



BOARD OF SUPERVISORS AGENDA ITEM REPORT
CONTRACTS / AWARDS / GRANTS

Requested Board Meeting Date: August 2, 2016

or Procurement Director Award ☐

Contractor/Vendor Name (DBA): Graybar Electric Co., Inc. (Headquarters: St. Louis, MO)

Project Title/Description:

Telephone Equipment & Supplies

Purpose:

Award of Contract: Master Agreement No. MA-PO-17-007. Contract is for an initial term of one (1) year in an annual amount of \$300,000.00 and includes two (2) one-year renewals.

Administering Department: Information Technology.

Procurement Method:

Pursuant to Pima County Procurement Code 11.24.010, Cooperative Procurement Authorized, the procurement Director authorized Procurement No. 223039 to utilize the U.S. Communities Contract No. MA-15-1540125 which was awarded thorough competitive procedures reasonably similar to those set forth by Pima County Procurement Code.

Attachment: Master Agreement No. MA-PO-17-007.

Program Goals/Predicted Outcomes:

To maintain a reliable telecommunications system throughout Pima County.

Public Benefit:

To maximize use of public funds by leveraging volume discounts though cooperative purchase of telecommunications equipment and supplies.

Metrics Available to Measure Performance:

Timelines and metrics as stipulated in delivery orders.

Retroactive:

No.

JUL 26 16 PM 02:02 PCD/KERD

(KAS)

To: COB - 7-26-16 (1)

Ver. 1

Pgs. - 54

Addendum

Procure Dept 07/26/16 PM 11:42

Original Information

Document Type: MA Department Code: PO Contract Number (i.e., 15-123): 17-007
Effective Date: 08/06/2016 Termination Date: 08/05/2017 Prior Contract Number (Synergen/CMS): _____
☒ Expense Amount: \$ 300,000.00 ☐ Revenue Amount: \$ _____
Funding Source(s): General Fund

Cost to Pima County General Fund: \$300,000.00

Contract is fully or partially funded with Federal Funds? ☐ Yes ☒ No ☐ Not Applicable to Grant Awards
Were insurance or indemnity clauses modified? ☐ Yes ☒ No ☐ Not Applicable to Grant Awards
Vendor is using a Social Security Number? ☐ Yes ☒ No ☐ Not Applicable to Grant Awards
If Yes, attach the required form per Administrative Procedure 22-73.

Amendment Information

Document Type: _____ Department Code: _____ Contract Number (i.e., 15-123): _____
Amendment No.: _____ AMS Version No.: _____
Effective Date: _____ New Termination Date: _____
☐ Expense ☐ Revenue ☐ Increase ☐ Decrease Amount This Amendment: \$ _____
Funding Source(s): _____

Cost to Pima County General Fund: _____

Contact: Julie K McWilliams, Commodity Contracts Officer Julie K. McWilliams 7-12-16
Department: Procurement Mary Jo 7/25/16 Telephone: 724-3718
Department Director Signature/Date: [Signature] 7/25/16
Deputy County Administrator Signature/Date: [Signature] 7-26-16
County Administrator Signature/Date: [Signature] 7/26/16
(Required for Board Agenda/Addendum Items)



MASTER AGREEMENT

PIMA COUNTY, ARIZONA

THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES CONTRACT EXECUTION

Master Agreement No: 17000000000000000007

MA Version: 1

Page: 1

Description: Telephone Equipment & Supplies COOP 223039

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Pima County Procurement Department
130 W. Congress St. 3rd Fl
Tucson AZ 85701

Issued By: PAUL TURNER
Phone: 5207243723
Email: paul.turner@pima.gov

T
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Initiation Date: 08-06-2016

Expiration Date: 08-05-2017

NTE Amount: \$300,000.00

Used Amount: \$0.00

V
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GRAYBAR ELECTRIC CO INC

3760 E. Tennessee Street

TUCSON AZ 85714

Contact: COLLEEN COLUMBUS

Phone: 520-884-8000

Email: colleen.columbus@graybar.com

Terms: 0.0000 %

Days: 30

Shipping Method: Vendor Method
Delivery Type: STANDARD GROUND
FOB: FOB Dest, Freight Prepaid

Modification Reason

Initial award of contract not-to-exceed (NTE) amount of \$300,000.00 for an initial term of one (1) year; includes two (2) one-year renewals that may be exercised at the sole discretion of Pima County. Attachment: Cooperative Procurement Agreement

This Master Agreement incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the solicitation documents used to establish this agreement. All Transactions and conduct are required to conform to these documents.



MASTER AGREEMENT DETAILS

Master Agreement No: 17000000000000000007

MA Version: 1

Page: 2

Line	Description					
1	TeleCom Equip & Supplies - 0% Discount off Mfr Current Price					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$0			
2	TeleCom Equip & Supplies - 1% Discount off Mfr Current Price					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$0			
3	TeleCom Equip & Supplies - 2% Discount off Mfr Current Price					
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4	TeleCom Equip & Supplies - 3% Discount off Mfr Current Price					
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5	TeleCom Equip & Supplies - 4% Discount off Mfr Current Price					
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6	TeleCom Equip & Supplies - 5% Discount off Mfr Current Price					
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7	TeleCom Equip & Supplies - 6% Discount off Mfr Current Price					
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8	TeleCom Equip & Supplies - 7% Discount off Mfr Current Price					
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9	TeleCom Equip & Supplies-7.5% Discount off Mfr Current Price					
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10	TeleCom Equip & Supplies - 8% Discount off Mfr Current Price					
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11	TeleCom Equip & Supplies - 9% Discount off Mfr Current Price					
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12	TeleCom Equip & Supplies- 10% Discount off Mfr Current Price					
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13	TeleCom Equip & Supplies- 11% Discount off Mfr Current Price					
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14	TeleCom Equip & Supplies- 12% Discount off Mfr Current Price					
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16	TeleCom Equip & Supplies- 14% Discount off Mfr Current Price					
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17	TeleCom Equip & Supplies- 15% Discount off Mfr Current Price					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
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18	TeleCom Equip & Supplies- 16% Discount off Mfr Current Price					
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19	TeleCom Equip & Supplies- 17% Discount off Mfr Current Price					
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20	TeleCom Equip & Supplies- 18% Discount off Mfr Current Price					
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21	TeleCom Equip & Supplies- 19% Discount off Mfr Current Price					
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	0.0000 %	EA	\$0			
22	TeleCom Equip & Supplies- 20% Discount off Mfr Current Price					
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MASTER AGREEMENT DETAILS

Master Agreement No: 17000000000000000007

MA Version: 1

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Line	Description					
23	TeleCom Equip & Supplies- 20.5% Discount off Mfr Current Prc					
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25	TeleCom Equip & Supplies- 22% Discount off Mfr Current Price					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
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26	TeleCom Equip & Supplies- 23% Discount off Mfr Current Price					
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27	TeleCom Equip & Supplies- 24% Discount off Mfr Current Price					
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28	TeleCom Equip & Supplies- 25% Discount off Mfr Current Price					
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	0.0000 %	EA	\$0			
29	TeleCom Equip & Supplies- 26% Discount off Mfr Current Price					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
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30	TeleCom Equip & Supplies- 27% Discount off Mfr Current Price					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$0			
31	TeleCom Equip & Supplies- 28% Discount off Mfr Current Price					
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32	TeleCom Equip & Supplies- 29% Discount off Mfr Current Price					
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33	TeleCom Equip & Supplies- 30% Discount off Mfr Current Price					
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34	TeleCom Equip & Supplies- 31% Discount off Mfr Current Price					
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35	TeleCom Equip & Supplies- 32% Discount off Mfr Current Price					
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36	TeleCom Equip & Supplies- 33% Discount off Mfr Current Price					
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37	TeleCom Equip & Supplies- 34% Discount off Mfr Current Price					
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38	TeleCom Equip & Supplies- 35% Discount off Mfr Current Price					
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39	TeleCom Equip & Supplies- 36% Discount off Mfr Current Price					
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40	TeleCom Equip & Supplies- 37% Discount off Mfr Current Price					
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41	TeleCom Equip & Supplies- 38% Discount off Mfr Current Price					
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42	TeleCom Equip & Supplies- 39% Discount off Mfr Current Price					
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43	TeleCom Equip & Supplies- 40% Discount off Mfr Current Price					
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44	TeleCom Equip & Supplies- 41% Discount off Mfr Current Price					
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MASTER AGREEMENT DETAILS

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Line	Description					
45	TeleCom Equip & Supplies- 42% Discount off Mfr Current Price					
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46	TeleCom Equip & Supplies- 43% Discount off Mfr Current Price					
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47	TeleCom Equip & Supplies- 44% Discount off Mfr Current Price					
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48	TeleCom Equip & Supplies- 45% Discount off Mfr Current Price					
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49	TeleCom Equip & Supplies- 46% Discount off Mfr Current Price					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$0			
50	TeleCom Equip & Supplies- 47% Discount off Mfr Current Price					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
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51	TeleCom Equip & Supplies- 48% Discount off Mfr Current Price					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$0			
52	TeleCom Equip & Supplies- 49% Discount off Mfr Current Price					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
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53	TeleCom Equip & Supplies- 50% Discount off Mfr Current Price					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
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54	TeleCom Equip & Supplies- 51% Discount off Mfr Current Price					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$0			
55	TeleCom Equip & Supplies- 52% Discount off Mfr Current Price					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
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56	TeleCom Equip & Supplies- 53% Discount off Mfr Current Price					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
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57	TeleCom Equip & Supplies- 54% Discount off Mfr Current Price					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
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58	TeleCom Equip & Supplies- 55% Discount off Mfr Current Price					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
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59	TeleCom Equip & Supplies- 56% Discount off Mfr Current Price					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
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60	TeleCom Equip & Supplies- 57% Discount off Mfr Current Price					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
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61	TeleCom Equip & Supplies- 59% Discount off Mfr Current Price					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
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62	TeleCom Equip & Supplies- 60% Discount off Mfr Current Price					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$0			
63	TeleCom Equip & Supplies- 61% Discount off Mfr Current Price					
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64	TeleCom Equip & Supplies- 62% Discount off Mfr Current Price					
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65	TeleCom Equip & Supplies- 63% Discount off Mfr Current Price					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$0			
66	TeleCom Equip & Supplies- 65% Discount off Mfr Current Price					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$0			



MASTER AGREEMENT DETAILS

Master Agreement No: 17000000000000000007

MA Version: 1

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Line	Description					
67	TeleCom Equip & Supplies- 66% Discount off Mfr Current Price					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$0			
68	TeleCom Equip & Supplies- 68% Discount off Mfr Current Price					
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69	TeleCom Equip & Supplies- 69% Discount off Mfr Current Price					
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70	TeleCom Equip & Supplies- 70% Discount off Mfr Current Price					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
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71	TeleCom Equip & Supplies- 71% Discount off Mfr Current Price					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
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72	TeleCom Equip & Supplies- 83% Discount off Mfr Current Price					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$0			
73	TeleCom Equip & Supplies- 92% Discount off Mfr Current Price					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$0			

<p>PIMA COUNTY INFORMATION TECHNOLOGY DEPARTMENT</p> <p>PROJECT: Telecommunication Equipment and Supplies</p> <p>CONTRACTOR: Graybar Electric Co., Inc.</p> <p>AMOUNT: \$300,000.00</p> <p>FUNDING: General Fund</p> <p>PIMA COUNTY CONTRACT NO.: MA-PO-17-007</p>	<table border="1"> <tr> <td data-bbox="906 186 1419 445"> <p align="center">CONTRACT</p> <p>NO. <u>MA-PO-17-007</u></p> <p>AMENDMENT NO. _____</p> <p>This number must appear on all invoices, correspondence and documents pertaining to this contract.</p> </td> <td data-bbox="827 486 1031 527" rowspan="2"> <p>(STAMP HERE)</p> </td> </tr> </table>	<p align="center">CONTRACT</p> <p>NO. <u>MA-PO-17-007</u></p> <p>AMENDMENT NO. _____</p> <p>This number must appear on all invoices, correspondence and documents pertaining to this contract.</p>	<p>(STAMP HERE)</p>
<p align="center">CONTRACT</p> <p>NO. <u>MA-PO-17-007</u></p> <p>AMENDMENT NO. _____</p> <p>This number must appear on all invoices, correspondence and documents pertaining to this contract.</p>	<p>(STAMP HERE)</p>		

COOPERATIVE PROCUREMENT AGREEMENT

1. AUTHORIZATION

Pursuant to Pima County Procurement Code 11.24.010 Cooperative Procurement Authorized, purchase (delivery) order documents are authorized to be issued utilizing the terms and conditions defined by County of Los Angeles, California **RFP-IS-15255000 Telecommunications Supplies and Accessories**, incorporated by reference to the above Pima County Contract Number, and the **U.S. Communities Graybar Telecommunications Contract MA-15-1540125** (48 pages) which is attached as Attachment A.

2. STANDARD TERMS AND CONDITIONS

Additional terms under this contract. In case of conflict these are superior to terms defined by other contract documents.

A. **Contract Term/Renewals, Not to Exceed Contract Amount, and Revisions:**

The initial term of the contract will be for a one (1) year period, effective August 6, 2016 through August 5, 2017. Award of the contract will include two (2) one-year renewal options that may be exercised upon the written agreement of the parties as described in Attachment A.

The annual not-to-exceed dollar amount of the contract is \$300,000.00.

Proposed Revisions to the contract shall be made through the issuance by County to Contractor of a revised Master Agreement (MA) document setting forth the requested changes.

B. **Insurance Requirements**

The Insurance Requirements are minimum requirements for this Contract and in no way limit the indemnity covenants contained in this Contract. Pima County in no way warrants that the minimum limits contained in this contract are sufficient to protect the Contractor from liabilities that arise out of the performance of the work under this Contract. The Contractor is free to purchase additional insurance.

1. **Minimum Scope and Limits of Insurance:**

Contractor shall procure and maintain, until all of their obligations have been discharged, the minimum insurance requirements and insurance coverage, including the limits of liability, as stated in Attachment A.

2. Acceptability of Insurers:

Contractor's insurance shall be placed with companies licensed in the State of Arizona or hold approved non-admitted status on the Arizona Department of Insurance List of Qualified Unauthorized Insurers. Insurers shall have an "A.M. Best" rating of not less than A- VII. Pima County in no way warrants that the above-required minimum insurer rating is sufficient to protect the Contractor from potential insurer insolvency.

3. Verification of Coverage:

Contractor shall furnish Pima County with certificates of insurance (valid ACORD form or equivalent approved by Pima County) as required by this Contract. An authorized representative of the insurer shall sign the certificates.

- All certificates and endorsements, as required by this written agreement, are to be received and approved by Pima County ten (10) days before work commences. Each insurance policy required by this Contract must be in effect at, or prior to, commencement of work under this Contract. Failure to maintain the insurance coverages or policies as required by this Contract, or to provide evidence of renewal, is a material breach of contract.

- All certificates required by this Contract shall be sent directly to the appropriate County Department. The Certificate of Insurance shall include the Pima County project or contract number and project description on the certificate. Pima County reserves the right to require complete copies of all insurance policies required by this Contract at any time.

4. Approval and Modifications:

Pima County Risk Management reserves the right to review or make modifications to the insurance limits, required coverages, or endorsements throughout the life of this contract, as deemed necessary. Such action will not require a formal Contract amendment but may be made by administrative action.

5. Subcontractors:

Contractor's certificate(s) shall include all subcontractors as insureds under its policies or Contractor shall be responsible for ensuring and/or verifying that all subcontractors have valid and collectable insurance as evidenced by the certificates of insurance and endorsements for each subcontractor. All coverages for subcontractors shall be subject to the minimum Insurance Requirements identified above. The Department reserves the right to require, at any time throughout the life of the Contract, proof from the Contractor that its subcontractors have the required coverage.

6. Additional Insurance Requirements:

The policies shall include, or be endorsed to include, as required by this written agreement, the following provisions:

- a. Additional Insured Endorsement: The General Liability and Business Automobile Liability Policies shall each be endorsed to include Pima County, its departments, districts, boards, commissions, officers, officials, agents, and employees as additional insureds with respect to liability arising out of the activities performed by or on behalf of the Contractor. The Certificate of Insurance shall contain the express condition that the County is to be given written notice by mail at least thirty (30) days in advance of cancellation for all policies evidenced on the Certificate of Insurance.
- b. Subrogation Endorsement: The General Liability, Business Automobile Liability and Workers' Compensation Policies shall each contain a waiver of subrogation endorsement in favor of Pima County, and its departments, districts, boards, commissions, officers, officials, agents, and employees for losses arising from work performed by or on behalf of the Contractor.
- c. Primary Insurance Endorsement: The Contractor's policies shall stipulate that the insurance afforded the Contractor shall be primary and that any insurance carried by Pima County, its agents, officials, employees or Pima County shall be excess and not contributory insurance.

C. Cancellation for Conflict of Interest:

This Agreement is subject to the provisions of A.R.S. Section 38-511

D. Israel Boycott Certification:

Contractor hereby certifies that it is not currently engaged in, and will not for the duration of this Contract engage in, a boycott of Israel as defined by A.R.S. § 35-393.01. Violation of this certification by Contractor may result in action by the County up to and including termination of this Contract.

3. COOPERATIVE CONTRACT CLARIFICATIONS FOR THIS CONTRACT

Small Quantity emergency orders may be picked up at:
Graybar Electric Company, Inc. dba Graybar
3760 E Tennessee Street
Tucson, AZ 85714

IN WITNESS WHEREOF, the parties have approved this Cooperative Procurement Agreement and agree to be bound by the terms and conditions of the Contract on the dates written below.

PIMA COUNTY

Graybar Electric Co., Inc.

Chair, Board of Supervisors


Authorized Officer Signature

Date: _____

Printed Name and Title

Date: _____

APPROVED AS TO FORM:



Tobin Rosen, Deputy County Attorney

7/19/16

Date

APPROVED AS TO CONTENT



Director, Information Technology

7/21/16

Date

D. Israel Boycott Certification:

Contractor hereby certifies that it is not currently engaged in, and will not for the duration of this Contract engage in, a boycott of Israel as defined by A.R.S. § 35-393.01. Violation of this certification by Contractor may result in action by the County up to and including termination of this Contract.

3. COOPERATIVE CONTRACT CLARIFICATIONS FOR THIS CONTRACT

Small Quantity emergency orders may be picked up at:
Graybar Electric Company, Inc. dba Graybar
3760 E Tennessee Street
Tucson, AZ 85714

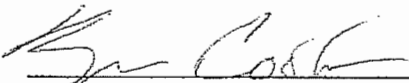
IN WITNESS WHEREOF, the parties have approved this Cooperative Procurement Agreement and agree to be bound by the terms and conditions of the Contract on the dates written below.

PIMA COUNTY

Chair, Board of Supervisors

Date: _____

Graybar Electric Co., Inc.



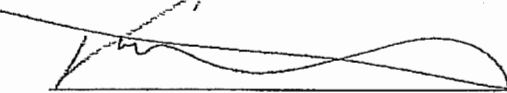
Authorized Officer Signature

Kevin Cook-Director, Finance

Printed Name and Title

Date: July 25, 2016

APPROVED AS TO FORM:

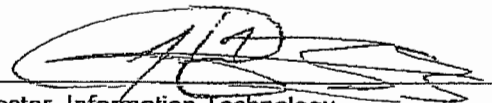


Tobin Rosen, Deputy County Attorney

7/19/16

Date

APPROVED AS TO CONTENT




Director, Information Technology

7/21/16

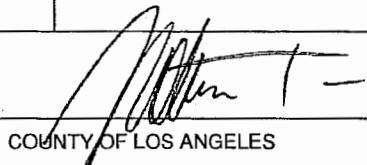
Date

ATTACHMENT A

TERM CONTRACT AWARD		CONTRACT NO: MA-IS-1540125-3	VERSION DATE
INTERNAL SERVICES DEPARTMENT		PROCUREMENT FOLDER: 810712	
<div style="border: 1px solid black; padding: 10px;"> <p>GRAYBAR ELECTRIC COMPANY 1370 VALLEY VISTA DR SUITE</p> <p>DIAMONDBAR CA 91765</p> </div>		BUYER: Rothana Tan PHONE: 323-881-4583 EMAIL: rtan@isd.lacounty.gov	
		VENDOR NO: 501079 CONTACT: ROBERT RHOADS PHONE: (314) 573-7159	
		FISCAL YEAR: EFFECTIVE DATE: 01/01/15 EXPIRATION 12/31/17	

TELECOMMUNICATIONS SUPPLIES AND ACCESSORIES - AMD #1

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
1	<p>COMMODITY CODE: 725-59-00-046189</p> <p>TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted)</p> <p>3M, AIR MASTER FAN, ALPHA TECHNOLOGIES INC, APC / SCHNEIDER ELECTRIC IT USA INC, B-LINE TELCOM, BRADY WORLDWIDE INCORPORATED, BUCHANAN CONSTRUCTION PRODUCTS, CLAUSS CUTLERY, DURACELL BATTERY, ENERGIZER CO. / EVEREADY, FISKARS, FLUKE, IDEAL, INGERSOL - RAND COMPANY, INTERLOGIX, LYON, LLC, MACLEAN POWER SYSTEMS, MAG LIGHT / MAG INSTRUMENT, MOLEX CORP, NITEK, OLDCASTLE PRECAST, PANASONIC, PANDUIT CORP, PLATT LUGGAGE, INC., PORCELIN PRODUCTS, RACO MANUFACTURING, SENSAPHONE, SEYMOUR SMITH, STRONGWELL, STRUTHERS DUNN, TAY-MAC CORPORATION, TELEDEX CORP., THOMAS & BETTS, VALCOM INC, WEST PENN WIRE, WHEELOCK / COOPER, WHEELOCK / COOPER, WIREMOLD CO, ZHONE TECHNOLOGIES, CHAMPION ONE</p>	0.000		DISCOUNT	0.0000 %


