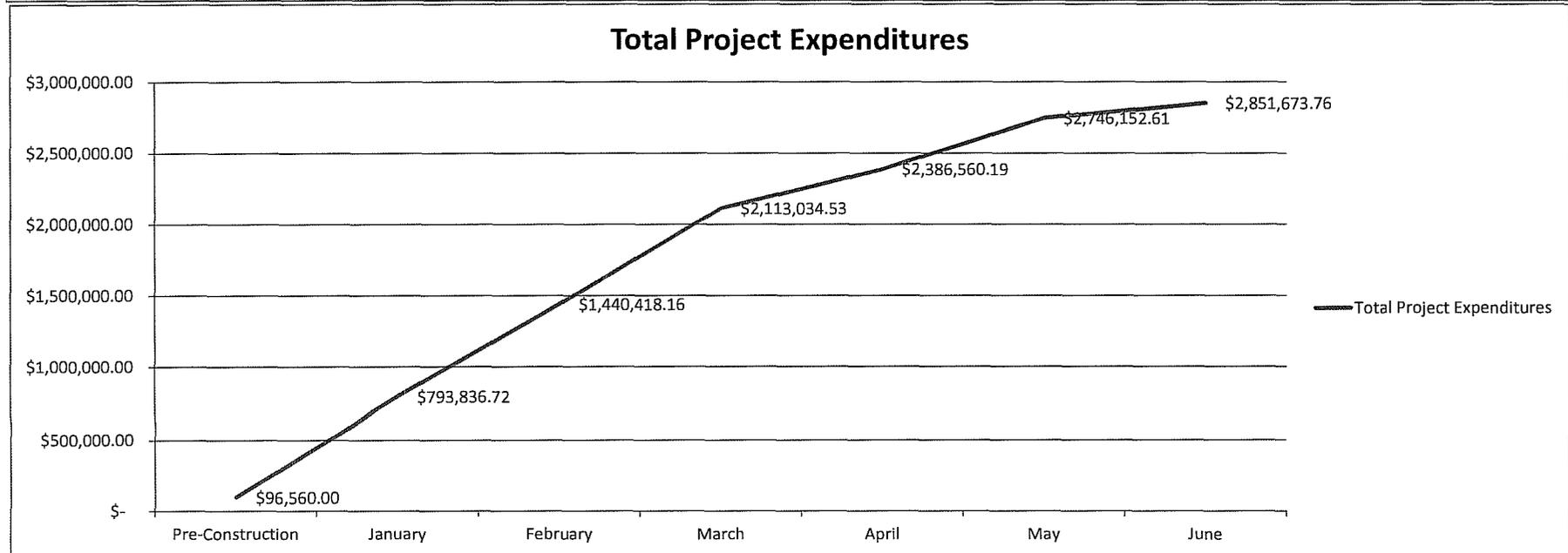
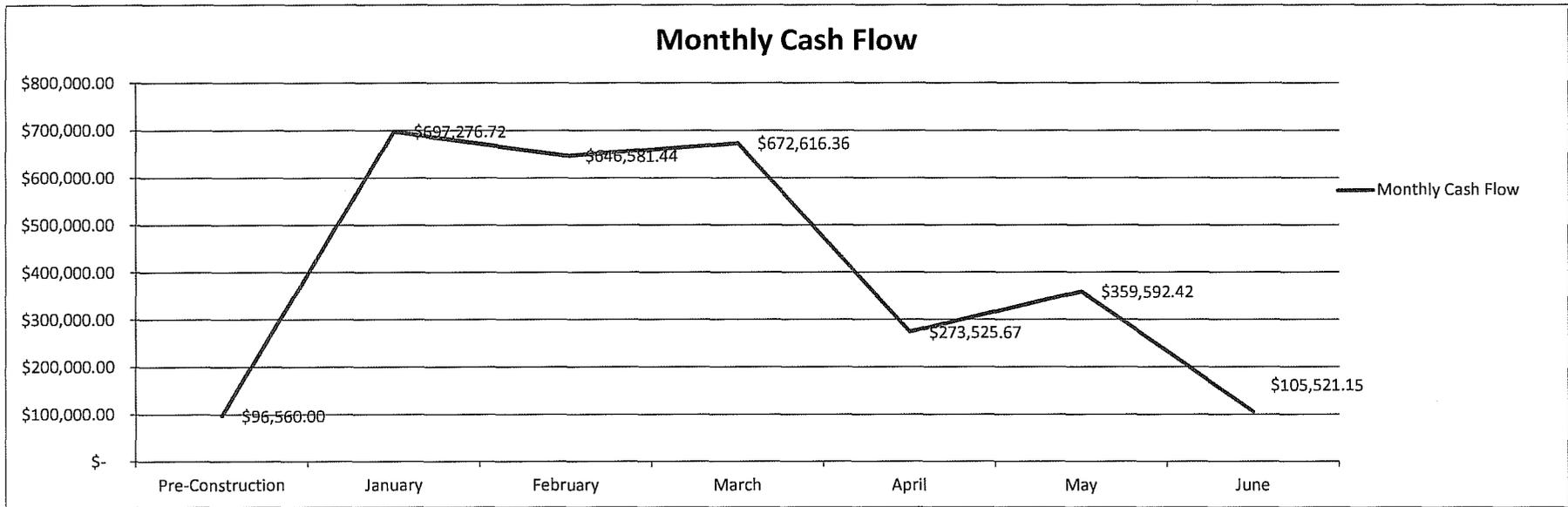


