



**BOARD OF SUPERVISORS AGENDA ITEM REPORT**  
**CONTRACTS / AWARDS / GRANTS**

☐ Award ☒ Contract ☐ Grant

Requested Board Meeting Date: June 4, 2019

\* = Mandatory, information must be provided

or Procurement Director Award ☐

**\*Contractor/Vendor Name/Grantor (DBA):**

PFVT Motors, LLC, d.b.a. Peoria Ford (Headquarters: Peoria, AZ)

**\*Project Title/Description:**

Fleet Vehicle Purchases

**\*Purpose:**

Award: Master Agreement No. MA-PO-19-195. This Master Agreement is for an initial term of one (1) year in the annual award amount of \$2,700,000.00 (including sales tax) and includes two (2) one-year renewal options.

Administering Department: Fleet Services

**\*Procurement Method:**

Pursuant to Pima County Procurement Code 11.24.010, Cooperative procurement, authorized for award of Requisition No. 19-259, the Procurement Director approved the use of the State of Arizona Contract No. ADSPO17-166117, which was awarded through competitive procedures reasonably similar to those set forth by Pima County Procurement Code.

PRCUID: 339256

Attachment: Cooperative Procurement Agreement

**\*Program Goals/Predicted Outcomes:**

To purchase a variety of Ford vehicles and warranties at the lowest price.

**\*Public Benefit:**

To purchase the different types of Ford vehicles for Pima County which in turn allows County departments to perform their jobs in the most efficient and sustainable manner.

**\*Metrics Available to Measure Performance:**

Department will monitor on-time delivery and billing to ensure contract compliance.

**\*Retroactive:**

No

TD:COB 5/22/19 (1)

VERS: 1

Pgs: 22

**Contract / Award Information**

Document Type: MA Department Code: PO Contract Number (i.e., 15-123): 19-195  
Effective Date: 06/04/19 Termination Date: 06/03/20 Prior Contract Number (Synergen/CMS): \_\_\_\_\_  
☒ Expense Amount: \$\* 2,700,000.00 ☐ Revenue Amount: \$ \_\_\_\_\_

\*Funding Source(s) required: Fleet Services Ops

Funding from General Fund? ☐ Yes ☒ No If Yes \$ \_\_\_\_\_ % \_\_\_\_\_

Contract is fully or partially funded with Federal Funds? ☐ Yes ☒ No

\*Is the Contract to a vendor or subrecipient? \_\_\_\_\_

Were insurance or indemnity clauses modified? ☐ Yes ☒ No

If Yes, attach Risk's approval

Vendor is using a Social Security Number? ☐ Yes ☒ No

If Yes, attach the required form per Administrative Procedure 22-73.

**Amendment / Revised Award Information**

Document Type: \_\_\_\_\_ Department Code: \_\_\_\_\_ Contract Number (i.e., 15-123): \_\_\_\_\_

Amendment No.: \_\_\_\_\_ AMS Version No.: \_\_\_\_\_

Effective Date: \_\_\_\_\_ New Termination Date: \_\_\_\_\_

Prior Contract No. (Synergen/CMS): \_\_\_\_\_

☐ Expense or ☐ Revenue ☐ Increase ☐ Decrease Amount This Amendment: \$ \_\_\_\_\_

Is there revenue included? ☐ Yes ☐ No If Yes \$ \_\_\_\_\_

\*Funding Source(s) required: \_\_\_\_\_

Funding from General Fund? ☐ Yes ☐ No If Yes \$ \_\_\_\_\_ % \_\_\_\_\_

**Grant/Amendment Information** (for grants acceptance and awards) ☐ Award ☐ Amendment

Document Type: \_\_\_\_\_ Department Code: \_\_\_\_\_ Grant Number (i.e., 15-123): \_\_\_\_\_

Effective Date: \_\_\_\_\_ Termination Date: \_\_\_\_\_ Amendment Number: \_\_\_\_\_

☐ Match Amount: \$ \_\_\_\_\_ ☐ Revenue Amount: \$ \_\_\_\_\_

\*All Funding Source(s) required: \_\_\_\_\_

\*Match funding from General Fund? ☐ Yes ☐ No If Yes \$ \_\_\_\_\_ % \_\_\_\_\_

\*Match funding from other sources? ☐ Yes ☐ No If Yes \$ \_\_\_\_\_ % \_\_\_\_\_

\*Funding Source: \_\_\_\_\_

\*If Federal funds are received, is funding coming directly from the Federal government or passed through other organization(s)? \_\_\_\_\_

Contact: Maria Julia Canizales

Department: Procurement Telephone: 520-724-8167

Department Director Signature/Date: [Signature] 5-22-2019

Deputy County Administrator Signature/Date: [Signature] 5-22-19

County Administrator Signature/Date: [Signature] 5/22/19

(Required for Board Agenda/Addendum Items)

**Pima County Procurement Department  
Administering Department: Fleet Services**

**Project: Fleet Vehicle Purchases**

**Contractor: PFVT Motors, LLC dba Peoria Ford  
9130 West Bell Road  
Peoria, Arizona 85382**

**Amount: \$2,700,000.00**

**Contract No.: MA-PO-19-195**

**Funding: Internal Service**

**COOPERATIVE PROCUREMENT AGREEMENT**

**1. Parties, Background and Purpose.**

- 1.1. Parties. This Contract is between Pima County, a political subdivision of the State of Arizona ("County"), and PFVT Motors, LLC dba Peoria Ford ("Contractor").
- 1.2. Authority. Pima County is authorized by Pima County Code § 11.24.010 and A.R.S. § 41-2632 to enter into cooperative purchasing arrangements.
- 1.3. Contract.
  - 1.3.1. The State of Arizona entered into a contract (ADSP017-166117) for specified goods and services with PFVT Motors, LLC dba Peoria Ford, a State of Arizona Contract ("Contractor"), which is currently in effect (the "State of Arizona Contract").
  - 1.3.2. Section 2-C 3.13 of the State of Arizona Contract provides that another governmental entity with which State of Arizona Contract has a cooperative purchasing agreement may, with Contractor's approval, purchase products and services at the same prices and under the same terms as in the State of Arizona Contract.
- 1.4. Purpose. To purchase various Ford light duty vehicles of all fuel types including electric, sedans, vans, sport utility vehicles, pick-up and medium trucks for County departments.

**2. Term.**

- 2.1. Original Term. This Contract is effective for a one-year period commencing on June 4, 2019 (the "Initial Term"). "Term," when used in this Contract, means the Initial Term plus any exercised Extension Options.
- 2.2. Extension Options. County may renew this Contract for up to two (2) additional periods of up to 1 year each (each an "Extension Option").

