

BOARD OF SUPERVISORS AGENDA ITEM REPORT AWARDS / CONTRACTS / GRANTS

C Award C Contract C Grant

Requested Board Meeting Date: 05/21/2024

or Procurement Director Award:

* = Mandatory, information must be provided

*Contractor/Vendor Name/Grantor (DBA):

Dell Marketing LP (Headquarters: Round Rock, TX)

*Project Title/Description:

Dell Server and Storage Hardware, Software, and Related Services

*Purpose:

Award: Master Agreement No. MA-PO-24-165. This Master Agreement is for an initial term that commences on 05/07/2024 and will terminate on 11/30/2025 with an annual not-to-exceed award amount of \$8,000,000.00 (including sales tax) and includes two (2) one-year renewal options. Administering Department: Information Technology.

*Procurement Method:

Pursuant to Pima County Procurement Code 11.24.010, Cooperative procurement authorized, for Requisition No. 24-187, the Procurement Director approved the use of Omnia Partneres Contract 01-143, effective 12/01/2022, which was awarded through competitive procedures reasonably similar to those set forth by Pima County Procurement Code.

PRCUID: 517612

Attachment: Cooperative Procurement Agreement.

*Program Goals/Predicted Outcomes:

This continued agreement will allow Pima County to obtain quotes and purchase from Dell goods and services to include desktops, laptops, tablets, servers, storage, printers, and software.

*Public Benefit:

Provide Pima County with reliable and cost effective IT products and related services to ensure employees can efficiently perform their duties.

*Metrics Available to Measure Performance:

Continuation of the usage of Dell equipment, peripherals, software, and related services, ITD can reduce downtime in its provision of equipment and services to County Departments and Staff.

*Retroactive:

Yes, due to extended vendor review of the contract terms.

TO: COB 05/07/2024 VERSION: 1 PAGES: 12

	LICABLE SECTION(S) BELO If not applicable, indicate	N MUST BE COMPLETED "N/A". Make sure to complete mandatory (*) fields
Contract / Award Information		
Document Type: <u>MA</u> Depart	ment Code: <u>PO</u>	Contract Number (i.e., 15-123): <u>24-165</u>
Commencement Date: 05/07/24 Termin	ation Date: <u>11/30/25</u>	Prior Contract Number (Synergen/CMS):
Expense Amount \$ <u>8,000,000.00</u> *	Rev	enue Amount: \$
*Funding Source(s) required: Internal Service Fur	<u>ids</u>	· · · ·
Funding from General Fund? 💦 Yes 💿 No	If Yes \$	%
Contract is fully or partially funded with Federal Fur		
If Yes, is the Contract to a vendor or subrecipient	t?	
Were insurance or indemnity clauses modified? If Yes, attach Risk's approval.	O Yes 💿 No	
Vendor is using a Social Security Number? If Yes, attach the required form per Administrative Proc	O Yes O No cedure 22-10.	
Amendment / Revised Award Information		
Document Type: Departm	nent Code:	Contract Number (i.e., 15-123):
Amendment No.:	AN	IS Version No.:
Commencement Date:	Ne	w Termination Date:
	Pri	or Contract No. (Synergen/CMS):
O Expense O Revenue O Increase O De	ecrease Am	ount This Amendment: \$
Is there revenue included? C Yes C No	lf Yes \$	
*Funding Source(s) required:		
Funding from General Fund? C Yes C No	If Yes\$	%
Grant/Amendment Information (for grants acce	ptance and awards)	C Award C Amendment
Document Type: Departm	nent Code:	Grant Number (i.e., 15-123):
Commencement Date:	Termination Date:	Amendment Number:
Match Amount: \$	🗌 Reven	ue Amount: \$
*All Funding Source(s) required:		· · · · ·
*Match funding from General Fund? O Yes C	No If Yes \$	%
*Match funding from other sources? O Yes C *Funding Source:		
*If Federal funds are received, is funding coming	g directly from the Feder	al government or passed through other organization(s)?
Contact: Procurement Officer, Fred LeVequ	Signative segmed by And Latenzan U Cali Bits contrast Latenza, contrast county, causthicape marced Signatures, considerative causthight mark per, conto	Acting Division Manager, Troy McMaster
Department: Acting Procurement Director, Ana W		
Department Director Signature: Javier Baca	4	Date:
Deputy County Administrator Signature:	The De	Date: 5-3-2024
County Administrator Signature:	gur	Date: 5/6 MM

