

### BOARD OF SUPERVISORS AGENDA ITEM REPORT AWARDS / CONTRACTS / GRANTS

● Award ○ Contract ○ Grant	Requested Board Meeting Date: 11/07/2023
* = Mandatory, information must be provided	or Procurement Director Award:
*Contractor/Vendor Name/Grantor (DBA):	
Dell Marketing LP	
*Project Title / Description:	

Project Title/ Description

Dell Hardware, Software, Peripherals, and Related Services

### \*Purpose:

Amendment of Award: Master Agreement No. MA-P0-16-101, Amendment No. 11. This Amendment extends the termination date to 01/31/2024. No additional funds required at this time. Administering Department: Information Technology.

### \*Procurement Method:

Pursuant to Pima County Procurement Code 11.24.010, Cooperative procurement authorized, on October 06, 2015, the Board of Supervisors approved an award of contract for an initial term of one (1) year and an annual award amount of \$500,000.00 with four (4) one-year renewal options.

On 9/12/2016, the Procurement Director approved Amendment No. 01, which extended the termination date to 10/05/2017 and added a partial annual award amount of \$254,000.00 for a cumulative not-to-exceed contract amount of \$754,000.00.

On 6/22/2017, the Procurement Director approved Amendment No. 02, which extended the termination date to 10/05/18 and added the annual award amount of \$500,000.00 for a cumulative not-to-exceed contract amount of \$1,254,000.00.

On 9/4/2018, the Board of Supervisors approved Amendment No. 03, which extended the termination date to 10/05/19, increased the annual award amount by \$2,500,000.000 from \$500,000.00 to \$3,000,000.00 and also included a onetime increase of \$2,000,000.00 for a cumulative not-to-exceed contract amount of \$6,254,000.00.

On 5/21/2019, the Board of Supervisors approved Amendment No. 04, which increased the contract not-to-exceed amount by \$5,400,000.00 for a cumulative not-to-exceed contract amount of \$11,654,000.00. Effective 10/06/19, the annual award amount was increased by \$1,200,000.00 from \$3,000,000.00 to \$4,200,000.00.

On 6/12/2019, the Procurement Director approved Amendment No. 05, which extended the termination date to 10/05/2020 and added the annual award amount of \$4,200,000.00 for a cumulative not-to-exceed contract amount of \$15,854,000.00.

On 8/17/2020, the Board of Supervisors approved Amendment No. 06, which extended the termination date to 07/31/2021 and increased the contract amount by \$6,620,000.00 for a cumulative not-to-exceed contract amount of \$22,474,000.00.

On 7/6/2021, the Board of Supervisors approved Amendment No. 07, which extended the termination date to 07/31/2022 and added the annual award amount of \$4,200,000.00 for a cumulative not-to-exceed contract amount of \$26,674,000.00.

On 7/5/2022, the Board of Supervisors approved Amendment No. 08, which extended the termination date to 02/28/2023 and increased the not-to-exceed amount by \$10,500,000.00 for a cumulative not-to-exceed contract amount of \$37,174,000.00.

On 02/21/2023 the Board of Supervisors approved Amendment No. 09, which extended the termination date to 07/31/23. No additional funding was added and the contract not-to-exceed amount remained at \$37,174,000.00.

On 07/25/2023 the Board of Supervisors approved Amendment No. 10, which extended the termination date to 10/31/23. No additional funding was added and the contract not-to-exceed amount remained at \$37,174,000.00.

This extension is needed for the continuation of goods and services and to coincide with the State of Arizona contract ADSP016-098839 which has been extended through 01/31/2024.

PRCUID: 186419

To COB 10/23/2023 Version 34 5 Pages Attachment: Master Agreement.

### \*Program Goals/Predicted Outcomes:

Continue to purchase Dell goods and services including desktops, laptops, servers, storage, printers and software for County departmental use.

### \*Public Benefit:

Provide Pima County Departments with reliable and cost effective IT products and related services to ensure employees can efficiently perform their duties and assist the public accurately.

### \*Metrics Available to Measure Performance:

Continued use of Dell goods and services reduces downtime.

### \*Retroactive:

Yes, County could not extend the contract until the State Extended its contract.

