

BOARD OF SUPERVISORS AGENDA ITEM SUMMARY

Requested Board Meeting Date: 3/17/15

ITEM SUMMARY, JUSTIFICATION and/or SPECIAL CONSIDERATIONS:

Most Qualified: Award of Contracts, Requisition No. 1500000000000000171, in the cumulative amount of \$1,923,400.00 for E-Rate Category One Wide Area Network (WAN) and Internet Services as defined by the list below to the responsive and responsible respondents that submitted the highest ranked/most qualified responses as specified in the solicitation. Contracts are for a five year term and include the option to extend for one (1) additional three (3) year term and a two (2) year term thereafter. The Award includes the authority for the Procurement Department to renew the contracts considering actual usage and anticipated requirements without further action by the Board of Supervisors provided that the contract amounts do not exceed the contract annual award amounts. Funding Source: Library District Operations. Administering Department: Information Technology.

<u>Contractor (HQ Location)</u>	<u>Award Amount</u>
Cox Business (Phoenix, AZ)	\$1,555,360.00 (WAN Services)
Cox Business (Phoenix, AZ)	\$233,040.00 (Internet Services)
Trans-West Telephone Company, Inc. (Phoenix, AZ)	\$135,000.00 (WAN Services – Ajo Library only)

Background

On February 4, 2015, the County Administrator pursuant to Pima County Procurement Code 11.12.060; Emergency and other limited competition procurement, approved a limited competition process and a solicitation was conducted for E-Rate Category One Wide Area Network and Internet Services. Notice of solicitation 170928; E-Rate Priority One Wide Area Network and Internet Services, was transmitted to seven (7) potential respondents, which were the vendors approved under State Master Blanket Purchase Order #ADSP015-088468 (solicitation #ADSP014-00004241) to provide carrier and broadband services within Pima County.

Pursuant to the solicitation terms, the award is recommended to the firm determined to be the most advantageous to County, taking into consideration the Cost/Value of services and Level/Adequacy of the services, as evaluated by the Information Technology evaluation team.

Contract Officer: Ana Wilber, Phone number 520-724-8166, Procurement Department

Payment System: AMS Financial

CLERK OF BOARD USE ONLY: BOS MTG. _____

ITEM NO. _____

APR 05 15 PM 09:00 CLK/FB



Procure Dept 03/05/15 PM 02:25

NOTICE OF RECOMMENDATION FOR AWARD

March 4, 2015

The Procurement Department hereby issues formal notice to respondents to Solicitation #170928 for E-Rate Category One Wide Area Network (WAN) and Internet Services that the following listed respondents will be recommended for award as indicated below. The award action is scheduled to be performed by the Board of Supervisors on or after March 17, 2015.

Award is recommended to the highest ranking Respondents

AWARDEE NAMES

Cox Business

Cox Business

Trans-West Telephone
Company, Inc.

AWARD AMOUNT

\$1,555,360.00 (WAN Services)

\$ 233,040.00 (Internet Services)

\$ 135,000.00 (WAN Services/Ajo Library only)

OTHER RESPONDENT NAMES

CenturyLink Communications, LLC

Level 3 Communications, LCC

Issued by: Ana Wilber

Telephone Number: (520) 724-8166

This notice is in compliance with Pima County Procurement Code:
§11.12.010, §11.12.020, §11.20.010C





MEMORANDUM

PROCUREMENT DEPARTMENT

Date: February 3, 2015

To: C. H. Huckelberry
Thru: L. G. Widugiris, Procurement Director
From: Jesse Rodriguez, Chief Information Officer

C. H. Huckelberry
2/4/15

Subject: Limited Competition Procurement for Digital Transmission Services; Purchased through the State of Arizona State Procurement Office Carrier and Broadband Provider Services Master Contract: Solicitation #ADSP014-00004241

I request your approval of the limited competition procurement described below. This limited competitive process is requested to allow the County to utilize the new State Carrier and Broadband Provider Services Master Contract to procure services while abiding by Federal Procurement guidelines for the E-Rate program, making compliance with normal purchasing procedure timelines impracticable.


