

**Kino South Sports Complex
Hourly Rate Schedule**

Kino South Sports Complex
 Hourly Rate Schedule for Prime Consultant and Subconsultants

	Staff Category	Hourly Rate
McGann & Associates	Project Manager	\$135.00
	Senior Landscape Architect	\$100.00
	Landscape Designer	\$75.00
	CAD Technician	\$58.00
	Clerical	\$55.00
GLHN Architects and Engineers	Principal	\$175.00
	Project Manager (PE)	\$150.00
	Project Engineer II (PE)	\$120.00
	Engineer Designer II	\$115.00
	Engineer Designer I	\$100.00
	Designer II	\$80.00
	CADD Tech II	\$75.00
	Clerical	\$45.00
Swaim Associates	Project Principal	\$135.00
	Project Manager	\$104.00
	Project Architect	\$94.00
	Architect	\$80.00
	CADD	\$75.00
	Clerical / Admin.	\$58.00
SCE Engineering	Principal Engineer	\$207.75
	Project Manager	\$166.20
	Project Engineer	\$127.42
	Engineer/Designer	\$110.80
	Project Admin	\$83.10
Structural Grace	Project Manager	\$185.00
	Senior Project Engineer	\$175.00
	Project Engineer	\$160.00
	Project Architect	\$135.00
	Engineer	\$115.00
	Project Designer	\$105.00
Rider-Levett-Bucknall	Associate	\$162.17
	Senior Cost Manager	\$151.36
	Cost Estimator	\$124.33

**Kino South Sports Complex
Supporting Worksheets – McGann & Associates**

Proposal Worksheet

Project Administration

Project:		Kino South Sports Complex					
Task / Phase		Task 1:	Kick-Off / Public/ Stake. Mtgs.				
Date:		Rev - 11/28/2017					
Client:		Pima County - Project Management Office					
Reviewed by:		DKM					
Task:	Principal Proj. Mgr.	Project Land. Arch.	Land. Des.	CAD Tech	Clerical	Task Hrs.	
1	Prep - Kick-Off Meeting w/ PC Staff	2.0	2.0	0.0	0.0	4.0	
2	Kick-Off Meeting w/ PC Staff	4.0	4.0	0.0	0.0	8.0	
3	Prep - Kick-Off Meeting w/ Stakeholders	2.0	2.0	2.0	0.0	6.0	
4	Kick-Off Meeting w/ Stakeholders	4.0	4.0	0.0	0.0	8.0	
5	Follow-Up Meeting w/ Stakeholders (2)	5.0	5.0	0.0	0.0	10.0	
6	Prep - Public Information Meeting	2.0	2.0	0.0	4.0	8.0	
7	Public Information Meeting	2.5	2.5	0.0	0.0	0.0	
8						0.0	
9						0.0	
10						0.0	
11						0.0	
12						0.0	
13						0.0	
14						0.0	
15						0.0	
16						0.0	
17						0.0	
18						0.0	
19						0.0	
20						0.0	
21						0.0	
22						0.0	
23						0.0	
24						0.0	
25						0.0	
Total Hours		21.5	21.5	2.0	4.0	0.0	44.0
Direct Labor (DL)		\$49.10	\$36.40	\$27.30	\$21.20	\$20.00	
Overhead (OH) @150% of DL		\$73.65	\$54.60	\$40.95	\$31.80	\$30.00	
Profit (P) @10% of DL+OH		\$12.28	\$9.10	\$6.83	\$5.30	\$5.00	
Total (DL+OH+P)		\$135.03	\$100.10	\$75.08	\$58.30	\$55.00	
Billing Rate (Rounded)		\$135.00	\$100.00	\$75.00	\$58.00	\$55.00	
Labor Cost		\$2,902.50	\$2,150.00	\$150.00	\$232.00	\$0.00	
Labor Cost This Page		\$5,434.50					
Materials and Supplies - Total		\$0.00		Subconsultants - Total		\$0.00	
Misc.			\$0.00	Civil			\$0.00
				Electrical			\$0.00
Reproduction - Total		\$65.50		Structural			\$0.00
In-House Plotting			\$45.00	Biological			\$0.00
Large Format Copies			\$2.00	Other			\$0.00
Xerox			\$15.00				
Other - Mounting			\$3.50	Auto Use / Car Rental		\$0.00	
				Rented			\$0.00
Miscellaneous Expenses - Total		\$0.00		Personal	0	\$0.45	\$0.00
Other			\$0.00				
Other			\$0.00				
TASK TOTAL		\$5,500.00					

