



BOARD OF SUPERVISORS AGENDA ITEM REPORT
CONTRACTS / AWARDS / GRANTS

Requested Board Meeting Date: July 5, 2016

or Procurement Director Award ☐

Contractor/Vendor Name (DBA): Technology Providers, Inc.

Project Title/Description:

Audio/Visual Equipment and Installation.

Purpose:

Amendment of Award: Master Agreement No. MA-PO-12-622. Increase award amount by \$280,000.00 from \$3,200,000.00 to a cumulative not-to-exceed amount of \$3,480,000.00.

Administering Departments: Information Technology and Facilities Management.

Procurement Method:

Pursuant to Pima County Code 11.12.010, Competitive Sealed Bidding, Solicitation No. 39433 was conducted. On 5/15/2012, the Board of Supervisors approved the award of a five year contract with no renewals to Technology Providers, Inc (TPI), in the not-to-exceed amount of \$3,200,000.00.

This amendment adds funds in the amount of \$280,000.00 to allow for payment for expenditures anticipated to occur during the remaining term of the contract through 05/31/17. The unit prices have no increases and remain competitive in the market.

Attached Documents: Master Agreement.

Program Goals/Predicted Outcomes:

To provide Pima County facilities with cost-effective audio visual equipment.

Public Benefit:

To improve the provision of current audio visual technology to aid in the performance of County duties.

Metrics Available to Measure Performance:

The Information Technology and Facilities Management Departments shall ensure the provider, TPI, adheres to all contract obligations and their performance meets the requirements of the contract.

Retroactive:

No

Original Information

Document Type: _____ Department Code: _____ Contract Number (i.e., 15-123): _____

Effective Date: _____ Termination Date: _____ Prior Contract Number (Synergen/CMS): _____

☒ Expense Amount: \$ _____ ☐ Revenue Amount: \$ _____

Funding Source(s): _____

Cost to Pima County General Fund: _____

Contract is fully or partially funded with Federal Funds? ☐ Yes ☒ No ☐ Not Applicable to Grant Awards

Were insurance or indemnity clauses modified? ☐ Yes ☒ No ☐ Not Applicable to Grant Awards

Vendor is using a Social Security Number? ☐ Yes ☒ No ☐ Not Applicable to Grant Awards

If Yes, attach the required form per Administrative Procedure 22-73.

Amendment Information

Document Type: MA Department Code: PO Contract Number (i.e., 15-123): 12-622

Amendment No.: _____ AMS Version No.: 13

Effective Date: 07/05/2016 New Termination Date: 05/31/2017

☒ Expense ☐ Revenue ☒ Increase ☐ Decrease Amount This Amendment: \$280,000.00

Funding Source(s): General Funds

Cost to Pima County General Fund: \$280,000.00

Contact: John Nanosky 6/3/16 Reference 6-3-16

Department: Procurement May 9-16 6/7/16 Telephone: 520-724-8165

Department Director Signature/Date: [Signature] 6/7/16

Deputy County Administrator Signature/Date: [Signature] 6-8-16

County Administrator Signature/Date: [Signature] 6/8/16
(Required for Board Agenda/Addendum Items)



MASTER AGREEMENT

PIMA COUNTY, ARIZONA

THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES CONTRACT EXECUTION

Master Agreement No: 12000000000000000622

MA Version: 13

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Description: Audio/Visual Equipment and Installation

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Pima County Procurement Department
130 W. Congress St. 3rd Fl
Tucson AZ 85701

Issued By: JOHN NANOSKY

Phone: 5207248165

Email: john.nanosky@pima.gov

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Initiation Date: 07-05-2016

Expiration Date: 05-31-2017

NTE Amount: \$3,480,000.00

Used Amount: \$3,058,996.17

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TECHNOLOGY PROVIDERS INC

2915 NORTH NEVADA STREET

CHANDLER AZ 85225

Contact: DAVID J BARAZOTO

Phone: 480-857-0099

Email: dbarazoto@tpi.cc

Terms: 0.0000 %

Days: 30

Shipping Method:

Delivery Type: STANDARD GROUND

FOB:

Modification Reason

MA-PO-12-622 is amended to increase the not-to-exceed amount by \$280,000.00 and the cumulative not-to-exceed amount to \$3,480,000.00

This Master Agreement incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the solicitation documents used to establish this agreement. All Transactions and conduct are required to conform to these documents.