**Exhibit G**  
**Cash Flow**  
**Construction Manager at Risk for Pima County RWRD**  
**22<sup>nd</sup> St Sewer Augmentation Project**

The cash flow diagrams for the 22<sup>nd</sup> St Sewer Augmentation include a Monthly Cash Flow and a Total Project Expenditures diagram. The monthly cash flow reflects how the job will incur the major costs at the beginning of construction. The first month of construction (January) will primarily be the water replacement work, including purchasing the pipe and extensive traffic control. The following two months (February and March) consist of beginning and finishing a large portion of the new sewer installation as well as paving the sewer trench as construction progresses. April shows a decrease in cost as work will slow while As-Builts are reviewed by various agencies. May and the beginning of June is when the mill & overlay will take place, the prices at this time reflect the asphalt purchases as well as extensive traffic control usage again. The diagrams do not reflect contingency usage of any kind.

| Month                      | Pre-Construction | January       | February        | March           | April           | May             | June            |
|----------------------------|------------------|---------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Monthly Cash Flow          | \$ 96,560.00     | \$ 697,276.72 | \$ 646,581.44   | \$ 672,616.36   | \$ 273,525.67   | \$ 359,592.42   | \$ 105,521.15   |
| Total Project Expenditures | \$ 96,560.00     | \$ 793,836.72 | \$ 1,440,418.16 | \$ 2,113,034.53 | \$ 2,386,560.19 | \$ 2,746,152.61 | \$ 2,851,673.76 |



**Exhibit H**  
**Subcontractor Selections / SBE Requirements / Utilization Form /**  
**Letters of Intent**  
**Construction Manager at Risk for Pima County RWRD**  
**22<sup>nd</sup> St Sewer Augmentation Project**

The 22<sup>nd</sup> St sewer augmentation project allows for SBE utilization in several different construction areas including: Traffic Control, Manhole Installation, Saw Cutting, Pavement Patching, Curb Replacement, Trucking and Public Relations. Prior to the addition of the 36" water main replacement for Tucson Water and mill & overlay for the City of Tucson DOT, the agreed upon SBE percentage was 5.01%. The addition of the water main replacement and mill & overlay raise the contract value distorting our original percentage, but the 5.01% will still be achievable. Corrosion Testing and Loop Replacement can be added, as well as additional saw cutting and trucking needed for the water main replacement and mill & overlay. A Summary of the SBE's is shown below.

| Company Name         | Scope             | Expected Dollar Value \$ | Percentage of Project (%) |
|----------------------|-------------------|--------------------------|---------------------------|
| Kaneen Advertising   | Public Relations  | \$ 17,000.00             | 0.57%                     |
| Custom Saw Cuts      | Saw Cutting       | \$ 19,615.00             | 0.66%                     |
| J4 Civil Specialists | Manhole Install   | \$ 43,960.00             | 1.47%                     |
| Peak Corrosion       | Corrosion Testing | \$ 10,129.00             | 0.34%                     |
| Mountain Power       | Loop Replacement  | \$ 11,438.00             | 0.38%                     |
| Trucking             | Trucking          | \$ 32,000.00             | 1.07%                     |
| Pro Trenching        | Pavement Patching | \$ 15,250.00             | 0.51%                     |
| <b>Total:</b>        |                   | <b>\$ 149,392.00</b>     | <b>5.01%</b>              |

\* Based on Contract Value of \$2,981,959.18

Solicitation for bid was sent out for the following areas of work:

- Concrete Flatwork
- Cured-In-Place-Pipe (CIPP) Install
- Jack & Bore
- Pavement Patching
- Sanitary Sewer Manhole Install
- Saw Cutting
- Traffic Control

Upon receiving the bids, SBE's were selected for the Saw Cutting and Manhole Installation, which, when combined with Kaneen Advertising and our anticipated trucking SBE utilization, totaled 5.01%.

KE&G Construction, Inc. was the low bidder for the Concrete Flatwork and Pavement Patching. Compared to the closest SBE prices for the Concrete Flatwork and Pavement Patching, KE&G was 52% low and 13% low, respectively. As can be seen above, Pro Trenching can be used to reach the SBE goal with Pavement Patching as needed to make up for the additional contract value added by the water main replacement and additional mill & overlay.



