



BOARD OF SUPERVISORS AGENDA ITEM REPORT
AWARDS / CONTRACTS / GRANTS

☒ Award ☐ Contract ☐ Grant

Requested Board Meeting Date: 09/20/22

or Procurement Director Award: ☐

* = Mandatory, information must be provided

***Contractor/Vendor Name/Grantor (DBA):**

Climatec, LLC
Advanced Controls Corporation

***Project Title/Description:**

Energy Management & Temperature Control Services

***Purpose:**

Amendment of Award: Master Agreement No. MA-PO-19-104, Amendment No. 06. This Amendment is for a one-time increase in the shared amount of \$200,000.00 for a cumulative not-to-exceed contract amount of \$934,352.00. Administering Department: Facilities Management.

***Procurement Method:**

Pursuant to Pima County Procurement Code 11.12.050, Sole source procurement, on 01/10/2019, the Procurement Director approved an award of contract for an initial term of one (1) year and a shared annual award amount of \$250,000.00 with four (4) one-year renewal options.

Effective 02/05/2020, the Procurement Officer processed Amendment No. 01, which extended the termination date to 02/04/2021 and added a partial shared annual award amount of \$104,352.00 for a cumulative not-to-exceed contract amount of \$354,352.00. Three (3) renewal options remained.

Effective 02/05/2021, the Procurement Officer processed Amendment No. 02, which extended the termination date to 02/04/2022 and added a partial shared annual award amount of \$80,000.00 for a cumulative not-to-exceed contract amount of \$434,352.00. Two (2) renewal options remained.

Effective 02/24/2021, the Procurement Officer processed Amendment No. 03, which added a partial shared annual award amount of \$50,000.00 for a cumulative not-to-exceed contract amount of \$484,352.00.

Effective 02/05/2022, the Procurement Officer processed Amendment No. 04, which extended the termination date to 02/04/2023 and added a partial shared annual award amount of \$85,000.00 for a cumulative not-to-exceed contract amount of \$569,352.00. One (1) renewal option remains.

Effective 05/16/2022, the Procurement Officer processed Amendment No. 05, which added the remaining shared annual award amount of \$165,000.00 for a cumulative not-to-exceed contract amount of \$734,352.00.

This increase is required due to several large upcoming projects.

PRCUID: 309604

Attachment: Master Agreement.

***Program Goals/Predicted Outcomes:**

To secure Energy Management Control Services (EMCS) so Pima County's HVAC systems will operate more efficiently and provide immediate heating and cooling control.

***Public Benefit:**

EMCS will provide better air handling to our public buildings and provide lower utility costs.

***Metrics Available to Measure Performance:**

Delivery Orders will be issued for all jobs so tracking will be through reports in AMS.

***Retroactive:**

No.

TO: COB 9/16/2022
7 PAGES
VERS: 10

THE APPLICABLE SECTION(S) BELOW MUST BE COMPLETED

Click or tap the boxes to enter text. If not applicable, indicate "N/A". Make sure to complete mandatory (*) fields

Contract / Award Information

Document Type: _____ Department Code: _____ Contract Number (i.e., 15-123): _____
 Commencement Date: _____ Termination Date: _____ Prior Contract Number (Synergen/CMS): _____
☐ Expense Amount \$ _____ * ☐ Revenue Amount: \$ _____

***Funding Source(s) required:** _____

Funding from General Fund? ☒ Yes ☐ No If Yes \$ _____ % _____

Contract is fully or partially funded with Federal Funds? ☒ Yes ☐ No

If Yes, is the Contract to a vendor or subrecipient? _____

Were insurance or indemnity clauses modified? ☒ Yes ☐ No

If Yes, attach Risk's approval.

Vendor is using a Social Security Number? ☒ Yes ☐ No

If Yes, attach the required form per Administrative Procedure 22-10.