3. **Scope of Services.** Contractor agrees to furnish Pima County the goods and/or services ("Goods & Services") described on Exhibit A: General Specifications, Exhibit B: Vehicles Ordered On Hold, Exhibit C: Current Vehicles, New Purchase Statewide Pricing, Exhibit C-1: Pricing for 2020 Ford Interceptor Hybrid (K8A), Exhibit D: Delivery Fees Per County to this Contract at the prices set forth on the listed Exhibits, under the terms and conditions of the State of Arizona Contract as modified by this Contract. The terms and conditions set forth in this Contract control over any inconsistent provisions in the State of Arizona Contract.
4. **Not-to-Exceed Amount.** Purchases under this Contract by the County may not exceed \$2,700,000.00 annually (the "NTE Amount").
5. **Insurance Requirements.** Contractor will procure and maintain at its own expense insurance policies (the "Required Insurance") satisfying the below requirements (the "Insurance Requirements") until all of its obligations under this Contract have been met. The below Insurance Requirements are minimum requirements for this Contract and in no way limit Contractor's indemnity obligations under this Contract. The County in no way warrants that the required insurance is sufficient to protect the Contractor for liabilities that may arise from or relate to this Contract. If necessary, Contractor may obtain commercial umbrella or excess insurance to satisfy the Insurance Requirements.
  - 5.1. Insurance Coverages and Limits: Contractor will procure and maintain, until all of its obligations have been discharged, coverage with liability limits not less than those stated below. Coverage must be placed with insurers acceptable to the County with A.M. Best rating of not less than A- VII, unless otherwise approved by the County.
  - 5.2. Additional Coverage Requirements:
    - 5.2.1. Claims Made Coverage: If any part of the Required Insurance is written on a claims-made basis, any policy retroactive date must precede the effective date of this Contract, and Contractor must maintain such coverage for a period of not less than three (3) years following Contract expiration, termination or cancellation.
    - 5.2.2. Subrogation Endorsement: The General Liability, Business Automobile Liability, Workers' Compensation and Technology E&O Policies shall each contain a waiver of subrogation endorsement in favor of Pima County, and its departments, districts, officials, agents, and employees for losses arising from work performed by or on behalf of the Contractor.
    - 5.2.3. Primary Insurance Endorsement: The Required Insurance policies must stipulate that they are primary and that any insurance carried by Pima County, its agents, officials, employees or Pima County is excess and not contributory insurance. The Required Insurance policies may not obligate the County to pay any portion of a Contractor's deductible or Self Insurance Retention (SIR).
    - 5.2.4. Verification of Coverage:
      - 5.2.4.1. Contractor must furnish Pima County with a certificate of insurance (valid ACORD form or equivalent approved by Pima County) for each Required Insurance policy, which must specify that the policy has all the required endorsements, and must include the Pima County project or contract number and project description. Each certificate must be signed by an authorized representative of the insurer. County may at any time require Contractor to provide a complete copy of any Required Insurance policy or endorsement

5.2.4.2. Contractor must provide the certificates to Pima County before work commences. Each Required Insurance policy must be in effect at least 10 days before work under this Contract commences. Contractor must provide County a renewal certificate not less than 15 days prior to a Required Insurance policy's expiration date. Failure to maintain the Required Insurance policies, or to provide evidence of renewal, is a material breach of this Contract.

5.2.4.3. All insurance certificates must be sent directly to the appropriate County Department.

5.2.4.4 Approval and Modifications: The Pima County Risk Manager may modify the Insurance Requirements at any point during the Term of this Contract. This can be done administratively, with written notice from the Risk Manager, and does not require a formal Contract amendment. Neither the County's failure to obtain a required insurance certificate or endorsement, the County's failure to object to a non-complying insurance certificate or endorsement, nor the County's receipt of any other information from the Contractor, its insurance broker(s) and/or insurer(s), constitutes a waiver of any of the Insurance Requirements.

6. **Cancellation for Conflict of Interest.** This Contract is subject to cancellation for conflict of interest pursuant to A.R.S. § 38-511, the pertinent provisions of which are incorporated into this Contract by reference.
7. **Compliance with Laws.** Contractor will comply with all applicable federal, state, and local laws, rules, regulations, standards and Executive Orders. Contractor warrants that it is appropriately licensed to provide the services under this Contract and that any subcontractors will be appropriately licensed. The laws and regulations of the State of Arizona govern the rights and obligations of the parties under this Contract. Any action relating to this Contract must be filed and maintained in the appropriate court of the State of Arizona in Pima County.
8. **Non-Discrimination.** Contractor will comply with all provisions and requirements of Arizona Executive Order 2009-09, which is hereby incorporated into this Contract, including flow-down of all provisions and requirements to any subcontractors. During the performance of this Contract, Contractor will not discriminate against any employee, client or any other individual in any way because of that person's age, race, creed, color, religion, sex, disability or national origin.
9. **Non-Appropriation of Funds.** Notwithstanding any other provision in this Contract, County may terminate this Contract if for any reason there are not sufficient appropriated and available monies for the purpose of maintaining County or other public entity obligations under this Contract. In the event of such termination, County will have no further obligation to Contractor, other than to pay for services rendered prior to termination.
10. **Public Information.** Pursuant to A.R.S. § 39-121 et seq. all documents submitted to County by Contractor, including but not limited to pricing schedules, product specifications, work plans, and any supporting documents, are public records. As such, those documents are subject to release and/or review by the general public upon request, including competitors. If Contractor reasonably believes that some of those records contain proprietary, trade-secret

or otherwise-confidential information, Contractor must prominently mark those records "CONFIDENTIAL." In the event a public-records request is submitted to County for records marked CONFIDENTIAL, County will notify Contractor of the request as soon as reasonably possible. County will release the records 10 business days after the date of that notice, unless Contractor has, within that period, secured an appropriate order from a court of competent jurisdiction, enjoining the release of the records. County will not, under any circumstances, be responsible for securing such an order, nor will County be in any way financially responsible for any costs associated with securing such an order.

## **11. Legal Arizona Workers Act Compliance.**

11.1. Compliance with Immigration Laws. Contractor hereby warrants that it will at all times during the term of this Contract comply with all federal immigration laws applicable to its employment of its employees, and with the requirements of A.R.S. § 23-214 (A) (together the "State and Federal Immigration Laws"). Contractor will further ensure that each subcontractor who performs any work for Contractor under this Contract likewise complies with the State and Federal Immigration Laws.

11.2. Books & Records. County has the right at any time to inspect the books and records of Contractor and any subcontractor in order to verify such party's compliance with the State and Federal Immigration Laws.

11.3. Remedies for Breach of Warranty. Any breach of Contractor's or any subcontractor's warranty of compliance with the State and Federal Immigration Laws, or of any other provision of this section, is a material breach of this Contract subjecting Contractor to penalties up to and including suspension or termination of this Contract. If the breach is by a subcontractor, and the subcontract is suspended or terminated as a result, Contractor will be required to take such steps as may be necessary to either self-perform the services that would have been provided under the subcontract or retain a replacement subcontractor, as soon as possible so as not to delay project completion. Any additional costs attributable directly or indirectly to such remedial action are the responsibility of Contractor.

12. **Written Orders.** County will order products or services under this Contract by issuing a Delivery Order (DO) document. Order documents will be furnished to Contractor via e-mail or telephone. If an order is given verbally, the County Department that issued the order will transmit a confirming order document to Contractor within five workdays of the date the verbal order is given.

Contractor must not supply materials or services pursuant to the contract that are not documented or authorized by a Delivery Order (DO) at the time of provision. County accepts no responsibility for control of or payment for materials or services not documented by a County Delivery Order (DO).

Contractor will establish, monitor, and manage an effective contract administration process that assures compliance with all requirements of this Contract. In particular, Contractor will not provide goods or services other than those described in this Contract, in excess of the NTE Amount, or after the Term of the Contract has ended, without a Contract amendment properly executed and issued by County, as provided below. Any items provided in excess of that stated in this Contract are at Contractor's own risk.

13. **Amendments.** The County may extend or revise this Contract by notifying Contractor in writing of the change, which notice will be in the form of a revised "Master Agreement." If Contractor does not object in writing to the proposed changes within ten (10) calendar days after receipt of the notice, Contractor will be deemed to have accepted the changes, and the revision will be binding on the parties, effective as of the date the notice was issued. If Contractor objects to one or more of the changes, then the proposed changes will be deemed to be ineffective.

