



BOARD OF SUPERVISORS AGENDA ITEM REPORT
CONTRACTS / AWARDS / GRANTS

☒ Award ☐ Contract ☐ Grant

Requested Board Meeting Date: 02/19/19

* = Mandatory, information must be provided

or Procurement Director Award ☐

***Contractor/Vendor Name/Grantor (DBA):**

Miovision Technologies Incorporated

***Project Title/Description:**

Miovision Signal Analytics Equipment

***Purpose:**

Amendment of Award: Master Agreement No. MA-PO-18-292, Amendment No. 02. This Amendment is to process an increase to the annual award amount of \$223,000.00 by \$427,000.00 for a new annual award amount of \$650,000.00 resulting in a not-to-exceed of \$657,000.00. This increase is to support the planned purchase of Miovision equipment for additional intersections.

Administering Department: Information Technology.

***Procurement Method:**

Pursuant to Pima County Procurement Code 11.12.050, Sole Source Procurement, on 04/09/18, the Procurement Director approved an award of contract for an initial term of one (1) year and an annual award amount of \$223,000.00 with four (4) one-year renewal options.

On 01/18/19, Amendment No. 01 was approved by the Procurement Director for a one-time increase in the amount of \$7,000.00 for a cumulative not-to-exceed contract amount of \$230,000.00. This increase was required to cover taxes already owing.

PRCUID: 291105

Attachment: Master Agreement.

***Program Goals/Predicted Outcomes:**

Continue to allow Pima County to obtain data from signalized intersections to improve timing of traffic signals as well as provide data on travel time through roadway corridors.

***Public Benefit:**

Providing the public with measurable data to time traffic signal intersections efficiently and will reduce travel times.

***Metrics Available to Measure Performance:**

Analytics will allow the County to review performance of signal timing changes utilizing the wireless network to better serve County corridor.

***Retroactive:**

No

TO: COB 1-29-19(1)

VERS: 9

PGS: 3

Contract / Award Information

Document Type: _____ Department Code: _____ Contract Number (i.e., 15-123): _____
Effective Date: _____ Termination Date: _____ Prior Contract Number (Synergen/CMS): _____
☐ Expense Amount: \$* _____ ☐ Revenue Amount: \$ _____

***Funding Source(s) required:**

Funding from General Fund? ☐ Yes ☐ No If Yes \$ _____ % _____

Contract is fully or partially funded with Federal Funds? ☐ Yes ☐ No

***Is the Contract to a vendor or subrecipient?**

Were insurance or indemnity clauses modified? ☐ Yes ☐ No

If Yes, attach Risk's approval

Vendor is using a Social Security Number? ☐ Yes ☐ No

If Yes, attach the required form per Administrative Procedure 22-73.

Amendment / Revised Award Information

Document Type: MA Department Code: PO Contract Number (i.e., 15-123): 18-292

Amendment No.: 02 AMS Version No.: 09

Effective Date: 02/19/19 New Termination Date: _____

Prior Contract No. (Synergen/CMS): _____

☒ Expense or ☐ Revenue ☒ Increase ☐ Decrease Amount This Amendment: \$ 427,000.00

Is there revenue included? ☐ Yes ☒ No If Yes \$ _____

***Funding Source(s) required:** Transportation Ops

Funding from General Fund? ☐ Yes ☒ No If Yes \$ 0 % 0

Grant/Amendment Information (for grants acceptance and awards) ☐ Award ☐ Amendment

Document Type: _____ Department Code: _____ Grant Number (i.e., 15-123): _____

Effective Date: _____ Termination Date: _____ Amendment Number: _____

☐ Match Amount: \$ _____ ☐ Revenue Amount: \$ _____

***All Funding Source(s) required:**

*Match funding from General Fund? ☐ Yes ☐ No If Yes \$ _____ % _____

*Match funding from other sources? ☐ Yes ☐ No If Yes \$ _____ % _____

*Funding Source: _____

*If Federal funds are received, is funding coming directly from the Federal government or passed through other organization(s)?

Contact: Eric Welch, Procurement Officer

Department: Procurement Telephone: 520-724-9510

Department Director Signature/Date: [Signature] 1/23/19

Deputy County Administrator Signature/Date: [Signature] 1/25/19

County Administrator Signature/Date: C. Duckert 1/25/19

(Required for Board Agenda/Addendum Items)



MASTER AGREEMENT

PIMA COUNTY, ARIZONA

THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES
CONTRACT EXECUTION

Master Agreement No: 1800000000000000292

MA Version: 9

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Description: Miovision Signal Analytics Equipment

