



BOARD OF SUPERVISORS AGENDA ITEM REPORT (BOSAIR)

All fields are required. Enter N/A if not applicable. For number fields, enter 0 if not applicable.

Record Number: SC PO SC2400001562

Award Type: Contract

Is a Board Meeting Date Requested? Yes

Requested Board Meeting Date: 04/21/2026

Signature Only:

NO

Procurement Director Award / Delegated Award: • N/A

Supplier / Customer / Grantor / Subrecipient: Workday, Inc.

Project Title / Description: Enterprise Resource Planning (ERP) System

Purpose: Amendment of Award: Supplier Contract No. SC2400001562, Amendment No. 06. This Amendment adds the Grant Management and Workday Success Plan Subscriptions and modifies the Payment Schedule. No additional funds are required at this time. Administering Department: Information Technology.

Procurement Method: Other

Insert additional Procurement Method info, if applicable: Pursuant to Pima County Procurement Code 11.12.020, Competitive sealed proposals, on 02/07/2023 the Board of Supervisors approved an award of contract for a term of effective 02/07/2023 and terminating 02/06/2038 in the not-to-exceed contract amount of \$45,000,000.00.

On 06/29/2023, the Procurement Director approved Amendment No. 01, which exercised the option to purchase Strategic Sourcing as agreed upon in the executed contract. The purchase was included in the calculation of the award amount approved by the Board on 02/07/2023.

On 02/02/2024, the Procurement Director approved Amendment No. 02, which reduced the cost of Strategic Sourcing for year two by \$65,421.00, from \$110,908.00 to \$45,487.00.

On 03/18/2025, the Board of Supervisors approved Amendment No. 03, which increased the count of Full-Service Equivalent workers under this Contract from 7,500 to 7,724 and appended the Heat Injury and Illness Prevention and Safety Plan language to the contract, pursuant to Pima County Procurement Code 11.40.030.

On 10/14/2025, the Board of Supervisors approved Amendment No. 04, which replaced the Workday Success Plan - Guided service with the Workday Success Plan - Accelerate Plus services, and amended Order Form 00406655.0 to transfer a portion of the Strategic Sourcing costs to Accelerate Plus.

On 11/13/2025, the Procurement Director approved Amendment No. 05, which added the Badged Visitor or Worker category to the worker category definitions for FSE calculations.

PRCUID: 425287

Attachment: Contract Amendment No. 06.

Program Goals/Predicted Outcomes:	Increase County efficiency and interoperability through the implementation of an integrated ERP system, including but not limited to functionality for Financials, Human Resources, Benefits, Payroll, Procurement, Talent Management and Reporting. Existing enterprise systems, such as those for Work Management and Debt Management, will be integrated into the ERP system to continue such functionality. Additional third-party systems may be added to enhance functionality as such needs are identified. The number of systems currently supported by County will be reduced as more functionality is integrated into the ERP system.
Public Benefit and Impact:	As the systems being replaced are vital to the operations of the County, a more fully integrated ERP system will allow County departments to more efficiently perform their duties, thereby permitting the County to better serve its constituents in a more cost-effective environment.
Budget Pillar	<ul style="list-style-type: none">• Core functions & excellent service
Support of Prosperity Initiative:	<ul style="list-style-type: none">• N/A
Provide information that explains how this activity supports the selected Prosperity Initiatives	N/A
Metrics Available to Measure Performance:	Standard project management measurements to track progress of the project and validate implementation success. Analysis of life-long costs and support metrics during the life of the ERP system.
Retroactive:	NO

Amendment / Revised Award Information

Record Number: SC PO SC2400001562	
Document Type:	SC
Department Code:	PO
Contract Number:	SC2400001562
Amendment Number:	06
Commencement Date:	04/21/2026

Termination Date: 02/06/2038

Is the Termination Date new?

NO

Classification: Expense

Adjust Level: No change

Prior Contract Number (If Applicable): MA-PO-23-126

Amount This Amendment:

\$0.00

Funding Source(s) required: Information Technology Internal Service Fund

Funding from General Fund?

NO

Contract is fully or partially funded with Federal Funds?

