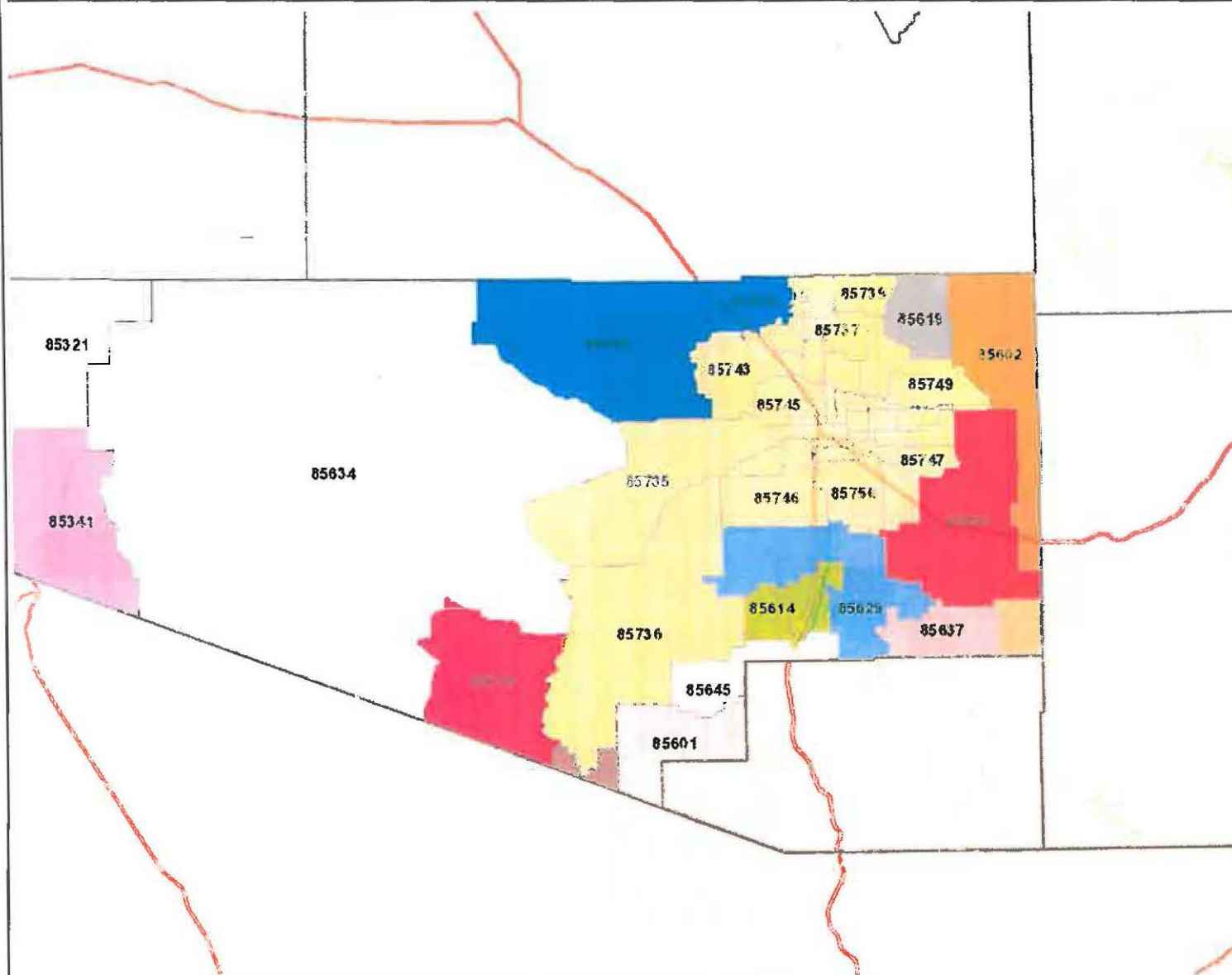


PimaMaps Print

Legend

Zip Code Areas

-  Ajo
-  Amado
-  Arivaca
-  Benson
-  Elgin
-  Green Valley
-  Lukeville
-  Marana
-  Mount Lemmon
-  Sahuarita
-  Sasabe
-  Sells
-  Sonoma
-  Topawa
-  Tucson
-  Vail



