



BOARD OF SUPERVISORS AGENDA ITEM REPORT AWARDS / CONTRACTS / GRANTS

☒ Award ☐ Contract ☐ Grant

Requested Board Meeting Date: July 5, 2022

* = Mandatory, information must be provided

or Procurement Director Award: ☐

***Contractor/Vendor Name/Grantor (DBA):**

Dell Marketing LP

***Project Title/Description:**

Dell Hardware, Software, Peripherals, and Related Services

***Purpose:**

Amendment of Award: Master Agreement No. MA-P0-16-101, Amendment No. 08. This Amendment extends the termination date to 02/28/2023 and increases the not-to-exceed contract amount by \$10,500,000.00 for a cumulative not-to-exceed contract amount of \$37,174,000.00. Administering Department: Information Technology.

***Procurement Method:**

Pursuant to Pima County Procurement Code 11.24.010, Cooperative procurement authorized, on October 06, 2015, the Board of Supervisors approved an award of contract for an initial term of one (1) year and an annual award amount of \$500,000.00 with four (4) one-year renewal options.

On August 12, 2016, the Procurement Director approved Amendment No. 01, which extended the termination date to 10/05/2017 and added a partial annual award amount of \$254,000.00 for a cumulative not-to-exceed contract amount of \$754,000.00.

On June 22, 2017, the Procurement Director approved Amendment No. 02, which extended the termination date to 10/05/18 and added the annual award amount of \$500,000.00 for a cumulative not-to-exceed contract amount of \$1,254,000.00.

On September 4, 2018, the Board of Supervisors approved Amendment No. 03, which extended the termination date to 10/05/19, increased the annual award amount by \$2,500,000.00 from \$500,000.00 to \$3,000,000.00 and also included a one-time increase of \$2,000,000.00 for a cumulative not-to-exceed contract amount of \$6,254,000.00.

On May 21, 2019, the Board of Supervisors approved Amendment No. 04, which increased the contract not-to-exceed amount by \$5,400,000.00 for a cumulative not-to-exceed contract amount of \$11,654,000.00. Effective 10/06/19, the annual award amount was increased by \$1,200,000.00 from \$3,000,000.00 to \$4,200,000.00.

On June 12, 2019, the Procurement Director approved Amendment No. 05, which extended the termination date to 10/05/2020 and added the annual award amount of \$4,200,000.00 for a cumulative not-to-exceed contract amount of \$15,854,000.00.

On August 17, 2020, the Board of Supervisors approved Amendment No. 06, which extended the termination date to 07/31/2021 and increased the contract amount by \$6,620,000.00 for a cumulative not-to-exceed contract amount of \$22,474,000.00.

On July 6, 2021, the Board of Supervisors approved Amendment No. 07, which extended the termination date to 07/31/2022 and added the annual award amount of \$4,200,000.00 for a cumulative not-to-exceed contract amount of \$26,674,000.00.

This Amendment extends the termination date to 02/28/2023 and increases the not-to-exceed amount by \$10,500,000 to support County's Lifecycle Management Program for departments and Elected Officials as well as server and storage infrastructure for a cumulative not-to-exceed contract amount of \$37,174,000 which also will coincide with the State of Arizona contract ADSP016-098839.

PRCUID: 186419

Attachment: Master Agreement.

***Program Goals/Predicted Outcomes:**

Continue to purchase Dell goods and services including desktops, laptops, servers, storage, printers and software for County departmental use.

To: COB 06-21-22⁽¹⁾
PGS: 7
Vers: 28

***Public Benefit:**

Provide Pima County Departments with reliable and cost effective IT products and related services to ensure employee can efficiently perform their duties and assist the public accurately.

***Metrics Available to Measure Performance:**

Continued use of Dell goods and services reduces downtime.

***Retroactive:**

No.