14. **Invoice Submittal.** Invoices are to be sent to:

Pima County Finance & Risk Management- Accounts Payable  
P.O. Box 791  
Tucson AZ, 85701

15. **Notices.** Notices regarding this Agreement should be addressed to:

Maria Julia Canizales, Procurement Officer  
Pima County Procurement Department  
130 W Congress Street  
Tucson, AZ 85701  
Telephone: 520.724.8167  
Email: maria.canizales@pima.gov

**(The remainder of page is left blank intentionally)**

IN WITNESS WHEREOF, the parties have approved this Cooperative Procurement Agreement and agree to be bound by the terms and conditions of the Contract on the dates written below.

**APPROVED:**

\_\_\_\_\_  
Chairman, Board of Supervisors

Date: \_\_\_\_\_

**PFVT MOTORS, LLC DBA PEORIA, FORD**

  
Authorized Officer Signature

Chad Welsh - Fleet Manager  
Printed Name and Title

Date: 5/22/19

**ATTEST:**

\_\_\_\_\_  
Clerk of the Board

Date: \_\_\_\_\_

**APPROVED AS TO FORM:**

  
Deputy County Attorney

**CHRISTOPHER STRAUB**

5-21-2019

Date



## **EXHIBIT A: General Specifications (1 page)**

### **1. Vehicle Specifications (Attachment B – Vehicles Ordered On Hold):**

All vehicles identified on **Attachment B** shall have the following minimum equipment:

- 1.1. All weather mats
- 1.2. All ½ Ton trucks shall be V6 standard offered.
- 1.3. All ¾ Ton, 1 Ton and above trucks equipped with trailer tow package to include Trailer mirrors and electric trailer brake controller. All trucks are to be bid as single rear wheel unless noted on the specific truck description.

### **2. Delivery Requirements:**

- 2.1. Contractor must submit Manufacturer Statement of Origin (M.S.O.), and serial number shall not be altered in any way, which must include the odometer statement, if applicable. Unless otherwise ordered in writing, the M.S.O. shall show the owner/purchaser of the vehicle as:

**Pima County Board of Supervisors  
1291 S. Mission Road  
Tucson, AZ 85713**

- 2.2. Decals or markings of any type pertaining to advertisement other than the manufacturer's name or model designation installed by the manufacturer on equipment shall not be attached to any vehicle.
- 2.3. All optional equipment and accessories shall be original equipment from the manufacturer and installed at the factory unless otherwise specified.
- 2.4. All deliveries must be made Monday through Friday from 8:00 A.M. to 2:00 P.M at Fleet Services Department located at, 1291 S. Mission Road, Tucson, AZ 85713. Contractor must contact Mr. Bob Charlton, via email [bob.charlton@pima.gov](mailto:bob.charlton@pima.gov) and Phone No. (520) 724-2614 or his authorized representative of the Fleet Services Department a minimum of twenty-four (24) hour notification before delivery with the anticipated time of delivery.

### **3. Warranty-Up-fit**

Provide sufficient detail to describe the items covered and the terms of the warranty in miles and years. A comprehensive listing of all parts covered under warranty is also required. At a minimum, all equipment supplied under these specifications shall be fully warranted by the vehicle manufacturer against mechanical and electrical defects per the standard manufacturer warranty from the date of acceptance. This warranty shall cover such items as actual repair labor, parts, and shipping charges to and from the nearest service facility or other designated repair depot. Any defects of design, workmanship or material, shall be fully corrected by the vendor without cost to Pima

## EXHIBIT B: Vehicles Ordered On Hold (1 Page)

### 1. Specifications for vehicles on hold:

- 1.1. Contractor must honor all pricing and options as quoted by Tate Ford Lincoln Mercury d.b.a. Tate's Auto Center as listed below.
- 1.2. Contractor shall deliver, Monday through Friday from 8:00 A.M. to 2:00 P.M at Fleet Services Department located at, 1291 S. Mission Road, Tucson, AZ 85713. Contractor must contact Mr. Bob Charlton, via email [bob.charlton@pima.gov](mailto:bob.charlton@pima.gov) and Phone No. (520) 724-2614 or his authorized representative of the Fleet Services Department a minimum of twenty-four (24) hour notification before delivery with the anticipated time of delivery.
- 1.3. Contractor must adhere to the requirements listed in Exhibit A: General Specifications; No. 2 and 3 for the vehicles listed below.

Item #	Order Letters	2019 Vin Numbers	Model	Location	Description	FLEET COST	FLEET SALES TAX	TIRE TAX	UNIT COST
1	TF 19-06	1FTBF2A6XKEE24958	F-series SD	Albuquerque, NM / Hold at ramp until further notice	F250 Reg 2x4	\$25,137.51	\$2,287.51	\$5.00	\$27,430.02
2	TF 19-10	1FD0W4GYXKEE57594	F-series SD	Sun Country Truck Equipment Phoenix, AZ	F450 2x4 Crew cab Flat bed	\$43,235.70	\$3,934.45	\$5.00	\$47,175.15
3	TF 19-09	1FD0W4HY3KEE57595	F-series SD	Sun Country Truck Equipment Phoenix, AZ	F450 4x4 Crew cab Flat bed /Plow	\$54,299.70	\$4,941.27	\$5.00	\$59,245.97
4	TF 19-17	1FDBF3A63KEE57592	F-series SD	Sun Country Truck Equipment Phoenix, AZ	F350 2x4 Reg Utility	\$34,667.50	\$3,154.74	\$5.00	\$37,827.24
5	TF 19-08	NM0LS7E28K1430475	Transit Connect	In transit	FWD Cargo	\$23,064.65	\$2,098.88	\$5.00	\$25,168.53
6	TF 19-16	NM0LS6E24K1424621	Transit Connect	In transit	FWD Cargo w/shelves	\$24,351.25	\$2,215.96	\$5.00	\$26,572.21
7	TF 19-13	1FMCU9GD0KUB31631	Escape	Albuquerque, NM / Hold at ramp until further notice	AWD	\$23,639.12	\$2,151.16	\$5.00	\$25,795.28
8	TF 19-12	1FMCU0GD4KUB31630	Escape	Albuquerque, NM / Hold at ramp until further notice	FWD	\$24,096.77	\$2,192.81	\$5.00	\$26,294.58
9	TF 19-14	1FTER1FH8KLA23848	Ranger	Albuquerque, NM / Hold at ramp until further notice	Ranger 4x4	\$25,067.73	\$2,281.16	\$5.00	\$27,353.89
10	TF 19-17	1FDBF3A61KEE57593	F-series SD	Sun Country Truck Equipment Phoenix, AZ	F350 2x4 Reg Utility	\$34,667.50	\$3,154.74	\$5.00	\$37,827.24
11	TF 19-17	1FDBF3A61KEE57591	F-series SD	Sun Country Truck Equipment Phoenix, AZ	F350 2x4 Reg Utility	\$34,667.50	\$3,154.74	\$5.00	\$37,827.24
									<b>\$378,517.37</b>

