

# BOARD OF SUPERVISORS AGENDA ITEM REPORT CONTRACTS / AWARDS / GRANTS

C Award Contract C Grant

Requested Board Meeting Date: April 16, 2019

\* = Mandatory, information must be provided

or Procurement Director Award

### \*Contractor/Vendor Name/Grantor (DBA):

LeadLocal, L.L.C.

#### \*Project Title/Description:

Workforce Development Services in the ARIZONA@WORK - Workshops. The contract and amendments can be found in OnBase by searching Contracts 16\*310 in Doc\_ID\_AMS.

#### \*Purpose:

This amendment provides LeadLocal, L.L.C., a subrecipient, with additional funding for the period July 1, 2019 to June 30, 2020 and allows them to continue to provide workshops to youth job seekers for another year.

Attachment: Contract Number CT-CS-16-310 (Amendment 3)

#### \*Procurement Method:

RFP-CSET-WS-2015-09 per Pima County Board of Supervisors Policy D29.6 - Selection and Contracting of Professional Services.

#### \*Program Goals/Predicted Outcomes:

90% of the participants will successfully complete the workshop and gain basic knowledge of navigating small business resources for self-employment and entrepreneurship.

#### \*Public Benefit:

Workshops, labs and other group activities are a cost-effective method of providing workforce services that support Pima County's economic development by helping to develop a trained and productive labor force that meets employers' needs.

#### \*Metrics Available to Measure Performance:

Participants will provide evaluations indicating satisfaction with the workshop and recommendations for improvement.

## \*Retroactive:

No.

70: CoB. 3.2/-/9
Revised 5/2018

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| Contract / Award Information   | <u>1</u>   |  |
|--|--|--|
| Document Type:   | Department Code:   | Contract Number (i.e.,15-123):   |
|  |  | Prior Contract Number (Synergen/CMS):  |
| Expense Amount: \$*  |  | Revenue Amount: \$   |
| *Funding Source(s) required  | :  |  |
| Funding from General Fund?   | CYes CNo If Yes\$  | %  |
| Contract is fully or partially fun-  | ded with Federal Funds?  | Yes No   |
| If Yes, is the Contract to a ve  | endor or subrecipient?   |  |
| Were insurance or indemnity clauses modified?  |  | Yes No   |
| If Yes, attach Risk's approva  | l.   |  |
| Vendor is using a Social Secur   | rity Number?   | ☐ Yes ☐ No   |
| If Yes, attach the required form   | n per Administrative Procedure :   | 22-73.   |
| Amondment / Davis ad Amon  | I Information  |  |
| Amendment / Revised Award  |  | Contract Number (i.e. 15-123): 16-310  |
|  |  | Contract Number (i.e.,15-123): 16-310  |
|  |  |  |
| Encouve Date. 171710   |  | Prior Contract No. (Synergen/CMS):   |
|  |  | Amount This Amendment: \$ 32,833.76  |
| Is there revenue included?   |  | 'es\$  |
|  |  |  |
| *Funding Source(s) required  | : U.S. Department of Labor Workf   | orce Innovation and Opportunity Act (WIOA), AZ Dept. of Economic   |
|  | Security; Health Profession Oppo   | orce Innovation and Opportunity Act (WIOA), AZ Dept. of Economic ortunity Grant (HPOG); Pima County General Funds                    |
| *Funding Source(s) required Funding from General Fund?   | Security; Health Profession Oppo   | orce Innovation and Opportunity Act (WIOA), AZ Dept. of Economic ortunity Grant (HPOG); Pima County General Funds  Yes \$ 4,000.00 % |
| Funding from General Fund?   | Security; Health Profession Oppor  | ortunity Grant (HPOG); Pima County General Funds   |
| Funding from General Fund?  Grant/Amendment Information  | Security; Health Profession Oppored   Yes No If No on (for grants acceptance and   | res \$ 4,000.00 %  |
| Funding from General Fund?  Grant/Amendment Information  Document Type:  | Security; Health Profession Opportunity  (FYes No If Yes (No If Yes)  On (for grants acceptance and Department Code:   | awards)  |
| Funding from General Fund?  Grant/Amendment Information Document Type:  Effective Date:  | Security; Health Profession Opport  Yes No If Yes  on (for grants acceptance and Department Code:  | awards)  |
| Funding from General Fund?  Grant/Amendment Information Document Type:  Effective Date:  | Security; Health Profession Opport  Yes No If Your (for grants acceptance and Department Code:  Termination Date:  | awards)  |
| Funding from General Fund?  Grant/Amendment Information Document Type:  Effective Date:  Match Amount: \$  | Security; Health Profession Opportunity  Yes No If Your (for grants acceptance and Department Code:  Termination Date:   | awards)  |
| Funding from General Fund?  Grant/Amendment Information Document Type:  Effective Date:  Match Amount: \$  *All Funding Source(s) requining  *Match funding from General  *Match funding from other s  | Security; Health Profession Opport  Yes No If Your (for grants acceptance and Department Code:  Termination Date:  I Fund? Yes No If Yources? Yes No If Yources?                   | retunity Grant (HPOG); Pima County General Funds  Yes \$ 4,000.00 %  awards)   |
| Funding from General Fund?  Grant/Amendment Information Document Type:  Effective Date:  Match Amount: \$  *All Funding Source(s) requining  *Match funding from General  *Match funding from other s  *Funding Source:  *If Federal funds are received  | Security; Health Profession Opport  Yes No If Your (for grants acceptance and Department Code:  Termination Date:  I Fund? Yes No If Yources? Yes No If Yources?                   | retunity Grant (HPOG); Pima County General Funds  Yes \$ 4,000.00 %  awards)   |
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| Grant/Amendment Information Document Type:  Effective Date:  Match Amount: \$  *All Funding Source(s) requing  *Match funding from General  *Match funding from other s  *Funding Source:  *If Federal funds are receive Federal government or pass  Contact: Rise Hart                              | Security; Health Profession Opport  Yes No If Your Grants acceptance and Department Code:  Termination Date:  I Fund? Yes No If Yources? Yes No If Yources? Yes No If Yources?     | retunity Grant (HPOG); Pima County General Funds  Yes \$ 4,000.00 %  awards)   |
| Grant/Amendment Information Document Type:  Effective Date:  Match Amount: \$  *All Funding Source(s) requinity  *Match funding from General  *Match funding from other s  *Funding Source:  *If Federal funds are receive Federal government or pass  Contact: Rise Hart  Department: Community Ser | Security; Health Profession Opport  Yes No If Your (for grants acceptance and Department Code: Termination Date:  I Fund? Yes No If Yources? Yes No If Yources? Yes No If Yources? | retunity Grant (HPOG); Pima County General Funds  Yes \$ 4,000.00 %  awards)   |