THE APPLICABLE SECTION(S) BELOW MUST BE COMPLETED

Click or tap the boxes to enter text. If not applicable, indicate "N/A". Make sure to complete mandatory (*) fields

Contract / Award Information

Document Type: _____ Department Code: _____ Contract Number (i.e., 15-123): _____
 Commencement Date: _____ Termination Date: _____ Prior Contract Number (Synergen/CMS): _____
☐ Expense Amount \$ _____ * ☐ Revenue Amount: \$ _____

***Funding Source(s) required:** _____

Funding from General Fund? ☐ Yes ☐ No If Yes \$ _____ % _____

Contract is fully or partially funded with Federal Funds? ☐ Yes ☐ No

If Yes, is the Contract to a vendor or subrecipient? _____

Were insurance or indemnity clauses modified? ☐ Yes ☐ No
 If Yes, attach Risk's approval.

Vendor is using a Social Security Number? ☐ Yes ☐ No
 If Yes, attach the required form per Administrative Procedure 22-10.

Amendment / Revised Award Information

Document Type: MA Department Code: PO Contract Number (i.e., 15-123): 16-101
 Amendment No.: 08 AMS Version No.: 28
 Commencement Date: 08/01/2022 New Termination Date: 02/28/2023
 Prior Contract No. (Synergen/CMS): _____

☒ Expense ☐ Revenue ☐ Increase ☐ Decrease

Amount This Amendment: \$ 10,500,000.00

Is there revenue included? ☐ Yes ☒ No If Yes \$ _____

***Funding Source(s) required: Internal Service Fund**

Funding from General Fund? ☐ Yes ☒ No If Yes \$ _____ % 0

Grant/Amendment Information (for grants acceptance and awards)

☒ Award ☐ Amendment

Document Type: _____ Department Code: _____ Grant Number (i.e., 15-123): _____
 Commencement Date: _____ Termination Date: _____ Amendment Number: _____
☐ Match Amount: \$ _____ ☐ Revenue Amount: \$ _____

***All Funding Source(s) required:** _____

***Match funding from General Fund?** ☐ Yes ☐ No If Yes \$ _____ % _____

***Match funding from other sources?** ☐ Yes ☐ No If Yes \$ _____ % _____

***Funding Source:** _____

***If Federal funds are received, is funding coming directly from the Federal government or passed through other organization(s)?**

Contact: Brandon Morgan, Procurement Officer Brandon Morgan Digitally signed by Brandon Morgan
 Date: 2022.08.20 16:17:43 -07'00' Division Manager Michael Warren Digitally signed by Michael Warren
 Date: 2022.08.20 16:11:41 -07'00'
 Department: Procurement Director Terri Spencer Digitally signed by Terri Spencer
 Date: 2022.08.20 16:28:25 -07'00' Telephone: 520-724-9510
 Department Director Signature: Mark C. Hayes Date: 6/21/2022
 Deputy County Administrator Signature: _____ Date: _____
 County Administrator Signature: Dur Date: 6/21/2022

This Master Agreement incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the solicitation documents used to establish this agreement. All transactions and conduct are required to conform to these documents.



MASTER AGREEMENT DETAILS

Master Agreement No: 1600000000000000101

MA Version: 28

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Line	Description					
1	DO NOT USE					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$0.00	23193		
2	DO NOT USE					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$0.00	23366		
3	DO NOT USE					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$0.00	29518		
4	DO NOT USE					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$0.00	30275		
5	FREE FORM LINE- Hardware					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %		\$0.00	23193		
6	FREE FORM LINE- Software					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %		\$0.00	23366		
7	FREE FORM LINE- Software Maintenance & Services					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %		\$0.00	29518		
8	FREE FORM LINE- Hardware Maintenance & Services					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %		\$0.00	30275		
9	Optiplex 7070 SFF,i5,16GB,256GB SSD,vPro (DISCONTINUED)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$899.00	33914		
10	AiO 7470,i5,16g,256GB SSD, touchscreen,vPro (DISCONTINUED)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$1,157.00	33915		
11	Precision 5820 Workstation,W-2133,32gb,512GB (DISCONTINUED)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$2,482.00	33916		
12	Latitude 5300 WWAN, i5,16gb, 256ssd, vPro (DISCONTINUED)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$1,320.00	33917		
13	Latitude 5500 + WWAN, i5,16gb, 256ssd,vPro (DISCONTINUED)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$1,302.00	33918		
14	Latitude 7200 2-in-1, i5, 16gb, 256ssd, (DISCONTINUED)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$1,490.00	33919		
15	Latitude 7400 2-in-1+ WWAN, i5, 16gb,256ssd,(DISCONTINUED)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$1,684.00	33920		
16	Precision 5530,Xeon E-2176M, 32gb, 1TB (DISCONTINUED)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$2,987.00	33921		
17	P2219H 22" (1920x1080)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$122.00	33922		
18	P2419H 24" (1920x1080)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$148.00	33923		
19	U2717D 27" UltraSharp (2560x1440) (DISCONTINUED)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$348.00	33924		