Proposal Worksheet

Project Administration

Project:		Kino South Sports Complex					
Task / Phase		Task 2:	Progress Mtgs. / CMAR Coordin.				
Date:		Rev - 11/28/2017					
Client:		Pima County - Project Management Office					
Reviewed by:		DKM					
Task:	Principal Proj. Mgr.	Project Land. Arch.	Land. Des.	CAD Tech	Clerical	Task Hrs.	
1	Prep. for Monthly Progress Meetings (12)	24.0	24.0	0.0	0.0	0.0	48.0
2	Monthly Progress Meetings (12)	36.0	36.0	0.0	0.0	0.0	72.0
3	Minutes of Progress Meetings	24.0	0.0	0.0	0.0	0.0	24.0
4							0.0
5	Schedule Updates (Semi-Monthly) 24	24.0	0.0	0.0	0.0	0.0	24.0
6							0.0
7	Other Communication w/ CMAR and	16.0	4.0	0.0	0.0	0.0	20.0
8	Subcontractors						0.0
9							0.0
10							0.0
11							0.0
12							0.0
13							0.0
14							0.0
15							0.0
16							0.0
17							0.0
18							0.0
19							0.0
20							0.0
21							0.0
22							0.0
23							0.0
24							0.0
25							0.0
Total Hours		124.0	64.0	0.0	0.0	0.0	188.0
Direct Labor (DL)		\$49.10	\$36.40	\$27.30	\$21.20	\$20.00	
Overhead (OH) @150% of DL		\$73.65	\$54.60	\$40.95	\$31.80	\$30.00	
Profit (P) @10% of DL+OH		\$12.28	\$9.10	\$6.83	\$5.30	\$5.00	
Total (DL+OH+P)		\$135.03	\$100.10	\$75.08	\$58.30	\$55.00	
Billing Rate (Rounded)		\$135.00	\$100.00	\$75.00	\$58.00	\$55.00	
Labor Cost		\$16,740.00	\$6,400.00	\$0.00	\$0.00	\$0.00	
Labor Cost This Page		\$23,140.00					
Materials and Supplies - Total		\$0.00	Subconsultants - Total		\$0.00		
Misc.			\$0.00	Civil			\$0.00
				Electrical			\$0.00
Reproduction - Total		\$10.00		Structural			\$0.00
In-House Plotting			\$0.00	Biological			\$0.00
Large Format Copies			\$0.00	Other			\$0.00
Xerox			\$10.00	Auto Use / Car Rental		\$0.00	
Other			\$0.00	Rented			\$0.00
Miscellaneous Expenses - Total		\$0.00		Personal	0	\$0.45	\$0.00
Other			\$0.00				
Other			\$0.00				
TASK TOTAL		\$23,150.00					