MASTER AGREEMENT DETAILS

Master Agreement No: 1200000000000000622

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Line	Description					
1	HITACHI, PROJECTOR XGA					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$1127.78			
2	PRGUNUS UNIVERSAL PROJECTOR KIT					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$121.2			
3	@(Substr ("70" LED BACK LIGHT HD 1080P TV",1, 60))					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$2388.89			
4	PEERLESS WALL MOUNT FLAT TV					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$98.76			
5	@(Substr ("LG 50" HD TV",1, 60))					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$1222.22			
6	PEERLESS WALL MOUNT FLAT TV					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$86.26			
7	NETLINX INTEGRATED CONTROLLER					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$972.22			
8	AMX 16 BUTTON KEYPAD					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$272.22			
9	MODERO PANEL W/ VIDEO AMX					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$5333.33			
10	WIRELESS MODERO TOUCH PANEL					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$2777.78			
11	113 INCH 16:10 TENSIONED ADVANTAGE ELECTRO DA					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$1967.78			
12	4.4 AMP POWER SUPPLY AMX					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$83.33			
13	VGA MATRIX W/ AUDIO EXTRON					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$1105.56			
14	16X16 VGA MATRIX W/ AUDIO EXTRON					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$3216.67			
15	4 PORT IR CARD AMX					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$333.33			
16	DUAL COM PORT CARD					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$277.78			
17	NXF NETLINX CARD FRAME AMX					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$722.22			
18	AMX NI-3000, INTEGRATED NETWORK CONTROLLER					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$1800			
19	SYSTEM SOFTWARE					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$1300			
20	PROJECT MANAGEMENT					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$800			
21	SYSTEM DRAWINGS					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$500			
22	@(Substr ("MIDDLE ATLANTIC ERK SERIES 35U 25" DEEP STAND ALONE RACK",1, 60))					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$416.59			



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Line	Description					
23	MIDDLE ATLANTIC VERTICAL RACK MOUNTED POWER STRIP 120VAC					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$84.18			
24	@(Substr ("MIDDLE ATLANTIC 25" DEEP CASTER BASE FOR ERK SERIES RACK",1, 60))					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$109.99			
25	LABOR RATE (TRIP CHARGES, TRUCK CHARGE, FUEL CHARGE, INCLUDE					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	HOUR	\$85			
26	FLAT FEE PROGRAMMING CHARGE (TRIP CHARGES INCLUDED IN PROGRA					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$833			
27	AMX NI-3100 Netlinx Integrated Controller					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$1400			
28	AMX NI-4100 Netlinx Integrated Controller					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$1944.44			
29	@(Substr ("AMX NXD-700i 7" Modero Wall/Flush Mount Touch Panel",1, 60))					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$1833.33			
30	@(Substr ("AMX NXT-CA7 7" Modero Table Top Touch Panel",1, 60))					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$1833.33			
31	Extron Cable Cubby 800 (black) w/ AC outlets					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$500			
32	Extron DMP 64 ProDSP Digital Matrix Processor					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$833.33			
33	Extron DTP HDMI 301 Rx Twisted Pair Receiver HDMI+Audio+RS23					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$300			
34	Extron DTP HDMI 301 Tx Twisted Pair Transmitter HDMI+Audio+R					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$300			
35	Extron DVI DA8 Plus 1X8 DVI distribution amp					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$772.22			
36	Extron DVS 605 A 5-input HDCP compliant scaler/switch with a					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$2216.67			
37	Extron DXP 44 HDMI 4x4 HDMI Matrix Switcher					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$2438.89			
38	Extron DXP 84 HDMI 8x4 HDMI Matrix Switcher					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$2994.44			
39	Extron DXP 88 HDMI 8x8 HDMI Matrix Switcher					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$3661.11			
40	Extron HAE 100 HDMI Audio De-Embedder					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$438.89			
41	Extron HDMI 201 A D Tx Twisted Pair Transmitter 1-gang HDMI+					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$383.33			
42	Extron HDMI 201 Rx Twisted Pair Receiver HDMI+Audio+RS232					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$177.78			
43	Extron MAV Plus 168 A 16X8 audio matrix switcher					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$1716.67			
44	Extron MLS 100 A Four Input Stereo Audio Switch					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$277.78			



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45	Extron RGB-HDMI 300 A RGB and Stereo Audio to HDMI Scaler					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$438.89			
46	Extron SW 8A Eight Input Stereo Audio Switch					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$555.56			
47	Extron SW2 HDMI LC 2X1 HDMI switch					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$255.56			
48	Extron XPA 2001-70V Audio Amplifier, 200Wx1@70V, convection					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$383.33			
49	Polycom 7200-23250-001 HDX 8000-720 VTC codec package includ					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$11166.67			
50	Polycom Multipoint Plus 4-Site option for HDX 8000 codec					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$2027.78			
51	Polycom IP 7000 speakerphone integration option for HDX 8000					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$211.11			
52	Polycom 2230-40600-025 IP 7000 audio conference phone					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$772.22			
53	Three (3) YR Maintenance Agreement for every system installed					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$583.33			
54	Design of AV system for each system installed					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$2250			
55	Misc Equip and Additional Charges for changes					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$851838.5			
56	Misc Equip					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$0			
57	Misc- Free Form Line					
	Service Contract Amt			Service From	Service To	
	\$0.00			-	-	
58	Misc -Service					
	Service Contract Amt			Service From	Service To	
	\$0.00			-	-	