 Pima County Procurement Department

 Administering Department:
 Information Technology

 Project:
 Dell Server and Storage Hardware, Software, and Related Services

 Contractor:
 Dell Marketing LP

 One Dell Way
 Round Rock, TX 78682

 Amount:
 \$8,000,000.00

 Contract No.:
 MA-PO-24-165

 Funding:
 Internal Service Funds

COOPERATIVE PROCUREMENT AGREEMENT

1. Parties, Background and Purpose.

- 1.1. <u>Parties</u>. This Contract is between Pima County, a political subdivision of the State of Arizona ("County"), and Dell Marketing L.P. ("Contractor").
- 1.2. <u>Purpose</u>. The Pima County Information Technology requires Dell Server and Storage Hardware, Software, and Related Services.
- 1.3. <u>Authority</u>. County is authorized by Pima County Code § 11.24.010 and A.R.S. § 41-2632 to enter into cooperative purchasing arrangements. The County has entered into such an agreement with Omnia Partners (Pima County contract no. Master Intergovernmental Cooperative Purchasing Agreement).
- 1.4. Contract.
 - 1.4.1. Omnia Partners entered into a contract (01-143) for specified goods and services with Contractor, which is currently in effect (the "Omnia Partners Contract"). The Contract is incorporated into this Contract by this reference.
 - 1.4.2. NCPA Administration Agreement of the Omnia Partners Contract provides that another governmental entity with which Omnia Partners has a cooperative purchasing agreement may, with Contractor's approval, purchase products and services at the same prices and under the same terms as in the Omnia Partners Contract.

2. Term.

- 2.1. <u>Initial Term</u>. This Contract commences on May 7, 2024 and will terminate on November 30, 2025 (the "Initial Term"). "Term," when used in this Contract, means the Initial Term plus any exercised extension options under Section 2.2. If the commencement date of the Initial Term is before the signature date of the last party to execute this Contract, the parties will, for all purposes, deem the Contract to have been in effect as of the commencement date.
- 2.2. <u>Extension Options</u>. County may renew this Contract for up to two (2) additional periods of up to one-year each (each an "Extension Option"). An Extension Option will be effective only upon execution by the Parties of a formal amendment pursuant to Section 31.

- 3. Scope of Services. Contractor will provide County with the services describe in Dell Omnia Marketing Contact, at the dates and times described on Exhibit A or, if Exhibit A contains no dates or time frames, then upon demand. Contractor must comply with all requirements and specifications in the Omnia Partners Contract, except where altered by this Contract.
 - 3.1. Pima County Information Technology Department (PCITD) is seeking to purchase equipment and software created by Dell. Additionally, services to support Dell equipment and software may be required. These services will be used for the implementation and architectural design of the infrastructure and software being installed. Dell technicians are certified to support and maintain mission critical systems that the County employs in various departments including the Assessor's office. By purchasing these services with the hardware and software, Pima County can ensure that the equipment and associated software is supported by the vendor in the configuration provided and installed greatly reducing the risk of failure and unnecessary downtime due to misconfiguration or unsupported hardware or software solutions.

Item Specifications: Contract should allow for services to be provided by the vendor with a Pima County signed and vendor countersigned statement of work for each occurrence. (This additional specification will not be evaluated for price as part of this award. It is present to allow for services to be obtained on a case-by-case basis according to a specified and agreed statement of work.) Equipment and software must be provided with warranty information and licenses details.

The prospective vendor must be an authorized reseller of Dell equipment, software and services with Gold or higher partnership level.

A certificate from DELL is required in this bid response to verify vendor is an authorized reseller for DELL.

The prospective vendor must have a minimum of five (5) years of documented experience with pre-sale design, selling, and post-sale support of enterprise level equipment to state and local governments: Bid response will include documentation from the OEM on the length of time the vendor has been a reseller of DELL equipment.

