



## BOARD OF SUPERVISORS AGENDA ITEM REPORT AWARDS / CONTRACTS / GRANTS

☐ Award ☒ Contract ☐ Grant

Requested Board Meeting Date: 03/18/2025

\* = Mandatory, information must be provided

or Procurement Director Award: ☐

**\*Contractor/Vendor Name/Grantor (DBA):**

Carahsoft Technology Corp.

**\*Project Title/Description:**

Computer Software and Related Items

**\*Purpose:**

Amendment of Award: Supplier Contract No. SC2400001726, Amendment No. 07. This Amendment incorporates the Procore Terms and Conditions for Procore software and related services. No additional funds needed at this time. Administering Department: Information Technology.

**\*Procurement Method:**

Pursuant to Pima County Procurement Code 11.24.010, Cooperative procurement authorized, on 11/21/2023, the Board of Supervisors approved an award of contract, utilizing State of Arizona Contract CTR046098, for an initial term effective 11/21/2023 to 12/31/2023 in the annual award amount of \$2,000,000.00 with three (3) one-year renewal options.

On 03/11/2024, the Procurement Director approved Amendment No. 01, which extended the termination date to 03/31/2024. No additional funds required.

On 04/04/2024, the Procurement Director approved Amendment No. 02, which extended the termination date to 06/30/2024. No additional funds required.

On 08/13/2024, the Board of Supervisors approved Amendment No. 03, which extended the termination date to 09/30/2024, and incorporated the Snowflake Terms and Conditions for Snowflake software and related services. No additional funds required.

On 09/26/2024, the Procurement Director approved Amendment No. 04, which extended the termination date to 03/31/2025. No additional funds required.

On 12/03/24, the Board of Supervisors approved Amendment No. 05, which added a one-time increase in the amount of \$365,000.00 for a cumulative not-to-exceed contract amount of \$2,365,000.00, and added the Heat Injury and Illness Prevention and Safety Plan language to the contract, pursuant to Pima County Procurement Code 11.40.030.

On 02/18/25, the Board of Supervisors approved Amendment No. 06, which added a one-time increase in the amount of \$1,750,000.00 for a cumulative not-to-exceed contract amount of \$4,115,000.00.

PRCUID: 504704

Attachment: Contract Amendment No. 07.

**\*Program Goals/Predicted Outcomes:**

Expand the Pima County Information Technology Department's (ITD) ability to fulfill the Countywide software and related needs by the addition of an additional software reseller source.

**\*Public Benefit:**

Permitting ITD to source software needs from multiple resellers allows ITD to obtain the multiple price quotes, and ensure third party software terms comply with Arizona Statutory requirements.

**\*Metrics Available to Measure Performance:**

Continuity and consistency of business operations. ITD will require quotes from all vendors to obtain best possible pricing and more efficient purchasing timelines.

**\*Retroactive:**

COB: 03/18/25

PGS: 3

No.

THE APPLICABLE SECTION(S) BELOW MUST BE COMPLETED

Click or tap the boxes to enter text. If not applicable, indicate "N/A". Make sure to complete mandatory (\*) fields

**Contract / Award Information**

Document Type: \_\_\_\_\_ Department Code: \_\_\_\_\_ Contract Number (i.e., 15-123): \_\_\_\_\_  
Commencement Date: \_\_\_\_\_ Termination Date: \_\_\_\_\_ Prior Contract Number (Synergen/CMS): \_\_\_\_\_  
☐ Expense Amount \$ \_\_\_\_\_ \* ☐ Revenue Amount: \$ \_\_\_\_\_

**\*Funding Source(s) required:** \_\_\_\_\_

Funding from General Fund? ☐ Yes ☐ No If Yes \$ \_\_\_\_\_ % \_\_\_\_\_

Contract is fully or partially funded with Federal Funds? ☐ Yes ☐ No

If Yes, is the Contract to a vendor or subrecipient? \_\_\_\_\_

Were insurance or indemnity clauses modified? ☐ Yes ☐ No  
If Yes, attach Risk's approval.

Vendor is using a Social Security Number? ☐ Yes ☐ No  
If Yes, attach the required form per Administrative Procedure 22-10.

