



BOARD OF SUPERVISORS AGENDA ITEM REPORT  
AWARDS / CONTRACTS / GRANTS

☐ Award ☒ Contract ☐ Grant

Requested Board Meeting Date: 01/24/2023

or Procurement Director Award: ☐

\* = Mandatory, information must be provided

**\*Contractor/Vendor Name/Grantor (DBA):**

AT&T Corp. (Headquarters: Bedminster, NJ)

**\*Project Title/Description:**

911 Managed Services

**\*Purpose:**

Award: Master Agreement No. MA-PO-23-096. This Master Agreement commences on January 9, 2023 and will terminate on June 20, 2026 in the not-to-exceed contract amount of \$1,500,000.00. Administering Departments: Information Technology and Sheriff Department.

**\*Procurement Method:**

Pursuant to Pima County Procurement Code 11.24.010, Cooperative procurement authorized, for Requisition No. 23-084, the Procurement Director approved the use of State of Arizona and AT&T Corp. Master Agreement Award CTR055782, effective June 21, 2021, which was awarded through competitive procedures reasonably similar to those set forth by Pima County Procurement Code.

PRCUID: 470699

Attachment: Participation Agreement.

**\*Program Goals/Predicted Outcomes:**

Participation in the State of Arizona 911 Managed Services Program enables Pima County and the Sheriff Department access to a centralized 911 communications system which will include cost saving, improved infrastructure capacity.

**\*Public Benefit:**

911 communication services will give up-to-date technologies and equipment for the safety of public and the employees. Centralization will allow for improved performance.

**\*Metrics Available to Measure Performance:**

Onsite support through installation and testing phases of implementation. 24/7 level support, immediate telephone responses. Annual maintenance and warranty services.

**\*Retroactive:**

Yes, to offset delays in contract negotiation and to avoid delaying the 9-1-1 system deployment needed by all 9-1-1 centers including Pima County.

To: COB 01-13-23<sup>(1)</sup> Addendum

PGS: 7

Vers: 1

**THE APPLICABLE SECTION(S) BELOW MUST BE COMPLETED**

Click or tap the boxes to enter text. If not applicable, indicate "N/A". Make sure to complete mandatory (\*) fields

**Contract / Award Information**

Document Type: MA Department Code: PO Contract Number (i.e., 15-123): 23-096  
 Commencement Date: 1/9/2023 Termination Date: 6/20/2026 Prior Contract Number (Synergen/CMS): \_\_\_\_\_  
☒ Expense Amount \$ 1,500,000.00 \* ☐ Revenue Amount: \$ \_\_\_\_\_

**\*Funding Source(s) required: General Fund**

Funding from General Fund? ☒ Yes ☐ No If Yes \$ \_\_\_\_\_ % 100  
 Contract is fully or partially funded with Federal Funds? ☐ Yes ☒ No  
 If Yes, is the Contract to a vendor or subrecipient? \_\_\_\_\_  
 Were insurance or indemnity clauses modified? ☐ Yes ☒ No  
 If Yes, attach Risk's approval.  
 Vendor is using a Social Security Number? ☐ Yes ☒ No  
 If Yes, attach the required form per Administrative Procedure 22-10.

**Amendment / Revised Award Information**

Document Type: \_\_\_\_\_ Department Code: \_\_\_\_\_ Contract Number (i.e., 15-123): \_\_\_\_\_  
 Amendment No.: \_\_\_\_\_ AMS Version No.: \_\_\_\_\_  
 Commencement Date: \_\_\_\_\_ New Termination Date: \_\_\_\_\_  
 Prior Contract No. (Synergen/CMS): \_\_\_\_\_  
☐ Expense ☐ Revenue ☐ Increase ☐ Decrease Amount This Amendment: \$ \_\_\_\_\_  
 Is there revenue included? ☐ Yes ☐ No If Yes \$ \_\_\_\_\_  
**\*Funding Source(s) required:** \_\_\_\_\_  
 Funding from General Fund? ☐ Yes ☐ No If Yes \$ \_\_\_\_\_ % \_\_\_\_\_

**Grant/Amendment Information** (for grants acceptance and awards)

☐ Award ☐ Amendment

Document Type: \_\_\_\_\_ Department Code: \_\_\_\_\_ Grant Number (i.e., 15-123): \_\_\_\_\_  
 Commencement Date: \_\_\_\_\_ Termination Date: \_\_\_\_\_ Amendment Number: \_\_\_\_\_  
☐ Match Amount: \$ \_\_\_\_\_ ☐ Revenue Amount: \$ \_\_\_\_\_  
**\*All Funding Source(s) required:** \_\_\_\_\_  
**\*Match funding from General Fund?** ☐ Yes ☐ No If Yes \$ \_\_\_\_\_ % \_\_\_\_\_  
**\*Match funding from other sources?** ☐ Yes ☐ No If Yes \$ \_\_\_\_\_ % \_\_\_\_\_  
**\*Funding Source:** \_\_\_\_\_

