



## BOARD OF SUPERVISORS AGENDA ITEM REPORT CONTRACTS / AWARDS / GRANTS

Award  Contract  Grant

Requested Board Meeting Date: July 6, 2021

\* = Mandatory, information must be provided

or Procurement Director Award

**\*Contractor/Vendor Name/Grantor (DBA):**

Dell Marketing LP

**\*Project Title/Description:**

Dell Hardware, Software, Peripherals, & Related Services

**\*Purpose:**

Amendment of Award: Master Agreement No. MA-PO-16-101, Amendment No. 07. This Amendment extends the termination date to 07/31/2022 and adds the annual award amount of \$4,200,000.00 for a cumulative not-to-exceed contract amount of \$26,674,000.00. Administering Department: Information Technology.

**\*Procurement Method:**

Pursuant to Pima County Procurement Code 11.24.010, Cooperative procurement authorized, on October 06, 2015, the Board of Supervisors approved an award of contract for an initial term of one (1) year and an annual award amount of \$500,000.00 with four (4) one-year renewal options.

On August 12, 2016, the Procurement Director approved Amendment No. 01, which extended the termination date to 10/05/2017 and added a partial annual award amount of \$254,000.00 for a cumulative not-to-exceed contract amount of \$754,000.00.

On June 22, 2017, the Procurement Director approved Amendment No. 02, which extended the termination date to 10/05/18 and added the annual award amount of \$500,000.00 for a cumulative not-to-exceed contract amount of \$1,254,000.00.

On September 4, 2018, the Board of Supervisors approved Amendment No. 03, which extended the termination date to 10/05/19, increased the annual award amount by \$2,500,000.00 from \$500,000.00 to \$3,000,000.00 and also included a one-time increase of \$2,000,000.00 for a cumulative not-to-exceed contract amount of \$6,254,000.00.

On May 21, 2019, the Board of Supervisors approved Amendment No. 04, which increased the contract not-to-exceed amount by \$5,400,000.00 for a cumulative not-to-exceed contract amount of \$11,654,000.00. Effective 10/06/19, the annual award amount was increased by \$1,200,000.00 from \$3,000,000.00 to \$4,200,000.00.

On June 12, 2019, the Procurement Director approved Amendment No. 05, which extended the termination date to 10/05/2020 and added the annual award amount of \$4,200,000.00 for a cumulative not-to-exceed contract amount of \$15,854,000.00.

On August 17, 2020, the Board of Supervisors approved Amendment No. 06, which extended the termination date to 07/31/2021 and increased the contract amount by \$6,620,000.00 for a cumulative not-to-exceed contract amount of \$22,474,000.00.

This one (1) year extension is needed for the continuation of goods and services and to coincide with the State of Arizona contract ADSP016-098163, which has been extended through 07/31/2022.

PRCUID: 186419

Attachments: Master Agreement and ITD Memo

**\*Program Goals/Predicted Outcomes:**

Continue to purchase Dell goods and services including desktops, laptops, servers, storage, printers and software for County departmental use.

**\*Public Benefit:**

Provide Pima County Departments with reliable and cost effective IT products and related services to ensure employee can efficiently perform their duties and assist the public accurately.

**\*Metrics Available to Measure Performance:**

Continued use of Dell goods and services reduces downtime.

**\*Retroactive:**

No

To:COB 6-23-21(1)

Pgs:2

Vrs:24

Revised 5/2020

**Contract / Award Information**

Document Type: \_\_\_\_\_ Department Code: \_\_\_\_\_ Contract Number (i.e., 15-123): \_\_\_\_\_

Commencement Date: \_\_\_\_\_ Termination Date: \_\_\_\_\_ Prior Contract Number (Synergen/CMS): \_\_\_\_\_

 **Expense Amount:** \$\* \_\_\_\_\_  Revenue Amount: \$ \_\_\_\_\_**\*Funding Source(s) required:**Funding from General Fund?  Yes  No If Yes \$ \_\_\_\_\_ % \_\_\_\_\_Contract is fully or partially funded with Federal Funds?  Yes  No**If Yes, is the Contract to a vendor or subrecipient?** \_\_\_\_\_Were insurance or indemnity clauses modified?  Yes  No*If Yes, attach Risk's approval.*Vendor is using a Social Security Number?  Yes  No*If Yes, attach the required form per Administrative Procedure 22-10.***Amendment / Revised Award Information**