Proposal Worksheet

Project Administration

Project:		Kino South Sports Complex					
Task / Phase		Task 3:	ENVISION Assessment / Coord.				
Date:		Rev - 11/28/2017					
Client:		Pima County - Project Management Office					
Reviewed by:		DKM					
Task:	Principal Proj. Mgr.	Project Land. Arch.	Land. Des.	CAD Tech	Clerical	Task Hrs.	
1	Set-Up Envision Goals / Worksheets	4.0	4.0	0.0	0.0	0.0	8.0
2	Pre-Design Envision Update / Report	4.0	8.0	0.0	0.0	0.0	12.0
3	Envision Update / Reports - 50%	4.0	8.0	0.0	0.0	0.0	12.0
4	Envision Update / Report - 90%	4.0	8.0	0.0	0.0	0.0	12.0
5	Envision Update / Report - 100%	4.0	8.0	0.0	0.0	0.0	12.0
6	Summary and Final Report	4.0	4.0	0.0	0.0	2.5	10.5
7							0.0
8							0.0
9							0.0
10							0.0
11							0.0
12							0.0
13							0.0
14							0.0
15							0.0
16							0.0
17							0.0
18							0.0
19							0.0
20							0.0
21							0.0
22							0.0
23							0.0
24							0.0
25							0.0
Total Hours	24.0	40.0	0.0	0.0	2.5	66.5	
Direct Labor (DL)	\$49.10	\$36.40	\$27.30	\$21.20	\$20.00		
Overhead (OH) @150% of DL	\$73.65	\$54.60	\$40.95	\$31.80	\$30.00		
Profit (P) @10% of DL+OH	\$12.28	\$9.10	\$6.83	\$5.30	\$5.00		
Total (DL+OH+P)	\$135.03	\$100.10	\$75.08	\$58.30	\$55.00		
Billing Rate (Rounded)	\$135.00	\$100.00	\$75.00	\$58.00	\$55.00		
Labor Cost	\$3,240.00	\$4,000.00	\$0.00	\$0.00	\$137.50		
Labor Cost This Page	\$7,377.50						
Materials and Supplies - Total	\$0.00		Subconsultants - Total	\$0.00			
Misc.		\$0.00	Civil			\$0.00	
			Electrical			\$0.00	
Reproduction - Total	\$22.50		Structural			\$0.00	
In-House Plotting		\$10.00	Biological			\$0.00	
Large Format Copies		\$0.00	Other			\$0.00	
Xerox		\$12.50					
Other		\$0.00	Auto Use / Car Rental		\$0.00		
			Rented			\$0.00	
Miscellaneous Expenses - Total	\$0.00		Personal	0	\$0.45	\$0.00	
Other		\$0.00					
Other		\$0.00					
TASK TOTAL	\$7,400.00						

Proposal Worksheet

Project Administration

Project Administration							
Project:	Kino South Sports Complex						
Task / Phase	Task 4:	Design Team Coord. (On-Site)					
Date:	Rev - 11/28/2017						
Client:	Pima County - Project Management Office						
Reviewed by:	DKM						
Task:	Principal Proj. Mgr.	Project Land. Arch.	Land. Des.	CAD Tech	Clerical	Task Hrs.	
1	Coordination of Design Team	40.0	40.0	0.0	0.0	0.0	80.0
2	Site Civil / On-Site Design Issues						0.0
3							0.0
4							0.0
5							0.0
6							0.0
7							0.0
8							0.0
9							0.0
10							0.0
11							0.0
12							0.0
13							0.0
14							0.0
15							0.0
16							0.0
17							0.0
18							0.0
19							0.0
20							0.0
21							0.0
22							0.0
23							0.0
24							0.0
25							0.0
Total Hours							
	40.0	40.0	0.0	0.0	0.0	80.0	
Direct Labor (DL)	\$49.10	\$36.40	\$27.30	\$21.20	\$20.00		
Overhead (OH) @150% of DL	\$73.65	\$54.60	\$40.95	\$31.80	\$30.00		
Profit (P) @10% of DL+OH	\$12.28	\$9.10	\$6.83	\$5.30	\$5.00		
Total (DL+OH+P)	\$135.03	\$100.10	\$75.08	\$58.30	\$55.00		
Billing Rate (Rounded)	\$135.00	\$100.00	\$75.00	\$58.00	\$55.00		
Labor Cost	\$5,400.00	\$4,000.00	\$0.00	\$0.00	\$0.00		
Labor Cost This Page							
	\$9,400.00						
Materials and Supplies - Total							
	\$0.00				\$0.00		
Misc.		\$0.00	Civil			\$0.00	
			Electrical			\$0.00	
Reproduction - Total							
	\$0.00		Structural			\$0.00	
In-House Plotting		\$0.00	Biological			\$0.00	
Large Format Copies		\$0.00	Other			\$0.00	
Xerox		\$0.00					
Other		\$0.00	Auto Use / Car Rental		\$0.00		
			Rented			0	
Miscellaneous Expenses - Total							
	\$0.00		Personal	0 Miles x \$0.45		\$0.00	
Other		\$0.00					
Other		\$0.00					
TASK TOTAL							
	\$9,400.00						

