptime of the equipment.

- **Customer / Location Supported:** Pima Office of Emergency Management, 3434 22nd Street, Tucson, AZ 85713
- **Rooms:** See Proposal

BASE IMMEDIACARE COVERAGE:

Equipment Support

- **System Documentation:** IMMEDIA will update and maintain all system documentation during the contract period. At the conclusion of your contract, IMMEDIA will deliver all necessary documentation for future service, and system updates.
- **Preventative Maintenance:** IMMEDIA will make every effort to schedule quarterly maintenance on all rooms with the client. These visits include cleaning, tuning, calibrating, realigning and other required services that support system functions.
- **Loaner Equipment:** In the event of critical equipment failure IMMEDIA will strive to provide temporary loaner equipment or provide a backup solution.
- **Cabling:** IMMEDIA will replace defective cabling, connectivity, and terminations at no extra charge.
- **Warranty Facilitation:** In the event of equipment failure, IMMEDIA will deinstall the equipment from the system and set the system up to work without the equipment while it is being repaired or replaced. IMMEDIA will strive to obtain an advanced replacement for the item from the manufacturer or provide a piece of equipment as a loaner from IMMEDIA inventory. IMMEDIA will expedite shipping and service on all equipment warranties and serve as the primary conduit for communication between manufacturer and client. All IMMEDIA labor for equipment or certified system failure or malfunction will be covered during the contract period. Out of warranty equipment repair costs will be billed back to Customer.
- **Video Conferencing Maintenance Agreements & Licensing:** Video Conference System maintenance agreements and Annual License renewals are not covered by this contract, and must be kept current by the Customer. IMMEDIA will provide quotes annually to renew the maintenance contracts with the manufacturers to support these systems.

Software

- **Programming, Archiving & Updates:** IMMEDIA will maintain and store all software programming related to the control systems and provide it to the Customer at no extra charge.
- **Logos & Name Changes:** IMMEDIA will make changes annually for simple button mapping, or logo modifications. In addition, IMMEDIA will make Customer requested changes annually for simple functionality and support any system changes due to software/firmware updates.
- **Software and Firmware Updates:** IMMEDIA will update the programming for Customer requested functionality changes and test to ensure system is fully operational.
- **Video Conference System maintenance agreements or license renewals** must be kept up to date by the Customer to allow for these updates on the Video Conference systems.

* Price Includes Accessories

Presented By: Immedia Integrated Technologies

Project Name: Pima County Emergency Operations Center #16616

Exhibit A: Immedia LLC Scope of Work

Project No.: 16616

9/6/2019

Page 43 of 48

Immedia Integrated Technologies

Service & Support

- Help Desk Phone Support: IMMEDIA will provide help desk support to troubleshoot system issues via telephone, text and email within 4 business hours.
- On-Site Support: IMMEDIA will respond to your service request within 2 business days for service calls.

Training

- IMMEDIA will provide training and re-enforcement support. A professionally trained and certified specialist will help drive adoption of your technology investment with a high-touch training program targeted at all key staff members on all IMMEDIA systems. In addition, during the training we will guide the staff through provide basic troubleshooting steps for simple fixes.

Reporting

- IMMEDIA will provide maintenance reports each month.

OPTIONAL IMMEDIACARE COVERAGE (MUST BE QUOTED SEPARATELY)

- End-User Cable Replacement
- Replacement Projection Lamps
- Meeting/Event Support
- EXPEDITED On-Site Support
- MONTHLY Preventative Maintenance

ImmediaCare TERMS AND CONDITIONS

Equipment Schedule

Each component and system covered under this agreement will be on an equipment schedule containing the following information: manufacturer, model, serial number and location. This schedule will be maintained during the contract period, and made available to the Customer.

General Terms & Conditions

Unless otherwise provided in the service description, services will be provided during the *principal period of maintenance* from 8am to 5pm, Arizona Time, Monday through Friday, excluding IMMEDIA holidays.

Service Offering does not include the following: (i) Hi-voltage electrical issues, (ii) repair or damage to, or defects in the system resulting from causes external to the system including fire, accident, misuse, vandalism, water, lightening or failure to conform with equipment use and specifications for operations, (iii) system relocation, (iv) removal or addition of system equipment related to increased or reduced functionality.

Unauthorized Service

If any person other than an IMMEDIA employee or IMMEDIA authorized service representative alters or changes the System without IMMEDIA's prior consent or in any way renders the System unsafe for maintenance, IMMEDIA may, at its option, terminate the applicable Equipment Schedule. Adjustments to the System made at the direction of IMMEDIA do not constitute alterations or changes for purpose of the Section.