**\*If Federal funds are received, is funding coming directly from the Federal government or passed through other organization(s)?**

Contact: Procurement Officer, Brandon Morgan Digitally signed by Brandon Morgan  
Date: 2023.01.12 11:42:07 -07'00' Acting Division Manager, Troy McMaster Digitally signed by Troy McMaster  
Date: 2023.01.12 12:05:51 -07'00'  
 Department: Acting Procurement Director, Ana Wilber Digitally signed by Ana Wilber  
Date: 2023.01.12 12:07:17 -07'00' Telephone: 520.724.9510  
 Department Director Signature: **Chris Nanos** Digitally signed by Chris Nanos  
Date: 2023.01.12 16:34:58 -07'00' Date: \_\_\_\_\_  
 Deputy County Administrator Signature: \_\_\_\_\_ Date: 1/13/2023  
 County Administrator Signature: \_\_\_\_\_ Date: 1/13/2023

PCS ID:20230112-014

**Pima County Procurement Department**  
**Administering Department:** Information Technology  
**Project:** 911 Managed Services  
**Contractor:** AT&T Corp.  
One AT&T Way  
Bedminster, NJ 07921  
**Amount:** \$1,500,000.00  
**Contract No.:** MA-PO-23-096  
**Funding:** General Fund

### **PARTICIPATION AGREEMENT**

This Participation Agreement (the "PA"), dated January 9, 2023 (the "PA Effective Date"), is by and between AT&T Corp. ("AT&T" or "Contractor") and Pima County, Arizona, a political subdivision of the State of Arizona (the "County"). Capitalized terms not defined herein have the meanings ascribed to them in the Master Contract.

#### **1. Background.**

1.1 Master Contract. AT&T Corp. ("AT&T" or "Contractor") and the State of Arizona (the "State") entered into #CTR055782, dated June 21, 2021 (the "Master Contract") to purchase certain AT&T products and services (collectively, the "Services"). pursuant to which they agreed, among other things, that authorized Arizona local government entities, among others, can purchase various products and services from AT&T (collectively, the "Services").

1.2 Authorization.

1.2.1 State. Pursuant to the Master Agreement, a governmental entity with which the State has a cooperative purchasing agreement may, with Contractor's approval, purchase Services under the Master Contract pursuant to the terms and conditions of the Master Contract as may be modified in this PA.

1.2.2 Pima County. The County is authorized by Pima County Code §11.24.010 and A.R.S. §41-2632 to enter into cooperative purchasing arrangements such as the Master Contract, and the County has entered into such a cooperative purchase agreement with the State (County contract no. CTR055782).

1.2.3 Contractor. AT&T authorizes the County to participate in the Master Contract pursuant to the terms and conditions of this PA) (at times, the Master Contract and this PA are referred to together as the "Agreement").

AT&T Corp.

1.3 Purpose. The County intends to purchase certain 911 Managed Services available under the Master Contract..

**2. Term.** The term of this PA commences on the Effective Date and will terminate on the earlier of June 20, 2026 or upon termination of the Master Contract. Any renewals of this PA must be made by mutual agreement between AT&T and the County. June 20, 2026

### 3. Compensation and Payment.

3.1 Not-To-Exceed (NTE) Amount. County's total payments to Contractor under this PA, including any sales taxes, may not exceed \$1,500,000.00 (the "NTE Amount"). The NTE Amount can only be changed by a formal written amendment executed by the Parties. Contractor is not required to provide any services, payment for which will cause the County's total payments under this PA to exceed the NTE Amount; if Contractor does so, it is at the Contractor's own risk.

3.2 Invoice Submittal. Invoices are to be sent to:

Pima County Finance & Risk Management – Accounts Payable  
P.O. Box 791  
Tucson, AZ 85701

### 4. Payment Obligations.

4.1 **County's Obligations.** The County acknowledges and agrees that it is bound by the terms and conditions of the Agreement including, without limitation, the obligation to pay AT&T for Services rendered.

4.2 **State's Payment Obligations.** The County expressly acknowledges and agrees that the State has no obligation to pay for any amounts incurred through the PA.

5. **Insurance.** Insurance issues are governed by the Master Contract.