Document Type: MA Department Code: PO Contract Number (i.e., 15-123): 16-101

Amendment No.: 07 AMS Version No.: 24

Commencement Date: 08/01/2021 New Termination Date: 07/31/2022

Prior Contract No. (Synergen/CMS): \_\_\_\_\_

 Expense or  Revenue  Increase  Decrease Amount This Amendment: \$ 4,200,000.00Is there revenue included?  Yes  No If Yes \$ \_\_\_\_\_**\*Funding Source(s) required:** Internal Service FundFunding from General Fund?  Yes  No If Yes \$ \_\_\_\_\_ % \_\_\_\_\_**Grant/Amendment Information (for grants acceptance and awards)**  Award  Amendment

Document Type: \_\_\_\_\_ Department Code: \_\_\_\_\_ Grant Number (i.e., 15-123): \_\_\_\_\_

Commencement Date: \_\_\_\_\_ Termination Date: \_\_\_\_\_ Amendment Number: \_\_\_\_\_

 Match Amount: \$ \_\_\_\_\_  Revenue Amount: \$ \_\_\_\_\_**\*All Funding Source(s) required:****\*Match funding from General Fund?**  Yes  No If Yes \$ \_\_\_\_\_ % \_\_\_\_\_**\*Match funding from other sources?**  Yes  No If Yes \$ \_\_\_\_\_ % \_\_\_\_\_**\*Funding Source:** \_\_\_\_\_**\*If Federal funds are received, is funding coming directly from the Federal government or passed through other organization(s)?** \_\_\_\_\_Contact: Denise Waldo, Procurement Officer Denise Waldo Digitally signed by Denise Waldo  
Date: 2021.06.15 11:05:06 -07'00' Division Manager: Ana Wilber Digitally signed by Ana Wilber  
Date: 2021.06.15 13:11:04 -07'00'Department: Procurement Terri Spencer Digitally signed by Terri Spencer  
Date: 2021.06.17 12:19:35 -07'00' Telephone: 520-724-8458Department Director Signature/Date: Daniel C. Hunt Digitally signed by Daniel C. Hunt  
Date: 2021.06.17 12:19:35 -07'00'Deputy County Administrator Signature/Date: *Sur 6/22/2021*County Administrator Signature/Date: *C.R. Wilber 6/22/2021*

(Required for Board Agenda/Addendum Items)



# MASTER AGREEMENT

PIMA COUNTY, ARIZONA

PIMA COUNTY

THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES  
CONTRACT EXECUTION

Master Agreement No: 1600000000000000000101

MA Version: 24

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Description: Dell Hardware, Software, Peripherals, & Related Services

I S S U E R	<p>Pima County Procurement Department 150 W. Congress St. 5th Fl Tucson AZ 85701</p> <p><b>Issued By:</b> DENISE WALDO <b>Phone:</b> 5207248458 <b>Email:</b> denise.waldo@pima.gov</p>	T E R M S	<p><b>Initiation Date:</b> 08-01-2021 <b>Expiration Date:</b> 07-31-2022</p> <table border="1" style="margin-left: auto; margin-right: auto;"><tr><td><b>NTE Amount:</b> \$26,674,000.00</td></tr><tr><td><b>Used Amount:</b> \$17,161,819.06</td></tr></table>	<b>NTE Amount:</b> \$26,674,000.00	<b>Used Amount:</b> \$17,161,819.06
<b>NTE Amount:</b> \$26,674,000.00					
<b>Used Amount:</b> \$17,161,819.06					

V E N D O R	<p>DELL MARKETING LP One Dell Way Round Rock TX 78682</p>	<p><b>Contact:</b> David Hall <b>Phone:</b> 520-273-5690 <b>Email:</b> David_Hall1@Dell.com <b>Terms:</b> 0.00 % <b>Days:</b> 30</p>
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<p><b>Shipping Method:</b> Vendor Method <b>Delivery Type:</b> <b>FOB:</b> FOB Dest, Freight Prepaid</p> <p><b>Modification Reason</b> This Amendment No. 07 extends the termination date to 07/31/2022 and adds the annual award amount of \$4,200,000.00 for a cumulative not-to-exceed contract amount of \$26,674,000.00.</p>
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This Master Agreement incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the solicitation documents used to establish this agreement. All transactions and conduct are required to conform to these documents.