Pima County Department of Community Services, Employment and Training Department **Project:** Workforce Development Services in the ARIZONA@WORK – Workshop Awardee: LeadLocal, L.L.C. P.O. Box 309 Tucson, AZ 85702 Contract No.: CT-CS-16\*310 Contract Amendment No.: 03 Original Contract Term: 07/01/16 - 06/30/17Orig. Contract Amount: \$36,720.00 Term Prior Amendment: 06/30/19 Prior Amended Amount: \$63,748.76 Term This Amendment 06/30/20 Amount This Amendment: \$32,833.76 **Revised Contract Amount:** \$133,302.52 **DUNS No.:** 068144180 SAM Registration Date: 2/27/19 ☐ Yes ⊠ No **Research or Development:** DI19-002205 & **Federal Contract No.: Award Date:** 2019 PCC2015-2020 ☐ Yes ⊠ No Required Match: **Match Amount:** Federal NICR None
 Non **Indirect Cost Rate:** de minimis ☐ Contractor **Status of Contractor:** Subrecipient

| CFDA   | Grant Program  | National Funding   | Pima County Award |  |
|--------|--|--------------------|-------------------|--|
| 17.258 | Workforce Innovation and<br>Opportunity (WIOA)-Adult | \$776,736,000.00   | \$1,702,383.00    |  |
| 17.278 | WIOA-Dislocated Worker                               | \$1,015,530,000.00 | \$2,669,206.00    |  |
| 17.259 | WIOA-Youth   | \$831,842,000.00   | \$1,947,861.00    |  |
| 93.093 | Health Profession Opportunity<br>Grant (HPOG)        | \$58,000,000.00    | \$594,493.00      |  |

Pima County ("County"), a body politic and corporate of the State of Arizona and LeadLocal, L.L.C. ("Awardee") have entered into the above-referenced contract to provide workforce development services in Pima County.

# AMENDMENT THREE RECITALS

- A. County is a local workforce area under the federal Workforce Innovation and Opportunity Act, Pub.L.113-128 ("WIOA") to operate the Pima County ARIZONA@WORK Career Center System Workforce Program.
- B. County, as Grantee, receives federal WIOA grant funds and provides them to subrecipients, including Awardee, to provide eligible services. The WIOA grant ends June 30, 2020.

- C. County is the Subrecipient of Health Profession Opportunity Grant ("HPOG") funds from Pima Community College and is authorized to pass those funds along to other entities, which may include the Awardee, for the continuation of services.
- D. The Pima County Board of Supervisors finds that, based on success and demand, it is in the best interests of the residents of Pima County to continue the Youth Entrepreneurial workshops provided by Awardee for an additional year.
- E. County has reviewed Awardee's performance on the services to be continued and finds it satisfactory.