# EXHIBIT C: Current Vehicles, New Purchase Statewide Pricing (10 pages)

AD5PO17-166117-Peoria Ford

Peoria Ford Pricing for Light and Medium Duty Vehicles								
FORD	CMAX	P5A	Hybrid	5DR FHEV SE SERIES	\$24,995.00	\$21,628.66	\$21,959.46	No Bid
FORD	CMAX	P5E	Electric	5DR PHEV SE SERIES PLUG IN	\$27,995.00	\$23,060.28	No Bid	No Bid
FORD	ECONOLINE	E3F	Unleaded	E350 Cutaway	\$34,035.00	\$24,504.09	\$25,387.49	\$26,312.29
FORD	ECONOLINE	E4F	Unleaded	E450 Cutaway	\$36,480.00	\$26,649.09	\$27,532.49	\$28,457.29
FORD	EDGE	K3G	Unleaded	SE FWD	\$29,845.00	\$25,237.48	\$25,910.28	\$27,054.88
FORD	EDGE	K4G	Unleaded	SE AWD	\$31,340.00	\$26,586.48	\$27,701.28	\$28,844.88
FORD	ESCAPE	U0F	Unleaded	S 4X2	\$24,645.00	\$18,361.26	\$18,881.06	\$19,560.66
FORD	EXPEDITION	U1F	Unleaded	XL 4X2	\$44,870.00	\$30,039.06	\$36,139.66	\$37,075.86
FORD	EXPEDITION	U1G	Unleaded	XL 4X4	\$48,210.00	\$32,986.06	\$38,807.66	\$39,819.86
FORD	EXPEDITION EL	K1F	Unleaded	EL XL 4X2	\$47,645.00	\$33,084.06	\$39,423.66	\$40,356.86
FORD	EXPEDITION EL	K1G	Unleaded	EL XL 4X4	\$50,665.00	\$35,753.06	\$42,090.66	\$43,107.86
FORD	EXPLORER	K7B	Unleaded	BASE FWD	\$32,605.00	\$24,718.13	\$25,394.93	\$26,182.53
FORD	EXPLORER	K8B	Unleaded	BASE 4WD	\$34,755.00	\$26,647.13	\$27,324.93	\$28,111.53
FORD	F150	F1C	Unleaded	F150 4X2 SS R/CAB	\$29,640.00	\$19,213.31	\$19,810.91	\$21,096.11
FORD	F150	F1E	Unleaded	F150 4X4 SS R/CAB	\$34,445.00	\$23,049.31	\$24,133.91	\$24,733.11
FORD	F150	W1C	Unleaded	F150 4X2 SS CREW	\$36,355.00	\$23,754.31	\$24,350.91	\$24,858.11
FORD	F150	W1E	Unleaded	F150 4X4 SS CREW	\$40,595.00	\$27,474.31	\$28,071.91	\$28,579.11
FORD	F150	X1C	Unleaded	F150 4X2 SS S/CAB	\$33,900.00	\$21,387.31	\$22,468.91	\$22,691.11
FORD	F150	X1E	Unleaded	F150 4X4 SS S/CAB	\$38,060.00	\$25,037.31	\$25,634.91	\$26,342.11
FORD	FIESTA	P4A	Unleaded	4 Door Sedan S	\$15,630.00	\$13,517.28	\$14,248.08	\$14,449.68
FORD	FLEX	K5B	Unleaded	SE FWD	\$30,920.00	\$26,201.03	\$26,784.83	\$27,576.43
FORD	FLEX	K6C	Unleaded	SEL AWD	\$35,575.00	\$30,032.03	\$30,614.83	\$31,411.43
FORD	FOCUS	P3E	Unleaded	S 4-Door Sedan	\$18,745.00	\$14,641.18	\$15,945.98	No Bid
FORD	FOCUS	P3R	Electric	BEV 5-Door Sedan	\$29,995.00	\$25,831.00	No Bid	No Bid
FORD	F-SERIES SUPER DUTY	F2A	Unleaded	F250 4X2 R/C PU SRW	\$36,110.00	\$23,174.87	\$23,586.07	\$24,624.47
FORD	F-SERIES SUPER DUTY	F2B	Unleaded	F250 4X4 R/C PU SRW	\$39,005.00	\$25,712.87	\$26,124.07	\$27,162.47
FORD	F-SERIES SUPER DUTY	F3A	Unleaded	F350 4X2 R/C PU SRW	\$37,280.00	\$25,801.87	\$26,212.07	\$27,251.47
FORD	F-SERIES SUPER DUTY	F3B	Unleaded	F350 4X4 R/C PU SRW	\$40,180.00	\$27,343.87	\$27,754.07	\$28,793.47

Exhibit C: Current Vehicles, New Purchase Statewide Pricing

(339256)  
updated 1/14/2019

# EXHIBIT C: Current Vehicles, New Purchase Statewide Pricing (continue)

ADSP017-166117-Peoria Ford

FORD	F-SERIES SUPER DUTY	F3C	Unleaded	F350 4X2 R/C PU DRW	\$38,730.00	\$26,274.87	\$26,686.07	\$27,724.47	
FORD	F-SERIES SUPER DUTY	F3D	Unleaded	F350 4X4 R/C PU DRW	\$41,625.00	\$29,212.87	\$29,624.07	\$30,662.47	
FORD	F-SERIES SUPER DUTY	W2A	Unleaded	F250 4X2 Crew PU SRW	\$40,130.00	\$26,711.87	\$27,123.07	\$27,825.47	
FORD	F-SERIES SUPER DUTY	W2B	Unleaded	F250 4X4 Crew PU SRW	\$43,030.00	\$29,253.87	\$29,665.07	\$30,367.47	
FORD	F-SERIES SUPER DUTY	W3A	Unleaded	F350 4X2 Crew PU SRW	\$41,305.00	\$28,542.87	\$28,953.07	\$29,656.47	
FORD	F-SERIES SUPER DUTY	W3B	Unleaded	F350 4X4 Crew PU SRW	\$44,210.00	\$31,689.87	\$32,100.07	\$32,802.47	
FORD	F-SERIES SUPER DUTY	W3C	Unleaded	F350 4X2 Crew PU DRW	\$42,950.00	\$30,787.87	\$31,198.07	\$31,903.47	
FORD	F-SERIES SUPER DUTY	W3D	Unleaded	F350 4X4 Crew PU DRW	\$45,850.00	\$33,129.87	\$33,540.07	\$34,245.47	
FORD	F-SERIES SUPER DUTY	W4D	Diesel	F450 4X4 Crew Cab DRW	\$57,655.00	\$46,904.65	\$47,316.95	\$48,218.85	
FORD	F-SERIES SUPER DUTY	X2A	Unleaded	F250 4X2 Super PU SRW	\$38,445.00	\$25,243.87	\$25,655.07	\$26,357.47	
FORD	F-SERIES SUPER DUTY	X2B	Unleaded	F250 4X4 Super PU SRW	\$41,345.00	\$27,785.87	\$28,192.07	\$28,894.47	
FORD	F-SERIES SUPER DUTY	X3A	Unleaded	F350 4X2 Super PU SRW	\$39,620.00	\$27,475.87	\$27,886.07	\$28,588.47	
FORD	F-SERIES SUPER DUTY	X3B	Unleaded	F350 4X4 Super PU SRW	\$42,520.00	\$29,217.87	\$29,427.07	\$30,330.47	
FORD	F-SERIES SUPER DUTY	X3C	Unleaded	F350 4X2 Super PU DRW	\$41,265.00	\$28,919.87	\$29,130.07	\$30,033.47	
FORD	F-SERIES SUPER DUTY	X3D	Unleaded	F350 4X4 Super PU DRW	\$44,160.00	\$32,257.87	\$32,467.07	\$33,372.47	
FORD	FUSION	P0G	Unleaded	S FWD	\$22,995.00	\$17,729.78	\$17,385.58	\$18,495.18	
FORD	FUSION	P0S	Hybrid	SE PHEV FWD	\$31,995.00	\$27,620.78	\$26,813.58	\$30,171.18	
FORD	FUSION	P0L	Hybrid	S HYBRID	\$26,170.00	\$22,973.78	\$23,002.58	\$25,203.18	
FORD	MUSTANG	P8T	Unleaded	V6 Coupe	\$27,535.00	\$23,714.28	\$23,227.08	\$23,890.68	
FORD	TAURUS	P2D	Unleaded	SE FWD	\$28,220.00	\$20,229.03	\$20,778.83	\$21,529.43	
FORD	TRANSIT	E1C	Unleaded	T150 MED ROOF VAN W/MED WHEELBASE SLIDING PASS CARGO DOOR 8600# GVWR	\$35,285.00	\$24,714.06	\$25,904.66	\$27,088.86	
FORD	TRANSIT	E1D	Unleaded	T150 MED ROOF VAN W/MED WHEELBASE DUAL SLIDING DOORS 8600# GVWR	\$35,935.00	\$25,284.06	\$26,475.66	\$27,658.86	