NO

Department: Procurement

Name: Dawn Dargan

Telephone: 520-724-9071

Add GMI Department Signatures

No

Division Manager/Procurement Officer Signature: Kelsey Braun-Shirley Digitally signed by Kelsey Braun-Shirley Date: 2026.04.16 13:57:59 -07'00' Date: _____

Acting Procurement Director Signature: Ana Wilber Digitally signed by Ana Wilber Date: 2026.04.16 14:15:37 -07'00' Date: _____

Department Director Signature: Kristen Irby Digitally signed by Kristen Irby DN: cn=Kristen Irby, o=Pima County, ou=Information Technology, email=kristen.irby@pima.gov, c=US Date: 2026.04.16 14:36:57 -07'00' Date: _____

Deputy County Administrator Signature: [Signature] Date: 4/16/2026

County Administrator Signature: _____ Date: 4/16/26

Pima County Procurement Department

Administering Department: Information Technology

Project: Enterprise Resource Planning (ERP) System

Contractor: Workday, Inc.
6110 Stoneridge Mall Road
Pleasanton, CA 94588

Contract No: SC2400001562 (formerly MA-PO-23-126)

Contract Amendment No.: 06

Original Contract Term	2/7/2023 – 2/6/2038	Original Contract Amount:	\$ 45,000,000.00
Prior Termination Date	2/6/2038	Prior Amendments Amount:	\$ 0.00
New Termination Date	N/A	This Amendment Amount:	\$ 0.00
		Revised Total Amount:	\$ 45,000,000.00

CONTRACT AMENDMENT

1. Parties, Background and Purpose.

1.1. Background.

On January 24, 2023, County and Contractor entered into the above referenced agreement to provide County with an ERP system to conduct its day-to-day operations.

1.2. Purpose.

County is adding Grant Management and Workday Success Plan Subscriptions to the Workday MSA and modifies the Payment Schedule.

2. Scope of Services. The parties have revised the Scope of Services to include the Grant Management and Workday Success Plan Subscription detailed in **Order Form #0553028.0** (5 pages).

SIGNATURE PAGE TO FOLLOW

IN WITNESS WHEREOF, the parties have approved this Amendment and agree to be bound by the terms and conditions of the Contract on the dates written below.

All other provisions of the Contract not specifically changed by this Amendment remain in effect and are binding upon the parties.

Pima County

Workday, Inc.

Chair, Board of Supervisors

Abhiti Tewari
Abhiti Tewari (Apr 15, 2026 10:40:43 PDT)

Authorized Officer Signature

Date

Apr 15, 2026

Date

ATTEST

Clerk of the Board

Date

Pima County Attorney's Office – As To Form



Andrew Donnellan

Deputy County Attorney

4/16/2026

Date



Contract Number	SC2400001562- 6
Contract Start Date	02-07-2023
Contract End Date	02-06-2038
Payment Type	EFT
Buyer	Dawn Dargan
Phone Number	+1 (520) 7249071
Email	Dawn.Dargan@pima.gov

Supplier:	Contract Name:
Workday Inc 6110 Stoneridge Mall	Enterprise Resource Planning System Workday Software

Supplier Contact and Payment Terms:	Shipping Method	Delivery Type	FOB
	Vendor Method	Standard Ground	FOB Dest, Freight Prepaid
	Phone: +1 (877) 9675329		
Email: nedim.pajevic@workday.com			
Terms: Net 30			
Days:			
	Currency	NTE Amount	Used Amount
	USD	45,000,000.00	6,125,154.00

Contract/Amendment Description:

Amendment 06 adds the Grant Management and Workday Success Plan Subscriptions and modifies the Payment Schedule.

Catalog Items:					
Line #	Item Description	UOM	Unit Price	Stock Code	MPN/VPN
1	Workday Subscription Fee - 01/27/2023 - 01/26/2024	Year	1,326,337.00		
2	Workday Strategic Sourcing Fee - 06/29/2023 - 01/26/2024	Year	65,421.00		
3	Workday Strategic Sourcing Fee - 01/27/2037 - 01/26/2038	Year	133,896.00		
4	Workday Strategic Sourcing Fee - 01/27/2036 - 01/26/2037	Year	136,566.00		
5	Workday Strategic Sourcing Fee - 01/27/2035 - 01/26/2036	Year	134,188.00		
6	Workday Strategic Sourcing Fee - 01/27/2034 - 01/26/2035	Year	131,856.00		
7	Workday Strategic Sourcing Fee - 01/27/2033 - 01/26/2034	Year	129,569.00		

This Supplier Contract incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the solicitation documents used to establish this contract. All transactions and conduct are required to conform to these documents.