 COUNTY OF LOS ANGELES


 VENDOR SIGNATURE/DATE

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
2	<p>COMMODITY CODE: 725-59-00-046189</p> <p>TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted)</p> <p>AIR KING VENTILATION, ALLIED TELESIS, AUTOMATIC TIMING & CONTROLS, BELKIN, BLACK BOX, CABLE PREP, CISCO SYSTEMS INC, CONNECTIVITY WIRELESS, COPPER MOUNTAIN NETWORKS, JDSU, KIDDE SAFETY, LIEBERT CORPORATION, MAJOR CUSTOM CABLE, MAXI-SIGNAL, MINUTE MAN, MOSAIC, MRV COMMUNICATIONS, NEC CORPORATION OF AMERICA, NICE SYSTEMS, NOYES, OK INDUSTRIES, OKONITE, P&R TECHNOLOGIES, PALADIN CORP, PANAMAX, PANDUIT CORP - TELECOM PRODUCTS, PARADYNE, PC SYSTEMS, PENTAIR THERMAL MANAGEMENT, PHASETRONICS / MOTORTRONICS, PLANT EQUIPMENT, PORTAFAB+B780, PORTA-SYSTEMS, PRONTO NETWORKS, PYRAMID INDUSTRIES, RITTAL CORP, SIEMENS, SIMPSON ELECTRIC CO, SNAP-ON, SOUTHWEST DATA , TE CONNECTIVITY, TECH DATA, TELCORE, TELEDIX, TELEMATRIX, TRAFFIC SIGNAL CONTROLS INC, TURCK, VARI-TRONICS, VERILINK, VIVOTEK, VXI CORP, XANTREX, ZOOM TELEPHONICS, ZYXEL</p>	0.000		DISCOUNT	1.0000 %
3	<p>COMMODITY CODE: 725-59-00-046189</p> <p>TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted)</p> <p>2N, ABB COMPANIES, ACTERNA, ADIRONDACK / WHITNEY BLAKE, AGILENT TECHNOLOGY, ALKCO MANUFACTURING COMPANY, ALLIED ELECTRONICS INC, ALLIED MOULDED PRODUCTS , ALTIGEN COMMUNICATIONS INC., AMPHENOL, AMSECO / POTTER, ANGLO AMERICAN ENTERPRISE, ATLANTIC SCIENTIFIC CORP, ATLANTIC TELECONNECT INC, AVAYA, AVOCENT, BLUE WAVE, CABLE MANAGEMENT SOLUTIONS, CARRIER ACCESS, CEMENTEX PRODUCTS INC, CIDCO, CILS INTERNATIONAL, CLARCOR, COMMAND COMMUNICATIONS, CRAIN ENTERPRISES, CROUZET, CXR LARUS, CYBERPOWER SYSTEMS INC, DA-LITE SCREEN COMPANY, DAVID CLARK & CO, DIAMOND, DRAKA, DV TEL, ENTONE, ETHERWAN</p>	0.000		DISCOUNT	2.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
4	<p>SYSTEMS, EXCELINE, FEONIC TECHNOLOGY, FERGUSON ENTERPRISES, FIBER & CABLE/OPTI-LOOP, FIBER OPTIC INC / FIBER INSTRAMENT SALES, FIBERTRON, FISHER PIERCE, FORCE 10 NETWORKS , GEMS SENSORS, GRUNDORF, HERITAGE PLASTICS INC, HIGH TECH FUSES, IMC NETWORKS, INFINERA, INFINIAS, INTELLITOUCH, IPEX, KNOPP INC, LAMSON PIPE COMPANY, LANTECH COMMUNICATION, L-COM / HYPERLINK, MARMON GROUP COMPANIES, MAXCELL, MECA ELECTRONICS, MELTRIC, NEWARK ELECTRONICS, NORTEL, OIS, OMRON, OPTICAL CABLE CORP, PATRIOT ALUMINUM PRODUCTS, PICO DIGITAL INC, POWERDSINE, POWERSMITHS INT CORP, PREFORMED LINE PRODS, RARITAN COMMUNICATION, RSCC WIRE & CABLE LLC, SAMSUNG COMMUNICATION, SCHNEIDER COMPANIES, SEALCO, SENECA DATA, SMARTEK ITS, SPC TECHNOLOGY, STUDIO TECHNOLOGIES INC, SUPPRESSURGE, TE CONNECTIVITY NETWORKS INC, TECH SPRAY, TECHNICAL CONSUMER PRODUCTS, INC (TCP), TELSTRAT INTERNATIONAL, TRILOGY COMMUNICATIONS, TURNER EQUIPMENT COMPANY INC, UNIQUE FIRE, UNITED COPPER INDUSTRIES, USA TECHNOLOGIES, VERSO TECHNOLOGIES, INC., VISCOUNT, DATA CENTER SOLUTIONS, US VISION / USA VISION SYSTEMS / GEO VISION</p> <p>COMMODITY CODE: 725-59-00-046189</p> <p>TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted)</p> <p>ADRF, AERVOE INDUSTRIES, ALCATEL / LUCENT / AVAYA, ALLEGION, ALLIED TELESIS, ALTRONIX CORPORATION, AMERICAN FIBERTEK, INC., ANRITSU, AVALAN WIRELESS, AVAYA / LUCENT / ALCATEL, AXELL WIRELESS, BULWARK, CAPP INC, CEECO / COMMUNICATION EQUIPMENT, COMMSCOPE / DIGITAL BROADBAND, COMNET, CONCEALFAB, CSS, EM CLOCK, ERICO, ERICSSON, FIBER SENSYS, FLUIDMESH NETWORKS, FLUKE NETWORKS, GAI-TRONICS CORP, GALTRONICS, GLYPTAL INC, HARDING INSTRUMENT CO LTD, ILLUMINA, INGERSOL RAND COMPANIES, INGRAM MICRO, INMOTION TECHNOLOGIES, INNOVATIVE METAL INDUSTRIES INC, JMA CONNECTORS, KBC NETWORKS, LAIRD, L-COMP, LUCENT / ALCATEL / AVAYA, MAJOR CUSTOM CABLE INC, MECA, MERU, MICROLAB, MOTOROLA, NATIONAL PIPE & PLASTICS INC, OMNI</p>	0.000		DISCOUNT	3.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	CABLE CORP, PANASONIC, PANAVISE PRODUCTS INC., PANDUIT, CORP, PARA SYSTEMS, PCT INTERNATIONAL, PENTAIR COMPANIES, POTTER BRUMFIELD, PRIMEX MANUFACTURING LTD, QUINTUM TECHNOLOGIES, RACEWAYS TECHNOLOGY & MANUFACTURING, RAYTEC, RCI CUSTOM PRODUCTS, REDBACK NETWORKS INC, RFS, ROHN, SECO, SELECTA PRODUCTS INC, SEMTRON INC, SHURE, SURECALL, TECH PRODUCTS INC, TECHNICAL CONSUMER PRODUCTS, TEKODAS, TELTREND INC, THE OKONITE COMPANY, TJ COPE INC, TONE COMMANDER SYSTEMS INC, TT SYSTEMS CORP., U.S. ROBOTICS, UNIDEN, UNITED TECHNOLOGIES COMPANIES, UTC FIRE AND SECURITY AMERICAS CORP, VELCRO USA, VERAMARK TECHNOLOGIES, WILSON, APPROVED OPTICS, APPROVED NETWORKS INC				
5	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) HOUSTON WIRE & CABLE, HUBBELL QUAZITE - LENOIR CITY, INC.	0.000		DISCOUNT	4.0000 %
6	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AEMC, AFC CABLE SYSTEMS INC, AIM ELECTRONICS CORP, AIPHONE INTERCOM & COMMUNICATION, ALLEN TEL PRODUCTS INCORPORATED, AMETEK INCORPORATED, AMPROBE INSTRUMENT, AMX, APC / SCHNEIDER ELECTRIC IT USA INC, BELDEN WIRE AND CABLE, BERK-TEK LLC, BLONDER TONGUE, BRADY WORLDWIDE INCORPORATED, BROAN / NUTONE, BROTHER MOBILE SOLUTIONS INC, CABLE EXCHANGE, CASCO MANUFACTURING CO., CHARLES INDUSTRIES/COIL, CHATSWORTH PRODUCTS, CIRCA TELECOM, COMMSCOPE / ANDREW CORP, COMMSCOPE SYSTIMAX, CONDUX INTERNATIONAL, COOPER WHEELLOCK, CORNING CABLE SYSTEMS, CYLIX, DELL FORCE10, DITEK, DOLPHIN COMPONENTS CORP., DUKANE CORP, DYNALEC, EATON	0.000		DISCOUNT	5.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
7	<p>CORPORATION, ELTEK, INC., EMERSON NETWORK POWER, ENERSYS, FEDERAL SIGNAL CORP, FRANKLIN INSTRUMENT CO., INC., GENERAL CABLE, GENERIC CONNECTIVITY, PRODUCTS & HARDWARE (CON), HAMMOND, HARGER LIGHTNING PROTECTION, HOLOCOM, HOMAC, HUBBELL, INTERALIA, KEYSIGHT, KRALOY, LAGASSE, L-COM / HYPERLINK, LENOX / AMERICAN SAW, LEVITON, MACLEAN POWER SYSTEMS, METRO TEL, MITEL, MOHAWK WIRE + CABLE, MULTI-LINK, MULTI-TECH SYSTEMS, NEWTON INSTRUMENT, NTE ELECTRONICS, OATEY, OBERON, OFS FITEL, ORTRONICS INCORPORATED / LeGRAND, PANDUIT CORP, PASS & SEYMOUR, INC., PELCO, PELICAN, PRODUCTS INC, PERMA-COTE, PHOENIX CONTACT, PLANTRONICS / SANTA CRUZ , POLYCOM INCORPORATED, POWER SONIC CORP, READYLINKS, ROANWELL, SALISBURY, SERVER TECHNOLOGY, SIGNAMAX CONNECTIVITY SYSTEMS, SNAKE TRAY, SOLID DAS, STANDARD ENTERPRISES, INC., STREAMLIGHT, SUPERSTRUT CORP., SURGE SUPPRESSION INC, SUTTLE APPARATUS, SYNCO CHEMICAL, TE CONNECTIVITY, TEC INTERNATIONAL, TELCO SYSTEMS, TELECT INC, TELEX COMMUNICATIONS, TELLABS, THE BATTERY CENTER, INC., THE ELECTRIC CONTROLLER, THE SIEMON COMPANY, TIMES FIBER COMMUNICATION, TIMES MICROWAVE SYSTEMS, TMC CORPORATION, TOSHIBA AMERICA, TRIPP LITE MANUFACTURING COMPANY, TYCO ELECTRONICS - AMP NETCONNECT, ULTRATEC, VALCOM INC, VERTICAL COMMUNICATIONS, VICTOR INSULATORS INC, VODAVI / VERTICAL COMMUNICATIONS, VTECH COMMUNICATIONS, WERNER LADDER, WESTELL / CSI / CELLULAR SPECIALTIES, ZIRCON CORP.</p> <p>COMMODITY CODE: 725-59-00-046189</p> <p>TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted)</p> <p>3M TELECOMMUNICATIONS, BRADY WORLDWIDE INCORPORATED, CEMENTEX, ENGINEERED PRODUCTS CO, HONEYWELL COMMUNICATION & SAFETY, KONEXX</p>	0.000		DISCOUNT	6.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
8	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) B&K PRECISION, BURNDY, FLUKE NETWORKS, INC., TII TECHNOLOGIES, WESTELL INC.	0.000		DISCOUNT	7.0000 %
9	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AMERICAN POLYWATER CORPORATION	0.000		DISCOUNT	7.5000 %
10	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ALLIED TELESIS, COMMUNICATIONS TEST DESIGN, GEIST MANUFACTURING, MGE UPS SYSTEMS, NETSOURCE INC., PANASONIC, PANDUIT CORP - TELECOM PRODUCTS, SAMSUNG COMMUNICATION, TE CONNECTIVITY	0.000		DISCOUNT	8.0000 %
11	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) BENNER-NAWMAN, DEES COMMUNICATIONS, JDSU, LINX DIV / ITW LINX, OLDCASTLE PRECAST, SPECIFIED TECHNOLOGIES, TRANSWORLD PRODUCTS, INCORPORATED, TRIAD FLOORS	0.000		DISCOUNT	9.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
12	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) AFL TELECOMMUNICATIONS LLC, ALPHA WIRE, ATLAS SOUND, B&B ELECTRONICS, BAUDCOM COMMUNICATIONS, BLONDER TONGUE, COMTREND, ELECTROLINE MFG. CO., ENGENIUS TECHNOLOGOES, FLUKE NETWORKS, INC., GENERAL MACHINE PRODUCTS, GENERIC COMMUNICATION CABLE (CWC), GENERIC FIBER CABLE (FIB), GREAT LAKES CASE & CABINET CO, L.H. DOTTIE, MOTOROLA, ONEAC CORPORATION, PREMAX, PRYSMIAN CABLE / DRAKA, SEVES USA, SHAT-R-SHIELD, TELEBYTE TECHNOLOGY INC, THOMAS & BETTS COMMUNICATION PRODUCTS, URASEAL INC, WIREMOLD CO	0.000		DISCOUNT	10.0000 %
13	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) HIRSCHMANN AUTOMATION AND CONTROL I, IPEX INC, JONARD INDUSTRIES CORP, LEICA GEOSYSTEMS, LYNN ELECTRONICS, MITEL, SUPERIOR ESSEX INTERNATIONAL LP, TOSHIBA AMERICA, TRANSTECTOR SYSTEMS, VIKING ELECTRONICS INCORPORATED	0.000		DISCOUNT	11.0000 %
14	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ALLIED TELESIS, BOURNS, PANDUIT CORP	0.000		DISCOUNT	12.0000 %
15	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE	0.000		DISCOUNT	13.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
16	<p>BOOK: (entire product line except where noted)</p> <p>AASTRA USA / MITEL, B-LINE TELCOM, CABLOFIL, EDWARDS, NORTHSTAR BATTERY, UTC FIRE AND SECURITY AMERICAS CORP.</p> <p>COMMODITY CODE: 725-59-00-046189</p> <p>TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted)</p> <p>BELDEN WIRE AND CABLE, JDSU, LEVITON MANUFACTURING. COMPANY, INC, MULTI-LINK, OLDCASTLE PRECAST</p>	0.000		DISCOUNT	14.0000 %
17	<p>COMMODITY CODE: 725-59-00-046189</p> <p>TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted)</p> <p>BRADY WORLDWIDE INCORPORATED, CONDUX INTERNATIONAL, EMERSON NETWORK POWER, ENDOT INDUSTRIES INC, ENGENIUS TECHNOLOGIES INC, FEDERAL SIGNAL, INDEPENDENT TECHNOLOGIES, INC., NEPTCO, INC., NEWBASIS WEST LLC, OPTICAL CABLE CORP., ORTRONICS INCORPORATED / LeGRAND, PANASONIC</p>	0.000		DISCOUNT	15.0000 %
18	<p>COMMODITY CODE: 725-59-00-046189</p> <p>TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted)</p> <p>BOSS, BRADY WORLDWIDE INCORPORATED, CRYDOM, DOMINION LASERCOM, HARGER LIGHTNING PROTECTION, MACLEAN POWER SYSTEMS, MULTI-TECH SYSTEMS, P.K. NEUSES, QUIKTRON, INC., TRANSITION NETWORKS</p>	0.000		DISCOUNT	16.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
19	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ALLIED TELESIS, BAND-IT IDEX, GENERAL CABLE, LIEBERT CORPORATION, RAD DATA	0.000		DISCOUNT	17.0000 %
20	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) A. K. STAMPING, BURNDY, FLUKE NETWORKS, INC., GREENLEE, LINX DIV / ITW LINX, TONE COMMANDER SYSTEMS INC, ULTRATEC	0.000		DISCOUNT	18.0000 %
21	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) EMERSON NETWORK POWER, GAI-TRONICS CORP, HUBBELL PREMISE WIRING, JONARD INDUSTRIES CORP, KRYLON PRODUCTS, MOTOROLA, VYNCKIER ENCLOSURE, WABER, ZIRCON CORP.	0.000		DISCOUNT	19.0000 %
22	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) BELDEN WIRE AND CABLE, C ENTERPRISES, CHIEF MANUFACTURING CO., CLARITY DIV. OF VALCOM, CORTELCO, DITEK, HOLOCOM, METRO TEL, VODAVI COMMUNICATIONS SYSTEMS INC	0.000		DISCOUNT	20.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
23	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) GENERAL CABLE	0.000		DISCOUNT	20.5000 %
24	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) 3M, 3M TELECOMMUNICATIONS, BEKAERT, CABLE EXCHANGE, D-LINK SYSTEMS, FEDERAL SIGNAL, GEIST MANUFACTURING INC., LIEBERT CORPORATION, LYNN ELECTRONICS, PANDUIT CORP - TELECOM PRODUCTS, PHOENIX CONTACT, SERVER TECHNOLOGY INC, TEC INTERNATIONAL, TELCO SYSTEMS, TELECT INC, TYCO ELECTRONICS - AMP NETCONNECT, UNIDEN	0.000		DISCOUNT	21.0000 %
25	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) CORTELCO, PANDUIT CORP, RAYOVAC, SECO, SUPERSTRUT CORP.	0.000		DISCOUNT	22.0000 %
26	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) 3M, LEVITON, LIEBERT CORPORATION, TRIPP LITE MANUFACTURING COMPANY	0.000		DISCOUNT	23.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
27	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) 3M TELECOMMUNICATIONS, COMMSCOPE SYSTIMAX, EATON CORPORATION, GEIST MANUFACTURING INC., INTERALIA COMMUNICATIONS, PANDUIT CORP, SENSAPHONE, TMC CORPORATION	0.000		DISCOUNT	24.0000 %
28	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ALLIED TELESIS, APC / SCHNEIDER ELECTRIC IT USA INC, ARROW FASTENERS, BERK-TEK LLC, B-LINE TELCOM, BLONDER TONGUE, CHARLES INDUSTRIES / COIL, CROUSE - HINDS / COOPER, ENERGIZER CO. / EVEREADY, GREAT LAKES CASE & CABINET, IDEAL, PARA SYSTEMS, POWERDSINE, ROANWELL, SUTTLE APPARATUS, THE BATTERY CENTER, INC., TII TECHNOLOGIES, INC.	0.000		DISCOUNT	25.0000 %
29	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) 3M TELECOMMUNICATIONS, COMMSCOPE SYSTIMAX, CON-TECH, DYNALEC, JDSU, JONARD INDUSTRIES, CORP, KEYSIGHT, NTE ELECTRONICS, PANDUIT CORP, PELCO, POWER SONIC CORP, SALISBURY, TIMES MICROWAVE SYSTEMS INC, TRIAD FLOORS, VERTICAL COMMUNICATIONS	0.000		DISCOUNT	26.0000 %
30	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE	0.000		DISCOUNT	27.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
31	<p>BOOK: (entire product line except where noted)</p> <p>AERVOE INDUSTRIES, AFC CABLE SYSTEMS, BAUDCOM COMMUNICATIONS, CYLIX, EMERSON NETWORK POWER, OFS FITEL, LLC, PANDUIT CORP, PERMA-COTE</p> <p>COMMODITY CODE: 725-59-00-046189</p> <p>TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE</p> <p>BOOK: (entire product line except where noted)</p> <p>ALLIED TELESIS, BROTHER MOBILE SOLUTIONS INC, CIRCA TELECOM USA, KLEIN, NEC CORPORATION OF AMERICA, RAYOVAC, TONE COMMANDER SYSTEMS INC</p>	0.000		DISCOUNT	28.0000 %
32	<p>COMMODITY CODE: 725-59-00-046189</p> <p>TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE</p> <p>BOOK: (entire product line except where noted)</p> <p>B&B ELECTRONICS, CETIS INC, DELL FORCE10, GN NETCOM / GN JABRA INCORPORATED, HOMAC MANUFACTURING, KRALOY, LYNN ELECTRONICS, OATEY, READYLINKS, SYNCO CHEMICAL, THE ELECTRIC CONTROLLER, TIMES FIBER COMMUNICATION, TYCO ELECTRONICS - AMP NETCONNECT</p>	0.000		DISCOUNT	29.0000 %
33	<p>COMMODITY CODE: 725-59-00-046189</p> <p>TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE</p> <p>BOOK: (entire product line except where noted)</p> <p>3M, AFL TELECOMMUNICATIONS LLC, ALLEN TEL PRODUCTS INCORPORATED, BOGEN COMMUNICATIONS, BOGEN COMMUNICATIONS INC, CRC, EVERFOCUS ELECTRONICS CORP., LENOX / AMERICAN SAW, LIEBERT CORPORATION, MULTI-LINK INC, NEWTON INSTRUMENT CO, SIGNAMAX CONNECTIVITY SYSTEMS, STANDARD ENTERPRISES, INC. , WIREMOLD CO</p>	0.000		DISCOUNT	30.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
34	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) BELDEN WIRE AND CABLE, FEDERAL SIGNAL, LUTRON, PANDUIT CORP - TELECOM PRODUCTS , PASS & SEYMOUR, INC. , TELECT INC, VALCOM INC, VODAVI COMMUNICATIONS SYSTEMS INC, VUANCE, INC., WIREMOLD CO	0.000		DISCOUNT	31.0000 %
35	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ALFLEX, ORTRONICS INCORPORATED / LeGRAND, SENSAPHONE, SUPERIOR ESSEX INTERNATIONAL LP, TRIPP LITE MANUFACTURING COMPANY	0.000		DISCOUNT	32.0000 %
36	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) CHATSWORTH PRODUCTS, CORTELCO, HUBBELL PREMISE WIRING, PANASONIC CONSUMER ELECTRONICS, PARA SYSTEMS INC, TE CONNECTIVITY, TRANSITION NETWORKS	0.000		DISCOUNT	33.0000 %
37	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) 3M, BERK-TEK LLC, LIEBERT CORPORATION, PANDUIT CORP, STREAMLIGHT, SUPERIOR ESSEX INTERNATIONAL LP, THE SIEMON COMPANY	0.000		DISCOUNT	34.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
38	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ALPHA WIRE, BELDEN WIRE AND CABLE, BROTHOR INTERNATIONAL, GAI-TRONICS CORP, LAGASSE, POLYCOM, INCORPORATED, SNAKE TRAY	0.000		DISCOUNT	35.0000 %
39	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) APC / SCHNEIDER ELECTRIC IT USA INC, LEVITON, LEVITON MANUFACTURING. COMPANY, INC, LYNN ELECTRONICS CORP, MULBERRY, VTECH COMMUNICATIONS	0.000		DISCOUNT	36.0000 %
40	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) APC / SCHNEIDER ELECTRIC IT USA INC, CABLOFIL INC, COMMSCOPE SYSTIMAX C297, CORNING OPTICAL COMMUNICATIONS, GENERAL CABLE, HUBBELL, MINERALLAC, MOHAWK WIRE + CABLE, PARA SYSTEMS INC	0.000		DISCOUNT	37.0000 %
41	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) BLACK AND DECKER / DEWALT, CHIEF MANUFACTURING CO., CORTELCO	0.000		DISCOUNT	38.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
42	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) CHATSWORTH PRODUCTS INCORPORATED, ELTEK, INC., GAI-TRONICS CORP, PLANTRONICS / SANTA CRUZ, VIKING ELECTRONICS INCORPORATED	0.000		DISCOUNT	39.0000 %
43	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ALLEN TEL PRODUCTS INCORPORATED, ATLAS SOUND, B&B ELECTRONICS, BERK-TEK LLC, BROAN / NUTONE, BUSSMANN, INTERMATIC, PANDUIT CORP, WERNER LADDER	0.000		DISCOUNT	40.0000 %
44	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) MOHAWK WIRE + CABLE, MOHAWK WIRE + CABLE CO	0.000		DISCOUNT	41.0000 %
45	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) CORNING OPTICAL COMMUNICATIONS, GAI-TRONICS CORP, GENERAL MACHINE PRODUCTS CO INC, KRYLON PRODUCTS GROUP, PAXTON-ACCESS, TOSHIBA AMERICA, VODAVI COMMUNICATIONS SYSTEMS INC	0.000		DISCOUNT	42.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
46	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ALTRONIX CORPORATION, APC / SCHNEIDER ELECTRIC IT USA INC, BOGEN COMMUNICATIONS INC, COMMSCOPE SYSTIMAX, GENERAL CABLE COMMDATA PRODS, HAMMOND, HUBBELL PREMISE WIRING, PANDUIT CORP, TELECT INC, THE SIEMON COMPANY, TMC CORPORATION, WIREMOLD CO	0.000		DISCOUNT	43.0000 %
47	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) POLYCOM, INCORPORATED, VALCOM INC	0.000		DISCOUNT	44.0000 %
48	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) CROUSE - HINDS / COOPER, EMERSON NETWORK POWER CONNECTIVITY, HOFFMAN, MARLEY / Q-MARK, PLANTRONICS / SANTA CRUZ, TE CONNECTIVITY, TE CONNECTIVITY NETWORKS INC	0.000		DISCOUNT	45.0000 %
49	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) COMMSCOPE SYSTIMAX, ORTRONICS INCORPORATED / LeGRAND, PANDUIT CORP, SUPERIOR ESSEX INTERNATIONAL LP, VTECH COMMUNICATIONS INC	0.000		DISCOUNT	46.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
50	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ALLEN TEL PRODUCTS INCORPORATED, CHATSWORTH PRODUCTS INCORPORATED, CORTELCO, LEVITON	0.000		DISCOUNT	47.0000 %
51	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) BELDEN WIRE AND CABLE, PANDUIT CORP, PLANTRONICS / SANTA CRUZ, RAYOVAC, TRIPP LITE MANUFACTURING COMPANY	0.000		DISCOUNT	48.0000 %
52	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) CORNING OPTICAL COMMUNICATIONS	0.000		DISCOUNT	49.0000 %
53	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) CORTELCO, ERICO, PLANTRONICS / SANTA CRUZ, THOMAS & BETTS	0.000		DISCOUNT	50.0000 %
54	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted)	0.000		DISCOUNT	51.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
55	TECHNICAL CONSUMER PRODUCTS, INC (TCP) COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) BERK-TEK LLC, CROUSE - HINDS / COOPER, NEPTCO, INC.	0.000		DISCOUNT	52.0000 %
56	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) LYNN ELECTRONICS CORP, TE CONNECTIVITY	0.000		DISCOUNT	53.0000 %
57	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) BROTHER MOBILE SOLUTIONS INC, COOPER WHEELLOCK, GENERAL CABLE COMMDATA PRODS	0.000		DISCOUNT	54.0000 %
58	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ARLINGTON, BERK-TEK LLC, BURNDY, LEVITON, PANDUIT CORP	0.000		DISCOUNT	55.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
59	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) COMMSCOPE SYSTIMAX, SUPERIOR ESSEX INTERNATIONAL LP	0.000		DISCOUNT	56.0000 %
60	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) HUBBELL, VIKING ELECTRONICS INCORPORATED	0.000		DISCOUNT	57.0000 %
61	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) LEVITON MANUFACTURING. COMPANY, INC	0.000		DISCOUNT	59.0000 %
62	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) HUBBELL, SUPERIOR ESSEX INTERNATIONAL LP, THOMAS & BETTS	0.000		DISCOUNT	60.0000 %
63	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) BERK-TEK LLC, MOHAWK WIRE + CABLE CO	0.000		DISCOUNT	61.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
64	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) NEPTCO, INC.	0.000		DISCOUNT	62.0000 %
65	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) BELDEN WIRE AND CABLE, BUSSMANN, GENERAL CABLE COMMDATA PRODS	0.000		DISCOUNT	63.0000 %
66	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) LEVITON MANUFACTURING. COMPANY, INC, PLANTRONICS / SANTA CRUZ	0.000		DISCOUNT	65.0000 %
67	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) THOMAS & BETTS / STEEL CITY, THOMAS & BETTS CORP - ELECTRICAL	0.000		DISCOUNT	66.0000 %
68	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted)	0.000		DISCOUNT	68.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
	BELDEN WIRE AND CABLE, MOHAWK WIRE + CABLE CO				
69	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) ZHONE TECHNOLOGIES	0.000		DISCOUNT	69.0000 %
70	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) GENERAL CABLE COMMDATA PRODS	0.000		DISCOUNT	70.0000 %
71	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) BRIDGEPORT	0.000		DISCOUNT	71.0000 %
72	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted) THOMAS & BETTS / STEEL CITY	0.000		DISCOUNT	83.0000 %
73	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK: (entire product line except where noted)	0.000		DISCOUNT	92.0000 %

