



**BOARD OF SUPERVISORS AGENDA ITEM REPORT  
CONTRACTS / AWARDS / GRANTS**

Requested Board Meeting Date: 11/22/2016

or Procurement Director Award

**Contractor/Vendor Name (DBA):** Spillman Technologies, Inc.

**Project Title/Description:**

Spillman Software Support

**Purpose:**

Amendment of Award: Master Agreement No. MA-PO-13-476, Amendment No. 05. Extend contract for one (1) year and increase award by \$900,873.00 for a cumulative contract amount of \$2,515,600.00.

Administering Department: Sheriff

**Procurement Method:**

Pursuant to Pima County Procurement Code 11.12.050, Sole Source Procurement, award of Requisition No.13-204 was recommended to Spillman Technologies, Inc., who accepted the terms of the County's Sole Source Procurement Agreement. On 05/07/2013, the Board of Supervisors approved an award of contract for an initial term of one (1) year effective 07/01/2013 in the annual amount of \$365,666.00 which included four (4) one-year renewal options.

Amendment No. 01 extended the contract for an additional one-year term effective 07/01/14 and increased award by \$365,666.00 for annual maintenance costs for a cumulative contract amount of \$731,332.00.

Amendment No. 02 increased award by \$100,000.00 for development of custom programming for the department's use effective 02/03/2015 for a cumulative contract amount of \$831,332.00.

Amendment No. 03 extended the contract for an additional one-year term effective 07/01/15 and increased award by \$383,331.00 for annual maintenance costs for a cumulative contract amount of \$1,214,663.00.

Amendment No. 04 extended the contract for an additional one-year term effective 07/01/2016 and increased award by \$400,064.00 to pay a 4% increase in annual maintenance and support costs for a cumulative contract amount of \$1,614,727.00.

This Amendment No.05 is required to extend the contract for the final one-year term and increase award by \$900,873.00 to pay for needed upgrades, additional software and annual maintenance costs for a cumulative contract amount of \$2,515,600.00.

Attachment: Master Agreement

**Program Goals/Predicted Outcomes:**

Sheriff's Department's ability to access and manage data required to perform various public safety duties.

**Public Benefit:**

Supports Sherriff's Department's law enforcement and corrections services.

**Metrics Available to Measure Performance:**

Regular maintenance, real-time updates, and vendor support of software provides optimal performance.

**Retroactive:**

No

**Original Information**

Document Type: \_\_\_\_\_ Department Code: \_\_\_\_\_ Contract Number (i.e., 15-123): \_\_\_\_\_

Effective Date: \_\_\_\_\_ Termination Date: \_\_\_\_\_ Prior Contract Number (Synergen/CMS): \_\_\_\_\_

Expense Amount: \$ \_\_\_\_\_  Revenue Amount: \$ \_\_\_\_\_

Funding Source(s): \_\_\_\_\_

Cost to Pima County General Fund: \_\_\_\_\_

Contract is fully or partially funded with Federal Funds?  Yes  No  Not Applicable to Grant Awards

Were insurance or indemnity clauses modified?  Yes  No  Not Applicable to Grant Awards

Vendor is using a Social Security Number?  Yes  No  Not Applicable to Grant Awards

If Yes, attach the required form per Administrative Procedure 22-73.

**Amendment Information**

Document Type: MA Department Code: PO Contract Number (i.e., 15-123): 13-476

Amendment No.: Five (05) AMS Version No.: 9

Effective Date: 11/22/16 New Termination Date: 06/30/18

Expense  Revenue  Increase  Decrease Amount This Amendment: \$900,873.00

Funding Source(s): General Fund

Cost to Pima County General Fund: \$900,873.00

Contact: Commodity Contracts Officer, Denise Waldo *Denise Waldo 11.8.16*

Department: Procurement *May 2016* 11/9/16 Telephone: 724-8458

Department Director Signature/Date: \_\_\_\_\_

Deputy County Administrator Signature/Date: \_\_\_\_\_

County Administrator Signature/Date: *C. R. Decker 11/9/16*  
(Required for Board Agenda/Addendum Items)



