

BOARD OF SUPERVISORS AGENDA ITEM REPORT CONTRACTS / AWARDS / GRANTS

Requested Board Meeting Date: June 6, 2017

or Procurement Director Award

Contractor/Vendor Name (DBA): Cumulus Radio Corporation, a Nevada corporation ("Cumulus").

Project Title/Description:

Fifth Amendment to License and Settlement Agreement. LCP-0138

Purpose:

County and Maloney Broadcasting Inc, an Arizona corporation ("Maloney"), entered into a License and Settlement Agreement (the "Agreement") dated October 15, 1996 for a term of thirty (30) years, expiring on October 14, 2026. The Agreement permitted Maloney to constuct, maintain and operate a radio tower and equipment building on the County owned property at 4579 W. Walker Road. Cumulus is successor in interest to Maloney's interest as Licensee under the Agreement. Paragraph 9 of the Agreement provided that every ten (10) years the annual License fee shall be adjusted based upon current appraised rental value. County has determined that the fair rental value should be increased from the current \$18,000.00 annually, to \$21,285.73, which reflects an appraised value of \$24,000.00 per year with credit given for County communications equipment located on Cumulus's tower and in its equipment building at no cost to County. The annual License fee as redetermined by this 5th Amendment will increase annually based upon the CPI-U.

Procurement Method:

D 29.4.XI.H "Other Non-Procurement Method"

Program Goals/Predicted Outcomes:

To adjust the annual License fee to reflect current fair market value, retroactive to October 15, 2016.

Public Benefit:

The continuation of the License will allow Cumulus to continue to provide radio coverage to residents of Pima County and the increase in the annual License Fee will reflect current fair rental value.

Metrics Available to Measure Performance:

Cumulus to provide certificate of insurance as stipulated in the License; pay annual fees as provided in this Fifth Amendment; obtain permits as required; comply with safety and construction standards; exercise care and restore County facilities as warranted; and provide written notice of change to use of facility.

Retroactive:

This renewal will be retroactive to October 15, 2016. Notwithstanding the foregoing, Cumulus is current on its annual payments.

10: COB- 5-22.17 (2)
Pgs. -4

brocare 16pt 05/19/17 PMO2:03

Original Information				
Document Type: Depart	tment Code:	Contract Number (i.e.,15-123):		
Effective Date: Termination Date:		Prior Contract Number (Synergen/CMS):		
Expense Amount: \$ -		Revenue Amount: \$		
Funding Source(s):				
Cost to Pima County General Fund: Not	Applicable.			
Contract is fully or partially funded with	Federal Funds?	s 🗌 No 📋	Not Applicable to Grant Awards	
Were insurance or indemnity clauses m	odified?	s 🗌 No 📋	Not Applicable to Grant Awards	
Vendor is using a Social Security Numb	er?	s 🗌 No 📋	Not Applicable to Grant Awards	
If Yes, attach the required form per Administrative Procedure 22-73.				
Amendment Information				
Document Type: CTN Department Code: IT		Contract Number (i.e.,15-123): CMS139057		
Amendment No.: Five (5)		AMS Version No.: 5		
Effective Date: October 15, 2016 New Termination Date: October 15, 2026			Date: October 15, 2026	
☐ Expense ☐ Revenue ☐ Increas	e 🗌 Decrease	Amount This	Amendment: \$228,078.93	
Funding Source(s): Not Applicable.				
Cost to Pima County General Fund: -0-				
Contact: Michael D. Stofko				
Department: Real Property Services			Telephone: 520-724-6667	
Department Director Signature/Date:	Deel	5/11	117	
Deputy County Administrator Signature/Date: 5/18/17				
County Administrator Signature/Date: (Required for Board Agenda/Addendum Items)	Clev	511	7/2017	

PIMA COUNTY DEPARTMENT OF: INFORMATION TECHNOLOGY

PROJECT: LICENSE AND SETTLEMENT

AGREEMENT

LICENSEE: Cumulus Radio Corporation,

a Nevada Corporation

CONTRACT NO .: CTN-IT-CMS139057 (fka CT-IT-

139057)

CONTRACT AMENDMENT NO.: Five (#05)

ORIG. CONTRACT TERM: 10/15/1996 - 10/15/2016
TERMINATION PRIOR AMENDMENT: 10/15/2026
TERMINATION THIS AMENDMENT: 10/15/2026

ORIG. CONTRACT AMOUNT: \$120,000.00 PRIOR AMENDMENTS: \$104,000.00

This number must appear

invoices.

contract.

documents

AMOUNT THIS AMENDMENT (est.): \$228,078.93
REVISED CONTRACT AMOUNT (est.): \$452,078.93

CONTRACT

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NO. CIN-IT-CMS 1390

FIFTH AMENDMENT TO LICENSE AND SETTLEMENT AGREEMENT RWRD Administrative Complex, 4579 West Walker Road

THIS FIFTH AMENDMENT TO LICENSE AND SETTLEMENT AGREEMENT (this "Fifth Amendment") is entered into by and between Pima County ("County"), a political subdivision of the State of Arizona, and Cumulus Radio Corporation, a Nevada corporation ("Licensee"), f/k/a Citadel Broadcasting Company and, subject to Section 1 hereof, shall be effective upon execution by the County Board of Supervisors.