The prospective vendor must have DELL certified technicians with documented proof of certification.

- 3.2. <u>Order of Precedence</u>. All services provided under this Contract are subject to the terms of the following documents. In the event of conflicting terms between the incorporated documents, the following order of precedence, superior to subordinate, dictates the order in which these conflicts will be resolved.
 - 3.2.1. Amendments to this Contract.
 - 3.2.2. This Cooperative Procurement Agreement No. MA-PO-24-165.
 - 3.2.3. To the extent applicable, the Omnia Partners Contract.
 - 3.2.4. To the extent applicable, the Contractor's Terms and Conditions.

4. Intentionally Omitted.

5. Compensation and Payment.

- 5.1. <u>Rates; Adjustment</u>. Per OMNIA Partners Contract 01-143.
- 5.2. <u>Not-To-Exceed ("NTE") Amount</u>. County's total payments to Contractor under this Contract, including any sales taxes, may not exceed \$8,000,000.00 per year (the "NTE Amount"). The NTE Amount can only be changed by a formal amendment executed by the Parties pursuant to Section 31. Contractor is not required to provide any services, payment for which will cause the County's total payments under this Contract to exceed the NTE Amount; if Contractor does so, it is at the Contractor's own risk.
- 5.3. <u>Sales Taxes</u>. Per OMNIA Partners Contract 01-143.
- 5.4. <u>Reserved</u>.
- 5.5. <u>Content of Invoices</u>. Contractor will include detailed documentation in support of its invoices and assign each amount billed to an appropriate line item.
- 5.6. <u>Invoice Submittal</u>. Invoices are to be sent to:

Pima County Information Technology – Accounts Payable Email: itd_purchasing@pima.gov

- 5.7. <u>Reserved</u>.
- 6. Insurance. The Insurance Requirements herein are minimum requirements for this Contract and in no way limit the indemnity covenants contained in this Contract. Contractor's insurance shall be placed with companies licensed in the State of Arizona and the insureds shall have an "A.M. Best" rating of not less than A- VII, unless otherwise approved by County. County in no way warrants that the minimum insurer rating is sufficient to protect the Contractor from potential insurer insolvency.
 - 6.1. <u>Minimum Scope and Limits of Insurance</u>. Contractor will procure and maintain at its own expense, until all contractual obligations have been discharged, the insurance coverage with limits of liability not less than stated below. County in no way warrants that the minimum insurance limits contained herein are sufficient to protect the Contractor from liabilities that arise out of the performance of the work under this Contract. If necessary, Contractor may obtain commercial umbrella or excess insurance to satisfy the County's Insurance Requirements.
 - 6.1.1. <u>Commercial General Liability (CGL)</u> Occurrence Form with limits not less than \$2,000,000 Each Occurrence and \$2,000,000 General Aggregate. Policy shall include coverage for liability arising from premises, operations, independent contractors, personal injury, bodily injury, broad form contractual liability and products-completed operations.
 - 6.1.2. <u>Professional Liability (E&O) Insurance</u>. This insurance is required when the Professional Liability or any other coverage is excluded from the above CGL policy. The policy limits shall be not less than \$2,000,000 Each Claim and \$2,000,000 Annual Aggregate. The insurance policy shall cover professional misconduct or negligent acts of anyone performing any services under this Contract.

In the event that the Professional Liability insurance required by this Contract is written on a claims-made basis, Contractor shall warrant that continuous coverage will be maintained as outlined under "Additional Insurance Requirements – Claims-Made Coverage" section.