THE APPLICABLE SECTION(S) BELOW MUST BE COMPLETED

Click or tap the boxes to enter text. If not applicable, indicate "N/A". Make sure to complete mandatory (\*) fields

Contract / Award Information	•				
Document Type:	Department (	Code:		Contract Number (i.e., 15-123):	<b>-</b> .
Commencement Date:	Termination (	Date:		Prior Contract Number (Synergen/CMS):	
Expense Amount \$*		1 · · · · · · · ·	Revenu	re Amount: \$	many that you great
*Funding Source(s) required:	_				
Funding from General Fund?	s ONo	If Yes \$		%	
Contract is fully or partially funded with		O Yes	Ö Ne		•
If Yes, is the Contract to a vendor or	subrecipient?				
Were insurance or indemnity clauses m If Yes, attach Risk's approval.	nodified?	() Yes	ONO		
Vendor is using a Social Security Numb If Yes, attach the required form per Admin			O No		
Amendment / Revised Award Inform	nation				
Document Type: <u>MA</u>	Department C	ode: <u>PO</u>		Contract Number (i.e., 15-123): <u>16-101</u>	
Amendment No.: 11			AMS \	/ersion No.: <u>34</u>	
Commencement Date: 10/31/2023			New 1	Termination Date: <u>01/31/2024</u>	
			Prior	Contract No. (Synergen/CMS):	
Expense O Revenue O Incre	ase Ö Decrease	<b>.</b>	A ma a u	int This Amendment: \$	
Is there revenue included?	s ONG If	Yes \$		int mis Amenument. 3	
*Funding Source(s) required: Interna	al Service Fund	-			
The state of the s	to a series	Yes \$		%	
Grant/Amendment Information (for	grants acceptance	e and award	ls)	O Award O Amendment	
Document Type:	Department C			Grant Number (i.e., 15-123):	
Commencement Date:		nation Date:			
Match Amount: \$			Revenue	Amount: \$	
*All Funding Source(s) required:			•		
-	Sample and the second second			•	
*Match funding from General Fund?	O Xes O No	If Yes S	\$	<u> %</u>	
*Match funding from other sources'  *Funding Source:	? O Yes O No	If Yes !	\$		
*If Federal funds are received, is fun	nding coming direc	tly from the	e Federalı	government or passed through other organ	nization(s)?
Contact: Procurement Officer,				Acting Division Manager, Troy McM	Master Digitally signed by Troy McMa
Department: Acting Procurement Dire		Oate: 2	y signed by Ana Will 023.10.20 07:20:57	Telephone: 520.724.9510	
Department Director Signature: Kris	ten Irby	Digitaly DN: en email*i Onic: 2	y signed by Kristen Irby =Kristen Irby, p=Pima Cou kristen.irby@pima.gov, c≈i !023,10.20 08:38:32 -07'00	ndy, cu=Information Technology Department, us Date:	·
Deputy County Administrator Signature		<b>— b</b>		Date: /0-20-202	?
County Administrator Signature:		gu		Date: 10/20/20/20/20/20/20/20/20/20/20/20/20/20	<u></u> -



## MASTER AGREEMENT

PIMA COUNTY, ARIZONA

### THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES CONTRACT EXECUTION

Master Agreement No: 16000000000000000101

MA Version: 34

Page: 1

Description: Dell Hardware, Software, Peripherals, & Related Services

Pima County Procurement Department 150 W. Congress St. 5th FI s

Tucson AZ 85701

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Issued By:

**BRANDON MORGAN** 

Phone:

5207249510

Email:

brandon.morgan@pima.gov

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Initiation Date:

10-31-2023

**Expiration Date:** 

01-31-2024

NTE Amount:

\$37,174,000.00

**Used Amount:** 

\$32,332,999.73

v				-
E	DELL MARKETING LP	Contact:	David Hall	
	One Dell Way	Phone:	520-273-5690	
N	•	Email:	David_Hall1@Dell.com	
D ,	D Round Rock TX 78682	Terms:	0.00 %	
0		Days:	30	
R				
	·			•

**Shipping Method:** 

Vendor Method

**Delivery Type:** 

FOB:

FOB Dest, Freight Prepaid

#### **Modification Reason**

Amendment No. 11. This Amendment extends the termination date to 01/31/2024. No additional funds required at this time.

