



BOARD OF SUPERVISORS AGENDA ITEM REPORT
CONTRACTS / AWARDS / GRANTS

Requested Board Meeting Date: November 22, 2016

or Procurement Director Award

Contractor/Vendor Name (DBA): Advanced Controls Corporation (Headquarters: Tucson, AZ); Climatec LLC (Headquarters: Phoenix, AZ).

Project Title/Description:
Energy Management and Temperature Controls Services (EMCS)

Purpose:

Amendment of Award: Multiple Contracts. Increase the five (5) year not-to-exceed award amount by \$642,282.00 from \$614,750.00 to a cumulative not-to-exceed award amount of \$1,257,032.00. Administering Department: Facilities Management.

Procurement Method:

Pursuant to Pima County Procurement Code 11.12.010, Competitive Sealed Bidding, Solicitation No. 119272 was conducted. On 02/03/2014, The Procurement Director awarded multiple contracts by groups which included Advanced Controls Corporation (MA-PO-14-268; NTE award amount \$237,250.00), Climatec LLC (MA-PO-14-269; NTE award amount \$191,250.00), and Advanced Controls Corporation (MA-PO-14-270; NTE award amount \$186,250.00), for a term of five (5) years for "as required" energy management and temperature controls services with a cumulative not-to-exceed (NTE) award amount of \$614,750.00. The award provided authorization to Commodity Contracts Officer (CCO) to transfer funding amongst contractors as long as those amounts would not exceed the five year contract amount of \$614,750.00.

On 5/31/2016, CCO transferred \$60,000.00 from MA-PO-14-269 and \$40,000.00 from MA-PO-14-270 to MA-PO-14-268, increasing the cumulative not-to-exceed amount of MA-PO-14-268 from \$237,250.00 to \$337,250.00. The cumulative not-to-exceed contract amounts for MA-PO-14-269 and MA-PO-14-270 were reduced by \$60,000.00 and \$40,000.00 to \$131,250.00 and to \$146,250.00, respectively.

On 9/15/2016, MA-PO-14-269 was replaced by MA-PO-17-065 so that MA usage could be tracked by the department's inventory system.

This revision will increase the five (5) year not-to-exceed award amount by \$642,282.00 from \$614,750.00 to a cumulative not-to-exceed award amount of \$1,257,032.00, which will be allocated as follows:

The cumulative not-to-exceed award amount of MA-PO-14-268 for Advanced Controls Corporation will be increased by \$367,776.00 from \$337,250.00 to \$705,026.00.

The cumulative not-to-exceed award amount for MA-PO-17-065 for Climatec LL will be increased by \$274,506.00 from \$35,315.68 to \$309,821.68 for a cumulative not-to-exceed amount of \$405,756.00 including the used amount of \$95,934.32 from closed MA-PO-14-269.

MA-PO-14-270 for Advanced Controls Corporation will remain with the cumulative not-to-exceed amount of \$146,250.00.

This will allow us to update the control systems at buildings such as the Main Library, the Bank of America Building and the Public Works Building.

Attached Documents: Master Agreements.

Program Goals/Predicted Outcomes:

Provide efficient systems for managing energy and controlling temperatures in County facilities.

Public Benefit:

Provide cost effective energy management and temperature controls services for county facilities.

Metrics Available to Measure Performance:

The Facilities Management Department shall monitor the performance of the contractor to ensure compliance with the contract.

Retroactive:

No

Original Information

Document Type: _____ Department Code: _____ Contract Number (i.e., 15-123): _____

Effective Date: _____ Termination Date: _____ Prior Contract Number (Synergen/CMS): _____

Expense Amount: \$ _____ Revenue Amount: \$ _____

Funding Source(s): _____

Cost to Pima County General Fund: _____

Contract is fully or partially funded with Federal Funds? Yes No Not Applicable to Grant Awards

Were insurance or indemnity clauses modified? Yes No Not Applicable to Grant Awards

Vendor is using a Social Security Number? Yes No Not Applicable to Grant Awards

If Yes, attach the required form per Administrative Procedure 22-73.