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LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	PRICE TYPE	VALUE
74	CROUSE - HINDS / COOPER COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES DISCOUNT FROM MANUFACTURE CURRENT PRICE BOOK AS INDICATED ON CURRENT EXHIBIT 1 ***** LINE 74 IS FOR U.S. COMMUNITIES GOVERNMENT PURCHASING ALLIANCE (GPA) ONLY. *****	0.000		DISCOUNT	0.0000 %
75	COMMODITY CODE: 725-59-00-046189 TELECOMMUNICATION SUPPLIES AND ACCESSORIES (OTHER SECURITY) DISCOUNT AND MANUFACTURER AS INDICATED ON CURRENT ATTACHMENT A_1 ***** LINE 75 IS FOR U.S. COMMUNITIES GOVERNMENT PURCHASING ALLIANCE (GPA) ONLY. *****	0.000		DISCOUNT	0.0000 %
76	COMMODITY CODE: 962-86-00-043391 FREIGHT - EXPEDITED SHIPMENTS VIA AIR, FEDEX, ETC. ONLY	0.000	LOT	ITEM	\$ 0.000000
77	COMMODITY CODE: 962-86-00-043391 ***** LINE 77 IS FOR U.S. COMMUNITIES GOVERNMENT PURCHASING ALLIANCE (GPA) ONLY. ***** FREIGHT TERMS: PRICING APPLIES TO NORMALLY STOCKED GRAYBAR MATERIALS. DISCOUNTS ARE BASED ON THE GRAYBAR LIST PRICE OR COST IN EFFECT AT TIME OF ORDER STANDARD DELIVERY POLICY PROVIDES CUSTOMERS WITH NEXT DAY SERVICE, FREE OF CHARGE, FOR	0.000	LOT	ITEM	\$ 0.000000

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	<p>MATERIALS STOCKED IN THE BRANCH AND WITHIN THE STANDARD SERVICE AREA</p> <p>ORDERS REQUIRING SAME-DAY OR EXPEDITED NEXT-DAY SERVICE, NON-STOCK ITEMS, SPECIAL ORDER OR SPECIAL HANDLING AND MATERIALS OBTAINED FROM THE MANUFACTURER, MAY INCLUDE SHIPPING OR HANDLING CHARGES. ANY SHIPPING, HANDLING OR OTHER COSTS WILL BE NEGOTIATED AT TIME OF ORDER</p>				

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<p>AMENDEMENT 1 - MAY 20, 2015</p> <p>1. SUPPLIER ADDITION:</p> <p>ADD CHAMPION ONE TO LINE #1</p> <p>ADD DATA CENTER SOLUTIONS AND US VISION / USA VISION SYSTEMS / GEO VISION TO LINE #3</p> <p>ADD APPROVED OPTICS AND APPROVED NETWORKS, INC. TO LINE #4</p> <p>REPLACE ATTACHMENT A_1 - SECURITY WITH ATTACHMENT A_1 - SECURITY _AMD1</p> <p>REPLACE EXHIBIT 1 - MANUFACTURER DISCOUNT WITH EXHIBIT 1 - MANUFACTURER DISCOUNT _AMD1</p> <p>2. ADD VOLUME INCENTIVE PROGRAM:</p> <p>A ONE HALF OF A PERCENT (0.5%) REBATE ON ALL PURCHASES MADE IN EXCESS OF ONE MILLION DOLLARS (\$1,000,000) ANNUALLY, RETROACTIVE TO DOLLAR ONE. PAID ANNUALLY</p> <p>A ONE PERCENT (1.0%) REBATE ON ALL PURCHASES MADE IN EXCESS OF TWO MILLION DOLLARS (\$2,000,000) ANNUALLY, RETROACTIVE TO DOLLAR ONE (\$1). PAID ANNUALLY</p> <p>A ONE AND ONE HALF PERCENT (1.5%) REBATE ON ALL PURCHASES MADE IN EXCESS OF FOUR MILLION DOLLARS (\$4,000,000) ANNUALLY, RETROACTIVE TO DOLLAR ONE (\$1). PAID ANNUALLY</p> <p>3. ADD LINE 77 FOR U.S. COMMUNITIES NATIONAL PROGRAM FREIGHT TERMS.</p> <p>PRICING APPLIES TO NORMALLY STOCKED GRAYBAR MATERIALS. DISCOUNTS ARE BASED ON THE GRAYBAR LIST PRICE OR COST IN EFFECT AT TIME OF ORDER</p> <p>STANDARD DELIVERY POLICY PROVIDES CUSTOMERS WITH NEXT DAY SERVICE, FREE OF CHARGE, FOR MATERIALS STOCKED IN THE BRANCH AND WITHIN THE STANDARD SERVICE AREA</p> <p>ORDERS REQUIRING SAME-DAY OR EXPEDITED NEXT-DAY SERVICE, NON-STOCK ITEMS, SPECIAL ORDER OR SPECIAL HANDLING AND MATERIALS OBTAINED FROM THE MANUFACTURER, MAY INCLUDE SHIPPING OR HANDLING CHARGES. ANY SHIPPING, HANDLING OR OTHER COSTS WILL BE NEGOTIATED AT TIME OF ORDER</p> <p>EXCEPT AMENDED HEREIN, ALL TERMS AND CONDITIONS SHALL REMAIN UNCHANGED.</p>	

ADMINISTRATIVE SYSTEM CHANGE - JANUARY 13, 2015

ALL COUNTY DEPARTMENTS NOW AUTHORIZED TO UTILIZE AGREEMENT.

THE PRICES, TERMS AND CONDITIONS OF THIS AGREEMENT #MA-IS-1540125, ATTACHMENT A - SPECIAL TERMS AND CONDITIONS, ATTACHMENT A_1 - SECURITY, EXHIBIT 1 - MANUFACTURER DISCOUNT, AND SOLICITATION RESPONSE RFP-IS-15255000 REPRESENTS THE ENTIRE AGREEMENT BETWEEN GRAYBAR ELECTRICAL COMPANY AND THE COUNTY OF LOS ANGELES.

GRAYBAR IS OFFERING THE FOLLOWING TO THE COUNTY OF LOS ANGELES AND ANY U.S. COMMUNITIES PARTICIPATING AGENCY. THE VOLUME INCENTIVE IS DETERMINED BY THE INDIVIDUAL TWELVE (12) MONTH USAGE OF A QUALIFYING PARTICIPATING AGENCY AND IS PAID ON AN ANNUAL BASIS IF THE BELOW BENCHMARKS ARE ACHIEVED BY AN INDIVIDUAL PARTICIPATING AGENCY.

VOLUME INCENTIVE PROGRAM:

A ONE HALF OF A PERCENT (0.5%) REBATE ON ALL PURCHASES MADE IN EXCESS OF ONE MILLION DOLLARS (\$1,000,000) ANNUALLY, RETROACTIVE TO DOLLAR ONE. PAID ANNUALLY

A ONE PERCENT (1.0%) REBATE ON ALL PURCHASES MADE IN EXCESS OF TWO MILLION DOLLARS(\$2,000,000) ANNUALLY, RETROACTIVE TO DOLLAR ONE (\$1). PAID ANNUALLY

A ONE AND ONE HALF PERCENT (1.5%) REBATE ON ALL PURCHASES MADE IN EXCESS OF FOUR MILLION DOLLARS (\$4,000,000) ANNUALLY, RETROACTIVE TO DOLLAR ONE (\$1). PAID ANNUALLY

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<p>The County of Los Angeles accepts your offer to furnish our requirements (and such requirements as may be ordered by cities and /or districts indicated herein) of the listed commodity, or service, as needed, subject to conditions of the stated quotation and as provided herein. All Purchase Agreements, Purchase Orders and Contracts will be deemed to be made and entered into the State of California under the constitution and laws of this state and are to be so construed.</p> <p>PRICE GUARANTEE: Unless otherwise provided herein, prices are maximum for the period of this agreement. In the event of a price decline, or, should you at any time during the life of this agreement sell the same material or service under similar quantity and deliver conditions to the State of California, or legal district thereof, or to any county or Municipality within the State of California at prices below those stated herein, you will immediately extend such lower prices to the County of Los Angeles.</p> <p>ATTENTION: VENDOR/DEPARTMENT - SPECIAL NOTE: County departments are not authorized to use this agreement as a purchasing source for products not specifically covered herein. Changes of items, equipment, or modifications to prices, specifications, or conditions, etc., of this agreement can be made only by the Purchasing Agent by issuance of official amendment and in accordance with properly authorized changes agreed upon prior to consummation.</p> <p>Los Angeles County will not pay for items not listed below that have not been processed in accordance with the above paragraph. Vendor will incur payment problems.</p> <p>County's Quality Assurance Plan. The County or its agent will evaluate Contractor's performance under this agreement on not less than annual basis. Such evaluation will include assessing Contractor's compliance with all contract terms and performance standards. Contractor deficiencies which County's determines are severe or continuing and that may place performance of the agreement in jeopardy if not corrected will be reported to the Board of Supervisors. The report will include improvement/corrective action measures taken by the County and Contractor. If improvement does not occur consistent with the corrective action measures, County may terminate this agreement or impose other penalties as specified in this agreement.</p> <p style="text-align: center;">CONTRACTOR RESPONSIBILITY AND DEBARMENT</p> <ol style="list-style-type: none"> 1. A responsible Contractor is a Contractor who has demonstrated the attribute of trustworthiness, as well as quality, fitness, capacity and experience to satisfactorily perform the contract. It is the County's policy to conduct business only with responsible contractors. 2. The Contractor is hereby notified that, in accordance with Chapter 2.202 of the County Code, if the County acquires information concerning the performance of the contractor on this or other contracts which indicates that the Contractor is not responsible, the County may, in addition to other remedies provided in the contract, debar the Contractor from bidding on County contracts for a specified period of time not to exceed 5 years, and terminate any or all existing contracts the Contractor may have with the County. 3. The County may debar a contractor if the Board of Supervisors finds, in its discretion, that the Contractor has done any of the following: (1) violated any term of a contract with the County, (2) committed any act or omission which negatively reflects on the Contractor's quality, fitness or capacity to perform a contract with the County or any other public entity, or engaged in a pattern or practice which negatively reflects on same, (3) committed an act or offense which indicates a lack of business integrity or business honesty, or (4) made or submitted a false claim against the County or any other public entity. 4. If there is evidence that the Contractor may be subject to debarment, the Department will notify the Contractor in writing of the evidence which is, the basis for the proposed debarment and will advise the Contractor of the scheduled date for a debarment hearing before the Contractor Hearing Board. 	

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<p>5. The Contractor Hearing Board will conduct a hearing where evidence on the proposed debarment is presented. The Contractor and/or the Contractor's representative shall be given an opportunity to submit evidence at that hearing. After the hearing, the Contractor Hearing Board shall prepare a proposed decision, which shall contain a recommendation regarding whether the contractor should be debarred, and, if so, the appropriate length of time of the debarment. If the Contractor fails to avail itself of the opportunity to submit evidence to the Contractor Hearing Board, the Contractor may be deemed to have waived all rights of appeal.</p> <p>6. A record of the hearing, the proposed decision and any other recommendation of the Contractor Hearing Board shall be presented to the Board of Supervisors. The Board of Supervisors shall have the right to modify, deny or adopt the proposed decision and recommendation of the Hearing Board.</p> <p>7. These terms shall also apply to (subcontractors/subconsultants) of County Contractors.</p>	
<p style="text-align: center;">PROHIBITION AGAINST USE OF CHILD LABOR</p>	
<p>VENDOR shall:</p> <ol style="list-style-type: none"> 1. Not knowingly sell or supply to COUNTY any products, goods, supplies or other personal property produced or manufactured in violation of child labor standards set by the International Labor Organizations through its 1973 Convention concerning Minimum Age for Employment. 2. Upon request by COUNTY, identify the country/countries of origin of any products, goods, supplies or other personal property bidder sells or supplies to COUNTY, and 3. Upon request by COUNTY, provide to COUNTY the manufacturer's certification of compliance with all international child labor conventions. <p>Should COUNTY discover that any products, goods, supplies or other personal property sold or supplied by VENDOR to COUNTY are produced in violation of any international child labor conventions, VENDOR shall immediately provide an alternative, compliant source of supply.</p> <p>Failure by VENDOR to comply with the provisions of this clause will be grounds for immediate cancellation of this Purchase Order or termination of this Agreement and award to an alternative vendor.</p>	
<p>A. Jury Service Program.</p>	
<p>This Contract is subject to the provisions of the County's ordinance entitled Contractor Employee Jury Service ("Jury Service Program") as codified in Sections 2.203.010 through 2.203.090 of the Los Angeles County Code.</p>	
<p>B. Written Employee Jury Service policy.</p> <ol style="list-style-type: none"> 1. Unless Contractor has demonstrated to the County's satisfaction either that Contractor is not a "Contractor" as defined under the Jury Service Program (Section 2.203.020 of the County Code) or that Contractor qualifies for an exception to the Jury Service Program (Section 2.203.070 of the County Code), Contractor shall have and adhere to a written policy that provides that its Employees shall receive from the Contractor, on an annual basis, no less than five days of regular pay for actual jury service. This policy may provide that Employees deposit any fees received for such jury service with the Contractor or that the Contractor deduct from the Employee's regular pay the fees received for jury service. 	

STANDARD TERMS & CONDITIONS	TERM CONTRACT AWARD CONTRACT NO: MA-IS-1540125-3
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<p>2. For purposes of this Section, "Contractor" means a person, partnership, corporation or other entity which has a contract with the County or a subcontract with a County contractor and has received or will receive an aggregate sum of \$50,000 or more in any 12-month period under one or more County contracts or subcontracts. "Employee" means any California resident who is a full time employee of Contractor. "Full time" means 40 hours or more worked per week, or a lesser number of hours if the lesser number is a recognized industry standard and is approved as such by the County. If Contractor uses any subcontractor to perform services for the County under the Contract, the subcontractor shall also be subject to the provisions of this Section. The provisions of this Section shall be inserted into any such subcontract agreement and a Copy of the Jury Service Program shall be attached to the agreement.</p> <p>3. If Contractor is not required to comply with the Jury Service Program when the Contract commences, Contractor shall have a continuing obligation to review the applicability of its "exception status" from the Jury Service Program, and Contractor shall immediately notify County if Contractor at any time either comes within the Jury Service Program's definition of "Contractor" or if Contractor no longer qualifies for an exception to the Program. In either event, Contractor shall immediately implement a written policy consistent with the Jury Service Program. The County may also require, at any time during the Contract and at its sole discretion, that Contractor demonstrate to the county's satisfaction that Contractor either continues to remain outside of the Jury service Program's definition of "Contractor" and/or that Contractor continues to qualify for an exception to the Program.</p> <p>4. Contractor's violation of this Section of the contract may constitute a material breach of the Contract. In the event of such material breach, County may, in its sole discretion, terminate the Contract and/or bar Contractor from the award of future County contracts for a period of time consistent with the seriousness of the breach.</p>	
<p align="center">PRICE SPECIFIC CONTRACTS AND PURCHASE ORDERS</p>	
<p>Vendors are entitled to receive payment for goods received by, or services provided to the county specific to the Contract or Purchase Order price amount. Under no circumstances will those Suppliers, Contractors or Vendors who supply goods or otherwise contract services with the County of Los Angeles be entitled to or paid for expenditures beyond the Contract or Purchase Order amounts. Vendors are prohibited from accepting prepayment for goods or services without the express written approval of the County Purchasing Agent.</p>	
<p align="center">ASSIGNMENT BY CONTRACTOR</p>	
<p>A. Contractor shall not assign its rights or delegate its duties under the Agreement, or both whether in whole or in part, without the prior written consent of County, in its discretion, and any attempted assignment or delegation without such consent shall be null and void. For purposes of this paragraph, County consent shall require a written amendment to the Agreement, which is formally approved and executed by the parties. Any payments by county to any approved delegate or assignee on any claim under the Agreement shall be deductible, at County's sole discretion, against the claims which Contractor, may have against county.</p> <p>B. Shareholders, partners, members, or other equity holders of Contractor may transfer, sell exchange, assign, or divest themselves of any interest they may have therein. However, in the event any such sale, transfer, exchange, assignment, or divestment is effected in such a way as to give majority control of Contractor to any person(s), corporation, partnership, or legal entity other than the majority controlling interest therein at the time of execution of the Agreement, such disposition is an assignment requiring the prior written consent of County in accordance with applicable provisions of this Agreement.</p> <p>C. Any assumption, assignment, delegation, or takeover of any of the Contractor's duties, responsibilities, obligations, or performance of same by any entity other than the Contractor, whether through assignment, subcontract, delegation, merger, buyout, or any other mechanism, with or without consideration for any reason whatsoever without county's express prior written approval, shall be a material breach of the Agreement which may result in the termination of the Agreement. In the event of such termination, County shall be entitled to pursue the same remedies against Contractor as it could pursue in the event of default by Contractor.</p>	

**GRAYBAR
ATTACHMENT A
SPECIAL TERMS & CONDITIONS
CONTRACT NO: MA-IS-1540125**

1. THE PRICES, TERMS AND CONDITIONS OF THIS AGREEMENT #MA-IS-1540125, ATTACHMENT A – SPECIAL TERMS AND CONDITIONS, ATTACHMENT A_1 – SECURITY, EXHIBIT 1 – MANUFACTURER DISCOUNT, AND SOLICITATION RESPONSE RFP-IS-15255000 REPRESENTS THE ENTIRE AGREEMENT BETWEEN GRAYBAR ELECTRICAL COMPANY AND THE COUNTY OF LOS ANGELES.

SHOW YOUR FIRM'S NAME, MAILING ADDRESS AND LOCAL TELEPHONE NUMBER FOR INDIVIDUAL PURCHASE ORDERS:

NAME: GRAYBAR ELECTRICAL COMPANY
ADDRESS: 1370 VALLEY VISTA DR. SUITE 100, DIAMONDBAR, CA 91765
PHONE NUMBER: 800-766-7723

2. ORDERING

STATE CONTACT FOR:

NATIONAL CONTRACT:

NAME: ROBERT RHOADS
EMAIL: ROBERT.RHOADS@GRAYBAR.COM
TELEPHONE: 314-573-7159

NAME: JEFF PESKUSKI
EMAIL: JEFF.PESKUSKI@GRAYBAR.COM
TELEPHONE: 314-573-7154

TECHNICAL ASSISTANCE:

NAME: THOMAS WILLIAMS
EMAIL: THOMAS.WILLIAMS@GRAYBAR.COM
TELEPHONE: 909-451-4300

PLACING ORDERS:

NAME: KEVIN STOKER
EMAIL: KEVIN.STOKER@GRAYBAR.COM
TELEPHONE: 909-451-4454
FAX NUMBER: 909-451-4699

CASH DISCOUNT: NONE; N/30 DAYS

EMERGENCY ORDERS:

- EMERGENCY ORDERS FOR IN-STOCK ITEMS CAN BE PROCESSED, FILLED, AND DELIVERED TO THE REQUESTING COUNTY DEPARTMENT WITHIN 24 HOURS AFTER RECEIPT OF ORDER

Special Terms and Conditions

- SMALL QUANTITY EMERGENCY PURCHASES CAN BE PICKED UP FROM:

GRAYBAR, 1460 E. FOURTH STREET, LOS ANGELES, CA 90033

3. DELIVERY

DELIVERY DAYS FOR IN-STOCK ITEMS AFTER RECEIPT OF ORDER: 24 - 48 HOURS

DELIVERY DAYS FOR NON-STOCK ITEMS AFTER RECEIPT OF ORDER: 2 - 5 DAYS; UNLESS OTHERWISE STATED BY THE MANUFACTURER.

- a. PRICES QUOTED SHALL INCLUDE DELIVERY TO LOCATIONS WITHIN LOS ANGELES COUNTY.
- b. QUOTE F.O.B. DELIVERED., FREIGHT PREPAID AND ALLOWED, VENDOR: PAYS FREIGHT COST, OWN TITLE IN TRANSIT, FILE CLAIM(S), COUNTY: TAKES OWNERSHIP AT DESTINATION
- c. EXPEDITED SHIPMENTS VIA AIR, FEDEX, ETC. WHEN REQUESTED AND APPROVED BY THE COUNTY SHALL BE AT COUNTY'S EXPENSE
- d. FAILURE TO INCLUDE THE PURCHASE ORDER NUMBER ON THE FREIGHT BILL, PACKING SLIP AND INVOICE MAY RESULT IN REFUSAL OF DELIVERY AND DELAY IN PROMPT PAYMENT.

