



**BOARD OF SUPERVISORS AGENDA ITEM REPORT  
CONTRACTS / AWARDS / GRANTS**

Requested Board Meeting Date: 01/19/2016

or Procurement Director Award

**Contractor/Vendor Name (DBA):** Conmed Healthcare Management, Inc.

**Project Title/Description:**  
Correctional Healthcare Services

**Purpose:**  
Amendment of Award: Master Agreement No. MA-PO-13-580. Extend the term for a one-year period, increase contract amount by \$12,037,181.00 to \$48,159,770.00, clarify payment details and reconcile notification requirements. Administering Department: Health

**Procurement Method:**  
Pursuant to Pima County Procurement Code 11.12.020, Competitive Sealed Proposals, Solicitation No. 78416 was conducted. On 04/09/13, the Board of Supervisors (BOS) approved an award of contract MA-PO-13-580 for an initial term of three years in total amount of \$36,143,539.00 and included two annual renewal options. The current contract term expires 06/30/2016.

Amendment 1, effective 01/14/14, the BOS augmented the scope of services required to be performed by the Ph.D Psychologist, and extended the deadline dates pertaining to the implementation of an Electronic Health Records system.

Amendment 2, effective 07/01/14, the BOS approved the revised the scope of services related to 1) screenings and sick call requests at the Adult Detention Center 2) mental health assessment, monitoring of bed restraints, sexual health/reproductive services provided by the Health Department, installation date of Electronic Health Records, Health Administrator job description at the Juvenile Detention Center and 3) clarify report submittal requirements associated with payments and reduced the contact award amount to \$36,123,140.00.

Amendment 3, effective 01/06/15, the BOS approved a decrease to the total award for the remaining 18 months of the initial term by \$551.00 to \$36,122,589.00; subsequently amending the Staffing Schedule at the Pima County Adult Detention Center by eliminating the Medical Doctor position and replacing with a Physician Assistant or Nurse Practitioner (NP/PA); reducing RN hours; adding 2.8 LPNs and consolidating areas and positions in the Mental Health categories to reflect actual staffing.

This amendment 4, effective 01/19/2016, extends the term for a one-year period, increases the contract amount by \$12,037,181.00 to \$48,159,770.00, clarifies payment details and reconciles notification requirements.

**Program Goals/Predicted Outcomes:**  
The contract with Conmed seeks to ensure high quality healthcare for inmates at PCADC and youth at PCJDC by providing adequate staffing to prevent and respond to emergencies and to address the many somatic and mental health needs of these vulnerable populations in a timely manner.

**Public Benefit:**  
In FY2015 in an average month at PCADC, among many other services, Conmed provided 2,498 intake health assessments, 1,712 visits by a prescribing provider, 1,012 nurse sick call visits, 196 dental visits and had 915 people on the behavioral health case load, 180 of them determined to be Seriously Mentally Ill. During the same time period, at PCJDC Conmed provided an average of 558 sick call visits and had an average of 43 youth on the behavioral health case load.

**Metrics Available to Measure Performance:**  
There are 22 Performance Indicators at PCADC and 21 Performance Indicators at PCJDC that are audited by the Pima County Health Department staff on a monthly, bi-monthly or quarterly basis. For each indicator where the contracted threshold is not met, liquidated damages in the amount of \$1,000.00 are deducted from the monthly

To: CoB - 1-11-16 (1)  
Pgs. - 9 Addendum

Procure Dept 01/08/16 PM 04:53

payment.

There are numerous monthly reports that provide information on the services provided at each facility during the month. In addition, Pima County staff (including detention) meet with Conmed staff at PCADC bi-monthly and with Conmed staff at PCJDC quarterly to discuss the reports and activities since the previous meeting.

**Retroactive:**

No

**Original Information**

Document Type: \_\_\_\_\_ Department Code: \_\_\_\_\_ Contract Number (i.e.,15-123): \_\_\_\_\_

Effective Date: \_\_\_\_\_ Termination Date: \_\_\_\_\_ Prior Contract Number (Synergen/CMS): \_\_\_\_\_

Expense Amount: \$ \_\_\_\_\_  Revenue Amount: \$ \_\_\_\_\_

Funding Source(s): \_\_\_\_\_

Cost to Pima County General Fund: \_\_\_\_\_

Contract is fully or partially funded with Federal Funds?  Yes  No  Not Applicable to Grant Awards

Were insurance or indemnity clauses modified?  Yes  No  Not Applicable to Grant Awards

Vendor is using a Social Security Number?  Yes  No  Not Applicable to Grant Awards

If Yes, attach the required form per Administrative Procedure 22-73.