- 6.2. <u>Additional Insurance Requirements</u>. The policies shall include, or be endorsed to include, as required by this written agreement, the following provisions.
 - 6.2.1. <u>Claims Made Coverage</u>. If any part of the Required Insurance is written on a claims-made basis, any policy retroactive date must precede the effective date of this Contract, and Contractor must maintain such coverage for a period of not less than three (3) years following Contract expiration, termination or cancellation.
 - 6.2.2. Insurance provided by the Contractor shall not limit the Contractor's liability assumed under the indemnification provisions of this Contract.
 - 6.2.3. Reserved.
- 6.3. <u>Notice of Cancellation</u>. Contractor will use reasonable efforts to give thirty (30) days prior written notice to County prior to cancellation or non-renewal of any of the policies providing such coverage; provided, however that Contractor shall not be obligated to provide such notice if, concurrently with such cancellation or non-renewal, Contractor obtains coverage from different insurer(s) meeting the requirements described herein.
- 6.4. <u>Verification of Coverage</u>. Contractor shall furnish County with certificates of insurance (valid ACORD form or equivalent approved by County) as required by this Contract. An authorized representative of the insurer shall sign the certificates. Each certificate must include.
 - 6.4.1. The Pima County tracking number for this Contract, which is shown on the first page of the Contract, and a project description, in the body of the Certificate.
 - 6.4.2. A notation of policy SIRs relating to the specific policy.
 - 6.4.3. Certificates must specify that the appropriate policies are endorsed to include additional insured and subrogation waiver endorsements for the County and its Agents.
- 6.5. All certificates as required by this written agreement, are to be received and approved by County before, and be in effect not less than 15 days prior to, commencement of work. A renewal certificate must be provided to County prior to the policy's expiration date. Failure to maintain the insurance coverages or policies as required by this Contract, or to provide evidence of renewal, after Pima Country notifies the Contractor with at least 15 days' notice constitutes a material breach of contract.
- 6.6. All certificates required by this Contract shall be sent directly to the appropriate County Department. The Certificate of Insurance shall include the County project or contract number and project description on the certificate.

- 6.7. <u>Approval and Modifications</u>. County's Risk Manager may modify the Insurance Requirements at any point during the Term of this Contract. This can be done administratively, with written notice from the Risk Manager, and does not require a formal Contract amendment. Neither the County's failure to obtain a required insurance certificate or endorsement, the County's failure to object to a non-complying insurance certificate or endorsement, nor the County's receipt of any other information from the Contractor, its insurance broker(s) and/or insurer(s), constitutes a waiver of any of the Insurance Requirements.
- 7. Indemnification. Notwithstanding any other term in the Omnia Partners Contract, County is not permitted to offer indemnification. Any such requirement in the Omnia Partners Contract is deemed deleted and is not enforceable.

8. Laws and Regulations.

- 8.1. <u>Compliance with Laws</u>. Contractor will comply with all federal, state, and local laws, rules, regulations, standards and Executive Orders.
- 8.2. <u>Licensing</u>. Contractor warrants that it is appropriately licensed to provide the services under this Contract and that its subcontractors will be appropriately licensed.
- 8.3. <u>Choice of Law; Venue</u>. The laws and regulations of the State of Arizona govern the rights and obligations of the parties under this Contract. Any action relating to this Contract must be filed and maintained in the appropriate court of the State of Arizona in Pima County.
- **9.** Independent Contractor. Contractor is an independent contractor. Neither Contractor, nor any of Contractor's officers, agents or employees will be considered an employee of County for any purpose or be entitled to receive any employment-related benefits, or assert any protections, under County's Merit System. Contractor is responsible for paying all federal, state and local taxes on the compensation received by Contractor under this Contract and will indemnify and hold County harmless from any and all liability that County may incur because of Contractor's failure to pay such taxes.
- **10. Subcontractors.** Contractor is fully responsible for all acts and omissions of any subcontractor, and of persons directly or indirectly employed by any subcontractor, and of persons for whose acts any of them may be liable, to the same extent that the Contractor is responsible for the acts and omissions of its own employees. Nothing in this Contract creates any obligation on the part of County to pay or see to the payment of any money due any subcontractor, except as may be required by law.
- **11. Assignment.** Contractor may not assign its rights or obligations under this Contract, in whole or in part, without the County prior written approval. County may withhold approval at its sole discretion.
- 12. Non-Discrimination. Contractor will comply with all provisions and requirements of Arizona Executive Order 2009-09, which is hereby incorporated into this Contract, including flow-down of all provisions and requirements to any subcontractors. During the performance of this Contract, Contractor will not discriminate against any employee, client or any other individual in any way because of that person's age, race, creed, color, religion, sex, disability or national origin.