# EXHIBIT C: Current Vehicles, New Purchase Statewide Pricing (continue)

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FORD	TRANSIT	E1Y	Unleaded	T150 LOW ROOF VAN W/MED WHEELBASE SLIDING PASS CARGO DOOR 8600# GVWR	\$35,400.00	\$22,808.06	\$23,876.66	\$25,073.86	
FORD	TRANSIT	E1Z	Unleaded	T150 LOW ROOF VAN W/ MED WHEELBASE 60/40 CARGO DOOR 8600# GVWR	\$35,250.00	\$22,676.06	\$23,744.66	\$24,941.86	
FORD	TRANSIT	E2C	Unleaded	T150 MED ROOF VAN W/LONG WHEELBASE SLIDING PASS CARGO DOOR 8600# GVWR	\$36,985.00	\$26,205.06	\$27,396.66	\$28,602.86	
FORD	TRANSIT	E2D	Unleaded	T150 MED ROOF VAN W/LONG WHEELBASE DUAL SLIDING DOORS 8600# GVWR	\$37,635.00	\$26,775.06	\$27,967.66	\$29,172.86	
FORD	TRANSIT	E2Y	Unleaded	T150 LOW ROOF VAN W/LONG WHEELBASE SLIDING PASS CARGO DOOR 8600# GVWR	\$36,250.00	\$23,553.06	\$24,622.66	\$25,844.86	
FORD	TRANSIT	E9Z	Unleaded	T150 LOW ROOF VAN W/LONG WHEELBASE 60/40 CARGO DOOR 8600# GVWR	\$36,100.00	\$23,421.06	\$24,490.66	\$25,709.86	
FORD	TRANSIT	F4U	Unleaded	T350 HD HIGH ROOF VAN W/LONG WHEELBASE EXTENDED LENGTH DUAL SLIDING CARGO DOORS 9950# GVWR DRW	\$43,525.00	\$31,944.06	\$33,135.66	\$35,931.86	
FORD	TRANSIT	F4X	Unleaded	T350 HD HIGH ROOF VAN W/LONG WHEELBASE EXTENDED LENGTH SLIDING PASS CARGO DOOR 9950# GVWR DRW	\$42,875.00	\$31,374.06	\$32,565.66	\$35,361.86	
FORD	TRANSIT	F6P	Unleaded	T350 HD DRW CUTAWAY W/MED WHEELBASE	\$32,658.00	\$22,418.06	\$23,433.66	\$24,600.86	
FORD	TRANSIT	F6Z	Unleaded	T350 HD CHASSIS CAB W/MED WHEELBASE	\$33,233.00	\$22,422.06	\$23,438.66	\$24,604.86	
FORD	TRANSIT	F8P	Unleaded	T350 HD DRW CUTAWAY W/LONG WHEELBASE	\$33,108.00	\$22,313.06	\$23,328.66	\$24,495.86	
FORD	TRANSIT	F8Z	Unleaded	T350 HD DRW CHASSIS CAB W/LONG WHEELBASE	\$33,683.00	\$22,817.06	\$23,833.66	\$24,999.86	
FORD	TRANSIT	F9P	Unleaded	T350 HD DRW CUTAWAY W/EXTRA LONG WHEELBASE	\$33,858.00	\$22,971.06	\$23,986.66	\$25,153.86	
FORD	TRANSIT	F9Z	Unleaded	T350 HD DRW CHASSIS CAB W/LONG WHEELBASE	\$34,433.00	\$23,475.06	\$24,991.66	\$26,157.86	
FORD	TRANSIT	K1C	Unleaded	T150 MED ROOF WAGON W/MED WHEELBASE SLIDING PASS CARGO DOOR 8600# GVWR	\$38,925.00	\$27,610.06	\$28,774.66	\$29,957.86	
FORD	TRANSIT	K1Y	Unleaded	T150 LOW ROOF WAGON W/MED WHEELBASE SLIDING PASS CARGO DOOR 8600# GVWR	\$38,475.00	\$26,693.06	\$27,001.66	\$28,185.86	

# EXHIBIT C: Current Vehicles, New Purchase Statewide Pricing (continue)

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FORD	TRANSIT	K1Z	Unleaded	T150 LOW ROOF WAGON W/MED WHEELBASE 60/40 CARGO DOOR 8600# GVWR	\$38,325.00	\$26,561.06	\$26,870.66	\$28,053.86	
FORD	TRANSIT	R1C	Unleaded	T250 MED ROOF VAN W/MED WHEELBASE SLIDING PASS CARGO DOOR 9000# GVWR	\$36,235.00	\$25,547.06	\$26,738.66	\$27,922.86	
FORD	TRANSIT	R1D	Unleaded	T250 MED ROOF VAN W/MED WHEELBASE DUAL SLIDING DOORS 9000# GVWR	\$36,885.00	\$26,118.06	\$27,308.66	\$28,492.86	
FORD	TRANSIT	R1Y	Unleaded	T250 LOW ROOF VAN W/MED WHEELBASE SLIDING PASS CARGO DOOR 9000# GVWR	\$36,350.00	\$23,641.06	\$24,709.66	\$25,907.86	
FORD	TRANSIT	R1Z	Unleaded	T250 LOW ROOF VAN W/MED WHEELBASE 60/40 CARGO DOOR 9000# GVWR	\$36,200.00	\$23,510.06	\$24,578.66	\$25,775.86	
FORD	TRANSIT	R2C	Unleaded	T250 MED ROOF VAN W/LONG WHEELBASE SLIDING PASS CARGO DOOR 9000# GVWR	\$37,935.00	\$27,039.06	\$28,230.66	\$29,436.86	
FORD	TRANSIT	R2D	Unleaded	T250 MED ROOF VAN W/LONG WHEELBASE DUAL SLIDING DOORS 9000# GVWR	\$38,585.00	\$27,609.06	\$28,800.66	\$30,006.86	
FORD	TRANSIT	R2U	Unleaded	T250 HIGH ROOF VAN W/LONG WHEELBASE DUAL SLIDING DOORS 9000# GVWR	\$40,735.00	\$29,496.06	\$30,687.66	\$31,893.86	
FORD	TRANSIT	R2X	Unleaded	T250 HIGH ROOF VAN W/LONG WHEELBASE SLIDING PASS CARGO DOOR 9000# GVWR	\$40,085.00	\$28,926.06	\$30,116.66	\$31,323.86	
FORD	TRANSIT	R2Y	Unleaded	T250 LOW ROOF VAN W/LONG WHEELBASE SLIDING PASS CARGO DOOR 9000# GVWR	\$37,245.00	\$24,426.06	\$25,456.66	\$26,678.86	
FORD	TRANSIT	R2Z	Unleaded	T250 LOW ROOF VAN W/LONG WHEELBASE 60/40 CARGO DOOR 9000# GVWR	\$37,095.00	\$24,294.06	\$25,324.66	\$26,543.86	
FORD	TRANSIT	R3U	Unleaded	T250 HIGH ROOF VAN W/LONG WHEELBASE EXTENDED LENGTH DUAL SLIDING DOORS 9000# GVWR	\$42,035.00	\$30,636.06	\$31,828.66	\$33,033.86	
FORD	TRANSIT	R3X	Unleaded	T250 HIGH ROOF VAN W/LONG WHEELBASE EXTENDED LENGTH SLIDING PASS CARGO DOOR 9000# GVWR	\$41,385.00	\$30,066.06	\$31,257.66	\$32,463.86	
FORD	TRANSIT	R5P	Unleaded	T250 SRW CUTAWAY W/MED WHEELBASE 9000# GVWR	\$30,988.00	\$20,452.06	\$21,467.66	\$22,633.86	
FORD	TRANSIT	R5Z	Unleaded	T250 SRW CHASSIS CAB W/MED WHEELBASE 9000# GVWR	\$31,558.00	\$20,952.06	\$21,967.66	\$23,134.86	