**Amendment Information**

Document Type: MA \_\_\_\_\_ Department Code: PO \_\_\_\_\_ Contract Number (i.e.,15-123): 13-0580

Amendment No.: 4 \_\_\_\_\_ AMS Version No.: 10

Effective Date: 01/19/16 \_\_\_\_\_ New Termination Date: 06/30/2017

Expense  Revenue  Increase  Decrease Amount This Amendment: \$ 12,037,181.00

Funding Source(s): General Fund

Cost to Pima County General Fund: \$12,037,181.00

Contact: Jennifer Moore *JM 1/6/16* Division Manager: *[Signature] 1/7/16*

Department: Procurement *Manzgo 1/7/16* Telephone: 520.724.8164

Department Director Signature/Date: *[Signature] 1/7/16*

Deputy County Administrator Signature/Date: *[Signature] 1/7/2016*

County Administrator Signature/Date: *C. Dulcetany 1/8/16*  
*(Required for Board Agenda/Addendum Items)*



# MASTER AGREEMENT

## PIMA COUNTY, ARIZONA

**THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES CONTRACT EXECUTION**

Master Agreement No: 1300000000000000580

MA Version: 10

Page: 1

Description: Correctional Healthcare Services

I S S U E R	<p>Pima County Procurement Department 130 W. Congress St. 3rd Fl Tucson AZ 85701</p> <p><b>Issued By:</b> JENNIFER MOORE <b>Phone:</b> 5207248164 <b>Email:</b> jennifer.moore@pima.gov</p>
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T E R M S	<p><b>Initiation Date:</b> 01-19-2016 <b>Expiration Date:</b> 06-30-2017</p> <p><b>NTE Amount:</b> \$48,159,770.00 <b>Used Amount:</b> \$27,029,904.95</p>
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V E N D O R	<p><b>CONMED INC</b>  7250 PARKWAY DR STE 400  HANOVER MD 21076</p>	<p><b>Contact:</b> LARRY DOLL <b>Phone:</b> 410-567-5520 <b>Email:</b> LDoll@conmed-inc.com <b>Terms:</b> 0.0000 % <b>Days:</b> 30</p>
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<b>Shipping Method:</b>	Vendor Method
<b>Delivery Type:</b>	STANDARD GROUND
<b>FOB:</b>	FOB Dest, Freight Prepaid
<b>Modification Reason</b>	
<p>This MA version pursuant to Amendment 4, effective 01/19/2016, extends the term for a one-year period, increases the contract amount by \$12,037,181 to \$48,159,770, clarifies payment details and reconciles notification requirements. Attachments: RFP 78416 BOS AIS; NORFA 78416 Correctional Health Services, Contract 13-580 3/3 parts, Performance Bond, BOS AIS Amendment 1, Amendment 1, Amendment 2, BOS AIS Amendment 2. A</p>	

This Master Agreement incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the solicitation documents used to establish this agreement. All Transactions and conduct are required to conform to these documents.



# MASTER AGREEMENT DETAILS

Master Agreement No: 1300000000000000580

MA Version: 10

Page: 2

Line	Description	Service From	Service To
1	Healthcare at PCADC and PCJDC Service Contract Amt \$0.00	07-01-2013	06-30-2017

<b>PIMA COUNTY DEPARTMENT OF BEHAVIORAL HEALTH</b> <b>PROJECT:</b> Correctional Healthcare Services <b>CONTRACTOR:</b> Conmed Healthcare Management, Inc. <b>CONTRACT NO.:</b> MA PO 13000000000000000580 <b>CONTRACT AMENDMENT NO.:</b> Four (#04)	<b>CONTRACT</b>
	NO. <u>MA-PO-13000000000000000580</u>
	AMENDMENT NO. <u>04</u>
	This number must appear on all invoices, correspondence and documents pertaining to this contract.

<b>ORIG. CONTRACT TERM:</b> 07/01/2013 – 06/30/2016	<b>ORIG. CONTRACT AMOUNT:</b> \$ 36,143,539.00
<b>TERMINATION DATE PRIOR AMENDMENT:</b> 6/30/2016	<b>PRIOR AMENDMENTS:</b> \$ (20,950.00)
<b>TERMINATION THIS AMENDMENT:</b> 06/30/2017	<b>AMOUNT THIS AMENDMENT:</b> \$ 12,037,181.00
	<b>REVISED CONTRACT AMOUNT:</b> \$ 48,159,770.00

**CONTRACT AMENDMENT**

WHEREAS, COUNTY and Conmed Healthcare Management, Inc. (CONTRACTOR) entered into a contract effective July 1, 2013, for the provision of medical and mental health care services at the Pima County Adult Detention Complex (PCADC) and the Pima County Juvenile Detention Center (PCJDC); and

WHEREAS, COUNTY and CONTRACTOR pursuant to Article I – TERM AND EXTENSION/RENEWAL/CHANGES, have agreed to extend the term of the Contract for a one-year period; and

WHEREAS, COUNTY and CONTRACTOR pursuant to Article III – PRICING AND COMPENSATION, have agreed to increase the cumulative Contract amount to fund services during the extended period of the Contract; and

WHEREAS, COUNTY and CONTRACTOR have agreed to modify the language of a business requirement so that it matches the language in Exhibit A: Scope of Services, Parts I and II;

NOW, THEREFORE, it is agreed as follows:

**CHANGE: ARTICLE 1 – TERM AND EXTENSION / RENEWAL / CHANGES**

From: "...shall terminate on June 30, 2016..."

To: "...shall terminate on June 30, 2017..."

**CHANGE: ARTICLE III – PRICING AND COMPENSATION**

From: "The total not to exceed amount of compensation to be paid by COUNTY to CONTRACTOR for the contract periods through June 30, 2016 for performance of the lines of service described in:

EXHIBIT A: SCOPE OF SERVICES – PART I: PIMA COUNTY ADULT DETENTION COMPLEX is \$31,622,419; and

EXHIBIT A: SCOPE OF SERVICES - PART II: PIMA COUNTY JUVENILE DETENTION CENTER is \$4,276,970; and

EXHIBIT A: SCOPE OF SERVICES - PART III: PROVISION OF PSYCHOLOGICAL TESTING TO EMPLOYEES AND APPLICANTS OF THE PIMA COUNTY SHERIFF'S DEPARTMENT is \$223,200.