This Master Agreement incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the soliciation documents used to establish this agreement. All transactions and conduct are required to conform to these documents.



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Line	Description	Life Paliger II Life Ma			an a k		and the second of the second o	
1	DO NOT USE Discount 0.0000 %	UOM EA	Unit Price \$0.00	Stock Code 23193		VPN	MPN	
2	DO NOT USE Discount 0.0000 %	UOM Ea	Unit Price \$0.00	Stock Code 23366		VPN	MPN	
3	DO NOT USE Discount 0.0000 %	<b>UOM</b> EA	Unit Price \$0.00	Stock Code 29518		VPN	MPN	
4	DO NOT USE Discount 0.0000 %	<b>UOM</b> EA	Unit Price \$0.00	Stock Code 30275		VPN	MPN	
5	FREE FORM LINE- Hardware Discount 0.0000 %	UOM	Unit Price \$0.00	Stock Code 23193		VPN	MPN	
6	FREE FORM LINE- Software Discount 0.0000 %	UOM	Unit Price \$0.00	Stock Code 23366		VPN	MPN	
7	FREE FORM LINE- Software Notice on the count 0.0000 %	Maintenance & S UOM	Services Unit Price \$0,00	Stock Code 29518		VPN	MPN	
8	FREE FORM LINE- Hardware Discount 0.0000 %	Maintenance & UOM	Services Unit Price \$0.00	Stock Code 30275		VPN	MPN	
9	Optiplex 7070 SFF,i5,16GB,25 Discount 0.0000 %	56GB SSD,vPro UOM EA	(DISCONTINUED Unit Price \$899.00	Stock Code 33914		VPN	MPN	
10	AiO 7470,i5,16g,256GB SSD, Discount 0.0000 %	touchscreen,vP UOM EA	ro (DISCONTINU Unit Price \$1,157.00	ED) Stock Code 33915		VPN	MPN	
11	Precision 5820 Workstation,V Discount 0.0000 %	V-2133,32gb,512 UOM EA	GB (DISCONTIN Unit Price \$2,482.00	UED) Stock Code 33916		VPN	MPN	
12	Latitude 5300 WWAN, i5,16gb Discount 0.0000 %	o, <b>256ssd</b> , vPro ( UO <b>M</b> EA	DISCONTINUED Unit Price \$1,320.00	Stock Code 33917		VPN	MPŅ	
13	Latitude 5500 + WWAN, i5,169 Discount 0:0000 %	gb, 256ssd,vPro UOM EA	(DISCONTINUE Unit Price \$1,302.00	D) Stock Code 33918		VPN .	MPN	
14	Latitude 7200 2-in-1, i5, 16gb, Discount 0.0000 %	, 256ssd, (DISC) UOM EA	ONTINUED) Unit Price \$1,490.00	Stock Code 33919		VPN	MPN	
15	Latitude 7400 2-in-1+ WWAN, Discount 0.0000 %	i5, 16gb,256sso UOM EA	t,(DISCONTINUE Unit Price \$1,684.00	D) Stock Code 33920		VPN	MPN	
16	Precision 5530,Xeon E-2176N Discount 0.0000 %	/I, 32gb, 1TB (DI UOM EA	ISCONTINUED) Unit Price \$2,987.00	Stock Code 33921		VPN	MPN	
17	P2219H 22" (1920x1080) Discount 0.0000 %	UOM Ea	Unit Price \$122.00	Stock Code 33922		VPN	MPN	
18	P2419H 24" (1920x1080) Discount 0.0000 %	UOM EA	Unit Price \$148.00	Stock Code 33923		VPN	MPN	
19	U2717D 27" UltraSharp (2560 Discount 0.0000 %	Dx1440) (DISCO) UOM EA	NTINUED) Unit Price \$348.00	Stock Code 33924		VPN	MPN	



