



**BOARD OF SUPERVISORS AGENDA ITEM REPORT
CONTRACTS / AWARDS / GRANTS**

Requested Board Meeting Date: 02/21/17

or Procurement Director Award

Contractor/Vendor Name (DBA): Silicon Alley Group Inc

Project Title/Description:

IT Consulting Services

Purpose:

Amendment of Award: Master Agreement No. MA-PO-12-623. This revision extends the contract term for one (1) additional year for a total of six (6) years and reduces the current not-to-exceed amount of \$3,866,986.52 by \$1,800,000.00 for a new not-to-exceed amount of \$2,066,986.52. Administering Department: Information Technology.

Procurement Method:

Pursuant to Pima County Procurement Code 11.12.010, Competitive Sealed Bidding, on 05/01/12, the Board of Supervisors approved an Award of Contract for an initial term of one (1) year and an annual award amount of \$2,000,000.00 with four (4) renewal options.

All renewal options have been exercised and the contract currently expires on 4/30/17. County is currently using this contract for a contractor who has extensive knowledge that is critical to the County's Performance Budgeting and Advantage Financial systems. These systems were recently upgraded and there are some outstanding tasks to be completed which include the production of the County's budget book reports, along with post upgrade report revisions and data monitoring.

The anticipated cost during the sixth year is estimated to be approximately \$150,000.00, which is included in the new not-to-exceed amount of \$2,066,986.52.

PRCUID No. 39365.

Attachment: Master Agreement.

Program Goals/Predicted Outcomes:

The contractor specializes in developing IT solutions for business and will enhance the value of information to respond to County departments' needs.

Public Benefit:

Contractor is highly regarded in this field and will provide advantageous solutions for ITD.

Metrics Available to Measure Performance:

Quality of information, judgments and decisions made by ITD based upon solution provided by the contractor.

Retroactive:

No

Document Type: _____ Department Code: _____ Contract Number (i.e., 15-123): _____

Effective Date: _____ Termination Date: _____ Prior Contract Number (Synergen/CMS): _____

Expense Amount: \$ _____ Revenue Amount: \$ _____

Funding Source(s): _____

Cost to Pima County General Fund: _____

Contract is fully or partially funded with Federal Funds? Yes No Not Applicable to Grant Awards

Were Insurance or Indemnity clauses modified? Yes No Not Applicable to Grant Awards

Vendor is using a Social Security Number? Yes No Not Applicable to Grant Awards

If Yes, attach the required form per Administrative Procedure 22-73.

Amendment Information

Document Type: MA Department Code: PO Contract Number (i.e., 15-123): 12-623

Amendment No.: _____ AMS Version No.: 9

Effective Date: 05/01/17 New Termination Date: 04/30/18

Expense Revenue Increase Decrease Amount This Amendment: \$ 1,800,000.00

Funding Source(s): General Funds

Cost to Pima County General Fund: (\$1,800,000.00)

Contact: Denise D. Waldo, Commodity Contracts Officer *Denise Waldo*

Department: Procurement *May 18/17* Telephone: 520-724-8458

Department Director Signature/Date: *[Signature]* 11/17

Deputy County Administrator Signature/Date: *[Signature]* 1-19-17

County Administrator Signature/Date: *[Signature]* 1/19/17
(Required for Board Agenda/Addendum Items)



MASTER AGREEMENT

PIMA COUNTY, ARIZONA

THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES
CONTRACT EXECUTION

Master Agreement No: 1200000000000000623

MA Version: 9

Page: 1 of 2

Description: IT Consulting Services

I S S U E R	Pima County Procurement Department
	130 W. Congress St. 3rd Fl
	Tucson AZ 85701
	Issued By: DENISE WALDO
	Phone: 5207248458
	Email: denise.waldo@pima.gov

T E R M S	Initiation Date: 05-01-2017
	Expiration Date: 04-30-2018
	NTE Amount: \$2,066,986.52
	Used Amount: \$1,792,734.38

V E N D O R	SILICON ALLEY GROUP INC	Contact: SURESH NAYAK
	1 AUSTIN AVE 2ND FLOOR	Phone: 732-326-1600
	ISELIN NJ 08830	Email: suresh@sag-inc.com
		Terms: 1.00 %
		Days: 20

Shipping Method:	Vendor Method
Delivery Type:	
FOB:	FOB Dest, Freight Prepaid
Modification Reason	
This revision extends the contract term for one (1) additional year for a total of six (6) years and reduces the not-to-exceed. All other terms and conditions remain the same.	

This Master Agreement incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the solicitation documents used to establish this agreement. All transactions and conduct are required to conform to these documents.



MASTER AGREEMENT DETAILS

Master Agreement No: 1200000000000000623

MA Version: 9

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Line	Description					
1	FREE FORM LINE ITEM					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$0.00	29518		
2	IT PROFESSIONAL LEVEL 1					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	HOUR	\$65.00	29518		
3	IT PROFESSIONAL LEVEL 2					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	HOUR	\$67.50	29518		
4	IT PROFESSIONAL LEVEL 3					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	HOUR	\$65.50	29518		