



**BOARD OF SUPERVISORS AGENDA ITEM REPORT
CONTRACTS / AWARDS / GRANTS**

Award Contract Grant

Requested Board Meeting Date: 03/20/18

* = Mandatory, information must be provided

or Procurement Director Award

***Contractor/Vendor Name/Grantor (DBA):**

Portable Computer Systems Inc. and Mobile Concepts Technology, LLC.

***Project Title/Description:**

Panasonic Computer Equipment, Peripherals & Services

***Purpose:**

Amendment of Award: Master Agreement No. MA-PO-17-084. This revision is for a one-time increase in the amount of \$1,250,000.00 for a cumulative contract amount of \$1,516,100.00 and an increase to the annual award amount from \$250,000.00 to \$700,000.00 effective with renewal date 10/18/18.

This increase is required primarily due to the transition from basic laptops to rugged laptops. The two vendors on this MA will compete for these purchases.

Administering Department: Information Technology.

***Procurement Method:**

Pursuant to Pima County Procurement Code 11.24.010, Cooperative Procurement Authorized, on 10/06/16, the Procurement Director approved an award of contract to Portable Computer Systems, Inc., dba PCS Mobile for an initial term of one (1) year and an annual award amount of \$250,000.00 with four (4) one-year renewal options.

On 10/17/17, the Procurement Officer exercised the annual renewal option to extend the termination date to 10/17/18 and added a partial annual award amount of \$16,100.00 for a cumulative not-to-exceed contract amount of \$266,100.00. Annual award amount remained at \$250,000.00. Three (3) renewal options remained.

On 03/06/18, the Procurement Director approved to add Mobile Concept Technology as a second vendor to this contract to allow for competitive pricing, which will benefit Pima County.

PRCUID: 232312

Attachment: Master Agreement.

***Program Goals/Predicted Outcomes:**

To provide the Sheriff's Department and other County departments with durable and portable devices that can operate in physically demanding environments.

***Public Benefit:**

Maximize use of public funds by leveraging volume discount through cooperative purchase of laptop devices and related services.

***Metrics Available to Measure Performance:**

Ensure optimal performance, contractor will be required to provide timely and complete deliveries, products without defect, and accurate invoicing.

***Retroactive:**

No

03/20/18 09:57:20 AM

Contract / Award Information

Document Type: _____ Department Code: _____ Contract Number (i.e., 15-123): _____

Effective Date: _____ Termination Date: _____ Prior Contract Number (Synergen/CMS): _____

Expense Amount: \$* _____ Revenue Amount: \$ _____

***Funding Source(s) required:**

Funding from General Fund? Yes No If Yes \$ _____ % _____

Contract is fully or partially funded with Federal Funds? Yes No

***Is the Contract to a vendor or subrecipient?** _____

Were insurance or indemnity clauses modified? Yes No

If Yes, attach Risk's approval

Vendor is using a Social Security Number? Yes No

If Yes, attach the required form per Administrative Procedure 22-73.

Amendment / Revised Award Information

Document Type: MA Department Code: PO Contract Number (i.e., 15-123): 17-084

Amendment No.: _____ AMS Version No.: 05

Effective Date: 03/20/18 New Termination Date: _____

Prior Contract No. (Synergen/CMS): _____

Expense or Revenue Increase Decrease Amount This Amendment: \$ 1,250,000.00

Is there revenue included? Yes No If Yes \$ _____

***Funding Source(s) required:** Internal Service Fund (ISF)

Funding from General Fund? Yes No If Yes \$ _____ % _____

Grant/Amendment Information (for grants acceptance and awards) Award Amendment

Document Type: _____ Department Code: _____ Grant Number (i.e., 15-123): _____

Effective Date: _____ Termination Date: _____ Amendment Number: _____

Match Amount: \$ _____ Revenue Amount: \$ _____

***All Funding Source(s) required:**

***Match funding from General Fund?** Yes No If Yes \$ _____ % _____

***Match funding from other sources?** Yes No If Yes \$ _____ % _____

***Funding Source:** _____

***If Federal funds are received, is funding coming directly from the Federal government or passed through other organization(s)?**

Contact: Sal Servin, Procurement Officer

Department: Procurement *M. J. ...* 3/7/18 Telephone: 520-724-9510

Department Director Signature/Date: _____ 3/8/18

Deputy County Administrator Signature/Date: _____ 3-7-18

County Administrator Signature/Date: _____ 3/8/18
(Required for Board Agenda/Addendum Items)



