



BOARD OF SUPERVISORS AGENDA ITEM REPORT
AWARDS / CONTRACTS / GRANTS

Award Contract Grant

Requested Board Meeting Date: 04/16/2024

* = Mandatory, information must be provided

or Procurement Director Award:

***Contractor/Vendor Name/Grantor (DBA):**

Ancon Marine, Inc
Riley Industrial Services, Inc

***Project Title/Description:**

Pipe and Tank Cleaning Vactor Truck Services

***Purpose:**

Amendment of Award: Master Agreement No. MA-PO-20-204, Amendment No. 06. This Amendment is for a one-time increase in the shared amount of \$280,872.00 for a cumulative not-to-exceed contract amount of \$894,872.00.

Administering Department: Regional Wastewater Reclamation.

***Procurement Method:**

Pursuant to Pima County Procurement Code 11.12.010, Competitive sealed bidding, on 5/21/2020, the Procurement Director approved an award of contract for an initial term of one (1) year and a shared annual award amount of \$100,000.00 with four (4) one-year renewal options.

Effective 8/7/2021, the Procurement Officer processed Amendment No. 01 which extended the termination date to 8/6/2022 and added the shared annual award amount of \$100,000.00 for a cumulative not-to-exceed contract amount of \$200,000.00. Three (3) renewal options remained.

Effective 8/7/2022, the Procurement Officer processed Amendment No. 02 which extended the termination date to 8/6/2023 and added the shared annual award amount of \$100,000.00 for a cumulative not-to-exceed contract amount of \$300,000.00, approved a 12.5% average price increase for Ancon Marine Corp, and authorized Riley Industrial Services to bill a separate Fuel Surcharge. Two (2) renewal options remained.

On 1/19/2023, the Procurement Director approved Amendment No. 03 which increased the shared annual award amount by \$64,000.00 from \$100,000.00 to \$164,000.00 for a cumulative not-to-exceed contract amount \$364,000.00.

Effective 8/7/2023, the Procurement Officer processed Amendment No. 04 which extended the termination date to 08/06/24, approved an 11% price increase for Ancon Marine Corp, added the annual award amount of \$164,000.00 for a cumulative not-to-exceed contract amount of \$528,000.00, and added the Forced Labor of Ethnic Uyghurs language. One (1) renewal option remained.

On 1/8/2024, the Procurement Director approved Amendment No. 05 which increased the shared annual award amount by \$86,000.00 from \$164,000.00 to \$250,000.00 for a cumulative not-to-exceed contract amount of \$614,000.00.

This one-time increase is necessary to support regular operations to the next renewal and prepare for identified annual preventive maintenance and quarterly cleaning projects in that period.

PRCUID: 372907 Attachments: Master Agreements.

***Program Goals/Predicted Outcomes:**

To obtain a contracted source for cleaning of County's water treatment pipes, tanks, basins, clarifiers and chambers.

***Public Benefit:**

Removal of sewage sludge and stormwater debris contained during the wastewater flow and treatment process.

***Metrics Available to Measure Performance:**

Department will monitor on-time delivery and billing to ensure contract compliance.

***Retroactive:**

No.

TO: COB 3/22/2024
VERSION 7
4 PAGES

THE APPLICABLE SECTION(S) BELOW MUST BE COMPLETED

Click or tap the boxes to enter text. If not applicable, indicate "N/A". Make sure to complete mandatory (*) fields

Contract / Award Information

Document Type: _____ Department Code: _____ Contract Number (i.e., 15-123): _____
Commencement Date: _____ Termination Date: _____ Prior Contract Number (Synergen/CMS): _____
Expense Amount \$ _____ Revenue Amount: \$ _____

*Funding Source(s) required: _____

Funding from General Fund? Yes No If Yes \$ _____ % _____

Contract is fully or partially funded with Federal Funds? Yes No

If Yes, is the Contract to a vendor or subrecipient? _____

Were insurance or indemnity clauses modified? Yes No
If Yes, attach Risk's approval.

Vendor is using a Social Security Number? Yes No
If Yes, attach the required form per Administrative Procedure 22-10.

Amendment / Revised Award Information

Document Type: MA Department Code: PO Contract Number (i.e., 15-123): 20-204

Amendment No.: 06 AMS Version No.: Z

Commencement Date: 04/16/2024 New Termination Date: _____

Prior Contract No. (Synergen/CMS): _____

Expense Revenue Increase Decrease

Amount This Amendment: \$ 280,872.00

Is there revenue included? Yes No If Yes \$ _____

*Funding Source(s) required: Wastewater Enterprise Fund

Funding from General Fund? Yes No If Yes \$ _____ % _____

Grant/Amendment Information (for grants acceptance and awards) Award Amendment

Document Type: _____ Department Code: _____ Grant Number (i.e., 15-123): _____

Commencement Date: _____ Termination Date: _____ Amendment Number: _____

Match Amount: \$ _____ Revenue Amount: \$ _____

*All Funding Source(s) required: _____

*Match funding from General Fund? Yes No If Yes \$ _____ % _____

*Match funding from other sources? Yes No If Yes \$ _____ % _____

*Funding Source: _____

*If Federal funds are received, is funding coming directly from the Federal government or passed through other organization(s)?