* Price Includes Accessories

Presented By: Immedia Integrated Technologies

Project Name: Pima County Emergency Operations Center #16616

Exhibit A: Immedia LLC Scope of Work

Project No.: 16616

9/6/2019

Page 44 of 48

Immedia Integrated Technologies

Warranty

IMMEDIA warrants that Services will be provided in a professional and workmanlike manner. IMMEDIA makes no other warranty, either express or implied, including, but not limited to, any warranty of fitness for a particular purpose or its merchantability. IMMEDIA makes no warranty that operation of the System will be uninterrupted or error free. In no event will IMMEDIA be liable for any delay in furnishing Services. In no event will IMMEDIA be liable for incidental, consequential, special or indirect damages, lost business profits, or loss, damage or destruction of data, regardless of the form of action, whether in contract, tort (including negligence), breach of warranty or otherwise, even if IMMEDIA has been advised as to the possibility of same, and IMMEDIA's maximum liability for all other damages will be limited in any event to one (1) year's maintenance charges.

Termination

If either party breaches any provision of this agreement and if such breach is not cured within thirty (30) days after receiving written notice from the other party specifying such breach in reasonable detail, the non-breaching party shall have the right to terminate this agreement by giving written notice thereof to the party in breach, which termination shall go into effect immediately on receipt.

Automatic Renewal

Each Term shall automatically renew for subsequent periods of the same length as the initial Term unless either party gives the other written notice of termination at least thirty (30) days prior to expiration of the then-current Term.

Force Majeure

In no event will either party be liable for failure to perform hereunder due to contingencies beyond the party's reasonable control, the legality, validity or enforceability of the remaining provisions will not in any way be affected or impaired. Either party's failure to enforce any provision of this Agreement will not be deemed a waiver of that provision or of the right to enforce it in the future. This Agreement is governed by and construed in accordance with the laws of the State of Arizona.

THIS AGREEMENT, TOGETHER WITH ALL SPECIFIED EXHIBITS, IS THE COMPLETE AND EXCLUSIVE STATEMENT OF THE AGREEMENT BETWEEN THE PARTIES, SUPERSEDING ALL PROPOSALS OR PRIOR AGREEMENTS OR COMMUNICATIONS, ORAL OR WRITTEN, BETWEEN THE PARTIES RELATING TO THE SUBJECT MATTER OF THE AGREEMENT.

Term:	One Year, Automatically Renewed
Billed:	Upon Installation Completion, then Annually
Start Date:	Upon Completed Installation Certification
Total Contract Price:	See Proposal

Should IMMEDIACARE not be included in the proposal, the following fees will apply after your warranty period expires:

PHONE SUPPORT - \$75 per hour, billable in half hour increments, a credit card will be required at the time of the call.

FIELD SERVICE - \$125 per hour with a minimum 2 hour charge. Businesses located beyond 30 miles from Immedia's corporate office will be charged a drive time fee of \$50 per hour for additional time required. A credit card will be required at the time of scheduling. Response times will be 5-7 business days.

RECERTIFICATION FEE - There will be a recertification fee charged on any request to initiate a maintenance agreement. The fee will be the greater of \$500 or 1% of the total project amount. This fee does not include time, materials or travel charges at the time of the recertification visit."

* Price Includes Accessories

Presented By: Immedia Integrated Technologies

Project Name: Pima County Emergency Operations Center #16616

Exhibit A: Immedia LLC Scope of Work

Project No.: 16616

9/6/2019

Page 45 of 48

Immedia Integrated Technologies

Installation TERMS & CONDITIONS

1. ACCEPTANCE OF TERMS

This quotation shall not be binding upon Immedia Integrated Technologies (IMMEDIA) until signed by the Buyer and accepted in writing by a duly authorized representative of IMMEDIA. Any modification, addition to, or waiver of any of the terms and conditions of this quotation shall not be effective unless in writing and signed by an authorized representative of IMMEDIA. Customer's signature on this document or receipt of the equipment shall constitute assent to all terms and conditions contained herein. Proposals are valid for 30 days following issue. Should you wish to reconsider a project at a later date, we will review and revise the proposal and timeline to reflect current conditions.

2. DELIVERY

Immedia will use its best efforts to deliver the Equipment in accordance with the Customer requested delivery date subject to receipt of all necessary information from the Customer. IMMEDIA reserves the right to substitute equipment of "like kind, quality and price" in the event a specified product has been discontinued by the manufacturer or is no longer available. Shipping dates are approximate only, and IMMEDIA shall not be liable for delays or for failure to manufacture due to causes beyond its reasonable control or due to compliance with any government regulations.

3. RUSH DELIVERY FEE

There is no rush delivery fee required for this project.