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Line	Description			•			
20	UP3017 30" UltraSharp w/Pre Discount 0.0000 %	mierColor (256 UOM EA	0x1600) (DISC) Unit Price \$835.00	Stock Code 33925	VPN	MPN	
21	P2418HT 24" Touchscreen (1 Discount 0.0000 %	1920x1080) UOM EA	Unit Price \$240.00	Stock Code 33926	VPN	MPN	
22	Docking Station WD19 90W Discount 0.0000 %	U <b>OM</b> EA	Unit Price \$155.00	Stock Code 33927	VPN	MPN	
23	Docking Station WD19TB Discount 0.0000 %	UOM Ea	Unit Price \$214.00	Stock Code 33928	VPN	MPN	
24	Optiplex 7080 SFF,i5,16GB,28 Discount 0.0000 %	56GB SSD,vPro UOM EA	Unit Price \$942.00	Stock Code 33965	VPN	MPN	
25	AiO 7480,i5,16g,256GB SSD,t Discount 0.0000 %	ouchscreen,vP UOM EA	ro Unit Price \$1,214.00	Stock Code 33966	VPN	MPN	
26	Precision 5820 Workstation,V Discount 0.0000 %	<b>V-2255,32gb,51</b> <b>UOM</b> EA	2GB SSD+2TB h Unit Price \$2,657.00	dd,4gb Stock Code 33967	VPN	MPN	
27	Latitude 5310 + WWAN,i5,16g Discount 0.0000 %	jb,256ssd,vPro UOM EA	Unit Price \$1,363.00	Stock Code 33968	VPN	MPN	
28	Latitude 5511 + WWAN,i5,16g Discount 0.0000 %	pb,256ssd,vPro UOM EA	Unit Price \$1,461.00	Stock Code 33969	· VPN	MPN .	
29	Latitude 7210 2-in-1,i5,16gb,2 Discount 0.0000 %	2 <b>56ssd,detacha</b> l <b>UOM</b> EA	ble keyboard,ac Unit Price \$1,637.00	ti Stock Code 33970	VPN	MPN	
30	Latitude 7410 2-in-1 + WWAN Discount 0.0000 %	l,i <b>5,16gb,256ss</b> d <b>UOM</b> EA	l,active pen,vPro Unit Price \$1,727.00	Stock Code 33971	VPN	MPN	
31	Precision 5540,Xeon E-2276M Discount 0.0000 %	/1,32gb,1TB ssd UOM EA	+1TB hdd,4gb g Unit Price \$2,759.15	raphic Stock Code 33972	VPN	MPN	
32	Precision 3440 SFF,i5,16GB 5 Discount 0.0000 %	SSD,VPro UOM EA	Unit Price \$880.00	Stock Code 33972	VPN	MPN	
33	U2719D 27" UltraSharp (2560 Discount 0.0000 %	0x1140) UOM EA	Unit Price \$348.00	Stock Code 33972	VPN	MPN	
34	U2721DE 27" UltraSharp w/U Discount 0.0000 %	SB-C dock (256 UOM EA	0x1440) Unit Price \$350.00	Stock Code 33972	VPN	MPN	
35	U3219Q 32" UltraSharp 4K (3 Discount 0.0000 %	840x2160) UOM EA	<b>Unit Price</b> \$750.00	Stock Code 33972	VPN	MPN	
36	Optiplex 7090 SFF,i5,16GB,2: Discount 0.0000 %	56GB SSD,vPro UOM EA	Unit Price \$942.00	Stock Code 34172	VPN	MPN	
37	Precision 3450 SFF, i5,16GB, Discount 0.0000 %	,256GB SSD,vP UOM EA	ro Unit Price \$880.00	Stock Code 34173	VPN	MPN	
38	Latitude 5320 + WWAN,i5,169 Discount 0.0000 %	gb, <b>256ss</b> d,vPro UOM EA	, Thunderbolt Unit Price \$1,279.00	Stock Code 34176	VPN	MPN	