Amendment / Revised Award Information

Document Type: MA Department Code: PO Contract Number (i.e., 15-123): 19-104
 Amendment No.: 6 AMS Version No.: 10
 Commencement Date: 09/20/22 New Termination Date: _____
 Prior Contract No. (Synergen/CMS): _____

☒ Expense ☐ Revenue ☒ Increase ☐ Decrease

Amount This Amendment: \$ 200,000.00

Is there revenue included? ☐ Yes ☒ No If Yes \$ _____

***Funding Source(s) required: General**

Funding from General Fund? ☐ Yes ☒ No If Yes \$ _____ % 100

Grant/Amendment Information (for grants acceptance and awards)

☒ Award ☐ Amendment

Document Type: _____ Department Code: _____ Grant Number (i.e., 15-123): _____
 Commencement Date: _____ Termination Date: _____ Amendment Number: _____
☐ Match Amount: \$ _____ ☐ Revenue Amount: \$ _____

***All Funding Source(s) required:** _____

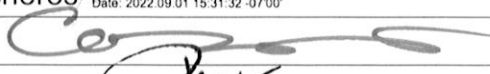
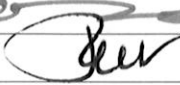
***Match funding from General Fund?** ☐ Yes ☐ No If Yes \$ _____ % _____

***Match funding from other sources?** ☐ Yes ☐ No If Yes \$ _____ % _____

***Funding Source:** _____

***If Federal funds are received, is funding coming directly from the Federal government or passed through other organization(s)?**

Contact: Procurement Officer: Nancy Page Digitally signed by Nancy Page Date: 2022.08.31 17:07:15 -0700 Division Manager: Ana Wilber Digitally signed by Ana Wilber Date: 2022.09.01 07:18:23 -0700
 Department: Procurement Director: Terri Spencer Digitally signed by Terri Spencer Date: 2022.09.01 12:04:24 -0700 Telephone: 520-724-3563

Department Director Signature: Tony Cisneros Digitally signed by Tony Cisneros Date: 2022.09.01 15:31:32 -0700 Date: _____
 Deputy County Administrator Signature:  Date: 9/1/2022
 County Administrator Signature:  Date: 9/5/2022



MASTER AGREEMENT

PIMA COUNTY, ARIZONA

THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES
CONTRACT EXECUTION

Master Agreement No: 1900000000000000104

MA Version: 10

Page: 1 of 5

Description: Energy Management and Temperature Controls Services

I S S U E R	Pima County Procurement Department 150 W. Congress St. 5th Fl Tucson AZ 85701 Issued By: NANCY PAGE Phone: 5207243563 Email: nancy.page@pima.gov	T E R M S	Initiation Date: 09-20-2022 Expiration Date: 02-04-2023 NTE Amount: Used Amount: \$29,425.40
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V E N D O R	Climatec LLC 3895 N Business Ctr Dr Ste 185 Tucson AZ 85705	Contact: Amanda Johnson Phone: 520-352-5225 Email: ajohnson@climatec.com Terms: 0.00 % Days: 30
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Shipping Method:	Vendor Method
Delivery Type:	
FOB:	FOB Dest, Freight Prepaid
Modification Reason	
Amendment No. 06 is for a one-time increase in the shared amount of \$200,000.00 for a cumulative not-to-exceed contract amount of \$934,352.00.	

This Master Agreement incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the solicitation documents used to establish this agreement. All transactions and conduct are required to conform to these documents.