Proposal Worksheet

Conceptual Design

Project:		Kino South Sports Complex					
Task / Phase		Task 5:		Site Plan Update			
Date:		Rev - 11/28/2017					
Client:		Pima County - Project Management Office					
Reviewed by:		DKM					
Task:	Principal Proj. Mgr.	Project Land. Arch.	Land. Des.	CAD Tech	Clerical	Task Hrs.	
1	Create ACAD Base for Planning	0.0	2.0	0.0	3.0	0.0	5.0
2	Identify Site Constraints	2.0	4.0	0.0	0.0	0.0	6.0
3	Establish Size / Configuration of RW Lake	12.0	0.0	0.0	0.0	0.0	12.0
4	Alternative Site Plan Development	12.0	40.0	12.0	0.0	0.0	64.0
5	Review(s) with Pima County	2.0	2.0	0.0	0.0	0.0	4.0
6	Site Plan Finalization	4.0	8.0	0.0	8.0	0.0	20.0
7							0.0
8							0.0
9							0.0
10							0.0
11							0.0
12							0.0
13							0.0
14							0.0
15							0.0
16							0.0
17							0.0
18							0.0
19							0.0
20							0.0
21							0.0
22							0.0
23							0.0
24							0.0
25							0.0
Total Hours	32.0	56.0	12.0	11.0	0.0	111.0	
Direct Labor (DL)	\$49.10	\$36.40	\$27.30	\$21.20	\$20.00		
Overhead (OH) @150% of DL	\$73.65	\$54.60	\$40.95	\$31.80	\$30.00		
Profit (P) @10% of DL+OH	\$12.28	\$9.10	\$6.83	\$5.30	\$5.00		
Total (DL+OH+P)	\$135.03	\$100.10	\$75.08	\$58.30	\$55.00		
Billing Rate (Rounded)	\$135.00	\$100.00	\$75.00	\$58.00	\$55.00		
Labor Cost	\$4,320.00	\$5,600.00	\$900.00	\$638.00	\$0.00		
Labor Cost This Page	\$11,458.00						
Materials and Supplies - Total	\$0.00		Subconsultants - Total	\$0.00			
Misc.		\$0.00	Civil			\$0.00	
			Electrical			\$0.00	
Reproduction - Total	\$42.00		Structural			\$0.00	
In-House Plotting		\$35.00	Biological			\$0.00	
Large Format Copies		\$0.00	Other			\$0.00	
Xerox		\$7.00					
Other		\$0.00	Auto Use / Car Rental		\$0.00		
			Rented			\$0.00	
Miscellaneous Expenses - Total	\$0.00		Personal	0 Miles x \$0.45		\$0.00	
Other		\$0.00					
Other		\$0.00					
TASK TOTAL	\$11,500.00						

Proposal Worksheet

Project Administration

Project:		Kino South Sports Complex				
Task / Phase		Task 6:	Pre-Design Cost Estimate			
Date:		Rev - 11/28/2017				
Client:		Pima County - Project Management Office				
Reviewed by:		DKM				
Task:	Principal Proj. Mgr.	Project Land. Arch.	Land. Des.	CAD Tech	Clerical	Task Hrs.
1						0.0
2						0.0
3						0.0
4						0.0
5						0.0
6						0.0
7						0.0
8						0.0
9						0.0
10						0.0
11						0.0
12						0.0
13						0.0
14						0.0
15						0.0
16						0.0
17						0.0
18						0.0
19						0.0
20						0.0
21						0.0
22						0.0
23						0.0
24						0.0
25						0.0
Total Hours	0.0	0.0	0.0	0.0	0.0	0.0
Direct Labor (DL)	\$49.10	\$36.40	\$27.30	\$21.20	\$20.00	
Overhead (OH) @150% of DL	\$73.65	\$54.60	\$40.95	\$31.80	\$30.00	
Profit (P) @10% of DL+OH	\$12.28	\$9.10	\$6.83	\$5.30	\$5.00	
Total (DL+OH+P)	\$135.03	\$100.10	\$75.08	\$58.30	\$55.00	
Billing Rate (Rounded)	\$135.00	\$100.00	\$75.00	\$58.00	\$55.00	
Labor Cost	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Labor Cost This Page	\$0.00					
Materials and Supplies - Total	\$0.00		Subconsultants - Total		\$0.00	
Misc.		\$0.00	Civil			\$0.00
			Electrical			\$0.00
Reproduction - Total	\$0.00		Structural			\$0.00
In-House Plotting		\$0.00	Biological			\$0.00
Large Format Copies		\$0.00	Other			\$0.00
Xerox		\$0.00				
Other		\$0.00	Auto Use / Car Rental		\$0.00	
			Rented			\$0.00
Miscellaneous Expenses - Total	\$0.00		Personal		0 Miles x \$0.45	\$0.00
Other		\$0.00				
Other		\$0.00				
TASK TOTAL	\$0.00					