# NOW, THEREFORE, County and Awardee agree to amend the Contract as follows:

# 1. SECTION 1.0 - TERMS AND EXTENSIONS, Paragraph 1.1 is amended as follows:

1.1 The termination date is changed:

FROM: June 30, 2019 TO: June 30, 2020

1.2 The number of available renewals is changed:

FROM: two (2) 12-month periods or any portion thereof

TO: one (1) 12-month period or any portion thereof

# 2. **SECTION 3.0 – COMPENSATION AND PAYMENT** is amended as follows:

2.1 Paragraph 3.1 is amended to increase "the Maximum Allocated Amount":

FROM: \$100,468.76 TO: \$133,302.52

2.2 Paragraph 3.2, the table is deleted in its entirety and replaced with the following:

|   | Maximum Amount Allocated        |                                 |                                 |                                 |                         |
|---|---------------------------------|---------------------------------|---------------------------------|---------------------------------|-------------------------|
| Funding Source                                    | July 1, 2016 –<br>June 30, 2017 | July 1, 2017 –<br>June 30, 2018 | July 1, 2018 –<br>June 30, 2019 | July 1, 2019 –<br>June 30, 2020 | Anticipated Expenditure |
| U.S. Dept. of Labor/AZ Dept. of Economic Security | \$22,032.00                     | \$24,778.80                     | \$27,189.96                     | \$27,833.76                     | \$101,834.52            |
| HPOG  | \$500.00                        | \$1,000.00                      | \$1,000.00                      | \$1,000.00                      | \$3,500.00              |
| Pima County General Funds                         | \$14,188.00                     | \$5,780.00                      | \$4,000.00                      | \$4,000.00                      | \$27,968.00             |
| Anticipated Allocations<br>TOTAL                  | \$36,720.00                     | \$31,558.80                     | \$32,189.96                     | \$32,833.76                     | \$133,302.52            |

- 2.3 SECTION 3.0 Paragraph 3.10 is deleted in its entirely and replaced with the following:
  - 3.10 Changes between budget line items. Changes between budget line items of no more than 15% may be granted by and at the sole discretion of the Director of Community Services Employment and Training ("CSET") or designee. The following provisions apply:
    - 3.10.1. The change may not increase or decrease the maximum allocated amount.
    - 3.10.2. Agency must submit a written request for the line item change on or before May 15 of the contract year. The written request must contain a detailed explanation of:

3.10.2.1. The reason the change is necessary; and

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- 3.10.2.2. How the specified purpose, program(s), metrics, or outcomes set forth in this Agreement will continue to be met, despite the requested change.
- 3.10.3. The change must be for future expenditures that are not part of the current existing and approved budget(s). The change may not be to cover unbudgeted expenditures incurred by Agency prior to written approval of the request for a budget line item change.
- 3.10.4. If the Director of CSET or designee approves the request for the budget line item change, the change will not be effective, nor will compensation under the change be provided, until the date set forth in the written approval.

# 2.4 Paragraph 3.15 is added to read:

3.15. Any change that increases or decreases the maximum allocated amount or that changes the Scope of Work in any way will require a contract amendment. Such change will not be effective, nor will compensation under the change be provided, until the contract amendment is fully executed by both parties.

# 2.5 Paragraph 3.16 is added to read:

- 3.16. Goods and services provided in excess of the budgeted line item or the maximum allocated amount without prior authorization as set forth in paragraphs 3.10 and 3.15 above will be at Agency's own risk.
- 3. SECTION 33.0 ISRAEL BOYCOTT CERTIFICATION is deleted in its entirety.

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**EXHIBIT A – SCOPE OF WORK**, **SECTION 4 – BUDGET**, the table is amended to add the following BUDGET for July 1, 2019 through June 30, 2020:

| Work<br>Statement<br>(WS) | Program               | Maximum<br>Number of<br>Workshops | Maximum<br>Number of<br>Workshop<br>Hours | Cost per<br>Workshop | Maximum<br>Payment |
|---------------------------|-----------------------|-----------------------------------|---|----------------------|--------------------|
| 2                         | Youth Entrepreneurial | 4                                 | 20  | \$8,208.44           | \$32,833.76        |

All other provisions of the Contract not expressly modified in this Amendment will remain in effect and be binding on the parties.

This Amendment is effective on July 1, 2019.

IN WITNESS WHEREOF, the parties do hereby affix their signatures and do hereby agree to carry out the terms of this Amendment and of the original Contract cited herein:

| PIMA COUNTY:                               |      | AWARDEE:             |  |  |
|--|------|----------------------|--|--|
|  |      | Auns                 |  |  |
| Chairman, Pima County Board of Supervisors |      | Authorized Signature |  |  |
| Date:                                      |      | Printed Name & Title |  |  |
| ATTEST:                                    |      | Date: March 5, 20    |  |  |
|  |      |                      |  |  |
| Clerk of the Board                         | Date |                      |  |  |
| APPROVED AS TO CONTENT:                    |      |                      |  |  |
| Director, Employment & Training            |      |                      |  |  |
| APPROVED AS TO FORM:                       |      |                      |  |  |