- **13. Americans with Disabilities Act.** Contractor will comply with Title II of the Americans with Disabilities Act (Public Law 110-325, 42 U.S.C.§§ 12101-12213) and the federal regulations for Title II (28 CFR Part 35).
- 14. Authority to Contract. Contractor warrants its right and power to enter into this Contract. If any court or administrative agency determines that County does not have authority to enter into this Contract, County will not be liable to Contractor or any third party by reason of such determination or by reason of this Contract.
- **15. Full and Complete Performance.** The failure of either party to insist, in one or more instances, upon the other party's complete and satisfactory performance under this Contract, or to take any action based on the other party's failure to completely and satisfactorily perform, is not a waiver of that party's right to insist upon complete and satisfactory performance, or compliance with any other covenant or condition in this Contract, either in the past or in the future. The acceptance by either party of sums less than may be due and owing it at any time is not an accord and satisfaction.
- **16. Cancellation for Conflict of Interest.** This Contract is subject to cancellation for conflict of interest pursuant to A.R.S. § 38-511, the pertinent provisions of which are incorporated into this Contract by reference.

17. Termination by County.

- 17.1. <u>Without Cause</u>. Per OMNIA Partners Contract 01-143.
- 17.2. With Cause. Per OMNIA Partners Contract 01-143
- 17.3. Non-Appropriation. Per OMNIA Partners Contract 01-143
- **18. Notice.** Any notice required or permitted to be given under this Contract must be in writing and be served by personal delivery or by certified mail upon the other party as follows:

County:	Contractor:
Terri Spencer, Procurement Director	Katherine Dunay Contracts Manager
Pima County Procurement	Dell Marketing
150 W Congress, 5 th Floor	One Dell Way
Tucson, AZ 85701	Round Rock, TX 78682
520.724.3722	512.720.3222
terri.spencer@pima.gov	katherine_dunay@dell.com

- **19. Non-Exclusive Contract.** Contractor understands that this Contract is nonexclusive and is for the sole convenience of County. County reserves the right to obtain like services from other sources for any reason.
- **20. Remedies.** Either party may pursue any remedies provided by law for the breach of this Contract. No right or remedy is intended to be exclusive of any other right or remedy and each is cumulative and in addition to any other right or remedy existing at law or at equity or by virtue of this Contract.
- **21. Severability.** Each provision of this Contract stands alone, and any provision of this Contract found to be prohibited by law will be ineffective to the extent of such prohibition without invalidating the remainder of this Contract.

- 22. Use of County Data. Unless it receives County's prior written consent, Contractor: (a) shall not access, process, or otherwise use County Data other than as necessary to provide contracted services or products; and (b) shall not intentionally grant any third party access to County Data, including without limitation Contractor's other customers, except subcontractors that are subject to a reasonable nondisclosure agreement. Notwithstanding the foregoing, Contractor may disclose County Data as required by applicable law or by proper legal or governmental authority. Contractor shall give County prompt notice of any such legal or governmental demand and reasonably cooperate with County in any effort to seek a protective order or otherwise to contest such required disclosure, at County's expense. Upon termination or completion of the Contract, Contractor will, within 60 calendar days, either return all County Data to County or will destroy County Data and confirm destruction to County in writing. As between the parties, County retains ownership of County Data. "County Data" means data in electronic or paper form provided to Contractor by County, including without limitation personal identifying information as defined in A.R.S. § 13-2001(10).
- 23. Books and Records. Per OMNIA Partners Contract 01-143.

24. Public Records.

- 24.1. <u>Disclosure</u>. Pursuant to A.R.S. § 39-121 et seq., all documents related to this Contract, including, but not limited to, pricing schedules, product specifications, work plans, and any supporting documents, are public records. As such, those documents are subject to release and/or review by the general public upon request, including competitors.
- 24.2. <u>Records Marked Confidential; Notice and Protective Order</u>. If Contractor reasonably believes that some of its records contain proprietary, trade-secret or otherwise-confidential information, Contractor must prominently mark those records "CONFIDENTIAL" before submitting them to County. In the event a public-records request is submitted to County for records marked CONFIDENTIAL, County will notify Contractor of the request as soon as reasonably possible. County will release the records 10 business days after the date of that notice, unless Contractor has, within that period, secured an appropriate order from a court of competent jurisdiction in Arizona, enjoining the release of the records. County will not, under any circumstances, be responsible for securing such an order, nor will County be in any way financially responsible for any costs associated with securing such an order.