**PIMA COUNTY**

# MASTER AGREEMENT

PIMA COUNTY, ARIZONA

**THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES CONTRACT EXECUTION**

Master Agreement No: 1300000000000000476

MA Version: 9

Page: 1 of 2

Description: Spillman Software Support SS 77961

I S S U E R	Pima County Procurement Department
	130 W. Congress St. 3rd Fl
	Tucson AZ 85701
	<b>Issued By:</b> DENISE WALDO
	<b>Phone:</b> 5207248458
	<b>Email:</b> denise.waldo@pima.gov

T E R M S	<b>Initiation Date:</b> 11-22-2016
	<b>Expiration Date:</b> 06-30-2017
	<b>Net Amount:</b> \$2,515,600.00
	<b>Gross Amount:</b> \$1,314,727.00

V E N D O R	<b>SPILLMAN TECHNOLOGIES INC</b>	<b>Contact:</b> McCoy Smith
	<b>4625 WEST LAKE PARK BLVD</b>	<b>Phone:</b> 800-860-8026
	<b>SALT LAKE CITY UT 84120</b>	<b>Email:</b> mcsmith@spillman.com
		<b>Terms:</b> 0.00 %
		<b>Days:</b> 30

<b>Shipping Method:</b>	Vendor Method
<b>Delivery Type:</b>	
<b>FOB:</b>	FOB Dest, Freight Allowed
<b>Modification Reason</b>	
Amendment to increase award by \$900,873.00 for needed upgrades, additional software and final year maintenance. Attachment: Contract Amendment No.05.	

This Master Agreement incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the solicitation documents used to establish this agreement. All transactions and conduct are required to conform to these documents.



**PIMA COUNTY**

**MASTER AGREEMENT DETAILS**

Master Agreement No: 1300000000000000476

MA Version: 9

Page: 2 of 2

Line	Description					
1	Spillman Software Maintenance					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$0.00			
2	Spillman Software Maintenance for Term 2013-2014					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	YEAR	\$365,666.00			
3	Enhancement Development Services					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	LOT	\$100,000.00			
4	Spillman Software Maintenance for Term 2014-2015					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	YEAR	\$365,666.00			
5	Spillman Software Maintenance for Term 2015-2016					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	YEAR	\$383,331.00			
6	Spillman Software Maintenance for Term 2016-2017					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	YEAR	\$400,064.00			
7	Spillman Software Maintenance for Term 2017-2018					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	YEAR	\$539,035.00			
8	Additional Modules/Software					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	LOT	\$361,838.00			

<b>PIMA COUNTY SHERIFF'S DEPARTMENT</b> <b>PROJECT:</b> Spillman Software Support <b>CONTRACTOR:</b> Spillman Technologies, Inc. <b>CONTRACT NO.:</b> MA-PO-13-476 <b>CONTRACT AMENDMENT NO.:</b> Five (05)	<b>CONTRACT</b>	
	NO. <u>MA-PO-13-476</u>	
	AMENDMENT NO. <u>Five (5)</u>	
	This number must appear on all invoices, correspondence and documents pertaining to this contract.	

<b>ORIG. CONTRACT TERM:</b> 07/01/2013 - 06/30/2014	<b>ORIG. CONTRACT AMOUNT:</b> \$ 365,666.00
<b>TERMINATION DATE PRIOR AMENDMENT:</b> 06/30/17	<b>PRIOR AMENDMENTS:</b> \$ 1,249,061.00
<b>TERMINATION THIS AMENDMENT:</b> 06/30/18	<b>AMOUNT THIS AMENDMENT:</b> \$ 900,873.00
	<b>REVISED CONTRACT AMOUNT:</b> \$ 2,515,600.00

**CONTRACT AMENDMENT**

WHEREAS, COUNTY and CONTRACTOR entered into a Contract for services as referenced above; and

WHEREAS, COUNTY and CONTRACTOR, pursuant to Section 1.9 - Term, have agreed to extend the Contract term for a period of one year; and

WHEREAS, COUNTY and CONTRACTOR have agreed to increase the contract amount to allow payment for the continued provision of Spillman software maintenance during the extended term of the contract; and

WHEREAS, COUNTY and CONTRACTOR have agreed to remove Exhibit A-2 and replace it with Exhibit A-3.