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FAX (520) 458-2362

5100 S. ALVERNON WAY  
TUCSON, ARIZONA 85706  
(520) 748-0188  
FAX (520) 748-8975

## Subcontractor Utilization Form

22nd St Sewer Augmentation  
RWRD Project Number: 322AS5

| Subcontractor                | SBE | Item                    | Amount               |
|------------------------------|-----|-------------------------|----------------------|
| Custom Saw Cuts              | X   | Sawcutting              | \$ 18,882.20         |
| DH Underground Inc.          |     | Jack & Bore             | \$ 37,800.00         |
| Insituform Technologies Inc. |     | CIPP Lining             | \$ 28,469.55         |
| J4 Civil Specialists         | X   | Sanitary Sewer Manholes | \$ 43,960.00         |
| Kaneen Advertising           | X   | Community Relations     | \$ 17,000.00         |
| Road Safe Traffic Systems    |     | Traffic Control         | \$ 154,975.00        |
| Peak Corrosion Control Inc.  | X   | Corrosion Control       | \$ 10,129.00         |
| Mountain Power Inc.          | X   | Loop Replacement        | \$ 11,438.00         |
| Pro Trenching                | X   | Pavement Patching       | As Needed for SBE    |
|                              |     | <b>Total:</b>           | <b>\$ 322,653.75</b> |



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## NOTICE OF INTENT TO AWARD

September 9, 2015

Dave Heiman  
Insituform  
2400 W. Medtronic Way, Ste. 1  
Tucson, AZ 85281

Mr. Heiman

KE&G Construction, Inc. has been awarded the Pima County Regional Wastewater Reclamation Department job: 22<sup>nd</sup> St Sewer Augmentation Project No: 322AS5. We appreciate your quote for this job and it is our intent to use your company as a subcontractor for this project.

We are in the process of writing contracts for this job, and ask that you supply KE&G Construction, Inc. with a list of contacts, cell phone, office and fax numbers, and email addresses.

We are excited to be able to use your company in this PCRWRD project. Please feel free to contact our office with any questions or concerns.

Regards,  
KE&G Construction, Inc.

Barbara Valdez  
Office Engineer

cc. 150195.3.2



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## NOTICE OF INTENT TO AWARD

September 9, 2015

Christine Marra- Sainz  
Custom Saw Cuts  
2502 E. Benson Hwy  
Tucson, AZ 85706

Ms. Marra-Sainz,

KE&G Construction, Inc. has been awarded the Pima County Regional Wastewater Reclamation Department job: 22<sup>nd</sup> St Sewer Augmentation Project No: 322AS5. We appreciate your quote for this job and it is our intent to use your company as a subcontractor for this project.

We are in the process of writing contracts for this job, and ask that you supply KE&G Construction, Inc. with a list of contacts, cell phone, office and fax numbers, and email addresses.

We are excited to be able to use your company in this PCRWRD project. Please feel free to contact our office with any questions or concerns.

Regards,  
KE&G Construction, Inc.

Barbara Valdez  
Office Engineer

cc. 150195.3.2



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## NOTICE OF INTENT TO AWARD

September 9, 2015

John Theiler  
DH Underground  
P.O. Box 91958  
Albuquerque, New Mexico 87199

Mr. Theiler,

KE&G Construction, Inc. has been awarded the Pima County Regional Wastewater Reclamation Department job: 22<sup>nd</sup> St Sewer Augmentation Project No: 322AS5. We appreciate your quote for this job and it is our intent to use your company as a subcontractor for this project.

We are in the process of writing contracts for this job, and ask that you supply KE&G Construction, Inc. with a list of contacts, cell phone, office and fax numbers, and email addresses.

We are excited to be able to use your company in this PCRWRD project. Please feel free to contact our office with any questions or concerns.

Regards,  
KE&G Construction, Inc.

Barbara Valdez  
Office Engineer

cc. 150195.3.2



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FAX (520) 748-8975

## NOTICE OF INTENT TO AWARD

September 9, 2015

Bobby Robbins  
Road Safe  
5254 N. Casa Grande Hwy  
Tucson, AZ 85743

Mr. Robbins,

KE&G Construction, Inc. has been awarded the Pima County Regional Wastewater Reclamation Department job: 22<sup>nd</sup> St Sewer Augmentation Project No: 322AS5. We appreciate your quote for this job and it is our intent to use your company as a subcontractor for this project.

We are in the process of writing contracts for this job, and ask that you supply KE&G Construction, Inc. with a list of contacts, cell phone, office and fax numbers, and email addresses.

We are excited to be able to use your company in this PCRWRD project. Please feel free to contact our office with any questions or concerns.

Regards,  
KE&G Construction, Inc.

Barbara Valdez  
Office Engineer

cc. 150195.3.2



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(520) 748-0188  
FAX (520) 748-8975

## NOTICE OF INTENT TO AWARD

September 9, 2015

John Taylen  
J4Civil Specialists  
PO Box 1920  
Cortaro, AZ 85652

Mr. Taylen

KE&G Construction, Inc. has been awarded the Pima County Regional Wastewater Reclamation Department job: 22<sup>nd</sup> St Sewer Augmentation Project No: 322AS5. We appreciate your quote for this job and it is our intent to use your company as a subcontractor for this project.

We are in the process of writing contracts for this job, and ask that you supply KE&G Construction, Inc. with a list of contacts, cell phone, office and fax numbers, and email addresses.

We are excited to be able to use your company in this PCRWRD project. Please feel free to contact our office with any questions or concerns.

Regards,  
KE&G Construction, Inc.

Barbara Valdez  
Office Engineer

cc. 150195.3.2