In consideration for the goods and services specified in this Contract, the COUNTY agrees to pay CONTRACTOR in a total aggregate amount not to exceed \$36,122,589 for the contract periods through June 30, 2016. Pricing for work will be as set forth in **EXHIBIT B: PRICING AND COMPENSATION** (10 pages)."

To: "The total not to exceed amount of compensation to be paid by COUNTY to CONTRACTOR for the contract periods through June 30, 2017 for performance of the lines of service described in:  
Exhibit A: Scope of Services – Part I, Pima County Adult Detention Complex is \$42,164,226; and  
Exhibit A: Scope of Services – Part II – Pima County Juvenile Detention Center is \$5,697,944; and  
Exhibit A1: Scope of Services – Part III – Provision of Psychological Services for the Pima County Sheriff's Department is \$297,600.

In consideration for the goods and services specified in this Contract, the COUNTY agrees to pay CONTRACTOR in a total aggregate amount not to exceed \$48,159,770 for the contract periods through June 30, 2017. Pricing for work will be as set forth in **Exhibit B: Pricing and Compensation** (10 pages)."

From: During each annual contract period (Annual Period 1: 07/01/2013-06/30/2014, Annual Period 2: 07/01/2014-06/30/2015, Annual Period 3: 07/01/2015-06/30/2016), funding amounts....

To: During each annual contract period (Annual Period 1: 07/01/2013 - 06/30/2014, Annual Period 2: 07/01/2014 - 06/30/2015, Annual Period 3: 07/01/2015 - 06/30/2016, Annual Period 4: 07/01/2016 - 06/30/2017), funding amounts....

**CHANGE:** Business Requirement #2 in **ATTACHMENT A1-6, BUSINESS REQUIREMENTS – PCADC** and in **ATTACHMENT A2-5, BUSINESS REQUIREMENTS – PCJDC**

From: "...notify the County's Chief Correctional Medical Officer or Administrator On-Call..."

To: "...notify the County's Chief Correctional Medical Officer and Administrator On-Call..."

The following changes are to be made to **EXHIBIT B: PRICING AND COMPENSATION**:

**CHANGE:** The first paragraph of section **2.1 Basic Services Fee**

From: During the course of this Initial Term, COUNTY will pay to CONTRACTOR a total of \$35,899,389 for services rendered at the PCADC and PCJDC from July 1, 2013 to June 30, 2016. The Basic Services Fee will be invoiced in thirty-six monthly installments. **ATTACHMENT B-1, PRICING: PCADC – Effective 01/06/2015** and **ATTACHMENT B-2, PRICING: PCJDC – Effective July 1, 2014** provide a breakdown of the Basic Services Fee.

To: During the course of this Contract, COUNTY will pay to CONTRACTOR a total of \$47,862,170 for services rendered at the PCADC and PCJDC from July 1, 2013 to June 30, 2017. The Basic Services Fee will be invoiced in forty-eight monthly installments. **ATTACHMENT B-1, PRICING: PCADC – Effective 01/01/2016** and **ATTACHMENT B-2, PRICING: PCJDC – Effective 01/01/2016** provide a breakdown of the Basic Services Fee.

**REPLACE:** THE FOLLOWING EXHIBITS:

- ATTACHMENT B-1 PRICING: PIMA COUNTY ADULT DETENTION COMPLEX (PCADC)  
– Effective 01/06/2015
- ATTACHMENT B-2 PRICING: PIMA COUNTY JUVENILE DETENTION CENTER (PCJDC)  
– Effective July 1, 2014
- ATTACHMENT B-3.1 PRICING: PSYCHOLOGICAL SERVICES FOR THE PIMA COUNTY  
SHERIFF'S DEPARTMENT
- ATTACHMENT B-6 SUMMARY SCHEDULE OF STAFFING COSTS – PCADC – Effective  
01/06/2015
- ATTACHMENT B-7 SUMMARY SCHEDULE OF STAFFING COSTS – PCJDC – Effective  
July 1, 2014

**WITH:** THE FOLLOWING EXHIBITS ATTACHED HERETO:

- ATTACHMENT B-1 PRICING: PIMA COUNTY ADULT DETENTION COMPLEX (PCADC)  
– Effective 01/19/2016
- ATTACHMENT B-2 PRICING: PIMA COUNTY JUVENILE DETENTION CENTER (PCJDC)  
– Effective 01/19/2016
- ATTACHMENT B-3.1 PRICING: PROVISION OF PSYCHOLOGICAL SERVICES FOR THE  
PIMA COUNTY SHERIFF'S DEPARTMENT – Effective 01/19/2016
- ATTACHMENT B-6 SUMMARY SCHEDULE OF STAFFING COSTS – PCADC – Effective  
01/19/2016
- ATTACHMENT B-7 SUMMARY SCHEDULE OF STAFFING COSTS – PCJDC – Effective  
01/19/2016

The effective date of this Amendment shall be January 19, 2016.

The remainder of this page is intentionally left blank.

All other provisions of the Contract, not specifically changed by this Amendment, shall remain in effect and be binding upon the parties.

IN WITNESS THEREOF, the parties have affixed their signatures to this Amendment on the dates written below.