NOW, THEREFORE, it is agreed as follows:

**CHANGE:** SECTION 7.1, FEES AND CHARGES:

From: "...in the amount of \$1,614,727.00, for the term and for modules specified in Exhibit A-2"  
To: "...in the amount of \$2,515,600.00, for the term and for modules specified in Exhibit A-3"

**DELETE:** EXHIBIT A-2

**ADD:** EXHIBIT A-3

The effective date of this Amendment shall be November 22, 2016

(THE REMAINDER OF THIS PAGE IS INTENTIONALLY LEFT BLANK)

## Exhibit A-3

### Spillman Software Modules

Item No.	Module	Maintenance Cost
1	CAD E-911 Interface	\$5,780.00
2	Spillman CAD	\$5,780.00
3	Civil Process	\$17,071.00
4	Commissary Management	\$4,159.00
5	Property Evidence	\$3,414.00
6	Fire Records Management	\$11,382.00
7	Geobase	\$8,665.00
10	HUB	\$112,726.00
11	Jail Management	\$24,949.00
12	Premises Information	\$1,734.00
13	Pawn Property	\$3,414.00
14	Records Management	\$9,494.00
15	Traffic Information	\$9,073.00
16	Livescan Interface	\$9,978.00
17	RXVT Xterminal Program	\$1,137.00
18	Dynamic Imaging/Imaging	\$8,317.00
19	Arizona State Link	\$19,571.00
20	Evidence Barcode Interface	\$13,381.00
21	ODBC access Module	Included
22	Mobile Server CAD	\$36,431.00
23	Mobile Voiceless CAD	\$19,604.00
24	Mobile RMS Query	\$5,556.00
25	Mobile State Query	\$4,260.00
26	Summit	Included
27	User's Conference Fee	\$3,375.00
28	Cash Accounting	Included
29	InSight Data Query	\$8,944.00
30	Pima Inmate Tracking	\$2,814.00
31	Summit CAD Mapping	\$7,186.00
32	Mobile A VL/Mapping	\$22,803.00
33	Summit Pin Mapping	\$9,833.00
34	Vehicle Impound	\$2,234.00
35	Driver's License Scan	\$1,218.00
36	XML Citation Interface	\$9,537.00
37	Spillman Touch	\$3,250.00
38	2nd Server Support	\$8,999.00
39	Mobile Arrest Form	\$10,747.00
40	Mobile Incident Offense Form w/ IBR Integration	\$13,934.00
41	IBR- National Standard	\$16,611.00
42	Data Replication	\$8,943.00
43	Unix to Linux Server Migration	Included
44	Learning Management System	\$32,341.00
45	Arizona Sales Tax	\$40,390.00
<b>Total Maintenance (07/01/17 – 6/30/18)</b>		<b>\$539,035.00</b>

### Exhibit A-3

#### Spillman Software Modules

(Continued)

Item No	Additional Modules/Software	Software Cost
1	Geo Validation Upgrade	\$8,750.00
2	Mobile Arrest Form	\$81,010.00
3	Mobile Incident Offense Form	\$106,207.00
4	IBR- National Standard	\$127,376.00
5	Data Replication	\$63,548.00
6	Unix to Linux Server Migration	\$23,800.00
7	Learning Management System- 1 year	\$32,341.00
8	Professional Services	\$32,050.00
9	Software Discount	(\$23,800.00)
10	IBR Credit for Insight	(\$112,377.00)
11	Software Tax after discount	\$22,933.00
<b>Total Additional Modules/Software</b>		<b>\$361,838.00</b>
<b>Total Maintenance and Modules/Software</b>		<b>\$900,873.00</b>

(END OF EXHIBIT A-3)

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All other provisions of the Contract, not specifically changed by this Amendment, shall remain in effect and be binding upon the parties.

IN WITNESS THEREOF, the parties have affixed their signatures to this Amendment on the dates written below.

**PIMA COUNTY**

\_\_\_\_\_  
Chair, Board of Supervisors

\_\_\_\_\_  
Date

**Spillman Technologies, Inc.**

Max Jenkins  
Authorized Officer Signature

Max Jenkins, Acad. Sales Manager  
Printed Name and Title

11/8/16  
Date

**ATTEST**

\_\_\_\_\_  
Clerk of Board

\_\_\_\_\_  
Date

**APPROVED AS TO FORM**

Tobin Rosen  
Tobin Rosen, Deputy County Attorney

11/8/16  
Date