25. Legal Arizona Workers Act Compliance.

- 25.1. <u>Compliance with Immigration Laws</u>. Contractor hereby warrants that it will at all times during the term of this Contract comply with all federal immigration laws applicable to its employment of its employees, and with the requirements of A.R.S. § 23-214 (A) (together the "State and Federal Immigration Laws"). Contractor will further ensure that each subcontractor who performs any work for Contractor under this Contract likewise complies with the State and Federal Immigration Laws.
- 25.2. <u>Books & Records</u>. County has the right at any time to inspect the books and records of Contractor and any subcontractor in order to verify such party's compliance with the State and Federal Immigration Laws.
- 25.3. <u>Remedies for Breach of Warranty</u>. Any breach of Contractor's or any subcontractor's warranty of compliance with the State and Federal Immigration Laws, or of any other

provision of this section, is a material breach of this Contract subjecting Contractor to penalties up to and including suspension or termination of this Contract. If the breach is by a subcontractor, and the subcontract is suspended or terminated as a result, Contractor will be required to take such steps as may be necessary to either self-perform the services that would have been provided under the subcontract or retain a replacement subcontractor, as soon as possible so as not to delay project completion. Any additional costs attributable directly or indirectly to such remedial action are the responsibility of Contractor.

25.4. <u>Subcontractors</u>. Contractor will advise each subcontractor of County's rights, and the subcontractor's obligations, under this Section 25 by including a provision in each subcontract substantially in the following form:

"Subcontractor hereby warrants that it will at all times during the term of this contract comply with all federal immigration laws applicable to Subcontractor's employees, and with the requirements of A.R.S. § 23-214 (A). Subcontractor further agrees that County may inspect the Subcontractor's books and records to insure that Subcontractor is in compliance with these requirements. Any breach of this paragraph by Subcontractor is a material breach of this contract subjecting Subcontractor to penalties up to and including suspension or termination of this contract."

26. Reserved.

27. Written Orders. County will order products or services under this Contract by issuing a Delivery Order (DO) document. Order documents will be furnished to Contractor via e-mail or telephone.

Contractor must not supply materials or services pursuant to the contract that are not documented or authorized by a Delivery Order (DO) at the time of provision. County accepts no responsibility for control of or payment for materials or services not documented by a County Delivery Order (DO).

Contractor will establish, monitor, and manage an effective contract administration process that assures compliance with all requirements of this Contract. In particular, Contractor will not provide goods or services other than those described in this Contract, in excess of the Maximum Payment Amount, or after the Term of the Contract has ended, without a Contract amendment properly executed and issued by, as provided below. Any items provided in excess of that stated in this Contract are at Contractor's own risk.

- **28. Counterparts.** The parties may execute the Contract that County awards pursuant to the solicitation in any number of counterparts, each counterpart is considered an original, and together such counterparts constitute one and the same instrument.
- **29. Israel Boycott Certification.** Pursuant to A.R.S. § 35-393.01, if Contractor engages in forprofit activity and has 10 or more employees, and if this Contract has a value of \$100,000.00 or more, Contractor certifies it is not currently engaged in, and agrees for the duration of this Contract to not engage in, a boycott of goods or services from Israel. This certification does not apply to a boycott prohibited by 50 U.S.C. § 4842 or a regulation issued pursuant to 50 U.S.C. § 4842.