**Amendment / Revised Award Information**

Document Type: SC Department Code: PO Contract Number (i.e., 15-123): SC2400001726

Amendment No.: 07 AMS Version No.: N/A

Commencement Date: 03/18/25 New Termination Date: N/A

Prior Contract No. (Synergen/CMS): MA-PO-24-078

☒ Expense ☐ Revenue ☐ Increase ☐ Decrease

Amount This Amendment: \$ 0.00

Is there revenue included? ☐ Yes ☒ No If Yes \$ N/A

**\*Funding Source(s) required: General Fund and Enterprise Fund**

Funding from General Fund? ☒ Yes ☐ No If Yes \$ \_\_\_\_\_ % 50

**Grant/Amendment Information** (for grants acceptance and awards)

☐ Award ☐ Amendment

Document Type: \_\_\_\_\_ Department Code: \_\_\_\_\_ Grant Number (i.e., 15-123): \_\_\_\_\_

Commencement Date: \_\_\_\_\_ Termination Date: \_\_\_\_\_ Amendment Number: \_\_\_\_\_

☐ Match Amount: \$ \_\_\_\_\_ ☐ Revenue Amount: \$ \_\_\_\_\_

**\*All Funding Source(s) required:** \_\_\_\_\_

\*Match funding from General Fund? ☐ Yes ☐ No If Yes \$ \_\_\_\_\_ % \_\_\_\_\_

\*Match funding from other sources? ☐ Yes ☐ No If Yes \$ \_\_\_\_\_ % \_\_\_\_\_

\*Funding Source: \_\_\_\_\_

\*If Federal funds are received, is funding coming directly from the Federal government or passed through other organization(s)?

Contact: Procurement Officer, Rolando Jaimez

Digitally signed by Rolando Jaimez  
DN: cn=Rolando Jaimez, ou=Procurement,  
email=rolando.jaimez@co.santa.clara.ca.us  
Date: 2025.02.27 09:41:58 -0700

Department: Interim Procurement Director, Nancy Cole

Digitally signed by Nancy Cole  
Date: 2025.02.27 13:05:44 -0700

Division Manager, Ana Wilber

Digitally signed by Ana Wilber  
Date: 2025.02.27 12:41:01 -0700

Telephone: 520.724.8164

Department Director Signature: Javier Baca

Digitally signed by Javier Baca  
DN: cn=Javier Baca, ou=Information Technology Department,  
email=javier.baca@co.santa.clara.ca.us  
Date: 2025.02.28 09:31:07 -0700

Date: \_\_\_\_\_

Deputy County Administrator Signature: \_\_\_\_\_

Date: 2-28-2025

County Administrator Signature: \_\_\_\_\_

Date: 3/1/2025

**Pima County Procurement Department****Administering Department:** Information Technology**Project:** Computer Software and Related Items**Contractor:** Carahsoft Technology Corp.

11493 Sunset Hills Road, Suite 100

Reston, VA 20190

**Contract No:** SC2400001726**Contract Amendment No.:** 07

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Original Contract Term	11/21/2023 – 12/31/2023	Original Contract Amount:	\$	2,000,000.00
Prior Termination Date	3/31/2025	Prior Amendments Amount:	\$	2,115,000.00
New Termination Date	N/A	This Amendment Amount:	\$	0.00
		Revised Total Amount:	\$	4,115,000.00

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**CONTRACT AMENDMENT****1. Parties, Background and Purpose.**1.1. Background.

On November 21, 2023, County and Contractor entered into the above referenced agreement to provide software and software services that are available through Contractor's catalog.

1.2. Purpose.

County is amending the Contract to incorporate the third-party terms and conditions required to use certain software purchased under this Contract.

**2. Procore Terms & Conditions.** This Amendment incorporates Exhibit C: Carahsoft Quote # 51273980 (1 page), the Procore Subscription and Services Agreement, and the Procore Customer Data Processing Addendum (collectively, the "Procore Terms & Conditions") respectively found at <https://www.procore.com/legal/subscription-agreements/public-sector> and <https://www.procore.com/legal/dpa> into the Contract. The terms apply only to the Procore software and services referenced in Exhibit C. In the event of conflicting terms between the Procore Terms & Conditions and the Contract, the terms of the Contract shall prevail.