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Line	Description			·			· •
39	Latitude 5520 + WWAN,i5, Discount 0.0000 %	,16gb,256ssd,vPi UOM EA	ro, Thunderbolt Unit Price \$1,251.00	Stock Code 34177	VPN	MPN	
40	Latitude 7320 2-in-1,i5,16g Discount 0.0000 %	gb, <b>256ssd,detaci</b> <b>UOM</b> EA	nable keyboard,ac Unit Price \$1,637.00	ti Stock Code 34178	VPN	MPN	
41	Latitude 7420 2-in-1 + WW Discount 0.0000 %	/AN,i5,16gb,256s UOM EA	sd,active pen,vPr Unit Price \$1,619.00	o Stock Code 34179	VPN	MPN	
42	Latitude 9420 2in1 + WWA Discount 0.0000 %	N,i5,16gb,256ss UOM EA	d,active pen,vPro Unit Price \$1,739.00	Stock Code 34180	VPN	MPN	
43	Precision 5550,Xeon E-22 Discount 0.0000 %	76M,32gb,1TB sa UOM EA	sd+1TB hdd,4gb g Unit Price \$2,759.15	raphic Stock Code 34181	VPN	MPN	
44	AiO 7480,i5,16g,256GB SS Discount 0.0000 %	SD,touchscreen, UOM EA	/Pro Unit Price \$1,214.00	Stock Code 34174	VPN	MPN	
45	Precision 5820 Workstation Discount 0.0000 %	on, <b>W-2255,32gb</b> , <b>UOM</b> EA	512GB SSD+2TB h Unit Price \$2,657.00	ndd,4gb Stock Code 34175	VPN	MPN	
46	P2219H 22" (1920x1080) Discount 0.0000 %	UOM EA	<b>Unit Price</b> \$122.00	Stock Code 34182	VPN	MPN	
47	P2419H 24" (1920x1080) Discount 0.0000 %	UOM EA .	<b>Unit Price</b> \$148.00	Stock Code 34183	VPN	MPN	
48	U2719D 27" UltraSharp (2 Discount 0.0000 %	560x1140) UOM EA	<b>Unit Price</b> \$348.00	Stock Code 34184	VPN	MPN	
49	U2721DE 27" UltraSharp v Discount 0.0000 %	w/USB-C dock (2 UOM EA	560x1440) Unit Price \$350.00	Stock Code 34185	VPN	MPN	
50	U3219Q 32" UltraSharp 4i Discount 0.0000 %	K (3840x2160) UOM EA	<b>Unit Price</b> \$750.00	Stock Code 34186	VPN	MPN	
51	P2418HT 24" Touchscree Discount 0.0000 %	n (1920x1080) UOM EA	Unit Price \$240.00	Stock Code 34187	VPN	MPN	
52	Docking Station WD19 90 Discount 0.0000 %	UOM EA	Unit Price \$155.00	Stock Code 34188	VPN	MPN	
53	Docking Station WD19TB Discount 0.0000 %	UOM Ea ့	<b>Unit Price</b> \$214.00	Stock Code 34189	VPN	MPN	
54	OptiPlex Micro, i5, 16GB, Discount 0.0000 %	256GB SSD, vPr UOM EA	unit Price \$750.00	Stock Code 34835	VPN	MPN	
55	OptiPlex All-in-One, i5, 16 Discount 0.0000 %	Sg, 256GB SSD, t UOM EA	ouchscreen,vPro Unit Price \$1,310.00	Stock Code 34836	VPN	MPN	
56	Precision 5860 Workstati Discount 0.0000 %	on, Intel® Xeon, UOM EA	32GB, 1TB SSD, ' Unit Price \$3,080.00	12G Stock Code 34837	VPN	MPN	
57	Latitude 5340 + WWAN, is Discount 0.0000 %	5, 16GB, 256 SSC UOM EA	), vPro, Thunderbo Unit Price \$1,400.00	olt Stock Code 34838	VPN	MPN	



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Discount	8	Latitude 5540 + WWA						
Lafitude 7440 + WWAN, i5, 16GB, 256 SSD, vPro, Thunderbolt   Discount   UOM   S1,500.00   S4840   S4					Stock Code	VPN	MPN	
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Latitude 7340 + WWAN, i5, 16GB, 256 SSD, vPro, Thunderbolt Discount Discoun		Discount				VPN	MPN	-
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3 P2723QE 27" 4K (3840 x 2160) Discount 0.0000 % EA \$326.00 34844  4 U2723D 27" QHD (2560x1440) Discount 0.0000 % EA \$266.00 34845  5 U2723QE 27" 4K w/USB-C Dock (3840 x 2160) Discount 0.0000 % EA \$441.00 34846  6 U3223QE 32" 4K w/USB-C Dock (3840 x 2160) Discount 0.0000 % EA \$441.00 34846  7 Docking Station WD19S 130W Discount 0.0000 % EA \$173.00 34848  8 Docking Station WD222TB4		Discount	ÚOM	Unit Price	Stock Code	VPN	MPN	
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				φ1/3.UU	J4040			
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