MASTER AGREEMENT DETAILS

Master Agreement No: 1900000000000000104

MA Version: 10

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Line	Description					
1	Labor Rate: "Normal" Working Hours M-F 8am-5pm					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	HOUR	\$95.00			
2	Labor Rate: Any hours not considered "Normal" working hours					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	HOUR	\$142.50			
3	Ascent Compass 1 Software Large license supporting up to 450					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$3,881.00			
4	Ascent.Compass.1 Software Extra small license supporting 25					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$2,717.00			
5	Ascent Control Module (ACM) global controller base unit					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$2,410.00			
6	External battery pack for ACM, ACM-BATT					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$508.50			
7	I/O expansion module for the ACM with ACM--DR-VLX, with ten					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$1,308.50			
8	Input expansion module .for the ACM with ACM-DR- VLX, with					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$1,193.00			
9	Licenses the ACM for capacity of 25 directly connected					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$503.50			
10	Software driver for the ACM for communicating with MODBUS					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$1,406.00			
11	Software driver for the ACM for communicating with MODBUS					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$2,108.50			
12	Software driver for the ACM for running 1 additional					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$2,924.50			
13	Microset 4 with temperature and humidity sensors, #MS4-TH					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$184.50			
14	Microset 4 with temperature and humidity sensors and no logo					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$227.50			
15	MS/TP Microset 4 with temperature & humidity sensors					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$268.00			
16	Microset 4 with temperature, humidity& CO2 sensors					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$683.00			
17	Microset 4 Back Foam, 25-pack, #MS4-FOAM					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$241.00			
18	Individual ALER,8000 (Includes uSD card). Includes Niagara					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$1,243.50			
19	100-240VAC, 50/60 Hz. Wall Adapter - Connects to the 2.5mm					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$77.00			



MASTER AGREEMENT DETAILS

Master Agreement No: 1900000000000000104

MA Version: 10

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Line	Description					
20	ALER-8000 5 Device Core & 250 Points. Includes standard open					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$565.50			
21	ALER-8000 10 Device Core & 500 Points. Includes standard					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$989.00			
22	ALER-8000 25 Device Core & 1250 Points. Includes standard					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$1,397.00			
23	ALER-8000 10-Device Capacity Pack purchased in conjunction					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$1,225.00			
24	Enables ALER-8000 to run Niagara AX (3.8U TBD)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$674.00			
25	For items covered by scope but not listed above					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %		\$0.00			



MASTER AGREEMENT

PIMA COUNTY, ARIZONA

THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES
CONTRACT EXECUTION

Master Agreement No: 1900000000000000104

MA Version: 10

Page: 4 of 5

Description: Energy Management and Temperature Controls Services

I S S U E R	<p>Pima County Procurement Department 150 W. Congress St. 5th Fl Tucson AZ 85701</p> <p>Issued By: NANCY PAGE Phone: 5207243563 Email: nancy.page@pima.gov</p>	T E R M S	<p>Initiation Date: 09-20-2022 Expiration Date: 02-04-2023</p> <div><p>NTE Amount:</p><p>Used Amount: \$690,965.16</p></div>
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V E N D O R	<p>ADVANCED CONTROLS CORPORATION 626 W FLORES ST TUCSON AZ 85705-5438</p>	<p>Contact: CHRIS TOBER Phone: 520-620-6656 Email: ctober@advancedcontrols.net Terms: 0.00 % Days: 30</p>
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Shipping Method:	Vendor Method
Delivery Type:	
FOB:	FOB Dest, Freight Prepaid
Modification Reason	
Amendment No. 06 is for a one-time increase in the shared amount of \$200,000.00 for a cumulative not-to-exceed contract amount of \$934,352.00.	

This Master Agreement incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the solicitation documents used to establish this agreement. All transactions and conduct are required to conform to these documents.



MASTER AGREEMENT DETAILS

Master Agreement No: 19000000000000000104

MA Version: 10

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Line Description

1	Labor Rate: Technician "Normal" Working Hours M-F 8am-5pm					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	HOUR	\$120.00			
2	Labor Rate: Any hours not considered "Normal" working hours					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	HOUR	\$180.00			
3	entelIBUS System Controller with LCD Screen, #eBMGR-TCH					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$1,682.50			
4	entelIBUS System Controller, #eBMGR					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$1,422.50			
5	I/O Module (4 Inputs/4 Analog Outputs), #eBM-440M					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$522.50			
6	I/O Module (4 Inputs/4 Analog Outputs), #eBM-404H					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$352.50			
7	I/O Module (8 Universal Inputs), #eBM-800					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$280.50			
8	4 Slot I/O Backplane, #eBX-04					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$77.50			
9	8 Slot I/O Backplane, #eBX-08					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$103.50			
10	For items covered by scope but not listed above					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %		\$0.00			
11	Labor Rate: Electrician "Normal" Working Hours M-F 8am-5pm					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	HOUR	\$80.00			