4. WARRANTY: STANDARD MANUFACTURE WARRANTY

5. TERMS OF AGREEMENT

THE TERM OF THIS AGREEMENT SHALL COMMENCE ON THE DATE THE AGREEMENT IS EXECUTED AND SHALL EXPIRE IN THREE (3) YEARS THEREAFTER, UNLESS SOONER TERMINATED OR EXTENDED, IN WHOLE OR IN PART, AS PROVIDED IN THIS AGREEMENT; EXCEPT THAT:

- A. COUNTY SHALL EXTEND THIS CONTRACT FOR AN ADDITIONAL 24 MONTHS. (TO BE DONE IN 12 MONTH INCREMENTS).
- B. COUNTY SHALL NOTIFY VENDOR OF ANY DETERMINATION TO EXTEND THIS AGREEMENT NOT LESS THAN THIRTY (30) DAYS BEFORE THE EXPIRATION OF THE ORIGINAL OR EXTENDED AGREEMENT.
- C. COUNTY'S PROJECT MANAGER MAY AUTHORIZE MONTH TO MONTH EXTENSION AT THE END OF EACH AGREEMENT TERM, NOT TO EXCEED SIX (6) MONTHS.

VENDOR AGREES THAT SUCH EXTENSIONS SHALL BE AT THE SAME RATES, TERMS AND CONDITIONS.

6. PRODUCTS PURCHASED AS A RESULT OF RFP-IS-15255000 ARE TO BE SUPPLIED AS OFFERED AND ACCEPTED WITHOUT SUBSTITUTION OF MATERIAL OR STYLE.

COSTS INCURRED BY THE COUNTY OF LOS ANGELES FOR INTERNAL ACTIVITIES REQUIRED TO RECALL AND REPLACE AN UNAUTHORIZED SUBSTITUTE WILL BE DOCUMENTED AND APPLIED TO THE ACCOUNT OF THE SUPPLIER.

Special Terms and Conditions

7. PRICE GUARANTEE:

UNLESS OTHERWISE QUALIFIED, BIDDER AGREES, FOR THE PERIOD OF THIS AGREEMENT, THAT DISCOUNTS QUOTED FROM PRICE LIST ARE MINIMUM FOR THE FIRST THREE (3) YEARS.

UNDER THE PROPOSED AGREEMENT, THE AWARDED BIDDER ON CASE-BY-CASE BASES MAY OFFER LOWER THAN CONTRACT PRICING FOR LARGE QUANTITY PURCHASES.

IF PRICES DECLINE, OR SHOULD VENDOR AT ANY TIME DURING THE LIFE OF SAID AGREEMENT, SELL THE SAME MATERIALS OR SERVICE UNDER SIMILAR QUANTITY AND DELIVERY CONDITIONS TO THE STATE OF CALIFORNIA, OR ANY COUNTY, MUNICIPALITY OR LEGAL DISTRICT OF THE STATE OF CALIFORNIA AT PRICES BELOW THOSE QUOTED HEREIN, SUCH LOWER PRICES SHALL BE IMMEDIATELY EXTENDED TO THE COUNTY OF LOS ANGELES.

IF MANUFACTURER'S PRICE LIST OR DISCOUNT STRUCTURE CHANGES, VENDOR SHALL NOTIFY THE COUNTY OF LOS ANGELES PURCHASING DEPARTMENT IN WRITING IMMEDIATELY, IDENTIFYING AGREEMENT BY NUMBER, FURNISHING 2 COPIES OF NEW LIST AND ACCEPTABLE EVIDENCE OF CHANGE IN MANUFACTURER'S DISCOUNT STRUCTURE. IT SHALL BE VENDORS RESPONSIBILITY TO KEEP THE COUNTY OF LOS ANGELES INFORMED OF CHANGES.

ALL PRICE CHANGES MUST BE APPROVED BY THE COUNTY OF LOS ANGELES PURCHASING AGENT PRIOR TO FORWARDING ANY PRICE CHANGES TO THE DEPARTMENTS. FAILURE TO SUBMIT PRICE CHANGES AND OBTAIN APPROVAL FROM THE PURCHASING AGENT WILL RESULT IN USING THE PRICE ON THE LAST APPROVED PRICE LIST.

8. VENDOR MUST BE AUTHORIZED PARTNER/RESELLER FOR ALL PRODUCTS OFFERED ON THIS CONTRACT. IF DURING THE LIFE OF THE SAID CONTRACT THE VENDOR IS NO LONGER AN AUTHORIZED PARTNER/RESELLER OF A MANUFACTURE PRODUCT. VENDORS MUST NOTIFY THE PURCHASING AGENT IN WRITING AND NO LONGER SELL THAT MANUFACTURE PRODUCTS TO THE DEPARTMENTS.
9. EQUIPMENT OFFERED MUST BE NEW UNUSED CURRENT MODELS COVERED BY THE ORIGINAL EQUIPMENT MANUFACTURER WARRANTY.
10. RESERVATION: THE COUNTY OF LOS ANGELES RESERVES THE RIGHT TO BID INDIVIDUAL LARGE REQUIREMENTS WHEN DEEMED IN THE BEST INTEREST OF THE COUNTY.
11. UTILIZATION RECAPITULATION REPORT:

120 DAYS PRIOR TO TERMINATION OF ANY AGREEMENT FORMULATED AS A RESULT OF THIS INVITATION FOR BID, VENDOR SHALL FURNISH THE COUNTY OF LOS ANGELES WITH A LIST SHOWING THE AMOUNT OF EACH ITEM DELIVERED. THIS LIST SHALL BE BY INDIVIDUAL ITEM AND SHALL SHOW THE TOTAL DELIVERED TO COUNTY OF LOS ANGELES DURING THE PRIOR YEAR OR PORTION THEREOF. IN ADDITION, A TOTAL DOLLAR VALUE SOLD TO ALL PARTICIPATING AGENCIES DURING THE SAME PERIOD SHALL BE FURNISHED.

12. RETURN OF GOODS RECEIVED:

YOUR OFFER ON RFP-IS-15255000 IS TO BE ON THE BASIS THAT ALL ITEMS ARE GUARANTEED EQUAL IN QUALITY AND PATTERN TO THOSE SPECIFIED AND THAT ANY

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ITEM PURCHASED AS EQUIVALENT AND NOT ACCEPTABLE TO USING DEPARTMENT MAY BE RETURNED FOR FULL CREDIT.

YOU AGREE TO ACCEPT FOR CREDIT ANY MERCHANDISE RETURNED IN GOOD CONDITION WITHIN FIVE DAYS AFTER RECEIPT OF GOODS WITHOUT ANY HANDLING CHARGES; HOWEVER, NO RETURN SHALL BE MADE OF ANY MATERIAL WHICH HAS BEEN PUT INTO OPERATION OTHER THAN FOR TEST. WHEN PRODUCTS DELIVERED FAIL TO MEET SPECIFICATION, COST OF INSPECTION SHALL BE FOR ACCOUNT OF VENDOR.

13. RIGHT IS RESERVED TO TEST FOR LATER CONSIDERATION BRANDS ON WHICH WE HAVE NO RECORD. THE COUNTY OF LOS ANGELES RESERVES THE RIGHT TO CANCEL ANY AGREEMENT OR PORTION OF AGREEMENT FORMULATED ON EXISTING ACCEPTABLE BRANDS WHEN ALTERNATE BRANDS OFFERED AT LOWER PRICES HAVE BEEN TESTED AND ACCEPTED AND EITHER PURCHASE THE ACCEPTABLE ALTERNATE BRAND OR REBID.

14. CANCELLATION

THE COUNTY OF LOS ANGELES RESERVES THE RIGHT TO CANCEL ANY AGREEMENT FORMULATED FROM THIS INQUIRY IF DELIVERY OR SERVICES PROVE UNSATISFACTORY (DEFAULT) AND MAY PROCURE THE ARTICLES OR SERVICES FROM OTHER SOURCES AND MAY DEDUCT FROM UNPAID BALANCE DUE THE VENDOR AND/OR MAY COLLECT AGAINST THE BOND OR SURETY FOR EXCESS COSTS SO PAID. THE PRICES PAID BY THE COUNTY OF LOS ANGELES SHALL BE CONSIDERED THE PREVAILING MARKET PRICE AT THE TIME SUCH PURCHASE IS MADE. THE COUNTY OF LOS ANGELES SHALL BE SOLE JUDGE AS TO SATISFACTORY PERFORMANCE.

15. DEFAULT: IN THE EVENT VENDOR FAILS TO PERFORM HEREUNDER AND DOES NOT CURE SUCH FAILURE WITHIN FIFTEEN (15) CALENDAR DAYS OF THE DATE COUNTY'S NOTICE WAS SENT TO VENDOR, COUNTY MAY, AT ITS SOLE DISCRETION, CANCEL OR TERMINATE THIS CONTRACT. SUCH CANCELLATION OR TERMINATION SHALL BE AT NO COST TO COUNTY. SHOULD COUNTY SO CANCEL OR TERMINATE, COUNTY MAY AT ITS SOLE DISCRETION, PROCURE THE ITEMS OR SERVICES FROM OTHER SOURCES AND VENDOR SHALL BE LIABLE TO COUNTY FOR ANY AND ALL EXCESS COSTS, DETERMINED BY COUNTY, FOR SUCH ITEMS OR SERVICES.

16. TIME IS OF THE ESSENCE:

IF ANY ANTICIPATED OF ACTUAL DELAYS ARISE, VENDOR SHALL IMMEDIATELY SO NOTIFY COUNTY, REGARDLESS OF NOTICE IF DELIVERIES ARE NOT MADE AT THE TIME AGREED UPON. COUNTY MAY, AT ITS SOLE DISCRETION, TERMINATE THE PURCHASE ORDER AND PROCEED PURSUANT TO PARAGRAPH ON DEFAULT.

17. NONEXCLUSIVITY: NOTHING HEREIN IS INTENDED NOR SHALL IT BE CONSTRUED AS CREATING ANY EXCLUSIVE ARRANGEMENT WITH VENDOR.

18. ANY AGREEMENT OR CONTRACT AWARDED UNDER THIS BID WILL HAVE TO COMPLY WITH THE COUNTY'S QUALITY ASSURANCE PLAN AS FOLLOWS:

THE COUNTY OR ITS AGENT WILL EVALUATE CONTRACTOR'S PERFORMANCE UNDER THIS AGREEMENT ON NOT LESS THAN AN ANNUAL BASIS. SUCH EVALUATION WILL INCLUDE ASSESSING CONTRACTOR'S COMPLIANCE WITH ALL CONTRACT TERMS AND PERFORMANCE STANDARDS. CONTRACTOR DEFICIENCIES WHICH COUNTY DETERMINES ARE SEVERE OR CONTINUING AND THAT MAY PLACE PERFORMANCE OF THE AGREEMENT IN JEOPARDY IF NOT CORRECTED WILL BE REPORTED TO THE BOARD OF SUPERVISORS.

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THE REPORT WILL INCLUDE IMPROVEMENT/CORRECTIVE ACTION MEASURES TAKEN BY THE COUNTY AND CONTRACTOR. IF IMPROVEMENT DOES NOT OCCUR CONSISTENT WITH THE CORRECTIVE ACTION MEASURES, COUNTY MAY TERMINATE THIS AGREEMENT OR IMPOSE OTHER PENALTIES AS SPECIFIED IN THIS AGREEMENT.

19. TERMINATION FOR CONVENIENCE:

ANY AGREEMENT MAY BE TERMINATED, WHEN SUCH ACTION IS DEEMED BY COUNTY TO BE IN ITS BEST INTEREST. TERMINATION SHALL BE EFFECTED BY DELIVERY TO VENDOR OF A NOTICE OF TERMINATION SPECIFYING THE EXTENT TO WHICH PERFORMANCE OF AGREEMENT IS TERMINATED AND THE DATE UPON WHICH SUCH TERMINATION BECOMES EFFECTIVE, WHICH SHALL BE NO LESS THAN TEN (10) DAYS AFTER THE NOTICE IS SENT.

AFTER RECEIPT OF A NOTICE OF TERMINATION, VENDOR SHALL SUBMIT ITS TERMINATION CLAIM AND INVOICE TO COUNTY, IN THE FORM AND WITH ANY CERTIFICATIONS AS MAY BE PRESCRIBED BY COUNTY. SUCH CLAIM AND INVOICE SHALL BE SUBMITTED PROMPTLY, BUT NOT LATER THAN THREE MONTHS FROM THE EFFECTIVE DATE OF TERMINATION. UPON FAILURE OF VENDOR TO SUBMIT ITS TERMINATION CLAIM AND INVOICE WITHIN THE TIME ALLOWED, COUNTY MAY DETERMINE ON THE BASIS OF INFORMATION AVAILABLE TO COUNTY, THE AMOUNT, IF ANY, DUE TO VENDOR IN RESPECT TO THE TERMINATION, AND SUCH DETERMINATION SHALL BE FINAL. WHEN SUCH DETERMINATION IS MADE, COUNTY SHALL PAY VENDOR THE AMOUNT SO DETERMINED.

VENDOR SHALL HONOR PURCHASE ORDERS ACCEPTED ON OR BEFORE THE EFFECTIVE DATE OF TERMINATION.

TERMINATION FOR FAILURE TO OPERATE IN ORDINARY COURSE: VENDOR'S STABILITY WAS AND/IS A PRIMARY BASIS FOR ENTERING INTO AND CONTINUING WITH AGREEMENT, THEREFORE, COUNTY MAY TERMINATE ANY AGREEMENT BY THIRTY (30) DAYS WRITTEN NOTICE SHOULD VENDOR FAIL TO CONTINUE TO DO BUSINESS IN THE ORDINARY COURSE.

20. TERMINATION FOR GRATUITIES:

COUNTY MAY, BY WRITTEN NOTICE TO VENDOR, TERMINATE THE RIGHT OF VENDOR TO PROCEED UNDER ANY AGREEMENT UPON TEN (10) DAYS WRITTEN NOTICE, IF IT IS FOUND THAT GRATUITIES IN THE FORM OF ENTERTAINMENT, GIFTS, OR OTHERWISE WERE OFFERED OR GIVEN BY, OR ANY AGENT OR REPRESENTATIVE OF VENDOR, TO ANY OFFICER OR EMPLOYEE OF COUNTY WITH A VIEW TOWARD SECURING A CONTRACT OR SECURING FAVORABLE TREATMENT WITH RESPECT TO THE AWARD OF AMENDING, OR THE MAKING OF ANY DETERMINATIONS WITH RESPECT TO THE PERFORMING, OF SUCH CONTRACT. IN THE EVENT OF SUCH TERMINATION, COUNY SHALL BE ENTITLED TO PURSUE THE SAME REMEDIES AGAINST VENDOR AS IT COULD PURSUE IN THE EVENT OF DEFAULT BY VENDOR.

21. AUTHORIZATION WARRANTY

CONTRACTOR REPRESENTS AND WARRANTS THAT THE PERSON EXECUTING THIS AGREEMENT FOR CONTRACTOR IS AN AUTHORIZED AGENT WHO HAS ACTUAL AUTHORITY TO BIND CONTRACTOR TO EACH AND EVERY TERM, CONDITION AND OBLIGATION OF THIS AGREEMENT AND THAT ALL REQUIREMENTS OF CONTRACTOR HAVE BEEN FULFILLED TO PROVIDE SUCH ACTUAL AUTHORITY.

22. INDEMNIFICATION AND INSURANCE REQUIREMENTS

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FOR LOS ANGELES COUNTY SERVICE AGREEMENTS

INDEMNIFICATION: CONTRACTOR SHALL INDEMNIFY, DEFEND AND HOLD HARMLESS COUNTY, AND ITS SPECIAL DISTRICTS, ELECTED AND APPOINTED OFFICERS, EMPLOYEES, AND AGENTS FROM AND AGAINST ANY AND ALL LIABILITY, INCLUDING BUT NOT LIMITED TO DEMANDS, CLAIMS, ACTIONS, FEES, COSTS, AND EXPENSES (INCLUDING ATTORNEY AND EXPERT WITNESS FEES), ARISING FROM OR CONNECTED WITH CONTRACTOR'S ACTS AND/OR OMISSIONS ARISING FROM AND/OR RELATING TO THIS AGREEMENT.

GENERAL INSURANCE REQUIREMENTS: WITHOUT LIMITING CONTRACTOR'S INDEMNIFICATION OF COUNTY AND DURING THE TERM OF THIS AGREEMENT, CONTRACTOR SHALL PROVIDE AND MAINTAIN, AND SHALL REQUIRE ALL OF ITS SUB-CONTRACTORS TO MAINTAIN, THE FOLLOWING PROGRAMS OF INSURANCE SPECIFIED IN THIS AGREEMENT. SUCH INSURANCE SHALL BE PRIMARY TO AND NOT CONTRIBUTING WITH ANY OTHER INSURANCE OR SELF-INSURANCE PROGRAMS MAINTAINED BY COUNTY, AND SUCH COVERAGE SHALL BE PROVIDED AND MAINTAINED BY CONTRACTOR'S OWN EXPENSE. EVIDENCE OF INSURANCE: CERTIFICATE(S) OR OTHER EVIDENCE OF COVERAGE SATISFACTORY TO COUNTY SHALL BE DELIVERED TO PURCHASING AGENT DESIGNEE PRIOR TO COMMENCING SERVICES UNDER THIS AGREEMENT.

CERTIFICATE(S) OR OTHER EVIDENCE OF COVERAGE SHALL BE DELIVERED TO:

ATTN: ROTHANA TAN
1100 NORTH EASTERN AVENUE RM # G115
LOS ANGELES, CA 90063

SOLICITATION/CONTRACT # MA-IS-1540125

COUNTY OF LOS ANGELES - ISD
1100 NORTH EASTERN AVENUE RM # G115
LOS ANGELES, CA 90063

SUCH CERTIFICATES OR OTHER EVIDENCE SHALL:

- (1) SPECIFICALLY IDENTIFY THIS AGREEMENT.
- (2) CLEARLY EVIDENCE ALL COVERAGES REQUIRED IN THIS AGREEMENT.
- (3) CONTAIN THE EXPRESS CONDITION THAT COUNTY IS TO BE GIVEN WRITTEN NOTICE BY MAIL AT LEAST THIRTY (30) DAYS IN ADVANCE OF CANCELLATION FOR ALL POLICIES EVIDENCED ON THE CERTIFICATE OF INSURANCE.
- (4) INCLUDE COPIES OF THE ADDITIONAL INSURED ENDORSEMENT TO THE COMMERCIAL GENERAL LIABILITY POLICY, ADDING THE COUNTY OF LOS ANGELES ITS SPECIAL DISTRICTS, ITS OFFICIALS, OFFICERS AND EMPLOYEES AS INSURED FOR ALL ACTIVITIES ARISING FROM THIS AGREEMENT.
- (5) IDENTIFY ANY DEDUCTIBLES OR SELF-INSURED RETENTIONS FOR COUNTY'S APPROVAL. THE COUNTY RETAINS THE RIGHT TO REQUIRE CONTRACTOR TO REDUCE OR ELIMINATE SUCH DEDUCTIBLES OR SELF-INSURED RETENTIONS AS THEY APPLY TO COUNTY, OR, REQUIRE CONTRACTOR TO PROVIDE A BOND GUARANTEEING PAYMENT OF ALL SUCH RETAINED LOSSES AND RELATED COSTS INCLUDING, BUT NOT LIMITED TO, EXPENSES OR FEES, OR BOTH, RELATED TO INVESTIGATIONS, CLAIMS ADMINISTRATIONS, AND LEGAL DEFENSE. SUCH BOND SHALL BE EXECUTED BY A CORPORATE SURETY LICENSED TO TRANSACT BUSINESS IN THE STATE OF CALIFORNIA.

23. GRAYBAR'S FAILURE TO MAINTAIN OR TO PROVIDE ACCEPTABLE EVIDENCE THAT IT MAINTAINS THE REQUIRED INSURANCE SHALL CONSTITUTE A MATERIAL BREACH OF THE CONTRACT, UPON WHICH COUNTY IMMEDIATELY MAY WITHHOLD PAYMENTS DUE TO

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CONTRACTOR, AND/OR SUSPEND OR TERMINATE THIS CONTRACT. COUNTY, AT ITS SOLE DISCRETION, MAY OBTAIN DAMAGES FROM CONTRACTOR RESULTING FROM SAID BREACH. ALTERNATIVELY, THE COUNTY MAY PURCHASE THE REQUIRED INSURANCE, AND WITHOUT FURTHER NOTICE TO CONTRACTOR, DEDUCT THE PREMIUM COST FROM SUMS DUE TO CONTRACTOR OR PURSUE CONTRACTOR FOR REIMBURSEMENT.

