



**BOARD OF SUPERVISORS AGENDA ITEM REPORT  
CONTRACTS / AWARDS / GRANTS**

Award  Contract  Grant

Requested Board Meeting Date: 05/07/19

\* = Mandatory, information must be provided

or Procurement Director Award

**\*Contractor/Vendor Name/Grantor (DBA):**

Environmental Systems Research dba ESRI

**\*Project Title/Description:**

ESRI Geographic Information Systems Software ELA

**\*Purpose:**

Amendment of Award: Master Agreement No. MA-PO-17-125, Amendment No. 04. This Amendment is for a one-time increase in the amount of \$200,000.00 for a cumulative not-to-exceed contract amount of \$1,169,000.00. County requires additional funding to support upgrading and adding new software to the existing GIS system which will be utilized by additional Pima County departments. This increase reserves the right to purchase multiple quantities and credits for services at the listed prices specified on this Amendment.  
Administering Department: Information Technology.

**\*Procurement Method:**

Pursuant to Pima County Procurement Code 11.12.050, Sole Source Procurement, on 12/16/16, the Procurement Director approved an award of contract for an initial term of three (3) years and a not-to-exceed award amount of \$240,000.00 for a cumulative contract amount of \$720,000.00 and includes two (2) one-year renewal options.

On 01/10/17, the Procurement Director approved Amendment No. 01 to incorporate Insights User Term Licenses for ArcGIS as Enterprise Software.

On 11/06/18, the Board of Supervisors approved Amendment No. 02 for a one-time increase of \$249,000.00 for a cumulative not-to-exceed contract amount of \$969,000.00 to support upgrading and adding new software to the existing GIS system and incorporated Advantage Program Agreement (EEAP).

On 01/18/19, the Procurement Director approved Amendment No. 03 updating the Unit-Priced Items table found in Appendix B- Enterprise License Fee Schedule by decreasing the ESRI Enterprise Advantage Program subscription fee from \$86,860.00 to \$86,000.00.

PRCUID: 239183

Attachment: Contract Amendment No. 04.

**\*Program Goals/Predicted Outcomes:**

Continuation of maintenance and support to maintain software currently with Pima County.

**\*Public Benefit:**

Continue providing web-based mapping systems and applications to the public through which they can interact with Pima County, municipal, and regional information that is tied to geographic features.

**\*Metrics Available to Measure Performance:**

Continuation of software maintenance and support which is currently deployed both remotely and on-site.

**\*Retroactive:**

No

To COB: 4-24-19 (f)

ver: 11

pgs: 6

05/07/2019 12:05:23 PM

**Contract / Award Information**

Document Type: \_\_\_\_\_ Department Code: \_\_\_\_\_ Contract Number (i.e., 15-123): \_\_\_\_\_

Effective Date: \_\_\_\_\_ Termination Date: \_\_\_\_\_ Prior Contract Number (Synergen/CMS): \_\_\_\_\_

Expense Amount: \$ \_\_\_\_\_  Revenue Amount: \$ \_\_\_\_\_

**\*Funding Source(s) required:**

Funding from General Fund?  Yes  No If Yes \$ \_\_\_\_\_ % \_\_\_\_\_

Contract is fully or partially funded with Federal Funds?  Yes  No

**\*Is the Contract to a vendor or subrecipient?**

Were insurance or indemnity clauses modified?  Yes  No

If Yes, attach Risk's approval

Vendor is using a Social Security Number?  Yes  No

If Yes, attach the required form per Administrative Procedure 22-73.

**Amendment / Revised Award Information**

Document Type: MA Department Code: PO Contract Number (i.e., 15-123): 17-125

Amendment No.: 04 AMS Version No.: 11

Effective Date: 05/07/19 New Termination Date: \_\_\_\_\_

Prior Contract No. (Synergen/CMS): \_\_\_\_\_

Expense or  Revenue  Increase  Decrease Amount This Amendment: \$ 200,000.00

Is there revenue included?  Yes  No If Yes \$ \_\_\_\_\_

**\*Funding Source(s) required:** General Fund

Funding from General Fund?  Yes  No If Yes \$ 200,000.00 % 100

**Grant/Amendment Information** (for grants acceptance and awards)  Award  Amendment

Document Type: \_\_\_\_\_ Department Code: \_\_\_\_\_ Grant Number (i.e., 15-123): \_\_\_\_\_

Effective Date: \_\_\_\_\_ Termination Date: \_\_\_\_\_ Amendment Number: \_\_\_\_\_

Match Amount: \$ \_\_\_\_\_  Revenue Amount: \$ \_\_\_\_\_

**\*All Funding Source(s) required:**

\*Match funding from General Fund?  Yes  No If Yes \$ \_\_\_\_\_ % \_\_\_\_\_

\*Match funding from other sources?  Yes  No If Yes \$ \_\_\_\_\_ % \_\_\_\_\_

**\*Funding Source:** \_\_\_\_\_

**\*If Federal funds are received, is funding coming directly from the Federal government or passed through other organization(s)?**

Contact: Eric Welch, Procurement Officer

Department: Procurement Telephone: 520-724-9510

Department Director Signature/Date: [Signature] 4/24/19

Deputy County Administrator Signature/Date: [Signature] 4-24-19

County Administrator Signature/Date: [Signature] 4/24/19  
(Required for Board Agenda/Addendum Items)