The Pima County Libraries need to have their Wide Area Network (WAN) connections upgraded to be able to provide the services the library patrons of Pima County expect and deserve. Based on two new Executive Orders pertaining to the Schools and Libraries Division (E-Rate) of the Universal Service Administrative Company (administrative organization chosen by the FCC to manage its Universal Service Fund) the State of Arizona Carrier and Broadband Provider Services Master Contract was delayed to ensure it met the new guidelines that were imposed by the orders. Because of the delay in the issuance of the State Master Contract, there is now a narrow window in which the County can apply to receive funding for these connections. Recent efforts by the County have ensured we are receiving a discount rate of at least 75% on our bills for the services we are seeking to be funded by the Universal Services Fund (USF) if we are able to meet the E-Rate timelines. On February 7, 2015, the library staff members will file the Form 470 which will allow the County to seek proposals for services to be funded with USF monies. The E-Rate process requires applicants to wait a minimum of 28 days from the posting of the Form 470 to select the winning vendor and award a contract, thus the soonest a contract can be awarded for these services is March 06, 2015. Once the contract has been awarded a Form 471 must be filed to indicate to the Schools and Libraries Division of the Federal Communications Commission that the County has selected the vendor it will work with for the indicated services. The last day that a Form 471 can be filed for this years' E-Rate funding cycle is March 26, 2015.

On September 4, 2014, the Arizona State Procurement Office submitted their own Form 470 and went through a thorough RFP process for Telecommunications Carrier and Broadband services so schools and libraries within the State could apply for E-Rate funding while purchasing their telecommunications services off of this State contract (and not have to run the full bid process themselves). The State will award the Telecommunications Carrier and Broadband contract to multiple vendors, only some of which can provide services within Pima County on February 6, 2015.

Based on the procurement rules for E-Rate funding, it is our intent to utilize this multi-award state contract to purchase the needed services for the Pima County Library District. To do so we will request proposals from vendors on the State of Arizona Carrier and Broadband Provider Services Master Contract that are able to provide services within Pima County and then we will score the proposals against a predetermined scoring matrix, approved by Procurement. We will award the contract to the vendor with the highest ranking proposal. We plan to have the completed contract available for execution by the Chairman of the Board of Supervisors by March 17, 2015.

This limited competition procurement allows the County to procure the much needed services while meeting the very tight timelines that are in place for the E-Rate application cycle, and is in the best interests of Pima County. The Procurement Department will achieve the maximum practicable competition in the circumstances.

APPROVED:


C.H. Huckelberry
County Administrator

2/4/15

RECOMMENDATION FOR AWARD

TO: PIMA COUNTY PROCUREMENT DEPARTMENT

FROM: PIMA COUNTY INFORMATION TECHNOLOGY

Regarding: RFP/Limited Competition#: 170928 Title: E-Rate Category One WAN and Internet Services

Date Opened: February 27, 2015 Time: 2:00 PM TUCSON AZ TIME

<u>Award to Vendor Name</u>	<u>Dollar Amount</u>	<u>Responsive Bid:</u> <u>YES or NO</u>	<u>Justification for Accepting</u> <u>Non-Responsive Bid</u>
<u>Trans-West Telephone Company, Inc</u>	<u>\$135,000.00</u>	<u>YES</u>	_____
_____	_____	_____	_____

THIS FORM MUST BE COMPLETELY FILLED OUT TO AVOID MISINTERPRETATIONS.



AUTHORIZED SIGNATURE

Chief Information Officer

TITLE

March 4, 2015

DATE

RECOMMENDATION FOR AWARD

TO: PIMA COUNTY PROCUREMENT DEPARTMENT

FROM: PIMA COUNTY INFORMATION TECHNOLOGY

Regarding: RFP/Limited Competition#: 170928 Title: E-Rate Category One WAN and Internet Services

Date Opened: February 27, 2015 Time: 2:00 PM TUCSON AZ TIME

<u>Award to Vendor Name</u>	<u>Dollar Amount</u>	<u>Responsive Bid:</u> <u>YES or NO</u>	<u>Justification for Accepting</u> <u>Non-Responsive Bid</u>
<u>COX Business (Internet Services)</u>	<u>\$233,040.00</u>	<u>YES</u>	_____
_____	_____	_____	_____

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AUTHORIZED SIGNATURE

Chief Information Officer

TITLE

March 4, 2015

DATE

RECOMMENDATION FOR AWARD

TO: PIMA COUNTY PROCUREMENT DEPARTMENT

FROM: PIMA COUNTY INFORMATION TECHNOLOGY

Regarding: RFP/Limited Competition#: 170928 Title: E-Rate Category One WAN and Internet Services

Date Opened: February 27, 2015 Time: 2:00 PM TUCSON AZ TIME

<u>Award to Vendor Name</u>	<u>Dollar Amount</u>	<u>Responsive Bid:</u> <u>YES or NO</u>	<u>Justification for Accepting</u> <u>Non-Responsive Bid</u>
<u>COX Business</u>	<u>\$1,155,360.00</u>	<u>YES</u>	<u></u>
<u></u>	<u></u>	<u></u>	<u></u>

THIS FORM MUST BE COMPLETELY FILLED OUT TO AVOID MISINTERPRETATIONS.