# EXHIBIT C: Current Vehicles, New Purchase Statewide Pricing (continue)

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FORD	TRANSIT	R7P	Unleaded	T250 SRW CUTAWAY W/LONG WHEELBASE 9000# GVWR	\$31,183.00	\$20,622.06	\$21,638.66	\$22,805.86	
FORD	TRANSIT	R7Z	Unleaded	T250 SRW CHASSIS CAB W/LONG WHEELBASE 9000# GVWR	\$31,758.00	\$21,127.06	\$22,142.66	\$23,309.86	
FORD	TRANSIT	S4U	Unleaded	T350 HD HIGH ROOF VAN W/LONG WHEELBASE EXTENDED LENGTH DUAL SLIDING DOORS 10360# GVWR DRW	\$45,740.00	\$33,841.06	\$33,442.66	\$34,648.86	
FORD	TRANSIT	S4X	Unleaded	T350 HD HIGH ROOF VAN W/LONG WHEELBASE EXTENDED LENGTH SLIDING PASS CARGO DOOR 10360# GVWR DRW	\$45,090.00	\$33,270.06	\$32,872.66	\$34,077.86	
FORD	TRANSIT	S6P	Unleaded	T350 HD DRW CUTAWAY W/MED WHEELBASE 10360# GVWR	\$32,913.00	\$22,642.06	\$23,657.66	\$24,823.86	
FORD	TRANSIT	S6Z	Unleaded	T350 HD CHASSIS CAB W/MED WHEELBASE 10360# GVWR	\$33,483.00	\$22,642.06	\$23,658.66	\$24,823.86	
FORD	TRANSIT	S8P	Unleaded	T350 HD DRW CUTAWAY W/LONG WHEELBASE 10360# GVWR	\$33,358.00	\$22,532.06	\$23,548.66	\$24,714.86	
FORD	TRANSIT	S8Z	Unleaded	T350 HD DRW CHASSIS CAB W/LONG WHEELBASE 10360# GVWR	\$33,938.00	\$23,041.06	\$24,056.66	\$25,223.86	
FORD	TRANSIT	S9P	Unleaded	T350 HD DRW CUTAWAY W/EXTRA LONG WHEELBASE 10360# GVWR	\$34,108.00	\$23,189.06	\$24,205.66	\$25,372.86	
FORD	TRANSIT	S9Z	Unleaded	T350 HD DRW CHASSIS CAB W/LONG WHEELBASE 10360# GVWR	\$34,683.00	\$23,696.06	\$24,711.66	\$25,876.86	
FORD	TRANSIT	U4X	Unleaded	T350 HD DRW WAGON W/LONG WHEELBASE EXTENDED LENGTH W/SLDG PASS SIDE CARGO DR 10360# GVWR	\$45,275.00	\$32,683.06	\$33,843.66	\$35,897.86	
FORD	TRANSIT	W1D	Unleaded	T350 MED ROOF VAN W/LONG WHEELBASE DUAL SLIDING DOORS 9500# GVWR	\$38,135.00	\$27,214.06	\$28,406.66	\$29,589.86	
FORD	TRANSIT	W1Y	Unleaded	T350 LOW ROOF VAN W/Med WHEELBASE SLIDING PASS CARGO DOOR 9500# GVWR	\$38,405.00	\$25,444.06	\$26,512.66	\$27,709.86	
FORD	TRANSIT	W1Z	Unleaded	T350 LOW ROOF VAN W/Med WHEELBASE 60/40 CARGO DOOR 9500# GVWR	\$38,255.00	\$25,313.06	\$26,381.66	\$27,578.86	
FORD	TRANSIT	W2C	Unleaded	T350 MED ROOF VAN W/LONG WHEELBASE SLIDING PASS CARGO DOOR 9500# GVWR	\$39,185.00	\$28,135.06	\$29,327.66	\$30,532.86	

# EXHIBIT C: Current Vehicles, New Purchase Statewide Pricing (continue)

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FORD	TRANSIT	W2D	Unleaded	T350 MED ROOF VAN W/LONG WHEELBASE DUAL SLIDING DOORS 9500# GVWR	\$39,836.00	\$28,706.06	\$29,897.66	\$31,102.86	
FORD	TRANSIT	W2U	Unleaded	T350 HIGH ROOF VAN W/LONG WHEELBASE DUAL SLIDING DOORS 9500# GVWR	\$41,985.00	\$30,592.06	\$31,784.66	\$32,989.86	
FORD	TRANSIT	W2X	Unleaded	T350 HIGH ROOF VAN W/LONG WHEELBASE SLIDING PASS CARGO DOOR 9500# GVWR	\$41,335.00	\$30,022.06	\$31,214.66	\$32,419.86	
FORD	TRANSIT	W2Y	Unleaded	T350 LOW ROOF VAN W/LONG WHEELBASE SLIDING PASS CARGO DOOR 9500# GVWR	\$39,255.00	\$26,191.06	\$27,258.66	\$28,482.86	
FORD	TRANSIT	W2Z	Unleaded	T350 LOW ROOF VAN W/LONG WHEELBASE 60/40 CARGO DOOR 9500# GVWR	\$39,105.00	\$26,059.06	\$27,127.66	\$28,350.86	
FORD	TRANSIT	W3U	Unleaded	T350 HIGH ROOF VAN W/LONG WHEELBASE EXTENDED LENGTH DUAL SLIDING DOORS 9500# GVWR	\$43,285.00	\$31,734.06	\$32,924.66	\$34,131.86	
FORD	TRANSIT	W3X	Unleaded	T350 HIGH ROOF VAN W/LONG WHEELBASE EXTENDED LENGTH SLIDING PASS CARGO DOOR 9500# GVWR	\$42,635.00	\$31,163.06	\$32,354.66	\$33,559.86	
FORD	TRANSIT	W5P	Unleaded	T350 SRW CUTAWAY W/Med WHEELBASE 9500# GVWR	\$31,758.00	\$21,627.06	\$22,642.66	\$23,809.86	
FORD	TRANSIT	W5Z	Unleaded	T350 SRW CHASSIS CAB W/MED WHEELBASE 9000# GVWR	\$32,333.00	\$22,132.06	\$23,148.66	\$24,313.86	
FORD	TRANSIT	W7P	Unleaded	T350 SRW CUTAWAY W/LONG WHEELBASE 9500# GVWR	\$31,958.00	\$21,803.06	\$22,818.66	\$23,985.86	
FORD	TRANSIT	W7Z	Unleaded	T350 SRW CHASSIS CAB W/LONG WHEELBASE 9500# GVWR	\$32,533.00	\$22,307.06	\$23,323.66	\$24,489.86	
FORD	TRANSIT	W9C	Unleaded	T350 MED ROOF VAN W/LONG WHEELBASE SLIDING PASS CARGO DOOR 9500# GVWR	\$37,485.00	\$26,644.06	\$27,835.66	\$29,019.86	
FORD	TRANSIT	X2C	Unleaded	T350 MED ROOF WAGON W/LONG WHEELBASE SLIDING PASS CARGO DOOR 9000# GVWR	\$42,625.00	\$30,859.06	\$32,020.66	\$33,574.86	
FORD	TRANSIT	X2X	Unleaded	T350 HIGH ROOF WAGON W/LONG WHEELBASE SLIDING PASS CARGO DOOR 9000# GVWR	\$44,075.00	\$32,132.06	\$33,292.66	\$34,846.86	
FORD	TRANSIT	X2Y	Unleaded	T350 LOW ROOF WAGON W/LONG WHEELBASE SLIDING PASS CARGO DOOR 9000# GVWR	\$41,390.00	\$29,273.06	\$30,248.66	\$31,566.86	