Proposal Worksheet

Project Administration

Project:		Kino South Sports Complex				
Task / Phase		Task 7:	LEED - Envision Coordination			
Date:		Rev - 11/28/2017				
Client:		Pima County - Project Management Office				
Reviewed by:		DKM				
	Task:	Principal Proj. Mgr.	Project Land. Arch.	Land. Des.	CAD Tech	Clerical
						Task Hrs.
1	See Task 3					0.0
2						0.0
3						0.0
4						0.0
5						0.0
6						0.0
7						0.0
8						0.0
9						0.0
10						0.0
11						0.0
12						0.0
13						0.0
14						0.0
15						0.0
16						0.0
17						0.0
18						0.0
19						0.0
20						0.0
21						0.0
22						0.0
23						0.0
24						0.0
25						0.0
Total Hours		0.0	0.0	0.0	0.0	0.0
Direct Labor (DL)		\$49.10	\$36.40	\$27.30	\$21.20	\$20.00
Overhead (OH) @150% of DL		\$73.65	\$54.60	\$40.95	\$31.80	\$30.00
Profit (P) @10% of DL+OH		\$12.28	\$9.10	\$6.83	\$5.30	\$5.00
Total (DL+OH+P)		\$135.03	\$100.10	\$75.08	\$58.30	\$55.00
Billing Rate (Rounded)		\$135.00	\$100.00	\$75.00	\$58.00	\$55.00
Labor Cost		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Labor Cost This Page		\$0.00				
Materials and Supplies - Total		\$0.00		Subconsultants - Total	\$0.00	
Misc.			\$0.00	Civil		\$0.00
				Electrical		\$0.00
Reproduction - Total		\$0.00		Structural		\$0.00
In-House Plotting			\$0.00	Biological		\$0.00
Large Format Copies			\$0.00	Other		\$0.00
Xerox			\$0.00			
Other			\$0.00	Auto Use / Car Rental	\$0.00	
				Rented		\$0.00
Miscellaneous Expenses - Total		\$0.00		Personal	0 Miles x \$0.45	\$0.00
Other			\$0.00			
Other			\$0.00			
TASK TOTAL		\$0.00				