Notes:

218,249.6 0 109,124.82

Feet

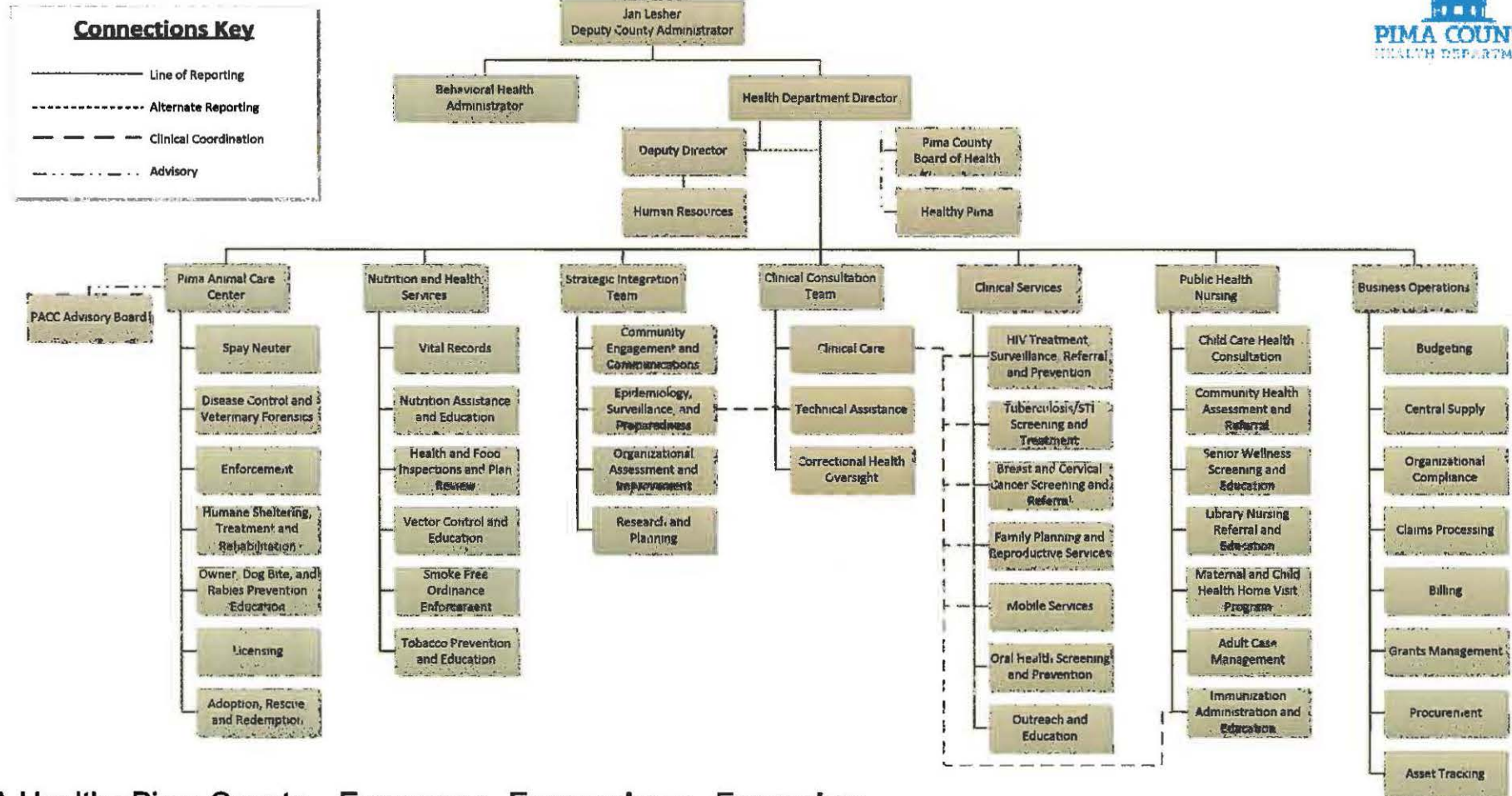


This map is a user generated static output from an Internet mapping site and is for reference only. Data layers that appear on this map are subject to Pima County's ITD GIS disclaimer and use restrictions.