# EXHIBIT C: Current Vehicles, New Purchase Statewide Pricing (continue)

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FORD	TRANSIT	X2Z	Unleaded	T350 LOW ROOF WAGON.W/LONG WHEELBASE 60/40 CARGO DOOR 9000# GVWR	\$41,240.00	\$29,143.06	\$30,116.66	\$31,434.86	
FORD	TRANSIT CONNECT	E6E	Unleaded	XL VAN SWB - dual sldg drs no 2nd row gls rr liftgate fixed gls	\$25,270.00	\$21,025.83	\$21,324.63	\$22,267.23	
FORD	TRANSIT CONNECT	E7E	Unleaded	VAN XL LWB - dual sldg drs no 2nd row gls rr liftgate w/fixed gls	\$26,270.00	\$21,913.78	\$22,212.63	\$23,155.23	
FORD	TRANSIT CONNECT	E9E	Unleaded	WAGON XL LWB - dual sldg drs 2nd row gls slides up/down w/rr liftgate w/fxd gls	\$28,165.00	\$23,587.83	\$23,886.63	\$24,882.23	
FORD	TRANSIT CONNECT	S6E	Unleaded	VAN XL SWB - dual sldg drs no 2nd row or rr dr gls w/rr 180 deg sym drs	\$25,270.00	\$21,025.83	\$21,324.63	\$22,267.23	
FORD	TRANSIT CONNECT	S7E	Unleaded	VAN XL LWB - dual sldg drs no 2nd row or rr dr gls w/rr 180 deg sym drs	\$26,270.00	\$21,913.83	\$22,212.63	\$23,155.23	
FORD	TRANSIT CONNECT	S9E	Unleaded	WAGON XL LWB - dual sldg drs 2nd row gls slides up/down 3rd row fixed gls w/rr 180 deg sym drs	\$28,165.00	\$23,587.83	\$23,886.63	\$24,882.23	
FORD	Ecosprot	S2F	Unleaded	S FWD				\$18,993.28	
FORD	Ecosprot	S3F	Unleaded	S 4x4				\$20,441.28	
FORD	Utility Interceptor	K8A	Unleaded	Interceptor Utility AWD 3.3L V6				\$29,307.18	\$33,143.34
FORD	Sedan Interceptor	P2L	Unleaded	Interceptori Sedan FWD 3.5L V6				\$25,375.68	
FORD	Sedan Interceptor	P2M	Unleaded	Interceptori Sedan AWD 3.7L V6				\$26,429.68	
FORD	F150 Responder	W1P	Unleaded	F150 Responder 4x4 3.5L V6 Ecoboost				\$33,631.00	
FORD	Fusion Hybrid Responder	P0A	Unleaded	Fusion Hybrid Responder Sedan 2.0L I-4cyl				\$27,371.58	
FORD	Fusion Plug-in Hybrid Responder	P0W	Unleaded	Fusion Plug-in Hybrid Responder Sedan 2.0L I-4cyl				\$32,860.68	
FORD	Ranger	R1A	Unleaded	Ranger Super Cab 4x2 chassis				\$23,349.20	
FORD	Ranger	R1E	Unleaded	Ranger Super Cab 4x2 pickup				\$23,619.20	
FORD	Ranger	R1F	Unleaded	Ranger Super Cab 4x4 pickup				\$25,252.20	
FORD	Ranger	R4E	Unleaded	Ranger Crew Cab 4x2 pickup				\$24,611.20	
FORD	Ranger	R4F	Unleaded	Ranger Crew Cab 4x4 pickup				\$27,244.20	
FORD	Fusion	P0H	Unleaded	Fusion SE FWD				\$19,391.24	
FORD	F650	F6B	Unleaded	2018 F-650 Pro Loader (F6B) Gas				\$47,198.29	

# EXHIBIT C: Current Vehicles, New Purchase Statewide Pricing (continue)

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FORD	F650	X6B	Unleaded	2018 F-650 Pro Loader (X6B) Gas				\$48,673.21	
FORD	F650	W6B	Unleaded	2018 F-650 Pro Loader (W6B) Gas				\$50,499.26	
FORD	F650	F6A	Unleaded	2018 F-650 (F6A) Gas				\$47,699.32	
FORD	F650	X6A	Unleaded	2018 F-650 (X6A) Gas				\$49,170.84	
FORD	F650	W6A	Unleaded	2018 F-650 (W6A) Gas				\$50,990.53	
FORD	F650	F6E	Diesel	2018 F-650 Pro Loader (F6E) Diesel				\$54,328.77	
FORD	F650	X6E	Diesel	2018 F-650 Pro Loader (X6E) Diesel				\$55,474.59	
FORD	F650	W6E	Diesel	2018 F-650 Pro Loader (W6E) Diesel				\$57,133.40	
FORD	F650	F6D	Diesel	2018 F-650 (F6D) Diesel				\$54,941.97	
FORD	F650	X6D	Diesel	2018 F-650 (X6D) Diesel				\$55,975.94	
FORD	F650	W6D	Diesel	2018 F-650 (W6D) Diesel				\$57,627.19	
FORD	F750	F7D	Diesel	2018 F-750 (F7D) Diesel				\$55,492.84	
FORD	F750	X7D	Diesel	2018 F-750 (X7D) Diesel				\$56,722.84	
FORD	F750	W7D	Diesel	2018 F-750 (W7D) Diesel				\$58,588.57	
FORD	F450	F4G	Unleaded	2018 F-450 4x2 (F4G) Gas				\$33,031.72	
FORD	F450	X4G	Unleaded	2018 F-450 4x2 (X4G) Gas				\$35,193.20	
FORD	F450	W4G	Unleaded	2018 F-450 4x2 (W4G) Gas				\$35,987.50	
FORD	F450	F4H	Unleaded	2018 F-450 4x4 (F4H) Gas				\$35,498.50	
FORD	F450	X4H	Unleaded	2018 F-450 4x4 (X4H) Gas				\$38,287.87	
FORD	F450	W4H	Unleaded	2018 F-450 4x4 (W4H) Gas				\$39,082.79	
FORD	F450	F4G	Diesel	2018 F-450 4x2 (F4G) Diesel				\$40,363.89	
FORD	F450	X4G	Diesel	2018 F-450 4x2 (X4G) Diesel				\$42,527.20	
FORD	F450	W4G	Diesel	2018 F-450 4x2 (W4G) Diesel				\$43,314.62	
FORD	F450	F4H	Diesel	2018 F-450 4x4 (F4H) Diesel				\$42,922.49	
FORD	F450	X4H	Diesel	2018 F-450 4x4 (X4H) Diesel				\$45,621.20	