**APPROVED:**

\_\_\_\_\_  
Chair, Board of Supervisors

\_\_\_\_\_  
Date

**ATTEST**

\_\_\_\_\_  
Clerk of Board

\_\_\_\_\_  
Date

**APPROVED AS TO FORM:**

  
\_\_\_\_\_  
Deputy County Attorney

12.11.15  
\_\_\_\_\_  
Date

**CONTRACTOR:**

  
\_\_\_\_\_  
Signature

CARY M. CHURE Asst. Secretary  
\_\_\_\_\_  
Name and Title (Please Print)

12-9-15  
\_\_\_\_\_  
Date

**ATTACHMENT B-1 - Effective 01/19/2016  
PRICING: PIMA COUNTY ADULT DETENTION COMPLEX (PCADC)**

Conmed, Inc.

Line #	Expense Category	Year 1	Year 2	Year 2	Year 3	Year 4	Totals
		07/01/13 - 06/30/14	07/01/14 - 01/05/15	01/06/15 - 06/30/15	07/01/15 - 06/30/16	07/01/16 - 06/30/17	07/01/13 - 06/30/17
1	On Site Personnel. Based on Budgeted Onsite Staffing Commitment (Attachment B-4) and Summary Schedule of Staffing Costs (Attachment B-6)	\$ 6,626,102	\$ 3,452,411	\$ 3,260,536	\$ 6,800,351	\$ 6,800,351	\$ 26,939,751
2	Relief Compensation. Based on Summary Schedule of Staffing Costs (Attachment B-6)	\$ 466,943	\$ 243,292	\$ 243,029	\$ 506,874	\$ 506,874	\$ 1,967,012
3	Medications and Pharmaceutical Services. Excludes outlier medications above \$25,000 per episode of care.	\$ 998,932	\$ 543,552	\$ 515,316	\$ 1,122,400	\$ 1,122,400	\$ 4,302,600
4	Services not Provided by CONTRACTOR. Excludes services above \$25,000 per episode of care.	\$ 697,753	\$ 368,925	\$ 349,761	\$ 740,247	\$ 740,247	\$ 2,896,933
5	Laboratory	\$ 68,255	\$ 35,563	\$ 33,716	\$ 70,318	\$ 70,318	\$ 278,170
6	Other Medical Expenses (including imaging, supplies, etc.)	\$ 724,484	\$ 371,902	\$ 352,582	\$ 724,484	\$ 724,484	\$ 2,897,936
7	<b>Subtotal Health Services Expenses</b>	<b>\$ 9,582,469</b>	<b>\$ 5,015,646</b>	<b>\$ 4,754,940</b>	<b>\$ 9,964,674</b>	<b>\$ 9,964,674</b>	<b>\$ 39,282,402</b>
8	<b>Subtotal Administrative Expenses</b>	<b>\$ 957,336</b>	<b>\$ 395,381</b>	<b>\$ 374,841</b>	<b>\$ 577,133</b>	<b>\$ 577,133</b>	<b>\$ 2,881,824</b>
9	<b>Total Basic Services Fee for PCADC</b>	<b>\$ 10,539,805</b>	<b>\$ 5,411,026</b>	<b>\$ 5,129,781</b>	<b>\$ 10,541,807</b>	<b>\$ 10,541,807</b>	<b>\$ 42,164,226</b>
10	Additional per diem payment to CONTRACTOR for each detainee day in which the monthly ADC is above 2,100	\$ 2.30	per detainee day				
11	Per diem credit to COUNTY for each detainee day in which the monthly ADC is below 1,900	\$ 2.30	per detainee day				

Note 1: This worksheet includes pricing for all healthcare related costs of detainees in the custody of the Sheriff's Department and housed at the PCADC and the Mission Minimum Security Facility.

**ATTACHMENT B-2 - Effective 01/19/2016  
PRICING: PIMA COUNTY JUVENILE DETENTION CENTER (PCJDC)**

Conmed, Inc.

Line #	Expense Category	Year 1 07/01/13 - 06/30/14	Year 2 07/01/14 - 06/30/15	Year 3 07/01/15 - 06/30/16	Year 4 07/01/16 - 06/30/17	Totals 07/01/13 - 06/30/17
1	On Site Personnel. Based on Budgeted Onsite Staffing Commitment (Attachment B-5) and Summary Schedule of Staffing Costs (Attachment B-7).	\$ 1,139,479	\$ 1,156,601	\$ 1,173,958	\$ 1,173,958	\$ 4,643,995
2	Relief Compensation. Based on Summary Schedule of Staffing Costs (Attachment B-7).	\$ 72,013	\$ 62,973	\$ 63,919	\$ 63,919	\$ 262,825
3	Medications and Pharmaceutical Services. Excludes outlier medications above \$25,000 per episode of care.	\$ 48,741	\$ 51,665	\$ 54,765	\$ 54,765	\$ 209,936
4	Laboratory	\$ 1,314	\$ 1,334	\$ 1,354	\$ 1,354	\$ 5,356
5	Other Medical Expenses (including imaging, supplies, hazardous waste removal, etc.)	\$ 35,683	\$ 35,683	\$ 35,683	\$ 35,683	\$ 142,732
6	<b>Subtotal Health Services Expenses</b>	<b>\$ 1,297,230</b>	<b>\$ 1,308,256</b>	<b>\$ 1,329,679</b>	<b>\$ 1,329,679</b>	<b>\$ 5,264,844</b>
7	<b>Subtotal Administrative Expenses</b>	<b>\$ 136,427</b>	<b>\$ 114,083</b>	<b>\$ 91,295</b>	<b>\$ 91,295</b>	<b>\$ 433,100</b>
8	<b>Total Basic Services Fee for PCJDC</b>	<b>\$ 1,433,657</b>	<b>\$ 1,422,339</b>	<b>\$ 1,420,974</b>	<b>\$ 1,420,974</b>	<b>\$ 5,697,944</b>

Note 1: This worksheet includes pricing for all healthcare related costs of youth housed at the Pima County Juvenile Detention Center.