3/11/2015

APPENDIX B

Functional Organization Chart

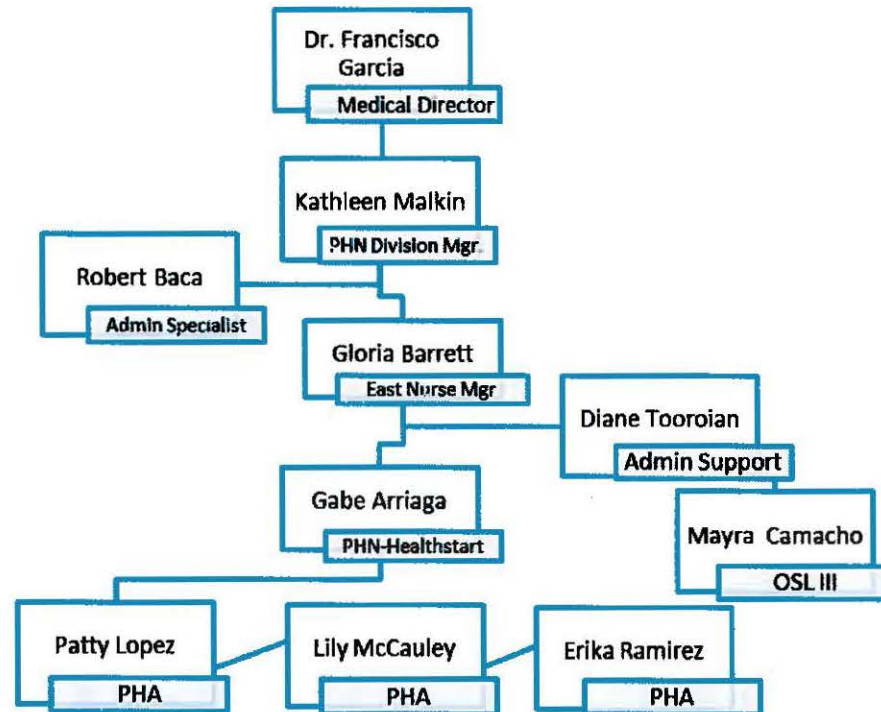


A Healthy Pima County ■ Every one. Every where. Every day.

April 2014

APPENDIX C

HEALTH START ORGANIZATIONAL CHART





RFP No. ADHS15-00004913
SOLICITATION AMENDMENT No. 1

Solicitation Due Date: April 2, 2015 at
3:00 P.M. Local Arizona Time

ARIZONA DEPARTMENT OF
HEALTH SERVICES
1740 West Adams, Room 303
Phoenix, AZ 85007
(602) 542-1040
(602) 542-1741 fax

Procurement Officer :
Sue-Anne Tan

Solicitation ADHS15-00004913 is amended as follows:

1. Notice Page is hereby revised to include the opportunity to participate via teleconference. Dialing instructions and telephone number are provided as follows:
 - 1.1 Teleconference Participant Dialing Instructions:
 - 1.1.1 Dial the Access Number: 1-877-820-7831 and
 - 1.1.2 Enter the Participant Passcode: 453552#
2. The Solicitation document has been revised to reflect the change made by this Amendment.

Vendor hereby acknowledges receipt and understanding of
above amendment

Signature

Date

Francisco Garcia MD, MPH

Name and Title

PCHD Director, Chief Medical Officer

Name of Company

Pima County Health Department

The above referenced Solicitation Amendment is hereby
executed this _____ day of _____, 2015
in Phoenix, Arizona.

On File

Signature

Title: Rebecca O'Brien, Deputy Chief Procurement Officer



RFP No. ADHS15-00004913
SOLICITATION AMENDMENT No. 2

Solicitation Due Date: April 2, 2015 at
3:00 P.M. Local Arizona Time

**ARIZONA DEPARTMENT OF
HEALTH SERVICES**
1740 West Adams, Room 303
Phoenix, AZ 85007
(602) 542-1040
(602) 542-1741 fax

Procurement Officer :
Sue-Anne Tan

Solicitation ADHS15-00004913 is amended as follows:

1. Attachment E of Part Six (6) has been revised to reflect the correct number of references required :

Two (2) references are required.

