

## BOARD OF SUPERVISORS AGENDA ITEM SUMMARY

Requested Board Meeting Date: 06/17/14

### ITEM SUMMARY, JUSTIFICATION and/or SPECIAL CONSIDERATIONS

Amendment of Award: MA # 12000000000000000532, Amendment # 4, Employers Dental Services, to provide Group Pre-Paid Dental Services, extend contract term to 06/30/15, increase rates, and increase contract amount by \$660,000.00 Funding Source: 50% Employee contributions, 50% Various department funds, Administering Department: Human Resources

### BACKGROUND

Pursuant to RFP # 1001190, the contract was initially awarded by the BOS on 04/06/10 in the annual amount of \$700,000.00 and included four one-year renewals of which three have been previously executed. The current annual award amount is \$700,000.00. The contract's current termination date is 06/30/14, historical requirements and expenditures average about \$50,000.00 per month, and as of 04/17/14 the contract has an unused contract amount of \$459,753.00 of which approximately \$200,000.00 is encumbered for payments through June 2014. Major User and administering department of this contract is Human Resources.

This contract amendment is required to continue the provision of dental services and products to all enrolled participants and to provide sufficient funds for possible increases in enrollment.

Effective Date: 07/01/2014  
New Termination Date: 06/30/2015  
Original Contract Amount: \$700,000.00  
Prior Amendment Amounts: \$2,100,000.00  
This Amendment Amount: \$660,000.00  
Revised Contract Amount: \$3,460,000.00

Contract Number: MA. PO. 12-532-04  
Effective Date: 6-30-14  
Term Date: 6-30-15  
Cost: 660,000.00  
Revenue: \_\_\_\_\_  
Total: \_\_\_\_\_ NTE: \_\_\_\_\_  
Action: 4-1-15  
Renewal By: \_\_\_\_\_  
Term: 6-30-15  
Reviewed by: X6

Contract Officer : (Jennifer Moore, 520.724.8164) Procurement Department

Payment System: AMS PimaCore

CLERK OF BOARD USE ONLY: BOS MTG. \_\_\_\_\_ ITEM NO. \_\_\_\_\_

JUN 04 2014 PM 11:05 PC CLK OFF BD

To: COB - 6-4-14  
Agenda 6-17-14  
(1)

Procure Dept 05/27/2014 PM 12:00

PIMA COUNTY DEPARTMENT OF HUMAN RESOURCES  
 PROJECT: Group Pre-Paid Dental Plan Benefits  
 CONTRACTOR: Employers Dental Services  
 CONTRACT NO.: MA-PO-1200000000000000532  
 CONTRACT AMENDMENT NO.: Four (#04)

CONTRACT  
 NO. MA-PO-1200000000000000532  
 AMENDMENT NO. 04  
 This number must appear on all  
 invoices, correspondence and  
 documents pertaining to this  
 contract.

ORIG. CONTRACT TERM: 07/01/2010 – 06/30/2011  
 TERMINATION DATE PRIOR AMENDMENT: 06/30/14  
 TERMINATION THIS AMENDMENT: 06/30/15

ORIG. CONTRACT AMOUNT: \$ 700,000.00  
 PRIOR AMENDMENTS: \$2,100,000.00  
 AMOUNT THIS AMENDMENT: \$ 660,000.00  
 REVISED CONTRACT AMOUNT: \$3,460,000.00

#### CONTRACT AMENDMENT

WHEREAS, COUNTY and CONTRACTOR entered into a Contract for services as referenced above; and

WHEREAS, CONTRACTOR and COUNTY, pursuant to Article I - Term, have agreed to extend the Contract term for a period of one year; and

WHEREAS, CONTRACTOR and COUNTY, pursuant to Article II – Scope of Services, shall remain the same including Schedule of Benefits (as of 07/01/10), located at <http://www.pima.gov/hr/EmployeeBenefits/dental.htm>, this document is incorporated into this amendment the same as set forth in full herein; and,

WHEREAS, CONTRACTOR and COUNTY, pursuant to Article III – Compensation and Payment have agreed to increase the contract amount to allow payment for the continued provision of County and employee paid services during the extended term of the contract; and,

WHEREAS, CONTRACTOR and COUNTY have agreed, pursuant to Article III – Compensation and Payment, the rates as stipulated in the contract shall increase 3% for the continued provision of services during the extended term of the contract; and,

NOW, THEREFORE, it is agreed as follows:

**CHANGE: ARTICLE I - TERM:**

From: "... shall terminate on the 30<sup>th</sup> day of June, 2014..."

To: "... shall terminate on the 30<sup>th</sup> day of June, 2015..."

**CHANGE: ARTICLE III – COMPENSATION and PAYMENT:**

From: "In consideration for the goods and services specified in this Contract, the COUNTY agrees to pay CONTRACTOR in an amount not to exceed Two Million Eight Hundred Thousand dollars (\$2,800,000.00)."

To: "In consideration for the goods and services specified in this Contract, the COUNTY agrees to pay CONTRACTOR in an amount not to exceed Three Million Four Hundred Sixty Thousand dollars (\$3,460,000.00)."

**CHANGE: ARTICLE III – COMPENSATION and PAYMENT, Exhibit B – Premium Schedule (One Page):**

From :	Employee Only	\$8.40
	Employee + Spouse	\$17.84
	Employee + Children	\$24.74
	Employee + Family	\$26.76

To:	Employee Only	\$8.64
	Employee + Spouse	\$18.38
	Employee + Children	\$25.48
	Employee + Family	\$27.56

Administrative Fee is waived. Schedule of benefits EDS700R

The effective date of this Amendment shall be June 30, 2014.

All other provisions of the Contract, not specifically changed by this Amendment, shall remain in effect and be binding upon the parties.

IN WITNESS THEREOF, the parties have affixed their signatures to this Amendment on the dates written below.

**APPROVED:**

Chair, Board of Supervisors

Date

**ATTEST:**

Clerk of the Board

Date

**APPROVED AS TO CONTENT**

Department Head

3/31/14

Date

**APPROVED AS TO FORM:**

Deputy County Attorney

**TOBIN ROSEN**

Print DCA Name

2/12/14

Date

**MARKETING  
RECEIVED**

**MAR 07 2014**