AUTHORIZED SIGNATURE

Chief Information Officer

TITLE

March 4, 2015

DATE

Score Sheet for WAN Award

FACTORS	Total Points Available	AT&T	COX	CenturyLink	Integra	Jive	Trans-West	TW Telecom Level 3
Cost of Eligible Goods and Services (lower cost = higher points)	100	0	100	50	0	0	4	0
Ability of vendor to connect every site needing service	85	0	82	78	0	0	7	0
Cost of Ineligible Goods and Services (lower cost = higher points)	75	0	75	75	0	0	75	0
Service Level Agreements - 99.9% uptime guaranteed	60	0	60	60	0	0	0	0
Ability to provide QoS for prioritizing Voice and Video	50	0	50	25	0	0	50	0
Deployment time after receiving permission to complete	30	0	30	30	0	0	0	0
TOTAL	400	0	397	318	0	0	136	0

COX:

- 1) Lowest Price = 100 points
- 2) Able to get to 96% of Library sites = 85 points X 96% = 81.6 = 82 points (26 sites available and COX can get to 25 of them-25/26=.9615%)
- 3) No ineligible goods and services proposed = 75 points
- 4) Provide a minimum of 99.9% uptime within 2 hours = 60 points
- 5) Able to provide QoS and at the lowest price point = 50 points (COX provides QoS at no additional cost, so received the additional 25 points)
- 6) Can immediately deploy services = 30 points

CenturyLink:

- 1) Cost comparison based on the sites they propose solutions to vs. COX (they didn't propose a host end solution). $\$21,232.40 - \$14,201.00 = \$7031.40 / \$14,201.00 = 49.5\%$ $100 - 50 = 50$ points
- 2) Able to get to 92% of Library sites = 85 points X 92% = 78.2 = 78 points (26 sites available and COX can get to 24 of them-24/26=.9230%)
- 3) No ineligible goods and services proposed = 75 points
- 4) Provide a minimum of 99.9% uptime within 2 hours = 60 points
- 5) Able to provide QoS but NOT AT the lowest price point = 25 points (CenturyLink has a cost for providing QoS and the other vendors did not, so they didn't get the additional 25 points)
- 6) Can immediately deploy services = 30 points

Trans-West

- 1) Can only get to 8% of the sites and only provides best pricing to one of those 2 sites, so awarded 4 points

Score Sheet for WAN Award

- 2) Able to get to 8% of Library sites = 85 points X 8% = 6.8 = 7 points **(26 sites available and COX can get to 2 of them-2/26=.0769%)**
- 3) No ineligible goods and services proposed = 75 points
- 4) Provide a minimum of 99.9% uptime but will not to commit to responding within 2 hours. They instead propose 8 hours = 0 points
- 5) Able to provide QoS and at the lowest price point = 50 points
- 6) Cannot deploy services immediately and lists a 30-90 day timing = 0 points

Score Sheet for Internet Award

FACTORS	Total Points Available	AT&T	COX	CenturyLink	Integra	Jive	Trans-West	TW Telecom Level 3
Cost of Eligible Goods and Services (lower cost = higher points)	75	0	75	1	0	0	0	35
Cost of Ineligible Goods and Services (lower cost = higher points)	45	0	45	45	0	0	0	45
Service Level Agreements - 99.9% uptime guaranteed	50	0	50	50	0	0	0	50
Deployment time after receiving permission to complete	30	0	30	30	0	0	0	30
TOTAL	200	0	200	126	0	0	0	160

COX:

- 1) Lowest Price = 75 points
- 2) No ineligible goods and services proposed = 45 points
- 3) Provide a minimum of 99.9% uptime within 2 hours = 50 points
- 4) Can immediately deploy services = 30 points

CenturyLink:

- 1) Since the percentage comes up to greater than 100% we have assigned 1 point
- 2) No ineligible goods and services proposed = 45 points
- 3) Provide a minimum of 99.9% uptime within 2 hours = 50 points
- 4) Can immediately deploy services = 30 points