## **PIMA COUNTY**

## MASTER AGREEMENT DETAILS

Master Agreement No: 1600000000000000101

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Line	Description	UOM	Unit Price	Stock Code	VPN	MPN
1	DO NOT USE Discount 0.0000 %	UOM EA	Unit Price \$0.00	Stock Code 23193	VPN	MPN
2	DO NOT USE Discount 0.0000 %	UOM EA	Unit Price \$0.00	Stock Code 23366	VPN	MPN
3	DO NOT USE Discount 0.0000 %	UOM EA	Unit Price \$0.00	Stock Code 29518	VPN	MPN
4	DO NOT USE Discount 0.0000 %	UOM EA	Unit Price \$0.00	Stock Code 30275	VPN	MPN
5	FREE FORM LINE- Hardware Discount 0.0000 %	UOM	Unit Price \$0.00	Stock Code 23193	VPN	MPN
6	FREE FORM LINE- Software Discount 0.0000 %	UOM	Unit Price \$0.00	Stock Code 23366	VPN	MPN
7	FREE FORM LINE- Software Maintenance & Services Discount 0.0000 %	UOM	Unit Price \$0.00	Stock Code 29518	VPN	MPN
8	FREE FORM LINE- Hardware Maintenance & Services Discount 0.0000 %	UOM	Unit Price \$0.00	Stock Code 30275	VPN	MPN
9	Optiplex 7070 SFF,i5,16GB,256GB SSD,vPro (DISCONTINUED) Discount 0.0000 %	UOM EA	Unit Price \$899.00	Stock Code 33914	VPN	MPN
10	AiO 7470,i5,16g,256GB SSD, touchscreen,vPro (DISCONTINUED) Discount 0.0000 %	UOM EA	Unit Price \$1,157.00	Stock Code 33915	VPN	MPN
11	Precision 5820 Workstation,W-2133,32gb,512GB (DISCONTINUED) Discount 0.0000 %	UOM EA	Unit Price \$2,482.00	Stock Code 33916	VPN	MPN
12	Latitude 5300 WWAN, i5,16gb, 256ssd, vPro (DISCONTINUED) Discount 0.0000 %	UOM EA	Unit Price \$1,320.00	Stock Code 33917	VPN	MPN
13	Latitude 5500 + WWAN, i5,16gb, 256ssd,vPro (DISCONTINUED) Discount 0.0000 %	UOM EA	Unit Price \$1,302.00	Stock Code 33918	VPN	MPN
14	Latitude 7200 2-in-1, i5, 16gb, 256ssd, (DISCONTINUED) Discount 0.0000 %	UOM EA	Unit Price \$1,490.00	Stock Code 33919	VPN	MPN
15	Latitude 7400 2-in-1+ WWAN, i5, 16gb,256ssd,(DISCONTINUED) Discount 0.0000 %	UOM EA	Unit Price \$1,684.00	Stock Code 33920	VPN	MPN
16	Precision 5530,Xeon E-2176M, 32gb, 1TB (DISCONTINUED) Discount 0.0000 %	UOM EA	Unit Price \$2,987.00	Stock Code 33921	VPN	MPN
17	P2219H 22" (1920x1080) Discount 0.0000 %	UOM EA	Unit Price \$122.00	Stock Code 33922	VPN	MPN
18	P2419H 24" (1920x1080) Discount 0.0000 %	UOM EA	Unit Price \$148.00	Stock Code 33923	VPN	MPN
19	U2717D 27" UltraSharp (2560x1440) (DISCONTINUED) Discount 0.0000 %	UOM EA	Unit Price \$348.00	Stock Code 33924	VPN	MPN