4. INSTALLATION

The location must be secure, structural work, ceiling grid, millwork, HVAC, high voltage electrical and conduit must be completed for this installation to be delivered on time. Delays due to incomplete work by sub-contractors may cause this installation to be postponed or rescheduled. Any required software will be provided by Immedia to the Customer prior to the first scheduled day of installation and must be installed by the Customer, or their designated IT company. IMMEDIA shall not be liable for failures of or delays in manufacture, delivery or installation resulting from any cause or causes beyond its reasonable control.

Outsourced installation labor may be subcontracted to complete the project, in cooperative effort with Immedia's Project Management and/or Installation resources.

5. SCHEDULE & ACCESSIBILITY

This proposal contains a fixed price for labor that has been estimated using historical data. This estimate is based upon the assumption that Immedia will have unfettered access to perform work in 8 hour increments. Additional labor charges may be incurred if IMMEDIA's installation staff is unable to perform work in continuous 8 hour increments with complete access to the location, whether due to client or general contractor conflicts. Proposals reflect present knowledge of existing conditions. Unforeseen conditions, such as the need for overcoming previously unknown construction obstacles, can significantly affect project costs and timeline estimates. All parties will be notified a minimum of 24 hours in advance by IMMEDIA to confirm access, availability and readiness of the facility. The labor costs in this proposal assume work will be performed during normal business hours (7:00 am to 5:00 pm Monday through Friday, excluding holidays). If work is to be performed after hours or on nonworking days, a change order will be required to account for the added cost of such service.

* Price Includes Accessories

Presented By: Immedia Integrated Technologies

Project Name: Pima County Emergency Operations Center #16616

Exhibit A: Immedia LLC Scope of Work

Project No.: 16616

9/6/2019

Page 46 of 48

Immedia Integrated Technologies

6. PAYMENT TERMS

This project adheres to state contract payment terms. Immedia State Contract #ADSP017-184595.

7. TITLE, RISK OF LOSS

Title to the Equipment shall pass to Customer upon delivery and completed installation subject to a purchase money security interest retained by the Company in the Equipment sold and the proceeds thereof until payment of all amounts then due to the Company. IMMEDIA shall be entitled to remove the Equipment from the Customer's premises if all payments are not made when due. Customer agrees to execute financing statements under the Uniform Commercial Code or other documents as the Company requests to protect its security interest.

8. NON-SOLICITATION

Immedia's employees cannot be hired by a Customer for a period of 180 days after the final project they performed work on, without prior approval from Immedia and/or without a 50% employee referral fee paid to Immedia by the Customer for that employee's W2 payments (for the last 12 months and/or extrapolation of their wages if they have not been an employee for over 1 year).

9. WARRANTY

Unless an ImmediaCare agreement is purchased, Immedia's standard warranty is ninety (90) days. In the event the Equipment is in any way misused or altered or is repaired by someone other than a representative of IMMEDIA, which within the sole judgment of the Company results in an adverse effect, including effects upon performance or reliability of the Equipment, the warranty and IMMEDIA's obligations hereunder shall terminate without notice to Customer. All Crestron gear will have a 5-Year warranty from date of completion. Additionally, Immedia will complete bi-annual preventative maintenance on the system.

Due to the heat tolerance of Audio Visual Equipment, Immedia's policy is to have equipment installed a minimum of three feet (3') away from any temporary heating devices. (Fireplaces, Heaters, etc). If the client decides to have Immedia install this equipment within this distance, Immedia will not be liable for damages or potential equipment not operating as it is manufactured to perform.

10. TAXES

Any and all taxes levied or based on the prices in this agreement, or the Equipment being sold hereunder, exclusive of any taxes based on net income, shall be added to the selling prices set forth in the quotation; otherwise, the Customer shall provide IMMEDIA with a tax exempt certificate acceptable to the taxing authorities.

11. CHANGE ORDERS

In the event the Customer wishes to make a change to a signed purchase or work order, a minimum \$100 change fee will be added to the new invoice.

Immedia Integrated Technologies

12. TERMINATION

In the event Customer chooses to terminate this contract or if IMMEDIA is forced to terminate due to failure of Customer to meet the contract requirements, Immedia will take actions to cancel equipment not used or 'on order' immediately. Any credits to Customer's account will be applied subject to restocking, return shipping and other appropriate charges within 60 days. All monies owed IMMEDIA are due upon written notice sent to Customer within seven days of corrected invoicing.

* Price Includes Accessories

Presented By: Immedia Integrated Technologies

Project Name: Pima County Emergency Operations Center #16616

Exhibit A: Immedia LLC Scope of Work

Project No.: 16616
9/6/2019

Page 48 of 48