24. INSURER FINANCIAL RATINGS: INSURANCE IS TO BE PROVIDED BY AN INSURANCE COMPANY ACCEPTABLE TO THE COUNTY WITH AN A.M. BEST RATING OF NOT LESS THAN A:VII, UNLESS OTHERWISE APPROVED BY COUNTY.
- FAILURE TO MAINTAIN COVERAGE: FAILURE BY CONTRACTOR TO MAINTAIN THE REQUIRED INSURANCE, OR TO PROVIDE EVIDENCE OF INSURANCE COVERAGE ACCEPTABLE TO COUNTY, SHALL CONSTITUTE A MATERIAL BREACH OF THE CONTRACT UPON WHICH COUNTY MAY IMMEDIATELY TERMINATE OR SUSPEND THIS AGREEMENT. COUNTY, AT ITS SOLE OPTION, MAY OBTAIN DAMAGES FROM CONTRACTOR RESULTING FROM SAID BREACH. ALTERNATIVELY, COUNTY MAY PURCHASE SUCH REQUIRED INSURANCE COVERAGE, AND WITHOUT FURTHER NOTICE TO CONTRACTOR, COUNTY MAY DEDUCT FROM SUMS DUE TO CONTRACTOR FOR SUCH INSURANCE.
- NOTIFICATION OF INCIDENTS, CLAIMS OR SUITS: CONTRACTOR SHALL REPORT TO COUNTY:
- (1) ANY ACCIDENT OR INCIDENT RELATING TO SERVICES PERFORMED UNDER THIS AGREEMENT WHICH INVOLVES INJURY OR PROPERTY DAMAGE WHICH MAY RESULT IN THE FILING OF A CLAIM OR LAWSUIT AGAINST CONTRACTOR AND/OR COUNTY. SUCH REPORT SHALL BE MADE IN WRITING WITHIN 24 HOURS OF OCCURRENCE.
 - (2) ANY THIRD PARTY CLAIM OR LAWSUIT FILED AGAINST CONTRACTOR ARISING FROM OR RELATED TO SERVICES PERFORMED BY CONTRACTOR UNDER THIS AGREEMENT.
 - (3) ANY INJURY TO A CONTRACTOR EMPLOYEE WHICH OCCURS ON COUNTY PROPERTY. THIS REPORT SHALL BE SUBMITTED ON A COUNTY "NON-EMPLOYEE INJURY REPORT" TO THE COUNTY CONTRACT MANAGER.
 - (4) ANY LOSS, DISAPPEARANCE, DESTRUCTION, MISUSE, OR THEFT OF ANY KIND WHATSOEVER OF COUNTY PROPERTY, MONIES OR SECURITIES ENTRUSTED TO CONTRACTOR UNDER THE TERMS OF THIS AGREEMENT.
- COMPENSATION FOR COUNTY COSTS: IN THE EVENT THAT CONTRACTOR FAILS TO COMPLY WITH ANY OF THE INDEMNIFICATION OR INSURANCE REQUIREMENTS OF THIS AGREEMENT, AND SUCH FAILURE TO COMPLY RESULTS IN ANY COSTS TO COUNTY, CONTRACTOR SHALL PAY FULL COMPENSATION FOR ALL COSTS INCURRED BY COUNTY.
- INSURANCE COVERAGE REQUIREMENTS FOR SUB-CONTRACTORS: CONTRACTOR SHALL ENSURE ANY AND ALL SUB-CONTRACTORS PERFORMING SERVICES UNDER THIS AGREEMENT MEET THE INSURANCE REQUIREMENTS OF THIS AGREEMENT BY EITHER:
- (1) CONTRACTOR PROVIDING EVIDENCE OF INSURANCE COVERING THE ACTIVITIES OF SUB-CONTRACTORS, OR
 - (2) CONTRACTOR PROVIDING EVIDENCE SUBMITTED BY SUB-CONTRACTORS EVIDENCING THAT SUB-CONTRACTORS MAINTAIN THE REQUIRED INSURANCE COVERAGE. COUNTY RETAINS THE RIGHT TO OBTAIN COPIES OF EVIDENCE OF SUB-CONTRACTOR INSURANCE COVERAGE AT ANY TIME.
25. INSURANCE COVERAGE REQUIREMENTS:
- GENERAL LIABILITY: INSURANCE (WRITTEN ON ISO POLICY FORM CG 00 01 OR ITS EQUIVALENT) WITH LIMITS OF NOT LESS THAN THE FOLLOWING:
- GENERAL AGGREGATE: \$2 MILLION
- PRODUCTS/COMPLETED OPERATIONS AGGREGATE: \$2 MILLION

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PERSONAL AND ADVERTISING INJURY: \$1 MILLION
EACH OCCURRENCE: \$1 MILLION

26. AUTOMOBILE LIABILITY: INSURANCE (WRITTEN ON ISO POLICY FORM CA 00 01 OR ITS EQUIVALENT) WITH A LIMIT OF LIABILITY OF NOT LESS THAN \$1 MILLION FOR EACH ACCIDENT. SUCH INSURANCE SHALL INCLUDE COVERAGE FOR ALL "OWNED", "HIRED" AND "NON-OWNED" VEHICLES, OR COVERAGE FOR "ANY AUTO".
27. WORKERS COMPENSATION AND EMPLOYER'S LIABILITY: INSURANCE PROVIDING WORKERS COMPENSATION BENEFITS, AS REQUIRED BY THE LABOR CODE OF THE STATE OF CALIFORNIA OR BY ANY OTHER STATE, AND FOR WHICH CONTRACTOR IS RESPONSIBLE. IF CONTRACTOR'S EMPLOYEES WILL BE ENGAGED IN MARITIME EMPLOYMENT, COVERAGE SHALL PROVIDE WORKERS COMPENSATION BENEFITS AS REQUIRED BY THE U.S. LONGSHORE AND HARBOR WORKERS' COMPENSATION ACT, JONES ACT OR ANY OTHER FEDERAL LAW FOR WHICH CONTRACTOR IS RESPONSIBLE.
- IN ALL CASES, THE ABOVE INSURANCE ALSO SHALL INCLUDE EMPLOYERS' LIABILITY COVERAGE WITH LIMITS OF NOT LESS THAN THE FOLLOWING:
EACH ACCIDENT: \$1 MILLION
DISEASE - POLICY LIMIT: \$1 MILLION
DISEASE - EACH EMPLOYEE: \$1 MILLION

END

EXHIBIT 1 - MANUFACTURER DISCOUNT_AMD1

MANUFACTURER NAME	PRODUCT LINE	Price List	Price List Date	Amount	DISCOUNT OFF PRICE LIST OFFERED	Master Agreement Page Number	Master Agreement Line Item Number
2N	Communication Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
3M	Abrasives & Adhesives	Distributor List	Oct. 02, 2014	List	21.0%	9	24
3M	All Other Tape & Fire Stop	Distributor List	Oct. 02, 2014	List	23.0%	10	26
3M	Terminals, Connectors, Cable Ties, Wire Nuts	Distributor List	Oct. 02, 2014	List	34.0%	12	37
3M	Vinyl & Scotchrap tapes	Distributor List	Oct. 02, 2014	List	30.0%	11	33
3M	All Other 3M Products	Distributor List	Oct. 02, 2014	List	0.0%	1	1
3M TELECOMMUNICATIONS	A-Velocity Products	Distributor List	Oct. 02, 2014	List	24.0%	10	27
3M TELECOMMUNICATIONS	Pocket Projectors & Splice Kits	Distributor List	Oct. 02, 2014	List	26.0%	10	29
3M TELECOMMUNICATIONS	Standard Communication Products	Distributor List	Oct. 02, 2014	List	6.0%	5	7
3M TELECOMMUNICATIONS	BIOMETRIC ACCESS CONTROL	Distributor List	Oct. 02, 2014	List	21.0%	9	24
A. K. STAMPING	Communication Products	Distributor List	Oct. 02, 2014	List	18.0%	8	20
AASTRA USA / MITEL	Communication Products	Distributor List	Oct. 02, 2014	List	13.0%	7	15
ABB COMPANIES	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
ACTERNA	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
ADIRONDAK / WHITNEY BLAKE	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
ADRF	Repeaters / BDA's	Distributor List	Oct. 02, 2014	List	3.0%	3	4
AEMC	Tools, Testers, Fasteners & Accessories	Distributor List	Oct. 02, 2014	List	5.0%	4	6
AERVOE INDUSTRIES	All Other Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
AERVOE INDUSTRIES	Standard Products	Distributor List	Oct. 02, 2014	List	27.0%	11	30
AFC CABLE SYSTEMS	Standard Wire and Cable	Distributor List	Oct. 02, 2014	List	27.0%	11	30
AFC CABLE SYSTEMS INC	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
AFL TELECOMMUNICATIONS LLC	All other	Distributor List	Oct. 02, 2014	List	10.0%	6	12
AFL TELECOMMUNICATIONS LLC	Standard Products	Distributor List	Oct. 02, 2014	List	30.0%	11	33
AGILENT TECHNOLOGY	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
AIM ELECTRONICS CORP	Electronics and Accessories	Distributor List	Oct. 02, 2014	List	5.0%	4	6
AIPHONE INTERCOM & COMMUNICATION	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
AIR KING VENTILATION	Heating, Cooling & Ventilation	Distributor List	Oct. 02, 2014	List	1.0%	1	2
AIR MASTER FAN	Heating, Cooling & Ventilation	Distributor List	Oct. 02, 2014	List	0.0%	1	1
ALCATEL / LUCENT / AVAYA	Communication Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
ALFLEX	Communication Products	Distributor List	Oct. 02, 2014	List	32.0%	12	35
ALKCO MANUFACTURING COMPANY	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
ALLEGION	Communication & Security Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
ALLEN TEL PRODUCTS INCORPORATED	Accessories & All Other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
ALLEN TEL PRODUCTS INCORPORATED	CATV/COAX CONNECTORS & OPT FBR PROD	Distributor List	Oct. 02, 2014	List	47.0%	15	50
ALLEN TEL PRODUCTS INCORPORATED	Other Comm / Data Products	Distributor List	Oct. 02, 2014	List	30.0%	11	33
ALLEN TEL PRODUCTS INCORPORATED	Standard Communication Products	Distributor List	Oct. 02, 2014	List	40.0%	14	43
ALLIED ELECTRONICS, INC.	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
ALLIED MOULDED PRODUCTS	All	Distributor List	Oct. 02, 2014	List	2.0%	2	3
ALLIED TELESIS	All Other Switches	Distributor List	Oct. 02, 2014	List	12.0%	7	14
ALLIED TELESIS	HIGH END HUB	Distributor List	Oct. 02, 2014	List	17.0%	8	19
ALLIED TELESIS	Layer 2 & 3 Switches, Software & All Other Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
ALLIED TELESIS	MEDIA CONV/TRANS/UMG HUB	Distributor List	Oct. 02, 2014	List	25.0%	10	28
ALLIED TELESIS	Modular Outlets & Other Accessories	Distributor List	Oct. 02, 2014	List	8.0%	6	10
ALLIED TELESIS	NETWORK CARD	Distributor List	Oct. 02, 2014	List	3.0%	3	4
ALLIED TELESIS	ROUTERS	Distributor List	Oct. 02, 2014	List	28.0%	11	31
ALPHA TECHNOLOGIES INC	Surge, Power Protection & Power Products	Distributor List	Oct. 02, 2014	List	0.0%	1	1
ALPHA WIRE	All other	Distributor List	Oct. 02, 2014	List	10.0%	6	12
ALPHA WIRE	Wire & Cable	Distributor List	Oct. 02, 2014	List	35.0%	13	38
ALTIGEN COMMUNICATIONS INC.	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
ALTRONIX CORPORATION	A-Velocity Communication Products	Distributor List	Oct. 02, 2014	List	43.0%	14	46
ALTRONIX CORPORATION	Other Communication Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
AMERICAN FIBERTEK, INC.	Communication Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
AMERICAN POLYWATER CORPORATION	Aerosols, Lubricants & Cleaners	Distributor List	Oct. 02, 2014	List	7.5%	5	9
AMETEX, INCORPORATED	Standard Products	Distributor List	Oct. 02, 2014	List	5.0%	4	6
AMPHENOL	DAS, Antennas & Communication	Distributor List	Oct. 02, 2014	List	2.0%	2	3
AMPROBE INSTRUMENT	Metering & Test	Distributor List	Oct. 02, 2014	List	5.0%	4	6
AMSECO / POTTER	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
AMX	Standard Products	Distributor List	Oct. 02, 2014	List	5.0%	4	6
ANGLO AMERICAN ENTERPRISE	Communication Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
ANRITSU	Spectrum Analysers & Other	Distributor List	Oct. 02, 2014	List	3.0%	3	4
APC / SCHNEIDER ELECTRIC IT USA INC	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
APC / SCHNEIDER ELECTRIC IT USA INC	A-Velocity Discount	Distributor List	Oct. 02, 2014	List	43.0%	14	46
APC / SCHNEIDER ELECTRIC IT USA INC	B-Velocity Discount	Distributor List	Oct. 02, 2014	List	37.0%	13	39
APC / SCHNEIDER ELECTRIC IT USA INC	C-Velocity Products	Distributor List	Oct. 02, 2014	List	36.0%	13	39
APC / SCHNEIDER ELECTRIC IT USA INC	Engineered Products	Distributor List	Oct. 02, 2014	List	0.0%	1	1
APC / SCHNEIDER ELECTRIC IT USA INC	Standard Products	Distributor List	Oct. 02, 2014	List	25.0%	10	28
APPROVED NETWORKS INC	Communication & Data Center	Distributor List	Oct. 02, 2014	List	3.0%	3	4
APPROVED OPTICS	Communication & Data Center	Distributor List	Oct. 02, 2014	List	3.0%	3	4
ARLINGTON	Standard Conduit Bodies, Boxes, Connectors & Fittings	Distributor List	Oct. 02, 2014	List	55.0%	17	58
ARROW FASTENERS	Staplers and Staples	Distributor List	Oct. 02, 2014	List	25.0%	10	28
ATLANTIC SCIENTIFIC CORP	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
ATLANTIC TELECONNECT INC	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
ATLAS SOUND	All other	Distributor List	Oct. 02, 2014	List	10.0%	6	12
ATLAS SOUND	Standard Products	Distributor List	Oct. 02, 2014	List	40.0%	14	43
AUTOMATIC TIMING & CONTROLS	Communication Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
AVALAN WIRELESS	Communication Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
AVAYA Remove	Communication Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
AVAYA / LUCENT / ALCATEL	Communication Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
AVOCENT	Communication Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
AXELL WIRELESS	Wireless Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
B&B ELECTRONICS	All other	Distributor List	Oct. 02, 2014	List	10.0%	6	12

B&B ELECTRONICS	A-Velocity Products	Distributor List	Oct. 02, 2014	List	40.0%	14	43
B&B ELECTRONICS	Standard Communication Products	Distributor List	Oct. 02, 2014	List	29.0%	11	32
B&K PRECISION	Communication Products	Distributor List	Oct. 02, 2014	List	7.0%	5	8
BAND-IT - IDEX	Communication Products	Distributor List	Oct. 02, 2014	List	17.0%	8	19
BAUDCOM COMMUNICATIONS	All other	Distributor List	Oct. 02, 2014	List	10.0%	6	12
BAUDCOM COMMUNICATIONS	Communication Products	Distributor List	Oct. 02, 2014	List	27.0%	11	30
BEKAERT	Communication Products	Distributor List	Oct. 02, 2014	List	21.0%	9	24
BELDEN WIRE AND CABLE	ALL OTHER BELDEN PRODUCTS	Distributor List	Oct. 02, 2014	List	5.0%	4	6
BELDEN WIRE AND CABLE	A-Velocity Products	Distributor List	Oct. 02, 2014	List	68.0%	19	68
BELDEN WIRE AND CABLE	BELDEN CDT NETWORKING	Distributor List	Oct. 02, 2014	List	35.0%	13	38
BELDEN WIRE AND CABLE	B-Velocity Discount	Distributor List	Oct. 02, 2014	List	63.0%	18	65
BELDEN WIRE AND CABLE	CENTRAL OFFICE, FIBER & IBM CABLE	Distributor List	Oct. 02, 2014	List	31.0%	12	34
BELDEN WIRE AND CABLE	Coax Cables & Electrical Cross Ref	Distributor List	Oct. 02, 2014	List	20.0%	9	22
BELDEN WIRE AND CABLE	C-Velocity Products & Legacy X-Mark Products	Distributor List	Oct. 02, 2014	List	48.0%	15	51
BELDEN WIRE AND CABLE	NETWORK AND CATV COAX	Distributor List	Oct. 02, 2014	List	14.0%	7	16
BELKIN	Communication Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
BENNER-NAWMAN	Communication Products	Distributor List	Oct. 02, 2014	List	9.0%	6	11
BERK-TEK LLC	All Other Berk-Tek Products	Distributor List	Oct. 02, 2014	List	5.0%	4	6
BERK-TEK LLC	A-Velocity Products	Distributor List	Oct. 02, 2014	List	61.0%	18	63
BERK-TEK LLC	B-Velocity Discount	Distributor List	Oct. 02, 2014	List	55.0%	17	58
BERK-TEK LLC	CAT SEP 4PR ONLY & CAT 6P PLENUM	Distributor List	Oct. 02, 2014	List	40.0%	14	43
BERK-TEK LLC	C-Velocity Products	Distributor List	Oct. 02, 2014	List	52.0%	16	55
BERK-TEK LLC	PATCH CORDS	Distributor List	Oct. 02, 2014	List	25.0%	10	28
BERK-TEK LLC	Standard Cabling & Fiber Products	Distributor List	Oct. 02, 2014	List	34.0%	12	37
BLACK & DECKER / DEWALT	Stock Power & Hand Tools	Distributor List	Oct. 02, 2014	List	38.0%	13	41
BLACK BOX	Communication Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
B-LINE TELCOM	Products	Distributor List	Oct. 02, 2014	List	0%	1	1
B-LINE TELCOM	FLEXTRAY	Distributor List	Oct. 02, 2014	List	25.0%	10	28
B-LINE TELCOM	Accessories	Distributor List	Oct. 02, 2014	List	13%	7	15
BLONDER TONGUE	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
BLONDER TONGUE	CATV PRODUCTS	Distributor List	Oct. 02, 2014	List	10.0%	6	12
BLONDER TONGUE	Standard Lugs, Terminals & Connectors	Distributor List	Oct. 02, 2014	List	25.0%	10	28
BLUE WAVE	Communication Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
BOGEN COMMUNICATIONS	All other	Distributor List	Oct. 02, 2014	List	30.0%	11	33
BOGEN COMMUNICATIONS INC	A-Velocity Products	Distributor List	Oct. 02, 2014	List	43.0%	14	46
BOGEN COMMUNICATIONS INC	Other Standard Products	Distributor List	Oct. 02, 2014	List	30.0%	11	33
BOSS	Gloves and Accessories	Distributor List	Oct. 02, 2014	List	16.0%	8	18
BOURNS	Communication Products	Distributor List	Oct. 02, 2014	List	12.0%	7	14
BRADY WORLDWIDE INCORPORATED	Schedule A & F Items	Distributor List	Oct. 02, 2014	List	15.0%	7	17
BRADY WORLDWIDE INCORPORATED	Schedule B, C & E Items	Distributor List	Oct. 02, 2014	List	5.0%	4	6
BRADY WORLDWIDE INCORPORATED	Schedule D & H Items	Distributor List	Oct. 02, 2014	List	0.0%	1	1
BRADY WORLDWIDE INCORPORATED	All Other Brady Products	Distributor List	Oct. 02, 2014	List	0.0%	1	1
BRADY WORLDWIDE INCORPORATED	A-Velocity Products	Distributor List	Oct. 02, 2014	List	16.0%	8	18
BRADY WORLDWIDE INCORPORATED	B-Velocity Discount	Distributor List	Oct. 02, 2014	List	6.0%	5	7
BRADY WORLDWIDE INCORPORATED	Industrial, Cable & Wire ID Materials A & B	Distributor List	Oct. 02, 2014	List	5.0%	4	6
BRIDGEPORT	Standard Fittings - Conduit Bodies, Boxes, Connectors & Fittings	Distributor List	Oct. 02, 2014	List	71.0%	19	71
BROAN / NUTONE	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
BROAN / NUTONE	Heating & Ventilation	Distributor List	Oct. 02, 2014	List	40.0%	14	43
BROTHER INTERNATIONAL	Printers & Labeling	Distributor List	Oct. 02, 2014	List	35.0%	13	38
BROTHER MOBILE SOLUTIONS INC	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
BROTHER MOBILE SOLUTIONS INC	A-Velocity Products	Distributor List	Oct. 02, 2014	List	54.0%	17	57
BROTHER MOBILE SOLUTIONS INC	Standard Products	Distributor List	Oct. 02, 2014	List	28.0%	11	31
BUCHANAN CONSTRUCTION PRODUCTS	All other	Distributor List	Oct. 02, 2014	List	0.0%	1	1
BULWARK	Communication Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
BURNDY	All other	Distributor List	Oct. 02, 2014	List	7.0%	5	8
BURNDY	Standard Lugs, Terminals & Connectors	Distributor List	Oct. 02, 2014	List	55.0%	17	58
BURNDY	Tools, Taps, Bits & Accessories	Distributor List	Oct. 02, 2014	List	18.0%	8	20
BUSSMANN	All Other Fuses	Distributor List	Oct. 02, 2014	List	40.0%	14	43
BUSSMANN	Standard Fuses, Fuselinks & Limiters	Distributor List	Oct. 02, 2014	List	63.0%	18	65
C ENTERPRISES	Standard Products	Distributor List	Oct. 02, 2014	List	20.0%	9	22
CABLE EXCHANGE	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
CABLE EXCHANGE	Communication Products	Distributor List	Oct. 02, 2014	List	21.0%	9	24
CABLE MANAGEMENT SOLUTIONS	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
CABLE PREP	Communication Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
CABLOFIL	FIBERTROUGH	Distributor List	Oct. 02, 2014	List	13.0%	7	15
CABLOFIL INC	All other	Distributor List	Oct. 02, 2014	List	37.0%	13	39
CAPP INC	Communication Equipment	Distributor List	Oct. 02, 2014	List	3.0%	3	4
CARRIER ACCESS	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
CASCO MANUFACTURING CO.	Communication Equipment	Distributor List	Oct. 02, 2014	List	5.0%	4	6
CEECO / COMMUNICATION EQUIPMENT	Communication Equipment	Distributor List	Oct. 02, 2014	List	3.0%	3	4
CEMENTEX	Communication Products	Distributor List	Oct. 02, 2014	List	6.0%	5	7
CEMENTEX PRODUCTS INC	Protective Wear, Tools & Accessories	Distributor List	Oct. 02, 2014	List	2.0%	2	3
CETIS INC	Standard Products	Distributor List	Oct. 02, 2014	List	29.0%	11	32
CHAMPION ONE	Communication & Data Center	Distributor List	Oct. 02, 2014	List	0.0%	1	1
CHARLES INDUSTRIES / COIL	Conduit Bodies, Boxes, Connectors & Fittings	Distributor List	Oct. 02, 2014	List	25.0%	10	28
CHARLES INDUSTRIES/COIL	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
CHATSWORTH PRODUCTS	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
CHATSWORTH PRODUCTS	UNIVERSAL & STANDARD RACKS	Distributor List	Oct. 02, 2014	List	33.0%	12	36
CHATSWORTH PRODUCTS INCORPORATED	A-Velocity Products	Distributor List	Oct. 02, 2014	List	47.0%	15	50
CHATSWORTH PRODUCTS INCORPORATED	Standard Products	Distributor List	Oct. 02, 2014	List	39.0%	13	42
CHIEF MANUFACTURING CO.	A-Velocity Products	Distributor List	Oct. 02, 2014	List	38.0%	13	41
CHIEF MANUFACTURING CO.	Standard Products	Distributor List	Oct. 02, 2014	List	20.0%	9	22
CIDCO	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
CILS INTERNATIONAL	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
CIRCA TELECOM	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
CIRCA TELECOM USA	Standard Products	Distributor List	Oct. 02, 2014	List	28.0%	11	31