**ATTACHMENT B-3.1 - Effective 01/19/2016**

**PRICING: PROVISION OF PSYCHOLOGICAL SERVICES FOR THE PIMA COUNTY SHERIFF'S DEPARTMENT**

Conmed, Inc.

Line #	Description	Year 1	Year 2	Year 3	Year 4	Totals
		07/01/13 - 06/30/14	07/01/14 - 06/30/15	07/01/15 - 06/30/16	07/01/16 - 06/30/17	07/01/13 - 06/30/17
1	Rate Per Applicant Interview / Evaluation	\$ 155.00	\$ 155.00	\$ 155.00	\$ 155.00	
2	Rate Per Return to Duty Interview / Evaluation	\$ 155.00	\$ 155.00	\$ 155.00	\$ 155.00	
3	Hourly Rate for As Needed / As Required Services Performed by the Psychologist; includes travel costs and all incidentals	\$ 36.00	\$ 36.00	\$ 36.00	\$ 36.00	
4	<b>Annual Dollar Cap for Service</b>	\$ 74,400	\$ 74,400	\$ 74,400	\$ 74,400	\$ 297,600

Note 1: This worksheet includes pricing for all costs associated with conducting psychological evaluations for applicants and return to duty officers for the Pima County Sheriff's Department.

**ATTACHMENT B-6 - Effective 01/19/2016  
SUMMARY SCHEDULE OF STAFFING COSTS - PCADC**

Correct Care Solutions

Position Title	Year 1 Salary/Benefits 07/01/13 - 06/30/14			Year 1 Relief Compensation 07/01/13 - 06/30/14			Year 2 Salary/Benefits 07/01/14 - 01/05/15			Year 2 Relief Compensation 07/01/14 - 01/05/15			Year 2 Salary/Benefits 01/06/15 - 06/30/15			Year 2 Relief Compensation 01/06/15 - 06/30/15			Years 3 and 4 Salary/Benefits 07/01/15 - 06/30/17			Years 3 and 4 Relief 07/01/15 - 06/30/17		
	Hourly Budgeted Rate by Position, including wages, benefits or contracted amount	Paid FTEs	Budgeted Compensation (hourly rate x 2080)	Hourly Rate	Annual Hours	Annual Budgeted Compensation	Hourly Budgeted Rate by Position, including wages, benefits or contracted amount	Paid FTEs	Budgeted Compensation for 6 16 months (hourly rate x 1067.73 hours)	Hourly Rate	Hours for 6 16 Month Period	Annual Budgeted Compensation	Hourly Budgeted Rate by Position, including wages, benefits or contracted amount	Paid FTEs	Budgeted Compensation for 5.64 months (hourly rate x 1012.27 hours)	Hourly Rate	Annual Hours	Annual Budgeted Compensation	Hourly Budgeted Rate by Position, including wages, benefits or contracted amount	Paid FTEs	Budgeted Compensation (hourly rate x 2080)	Hourly Rate	Annual Hours	Annual Budgeted Compensation
RN	\$ 40.63	16.4	\$ 1,385,974	\$ 40.63	3,070	\$ 124,737	\$ 41.24	16.4	\$ 722,144	\$ 41.24	1,576	\$ 64,993	\$ 41.24	15.7	\$ 655,412	\$ 41.24	1,430	\$ 58,987	\$ 41.86	15.7	\$ 1,395,980	\$ 41.86	2,939	\$ 123,028
Mental Health RN	\$ 40.63	5.8	\$ 490,160	\$ 40.63	1,036	\$ 44,114	\$ 41.24	5.8	\$ 255,392	\$ 41.24	557	\$ 23,895	\$ 41.24	5.7	\$ 237,952	\$ 41.24	519	\$ 21,416	\$ 41.86	5.7	\$ 496,292	\$ 41.86	1,007	\$ 44,666
LPN	\$ 24.17	15	\$ 754,104	\$ 24.17	2,808	\$ 67,869	\$ 24.53	15	\$ 392,871	\$ 24.53	1,441	\$ 35,368	\$ 24.53	17.6	\$ 441,991	\$ 24.53	1,622	\$ 39,779	\$ 24.90	17.6	\$ 921,898	\$ 24.90	3,332	\$ 82,971
