



BOARD OF SUPERVISORS AGENDA ITEM REPORT AWARDS / CONTRACTS / GRANTS

☒ Award ☐ Contract ☐ Grant

Requested Board Meeting Date: 6/21/22

* = Mandatory, information must be provided

or Procurement Director Award: ☐

***Contractor/Vendor Name/Grantor (DBA):**

Titan Power Inc.

***Project Title/Description:**

Uninterruptible Power Supply: New Equipment, Service and Maintenance

***Purpose:**

Amendment of Award: Master Agreement No. MA-P0-17-008, Amendment No. 06. This Amendment extends the termination date to 07/15/2023 and adds the annual award amount of \$200,000.00 for a cumulative not-to-exceed contract amount of \$663,000.00. Administering Department: Information Technology.

***Procurement Method:**

Pursuant to Pima County Procurement Code 11.24.010, Cooperative procurement authorized, on July 19, 2016, the Procurement Director approved an award of contract for an initial term of one (1) year and an annual award amount of \$200,000.00 with four (4) one-year renewal options.

Effective July 16, 2017, the Procurement Officer processed Amendment No. 01, which extended the termination date to 07/15/2018 and added a partial annual award amount of \$72,000.00 for a cumulative not-to-exceed contract amount of \$272,000.00. Three (3) renewal options remained.

Effective July 16, 2018, the Procurement Officer processed Amendment No. 02, which extended the termination date to 07/15/2019 and added a partial annual award amount of \$46,000.00 for a cumulative not-to-exceed contract amount of \$318,000.00. Two (2) renewal options remained.

Effective July 16, 2019, the Procurement Officer processed Amendment No. 03, which extended the termination date to 07/15/2020. No additional funding was added and contract not-to-exceed amount remained at \$318,000.00. One (1) renewal option remained.

Effective July 16, 2020, the Procurement Officer processed Amendment No. 04, which extended the termination date to 07/15/2021 and added a partial annual award amount of \$115,000.00 for a cumulative not-to-exceed contract amount of \$433,000.00. No renewal options remained.

Effective July 16, 2021, the Board of Supervisors approved Amendment No. 05, Which extended the termination date to 07/15/2022 and added a partial annual award amount of \$30,000.00 for a cumulative not-to-exceed contract amount of \$463,000.00. No renewal options remained.

This extension will give the State of Arizona time to finish its solicitation so Pima County can continue using that Cooperative contract.

PRCUID: 223018

Attachment: Master Agreement.

***Program Goals/Predicted Outcomes:**

The County has an ongoing need for full service and preventative maintenance to the uninterruptible power source (UPS) systems. Additionally, there are periodic needs for new equipment as well as replacement parts and engineering services.

***Public Benefit:**

Provision of a reliable backup source throughout County departments.

***Metrics Available to Measure Performance:**

Reduction of downtime.

***Retroactive:**

No.

To: COB 06-07-22⁽¹⁾
Pgs: 5
Vers: 16

THE APPLICABLE SECTION(S) BELOW MUST BE COMPLETED

Click or tap the boxes to enter text. If not applicable, indicate "N/A". Make sure to complete mandatory (*) fields

Contract / Award Information

Document Type: _____ Department Code: _____ Contract Number (i.e., 15-123): _____
Commencement Date: _____ Termination Date: _____ Prior Contract Number (Synergen/CMS): _____
☐ Expense Amount \$ _____ * ☐ Revenue Amount: \$ _____

***Funding Source(s) required:** _____

Funding from General Fund? ☒ Yes ☐ No If Yes \$ _____ % _____

Contract is fully or partially funded with Federal Funds? ☐ Yes ☐ No

If Yes, is the Contract to a vendor or subrecipient? _____

Were insurance or indemnity clauses modified? ☐ Yes ☐ No

If Yes, attach Risk's approval.

Vendor is using a Social Security Number? ☐ Yes ☐ No

If Yes, attach the required form per Administrative Procedure 22-10.

Amendment / Revised Award Information

Document Type: MA Department Code: PO Contract Number (i.e., 15-123): 17-008
Amendment No.: 06 AMS Version No.: 16
Commencement Date: 6/21/2022 New Termination Date: 7/15/2023
Prior Contract No. (Synergen/CMS): _____

☒ Expense ☐ Revenue ☐ Increase ☐ Decrease

Amount This Amendment: \$ 200,000.00

Is there revenue included? ☐ Yes ☒ No If Yes \$ _____

***Funding Source(s) required: General Fund**

Funding from General Fund? ☒ Yes ☐ No If Yes \$ _____ % 100

Grant/Amendment Information (for grants acceptance and awards)

☒ Award ☐ Amendment

Document Type: _____ Department Code: _____ Grant Number (i.e., 15-123): _____
Commencement Date: _____ Termination Date: _____ Amendment Number: _____
☐ Match Amount: \$ _____ ☐ Revenue Amount: \$ _____

***All Funding Source(s) required:** _____

*Match funding from General Fund? ☐ Yes ☐ No If Yes \$ _____ % _____

*Match funding from other sources? ☐ Yes ☐ No If Yes \$ _____ % _____

*Funding Source: _____

*If Federal funds are received, is funding coming directly from the Federal government or passed through other organization(s)?