CISCO SYSTEMS INC	Standard Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
CLARCOR	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
CLARITY DIV. OF VALCOM	A-Velocity discount - spkr	Distributor List	Oct. 02, 2014	List	20.0%	9	22
CLAUSS CUTLERY	Tools & Strippers	Distributor List	Oct. 02, 2014	List	0.0%	1	1
COMMAND COMMUNICATIONS	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
COMMSCOPE / DIGITAL BROADBAND	Digital Broadband Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
COMMSCOPE / ANDREW CORP	Andrew Corp Products	Distributor List	Oct. 02, 2014	List	5.0%	4	6
COMMSCOPE SYSTIMAX	B-Velocity Discount	Distributor List	Oct. 02, 2014	List	46.0%	15	49
COMMSCOPE SYSTIMAX	A -Velocity Discount	Distributor List	Oct. 02, 2014	List	56.0%	17	59
COMMSCOPE SYSTIMAX	All Other CommScope Systimax Companies & Products	Distributor List	Oct. 02, 2014	List	5.0%	4	6
COMMSCOPE SYSTIMAX	C-Velocity Discount	Distributor List	Oct. 02, 2014	List	43.0%	14	46
COMMSCOPE SYSTIMAX	FIBER APPARATUS	Distributor List	Oct. 02, 2014	List	26.0%	10	29
COMMSCOPE SYSTIMAX	Security Cable & Redwood Systems	Distributor List	Oct. 02, 2014	List	24.0%	10	27
COMMSCOPE SYSTIMAX C297	D-Velocity & Standard Communication Products	Distributor List	Oct. 02, 2014	List	37.0%	13	39
COMMUNICATIONS TEST DESIGN	Communication Products	Distributor List	Oct. 02, 2014	List	8.0%	6	10
COMNET	Communication Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
COMTREND	Communication Products	Distributor List	Oct. 02, 2014	List	10.0%	6	12
CONCEALFAB	Antennas & Other	Distributor List	Oct. 02, 2014	List	3.0%	3	4
CONDUX INTERNATIONAL	All Other Products	Distributor List	Oct. 02, 2014	List	5.0%	4	6
CONDUX INTERNATIONAL	Communication Products, Conduit Bodies, Boxes, Connectors & Fittings	Distributor List	Oct. 02, 2014	List	15.0%	7	17
CONNECTIVITY WIRELESS	WIFI & DAS	Distributor List	Oct. 02, 2014	List	1.0%	1	2
CON-TECH	Communication Products	Distributor List	Oct. 02, 2014	List	26.0%	10	29
COOPER WHEELLOCK	A-Velocity Products	Distributor List	Oct. 02, 2014	List	54.0%	17	57
COOPER WHEELLOCK	Paging, Signaling, Lucent Logo & Other Communication Products	Distributor List	Oct. 02, 2014	List	5.0%	4	6
COPPER MOUNTAIN NETWORKS	Communication Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
CORNING CABLE SYSTEMS	DAS & All Other Corning Companies & Products	Distributor List	Oct. 02, 2014	List	5.0%	4	6
CORNING OPTICAL COMMUNICATIONS	ALL Standard Products	Distributor List	Oct. 02, 2014	List	37.0%	13	39
CORNING OPTICAL COMMUNICATIONS	A-Velocity Discount	Distributor List	Oct. 02, 2014	List	49.0%	16	52
CORNING OPTICAL COMMUNICATIONS	B-Velocity Discount	Distributor List	Oct. 02, 2014	List	42.0%	14	45
CORTELCO	ALL C21OTHER FEATURE PHONES & OTHER PRODUCTS	Distributor List	Oct. 02, 2014	List	20.0%	9	22
CORTELCO	A-Velocity Discount	Distributor List	Oct. 02, 2014	List	47.0%	15	50
CORTELCO	B-VELOCITY, CENTURION , VOYAGER & CALLER ID ADJUNCT PRODUCTS	Distributor List	Oct. 02, 2014	List	33.0%	12	36
CORTELCO	CONFERENCE PHONE PRODUCT	Distributor List	Oct. 02, 2014	List	50.0%	16	53
CORTELCO	IP TELEPHONES	Distributor List	Oct. 02, 2014	List	22.0%	9	25
CORTELCO	Standard Products	Distributor List	Oct. 02, 2014	List	38.0%	13	41
CRAIN ENTERPRISES	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
CRC	Aerosols, Lubricants & Cleaners	Distributor List	Oct. 02, 2014	List	30.0%	11	33
CROUSE - HINDS / COOPER	All Other Commercial	Distributor List	Oct. 02, 2014	List	45.0%	15	48
CROUSE - HINDS / COOPER	Commercial EMT S/S & Comp Fittings 1/2" - 4"	Distributor List	Oct. 02, 2014	List	92.0%	20	73
CROUSE - HINDS / COOPER	Commercial Steel Boxes - Ceiling, Fan, Gangable, Crete	Distributor List	Oct. 02, 2014	List	52.0%	16	55
CROUSE - HINDS / COOPER	Standard Industrial Conduit Bodies & Fittings	Distributor List	Oct. 02, 2014	List	25.0%	10	28
CROUZET	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
CRYDOM	Communication Products	Distributor List	Oct. 02, 2014	List	16.0%	8	18
CSS	Antennas & Other	Distributor List	Oct. 02, 2014	List	3.0%	3	4
CXR LARUS	Communication Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
CYBERPOWER SYSTEMS INC	Communication Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
CYLIK	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
CYLIK	Standard Communication Products	Distributor List	Oct. 02, 2014	List	27.0%	11	30
DA-LITE SCREEN COMPANY	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
DATA CENTER SOLUTIONS	Communication & Data Center	Distributor List	Oct. 02, 2014	List	2.0%	2	3
DAVID CLARK & CO	Standard Communication Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
DEES COMMUNICATIONS	Communication Products	Distributor List	Oct. 02, 2014	List	9.0%	6	11
DELL FORCE10	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
DELL FORCE10	Communication Products	Distributor List	Oct. 02, 2014	List	29.0%	11	32
DIAMOND	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
DITEK	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
DITEK	Other Surge, Power Protection & Power Products	Distributor List	Oct. 02, 2014	List	20.0%	9	22
D-LINK SYSTEMS	Communication Products	Distributor List	Oct. 02, 2014	List	21.0%	9	24
DOLPHIN COMPONENTS CORP.	Communication Products	Distributor List	Oct. 02, 2014	List	5.0%	4	6
DOMINION LASERCOM	Communication Products	Distributor List	Oct. 02, 2014	List	16.0%	8	18
DRAKA	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
DUKANE CORP	Standard Communication Products	Distributor List	Oct. 02, 2014	List	5.0%	4	6
DURACELL BATTERY	Flashlights & Batteries	Distributor List	Oct. 02, 2014	List	0.0%	1	1
DV TEL	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
DYNALEC	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
DYNALEC	Communication Products	Distributor List	Oct. 02, 2014	List	26.0%	10	29
EATON CORPORATION	Communication Products	Distributor List	Oct. 02, 2014	List	24.0%	10	27
EATON CORPORATION	Other Eaton Corp Companies and Products	Distributor List	Oct. 02, 2014	List	5.0%	4	6
EDWARDS	Signaling, Horns & Strobes - Timers, Horns, Signaling & Accessories	Distributor List	Oct. 02, 2014	List	13.0%	7	15
ELECTROLINE MFG. CO.	Standard Communication Products	Distributor List	Oct. 02, 2014	List	10.0%	6	12
ELTEK, INC.	Standard Products	Distributor List	Oct. 02, 2014	List	39.0%	13	42
ELTEK, Inc.	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
EM CLOCK	Time Switches & Signaling	Distributor List	Oct. 02, 2014	List	3.0%	3	4
EMERSON NETWORK POWER	All Other Emerson Products & Companies	Distributor List	Oct. 02, 2014	List	5.0%	4	6
EMERSON NETWORK POWER	Other Power Products	Distributor List	Oct. 02, 2014	List	19.0%	8	21
EMERSON NETWORK POWER	PHN PEDESTAL, CABLE TV & EDCO	Distributor List	Oct. 02, 2014	List	15.0%	7	17
EMERSON NETWORK POWER	RELIABLE ELECT DIVISION	Distributor List	Oct. 02, 2014	List	27.0%	11	30
EMERSON NETWORK POWER CONNECTIVITY	Communication Products	Distributor List	Oct. 02, 2014	List	45.0%	15	48
ENDOT INDUSTRIES INC	All	Distributor List	Oct. 02, 2014	List	15.0%	7	17
ENERGIZER CO. / EVEREADY	All other	Distributor List	Oct. 02, 2014	List	0.0%	1	1
ENERGIZER CO. / EVEREADY	Stock Batteries & Flashlights	Distributor List	Oct. 02, 2014	List	25.0%	10	28
ENERSYS	Communication Products	Distributor List	Oct. 02, 2014	List	5.0%	4	6
ENGENIUS TECHNOLOGIES INC	Time Switches & Signaling	Distributor List	Oct. 02, 2014	List	15.0%	7	17
ENGENIUS TECHNOLOGIES	All other	Distributor List	Oct. 02, 2014	List	10.0%	6	12
ENGINEERED PRODUCTS CO	All	Distributor List	Oct. 02, 2014	List	6.0%	5	7
ENTONE	Communication Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3

ERICO	Grounding	Distributor List	Oct. 02, 2014	List	3.0%	3	4
ERICO	Standard Products	Distributor List	Oct. 02, 2014	List	50.0%	16	53
ERICSSON	Wire & Cable Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
ETHERWAN SYSTEMS	Standard Communication Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
EVERFOCUS ELECTRONICS CORP.	Standard Communication Products	Distributor List	Oct. 02, 2014	List	30.0%	11	33
EXCELINE	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
FEDERAL SIGNAL	BLACK CODE ITEMS	Distributor List	Oct. 02, 2014	List	21.0%	9	24
FEDERAL SIGNAL	RED CODE ITEMS	Distributor List	Oct. 02, 2014	List	31.0%	12	34
FEDERAL SIGNAL	Signaling, Strobes, Horns & Accessories	Distributor List	Oct. 02, 2014	List	15.0%	7	17
FEDERAL SIGNAL CORP	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
FEONIC TECHNOLOGY	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
FERGUSON ENTERPRISES	Communication Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
FIBER & CABLE/OPTI-LOOP	Standard Communication Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
FIBER OPTIC INC / FIBER INSTRUMENT SALES	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
FIBER SENSYS	Communication Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
FIBERTRON	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
FISHER PIERCE	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
FISKARS	Tools, Scissors & Strippers	Distributor List	Oct. 02, 2014	List	0.0%	1	1
FLUIDMESH NETWORKS	Communication Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
FLUXE	Data Loggers, Testers, Meters, Accessories & Other Communication Testers	Distributor List	Oct. 02, 2014	List	0.0%	1	1
FLUXE NETWORKS	COPPER TESTERS	Distributor List	Oct. 02, 2014	List	3.0%	3	4
FLUXE NETWORKS, INC.	A-Velocity Discount	Distributor List	Oct. 02, 2014	List	18.0%	8	20
FLUXE NETWORKS, INC.	B-Velocity Discount	Distributor List	Oct. 02, 2014	List	10.0%	6	12
FLUXE NETWORKS, INC.	TEST TOOL SET & STANDARD ELECTRICAL MEETERS	Distributor List	Oct. 02, 2014	List	7.0%	5	8
FORCE 10 NETWORKS	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
FRANKLIN INSTRUMENT CO., INC.	Test & Measure	Distributor List	Oct. 02, 2014	List	5.0%	4	6
GAI-TRONICS CORP	A-Velocity Discount	Distributor List	Oct. 02, 2014	List	42.0%	14	45
GAI-TRONICS CORP	B-Velocity Discount	Distributor List	Oct. 02, 2014	List	39.0%	13	42
GAI-TRONICS CORP	OTHER SAFETY & COMMUNICATION PRODUCTS	Distributor List	Oct. 02, 2014	List	3.0%	3	4
GAI-TRONICS CORP	SMART PHONES	Distributor List	Oct. 02, 2014	List	35.0%	13	38
GAI-TRONICS CORP	Standard Products	Distributor List	Oct. 02, 2014	List	19.0%	8	21
GALTRONICS	Antennas & Other	Distributor List	Oct. 02, 2014	List	3.0%	3	4
GEIST MANUFACTURING	All Other Geist Products	Distributor List	Oct. 02, 2014	List	8.0%	6	10
GEIST MANUFACTURING INC.	A-Velocity Products	Distributor List	Oct. 02, 2014	List	24.0%	10	27
GEIST MANUFACTURING INC.	Standard Communication Products	Distributor List	Oct. 02, 2014	List	21.0%	9	24
GEMS SENSORS	Communication Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
GENERAL CABLE	ALL OTHER General Cable Companies & PRODUCTS	Distributor List	Oct. 02, 2014	List	5.0%	4	6
GENERAL CABLE	GENERAL CABLE (CAROL BRAND) & Electrical Prods	Distributor List	Oct. 02, 2014	List	17.0%	8	19
GENERAL CABLE	OTHER STANDARD PRODUCTS	Distributor List	Oct. 02, 2014	List	20.5%	9	23
GENERAL CABLE	Single Mode CT, DTSD PLNT & OP FBR , Hybred FBR, FBR Cord & Dist FBR	Distributor List	Oct. 02, 2014	List	37.0%	13	39
GENERAL CABLE	STANDARD GENERAL CABLE COMM / DATA PRODS	Distributor List	Oct. 02, 2014	List	37.0%	13	39
GENERAL CABLE COMMDATA PRODS	A-Velocity Discount	Distributor List	Oct. 02, 2014	List	70.0%	19	70
GENERAL CABLE COMMDATA PRODS	B-Velocity Discount	Distributor List	Oct. 02, 2014	List	63.0%	18	65
GENERAL CABLE COMMDATA PRODS	C-Velocity Discount	Distributor List	Oct. 02, 2014	List	54.0%	17	57
GENERAL CABLE COMMDATA PRODS	D-Velocity Discount & GENSPEED	Distributor List	Oct. 02, 2014	List	43.0%	14	46
GENERAL MACHINE PRODUCTS	All other	Distributor List	Oct. 02, 2014	List	10.0%	6	12
GENERAL MACHINE PRODUCTS CO INC	MISC EQUIPMENT	Distributor List	Oct. 02, 2014	List	42.0%	14	45
GENERIC COMMUNICATION CABLE (CWC)	GENERIC COMMUNICATION CABLE (CWC)	Distributor List	Oct. 02, 2014	List	10.0%	6	12
GENERIC CONNECTIVITY PRODUCTS & HARDWARE (CON)	GENERIC CONNECTIVITY PRODUCTS & HARDWARE (CON)	Distributor List	Oct. 02, 2014	List	5.0%	4	6
GENERIC FIBER CABLE (FIB)	GENERIC FIBER CABLE (FIB)	Distributor List	Oct. 02, 2014	List	10.0%	6	12
GLYPTAL INC	Standard Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
GN NETCOM / GN JABRA INCORPORATED	All	Distributor List	Oct. 02, 2014	List	29.0%	11	32
GREAT LAKES CASE & CABINET	WORKSTATION COMPONENTS	Distributor List	Oct. 02, 2014	List	25.0%	10	28
GREAT LAKES CASE & CABINET CO	All other	Distributor List	Oct. 02, 2014	List	10.0%	6	12
GREENLEE	Standard Products	Distributor List	Oct. 02, 2014	List	18.0%	8	20
GRUNDORF	Communication Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
HAMMOND	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
HAMMOND	Standard Communication Products	Distributor List	Oct. 02, 2014	List	43.0%	14	46
HARDING INSTRUMENT CO LTD	Standard Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
HARGER LIGHTNING PROTECTION	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
HARGER LIGHTNING PROTECTION	Communication Products	Distributor List	Oct. 02, 2014	List	16.0%	8	18
HERITAGE PLASTICS INC	Standard Communication Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
HIGH TECH FUSES	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
HIRSCHMANN AUTOMATION AND CONTROL I	All	Distributor List	Oct. 02, 2014	List	11.0%	6	13
HOFFMAN	Standard Enclosures, Cabinets, Wire way & Accessories	Distributor List	Oct. 02, 2014	List	45.0%	15	48
HOLOCOM	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
HOLOCOM	Raceway, Plugmold & Wireway	Distributor List	Oct. 02, 2014	List	20.0%	9	22
HOMAC	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
HOMAC MANUFACTURING	Standard Products	Distributor List	Oct. 02, 2014	List	29.0%	11	32
HONEYWELL COMMUNICATION & SAFETY	Communication, Electronics & Safety Products	Distributor List	Oct. 02, 2014	List	6.0%	5	7
HOUSTON WIRE & CABLE	Wire & Cable Products	Distributor List	Oct. 02, 2014	List	4.0%	4	5
HUBBELL	All Other Hubbell Companies & Products	Distributor List	Oct. 02, 2014	List	5.0%	4	6
HUBBELL	Standard Commercial Switch & Recepticle Devices	Distributor List	Oct. 02, 2014	List	57.0%	17	60
HUBBELL	Standard Industrial Switches, Straight Blade & Twist Lock Devices	Distributor List	Oct. 02, 2014	List	60.0%	18	62
HUBBELL	Raceway, Plugmold, NetSelect, Floorbox & Accessories	Distributor List	Oct. 02, 2014	List	37.0%	13	39
HUBBELL PREMISE WIRING	All other	Distributor List	Oct. 02, 2014	List	19.0%	8	21
HUBBELL PREMISE WIRING	A-Velocity Discount	Distributor List	Oct. 02, 2014	List	43.0%	14	46
HUBBELL PREMISE WIRING	Standard Products	Distributor List	Oct. 02, 2014	List	33.0%	12	36
HUBBELL QUAZITE - LENOIR CITY, INC.	Enclosures, Vaults, Wireway & Accessories	Distributor List	Oct. 02, 2014	List	4.0%	4	5
IDEAL	Standard Products	Distributor List	Oct. 02, 2014	List	25.0%	10	28
IDEAL	Tools, Testers & Accessories & All other	Distributor List	Oct. 02, 2014	List	0.0%	1	1
ILLUMINA	Communication Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
IMC NETWORKS	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
INDEPENDENT TECHNOLOGIES, INC.	Standard Products	Distributor List	Oct. 02, 2014	List	15.0%	7	17
INFINERA	Communication Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
INFINIAS	Communication Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3

INGERSOL - RAND COMPANY	Surge, Power Protection & Power Products	Distributor List	Oct. 02, 2014	List	0.0%	1	1
INGERSOL RAND COMPANIES	Nexia, Trane, Allegion & Other	Distributor List	Oct. 02, 2014	List	3.0%	3	4
INGRAM MICRO	Standard Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
INMOTION TECHNOLOGIES	Communication Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
INNOVATIVE METAL INDUSTRIES, INC.	Standard Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
INTELLITOUCH	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
INTERALIA	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
INTERALIA COMMUNICATIONS	Standard Products	Distributor List	Oct. 02, 2014	List	24.0%	10	27
INTERLOGIX	Electric Safety & Security	Distributor List	Oct. 02, 2014	List	0.0%	1	1
INTERMATIC	Standard Products	Distributor List	Oct. 02, 2014	List	40.0%	14	43
IPEX	premise Innerduct & Other products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
IPEX INC	Standard Products	Distributor List	Oct. 02, 2014	List	11.0%	6	13
JDSU	All other	Distributor List	Oct. 02, 2014	List	1.0%	1	2
JDSU	A-Velocity Products	Distributor List	Oct. 02, 2014	List	14.0%	7	16
JDSU	Standard Testers, Test Sets, Tones & Probes	Distributor List	Oct. 02, 2014	List	9.0%	6	11
JDSU	Transponder/ Multiplexer, Standard Fiber Inspection & Test	Distributor List	Oct. 02, 2014	List	26.0%	10	29
JMA CONNECTORS	Coax Cables & Connectors	Distributor List	Oct. 02, 2014	List	3.0%	3	4
JONARD INDUSTRIES CORP	All other	Distributor List	Oct. 02, 2014	List	11.0%	6	13
JONARD INDUSTRIES CORP	Standard Products	Distributor List	Oct. 02, 2014	List	26.0%	10	29
JONARD INDUSTRIES CORP	Wrap/Umrp Blts & SLV (h/v / low v) Wire Wrap & Acces.	Distributor List	Oct. 02, 2014	List	19.0%	8	21
KBC NETWORKS	Communication Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
KEYSIGHT	All Other Communication Products	Distributor List	Oct. 02, 2014	List	5.0%	4	6
KEYSIGHT	Standard Communication Products	Distributor List	Oct. 02, 2014	List	26.0%	10	29
KIDDE SAFETY	All	Distributor List	Oct. 02, 2014	List	1.0%	1	2
KLEIN	Tools, Testers, Fasteners & Accessories	Distributor List	Oct. 02, 2014	List	28.0%	11	31
KNOPP INC	Standard Communication Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
KONEXX	Communication Products	Distributor List	Oct. 02, 2014	List	6.0%	5	7
KRALOY	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
KRALOY	Standard Products	Distributor List	Oct. 02, 2014	List	29.0%	11	32
KRYLON PRODUCTS	All other	Distributor List	Oct. 02, 2014	List	19.0%	8	21
KRYLON PRODUCTS GROUP	KRYLON PRODUCTS GROUP	Distributor List	Oct. 02, 2014	List	42.0%	14	45
L.H. DOTTIE	Standard Products	Distributor List	Oct. 02, 2014	List	10.0%	6	12
LAGASSE	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
LAGASSE	Standard Products	Distributor List	Oct. 02, 2014	List	35.0%	13	38
LAIRD	Antennas & Other	Distributor List	Oct. 02, 2014	List	3.0%	3	4
LAMSON PIPE COMPANY	All Lamson & Sessions Products and Companies	Distributor List	Oct. 02, 2014	List	2.0%	2	3
LANTECH COMMUNICATION	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
L-COM / HYPERLINK	All Other Communication Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
L-COM / HYPERLINK	Standard Communication Products	Distributor List	Oct. 02, 2014	List	5.0%	4	6
L-COMP	All Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
LEICA GEOSYSTEMS	Communication Products	Distributor List	Oct. 02, 2014	List	11.0%	6	13
LENOX / AMERICAN SAW	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
LENOX / AMERICAN SAW	Tools, Testers, Fasteners & Accessories	Distributor List	Oct. 02, 2014	List	30.0%	11	33
LEVITON	Electrical Wallplates	Distributor List	Oct. 02, 2014	List	55.0%	17	58
LEVITON	Other Standard Electrical Products	Distributor List	Oct. 02, 2014	List	23.0%	10	26
LEVITON	Residential & Commercial Wiring Devices	Distributor List	Oct. 02, 2014	List	47.0%	15	50
LEVITON	Cable Mgt, Copper & Fiber Syst, Resl Solutions, Comm Plates & Housing	Distributor List	Oct. 02, 2014	List	36.0%	13	39
LEVITON	Other Communication Products	Distributor List	Oct. 02, 2014	List	5.0%	4	6
LEVITON MANUFACTURING. COMPANY, INC	A-Velocity Products	Distributor List	Oct. 02, 2014	List	65.0%	18	66
LEVITON MANUFACTURING. COMPANY, INC	B-Velocity Discount	Distributor List	Oct. 02, 2014	List	59.0%	17	61
LEVITON MANUFACTURING. COMPANY, INC	Connectors & Standard Communication Products	Distributor List	Oct. 02, 2014	List	36.0%	13	39
LEVITON MANUFACTURING. COMPANY, INC	C-Velocity Discount	Distributor List	Oct. 02, 2014	List	14.0%	7	16
LIEBERT CORPORATION	Standard Surge, GXT2, GXT3,KNURR PDU, PSA & PSI Line Int.	Distributor List	Oct. 02, 2014	List	23.0%	10	26
LIEBERT CORPORATION	ALL OTHER LIEBERT PRODUCTS	Distributor List	Oct. 02, 2014	List	1.0%	1	2
LIEBERT CORPORATION	A-Velocity	Distributor List	Oct. 02, 2014	List	30.0%	11	33
LIEBERT CORPORATION	B-Velocity Discount	Distributor List	Oct. 02, 2014	List	34.0%	12	37
LIEBERT CORPORATION	Other Standard Liebert Products	Distributor List	Oct. 02, 2014	List	17.0%	8	19
LIEBERT CORPORATION	PSP STAND BY	Distributor List	Oct. 02, 2014	List	23.0%	10	26
LIEBERT CORPORATION	Standard UPS Products	Distributor List	Oct. 02, 2014	List	21.0%	9	24
LINX DIV / ITW LINX	All other	Distributor List	Oct. 02, 2014	List	9.0%	6	11
LINX DIV / ITW LINX	BLDG ENT PROT	Distributor List	Oct. 02, 2014	List	18.0%	8	20
LINX DIV / ITW LINX	PROTECTOR MODULE	Distributor List	Oct. 02, 2014	List	18.0%	8	20
LINX DIV / ITW LINX	ULTRA LINX	Distributor List	Oct. 02, 2014	List	18.0%	8	20
LUCENT / ALCATEL / AVAYA	Communication Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
LUTRON	Standard Products	Distributor List	Oct. 02, 2014	List	31.0%	12	34
LYNN ELECTRONICS	Media Converters & All Other Products	Distributor List	Oct. 02, 2014	List	11.0%	6	13
LYNN ELECTRONICS	POWER CORDS	Distributor List	Oct. 02, 2014	List	29.0%	11	32
LYNN ELECTRONICS	PVC and Plenum Telco Cable Assemblies	Distributor List	Oct. 02, 2014	List	21.0%	9	24
LYNN ELECTRONICS CORP	A-Velocity discount	Distributor List	Oct. 02, 2014	List	53.0%	16	56
LYNN ELECTRONICS CORP	Standard Cords & Molded Cable Assemblies	Distributor List	Oct. 02, 2014	List	36.0%	13	39
LYON, LLC	Standard Products	Distributor List	Oct. 02, 2014	List	0.0%	1	1
MACLEAN POWER SYSTEMS	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
MACLEAN POWER SYSTEMS	CONTINENTAL ELECTRIC (CNE) & MACLEAN-DIXIE	Distributor List	Oct. 02, 2014	List	0.0%	1	1
MACLEAN POWER SYSTEMS	MACLEAN-DIXIE	Distributor List	Oct. 02, 2014	List	0.0%	1	1
MACLEAN POWER SYSTEMS	Standard Products	Distributor List	Oct. 02, 2014	List	16.0%	8	18
MAG LIGHT / MAG INSTRUMENT	Flashlights & Batteries	Distributor List	Oct. 02, 2014	List	0.0%	1	1
MAJOR CUSTOM CABLE	Standard Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
MAJOR CUSTOM CABLE INC	Standard Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
MARLEY / Q-MARK	Heating, Cooling & Ventilation	Distributor List	Oct. 02, 2014	List	45.0%	15	48
Marmon Group Companies	Communication, Wire, Cable and Security Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
MAXCELL	Communication Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
MAXI-SIGNAL	Standard Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
MECA	DAS and Other Communication	Distributor List	Oct. 02, 2014	List	3.0%	3	4
MECA ELECTRONICS	Communication Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
MELTRIC	Communication Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
MERU	WIFI	Distributor List	Oct. 02, 2014	List	3.0%	3	4