2. The Solicitation document has been revised to reflect the change made by this Amendment.

Vendor hereby acknowledges receipt and understanding of
above amendment

Signature

Date

Francisco Garcia MD, MPH

Name and Title

PCHD Director, Chief Medical Officer

Name of Company

Pima County Health Department

The above referenced Solicitation Amendment is hereby
executed this _____ day of _____, 2015
in Phoenix, Arizona.

On File

Signature

Title: Rebecca O'Brien, Deputy Chief Procurement Officer



RFP No. ADHS15-00004913
SOLICITATION AMENDMENT No. 3

Solicitation Due Date: April 2, 2015 at
3:00 P.M. Local Arizona Time

ARIZONA DEPARTMENT OF
HEALTH SERVICES
1740 West Adams, Room 303
Phoenix, AZ 85007
(602) 542-1040
(602) 542-1741 fax

Procurement Officer :
Sue-Anne Tan

Solicitation ADHS15-00004913 is amended as follows:

1. Part Five (5), Special Instructions to Offeror, Section 2.5, has been revised to read as follows:

2.5 Method of Approach (Methodology) (not to exceed fifteen (15) pages excluding attachments)
2. Part Five (5), Special Instructions to Offeror, Section 2.5.1, has been revised to read as follows:

2.5.1 The Offeror shall prepare and submit a written narrative describing the Method of Approach that will be used to provide the services to perform the tasks as described in the Scope of Work;
3. Part Five (5), Special Instructions to Offeror, Section 2.5.2, has been revised to read as follows:

2.5.2 Submit examples of a prior project with activities similar to those as described in this solicitation, a description of the work performed, the approach used to complete the project and the project outcome. Other examples of similar projects need to be included;

Continued on next page

Vendor hereby acknowledges receipt and understanding of
above amendment

Signature

Date

Francisco Garcia MD, MPH

Name and Title

PCHD Director, Chief Medical Officer

Name of Company

Pima County Health Department

The above referenced Solicitation Amendment is hereby
executed this _____ day of _____, 2015
in Phoenix, Arizona.

On File

Signature

Title: Rebecca O'Brien, Acting Chief Procurement Officer



RFP No. ADHS15-00004913
SOLICITATION AMENDMENT No. 4

Solicitation Due Date: April 6, 2015 at
3:00 P.M. Local Arizona Time

ARIZONA DEPARTMENT OF
HEALTH SERVICES
1740 West Adams, Room 303
Phoenix, AZ 85007
(602) 542-1040
(602) 542-1741 fax

Procurement Officer :
Sue-Anne Tan

Solicitation ADHS15-00004913 is amended as follows:

1. The Solicitation due date has been extended to April 6, 2015 at 3:00 p.m. Local Arizona Time.
2. The Solicitation document has been revised to reflect the change made by this Amendment.

Vendor hereby acknowledges receipt and understanding of
above amendment

4/6/15

Signature

Date

Francisco Garcia, MD, MPH

Name and Title

PCHD Director, Chief Medical Officer

Name of Company

Pima County Health Department

The above referenced Solicitation Amendment is hereby
executed this _____ day of _____, 2015
in Phoenix, Arizona.

On File

Signature

Title: Rebecca O'Brien, Acting Chief Procurement Officer



3950 South Country Club Road
Tucson, Arizona 85714
(520) 724-7931

Francisco Garcia, MD, MPH, Director and Chief Medical Officer

7 May 2015

Sue-Anne Tan
Procurement Specialist
Arizona Department of Health Services
Division for Planning and Operations
Office of Procurement
1740 W. Adams Street, Room 303
Phoenix, AZ 85007-2670

Dear Ms. Tan:

Thank you for the opportunity to respond to questions about RFP No. ADHS15-00004913 - Health Start Program. The attached documents are our best and final offer. We look forward to providing Health Start services under a new contract.

Please let me know if you need additional information or questions about our response. I am looking forward to hearing from you.

Sincerely,

A handwritten signature in blue ink, appearing to read "Francisco Garcia". The signature is stylized with a large, sweeping "F" and a cursive "Garcia".