EMT	\$ 15.25	4.2	\$ 133,224	\$ 15.25	786	\$ 11,990	\$ 15.48	4.2	\$ 69,420	\$ 15.48	404	\$ 6,248	\$ 15.48	4.2	\$ 65,814	\$ 15.48	353	\$ 5,223	\$ 15.71	4.2	\$ 137,243	\$ 15.71	786	\$ 12,352
Pharmacy Tech	\$ 17.10	2	\$ 71,136	\$ 17.10	374	\$ 6,402	\$ 17.36	2	\$ 37,072	\$ 17.36	192	\$ 3,336	\$ 17.36	2.2	\$ 38,661	\$ 17.36	200	\$ 3,478	\$ 17.62	2.2	\$ 80,623	\$ 17.62	412	\$ 7,237
Physician	\$ 119.30	1	\$ 248,144	\$ 119.30	187	\$ 22,333	\$ 121.09	1	\$ 129,291	\$ 121.09	96	\$ 11,636	\$ 121.09	0	\$ 121,626	\$ 121.09	0	\$ 122,911	\$ 122.91	0	\$ 122,911	\$ 122.91	208	\$ 25,525
Physician's Assistants (PA) or Nurse Practitioner	\$ 72.35	1.4	\$ 210,683	\$ 72.35	262	\$ 18,961	\$ 73.44	1.4	\$ 109,760	\$ 73.44	135	\$ 9,860	\$ 73.44	2.4	\$ 178,419	\$ 73.44	219	\$ 16,058	\$ 74.54	2.4	\$ 372,104	\$ 74.54	449	\$ 33,489
Phlebotomist	\$ 13.81	1	\$ 28,728	N/A	Exempt	N/A	\$ 14.02	1	\$ 14,192	N/A	Exempt	N/A	\$ 14.02	1	\$ 14,192	N/A	Exempt	N/A	\$ 14.23	1	\$ 29,598	N/A	Exempt	N/A
Scheduling Clerk	\$ 24.03	1	\$ 49,962	N/A	Exempt	N/A	\$ 24.39	1	\$ 26,042	N/A	Exempt	N/A	\$ 24.39	1	\$ 24,689	N/A	Exempt	N/A	\$ 24.76	1	\$ 51,501	N/A	Exempt	N/A
Clerk	\$ 15.78	2	\$ 65,645	\$ 15.78	374	\$ 5,908	\$ 16.02	2	\$ 34,210	\$ 16.02	192	\$ 3,079	\$ 16.02	2	\$ 32,433	\$ 16.02	182	\$ 2,919	\$ 16.26	2	\$ 67,642	\$ 16.26	374	\$ 6,068
Nursing Assistant	\$ 13.94	4.2	\$ 139,252	\$ 13.94	786	\$ 12,333	\$ 14.18	4.2	\$ 72,559	\$ 14.18	424	\$ 6,530	\$ 14.18	4.2	\$ 62,790	\$ 14.18	383	\$ 5,191	\$ 14.42	4.2	\$ 143,445	\$ 14.42	786	\$ 12,910
Psychiatrist	\$ 125.00	1.4	\$ 364,000	N/A	Exempt	N/A	\$ 128.88	1.4	\$ 169,863	N/A	Exempt	N/A	\$ 128.88	1.4	\$ 179,912	N/A	Exempt	N/A	\$ 129.76	1.4	\$ 375,007	N/A	Exempt	N/A
Mid-Level Psychiatric Provider / Psychiatry Resident	\$ 74.83	2	\$ 311,293	\$ 74.83	374	\$ 28,016	\$ 75.95	2	\$ 162,188	\$ 75.95	192	\$ 14,897	\$ 75.95	2	\$ 153,764	\$ 75.95	182	\$ 13,839	\$ 77.09	2	\$ 320,694	\$ 77.09	374	\$ 28,882
Psychologist	\$ 45.89	1	\$ 95,451	\$ 45.89	187	\$ 8,591	\$ 46.58	1	\$ 49,581	\$ 46.58	96	\$ 4,476	\$ 46.58	1	\$ 47,152	\$ 46.58	91	\$ 4,244	\$ 47.28	1	\$ 98,342	\$ 47.28	187	\$ 8,881
Mental Health Coordinator	\$ 31.25	1	\$ 65,000	N/A	Exempt	N/A	\$ 31.72	1	\$ 33,868	N/A	Exempt	N/A	\$ 31.72	1	\$ 32,109	N/A	Exempt	N/A	\$ 32.20	1	\$ 66,976	N/A	Exempt	N/A
Mental Health Professional	\$ 27.50	7.2	\$ 411,840	\$ 27.50	1,348	\$ 37,066	\$ 27.91	7.2	\$ 214,562	\$ 27.91	692	\$ 19,311	\$ 27.91	7.55	\$ 213,306	\$ 27.91	680	\$ 19,193	\$ 28.33	7.55	\$ 444,894	\$ 28.33	1,413	\$ 40,040
Substance Abuse Counselor	\$ 23.75	2	\$ 98,800	\$ 23.75	374	\$ 8,892	\$ 24.11	2	\$ 51,486	\$ 24.11	192	\$ 4,634	\$ 24.11	2	\$ 48,912	\$ 24.11	182	\$ 4,393	\$ 24.47	2	\$ 101,795	\$ 24.47	374	\$ 9,162