Amendment Information

Document Type: MA Department Code: PO Contract Number (i.e., 15-123): 14-268, 17-065

Amendment No.: _____ AMS Version No.: 9, 3

Effective Date: 11/22/2016 New Termination Date: _____

Expense Revenue Increase Decrease Amount This Amendment: \$642,282.00

Funding Source(s): General Fund

Cost to Pima County General Fund: \$642,282.00

Contact: John Nanosky *JN 10/19/16* *Andrew J 10/19/16*

Department: Procurement *10-19-16* Telephone: (520) 724-8165

Department Director Signature/Date: *[Signature]* 10/20/16

Deputy County Administrator Signature/Date: *[Signature]* 10-26-16

County Administrator Signature/Date: *[Signature]* 10/26/16
(Required for Board Agenda/Addendum Items)



MASTER AGREEMENT

PIMA COUNTY, ARIZONA

THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES CONTRACT EXECUTION

Master Agreement No: 1400000000000000268

MA Version: 9

Page: 1

Description: Energy Management and Temperature Controls Services (EMCS)

I S S U E R	<p>Pima County Procurement Department 130 W. Congress St. 3rd Fl Tucson AZ 85701</p> <p>Issued By: JOHN NANOSKY Phone: 5207248165 Email: john.nanosky@pima.gov</p>
--	---

T E R M S	<p>Initiation Date: 02-05-2014 Expiration Date: 02-04-2019</p> <table border="1" style="width: 100%; border-collapse: collapse; margin-top: 10px;"> <tr> <td style="padding: 2px;">NTE Amount:</td> <td style="padding: 2px; text-align: right;">\$705,026.00</td> </tr> <tr> <td style="padding: 2px;">Used Amount:</td> <td style="padding: 2px; text-align: right;">\$309,987.75</td> </tr> </table>	NTE Amount:	\$705,026.00	Used Amount:	\$309,987.75
NTE Amount:	\$705,026.00				
Used Amount:	\$309,987.75				

V E N D O R	<p>ADVANCED CONTROLS CORPORATION</p> <p>626 W FLORES ST</p> <p>TUCSON AZ 85705-5438</p>	<p>Contact: CHRIS TOBER Phone: 520-620-6656 Email: debik@emcs.us Terms: 0.0000 % Days: 30</p>
--	---	--

Shipping Method:

Delivery Type: STANDARD GROUND

FOB:

Modification Reason

Increased the cumulative not-to-exceed award amount by \$367,776.00 from \$337,250.00 to \$705,026.00..

This Master Agreement incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the solicitation documents used to establish this agreement. All Transactions and conduct are required to conform to these documents.



MASTER AGREEMENT DETAILS

Master Agreement No: 14000000000000000268

MA Version: 9

Page: 2

Line	Description	UOM	Unit Price	Stock Code	VPN	MPN
1	Labor Rate for Normal Workings Hours Monday through Friday					
	Discount	HOUR	\$114			
2	Labor Rate for any time after normal working hours Group 1 D					
	Discount	HOUR	\$171			
3	Parts Discount (0.47%)					
	Discount	PCT	\$0.47			
4	Misc Line- Free Form					
	Service Contract Amt			Service From	Service To	
	\$0.00					



MASTER AGREEMENT

PIMA COUNTY, ARIZONA

THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES CONTRACT EXECUTION

Master Agreement No: 1700000000000000065

MA Version: 3

Page: 1

Description: Energy Management and Temperature Controls Services (EMCS)

I S S U E R	<p>Pima County Procurement Department 130 W. Congress St. 3rd Fl Tucson AZ 85701</p> <p>Issued By: JOHN NANOSKY Phone: 5207248165 Email: john.nanosky@pima.gov</p>
--	---