Proposal Worksheet

Basic Design Services

Project:		Kino South Sports Complex					
Task / Phase		Task 8:	Site / Land. / Irrig. 50% P&S				
Date:		Rev - 11/28/2017					
Client:		Pima County - Project Management Office					
Reviewed by:		DKM					
Task:	Principal Proj. Mgr.	Project Land. Arch.	Land. Des.	CAD Tech	Clerical	Task Hrs.	
1	Coordination w/ PC Native Plant Nursery	1.0	8.0	0.0	0.0	0.0	9.0
2	Coordination w/ Agronomist	2.0	8.0	0.0	0.0	0.0	10.0
3	CAD File Development / Updates	0.0	8.0	0.0	16.0	0.0	24.0
4	Cover Sheet / Notes / Misc.	4.0	8.0	0.0	8.0	0.0	20.0
5	Research Soils / Turf Rqmts.	8.0	20.0	0.0	0.0	0.0	28.0
6	Landscape Plans	16.0	40.0	20.0	20.0	0.0	96.0
7	Landscape Schedules / Details	4.0	12.0	8.0	8.0	0.0	32.0
8	Irrigation Plans	16.0	40.0	20.0	20.0	0.0	96.0
9	Irrigation Schedules / Details	60.0	12.0	8.0	8.0	0.0	88.0
10	Hardscape Plans	16.0	40.0	20.0	20.0	0.0	96.0
11	Hardscape Schedules / Details	4.0	12.0	8.0	8.0	0.0	32.0
12	Site Furnishing Plans	16.0	40.0	20.0	20.0	0.0	96.0
13	Site Furnishing Schedules / Details	4.0	12.0	8.0	8.0	0.0	32.0
14	Draft Specifications - Turf	4.0	0.0	0.0	0.0	2.0	6.0
15	Draft Specifications - Landscape	4.0	0.0	0.0	0.0	2.0	6.0
16	Draft Specifications - Irrigation	4.0	0.0	0.0	0.0	2.0	6.0
17	Draft Specifications - Site Furnishings	4.0	0.0	0.0	0.0	2.0	6.0
18	Coordination w/ Cost Estimator	2.0	6.0	0.0	0.0	2.0	10.0
19	Q.C. Review - Revisions	4.0	4.0	8.0	8.0	0.0	24.0
20	Assemble Overall - 50% Submittal	4.0	8.0	0.0	0.0	0.0	12.0
21	Transmit 50% Package to Pima County	0.0	2.0	0.0	0.0	0.0	2.0
22	50% Review Meeting	2.0	2.0	0.0	0.0	0.0	4.0
23							0.0
24							0.0
25							0.0
Total Hours		179.0	282.0	120.0	144.0	10.0	735.0
Direct Labor (DL)		\$49.10	\$36.40	\$27.30	\$21.20	\$20.00	
Overhead (OH) @150% of DL		\$73.65	\$54.60	\$40.95	\$31.80	\$30.00	
Profit (P) @10% of DL+OH		\$12.28	\$9.10	\$6.83	\$5.30	\$5.00	
Total (DL+OH+P)		\$135.03	\$100.10	\$75.08	\$58.30	\$55.00	
Billing Rate (Rounded)		\$135.00	\$100.00	\$75.00	\$58.00	\$55.00	
Labor Cost		\$24,165.00	\$28,200.00	\$9,000.00	\$8,352.00	\$550.00	
Labor Cost This Page		\$70,267.00					
Materials and Supplies - Total		\$0.00		Subconsultants - Total		\$5,000.00	
Misc.			\$0.00	Civil			\$0.00
				Electrical			\$0.00
Reproduction - Total		\$233.00		Structural			\$0.00
In-House Plotting			\$200.00	Biological			\$0.00
Large Format Copies			\$20.00	Agronomist			\$5,000.00
Xerox			\$13.00				
Other			\$0.00	Auto Use / Car Rental		\$0.00	
				Rented			\$0.00
Miscellaneous Expenses - Total		\$0.00		Personal	0 Miles x \$0.45		\$0.00
Other			\$0.00				
Other			\$0.00				
TASK TOTAL		\$75,500.00					