MH Database Clerk	\$ 13.15	1	\$ 27,352	N/A	Exempt	N/A	\$ 13.36	1	\$ 14,254	N/A	Exempt	N/A	\$ 13.36	1	\$ 13,514	N/A	Exempt	N/A	\$ 13.55	1	\$ 28,184	N/A	Exempt	N/A
Administrative Assistant	\$ 17.48	2	\$ 72,717	N/A	Exempt	N/A	\$ 17.74	2	\$ 37,883	N/A	Exempt	N/A	\$ 17.74	2	\$ 35,915	N/A	Exempt	N/A	\$ 18.01	2	\$ 74,922	N/A	Exempt	N/A
Dentist	\$ 106.12	1	\$ 220,730	\$ 106.12	187	\$ 19,866	\$ 107.71	1	\$ 116,005	\$ 107.71	96	\$ 10,350	\$ 107.71	1	\$ 109,032	\$ 107.71	91	\$ 9,813	\$ 109.33	1	\$ 227,406	\$ 109.33	187	\$ 20,467
Dental Assistant	\$ 17.25	1	\$ 35,880	\$ 17.25	187	\$ 3,229	\$ 17.51	1	\$ 18,696	\$ 17.51	96	\$ 1,683	\$ 17.51	1	\$ 17,725	\$ 17.51	91	\$ 1,595	\$ 17.77	1	\$ 36,962	\$ 17.77	187	\$ 3,327
Imaging Tech	\$ 31.70	1	\$ 65,936	\$ 31.70	187	\$ 5,934	\$ 32.18	1	\$ 34,360	\$ 32.18	96	\$ 3,092	\$ 32.18	1	\$ 32,575	\$ 32.18	91	\$ 2,932	\$ 32.66	1	\$ 67,833	\$ 32.66	187	\$ 6,114
Health Services Administrator	\$ 57.31	1	\$ 119,205	N/A	Exempt	N/A	\$ 58.17	1	\$ 62,110	N/A	Exempt	N/A	\$ 58.17	1	\$ 58,884	N/A	Exempt	N/A	\$ 59.04	1	\$ 122,803	N/A	Exempt	N/A
Director of Nursing	\$ 50.57	1	\$ 105,186	N/A	Exempt	N/A	\$ 51.33	1	\$ 54,897	N/A	Exempt	N/A	\$ 51.33	1	\$ 51,960	N/A	Exempt	N/A	\$ 52.10	1	\$ 108,365	N/A	Exempt	N/A
Medical Director	\$ 122.89	1	\$ 254,987	N/A	Exempt	N/A	\$ 124.43	1	\$ 132,858	N/A	Exempt	N/A	\$ 124.43	1	\$ 129,567	N/A	Exempt	N/A	\$ 126.30	1	\$ 262,704	N/A	Exempt	N/A
Director of Behavioral Health Services	\$ 47.42	1	\$ 98,634	N/A	Exempt	N/A	\$ 48.13	1	\$ 51,390	N/A	Exempt	N/A	\$ 48.13	1	\$ 48,721	N/A	Exempt	N/A	\$ 48.85	1	\$ 101,808	N/A	Exempt	N/A
Chief Psychiatrist	\$ 216.35	1	\$ 450,008	\$ 216.35	187	\$ 40,501	\$ 219.60	1	\$ 234,474	\$ 219.60	96	\$ 21,103	\$ 219.60	1	\$ 222,294	\$ 219.60	91	\$ 20,007	\$ 222.89	1	\$ 463,611	\$ 222.89	197	\$ 41,725
Director of Quality Assurance	\$ 40.63	1	\$ 84,510	N/A	Exempt	N/A	\$ 41.24	1	\$ 44,033	N/A	Exempt	N/A	\$ 41.24	1	\$ 41,745	N/A	Exempt	N/A	\$ 41.86	1	\$ 87,069	N/A	Exempt	N/A
Medical Records Clerk	\$ 13.49	4.4	\$ 123,369	N/A	Exempt	N/A	\$ 13.68	4.4	\$ 64,269	N/A	Exempt	N/A	\$ 13.68	4.4	\$ 47,063	N/A	Exempt	N/A	\$ 13.89	4.4	\$ 98,230	N/A	Exempt	N/A
Clerk - Data Analyst	\$ 21.24	1	\$ 44,179	N/A	Exempt	N/A	\$ 21.56	1	\$ 23,020	N/A	Exempt	N/A	\$ 21.56	1	\$ 21,825	N/A	Exempt	N/A	\$ 21.88	1	\$ 45,510	N/A	Exempt	N/A
Case Manager-RN (LUMUR)*	\$ 42.63	1	\$ 88,634	\$ 42.63	187	\$ 8,000	\$ 43.27	1	\$ 46,117	\$ 43.27	96	\$ 4,176	\$ 43.27	1	\$ 43,271	\$ 43.27	91	\$ 3,750	\$ 43.92	1	\$ 91,344	\$ 43.92	187	\$ 8,000
<b>TOTALS</b>		<b>87.0</b>	<b>\$ 6,626,102</b>		<b>12,954</b>	<b>\$ 466,943</b>		<b>87.0</b>	<b>\$ 3,452,411</b>		<b>6,880</b>	<b>\$ 243,292</b>		<b>88.6</b>	<b>\$ 3,260,536</b>		<b>6,638</b>	<b>\$ 243,028</b>		<b>88.6</b>	<b>\$ 6,800,351</b>		<b>13,840</b>	<b>\$ 506,874</b>