6. **Notice.** Any notice required or permitted to be given under this PA must be in writing and be served by personal delivery or by certified mail upon the other party as follows:

County:

Terri Spencer, Procurement Director  
Pima County Procurement  
150 W Congress, 5<sup>th</sup> Floor  
Tucson, AZ 85701  
520.724.3722  
terri.spencer@pima.gov

Contractor:

Jeff Reeve, Sales Executive  
AT&T Motorola  
One AT&T Way  
Bedminster, NJ 07921  
714.227.1268  
Ju7072@Att.com

7. **Forced Labor of Ethnic Uyghurs.** Pursuant to A.R.S. § 35-394 if Contractor engages in for-profit activity and has 10 or more employees, Contractor certifies it is not currently using, and agrees for the duration of this Contract to not use (1) the forced labor of ethnic Uyghurs in the People's Republic of China; (2) any goods or services produced by the forced labor of ethnic Uyghurs in the People's Republic of China; and (3) any contractors, subcontractors or suppliers that use the forced labor or any goods or services produced by the forced labor of ethnic Uyghurs in the People's Republic of China. If Contractor becomes aware during the term of the Contract that the Company is not in compliance with A.R.S. § 35-394, Contractor must notify the County within five business days and provide a written certification to County regarding compliance within one hundred eighty days.

8. **Amendment.** The parties may modify, amend, alter or extend this PA only by a written amendment signed by the parties.

9. **Entire Agreement.** This document and all references within constitute the entire agreement between the parties pertaining to the subject matter it addresses, and this PA supersedes all prior or contemporaneous agreements and understandings, oral or written.

***THE REMAINDER OF THIS PAGE IS INTENTIONALLY LEFT BLANK***

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IN WITNESS WHEREOF, the parties have approved this PA agree to be bound by its terms and conditions as of the Effective Date.

**PIMA COUNTY**

\_\_\_\_\_  
Chair, Board of Supervisors

\_\_\_\_\_  
Date

**AT&T CORP.**

*Veronica Danao*

\_\_\_\_\_  
Authorized Officer Signature

Veronica Danao Contract Specialist, as signatory for AT&T  
\_\_\_\_\_  
Printed Name and Title

12 January 2023

\_\_\_\_\_  
Date VK176A

**ATTEST**

\_\_\_\_\_  
Clerk of the Board


\_\_\_\_\_  
Date

**APPROVED AS TO FORM**

  
\_\_\_\_\_  
Deputy County Attorney

Rachelle Barr  
\_\_\_\_\_  
Print DCA Name

1/12/2023  
\_\_\_\_\_  
Date

		Quote Summary		
		The City of Tucson and PCSO - <u>Self Funded</u>		
DATE	1/10/2023	VECC		
VERSION	4.7 P III	CHaaS		
Account Manager	Jeff Reeve		Motorola	
Phone	714-227-1268		(21) VESTA IWS Positions	
Email	<a href="mailto:ju7072@att.com">ju7072@att.com</a>	Exhibit "A"	Tier 3	

<b>VESTA (21) Positions (Tab: AT&amp;T CHaaS, Row 56 and 57)</b>		
Total Non-Recurring Charge:	\$	58,543.80
Total Monthly Recurring Charge:	\$	14,466.90
<b>60 MONTH TOTAL:</b>	<b>\$</b>	<b>926,557.80</b>
<b>UPS for Front Room (Tab: Options, Row 41 and 42)</b>		
Total Non-Recurring Charge:	\$	20,183.10
Total Monthly Recurring Charge:	\$	193.20
<b>60 MONTH TOTAL:</b>	<b>\$</b>	<b>31,775.10</b>
<b>VESTA Map Local (Tab: Options (2), Row 19 and 20)</b>		
Total Non-Recurring Charge:	\$	3,082.80
Total Monthly Recurring Charge:	\$	2,291.00
<b>60 MONTH TOTAL:</b>	<b>\$</b>	<b>140,542.80</b>
<b>Citizen Input/Smart Transcription - (Tab: Options, Row 10 and 11)</b>		
Total Non-Recurring Charge:	\$	3,082.80
Total Monthly Recurring Charge:	\$	4,277.70
<b>60 MONTH TOTAL:</b>	<b>\$</b>	<b>259,744.80</b>
<b>SUB-TOTAL For CHaaS:</b>	<b>\$</b>	<b>1,358,620.50</b>
<b>NON-RECURRING GRAND TOTAL:</b>	<b>\$</b>	<b>84,892.50</b>
<b>MONTHLY RECURRING GRAND TOTAL:</b>	<b>\$</b>	<b>21,228.80</b>
<b>60 MONTH GRAND TOTAL / To Be Paid in Full:</b>	<b>\$</b>	<b>1,358,620.50</b>