TW Telecom/Level3:

- 1) Cost comparison is $\$5436.00 - \$3884.00 = \$1552.00 / \$3884.00 = 39.9\% = 40$ 75-40=35 points
- 2) No ineligible goods and services proposed = 45 points
- 3) Provide a minimum of 99.9% uptime within 2 hours = 50 points
- 4) Can immediately deploy services = 30 points

Internet Pricing

Library	Service Address	Bandwidth Required	COST SCHEDULE			SERVICE	QUESTIONAIRRE
			Monthly Eligible Cost Pre-Erate Discount (MRC)	Ineligible Costs	One time non-recurring cost (build out cost not included in MRC)	What level of SLA is provided / guaranteed? What is your response / repair time for this connection?	How soon can you begin the install process once you are given the notice to proceed?
			Column A	Column B	Column C	Column D	Column E
Internet Connection	150 W. Congress St. Tucson, AZ 85701						
Internet Connection	COX	1000Mbps	\$3,884.00	\$0.00	\$0.00	99.99%/2 HRS	Immediately
Internet Connection	CENTURYLINK	1000Mbps	\$9,220.00	\$0.00	\$0.00	99.9% / SLA attached	CenturyLink can begin the process upon award.
Internet Connection	TW TELECOM (LEVEL 3)	1000Mbps	\$5,436.00	\$0.00	\$0.00	2 HRS	within 10 days
Internet Connection	AT&T	1000Mbps	NO BID	NO BID	NO BID	NO BID	NO BID
Internet Connection	INTEGRA	1000Mbps	NO BID	NO BID	NO BID	NO BID	NO BID
Internet Connection	JIVE	1000Mbps	NO BID	NO BID	NO BID	NO BID	NO BID
Internet Connection	TRANS-WEST	1000Mbps	NO BID	NO BID	NO BID	NO BID	NO BID

Based on statistics from this year and previous years of Internet utilization for the Library District we forecasted that we will not have the need to increase our Internet bandwidth to speeds greater than 1000Mbps for several years. Since the initial award for this contract is 5 years we chose to evaluate the throughput speeds that might (but highly unlikely) be considered within that 5 year time period. Based on the pricing below, not only is COX the lowest price for the 1000Mbps requested in the solicitation, but they also are the lowest overall price up to 4000Mbps (which we don't envision surpassing in the first 5 years of the contract). In column B we show the price per month from the providers proposals. In column C we assumed that the throughput would be 1000Mbps for the first 2 years of service. We then went on to show the bandwidth speed increasing by 1000Mbps each year for the following 3 years (again highly unlikely) and have shown the total costs to the County if that were to happen.

CenturyLink pricing

1000 Mbps	\$9,220.00	\$221,280.00			
2000 Mbps	\$11,400.00	\$136,800.00			
3000 Mbps	\$15,518.00	\$186,216.00			
4000 Mbps	\$17,941.00	\$215,292.00			
		\$759,588.00			
			TOTAL COST OF SERVICES FOR COX	MONTHLY \$3,884.00	ANNUALLY \$46,608.00 5 YEAR \$233,040.00

COX

1000 Mbps	\$3,884.00	\$93,216.00
2000 Mbps	\$6,100.00	\$73,200.00
3000 Mbps	\$8,264.00	\$99,168.00
4000 Mbps	\$10,256.00	\$123,072.00
		\$388,656.00

Internet Pricing

TW Telecom (Level 3)

1000 Mbps	\$5,436.80	\$130,483.20
2000 Mbps	\$5,828.00	\$69,936.00
3000 Mbps	\$7,444.00	\$89,328.00
4000 Mbps	\$10,387.60	\$124,651.20
		\$414,398.40