Contact: Procurement Officer: Mark Koskiniemi Digitally signed by Mark Koskiniemi Date: 2024.03.15 13:35:36 -07'00' Acting Division Manager: Troy McMaster Digitally signed by Troy McMaster Date: 2024.03.15 14:04:09 -07'00'

Department: Procurement Director: Terri Spencer Digitally signed by Terri Spencer Date: 2024.03.15 14:16:34 -07'00' Telephone: 520-724-3760

Department Director Signature: [Signature] Date: 3/19/24
Deputy County Administrator Signature: [Signature] Date: 3/21/2024
County Administrator Signature: [Signature] Date: 3/21/2024



MASTER AGREEMENT

PIMA COUNTY, ARIZONA

**THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES
CONTRACT EXECUTION**

Master Agreement No: 2000000000000000204

MA Version: 7

Page: 1 of 4

Description: Pipe and Tank Cleaning Vector Truck Services

I S S U E R	<p>Pima County Procurement Department 150 W. Congress St. 5th Fl Tucson AZ 85701</p> <p>Issued By: MARK KOSKINIEMI Phone: 5207243760 Email: mark.koskiniemi@pima.gov</p>
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T E R M S	<p>Initiation Date: 04-16-2024 Expiration Date: 08-06-2024</p> <div style="border: 1px solid black; padding: 5px; margin-top: 10px;"> <p>NTE Amount: Used Amount: \$498,742.11</p> </div>
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V E N D O R	<p>ANCON MARINE CORP 1777 N 23 ave Phoenix AZ 85009</p>	<p>Contact: Darin Cook Phone: 602-258-3828 Email: darinc@anconservices.com Terms: 0.00 % Days: 30</p>
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<p>Shipping Method: Vendor Method</p> <p>Delivery Type:</p> <p>FOB: FOB Dest, Freight Prepaid</p> <p>Modification Reason Amendment No. 06. This Amendment is for a one-time increase in the shared amount of \$280,872.00 for a cumulative not-to-exceed contract amount of \$894,872.00.</p>

This Master Agreement incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the solicitation documents used to establish this agreement. All transactions and conduct are required to conform to these documents.



PIMA COUNTY

MASTER AGREEMENT DETAILS

Master Agreement No: 2000000000000000204

MA Version: 7

Page: 2 of 4

Line	Description					
1	Labor Rate – Skilled/Competent Person ST					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	HOUR	\$53.46	28522	EID 28522	
2	Labor Rate – Sewer Jetter Combo w/Operator					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	HOUR	\$235.59	28522	EID 28522	
3	Labor Rate – Emergency/After-Hours					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	HOUR	\$68.38	28522	EID 28522	
4	Call Out Charge (Emergency/After-Hours)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$0.00	28522	EID 28522	
5	Gear Truck					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	HOUR	\$18.65	28522	EID 28522	
6	Flex Hose					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	FT	\$2.41	28522	EID 28522	
7	Hazardous Waste Disposal Fee					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %		\$0.00	28522		
8	Other Services within Contract Scope					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %		\$0.00	28522		



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V E N D O R	<p>Riley Industrial Services Inc 2615 San Juan Blvd Farmington NM 87499</p>	<p>Contact: Ryan Bowen Phone: 505-486-3336 Email: ryanbowen@rileyindustrial.com Terms: 0.00 % Days: 30</p>
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Shipping Method:	Vendor Method
Delivery Type:	
FOB:	FOB Dest, Freight Prepaid
Modification Reason	
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Line Description

Line	Description	UOM	Unit Price	Stock Code	VPN	MPN
1	Labor Rate – Skilled/Competent Person ST Discount	HOUR	\$55.00	28522	EID 28522	MPN
	0.0000 %					
2	Labor Rate – Sewer Jetter Combo w/Operator Discount	HOUR	\$250.00	28522	EID 28522	MPN
	0.0000 %					
3	Labor Rate – Emergency/After-Hours Discount	HOUR	\$290.00	28522	EID 28522	MPN
	0.0000 %					
4	Call Out Charge (Emergency/After-Hours) Discount	EA	\$300.00	28522	EID 28522	MPN
	0.0000 %					
5	Gear Truck Discount	HOUR	\$18.00	28522	EID 28522	MPN
	0.0000 %					
6	Flex Hose Discount	FT	\$1.25	28522	EID 28522	MPN
	0.0000 %					
7	Hazardous Waste Disposal Fee Discount		\$0.00	28522		MPN
	0.0000 %					