Contact: Brandon Morgan, Procurement Officer Brandon Morgan Digitally signed by Brandon Morgan Date: 2022.06.06 14:43:13 -07'00' Division Manager Ana Wilber Digitally signed by Ana Wilber Date: 2022.06.06 16:06:11 -07'00'
Department: Procurement Director Terri Spencer Digitally signed by Terri Spencer Date: 2022.06.06 16:58:31 -07'00' Telephone: 520-724-9510

Department Director Signature: Kristen J Irby Digitally signed by Kristen J Irby Date: 2022.06.06 15:12:01 -07'00' Date: _____
Deputy County Administrator Signature: _____ Date: _____
County Administrator Signature: _____ Date: 6/6/2022



MASTER AGREEMENT

PIMA COUNTY, ARIZONA

THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES
CONTRACT EXECUTION

Master Agreement No: 17000000000000000008

MA Version: 16

Page: 1 of 3

Description: UPS: New Equipment, Service and Maintenance.

I S S U E R	Pima County Procurement Department	T E R M S	Initiation Date:	06-21-2022
	150 W. Congress St. 5th Fl		Expiration Date:	07-15-2023
	Tucson AZ 85701			
	Issued By:		BRANDON MORGAN	
	Phone:		5207249510	
	Email:		brandon.morgan@pima.gov	

V E N D O R	TITAN POWER INC	Contact:	Account Support
	7031 W Oakland St	Phone:	800-968-3191
	Chandler AZ 85226	Email:	accountsupport@titanpower.com
		Terms:	0.00 %
		Days:	30

Shipping Method: Vendor Method

Delivery Type:

FOB: FOB Dest, Freight Prepaid

Modification Reason

This Amendment No. 06 extends the termination date to 07/15/2023 and adds the annual award amount of \$200,000.00 for a cumulative not-to-exceed contract amount of \$663,000.00.

This Master Agreement incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the solicitation documents used to establish this agreement. All transactions and conduct are required to conform to these documents.



MASTER AGREEMENT DETAILS

Master Agreement No: 17000000000000000008

MA Version: 16

Page: 2 of 3

Line	Description					
1	DO NOT USE					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$0.00	23182		
2	Alpha- Tier I, II, III, & IV(35% off catalogue price)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	35.0000 %		\$0.00	23182		
3	Emerson/Libert- Tier I & II (30% off catalogue price)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	30.0000 %		\$0.00	23182		
4	Emerson/Libert- Tier III & IV(33% off catalogue price)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	33.0000 %		\$0.00	23182		
5	Myers- Tier I, II, III & IV (35% off catalogue price)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	35.0000 %		\$0.00	23182		
6	Eaton- Tier I (30% off catalogue price)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	30.0000 %		\$0.00	23182		
7	Eaton- Tier II (43% off catalogue price)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	43.0000 %		\$0.00	23182		
8	Eaton- Tier III & IV (37% off catalogue price)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	37.0000 %		\$0.00	23182		
9	GNB (VRLA Batteries) All Tiers (55% off catalogue price)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	55.0000 %		\$0.00	23182		
10	Powersonic(VRLA Batteries) All Tiers (42% off catalogue)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	42.0000 %		\$0.00	23182		
11	Ensersys/DataSafe (VRLA Batteries) All Tiers (32% off)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	32.0000 %		\$0.00	23182		
12	C&D Tech/Dynasty (VRLA Batteries) All Tiers (61% off)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	61.0000 %		\$0.00	23182		
13	Extream Power- Tiers I & II (38% off Catalogue Price)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	38.0000 %		\$0.00	23182		
14	Gamatronics- Tier III (40% off Catalogue Price)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	40.0000 %		\$0.00	23182		
15	Design Services (Hourly Rate)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$95.00	23182		
16	Installation Services (Hourly Rate)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$95.00	23182		
17	Preventative Maintenance (Hourly Rate)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$95.00	23182		
18	Emergency Maintenance (Hourly Rate)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$95.00	23182		
19	Legacy Maintenance (Hourly Rate)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$95.00	23182		



MASTER AGREEMENT DETAILS

Master Agreement No: 17000000000000000008

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Line	Description					
20	FREE FORM LINE Discount 0.0000 %	UOM	Unit Price \$0.00	Stock Code 23182	VPN	MPN
21	Battery HR4000 Discount 0.0000 %	UOM EA	Unit Price \$365.38	Stock Code 33907	VPN	MPN