MASTER AGREEMENT

PIMA COUNTY, ARIZONA

**THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES
CONTRACT EXECUTION**

Master Agreement No: 1700000000000000084

MA Version: 5

Page: 1 of 4

Description: Panasonic Computer Equipment, Peripherals & Services

I S S U E R	<p>Pima County Procurement Department 130 W. Congress St. 3rd Fl Tucson AZ 85701</p> <p>Issued By: SAL SERVIN Phone: 5207249510 Email: sal.servin@pima.gov</p>
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T E R M S	<p>Initiation Date: 03-20-2018 Expiration Date: 10-17-2018</p> <div style="border: 1px solid black; padding: 5px; margin-top: 10px;"> <p>NTE Amount: Used Amount: \$18,089.05</p> </div>
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V E N D O R	<p>Portable Computer Systems Inc 1200 West Mississippi Ave Denver CO 80223</p>	<p>Contact: Lexie LeForce Phone: 303-552-3965 Email: lexieL@pcsmobile.com Terms: 0.00 % Days: 30</p>
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<p>Shipping Method: Vendor Method</p> <p>Delivery Type:</p> <p>FOB: FOB Dest, Freight Prepaid</p> <p>Modification Reason This revision is for a one-time increase in the amount of \$1,250,000.00 for a cumulative contract amount of \$1,516,100.00 to be shared by both vendors.</p>
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This Master Agreement incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the solicitation documents used to establish this agreement. All transactions and conduct are required to conform to these documents.



MASTER AGREEMENT DETAILS

Master Agreement No: 1700000000000000084

MA Version: 5

Page: 2 of 4

Line	Description					
10	FREE FORM LINE					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %		\$0.00			
11	Panasonic Toughbook CF-3113-00VM					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$3,171.00			CF-3113-00VM
12	Panasonic Toughbook 7160-0318-06-P					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$862.00			7160-0318-06-P
13	4th & 5th yr Public Safety Service Bundle Add on					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$632.00			CF-SVCPSY4
14	Win10 Pro Toughbook CF-54PXXXVM					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$3,042.00			CF-54DP095VM
15	Panasonic Protection Plus (3 years) CF-SVCLTNF3Y					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$262.00			CF-VEB541AU
16	Panasonic Protection Plus (5 years) CF-SVCLTNF5Y					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$696.00			CF-VEB541AU
17	Desktop Port Replicator for CF-54 (CF-VEB541AU)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$262.00			CF-VEB541AU



MASTER AGREEMENT

PIMA COUNTY, ARIZONA

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CONTRACT EXECUTION

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Page: 3 of 4

Description: Panasonic Computer Equipment, Peripherals & Services

I S S U E R	Pima County Procurement Department
	130 W. Congress St. 3rd Fl
	Tucson AZ 85701
	Issued By: SAL SERVIN
	Phone: 5207249510
	Email: sal.servin@pima.gov

T E R M S	Initiation Date: 03-20-2018
	Expiration Date: 10-17-2018
	NTE Amount:
	Used Amount: \$0.00

V E N D O R	Mobile Concepts Technology, LLC	Contact: Aaron Bauer
	13669 South 37th Place	Phone: 480-299-3166
	Phoenix AZ 85044	Email: abauer@mobileconceptstech.com
		Terms: 0.00 %
		Days: 30

Shipping Method:	Vendor Method
Delivery Type:	
FOB:	FOB Dest, Freight Prepaid
Modification Reason	
This revision is for a one-time increase in the amount of \$1,250,000.00 for a cumulative contract amount of \$1,516,100.00 to be shared by both vendors.	

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PIMA COUNTY

MASTER AGREEMENT DETAILS

Master Agreement No: 1700000000000000084

MA Version: 5

Page: 4 of 4

Line	Description					
1	Panasonic Toughbook CF-3113-00VM					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$3,150.00			CF-3113-00VM
2	Panasonic Toughbook 7160-0318-06-P					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$740.00			7160-0318-06-P
3	4th year Public Safety Service Bundle Add on Year 4 ONLY					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$299.00			CF-SVCPSY4
4	Win10 Pro Toughbook CF-54DP095VM					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$2,409.00			CF-54DP095VM
5	Desktop Port Replicator CF-54 (CF-VEB541AU)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$230.00			CF-VEB541AU
6	Panasonic: Protection Plus Warranty-Laptop (Years1, 2 & 3)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$240.00			CF-SVCLTN3YR
7	Panasonic Toughbook Docking Station with Lind (7170-0251)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$740.00			
8	FREE FORM LINE					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %		\$0.00			