WAN Pricing

Library	Service Address	Bandwidth Required	COST SCHEDULE			SERVICE QUESTIONNAIRE			
			Monthly Eligible Cost Pre-Erate Discount (MRC)	Ineligible Costs	One time non-recurring cost per site (build out cost not included in MRC)	Can you provide service to this site? (Y or N) Will it be provided by Type I or Type II connectivity?	What level of SLA is provided / guaranteed? What is your response / repair time for this site?	Do you provide Quality of Service? If so, indicate the cost per site.	How soon can you begin the install process once you are given the notice to proceed?
			Column A	Column B	Column C	Column D	Column E	Column F	Column G
Caviglia-Arivaca Library	17050 W. Arivaca Rd. Arivaca, AZ 85601	50 Mbps							
	COX		\$528.00	\$0.00	\$0.00	Yes (Type 2)	99.9/2H	Yes/\$0	Within 10 Days
	TRANS-WEST		\$2,250.00	\$0.00	\$0.00	Y / Type I	99.999 / 8 hrs	Y / No Cost	30 - 90 days
	AT&T		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	CENTURYLINK		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	INTEGRA		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	JIVE		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	TW TELECOM (LEVEL 3)		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
Dewhirst-Catalina Library	15631 N. Oracle Rd. Catalina, AZ 85739	200 Mbps							
	COX		\$559.00	\$0.00	\$0.00	Yes (Type 2)	99.9/2H	Yes/\$0	Currently active
	CENTURYLINK		\$835.60	\$0.00	\$0.00	Y - Type 1	*99.9% / SLA	**Yes / \$35.00 per site	***Upon award.
	AT&T		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	INTEGRA		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	JIVE		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	TRANS-WEST		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	TW TELECOM (LEVEL 3)		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
Dusenberry-River Library	5605 E. River Rd. Tucson, AZ 85750	200 Mbps							
	COX		\$559.00	\$0.00	\$0.00	Yes (Type 1)	99.99%/>2H	Yes/\$0	Currently active
	CENTURYLINK		\$835.60	\$0.00	\$0.00	Y - Type 1	*99.9% / SLA	**Yes / \$35.00 per site	***Upon award.
	AT&T		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	INTEGRA		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	JIVE		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	TRANS-WEST		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	TW TELECOM (LEVEL 3)		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
Eckstrom-Columbus Library	4350 E. 22nd St. Tucson, AZ 85711	300 Mbps							
	COX		\$716.00	\$0.00	\$0.00	Yes (Type 1)	99.99%/>2H	Yes/\$0	Currently active

WAN Pricing

	TRANS-WEST		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	TW TELECOM (LEVEL 3)		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
Himmel Park Library	1035 N. Treat Ave. Tucson, AZ 85716	200 Mbps							
	COX		\$559.00	\$0.00	\$0.00	Yes (Type 1)	99.99%>2H	Yes/\$0	Currently active
	CENTURYLINK		\$835.60	\$0.00	\$0.00	Y - Type 1	*99.9% / SLA	**Yes / \$35.00 per site	***Upon award.
	AT&T		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	INTEGRA		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	JIVE		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	TRANS-WEST		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	TW TELECOM (LEVEL 3)		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
Joyner-Green Valley Library	601 N. La Canada Dr. Green Valley, AZ 85614	200 Mbps							
	COX		\$559.00	\$0.00	\$0.00	Yes (Type 1)	99.99%>2H	Yes/\$0	Currently active
	CENTURYLINK		\$835.60	\$0.00	\$0.00	Y - Type 1	*99.9% / SLA	**Yes / \$35.00 per site	***Upon award.
	AT&T		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	INTEGRA		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	JIVE		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	TRANS-WEST		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	TW TELECOM (LEVEL 3)		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
Kirk-Bear Canyon Library	8959 E. Tanque Verde Rd. Tucson, AZ 85749	200 Mbps							
	COX		\$559.00	\$0.00	\$0.00	Yes (Type 1)	99.99%>2H	Yes/\$0	Currently active
	CENTURYLINK		\$835.60	\$0.00	\$0.00	Y - Type 1	*99.9% / SLA	**Yes / \$35.00 per site	***Upon award.
	AT&T		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	INTEGRA		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	JIVE		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	TRANS-WEST		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	TW TELECOM (LEVEL 3)		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
Martha Cooper Library	1377 N. Catalina Ave. Tucson, AZ 85712	200 Mbps							
	COX		\$559.00	\$0.00	\$0.00	Yes (Type 1)	99.99%>2H	Yes/\$0	Currently active
	CENTURYLINK		\$835.60	\$0.00	\$0.00	Y - Type 1	*99.9% / SLA	**Yes / \$35.00 per site	***Upon award.
	AT&T		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	INTEGRA		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	JIVE		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	TRANS-WEST		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	TW TELECOM (LEVEL 3)		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
Miller-Golf Links Library	9640 E. Golf Links Rd. Tucson, AZ 85730	200 Mbps							
	COX		\$559.00	\$0.00	\$0.00	Yes (Type 1)	99.99%>2H	Yes/\$0	Currently active

