

BOARD OF SUPERVISORS AGENDA ITEM SUMMARYRequested Board Meeting Date: 2/17/15

ITEM SUMMARY, JUSTIFICATION and/or SPECIAL CONSIDERATIONS:

Low Bid: Award of Contracts, Requisition No. 150000000000000112, Contractor Legal name (see below) for Network Equipment and Services to be provided. Contracts are for a one-year term and include four one-year renewal periods. The Award includes the authority for the Procurement Department to execute renewals without further action by the Board of Supervisors provided that the contract amounts do not exceed the contract award amounts. Funding Source: General Fund (70%), Non-Bond CIP (30%). Administering Department: Information Technology.

<u>Contractor (HQ Location)</u>	<u>Annual Amount</u>
Insight Public Sector, Inc. (Tempe, AZ)	\$1,500,545.00
World Wide Technologies, Inc. (Maryland Heights, MO)	\$1,500,545.00

Award is going to more than one Contractor in an effort of optimizing competition on routine orders throughout the life of the MAs.

BACKGROUND

Pursuant with Pima County Procurement Code 11.12.010 and as requested by the Information Technology Department, Invitation for Bids #164207 was published in the legal newspaper of Pima County, posted to the Procurement Department Internet site and completed to establish an "as required" contract for Network Equipment and Services. Notice of the solicitation was given directly to all vendors registered with Pima County for relevant commodities, researched and identified by the Procurement Contracts Officer, or provided by the Requesting Department of which none were classified as SBE.

Pursuant to the published solicitation terms the award is recommended to the responsive and responsible bidders that submitted the lowest bids.

Contract Officer: Ana Wilber, Phone number: 520-724-8166, Procurement Department

Payment System: AMS Financial

CLERK OF BOARD USE ONLY: BOS MTG. _____ ITEM NO. _____

NOTICE OF RECOMMENDATION FOR AWARD

The Procurement Department hereby issues formal notice to respondents to Solicitation #164207 for Network Equipment and Services that the following listed respondents will be recommended for award as indicated below. The award action is scheduled to be performed by the Board of Supervisors on or after February 10, 2015.

Award is recommended to the lowest Bidders

<u>AWARDEE NAMES</u>	<u>AWARD AMOUNT</u>	<u>BID AMOUNT</u>
Insight Public Sector, Inc.	\$1,500,545.00	\$982,568.73
World Wide Technologies, Inc.	\$1,500,545.00	\$989,730.00

<u>OTHER RESPONDENT NAMES</u>	<u>BID AMOUNT</u>
CenturyLink Communications, LLC	\$1,066,625.25
CDW Government, LLC	\$1,034,372.35

Issued by: Ana Wilber

Telephone Number: 520-724-8166

This notice is in compliance with Pima County Procurement Code:
§11.12.010, §11.12.020, §11.20.010C

TABULATION SHEET FOR IFB 164207, NETWORK EQUIPMENT AND SERVICES

PRODUCT CATEGORY	ESTIMATED YEARLY EXPENSE BY CATEGORY	VENDORS							
		CENTURY LINK		CDW-G		Insight		WWT	
		<i>Proposed Discounts</i>	<i>Yearly Cost after Disc</i>	<i>Proposed Discounts</i>	<i>Yearly Cost after Disc</i>	<i>Proposed Discounts</i>	<i>Yearly Cost after Disc</i>	<i>Proposed Discounts</i>	<i>Yearly Cost after Disc</i>
F5 Hardware	\$ 250,000.00	19.60% \$ 49,000.00	\$ 201,000.00	8% \$ 20,000.00	\$ 230,000.00	21% \$ 52,500.00	\$ 197,500.00	20% \$ 50,000.00	\$ 200,000.00
F5 Maintenance	\$ 100,000.00	0% \$0	\$ 100,000.00	10% \$ 10,000.00	\$ 90,000.00	11% \$ 11,000.00	\$ 89,000.00	10% \$ 10,000.00	\$ 90,000.00
Cisco Hardware	\$ 1,046,000.00	35.30% \$ 369,238.00	\$ 676,762.00	40% \$ 418,400.00	\$ 627,600.00	41.50% \$ 434,090.00	\$ 611,910.00	41.10% \$ 429,906.00	\$ 616,094.00
Cisco SmartNet	\$ 104,545.00	15% \$ 15,681.75	\$ 88,863.25	17% \$ 17,772.65	\$ 86,772.35	19.50% \$ 20,386.28	\$ 84,158.73	20% \$ 20,909.00	\$ 83,636.00
	\$ 1,500,545.00		\$ 1,066,625.25		\$ 1,034,372.35		\$ 982,568.73		\$ 989,730.00

RECOMMENDATION FOR AWARD

TO: PIMA COUNTY PROCUREMENT DEPARTMENT

FROM: PIMA COUNTY INFORMATION TECHNOLOGY

Regarding: IFB#: 164207 Title: Network Equipment and Services

Date Opened: January 12, 2015 Time: 2:00 PM TUCSON AZ TIME

<u>Award to Vendor Name</u>	<u>Dollar Amount</u>	<u>Responsive Bid:</u> <u>YES or NO</u>	<u>Justification for Accepting</u> <u>Non-Responsive Bid</u>
<u>INSIGHT PUBLIC SECTOR INC.</u>	<u>\$1,500,545.00</u>	<u>YES</u>	<u>N/A</u>
<u>WORLD WIDE TECHNOLOGY INC</u>	<u>\$1,500,545.00</u>	<u>YES</u>	<u>N/A</u>

THIS FORM MUST BE COMPLETELY FILLED OUT TO AVOID MISINTERPRETATIONS.



AUTHORIZED SIGNATURE

TITLE

DATE

MANAGER, RECORDS & COMPLIANCE

1/27/15