RECITALS

County and Maloney Broadcasting, Inc., an Arizona corporation, entered into a License and Settlement Agreement dated October 15, 1996, and recorded on November 14, 1996, in Docket 10421, at Page1379, in the Office of the County Recorder (the "License"). The License was assigned Contract No. 12-14-M-139057-1096.

Slone Broadcasting, Inc. subsequently succeeded to the interests of Maloney Broadcasting, Inc., as Licensee under the License.

Citadel Broadcasting Company subsequently succeeded to the interests of Slone Broadcasting, Inc., as Licensee.

Pursuant to that certain Agreement and Plan of Merger made and adopted as of December 31, 2013, by and among Citadel Broadcasting Company, Aviation I, LLC

("Aviation"), and Oklahoma Radio Partners, LLC ("ORP"), Aviation and ORP were merged with and into Citadel Broadcasting Company, whose name was then changed to Cumulus Radio Corporation ("Cumulus"). Cumulus has succeeded to the interests of Citadel Broadcasting Company as Licensee.

The License has been amended by the parties on four previous occasions. The First Amendment was dated November 18, 1997, and recorded in Docket 10685, at Page 1690, in the Office of the County Recorder. The Second Amendment was dated March 10, 1998, and recorded in Docket 10760, at Page 532, in the Office of the County Recorder. The Third Amendment was dated May 11, 1999, and recorded in Docket 11049, at Page 31, in the Office of the County Recorder. The Fourth Amendment was dated August 7, 2007, and recorded in Docket 13121, at Page 123, in the Office of the County Recorder. The License and each of the foregoing four (4) Amendments are collectively referred to herein as the "License."

Paragraph 9 of the License provides, among other things, that the License fee shall be re-determined by appraisal every ten (10) years to determine the current fair market rent applicable to the Property.

With this Fifth Amendment, the parties wish to modify the License fee (as previously modified by both the Third and Fourth Amendments to the License) as contemplated by Paragraph 9 of the License.

The parties further desire for the effective date ("Effective Date") of the changes made by this Fifth Amendment to be retroactive to October 15, 2016.

AGREEMENT

WHEREFORE, the parties hereby amend the License as follows:

- The Effective Date of this Fifth Amendment shall be October 15, 2016.
- Pursuant to Section 9 of the License, the annual License fee payable by Licensee to County is hereby increased from \$18,000 to \$21,285.73, together with annual increases based upon the Consumer Price Index for All Urban Consumers ("CPI-U") as provided by the U.S. Department of Labor, all retroactive to the Effective Date of this Fifth Amendment.
- Section 24 of the License is hereby amended to provide a new notice address for Licensee:

To Licensee:

Cumulus Radio Corporation

575 West Roger Road Tucson, AZ 85705 Attn: Market Manager

With a copy (which shall not constitute

notice) to:

Cumulus Radio Corporation 3280 Peachtree Road, NW

Suite 2300

Atlanta, GA 30305

Attn: Lease Administration

- 4. The construction and performance of the License, as amended by this Fifth Amendment, shall be governed by the laws of the State of Arizona without regard to conflicts of law principles.
- Capitalized terms used herein and not otherwise defined shall have the meanings ascribed to them in the License.
- 6. Except as otherwise amended by this Fifth Amendment, the License shall remain in full force and effect without any change.
- 7. This Fifth Amendment and the License represent the entire understanding and agreement of the parties and (other than the License and the documents referenced therein) supersede any and all prior and contemporaneous agreements and understandings. This Fifth Amendment and the License may be amended further only by a document executed by both parties.
- 8. This Fifth Amendment may be executed in counterparts, each of which together will constitute one and the same instrument

(THE REMAINDER OF THIS PAGE IS INTENTIONALLY LEFT BLANK)

IN WITNESS WHEREOF, the parties have affixed their signatures to this Fifth Amendment on the dates written below.

LICENSOR:	LICENSEE:
PIMA COUNTY	Cumulus Radio Corporation, A Nevada Corporation
Sharon Bronson, Chair Board of Supervisors Date:	By: Richard S. Denning Senior Vice President & General Counsel Date: 5/5/17
ATTEST:	
Julie Castaneda, Clerk of the Board Date:	
APPROVED AS TO CONTENT	
Jesse Rodriguez, Chief Information Officer	
Date: $\frac{4/24/17}{}$	
APPROVED AS TO FORM:	
Tobin Rosen, Deputy County Attorney	