WAN Pricing

	TRANS-WEST		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	TW TELECOM (LEVEL 3)		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
Quincie Douglas Library	1575 E. 36TH St. Tucson, AZ 85713	200 Mbps							
	COX		\$559.00	\$0.00	\$0.00	Yes (Type 1)	99.99%>2H	Yes/\$0	Currently active
	CENTURYLINK		\$835.60	\$0.00	\$0.00	Y - Type 1	*99.9% / SLA	**Yes / \$35.00 per site	***Upon award.
	AT&T		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	INTEGRA		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	JIVE		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	TRANS-WEST		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	TW TELECOM (LEVEL 3)		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
Sahuarita Library	725 W. Via Rancho Sahuarita AZ 85629	200 Mbps							
	COX		\$559.00	\$0.00	\$0.00	Yes (Type 1)	99.99%>2H	Yes/\$0	Currently active
	CENTURYLINK		\$835.60	\$0.00	\$0.00	Y - Type 1	*99.9% / SLA	**Yes / \$35.00 per site	***Upon award.
	AT&T		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	INTEGRA		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	JIVE		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	TRANS-WEST		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	TW TELECOM (LEVEL 3)		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
Salazar-Ajo Library	15 W. Plaza St. #179 Ajo, AZ 85321	50 Mbps							
	TRANS-WEST		\$2,250.00	\$0.00	\$0.00	Y / Type 1	99.999 / 8 hrs	Y / No Cost	30 - 90 days
	AT&T		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	COX		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	CENTURYLINK		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	INTEGRA		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	JIVE		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	TW TELECOM (LEVEL 3)		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
Sam Lena South Tucson Library	1607 S. 6th Ave. Tucson, AZ 85713	200 Mbps							
	COX		\$559.00	\$0.00	\$0.00	Yes (Type 1)	99.99%>2H	Yes/\$0	Currently active
	CENTURYLINK		\$835.60	\$0.00	\$0.00	Y - Type 1	*99.9% / SLA	**Yes / \$35.00 per site	***Upon award.
	AT&T		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	INTEGRA		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	JIVE		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	TRANS-WEST		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	TW TELECOM (LEVEL 3)		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
Santa Rosa Library	1075 S. 10th Ave. Tucson, AZ 85701	200 Mbps							
	COX		\$559.00	\$0.00	\$0.00	Yes (Type 1)	99.99%>2H	Yes/\$0	Currently active

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	TRANS-WEST		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	TW TELECOM (LEVEL 3)		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
Data Host Connection	150 W. Congress St. Tucson, AZ 85701	Vendor Based							
	COX		\$4,527.00	\$0.00	\$0.00	Yes (Type 1)	99.99%>2H	Yes/\$0	Currently active
No Host Connection	CENTURYLINK								
	AT&T		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	INTEGRA		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	JIVE		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	TRANS-WEST		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	TW TELECOM (LEVEL 3)		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID

	MONTHLY	ANNUALLY	5 YEAR
TOTAL COST OF SERVICES FOR COX	\$19,256.00	\$231,072.00	\$1,155,360.00
TOTAL COST OF SERVICES FOR TRANS-WEST	\$2,250.00	\$27,000.00	\$135,000.00

Based on pricing and Library district needs we have determined that we will implement this proposal by providing initial speeds of:

- 50Mbps at the Caviglia-Arivaca and Salazar-Ajo Branches
- 200Mbps at the DeWhirst-Catalina, Dusenberry-River, El Pueblo, El Rio, Flowing Wells, Geasa-Marana, Himmel Park, Joyner-Green Valley, Kirk-Bear Canyon, Martha Cooper, Miller-Golf Links, Mission, Nanini, Quincie Douglas, Sahuarita, Sam Lena South Tucson, Santa Rosa, Southwest and Valencia Branch Branches
- 300Mbps at the Eckstrom-Columbus, Murphy-Wilmot, Oro Valley, Wheeler Taft Abbett Sr. and Woods Memorial Branches

CenturyLink Responses: Shortened to fit the columns better.

Column H = * Full Response	99.9% / SLA Attached to response
Column I = ** Full Response	Yes / Depends on QoS Mbps selected/ Example is 5 Mbps QoS is approx \$35.00 per site
Column J = *** Full Response	CenturyLink can begin the process upon award.