PIMA COUNTY

Pima County Procurement Department
 150 W. Congress St. 5th Fl
 Tucson AZ 85701

**Supplier Contract Amendment**

Contract Number	SC2400001562- 6
Contract Start Date	02-07-2023
Contract End Date	02-06-2038
Payment Type	EFT
Buyer	Dawn Dargan
Phone Number	+1 (520) 7249071
Email	Dawn.Dargan@pima.gov

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Catalog Items:

Line #	Item Description	UOM	Unit Price	Stock Code	MPN/VPN
8	Workday Strategic Sourcing Fee - 01/27/2032 - 01/26/2033	Year	127,328.00		
9	Workday Strategic Sourcing Fee - 01/27/2031 - 01/26/2032	Year	125,130.00		
10	Workday Strategic Sourcing Fee - 01/27/2030 - 01/26/2031	Year	122,976.00		
11	Workday Strategic Sourcing Fee - 01/27/2029 - 01/26/2030	Year	120,864.00		
12	Workday Strategic Sourcing Fee - 01/27/2028 - 01/26/2029	Year	118,793.00		
13	Workday Strategic Sourcing Fee - 01/27/2027 - 01/26/2028	Year	116,763.00		
14	Workday Strategic Sourcing Fee - 01/27/2026 - 01/26/2027	Year	114,773.00		
15	Workday Strategic Sourcing Fee - 01/27/2025 - 01/26/2026	Year	112,821.00		
16	Workday Strategic Sourcing Fee - 01/27/2024 - 01/26/2025	Year	45,487.00		
17	Workday Prepaid Training Credits	Unit	660.00		
18	Workday Delivery Assurance Fee	Year	206,845.00		
19	Workday Success Plan Annual Fee	Year	385,639.00		
20	Workday Subscription Fee - 01/27/2037 - 01/26/2038	Year	3,074,893.00		
21	Workday Subscription Fee - 01/27/2036 - 01/26/2037	Year	3,014,604.00		
22	Workday Subscription Fee - 01/27/2035 - 01/26/2036	Year	2,955,492.00		

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Contract Start Date	02-07-2023
Contract End Date	02-06-2038
Payment Type	EFT
Buyer	Dawn Dargan
Phone Number	+1 (520) 7249071
Email	Dawn.Dargan@pima.gov

Catalog Items:

Line #	Item Description	UOM	Unit Price	Stock Code	MPN/VPN
23	Workday Subscription Fee - 01/27/2034 - 01/26/2035	Year	2,897,540.00		
24	Workday Subscription Fee - 01/27/2033 - 01/26/2034	Year	2,840,727.00		
25	Workday Subscription Fee - 01/27/2032 - 01/26/2033	Year	2,785,025.00		
26	Workday Subscription Fee - 01/27/2031 - 01/26/2032	Year	2,730,415.00		
27	Workday Subscription Fee - 01/27/2030 - 01/26/2031	Year	2,676,883.00		
28	Workday Subscription Fee - 01/27/2029 - 01/26/2030	Year	2,624,389.00		
29	Workday Subscription Fee - 01/27/2028 - 01/26/2029	Year	2,572,933.00		
30	Workday Subscription Fee - 01/27/2027 - 01/26/2028	Year	2,522,481.00		
31	Workday Subscription Fee - 01/27/2026 - 01/26/2027	Year	2,473,022.00		
32	Workday Subscription Fee - 01/27/2025 - 01/26/2026	Year	2,424,530.00		
33	Workday Subscription Fee - 01/27/2024 - 01/26/2025	Year	1,644,661.00		

This Supplier Contract incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the solicitation documents used to establish this contract. All transactions and conduct are required to conform to these documents.

The contents of this contract are confidential. Requests for a copy shall be submitted to the Clerk of the Board by completing a Public Records Request pursuant to County Administrative Procedure 4-4. The Public Records Request form can be located at webcms.pima.gov under the 'Quick Links' section. Release of confidential contract information involves a process above and beyond the basic Public Record Request process. This process will be performed by the Procurement Department after the Clerk of the Board receives the completed Public Records Request.

If you have any questions, please call (520) 724-8161.