- **30.** Forced Labor of Ethnic Uyghurs. Pursuant to A.R.S. § 35-394 if Contractor engages in forprofit activity and has 10 or more employees, Contractor certifies it is not currently using, and agrees for the duration of this Contract to not use (1) the forced labor of ethnic Uyghurs in the People's Republic of China; (2) any goods or services produced by the forced labor of ethnic Uyghurs in the People's Republic of China; and (3) any contractors, subcontractors or suppliers that use the forced labor or any goods or services produced by the forced labor of ethnic Uyghurs in the People's Republic of China. If Contractor becomes aware during the term of the Contract that the Company is not in compliance with A.R.S. § 35-394, Contractor must notify the County within five business days and provide a written certification to County regarding compliance within one hundred eighty days.
- **31. Amendment.** The County may extend or revise this Contract by notifying Contractor in writing of the change, which notice will be in the form of a revised "Master Agreement." If Contractor does not object in writing to the proposed changes within ten (10) calendar days after receipt of the notice, Contractor will be deemed to have accepted the changes, and the revision will be binding on the parties, effective as of the date the notice was issued. If Contractor objects to one or more of the changes, then the proposed changes will be deemed to be ineffective.
- **32. Entire Agreement.** This document constitutes the entire agreement between the parties pertaining to the subject matter it addresses, and this Contract supersedes all prior or contemporaneous agreements and understandings, oral or written.

THE REMAINDER OF THIS PAGE IS INTENTIONALLY LEFT BLANK.

This Contract will become effective when all parties have signed it. The effective date of the Contract will be the date this Contract is signed by the last party (as indicated by the date associated with that party's signature).

IN WITNESS WHEREOF, the parties have approved this Cooperative Procurement Agreement and agree to be bound by the terms and conditions of the Contract on the dates written below.

Pima County

Dell Marketing L.P.

Katherine Castillo Authorized Officer Signature

Chair, Board of Supervisors

Date

Katherine Castillo - Paralegal Advisor Printed Name and Title

05/03/2024 Date

ATTEST

Clerk of the Board

Date

APPROVED AS TO FORM

Deputy County Attorney

Sarah Meadows Printed DCA Name



MASTER AGREEMENT

PIMA COUNTY, ARIZONA

THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES CONTRACT EXECUTION

Master Agreement No: 2400000000000000165

MA Version: 1

Page: 3 of 10

Description: Dell Server and Storage Hardware, Software, & Related Servic

I S S U	Pima County Procurement Department 150 W. Congress St. 5th Fl Tucson AZ 85701			T E R	Initiation Date: Expiration Date:	05-21-2024 11-30-2025	
E R	Issued By: Phone: Email:	BRANDON MORGAN 5207249510 brandon.morgan@pima.gov		M S	NTE Amount: Used Amount:	\$8,000,000.00 \$0.00	

v -	DELL MARKETING LP	Contact: SALES	
E	PO BOX 802816 C/O DELL USA LP	Phone:	888-518-3355
	N D CHICAGO IL 60680-2816	Email:	MPA_West_Orders@dell.com
D		Terms:	0.00 %
0		Days:	30
R			

Shipping Method:

Vendor Method

Delivery Type:

v

FOB: FOB Dest, Freight Prepaid

Modification Reason

This Master Agreement is for an initial term that commences on 05/21/2024 and will terminate on 11/30/2025 with an annual not-to-exceed annual award amount of \$8,000,000.00 (including sales tax) and includes two (2) one-year renewal options.

Attachment: Cooperative Procurement Agreement.

This Master Agreement incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the soliciation documents used to establish this agreement. All transactions and conduct are required to conform to these documents.



MASTER AGREEMENT DETAILS

Master Agreement No: 24000000000000000165

Master Agreement No: 24000000000000000165		MA Version: 1			Page: 4 of 10	
Line	Description					
1	Hardware - Free-Form Line Discount 0.0000 %	UOM EA	Unit Price \$0.00	Stock Code	VPN	MPN
2	Software - Free-Form Line Discount 0.0000 %	UOM EA	Unit Price \$0.00	Stock Code	VPN	MPN
3	Software Maintenance - Fre Discount 0.0000 %	e-Form Line UOM EA	Unit Price \$0.00	Stock Code	VPN	MPN
4	Hardware Maintenance - Fre Discount 0.0000 %	ee-Form Line UOM EA	Unit Price \$0.00	Stock Code	VPN	MPN