METRO TEL	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
METRO TEL	Standard Communication Products	Distributor List	Oct. 02, 2014	List	20.0%	9	22
MGE UPS SYSTEMS	Surge, Power Protection & Power Products	Distributor List	Oct. 02, 2014	List	8.0%	6	10
MICROLAB	All	Distributor List	Oct. 02, 2014	List	3.0%	3	4
MINERALLAC	Standard Conduit Fittings	Distributor List	Oct. 02, 2014	List	37.0%	13	39
MINUTE MAN	Standard Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
MITEL	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
MITEL	Standard Products	Distributor List	Oct. 02, 2014	List	11.0%	6	13
MOHAWK WIRE + CABLE	ALL OTHER Wire & Cable Products	Distributor List	Oct. 02, 2014	List	5.0%	4	6
MOHAWK WIRE + CABLE	OTHER STANDARD PRODUCTS	Distributor List	Oct. 02, 2014	List	37.0%	13	39
MOHAWK WIRE + CABLE	STANDARD 10G CAT 6 AUGMENTED NON-PLENUM & PLENUM	Distributor List	Oct. 02, 2014	List	41.0%	14	44
MOHAWK WIRE + CABLE	STANDARD CAT SEP 4P, SENP 4PR, 5EXHNP, 5EXP & OSP CABLES	Distributor List	Oct. 02, 2014	List	41.0%	14	44
MOHAWK WIRE + CABLE CO	A-Velocity Discount	Distributor List	Oct. 02, 2014	List	68.0%	19	68
MOHAWK WIRE + CABLE CO	B-Velocity Discount	Distributor List	Oct. 02, 2014	List	61.0%	18	63
MOHAWK WIRE + CABLE CO	CAT 6P & 6NP ADVANCENET, 6P & 6NP 6LAN CABLES	Distributor List	Oct. 02, 2014	List	41.0%	14	44
MOLEX CORP	Wiring Devices & Telecom	Distributor List	Oct. 02, 2014	List	0.0%	1	1
MOSAIC	Standard Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
MOTOROLA	All Other Communication Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
MOTOROLA	Standard Products	Distributor List	Oct. 02, 2014	List	19.0%	8	21
MOTOROLA	TALKABOUT	Distributor List	Oct. 02, 2014	List	10.0%	6	12
MRV COMMUNICATIONS	Standard Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
MULBERRY	Wiring Devices - Face Plates & Accessories	Distributor List	Oct. 02, 2014	List	36.0%	13	39
MULTI-LINK	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
MULTI-LINK	Standard Electronic Product	Distributor List	Oct. 02, 2014	List	14.0%	7	16
MULTI-LINK INC	Standard Communication Products	Distributor List	Oct. 02, 2014	List	30.0%	11	33
MULTI-TECH SYSTEMS	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
MULTI-TECH SYSTEMS	Standard Products	Distributor List	Oct. 02, 2014	List	16.0%	8	18
NATIONAL PIPE & PLASTICS INC	Standard Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
NEC CORPORATION OF AMERICA	124I CONTRACT & All Other Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
NEC CORPORATION OF AMERICA	Standard Products	Distributor List	Oct. 02, 2014	List	28.0%	11	31
NEPTCO, INC.	All	Distributor List	Oct. 02, 2014	List	15.0%	7	17
NEPTCO, INC.	A-Velocity Discount	Distributor List	Oct. 02, 2014	List	62.0%	18	64
NEPTCO, INC.	B-Velocity Discount	Distributor List	Oct. 02, 2014	List	52.0%	16	55
NETSOURCE INC	Standard Communication Products	Distributor List	Oct. 02, 2014	List	8.0%	6	10
NEWARK ELECTRONICS	Electronics and Accessories	Distributor List	Oct. 02, 2014	List	2.0%	2	3
NEWBASIS WEST LLC	Standard Communication Products	Distributor List	Oct. 02, 2014	List	15.0%	7	17
NEWTON INSTRUMENT	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
NEWTON INSTRUMENT CO	Standard Equipment	Distributor List	Oct. 02, 2014	List	30.0%	11	33
NICE SYSTEMS	Standard Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
NITEK	Time Switches & Signalling	Distributor List	Oct. 02, 2014	List	0.0%	1	1
NORTEL	Phone Equipment	Distributor List	Oct. 02, 2014	List	2.0%	2	3
NORTHSTAR BATTERY	Communication Products	Distributor List	Oct. 02, 2014	List	13.0%	7	15
NOYES	Standard Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
NTE ELECTRONICS	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
NTE ELECTRONICS	Standard Communication Products	Distributor List	Oct. 02, 2014	List	26.0%	10	29
OATEY	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
OATEY	Standard Products	Distributor List	Oct. 02, 2014	List	29.0%	11	32
OBBERON	Enclosures	Distributor List	Oct. 02, 2014	List	5.0%	4	6
OFS FITELE	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
OFS FITELE, LLC	Standard Products	Distributor List	Oct. 02, 2014	List	27.0%	11	30
OIS	Communication Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
OK INDUSTRIES	Standard Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
OKONITE	Communication Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
OLDCASTLE PRECAST	All other	Distributor List	Oct. 02, 2014	List	0.0%	1	1
OLDCASTLE PRECAST	Carson Industries, OC04 Heavy Wall, Other Oldcastle OPE	Distributor List	Oct. 02, 2014	List	9.0%	6	11
OLDCASTLE PRECAST	OC (OPE), SYNERTEC, OC02, OC03, OC07 & Other Standard Products	Distributor List	Oct. 02, 2014	List	14.0%	7	16
OMNI CABLE CORP	Wire & Cable Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
OMRON	Communication & Electronic Components	Distributor List	Oct. 02, 2014	List	2.0%	2	3
ONEAC CORPORATION	Communication Products	Distributor List	Oct. 02, 2014	List	10.0%	6	12
OPTICAL CABLE CORP	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
OPTICAL CABLE CORP.	Standard Cable Products	Distributor List	Oct. 02, 2014	List	15.0%	7	17
ORTRONICS INCORPORATED / LeGRAND	All Other Ortronics & LeGRAND Communication Products	Distributor List	Oct. 02, 2014	List	5.0%	4	6
ORTRONICS INCORPORATED / LeGRAND	A-Velocity Discount	Distributor List	Oct. 02, 2014	List	46.0%	15	49
ORTRONICS INCORPORATED / LeGRAND	NON MOD DISTR	Distributor List	Oct. 02, 2014	List	15.0%	7	17
ORTRONICS INCORPORATED / LeGRAND	Standard Products	Distributor List	Oct. 02, 2014	List	32.0%	12	35
P&R TECHNOLOGIES	Communication Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
P.K. NEUSES	Communication Products	Distributor List	Oct. 02, 2014	List	16.0%	8	18
PALADIN CORP	Standard Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
PANAMAX	Standard Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
PANASONIC	2 & 4 PT VC Process Systems, KX-TA24, Security Cam & Wireless Pro	Distributor List	Oct. 02, 2014	List	8.0%	6	10
PANASONIC	30B10/60B10, Standard Corded & Cordless, Dgtl PBX & KX-TD Access.	Distributor List	Oct. 02, 2014	List	15.0%	7	17
PANASONIC	ALL OTHER Panasonic Products & companies	Distributor List	Oct. 02, 2014	List	3.0%	3	4
PANASONIC	IP PRODUCTS & LIGHTING PRODUCTS	Distributor List	Oct. 02, 2014	List	0.0%	1	1
PANASONIC CONSUMER ELECTRONICS	KSU-LESS PHN & FAX MACHINES	Distributor List	Oct. 02, 2014	List	33.0%	12	36
PANAVISE PRODUCTS INC.	Standard Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
PANDUIT CORP	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
PANDUIT CORP	A-Velocity Discount	Distributor List	Oct. 02, 2014	List	46.0%	15	49
PANDUIT CORP	B-Velocity Discount	Distributor List	Oct. 02, 2014	List	43.0%	14	46
PANDUIT CORP	C-Velocity Products	Distributor List	Oct. 02, 2014	List	40.0%	14	43
PANDUIT CORP	D-Velocity Discount	Distributor List	Oct. 02, 2014	List	34.0%	12	37
PANDUIT CORP	Printers, Labeling Systems and Accessories	Distributor List	Oct. 02, 2014	List	3.0%	3	4
PANDUIT CORP	Raceway, Boxes, Faceplates & Fittings	Distributor List	Oct. 02, 2014	List	24.0%	10	27
PANDUIT CORP	Standard Cable Ties & Cable Tie Accessories - Bulk Pack	Distributor List	Oct. 02, 2014	List	27.0%	11	30
PANDUIT CORP	Standard Cable Ties & Cable Tie Accessories - Standard Pack	Distributor List	Oct. 02, 2014	List	48.0%	15	51
PANDUIT CORP	Standard Stainless Steel Products	Distributor List	Oct. 02, 2014	List	12.0%	7	14
PANDUIT CORP	Standard Terminals - Bulk Pack	Distributor List	Oct. 02, 2014	List	22.0%	9	25

PANDUIT CORP	Standard Terminals - Standard Pack	Distributor List	Oct. 02, 2014	List	55.0%	17	58
PANDUIT CORP	Tools	Distributor List	Oct. 02, 2014	List	0.0%	1	1
PANDUIT CORP	Wire Identification Products	Distributor List	Oct. 02, 2014	List	34.0%	12	37
PANDUIT CORP	Wiring Duct & Covers	Distributor List	Oct. 02, 2014	List	26.0%	10	29
PANDUIT CORP - TELECOM PRODUCTS	All Other Communication Products	Distributor List	Oct. 02, 2014	List	8.0%	6	10
PANDUIT CORP - TELECOM PRODUCTS	MN1 POWER OVER ETHERNET DPOE PANELS	Distributor List	Oct. 02, 2014	List	1.0%	1	2
PANDUIT CORP - TELECOM PRODUCTS	Standard NC: CO,RK,FB,FR,E,NK,OU & PV Products	Distributor List	Oct. 02, 2014	List	21.0%	9	24
PANDUIT CORP - TELECOM PRODUCTS	Standard Cat 5 & 6 Plenum & Non-Plenum Cable	Distributor List	Oct. 02, 2014	List	21.0%	9	24
PANDUIT CORP - TELECOM PRODUCTS	Standard CO1,CO2,CO9,CB1,CB2,RK1,FR1-3, FB75,IE1,IE2,NK 1-3 Products	Distributor List	Oct. 02, 2014	List	21.0%	9	24
PANDUIT CORP - TELECOM PRODUCTS	Standard CO3,CO4, RK2,FB1-4, OU1,TK5E, TK6,TK53,CO2A-C,CO5-6 Products	Distributor List	Oct. 02, 2014	List	31.0%	12	34
PANDUIT CORP - TELECOM PRODUCTS	Standard Dist Fibr, Fbr Cordage, O/S Plt Fbr, Pwr Outlets/Cabinets	Distributor List	Oct. 02, 2014	List	21.0%	9	24
PARA SYSTEMS	All other	Distributor List	Oct. 02, 2014	List	3.0%	3	4
PARA SYSTEMS	ENTERPRISE	Distributor List	Oct. 02, 2014	List	25.0%	10	28
PARA SYSTEMS INC	A-Velocity Discount	Distributor List	Oct. 02, 2014	List	37.0%	13	39
PARA SYSTEMS INC	Standard Products	Distributor List	Oct. 02, 2014	List	33.0%	12	36
PARADYNE	Standard Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
PASS & SEYMOUR, INC.	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
PASS & SEYMOUR, INC.	Standard Products	Distributor List	Oct. 02, 2014	List	31.0%	12	34
PATRIOT ALUMINUM PRODUCTS	Solar, Racking and Conduit Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
PAXTON-ACCESS	A-Velocity Discount	Distributor List	Oct. 02, 2014	List	42.0%	14	45
PC SYSTEMS	Standard Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
PCT INTERNATIONAL	Standard Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
PELCO	All Other Communication Products	Distributor List	Oct. 02, 2014	List	5.0%	4	6
PELCO	Standard Communication Products	Distributor List	Oct. 02, 2014	List	26.0%	10	29
PELICAN PRODUCTS INC	Standard Products	Distributor List	Oct. 02, 2014	List	5.0%	4	6
PENTAIR COMPANIES	Standard Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
PENTAIR THERMAL MANAGEMENT	All	Distributor List	Oct. 02, 2014	List	1.0%	1	2
PERMA-COTE	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
PERMA-COTE	Standard Communication Products	Distributor List	Oct. 02, 2014	List	27.0%	11	30
PHASETRONICS / MOTORTRONICS	Standard Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
PHOENIX CONTACT	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
PHOENIX CONTACT	Standard Products	Distributor List	Oct. 02, 2014	List	21.0%	9	24
PICO DIGITAL INC	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
PLANT EQUIPMENT	Standard Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
PLANTRONICS / Santa Cruz	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
PLANTRONICS / Santa Cruz	A-Velocity Discount	Distributor List	Oct. 02, 2014	List	65.0%	18	66
PLANTRONICS / Santa Cruz	B-Velocity Discount	Distributor List	Oct. 02, 2014	List	50.0%	16	53
PLANTRONICS / Santa Cruz	MOBILE HDSTS	Distributor List	Oct. 02, 2014	List	48.0%	15	51
PLANTRONICS / Santa Cruz	Spares, Accessories & Lucent Logo	Distributor List	Oct. 02, 2014	List	45.0%	15	48
PLANTRONICS / Santa Cruz	Standard Products	Distributor List	Oct. 02, 2014	List	39.0%	13	42
PLATT LUGGAGE, INC.	Tools, Tool Cases & Accessories	Distributor List	Oct. 02, 2014	List	0.0%	1	1
POLYCOM, INCORPORATED	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
POLYCOM, INCORPORATED	A-Velocity Discount	Distributor List	Oct. 02, 2014	List	44.0%	15	47
POLYCOM, INCORPORATED	Standard Products	Distributor List	Oct. 02, 2014	List	35.0%	13	38
PORCELIN PRODUCTS	Standard Products	Distributor List	Oct. 02, 2014	List	0.0%	1	1
PORTAFAB-B780	Standard Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
PORTA-SYSTEMS	Standard Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
POTTER BRUMFIELD	Standard Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
POWER SONIC CORP	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
POWER SONIC CORP	Standard Products	Distributor List	Oct. 02, 2014	List	26.0%	10	29
POWERSINE	All Other Communication Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
POWERSINE	A-Velocity Discount	Distributor List	Oct. 02, 2014	List	25.0%	10	28
POWERSMITHS INT CORP	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
PREFORMED LINE PRODS	All	Distributor List	Oct. 02, 2014	List	2.0%	2	3
PREMAX	Communication Products	Distributor List	Oct. 02, 2014	List	10.0%	6	12
PRIMEX MANUFACTURING LTD	Standard Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
PRONTO NETWORKS	Communication Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
PRYSMIAN CABLE / DRAKA	Standard Products	Distributor List	Oct. 02, 2014	List	10.0%	6	12
PYRAMID INDUSTRIES	Standard Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
QUIKTRON, INC.	All	Distributor List	Oct. 02, 2014	List	16.0%	8	18
QUINTUM TECHNOLOGIES	Communication Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
RACEWAYS TECHNOLOGY & MANUFACTURING	Standard Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
RACO MANUFACTURING	Standard Products	Distributor List	Oct. 02, 2014	List	0.0%	1	1
RAD DATA	Communication Products	Distributor List	Oct. 02, 2014	List	17.0%	8	19
Raritan Communication	Communication Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
RAYOVAC	Alkaline Indus Individual - Flashlights & Batteries - Alkaline Industrial Individual	Distributor List	Oct. 02, 2014	List	48.0%	15	51
RAYOVAC	Alkaline Indus Pack - 122N-HEAVY DUTY INDUSTRIAL	Distributor List	Oct. 02, 2014	List	28.0%	11	31
RAYOVAC	All other	Distributor List	Oct. 02, 2014	List	22.0%	9	25
RAYOVAC	Flashlights & Batteries-Flashlights & Accessories	Distributor List	Oct. 02, 2014	List	28.0%	11	31
RAYTEC	Communication Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
RCI CUSTOM PRODUCTS	Standard Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
READYLINKS	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
READYLINKS	Communication Products	Distributor List	Oct. 02, 2014	List	29.0%	11	32
REDBACK NETWORKS INC	Standard Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
RFS	Coax Cables & Connectors	Distributor List	Oct. 02, 2014	List	3.0%	3	4
RITTAL CORP	Standard Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
ROANWELL	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
ROANWELL	Standard Communication Products	Distributor List	Oct. 02, 2014	List	25.0%	10	28
ROHN	Antennas & Other	Distributor List	Oct. 02, 2014	List	3.0%	3	4
RSCC WIRE & CABLE LLC	RSCC W&C And Marmon Group	Distributor List	Oct. 02, 2014	List	2.0%	2	3
SALISBURY	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
SALISBURY	Standard Products	Distributor List	Oct. 02, 2014	List	26.0%	10	29
SAMSUNG COMMUNICATION	ALL OTHER COMMUNICATION PRODUCTS	Distributor List	Oct. 02, 2014	List	2.0%	2	3
SAMSUNG COMMUNICATION	Communication Products	Distributor List	Oct. 02, 2014	List	8.0%	6	10
SCHNEIDER COMPANIES	Communication Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
SEALCO	Data Center Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3

SECO	All other	Distributor List	Oct. 02, 2014	List	3.0%	3	4
SECO	Standard Communication Products	Distributor List	Oct. 02, 2014	List	22.0%	9	25
SELECTA PRODUCTS INC	Selecta Switch & Other	Distributor List	Oct. 02, 2014	List	3.0%	3	4
SEMTRON INC	Standard Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
SENECA DATA	Communication Products, Data Storage & Other	Distributor List	Oct. 02, 2014	List	2.0%	2	3
SENSAPHONE	All other	Distributor List	Oct. 02, 2014	List	0.0%	1	1
SENSAPHONE	SCADA & INDUSTRIAL MODELS	Distributor List	Oct. 02, 2014	List	24.0%	10	27
SENSAPHONE	SENSAPHONE 1104	Distributor List	Oct. 02, 2014	List	32.0%	12	35
SERVER TECHNOLOGY	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
SERVER TECHNOLOGY INC	Standard Products	Distributor List	Oct. 02, 2014	List	21.0%	9	24
SEVES USA	Insulators & Other Products	Distributor List	Oct. 02, 2014	List	10.0%	6	12
SEYMOUR - SMITH	Conduit Bodies, Boxes, Connectors & Fittings	Distributor List	Oct. 02, 2014	List	0.0%	1	1
SHAT-R-SHIELD	Lamps & Lighting Products	Distributor List	Oct. 02, 2014	List	10.0%	6	12
SHURE	Communication Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
SIEMENS	Standard Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
SIGNAMAX CONNECTIVITY SYSTEMS	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
SIGNAMAX CONNECTIVITY SYSTEMS	Standard Products	Distributor List	Oct. 02, 2014	List	30.0%	11	33
SIMPSON ELECTRIC CO	All	Distributor List	Oct. 02, 2014	List	1.0%	1	2
SMARTER ITS	Communication Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
SNAKE TRAY	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
SNAKE TRAY	Standard Products	Distributor List	Oct. 02, 2014	List	35.0%	13	38
SNAP-ON	Communication Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
SOLID DAS	All	Distributor List	Oct. 02, 2014	List	5.0%	4	6
SOUTHWEST DATA	Standard Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
SPC TECHNOLOGY	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
SPECIFIED TECHNOLOGIES	Conduit Bodies, Boxes, Connectors, Fittings & Other Products	Distributor List	Oct. 02, 2014	List	9.0%	6	11
STANDARD ENTERPRISES, INC.	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
STANDARD ENTERPRISES, INC.	Lamps & Lighting Products	Distributor List	Oct. 02, 2014	List	30.0%	11	33
STREAMLIGHT	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
STREAMLIGHT	Standard Products	Distributor List	Oct. 02, 2014	List	34.0%	12	37
STRONGWELL	Conduit Bodies, Boxes, Connectors & Fittings	Distributor List	Oct. 02, 2014	List	0.0%	1	1
STRUTHERS - DUNN	Load Centers, Circuit Breakers & Safety Switches	Distributor List	Oct. 02, 2014	List	0.0%	1	1
STUDIO TECHNOLOGIES INC	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
SUPERIOR ESSEX INTERNATIONAL LP	A-Velocity Discount	Distributor List	Oct. 02, 2014	List	60.0%	18	62
SUPERIOR ESSEX INTERNATIONAL LP	B-Velocity Discount	Distributor List	Oct. 02, 2014	List	56.0%	17	59
SUPERIOR ESSEX INTERNATIONAL LP	Coax Cables & All Other Communication Products	Distributor List	Oct. 02, 2014	List	11.0%	6	13
SUPERIOR ESSEX INTERNATIONAL LP	C-Velocity Products	Distributor List	Oct. 02, 2014	List	46.0%	15	49
SUPERIOR ESSEX INTERNATIONAL LP	Other Standard Products	Distributor List	Oct. 02, 2014	List	32.0%	12	35
SUPERIOR ESSEX INTERNATIONAL LP	Standard Inside & Outside Plant, PE89 Aluminum	Distributor List	Oct. 02, 2014	List	34.0%	12	37
SUPERSTRUT CORP.	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
SUPERSTRUT CORP.	Conduit, Channel & Fittings	Distributor List	Oct. 02, 2014	List	22.0%	9	25
SUPPRESSURGE	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
SURECALL	Signal Boosters	Distributor List	Oct. 02, 2014	List	3.0%	3	4
SURGE SUPPRESSION INC	Communication Products	Distributor List	Oct. 02, 2014	List	5.0%	4	6
SUTTLE APPARATUS	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
SUTTLE APPARATUS	Standard Communication Products	Distributor List	Oct. 02, 2014	List	25.0%	10	28
SYNCO CHEMICAL	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
SYNCO CHEMICAL	Standard Communication Products	Distributor List	Oct. 02, 2014	List	29.0%	11	32
TAY-MAC CORPORATION	Conduit Bodies, Boxes, Connectors & Fittings	Distributor List	Oct. 02, 2014	List	0.0%	1	1
TE CONNECTIVITY	749 COLD APPLIED LV, B11 PRPH & E33 RAYSULATE MARK SYT	Distributor List	Oct. 02, 2014	List	8.0%	6	10
TE CONNECTIVITY	751 COLD APPLIED MV, 752 HT SHR MV & 760 RAYSULATE	Distributor List	Oct. 02, 2014	List	1.0%	1	2
TE CONNECTIVITY	A-Velocity Discount	Distributor List	Oct. 02, 2014	List	53.0%	16	56
TE CONNECTIVITY	B-Velocity Discount	Distributor List	Oct. 02, 2014	List	45.0%	15	48
TE CONNECTIVITY	DAS & ALL OTHER	Distributor List	Oct. 02, 2014	List	5.0%	4	6
TE CONNECTIVITY	Standard Products	Distributor List	Oct. 02, 2014	List	33.0%	12	36
TE CONNECTIVITY NETWORKS INC	A-Velocity Discount	Distributor List	Oct. 02, 2014	List	45.0%	15	48
TE CONNECTIVITY NETWORKS INC	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
TEC INTERNATIONAL	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
TEC INTERNATIONAL	Standard Communication Products	Distributor List	Oct. 02, 2014	List	21.0%	9	24
TECH DATA	Communication Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
TECH PRODUCTS INC	Standard Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
TECH SPRAY	Communication Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
TECHNICAL CONSUMER PRODUCTS	Communication Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
TECHNICAL CONSUMER PRODUCTS, INC (TCP)	All other	Distributor List	Oct. 02, 2014	List	2.0%	2	3
TECHNICAL CONSUMER PRODUCTS, INC (TCP)	Standard Products	Distributor List	Oct. 02, 2014	List	51.0%	16	54
TEKO DAS	DAS and Other	Distributor List	Oct. 02, 2014	List	3.0%	3	4
TELCO SYSTEMS	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
TELCO SYSTEMS	Standard Communication Products	Distributor List	Oct. 02, 2014	List	21.0%	9	24
TELCORE	Standard Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
TELEBYTE TECHNOLOGY INC	Standard Products	Distributor List	Oct. 02, 2014	List	10.0%	6	12
TELECT INC	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
TELECT INC	A-Velocity Discount	Distributor List	Oct. 02, 2014	List	43.0%	14	46
TELECT INC	DS1 & DS3 PRODUCTS & MISC PANEL	Distributor List	Oct. 02, 2014	List	21.0%	9	24
TELECT INC	Standard Products	Distributor List	Oct. 02, 2014	List	31.0%	12	34
TELEDIX	Standard Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
TELEDIX CORP.	Conduit Bodies, Boxes, Connectors & Fittings	Distributor List	Oct. 02, 2014	List	0.0%	1	1
TELEMATRIX	Standard Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
TELEX COMMUNICATIONS	Communication Products	Distributor List	Oct. 02, 2014	List	5.0%	4	6
TELLABS	Communication Products	Distributor List	Oct. 02, 2014	List	5.0%	4	6
TELSTRAT INTERNATIONAL	Communication Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
TELTREND INC	Standard Communication Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
THE BATTERY CENTER, INC.	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
THE BATTERY CENTER, INC.	Stock Flashlights & Batteries	Distributor List	Oct. 02, 2014	List	25.0%	10	28
THE ELECTRIC CONTROLLER	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
THE ELECTRIC CONTROLLER	Standard Communication Products	Distributor List	Oct. 02, 2014	List	29.0%	11	32
THE OKONITE COMPANY	Wire & Cable Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4