\* Commed will pay for the Utilization Management / Utilization Review RN Not included in Pricing Worksheet

**ATTACHMENT B-7 - Effective 01/19/2016  
SUMMARY SCHEDULE OF STAFFING COSTS - PCJDC**

Conmed, Inc.

Position Title	Year 1 Salary/Benefits 07/01/13 - 06/30/14			Year 1 Relief Compensation 07/01/13 - 06/30/14			Year 2 Salary/Benefits 07/01/14 - 06/30/15			Year 2 Relief Compensation 07/01/14 - 06/30/15			Years 3 and 4 Salary/Benefits 07/01/15 - 06/30/17			Years 3 and 4 Relief Compensation 07/01/15 - 06/30/17		
	Hourly Budgeted Rate by Position, including wages, benefits or contracted amount	Paid FTEs	Budgeted Compensation (hourly rate x 2080)	For Exempt Staff, please write "Exempt" instead of providing hours and rates for relief			Hourly Budgeted Rate by Position, including wages, benefits or contracted amount	Paid FTEs	Budgeted Compensation (hourly rate x 2080)	For Exempt Staff, please write "Exempt" instead of providing hours and rates for relief			Hourly Budgeted Rate by Position, including wages, benefits or contracted amount	Paid FTEs	Budgeted Compensation (hourly rate x 2080)	For Exempt Staff, please write "Exempt" instead of providing hours and rates for relief		
				Hourly Rate	Annual Hours	Annual Budgeted Compensation				Hourly Rate	Annual Hours	Annual Budgeted Compensation				Hourly Rate	Annual Hours	Annual Budgeted Compensation
Sample Positions																		
Positions with the Same Hourly Rate and Qualifications may be Combined																		
RN	\$ 41.18	4.2	\$ 359,748	\$ 41.18	786	\$ 32,377	\$ 41.80	4.2	\$ 365,165	\$ 41.80	786	\$ 32,665	\$ 42.43	4.2	\$ 370,668	\$ 42.43	786	\$ 33,360
LPN	\$ 27.01	2.8	\$ 157,306	\$ 27.01	524	\$ 14,156	\$ 27.42	2.8	\$ 159,694	\$ 27.42	524	\$ 14,372	\$ 27.83	2.8	\$ 162,082	\$ 27.83	524	\$ 14,597
Director of Behavioral Health	\$ 44.29	1.0	\$ 92,123	N/A	Exempt	N/A	\$ 44.95	1.0	\$ 93,496	N/A	Exempt	N/A	\$ 45.62	1.0	\$ 94,890	N/A	Exempt	N/A
Case Manager	\$ 28.96	1.0	\$ 60,237	N/A	Exempt	N/A	\$ 29.39	1.0	\$ 61,131	N/A	Exempt	N/A	\$ 29.83	1.0	\$ 62,045	N/A	Exempt	N/A
Masters MHP	\$ 41.41	2.0	\$ 172,265	\$ 41.41	374	\$ 15,504	\$ 42.03	2.0	\$ 174,845	\$ 42.03	374	\$ 15,736	\$ 42.66	2.0	\$ 177,466	\$ 42.66	374	\$ 15,972
Health Services Administrator RN	\$ 53.28	1.0	\$ 110,822	\$ 53.28	187	\$ 9,974	\$ 54.08	1.0	\$ 112,486	\$ 54.08	Exempt	N/A	\$ 54.89	1.0	\$ 114,171	\$ 54.89	Exempt	N/A
Administrative Assistant	\$ 26.73	1.0	\$ 55,598	N/A	Exempt	N/A	\$ 27.13	1.0	\$ 56,430	N/A	Exempt	N/A	\$ 27.54	1.0	\$ 57,283	N/A	Exempt	N/A
Medical Director - Pediatrician/Family Practice MD	\$ 126.00	0.1	\$ 26,000	N/A	Exempt	N/A	\$ 126.88	0.1	\$ 26,391	N/A	Exempt	N/A	\$ 126.78	0.1	\$ 26,786	N/A	Exempt	N/A
Nurse Practitioner/Physician Assistant (NP/PA)	\$ 73.00	0.2	\$ 30,366	N/A	Exempt	N/A	\$ 74.10	0.2	\$ 30,626	N/A	Exempt	N/A	\$ 75.21	0.2	\$ 31,287	N/A	Exempt	N/A
Child/Adolescent Psych Provider - MD	\$ 161.00	0.1	\$ 33,488	N/A	Exempt	N/A	\$ 163.42	0.1	\$ 33,991	N/A	Exempt	N/A	\$ 165.87	0.1	\$ 34,501	N/A	Exempt	N/A
Mid-Level Psychiatric Provider / Psychiatry Resident*	\$ 92.00	0.2	\$ 38,272	N/A	Exempt	N/A	\$ 93.38	0.2	\$ 38,846	N/A	Exempt	N/A	\$ 94.78	0.2	\$ 39,428	N/A	Exempt	N/A
Dentist	\$ 125.00	0.01	\$ 3,250	N/A	Exempt	N/A	\$ 126.88	0.01	\$ 3,299	N/A	Exempt	N/A	\$ 128.78	0.01	\$ 3,348	N/A	Exempt	N/A
<b>TOTALS</b>		<b>13.61</b>	<b>\$ 1,139,475</b>		<b>1,872</b>	<b>\$ 72,013</b>		<b>13.61</b>	<b>\$ 1,166,601</b>		<b>1,685</b>	<b>\$ 62,973</b>		<b>13.61</b>	<b>\$ 1,173,958</b>		<b>1,685</b>	<b>\$ 63,919</b>

\* Psychiatry residents will only be used if approved by the County and the Court