**Pima County Department of Information Technology**

**Project: ESRI Geographic Information Systems Software ELA**

**Contractor: Environmental Systems Research dba ESRI**

**File 54630**

**Los Angeles, CA 90074-4630**

**Vince Collins**

**vcollins@esri.com**

**Contract No.: MA-PO-17-125**

**Contract Amendment No.: Four (04)**

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<b>Orig. Contract Term:</b> 12/21/2016 - 12/20/2019	<b>Orig. Amount:</b>	\$ 720,000.00
<b>Termination Date Prior Amendment:</b> 12/20/19	<b>Prior Amendments Amount:</b>	\$ 249,000.00
<b>Termination Date This Amendment:</b> 12/20/19	<b>This Amendment Amount:</b>	\$ 200,000.00
	<b>Revised Total Amount:</b>	\$1,169,000.00

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**CONTRACT AMENDMENT**

1. **Background.** On 12/21/16, County and Contractor entered into the above referenced Enterprise License Agreement ("ELA") to provide ESRI Geographic Information Systems Software. The parties have previously amended the contract three times to add licenses, increase the NTE Amount and revise the scope of services, and amend a fee schedule.
2. **Not-to-Exceed Amount.** The maximum amount the County will spend under this ELA, as set forth in Section 2.A of Pima County Terms and Conditions, is increased by \$200,000.00. County's total payments to Contractor under this contract, including any sales taxes, will not exceed \$1,169,000.00.
3. **Service Credits and Licenses.** The parties are amending the agreement to add service credits and licenses as listed in Attachment A to this amendment.
4. **Scope of Services.** The parties are also amending the scope of services to include the ArcGIS GeoEvent Server Jumpstart services package as described in Attachment A to this amendment.

The effective date of this Amendment is May 7, 2019.

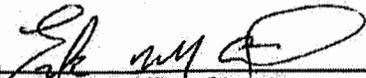
All other provisions of the Contract not specifically changed by this Amendment remain in effect and are binding upon the parties.

[Signature page to follow] ,

**PIMA COUNTY**

**Environmental Systems Research Institute,  
Inc. ("ESRI")**

\_\_\_\_\_  
Chairman, Board of Supervisors

  
\_\_\_\_\_  
Authorized Officer Signature

Erick Ariel, Manager

Commercial & Government Contracts

\_\_\_\_\_  
Date

\_\_\_\_\_  
Printed Name and Title

April 18, 2019  
Date

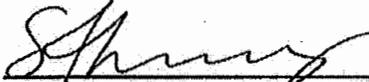
**ATTEST**

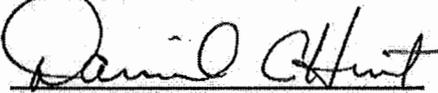
\_\_\_\_\_  
Clerk of the Board

\_\_\_\_\_  
Date

**APPROVED AS TO FORM**

**APPROVED AS TO CONTENT**

  
\_\_\_\_\_  
Stacey Roseberry, Deputy County Attorney

  
\_\_\_\_\_  
Department Head

4/17/19  
Date

4-19-19  
Date

**Contract Amendment No. Four (04) Attachment A  
Cost Sheet Index**

**Quotation # 20548145**

<b>Material</b>	<b>Description</b>	<b>Unit Price</b>
97720	Esri Enterprise Advantage Program (EEAP) Additional 100 Learning and Service Credits. This product cannot be purchased without an existing EEAP subscription.	\$56,000.00
103032	Esri Enterprise Advantage Program (EEAP) Additional 50 Learning and Service Credits. This product cannot be purchased without an existing EEAP subscription.	\$28,000.00
153147	ArcGIS Online Viewer (Formerly Named User Level 1) Term License	\$100.00
165531	ArcGIS Online Editor Term License	\$200.00
165533	ArcGIS Online Field Worker Term License	\$350.00
153148	ArcGIS Online Creator (Formerly Level 2 Named User) Term License	\$500.00
159044	Insights for ArcGIS in ArcGIS Online Term License	\$500.00
128890	Esri Roads and Highways for Desktop Concurrent Use License	\$8,585.00
97719	Esri Enterprise Advantage Program (EEAP) Additional Technical Advisor Services; up to 100 additional Technical Advisor hours. This product cannot be purchased without an existing EEAP subscription.	\$24,800.00
160474	ArcGIS GeoEvent Server (Windows) Up to Four Cores License	\$20,000.00

158230	<p>The ArcGIS GeoEvent Server Jumpstart services package provides up to 3 days of on-site installation support for one instance of ArcGIS GeoEvent Server and the ArcGIS Spatiotemporal Big Data Store and configuration support for a GeoEvent Connector by one Esri consultant. Once the connector is configured the GeoEvent data flow will be tested and a web app template or operations dashboard view will be configured to display the GeoEvent data. During this engagement, it is anticipated that the Esri technical consultant will also conduct knowledge transfer on the following standard topics: Using GeoEvent Manager, Using the ArcGIS Spatiotemporal Big Data Store, Creating and configuring GeoEvent service components, Working with Filters, Geofences and Processors, Working with Field Calculator, Field Mapper, and Incident Detector, Working with Stream Services. A pre-visit questionnaire will be provided prior to the onsite engagement to collect information on the customer's current ArcGIS implementation. Topics outside the scope of the ArcGIS GeoEvent Server Jumpstart include but are not limited to: Installation and configuration of ArcGIS Enterprise, Development of a Custom GeoEvent Connector, Application Development. The price includes airfare, hotel, car rental, per diem, and other direct costs. On-site support will be provided at a mutually agreed upon customer location during one trip within the United States on consecutive business days during a single work week. Scheduling will be based on resource availability. Customers will need to prepare in advance for Esri's visit.</p>	\$14,500.00
160470	ArcGIS GeoAnalytics Server (Windows) Up to Four Cores License	\$20,000.00
Total		\$173,535.00