T E R M S	<p>Initiation Date: 02-05-2014 Expiration Date: 02-04-2019</p> <table border="1" style="width: 100%; border-collapse: collapse; margin-top: 10px;"> <tr> <td style="padding: 2px;">NTE Amount:</td> <td style="padding: 2px; text-align: right;">\$309,821.68</td> </tr> <tr> <td style="padding: 2px;">Used Amount:</td> <td style="padding: 2px; text-align: right;">\$10,010.00</td> </tr> </table>	NTE Amount:	\$309,821.68	Used Amount:	\$10,010.00
NTE Amount:	\$309,821.68				
Used Amount:	\$10,010.00				

V E N D O R	<p>Climatec LLC 4585 S COACH DR STE 101 TUCSON AZ 85714</p>	<p>Contact: MARK WILSON Phone: 520-571-7200 Email: markw@climatec.com Terms: 0.0000 % Days: 30</p>
--	--	---

Shipping Method:	Vendor Method
Delivery Type:	STANDARD GROUND
FOB:	FOB Dest, Freight Prepaid
Modification Reason	
Increased the cumulative not-to-exceed award amount by \$274,606.00 from \$35,315.68 to \$309,821.68.	

This Master Agreement incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the solicitation documents used to establish this agreement. All Transactions and conduct are required to conform to these documents.



MASTER AGREEMENT DETAILS

Master Agreement No: 1700000000000000065

MA Version: 3

Page: 2

Line	Description	UOM	Unit Price	Stock Code	VPN	MPN
1	Parts Discount Percentage 45%					
	Discount	EA	\$0	21726		
2	Labor Rate for during Normal Workings Hours M-F					
	Discount	HOUR	\$90	21726		
3	Labor Rate for Anytime after Normal Workings Hours					
	Discount	HOUR	\$135	21726		
4	Misc Free Form Line					
	Service Contract Amt			Service From		Service To
	\$0.00			--		--

MASTER AGREEMENT

PIMA COUNTY, ARIZONA

THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES CONTRACT EXECUTION

Master Agreement No: 1400000000000000270

MA Version: 7

Page: 1

Description: Pneumatic Control Air Compressors- EMCS Group 4 IFB 119272

I
S
S
U
E
R

Pima County Procurement Department
130 W. Congress St. 3rd Fl
Tucson AZ 85701

Issued By: JOHN NANOSKY

Phone: 5207248165

Email: john.nanosky@pima.gov

T
E
R
M
S

Initiation Date: 02-05-2014

Expiration Date: 02-04-2019

Net Amount: \$14,250.00

Net Amount: \$14,250.00

V
E
N
D
O
R

ADVANCED CONTROLS CORPORATION

626 W FLORES ST

TUCSON AZ 85705-5438

Contact: CHRIS TOBER

Phone: 520-620-6656

Email: debik@emcs.us

Terms: 0.0000 %

Days: 30

Shipping Method:

Delivery Type: STANDARD GROUND

FOB:

Modification Reason

10/04/16 - Corrected Line It3 unit price and UOM for parts to read \$0.00 and Each respectively

This Master Agreement incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the solicitation documents used to establish this agreement. All Transactions and conduct are required to conform to these documents.

MASTER AGREEMENT DETAILS

Master Agreement No: 14000000000000000270

MA Version: 7

Page: 2

Line	Description	UOM	Unit Price	Stock Code	VPN	MPN
1	Labor Rate Normal Working Hours Mon-7AM-5PM					
	Discount	HOUR	\$86			
	0.0000 %					
2	Labor Rate Anytime After Normal Working Hours					
	Discount	HOUR	\$129			
	0.0000 %					
3	Rate Discount (50%)					
	Discount	EA	\$0			
	0.0000 %					
4	Misc Item Free Form Line					
	Service Contract Amt			Service From		Service To
	\$0.00			--		--