I S S U E R	Pima County Procurement Department 130 W. Congress St. 3rd Fl Tucson AZ 85701	T E R M S	Initiation Date: 02-19-2019				
			Expiration Date: 04-08-2019				
	Issued By: ERIC WELCH						
	Phone: 5207249510						
	Email: eric.welch@pima.gov						
			<table border="1"><tr><td>NTE Amount:</td><td>\$657,000.00</td></tr><tr><td>Used Amount:</td><td>\$227,868.40</td></tr></table>	NTE Amount:	\$657,000.00	Used Amount:	\$227,868.40
NTE Amount:	\$657,000.00						
Used Amount:	\$227,868.40						

V E N D O R	Miovision Technologies Incorporated 148 Manitou Drive, Ste 101 Kitchener ON N2C 1L3	Contact: Justine Neves
		Phone: 519-513-2407
		Email: jking@miovision.com
		Terms: 0.00 %
		Days: 30

Shipping Method:	Vendor Method
Delivery Type:	
FOB:	FOB Dest, Freight Prepaid
Modification Reason Amendment No. 2 is to process an increase to the annual award amount of \$223,000.00 by \$427,000.00 for a new annual award amount of \$650,000.00 resulting in a not-to-exceed of \$657,000.00.	

This Master Agreement incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the solicitation documents used to establish this agreement. All transactions and conduct are required to conform to these documents.



MASTER AGREEMENT DETAILS

Master Agreement No: 1800000000000000292

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Line	Description					
1	Miovision TrafficLink Discount 0.0000 %	UOM EA	Unit Price \$2,950.00	Stock Code	VPN	MPN
2	Miovision SmartView 360 Discount 0.0000 %	UOM EA	Unit Price \$3,450.00	Stock Code	VPN	MPN
3	Miovision SmartSense Discount 0.0000 %	UOM EA	Unit Price \$5,000.00	Stock Code	VPN	MPN
4	TrafficLink Interface ABC Discount 0.0000 %	UOM EA	Unit Price \$1,950.00	Stock Code	VPN	MPN
5	Miovision TrafficLink Software-Data Pro+Connectivity Discount 0.0000 %	UOM EA	Unit Price \$1,498.00	Stock Code	VPN	MPN
6	Miovision TrafficLink Software-Data Pro (connected to existi Discount 0.0000 %	UOM EA	Unit Price \$499.00	Stock Code	VPN	MPN
7	Miovision TrafficLink Software-Video Analytics Discount 0.0000 %	UOM EA	Unit Price \$499.00	Stock Code	VPN	MPN
8	Miovision Connectivity Discount 0.0000 %	UOM EA	Unit Price \$599.00	Stock Code	VPN	MPN
9	Miovision Scout Video Collection Unit Discount 0.0000 %	UOM EA	Unit Price \$5,000.00	Stock Code	VPN	MPN
10	Power Pack + SD Card Discount 0.0000 %	UOM EA	Unit Price \$800.00	Stock Code	VPN	MPN
11	UPS- UPS Standard Discount 0.0000 %	UOM EA	Unit Price \$192.00	Stock Code	VPN	MPN
12	Intersection Count (1 hour) Discount 0.0000 %	UOM EA	Unit Price \$22.80	Stock Code	VPN	MPN
13	Intersection Count with Premium Class (1 hour) Discount 0.0000 %	UOM EA	Unit Price \$22.60	Stock Code	VPN	MPN
14	Crosswalk Data (1 hour) Discount 0.0000 %	UOM EA	Unit Price \$2.00	Stock Code	VPN	MPN
15	Intersection Count 24+ hour study (1 hour) Discount 0.0000 %	UOM EA	Unit Price \$16.67	Stock Code	VPN	MPN
16	Intersection Count 24+ hour study w Premium Class (1 hour) Discount 0.0000 %	UOM EA	Unit Price \$18.00	Stock Code	VPN	MPN
17	Travel Time Report Generation (1 hour) Discount 0.0000 %	UOM EA	Unit Price \$15.00	Stock Code	VPN	MPN
18	Travel Time Report Generation (24 hours) Discount 0.0000 %	UOM EA	Unit Price \$12.50	Stock Code	VPN	MPN
19	Road Volume Count (1 lane hour) Discount 0.0000 %	UOM EA	Unit Price \$2.00	Stock Code	VPN	MPN



MASTER AGREEMENT DETAILS

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Line	Description					
20	Road Volume Count w Premium Class (1 lane hour)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$3.00			
21	Small Roundabout (1 hour)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$36.00			
22	Small Roundabout w Premium Class (1 hour)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$39.00			
23	Large Roundabout (1 hour)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$76.00			
24	Large Roundabout w Premium Class (1 hour)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$79.00			
25	Pathway Volume (1 lane hour)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$6.00			
26	Junction Count (1 hour)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$18.00			
27	Vehicle Gap Count (1 hour)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$29.00			
28	Intersection Right Turn on Red					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$2.00			
29	Rush Turnaround- 48 hours					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$3.00			
30	Rush Turnaround- 24 hours					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$7.00			