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Line	Description					
20	UP3017 30" UltraSharp w/PremierColor (2560x1600) (DISC)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$835.00	33925		
21	P2418HT 24" Touchscreen (1920x1080)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$240.00	33926		
22	Docking Station WD19 90W					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$155.00	33927		
23	Docking Station WD19TB					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$214.00	33928		
24	Optiplex 7080 SFF,i5,16GB,256GB SSD,vPro					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$942.00	33965		
25	AiO 7480,i5,16g,256GB SSD,touchscreen,vPro					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$1,214.00	33966		
26	Precision 5820 Workstation,W-2255,32gb,512GB SSD+2TB hdd,4gb					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$2,657.00	33967		
27	Latitude 5310 + WWAN,i5,16gb,256ssd,vPro					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$1,363.00	33968		
28	Latitude 5511 + WWAN,i5,16gb,256ssd,vPro					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$1,461.00	33969		
29	Latitude 7210 2-in-1,i5,16gb,256ssd,detachable keyboard,acti					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$1,637.00	33970		
30	Latitude 7410 2-in-1 + WWAN,i5,16gb,256ssd,active pen,vPro					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$1,727.00	33971		
31	Precision 5540,Xeon E-2276M,32gb,1TB ssd+1TB hdd,4gb graphic					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$2,759.15	33972		
32	Precision 3440 SFF,i5,16GB SSD,VPro					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$880.00	33972		
33	U2719D 27" UltraSharp (2560x1140)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$348.00	33972		
34	U2721DE 27" UltraSharp w/USB-C dock (2560x1440)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$350.00	33972		
35	U3219Q 32" UltraSharp 4K (3840x2160)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$750.00	33972		
36	Optiplex 7090 SFF,i5,16GB,256GB SSD,vPro					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$942.00	34172		
37	Precision 3450 SFF, i5,16GB,256GB SSD,vPro					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$880.00	34173		
38	Latitude 5320 + WWAN,i5,16gb,256ssd,vPro, Thunderbolt					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$1,279.00	34176		



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Line	Description					
39	Latitude 5520 + WWAN,i5,16gb,256ssd,vPro, Thunderbolt					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$1,251.00	34177		
40	Latitude 7320 2-in-1,i5,16gb,256ssd,detachable keyboard,acti					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$1,637.00	34178		
41	Latitude 7420 2-in-1 + WWAN,i5,16gb,256ssd,active pen,vPro					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$1,619.00	34179		
42	Latitude 9420 2in1 + WWAN,i5,16gb,256ssd,active pen,vPro					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$1,739.00	34180		
43	Precision 5550,Xeon E-2276M,32gb,1TB ssd+1TB hdd,4gb graphic					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$2,759.15	34181		
44	AiO 7480,i5,16g,256GB SSD,touchscreen,vPro					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$1,214.00	34174		
45	Precision 5820 Workstation,W-2255,32gb,512GB SSD+2TB hdd,4gb					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$2,657.00	34175		
46	P2219H 22" (1920x1080)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$122.00	34182		
47	P2419H 24" (1920x1080)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$148.00	34183		
48	U2719D 27" UltraSharp (2560x1140)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$348.00	34184		
49	U2721DE 27" UltraSharp w/USB-C dock (2560x1440)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$350.00	34185		
50	U3219Q 32" UltraSharp 4K (3840x2160)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$750.00	34186		
51	P2418HT 24" Touchscreen (1920x1080)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$240.00	34187		
52	Docking Station WD19 90W					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$155.00	34188		
53	Docking Station WD19TB					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$214.00	34189		