Proposal Worksheet

Basic Design Services

Project:	Kino South Sports Complex						
Task / Phase	Task 9:	Site / Land. / Irrig. 90% P&S					
Date:	Rev - 11/28/2017						
Client:	Pima County - Project Management Office						
Reviewed by:	DKM						
Task:	Principal Proj. Mgr.	Project Land. Arch.	Land. Des.	CAD Tech	Clerical	Task Hrs.	
1	Written Responses to 50% Comments	2.0	8.0	0.0	0.0	0.0	10.0
2	Coordination w/ Agronomist	2.0	8.0	0.0	0.0	0.0	10.0
3	CAD File Development / Updates	0.0	8.0	0.0	16.0	0.0	24.0
4	Cover Sheet / Notes / Misc.	4.0	8.0	0.0	8.0	0.0	20.0
5	Research Soils / Turf Rqmts.	8.0	20.0	0.0	0.0	0.0	28.0
6	Landscape Plans	16.0	40.0	20.0	20.0	0.0	96.0
7	Landscape Schedules / Details	4.0	12.0	8.0	8.0	0.0	32.0
8	Irrigation Plans	16.0	40.0	20.0	20.0	0.0	96.0
9	Irrigation Schedules / Details	60.0	12.0	8.0	8.0	0.0	88.0
10	Hardscape Plans	16.0	40.0	20.0	20.0	0.0	96.0
11	Hardscape Schedules / Details	4.0	12.0	8.0	8.0	0.0	32.0
12	Site Furnishing Plans	16.0	40.0	20.0	20.0	0.0	96.0
13	Site Furnishing Schedules / Details	4.0	12.0	8.0	8.0	0.0	32.0
14	Pre-Final Specifications - Turf	4.0	0.0	0.0	0.0	2.0	6.0
15	Pre-Final Specifications - Landscape	4.0	0.0	0.0	0.0	2.0	6.0
16	Pre-Final Specifications - Irrigation	4.0	0.0	0.0	0.0	2.0	6.0
17	Pre-Final Specifications - Site Furnishings	4.0	0.0	0.0	0.0	2.0	6.0
18	Coordination w/ Cost Estimator	2.0	6.0	0.0	0.0	2.0	10.0
19	Q.C. Review - Revisions	4.0	4.0	8.0	8.0	0.0	24.0
20	Assemble Overall - 90% Submittal	4.0	8.0	0.0	0.0	0.0	12.0
21	Transmit 90% Package to Pima County	0.0	2.0	0.0	0.0	0.0	2.0
22	90% Review Meeting	2.0	2.0	0.0	0.0	0.0	4.0
23	Submit Documents for Permitting	2.0	16.0	0.0	0.0	0.0	18.0
24							0.0
25							0.0
Total Hours	182.0	298.0	120.0	144.0	10.0	754.0	
Direct Labor (DL)	\$49.10	\$36.40	\$27.30	\$21.20	\$20.00		
Overhead (OH) @150% of DL	\$73.65	\$54.60	\$40.95	\$31.80	\$30.00		
Profit (P) @10% of DL+OH	\$12.28	\$9.10	\$6.83	\$5.30	\$5.00		
Total (DL+OH+P)	\$135.03	\$100.10	\$75.08	\$58.30	\$55.00		
Billing Rate (Rounded)	\$135.00	\$100.00	\$75.00	\$58.00	\$55.00		
Labor Cost	\$24,570.00	\$29,800.00	\$9,000.00	\$8,352.00	\$550.00		
Labor Cost This Page	\$72,272.00						
Materials and Supplies - Total	\$0.00			Subconsultants - Total	\$5,000.00		
Misc.		\$0.00	Civil			\$0.00	
			Electrical			\$0.00	
Reproduction - Total	\$228.00		Structural			\$0.00	
In-House Plotting		\$200.00	Biological			\$0.00	
Large Format Copies		\$0.00	Agronomist			\$5,000.00	
Xerox		\$28.00					
Other		\$0.00	Auto Use / Car Rental		\$0.00		
			Rented			0	
Miscellaneous Expenses - Total	\$0.00		Personal	0 Miles x \$0.45		\$0.00	
Other		\$0.00					
Other		\$0.00					
TASK TOTAL	\$77,500.00						