**3. Third-Party Beneficiary.** Per Section 4 of the Contract Procore ("Procore") is considered a Third-Party Beneficiary and not a direct party to the Contract.

**SIGNATURE PAGE TO FOLLOW**

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IN WITNESS WHEREOF, the parties have approved this Amendment and agree to be bound by the terms and conditions of the Contract on the dates written below.

All other provisions of the Contract not specifically changed by this Amendment remain in effect and are binding upon the parties.

**Pima County**

**Carahsoft Technology Corp.**

\_\_\_\_\_  
Chair, Board of Supervisors

*Natalie LeMay*  
\_\_\_\_\_  
Authorized Officer Signature

\_\_\_\_\_  
Date

2/25/2025  
\_\_\_\_\_  
Date

ATTEST

\_\_\_\_\_  
Clerk of the Board

\_\_\_\_\_  
Date

APPROVED AS TO FORM

*Janis C. Gallego*  
\_\_\_\_\_

Deputy County Attorney

Janis Gallego  
\_\_\_\_\_  
Printed DCA Name

# EXHIBIT C

**PROCORE**

## PRICE QUOTATION CARAHSOFT TECHNOLOGY CORP

11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190  
PHONE (703) 871-8585 | FAX (703) 871-8505  
WWW.CARAHSOFT.COM | SALES@CARAHSOFT.COM

**carahsoft**

**TO:** Ian Omalley  
It Business Systems Manager For Public Works At Pima County  
Pima County  
150 W Congress St  
Floor 5  
Tucson, AZ 85701 USA

**EMAIL:** ian.omalley@pima.gov

**PHONE:** (520) 272-5844

**FROM:** Jadyn Healis  
Carahsoft Technology Corp.  
11493 Sunset Hills Road  
Suite 100  
Reston, Virginia 20190

**EMAIL:** Jadyn.Healis@carahsoft.com

**PHONE:** (571) 591-6062

**TERMS:** Contract Number: CTR046098  
NASPO Master Contract Number: AR2472  
Contract Term: 09/27/2019 to 09/15/2026  
Shipping Point: FOB Destination  
Credit Cards: VISA/MasterCard/AMEX  
Remit To: Same as Above  
Payment Terms: Net 30 (On Approved Credit)  
Sales Tax May Apply

<b>QUOTE NO:</b>	51273980
<b>QUOTE DATE:</b>	02/19/2025
<b>QUOTE EXPIRES:</b>	03/24/2025
<b>RFQ NO:</b>	
<b>SHIPPING:</b>	ESD
<b>TOTAL PRICE:</b>	\$38,011.87
<b>AZ Tax</b>	\$3,307.03
<b>TOTAL QUOTE:</b>	\$41,318.90

LINE NO.	PART NO.	DESCRIPTION	-	QUOTE PRICE	QTY	EXTENDED PRICE
1	PRO-1410-06	Project Management Pro: provides Project Overview, Documentation, and Communication Management tools, including Directory, Reports, Documents, Drawings, Photos, RFIs, Specifications, Submittals, and Punchlist. Pricing is maximum price for Annual Construc Procore Technologies, Inc. - PRO-1410-06 Start Date: 07/27/2024 End Date: 07/26/2025		\$38,011.87	COOP 1	\$38,011.87
<b>SUBTOTAL:</b>						\$38,011.87
<b>TOTAL PRICE:</b>						\$38,011.87
<b>AZ Tax</b>						\$3,307.03
<b>TOTAL QUOTE:</b>						\$41,318.90

**Start Date:** 7/27/2024  
**End Date:** 7/26/2025  
**Full Subscription Term:** 12 Months  
**ACV:** \$35 M  
**Project Cap:** 60

**List of Services Included:**  
Unlimited customer support, unlimited user licensing, unlimited storage in the cloud, implementation manager

**Construction Volume:**  
Construction Volume means the aggregate dollar value of the construction work performed or put in place for all distinct projects for which Customer utilizes the Subscription Services identified with Customer's Procore account(s) during the Subscription Term identified on this Order.

The order form is governed by the terms of the Subscription Services Agreement ("SSA") found at <https://www.procore.com/legal/subscription-agreements/public-sector>

**CONFIDENTIAL**

PAGE 1 of 1

**QUOTE DATE:** 02/19/2025

**QUOTE NO:** 51273980