## **PIMA COUNTY**

**Master Agreement No: 1600000000000000101**

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Line	Description	UOM	Unit Price	Stock Code	VPN	MPN
34	U2721DE 27" UltraSharp w/USB-C dock (2560x1440)					
	Discount 0.0000 %	UOM EA	Unit Price \$350.00	Stock Code 33972	VPN	MPN
35	U3219Q 32" UltraSharp 4K (3840x2160)					
	Discount 0.0000 %	UOM EA	Unit Price \$750.00	Stock Code 33972	VPN	MPN
36	Optiplex 7090 SFF,i5,16GB,256GB SSD,vPro					
	Discount 0.0000 %	UOM EA	Unit Price \$942.00	Stock Code 34172	VPN	MPN
37	Precision 3450 SFF, i5,16GB,256GB SSD,vPro					
	Discount 0.0000 %	UOM EA	Unit Price \$880.00	Stock Code 34173	VPN	MPN
38	Latitude 5320 + WWAN,i5,16gb,256ssd,vPro, Thunderbolt					
	Discount 0.0000 %	UOM EA	Unit Price \$1,363.00	Stock Code 34176	VPN	MPN
39	Latitude 5520 + WWAN,i5,16gb,256ssd,vPro, Thunderbolt					
	Discount 0.0000 %	UOM EA	Unit Price \$1,461.00	Stock Code 34177	VPN	MPN
40	Latitude 7320 2-in-1,i5,16gb,256ssd,detachable keyboard,acti					
	Discount 0.0000 %	UOM EA	Unit Price \$1,637.00	Stock Code 34178	VPN	MPN
41	Latitude 7420 2-in-1 + WWAN,i5,16gb,256ssd,active pen,vPro					
	Discount 0.0000 %	UOM EA	Unit Price \$1,727.00	Stock Code 34179	VPN	MPN
42	Latitude 9420 2in1 + WWAN,i5,16gb,256ssd,active pen,vPro					
	Discount 0.0000 %	UOM EA	Unit Price \$1,739.00	Stock Code 34180	VPN	MPN
43	Precision 5550,Xeon E-2276M,32gb,1TB ssd+1TB hdd,4gb graphic					
	Discount 0.0000 %	UOM EA	Unit Price \$2,759.15	Stock Code 34181	VPN	MPN
44	AiO 7480,i5,16g,256GB SSD,touchscreen,vPro					
	Discount 0.0000 %	UOM EA	Unit Price \$1,214.00	Stock Code 34174	VPN	MPN
45	Precision 5820 Workstation,W-2255,32gb,512GB SSD+2TB hdd,4gb					
	Discount 0.0000 %	UOM EA	Unit Price \$2,657.00	Stock Code 34175	VPN	MPN
46	P2219H 22" (1920x1080)					
	Discount 0.0000 %	UOM EA	Unit Price \$122.00	Stock Code 34182	VPN	MPN
47	P2419H 24" (1920x1080)					
	Discount 0.0000 %	UOM EA	Unit Price \$148.00	Stock Code 34183	VPN	MPN
48	U2719D 27" UltraSharp (2560x1140)					
	Discount 0.0000 %	UOM EA	Unit Price \$348.00	Stock Code 34184	VPN	MPN
49	U2721DE 27" UltraSharp w/USB-C dock (2560x1440)					
	Discount 0.0000 %	UOM EA	Unit Price \$350.00	Stock Code 34185	VPN	MPN
50	U3219Q 32" UltraSharp 4K (3840x2160)					
	Discount 0.0000 %	UOM EA	Unit Price \$750.00	Stock Code 34186	VPN	MPN
51	P2418HT 24" Touchscreen (1920x1080)					
	Discount 0.0000 %	UOM EA	Unit Price \$240.00	Stock Code 34187	VPN	MPN
52	Docking Station WD19 90W					
	Discount 0.0000 %	UOM EA	Unit Price \$155.00	Stock Code 34188	VPN	MPN



# MASTER AGREEMENT DETAILS

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Line Description

Line	Description	UOM	Unit Price	Stock Code	VPN	MPN
53	Docking Station WD19TB Discount 0.0000 %	EA	\$214.00	34189		