THE SIEMON COMPANY	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
THE SIEMON COMPANY	A-Velocity Discount	Distributor List	Oct. 02, 2014	List	43.0%	14	46
THE SIEMON COMPANY	Standard Products	Distributor List	Oct. 02, 2014	List	34.0%	12	37
THOMAS & BETTS	All Other Thomas & Betts Companies & Products	Distributor List	Oct. 02, 2014	List	0.0%	1	1
THOMAS & BETTS	Standard Grounding Products	Distributor List	Oct. 02, 2014	List	50.0%	16	53
THOMAS & BETTS	Standard Terminal Connectors & TY-Duct Products	Distributor List	Oct. 02, 2014	List	60.0%	18	62
THOMAS & BETTS / STEEL CITY	Fittings - Standard Commercial & Commercial EMT Fittings	Distributor List	Oct. 02, 2014	List	83.0%	20	72
THOMAS & BETTS / STEEL CITY	Fittings - Standard Commercial Die Cast Fittings, Clips & Hangers	Distributor List	Oct. 02, 2014	List	66.0%	19	67
THOMAS & BETTS / STEEL CITY	Fittings - Standard Steel Boxes	Distributor List	Oct. 02, 2014	List	83.0%	20	72
THOMAS & BETTS COMMUNICATION PRODUCTS	Standard Communication Products	Distributor List	Oct. 02, 2014	List	10.0%	6	12
THOMAS & BETTS CORP - ELECTRICAL	Standard Color Keyed Comp Conn & Lugs, Conduit Bodies & ID Products	Distributor List	Oct. 02, 2014	List	66.0%	19	67
TII TECHNOLOGIES	All other	Distributor List	Oct. 02, 2014	List	7.0%	5	8
TII TECHNOLOGIES, INC.	Standard Communication Products	Distributor List	Oct. 02, 2014	List	25.0%	10	28
TIMES FIBER COMMUNICATION	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
TIMES FIBER COMMUNICATION	Standard Communication Products	Distributor List	Oct. 02, 2014	List	29.0%	11	32
TIMES MICROWAVE SYSTEMS	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
TIMES MICROWAVE SYSTEMS INC	Standard Communication Products	Distributor List	Oct. 02, 2014	List	26.0%	10	29
TJ COPE INC	Standard Communication Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
TMC CORPORATION	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
TMC CORPORATION	A-Velocity Discount	Distributor List	Oct. 02, 2014	List	43.0%	14	46
TMC CORPORATION	Standard Products	Distributor List	Oct. 02, 2014	List	24.0%	10	27
TONE COMMANDER SYSTEMS INC	All other	Distributor List	Oct. 02, 2014	List	3.0%	3	4
TONE COMMANDER SYSTEMS INC	A-Velocity Discount	Distributor List	Oct. 02, 2014	List	18.0%	8	20
TONE COMMANDER SYSTEMS INC	ISDN TELEPHONE LAB	Distributor List	Oct. 02, 2014	List	28.0%	11	31
TOSHIBA AMERICA	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
TOSHIBA AMERICA	IPR RECORDERS & SPEC ACCESS 35/35/25	Distributor List	Oct. 02, 2014	List	11.0%	6	13
TOSHIBA AMERICA	Standard Products	Distributor List	Oct. 02, 2014	List	42.0%	14	45
TRAFFIC SIGNAL CONTROLS INC	Standard Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
TRANSITION NETWORKS	All Other Products	Distributor List	Oct. 02, 2014	List	16.0%	8	18
TRANSITION NETWORKS	A-Velocity Discount	Distributor List	Oct. 02, 2014	List	33.0%	12	36
TRANSECTOR SYSTEMS	All	Distributor List	Oct. 02, 2014	List	11.0%	6	13
TRANSWORLD PRODUCTS, INCORPORATED	Standard Communication Products	Distributor List	Oct. 02, 2014	List	9.0%	6	11
TRIAD FLOORS	All	Distributor List	Oct. 02, 2014	List	9.0%	6	11
TRIAD FLOORS	A-Velocity Discount	Distributor List	Oct. 02, 2014	List	26.0%	10	29
TRIOLOGY COMMUNICATIONS	Communication Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
TRIPP LITE MANUFACTURING COMPANY	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
TRIPP LITE MANUFACTURING COMPANY	A-Velocity Discount	Distributor List	Oct. 02, 2014	List	48.0%	15	51
TRIPP LITE MANUFACTURING COMPANY	MISC ACCESSORIES	Distributor List	Oct. 02, 2014	List	23.0%	10	26
TRIPP LITE MANUFACTURING COMPANY	Standard Communication Products	Distributor List	Oct. 02, 2014	List	32.0%	12	35
TT SYSTEMS CORP.	Standard Communication Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
TURCK	Standard Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
TURNER EQUIPMENT COMPANY INC	Standard Communication Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
TYCO ELECTRONICS - AMP NETCONNECT	All Other Tyco / AMP Products	Distributor List	Oct. 02, 2014	List	5.0%	4	6
TYCO ELECTRONICS - AMP NETCONNECT	Other Communication Products	Distributor List	Oct. 02, 2014	List	29.0%	11	32
TYCO ELECTRONICS - AMP NETCONNECT	Standard Communication Products	Distributor List	Oct. 02, 2014	List	21.0%	9	24
U.S. ROBOTICS	Standard Communication Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
ULTRATEC	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
ULTRATEC	Standard Communication Products	Distributor List	Oct. 02, 2014	List	18.0%	8	20
UNIDEN	All other	Distributor List	Oct. 02, 2014	List	3.0%	3	4
UNIDEN	Standard Communication Products	Distributor List	Oct. 02, 2014	List	21.0%	9	24
UNIQUE FIRE	Communication Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
UNITED COPPER INDUSTRIES	Standard Communication Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
UNITED TECHNOLOGIES - COMPANIES	Edwards, Vigilant, Dukane & Other	Distributor List	Oct. 02, 2014	List	3.0%	3	4
URASEAL INC	Standard Communication Products	Distributor List	Oct. 02, 2014	List	10.0%	6	12
USA TECHNOLOGIES	Communication Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
UTC FIRE AND SECURITY AMERICAS CORP.	A-Velocity Discount	Distributor List	Oct. 02, 2014	List	13.0%	7	15
UTC FIRE AND SECURITY AMERICAS CORP.	Standard Communication Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
VALCOM INC	All Other Paging, Signaling & Valcom Products	Distributor List	Oct. 02, 2014	List	5.0%	4	6
VALCOM INC	A-Velocity Discount & Multipath Products	Distributor List	Oct. 02, 2014	List	44.0%	15	47
VALCOM INC	MUSIC FOR LIFE	Distributor List	Oct. 02, 2014	List	0.0%	1	1
VALCOM INC	Standard Communication Products	Distributor List	Oct. 02, 2014	List	31.0%	12	34
VARI-TRONICS	Standard Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
VELCRO USA	Standard Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
VERAMARK TECHNOLOGIES	Standard Communication Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
VERILINK	Standard Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
VERSO TECHNOLOGIES, INC.	Standard Communication Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
VERTICAL COMMUNICATIONS	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
VERTICAL COMMUNICATIONS	Standard Communication Products	Distributor List	Oct. 02, 2014	List	26.0%	10	29
VICTOR INSULATORS INC	Standard Communication Products	Distributor List	Oct. 02, 2014	List	5.0%	4	6
VIKING ELECTRONICS INCORPORATED	All Other Paging, Phones, Dialers & Viking Communication Products	Distributor List	Oct. 02, 2014	List	11.0%	6	13
VIKING ELECTRONICS INCORPORATED	A-Velocity Discount	Distributor List	Oct. 02, 2014	List	57.0%	17	60
VIKING ELECTRONICS INCORPORATED	Standard Communication Products	Distributor List	Oct. 02, 2014	List	39.0%	13	42
VISCOUNT	Communication Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
VIVOTEK	Standard Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
VODAVI / VERTICAL COMMUNICATIONS	MBX, Summit & All Other Vodavi Communication Product	Distributor List	Oct. 02, 2014	List	5.0%	4	6
VODAVI COMMUNICATIONS SYSTEMS INC	308 Key System Packages & IP Telephone Systems	Distributor List	Oct. 02, 2014	List	20.0%	9	22
VODAVI COMMUNICATIONS SYSTEMS INC	A-Velocity Discount	Distributor List	Oct. 02, 2014	List	42.0%	14	45
VODAVI COMMUNICATIONS SYSTEMS INC	Standard Communication Products	Distributor List	Oct. 02, 2014	List	31.0%	12	34
VTECH COMMUNICATIONS	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
VTECH COMMUNICATIONS	Standard Communication Products	Distributor List	Oct. 02, 2014	List	36.0%	13	39
VTECH COMMUNICATIONS INC	MISC PHONES AND ACCES	Distributor List	Oct. 02, 2014	List	46.0%	15	49
VUANCE, INC.	Communication Products	Distributor List	Oct. 02, 2014	List	31.0%	12	34
VXI CORP	Standard Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
VYNICKER ENCLOSURE	All	Distributor List	Oct. 02, 2014	List	19.0%	8	21
WABER	Communication Products	Distributor List	Oct. 02, 2014	List	19.0%	8	21
WERNER LADDER	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6

WERNER LADDER	Ladders	Distributor List	Oct. 02, 2014	List	40.0%	14	43
WEST PENN WIRE	Wire & Cable	Distributor List	Oct. 02, 2014	List	0.0%	1	1
WESTELL / CSI / CELLULAR SPECIALTIES	Antennas & Other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
WESTELL INC.	All	Distributor List	Oct. 02, 2014	List	7.0%	5	8
WHEELOCK / COOPER	Paging & Signaling	Distributor List	Oct. 02, 2014	List	0.0%	1	1
WHEELOCK / COOPER	Bells & Strobes	Distributor List	Oct. 02, 2014	List	0.0%	1	1
WILSON	Signal Boosters	Distributor List	Oct. 02, 2014	List	3.0%	3	4
WIREMOLD CO	All Other Raceway & Plugmold	Distributor List	Oct. 02, 2014	List	0.0%	1	1
WIREMOLD CO	A-Velocity Discount	Distributor List	Oct. 02, 2014	List	43.0%	14	46
WIREMOLD CO	CONVIA ENABLED PRODUCT & INTERLINK CB	Distributor List	Oct. 02, 2014	List	10.0%	6	12
WIREMOLD CO	NONMETALLIC RACEWAY/DUCT & ALUMINUM RACEWAY SYSTEMS	Distributor List	Oct. 02, 2014	List	31.0%	12	34
WIREMOLD CO	Raceway, Plugmold, Floorbox, 500 - 700 Raceway D-Velocity & Access	Distributor List	Oct. 02, 2014	List	31.0%	12	34
WIREMOLD CO	SENTREX P69 & WIRE MANAGEMENT	Distributor List	Oct. 02, 2014	List	31.0%	12	34
WIREMOLD CO	WALKER SYSTEMS	Distributor List	Oct. 02, 2014	List	30.0%	11	33
XANTREX	Standard Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
ZHONE TECHNOLOGIES	All	Distributor List	Oct. 02, 2014	List	0.0%	1	1
ZHONE TECHNOLOGIES	A-Velocity Discount	Distributor List	Oct. 02, 2014	List	69.0%	19	69
ZIRCON CORP.	All other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
ZIRCON CORP.	Tools, Testers, Fasteners & Accessories	Distributor List	Oct. 02, 2014	List	19.0%	8	21
ZOOM TELEPHONICS	Communication Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
ZYXEL	Standard Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2

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MANUFACTURER NAME	PRODUCT LINE	Price List	Price List Date	Discount Column	DISCOUNT OFF PRICE LIST OFFERED	Master Agreement Page Number	Master Agreement Line Item Number
ACTI CORP	Cameras & Security	Distributor List	Oct. 02, 2014	List	3.0%	3	4
AIM ELECTRONICS CORP	Security Products	Distributor List	Oct. 02, 2014	List	5.0%	4	6
AIPHONE SECURITY	Other Security Products	Distributor List	Oct. 02, 2014	List	5.0%	4	6
AIPHONE SECURITY	Standard Products	Distributor List	Oct. 02, 2014	List	26.0%	10	29
ALTRONIX	All Other Security Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
ALTRONIX CORPORATION	Standard Security Products	Distributor List	Oct. 02, 2014	List	31.0%	12	34
AMERICAN FIBERTEK, INC.	Security Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
ARECONT	A-Velocity Products	Distributor List	Oct. 02, 2014	List	43.0%	14	45
ARECONT	Standard Products	Distributor List	Oct. 02, 2014	List	30.0%	11	33
ATV-ADVANCED TECHNOLOGY VIDEO	Security Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
AVALAN WIRELESS	All Other Security Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
AVALAN WIRELESS	Standard Products	Distributor List	Oct. 02, 2014	List	19.0%	8	21
BOSCH SECURITY	Security Products	Distributor List	Oct. 02, 2014	List	5.0%	4	6
BROCADE	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
CBC AMERICA	Standard Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
CLARITY DIV. OF VALCOM	Standard Products	Distributor List	Oct. 02, 2014	List	5.0%	4	6
CLEARPIX	Security Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
COMNET	Security Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
COOPER WHEELOCK	Fire Alarm & Standard Security Products	Distributor List	Oct. 02, 2014	List	51.0%	16	54
COOPER WHEELOCK	Other Security Products	Distributor List	Oct. 02, 2014	List	41.0%	14	44
DDB	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
DIGIMERGE	All Other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
DIGIMERGE	Standard Products	Distributor List	Oct. 02, 2014	List	31.0%	12	34
DITEK	Standard Products	Distributor List	Oct. 02, 2014	List	32.0%	12	35
DOLPHIN COMPONENTS CORP.	Standard Security Products	Distributor List	Oct. 02, 2014	List	41.0%	14	44
EVERFOCUS ELECTRONICS CORP.	A-Velocity Discount	Distributor List	Oct. 02, 2014	List	40.0%	14	43
EVERFOCUS ELECTRONICS CORP.	Standard Security Products	Distributor List	Oct. 02, 2014	List	30.0%	11	33
EXACQ	Security Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
EXTREME CCTV SURVEILLANCE SYSTEMS	Standard Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
FIBER SENSYS	Security Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
FIRE-LITE ALARMS	Standard Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
FLIR SYSTEMS INC.	Security Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
FLUIDMESH NETWORKS	Security Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
FUJINON	Security Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
FUJITSU NETWORK COMMUNICATIONS	All Other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
FUJITSU NETWORKS	Standard Products	Distributor List	Oct. 02, 2014	List	46.0%	15	49
GE SECURITY	Security Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
GSP AMERICA	Security Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
HES	Security Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
ID VIEW	Security Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
IEI	Security Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
INGERSOLL-RAND COMPANY	Schlage, Von Duprin, LCN, Cisa, Other	Distributor List	Oct. 02, 2014	List	3.0%	3	4
INMOTION TECHNOLOGIES	Security Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
INTERLOGIX	Security Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
INTERNATIONAL FIBER SYSTEMS	Security Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
INVONICS CORP	All Other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
JVC PROFESSIONAL PRODS. CO	Standard Products	Distributor List	Oct. 02, 2014	List	10.0%	6	12
KBC NETWORKS	Security Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
KEYSCAN	All Other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
KEYSCAN INC.	Standard Products	Distributor List	Oct. 02, 2014	List	40.0%	14	43
KEYSIGHT TECHNOLOGY	Security Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
L-COM / HYPERLINK	Security Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
LINEAR	All Other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
LINEAR LLC	Standard Products	Distributor List	Oct. 02, 2014	List	37.0%	13	40
MICROPOWER TECHNOLOGIES INC.	Security Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
MICROSEMI / POE	Data Security & Other	Distributor List	Oct. 02, 2014	List	3.0%	3	4
MICROSEMI / POE	Standard Products	Distributor List	Oct. 02, 2014	List	10.0%	6	12
MILESTONE	Security Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
NETWORK VIDEO TECHNOLOGIES	All Other Security Products	Distributor List	Oct. 02, 2014	List	5.0%	4	6
NETWORK VIDEO TECHNOLOGIES, INC.	Standard Security Products	Distributor List	Oct. 02, 2014	List	31.0%	12	34
NITEK	Standard Products	Distributor List	Oct. 02, 2014	List	33.0%	12	36
NUUO	Security Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
OPTEX (USA)	All Other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
OPTEX (USA) INC.	Standard Products	Distributor List	Oct. 02, 2014	List	20.0%	9	22
PANASONIC CCTV & SECURITY	Other CCTV & Security Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
PANASONIC CCTV & SECURITY	Standard CCTV & Security Products	Distributor List	Oct. 02, 2014	List	23.0%	10	26
PAXTON-ACCESS	All Other	Distributor List	Oct. 02, 2014	List	1.0%	1	2
PAXTON-ACCESS	Security Products	Distributor List	Oct. 02, 2014	List	27.0%	11	30
PELCO	All Other Security Products	Distributor List	Oct. 02, 2014	List	5.0%	4	6
PELCO	A-Velocity Discount	Distributor List	Oct. 02, 2014	List	42.0%	14	45
PELCO	Standard Security Products	Distributor List	Oct. 02, 2014	List	28.0%	11	31
POTTER ELECTRIC SIGNAL	All Other	Distributor List	Oct. 02, 2014	List	5.0%	4	6

POTTER ELECTRIC SIGNAL	Standard Products	Distributor List	Oct. 02, 2014	List	33.0%	12	36
QUINTUM TECHNOLOGIES	All Other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
QUINTUM TECHNOLOGIES	Standard Products	Distributor List	Oct. 02, 2014	List	31.0%	12	34
RAINBOW CCTV & TECHNOLOGY	All Other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
RAINBOW CCTV & TECHNOLOGY	Security Products	Distributor List	Oct. 02, 2014	List	20.0%	9	22
RARITAN SECURITY	Security Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
RECOGNITION SYSTEMS	Standard Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
RTS SENTRY	Security Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
RUTHERFORD CONTROLS INT'L CORP.	All Other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
RUTHERFORD CONTROLS INT'L CORP.	Standard Products	Distributor List	Oct. 02, 2014	List	39.0%	13	42
SAMSUNG / TECHWIN CCTV & SECURITY	All Other Security Products	Distributor List	Oct. 02, 2014	List	6.0%	5	7
SAMSUNG / TECHWIN CCTV & SECURITY	Standard Security and CCTV Products	Distributor List	Oct. 02, 2014	List	41.0%	14	44
SCHLAGE CORP	Standard Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
SDC - SECURITY DOOR CONTROL	Security Products	Distributor List	Oct. 02, 2014	List	3.0%	3	4
SECURITRON	Security Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
SECURITY INC.	Standard Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
SENSTAR INC.	Security Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
SONY SECURITY	Other Security Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
SONY SECURITY	Standard Products	Distributor List	Oct. 02, 2014	List	18.0%	8	20
SPECO TECHNOLOGIES	All Other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
SPECO TECHNOLOGIES	Standard Products	Distributor List	Oct. 02, 2014	List	33.0%	12	36
TAKEX AMERICA INC.	Security Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
TALK-A-PHONE	All Other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
TALK-A-PHONE	Standard Products	Distributor List	Oct. 02, 2014	List	27.0%	11	30
TAMRON	Security Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
TATUNG	Security Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
TIMESIGHT SYSTEMS INC.	Security Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
TKH SECURITY SOLUTIONS USA INC.	Security Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
TOCHIBA AMERICA INFORMATION	Access and Mounts 60/40/25	Distributor List	Oct. 02, 2014	List	43.0%	14	45
TOSHIBA SECURITY	All Other	Distributor List	Oct. 02, 2014	List	13.0%	7	15
TOSHIBA SECURITY	MONITORS, CAMERAS / ENCODERS 60/40/25	Distributor List	Oct. 02, 2014	List	43.0%	14	45
TOSHIBA SECURITY	Toshiba Security Products	Distributor List	Oct. 02, 2014	List	30.0%	11	33
TOTE VISION	All Other	Distributor List	Oct. 02, 2014	List	5.0%	4	6
TOTE VISION	Standard Products	Distributor List	Oct. 02, 2014	List	27.0%	11	30
TOTUS SOLUTIONS	Standard Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
TOTUS SOLUTIONS	Cameras & Security	Distributor List	Oct. 02, 2014	List	3.0%	3	4
UNITED TECHNOLOGIES - SECURITY	Onity, Supra, GE, Lenel, Interlogix & Other	Distributor List	Oct. 02, 2014	List	3.0%	3	4
US VISION / USA VISION SYSTEMS / GED VISION	Security Products	Distributor List	Oct. 02, 2014	List	2.0%	2	3
USA TECHNOLOGIES	Security Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
UTC FIRE AND SECURITY AMERICAS CORP.	Standard Security Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
VERACITY/HIGHWIRE	Security Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
VIDEO MOUNT PRODUCTS	Security Products	Distributor List	Oct. 02, 2014	List	5.0%	4	6
VIDEOLARM	Security Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
VIR	Security Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
VON DUPRIN	Standard Products	Distributor List	Oct. 02, 2014	List	1.0%	1	2
VUANCE, INC.	AAID and Access Control	Distributor List	Oct. 02, 2014	List	37.0%	13	40
VUANCE, INC.	All Other Security	Distributor List	Oct. 02, 2014	List	23.0%	10	26
VUANCE, INC.	HID & BIOMETRIC	Distributor List	Oct. 02, 2014	List	28.0%	11	31
VUANCE, INC.	INSIGNIA	Distributor List	Oct. 02, 2014	List	32.0%	12	35