# EXHIBIT C: Current Vehicles, New Purchase Statewide Pricing (continue)

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FORD	F450	W4H	Diesel	2018 F-450 4x4 (W4H) Diesel				\$46,412.80	
FORD	F550	F5G	Unleaded	2018 F-550 4x2 (F5G) Gas				\$33,163.97	
FORD	F550	X5G	Unleaded	2018 F-550 4x2 (X5G) Gas				\$36,165.89	
FORD	F550	W5G	Unleaded	2018 F-550 4x2 (W5G) Gas				\$36,962.01	
FORD	F550	F5H	Unleaded	2018 F-550 4x4 (F5H) Gas				\$36,575.33	
FORD	F550	X5H	Unleaded	2018 F-550 4x4 (X5H) Gas				\$39,266.42	
FORD	F550	W5H	Unleaded	2018 F-550 4x4 (W5H) Gas				\$40,057.20	
FORD	F550	F5G	Diesel	2018 F-550 4x2 (F5G) Diesel				\$41,329.52	
FORD	F550	X5G	Diesel	2018 F-550 4x2 (X5G) Diesel				\$43,496.28	
FORD	F550	W5G	Diesel	2018 F-550 4x2 (W5G) Diesel				\$44,291.39	
FORD	F550	F5H	Diesel	2018 F-550 4x4 (F5H) Diesel				\$43,905.32	
FORD	F550	X5H	Diesel	2018 F-550 4x4 (X5H) Diesel				\$46,579.90	
FORD	F550	W5H	Diesel	2018 F-550 4x4 (W5H) Diesel				\$47,385.25	
FORD	F350	F3G	Unleaded	2018 F-350 4x2 (F3G) Gas				\$27,170.62	
FORD	F350	X3G	Unleaded	2018 F-350 4x2 (X3G) Gas				\$29,105.00	
FORD	F350	W3G	Unleaded	2018 F-350 4x2 (W3G) Gas				\$29,534.04	
FORD	F350	F3H	Unleaded	2018 F-350 4x4 (F3H) Gas				\$29,748.06	
FORD	F350	X3H	Unleaded	2018 F-350 4x4 (X3H) Gas				\$32,449.54	
FORD	F350	W3H	Unleaded	2018 F-350 4x4 (W3H) Gas				\$32,647.07	
FORD	F350	F3G	Diesel	2018 F-350 4x2 (F3G) Diesel				\$34,962.68	
FORD	F350	X3G	Diesel	2018 F-350 4x2 (X3G) Diesel				\$37,162.39	
FORD	F350	W3G	Diesel	2018 F-350 4x2 (W3G) Diesel				\$37,376.73	
FORD	F350	F3H	Diesel	2018 F-350 4x4 (F3H) Diesel				\$37,580.23	
FORD	F350	X3H	Diesel	2018 F-350 4x4 (X3H) Diesel				\$39,494.66	

Exhibit C: Current Vehicles, New Purchase Statewide Pricing  
(339256)

**EXHIBIT C: Current Vehicles, New Purchase Statewide Pricing** (continue)

ADSP017-166117-Peoria Ford

[illegible]

Exhibit C: Current Vehicles, New Purchase Statewide Pricing  
(339256)

updated 1/14/2019

**AZ Contract #: ADSP017-166117**

Pima County

5/6/2019

Exterior Color: White

Interior Color: Black

See attached specifications

State Contract PO good thru 03/31/2020

**Chad Welsh**

9130 West Bell Road

Peoria, Arizona 85382

**Phone: 623-261-0570**

Fax: 480-393-5536

**Email: cwelsh@peoriaford.com**

Line Item:	Order Code	Description	Price
1	K8A	2020 Ford Interceptor Utility AWD 3.3L V6	\$33,143.34
2	99W	3.3L V6 DI Hybrid Engine	\$3,530.00
3			
4			
5			
6			
7			
8			
9			
10			
11			
12			
13			
14			

<b>Taxable Total:</b>			\$36,673.34
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<b>Sales Tax:</b>		Sales Tax if applicable Peoria 8.1%	\$2,970.54
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<b>Warranty Cost:</b>			\$0.00
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<b>Tire Tax:</b>			\$5.00
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<b>Freight</b>			\$0.00
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<b>Total Per Unit:</b>			\$39,648.88
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Unit Quantity Requested:

**1**

Total Price for all units Delivered:

**\$39,648.88**

Thank you for this opportunity to gain your business!

To place order, review for accuracy and fax back with signature and P.O. number (if applicable).

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Printed Name: \_\_\_\_\_

P.O.#: \_\_\_\_\_

### EXHIBIT D: Delivery Fees Per County (1 Page)

Contract Begin Date 04.01.17 Contract Max End Date 03.31.22		Delivery Fees per County														
Contract #	Dealership Contact Information	Apache	Cochise	Coconino	Gila	Graham	Greenlee	LaPaz	Maricopa	Mohave	Navajo	Pima	Pinal	SantaCruz	Yavapai	Yuma
ADSP017-166116	O'Reilly Chevrolet (520) 747-8382 Zach Harper, zharper@oreillyfleet.com	\$1,000	\$450	\$1,000	\$450	\$400	\$600	\$600	\$100	\$5,000	\$1,000	\$0	\$0	\$0	\$600	\$600
ADSP017-166117	Peoria Ford (623) 977-8888 Chad Welsh, cwelsh@peoriaford.com	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$0	\$150	\$150	\$150	\$150	\$150	\$150	\$150
ADSP017-166118	Peoria Dodge (623) 925-1118 Chad Welsh, cwelsh@peoriaford.com	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$0	\$150	\$150	\$150	\$150	\$150	\$150	\$150
ADSP017-166119	Larry Miller Toyota (623) 876-3493 Rick Zamora, rzamora@lhmauto.com Does not provide Cargo Vans, 3/4 or 1 ton Trucks	\$350	\$350	\$250	\$150	\$200	\$350	\$350	\$0	\$350	\$350	\$200	\$150	\$350	\$200	\$200
ADSP017-166120	Courtesy Chevrolet (602) 249-1234 Terry Baker, tbaker@courtesychevy.com	\$325	\$325	\$300	\$175	\$325	\$375	\$275	\$0	\$325	\$325	\$325	\$175	\$375	\$175	\$325
ADSP017-166121	Bill Luke Chrysler (602) 249-1234 Terry Baker, terry@billluke.com Does not provide Cargo Vans	\$325	\$325	\$300	\$175	\$325	\$375	\$275	\$0	\$325	\$325	\$325	\$175	\$375	\$175	\$325
ADSP017-166122	Marley Chevrolet (602) 760-3852 Matt Ball, mball@marleychevy.com	\$195	\$195	\$195	\$195	\$195	\$195	\$195	\$0	\$195	\$195	\$195	\$195	\$195	\$195	\$195
ADSP017-166123	Sanderson Ford (623) 930-5961 Dave Harris, dharris@sandersonford.com	\$400	\$400	\$275	\$325	\$375	\$400	\$275	\$0	\$275	\$400	\$125	\$100	\$400	\$105	\$225
ADSP017-166124	Tempe Dodge (480) 598-2377 James Sparks, sparky@tempedodgefleet.com	\$410	\$285	\$385	\$215	\$280	\$310	\$265	\$100	\$500	\$375	\$190	\$135	\$255	\$135	\$315
ADSP017-166125	Superation Chevrolet (602) 990-0100 ext 270 Matt Murray, mmurray@superation.com	\$200	\$200	\$150	\$150	\$200	\$200	\$200	\$75	\$0	\$100	\$150	\$175	\$0	\$150	\$200