Quote Valid For 120 Days	
<b>Notes:</b>	
Prices quoted here reflect the pricing, terms and conditions set forth in that certain contract between AT&T and the State of Arizona, #CTR055782, dated June 18 2021 (the "Contract"). The terms and conditions set forth in the Contract apply to all orders placed pursuant to this quote. Unless agreed upon by both parties in writing, any contractual terms and conditions placed in the corresponding Order are deemed void and do not apply.	
1. This quote is for a CHaaS VESTA system with (21) IWS Positions, (0) Laptop Position, (0) docking station, and (0) IP phone.	
2. This quote includes (21) 24" wide screen monitors.	
3. This quote DOES NOT INCLUDE VESTA Analytics.	
4. This quote includes VESTA Map Local for (21) positions.	
5. This quote includes (21) 4-Port KVMs.	
6. This quote includes (21) 48-button Genovation keypads.	
7. This quote Includes UPS; Backroom (0) and for front room (21) positions	
8. This quote includes Motorola's managed services.	
9. This quote includes Citizen Input/Smart Transcription service. Internet service is required.	
10 This quote includes Enhanced Data Window service. There is no additional IWS position charge when added to a system with EDW.	
11 This quote includes Abandoned Callback service. There is no additional IWS position charge when added to a system with Abandoned Callback.	
12. This quote DOES NOT include VESTA Analytics.	
13. This quote is referenced as "Exhibit A" to the Pima Co AZ / AT&T Participation Agreement.	



# MASTER AGREEMENT

PIMA COUNTY, ARIZONA

THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES  
CONTRACT EXECUTION

Master Agreement No: 2300000000000000096

MA Version: 1

Page: 1 of 2

Description: 911 Managed Services

I S S U E R	Pima County Procurement Department	T E R M S	Initiation Date:	01-09-2023
	150 W. Congress St. 5th Fl		Expiration Date:	06-20-2026
	Tucson AZ 85701		<div><div>NTE Amount: \$1,500,000.00</div><div>Used Amount: \$0.00</div></div>	
	Issued By: BRANDON MORGAN			
	Phone: 5207249510			
	Email: brandon.morgan@pima.gov			

V E N D O R	AT&T CORP	Contact:	ELVIA H NAVARRO
	PO BOX 5094	Phone:	520-351-6256
	CAROL STREAM IL 60197-5094	Email:	
		Terms:	0.00 %
		Days:	30

Shipping Method: Vendor Method

Delivery Type:

FOB: FOB Dest, Freight Prepaid

#### Modification Reason

This Master Agreement commences on January 9, 2023 and will terminate on June 20, 2026 in the not-to-exceed contract amount of \$1,500,000.00.

Attachment: Participation Agreement and Exhibit A AT&T Quote.

This Master Agreement incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the solicitation documents used to establish this agreement. All transactions and conduct are required to conform to these documents.





# MASTER AGREEMENT DETAILS

Master Agreement No: 23000000000000000096

MA Version: 1

Page: 2 of 2

Line	Description					
1	Tier 3 Motorola VESTA CHaaS (NRC: Per Seat)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$336.30			
2	Tier 3 Motorola VESTA CHaaS - AT&T Project Management, Insta					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$2,451.50			
3	Tier 3 Motorola VESTA CHaaS (MRC: Per Seat)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$576.70			
4	Tier 3 Motorola VESTA CHaaS - AT&T Project Management, Insta					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$112.20			
5	Tier 3 Motorola VESTA CHaaS Monthly (Line 3 and Line 4)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	MO	\$14,466.90			
6	Position UPS (NRC: Per Unit)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$961.10			
7	Position UPS (MRC: Per Unit)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$9.20			
8	Position UPS Monthly (Line 7)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	MO	\$193.20			
9	At the Time of Installation, Hosted VESTA Map Local (NRC: Pe					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$146.80			
10	At the Time of Installation, Hosted VESTA Map Local (MRC: Pe					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$105.60			
11	At the Time of Installation, Hosted VESTA Map Local (MRC: Pe					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$73.40			
12	Time of Installation, Hosted VESTA Map Local Mnly LN 10&11					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	MO	\$2,291.00			
13	Citizen Input/Smar Transcription (NRC: Per Seat)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$146.80			
14	Citizen Input/Smar Transcription (MRC: Per Seat)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$203.70			
15	Citizen Input/Smar Transcription Monthly (Line 14)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	MO	\$4,277.70			