Francisco Garcia, MD, MPH

May 7, 2015

Submitted by Kathleen Malkin, RN, PHN Division Manager

Pima County Health Department:

**Response to request for additional information regarding RFP No.AHDS15-00004913,
Health Start Program**

1. Method of Approach (Section 2.5)

Section 2.5.5 Describe how the outreach is conducted via social media;

Social media will be used in a variety of ways as part of the overall outreach program. As part of the outreach strategies for Public Health Nursing (PHN) services, Pima County Health Department's (PCHD) website:

<http://webcms.pima.gov/cms/One.aspx?pageId=182757> has information on various maternal child programs offered through the Health Department, including Health Start. There is a link to a referral form on the website so that providers, community agency staff or potential clients may be referred for Health Start, Nurse-Family Partnership or other appropriate services.

Through a Maternal Infant Early Childhood Home Visiting (MIECHV) grant, PCHD and the United Way of Southern Arizona have developed a centralized referral system. Providers may refer clients either through the PCHD website or through the Pima County Parenting Coalition website, call in a referral to a warm line or fax in a referral to PCHD or United Way. A protocol has been drafted and the home visiting coordinator at PCHD and/or at United Way reviews the referral and determines what programs best meet the needs of the family.

Pima County Health Department has a Facebook page and information about the Health Start program will be posted on Facebook. The PCHD communication team frequently sends out "tweets" on various health related topics such as flu or pertussis vaccinations. The communications team will be asked to tweet messages about the Health Start program. The communications team is able to monitor "hits" on the Facebook and the number of Twitter followers.

Section 2.5.7 (1) The response did not specify the required four (4) hours or more hours of consultation from a Registered Nurse and a Licensed Social Worker or Licensed Counselor per month, and

(2) Clarify if the Registered Nurse is in-kind service as it not listed on the budget sheet.

There will be a minimum of four (4) hours of consultation from Gabriela Arriaga, RN per month. Up to 48 hours/contract year will be billed for. Any RN consultation time over the minimum of four (4) hours per month will be provided as in-kind services by PCHD. The Licensed Social Worker or Licensed Counselor will provide a minimum of four (4) hours per month of consultation with Health Start staff. All hours of consultation provided by the social worker or counselor will be billed for.

2. Cost (Section 2.8)

Provide best and final pricing for the following:

Section 2.8.6 Rate per Person for Alcohol, Tobacco, Other Drugs Screening Visits:

The price quoted in the original RFP of \$130 per Alcohol, Tobacco, Other Drugs Screening visits was based on the current contracted amount paid for the Enhanced Alcohol Screening visits (\$130). We would be willing to reduce reimbursement for this screening visit to **\$120** per visit and would increase the number of screening visits to **134** for the contract year. This would leave the total amount billed for these visits at \$16,120.

Section 2.8.7 Rate per Person for Brief Intervention Visits:

The price quoted in the original RFP of \$150 per visit was based on the current contracted amount paid for the Enhanced Brief Intervention Visit. Part of the calculations for this rate was to compensate for additional required forms such as Form H for which we are not able to bill. Since there has been a reduction in the number of uncompensated forms that are required related to a positive alcohol, tobacco or other drugs screening result, we would be willing to decrease compensation to **\$130** per visit. The projected number of visits would be **17.3 visits**, leaving the total billable amount of \$2,250.

Section 2.8.12 Rate per person for Pregnancy Test Visits (Optional Services), and also explain why the projected number is so low per year.

The price quoted in the original RFP of \$100 per visit was based on the current contracted amount paid for the Pregnancy Test Visits. The projected number of visits was low, at 15 visits, based on the number of negative pregnancy tests completed between July – December, 2014. The Health Start CHWs are co-located in offices with our Family Planning clinics and many times women coming into the offices are seen by Family Planning clinic staff. Family Planning also bills their funding source for pregnancy testing so there is some competition for the clients. We would be willing to reduce our compensated rate to **\$80 per Pregnancy Test Visits** and increase the number of pregnancy tests to **19 visits**, keeping the total dollar amount at \$1,500.

The total budget amount requested would remain at \$215,890.

Thank you for the opportunity to clarify the above points.