Proposal Worksheet

Basic Design Services

Project:		Kino South Sports Complex					
Task / Phase		Task 10:	Site / Land. / Irrig. 100%				
Date:		Rev - 11/28/2017					
Client:		Pima County - Project Management Office					
Reviewed by:		DKM					
Task:	Principal Proj. Mgr.	Project Land. Arch.	Land. Des.	CAD Tech	Clerical	Task Hrs.	
1	Written Responses to 50% Comments	1.0	2.0	0.0	0.0	0.0	3.0
2	Coordination w/ Agronomist	1.0	1.0	0.0	0.0	0.0	2.0
3	CAD File Development / Updates	0.0	2.0	0.0	16.0	0.0	18.0
4	Cover Sheet / Notes / Misc.	1.0	2.0	0.0	8.0	0.0	11.0
5	Landscape Plans	4.0	12.0	8.0	8.0	0.0	32.0
6	Landscape Schedules / Details	2.0	2.0	4.0	4.0	0.0	12.0
7	Irrigation Plans	4.0	12.0	8.0	8.0	0.0	32.0
8	Irrigation Schedules / Details	8.0	2.0	4.0	4.0	0.0	18.0
9	Hardscape Plans	4.0	12.0	8.0	8.0	0.0	32.0
10	Hardscape Schedules / Details	2.0	2.0	4.0	4.0	0.0	12.0
11	Site Furnishing Plans	4.0	12.0	8.0	8.0	0.0	32.0
12	Site Furnishing Schedules / Details	2.0	2.0	4.0	4.0	0.0	12.0
13	Final Specifications - Turf	1.0	0.0	0.0	0.0	2.0	3.0
14	Final Specifications - Landscape	1.0	0.0	0.0	0.0	2.0	3.0
15	Final Specifications - Irrigation	1.0	0.0	0.0	0.0	2.0	3.0
16	Pre-Final Specifications - Site Furnishings	1.0	0.0	0.0	0.0	2.0	3.0
17	Coordination w/ Cost Estimator	2.0	2.0	0.0	0.0	2.0	6.0
18	Q.C. Review - Revisions	4.0	4.0	8.0	8.0	0.0	24.0
19	Assemble Overall - 100% Submittal	4.0	8.0	0.0	0.0	0.0	12.0
20	Transmit 100% Package to Pima County	0.0	2.0	0.0	0.0	0.0	2.0
21							0.0
22							0.0
23							0.0
24							0.0
25							0.0
Total Hours		47.0	79.0	56.0	80.0	10.0	272.0
Direct Labor (DL)		\$49.10	\$36.40	\$27.30	\$21.20	\$20.00	
Overhead (OH) @150% of DL		\$73.65	\$54.60	\$40.95	\$31.80	\$30.00	
Profit (P) @10% of DL+OH		\$12.28	\$9.10	\$6.83	\$5.30	\$5.00	
Total (DL+OH+P)		\$135.03	\$100.10	\$75.08	\$58.30	\$55.00	
Billing Rate (Rounded)		\$135.00	\$100.00	\$75.00	\$58.00	\$55.00	
Labor Cost		\$6,345.00	\$7,900.00	\$4,200.00	\$4,640.00	\$550.00	
Labor Cost This Page		\$23,635.00					
Materials and Supplies - Total		\$0.00	Subconsultants - Total		\$0.00		
Misc.			\$0.00	Civil			\$0.00
				Electrical			\$0.00
Reproduction - Total		\$115.00		Structural			\$0.00
In-House Plotting			\$100.00	Biological			\$0.00
Large Format Copies			\$0.00	Other			\$0.00
Xerox			\$15.00				
Other			\$0.00	Auto Use / Car Rental		\$0.00	
				Rented			\$0.00
Miscellaneous Expenses - Total		\$0.00		Personal	0 Miles x \$0.45		\$0.00
Other			\$0.00				
Other			\$0.00				
TASK TOTAL		\$23,750.00					

Proposal Worksheet

Project Administration

Project:		Kino South Sports Complex				
Task / Phase		Task 11:	Design Team Coord. (Off-Site)			
Date:		Rev - 11/28/2				
Client:		Pima County - Project Management Office				
Reviewed by:		DKM				
Task:	Principal Proj. Mgr.	Project Land. Arch.	Land. Des.	CAD Tech	Clerical	Task Hrs.
1	Coordination w/ Team Re: Off-Site	12.0	8.0	0.0	0.0	20.0
2	Improvements (Reclaimed Water)					0.0
3						0.0
4	Coordination w/ Team Re: Off-Site	12.0	8.0	0.0	0.0	20.0
5	Improvements (Off-Site Roadways)					0.0
6						0.0
7						0.0
8						0.0
9						0.0
10						0.0
11						0.0
12						0.0
13						0.0
14						0.0
15						0.0
16						0.0
17						0.0
18						0.0
19						0.0
20						0.0
21						0.0
22						0.0
23						0.0
24						0.0
25						0.0
Total Hours						
		24.0	16.0	0.0	0.0	40.0
	Direct Labor (DL)	\$49.10	\$36.40	\$27.30	\$21.20	\$20.00
	Overhead (OH) @150% of DL	\$73.65	\$54.60	\$40.95	\$31.80	\$30.00
	Profit (P) @10% of DL+OH	\$12.28	\$9.10	\$6.83	\$5.30	\$5.00
	Total (DL+OH+P)	\$135.03	\$100.10	\$75.08	\$58.30	\$55.00
	Billing Rate (Rounded)	\$135.00	\$100.00	\$75.00	\$58.00	\$55.00
	Labor Cost	\$3,240.00	\$1,600.00	\$0.00	\$0.00	\$0.00
Labor Cost This Page \$4,840.00						
Materials and Supplies - Total		\$0.00	Subconsultants - Total		\$0.00	
	Misc.		\$0.00	Civil		\$0.00
				Electrical		\$0.00
	Reproduction - Total	\$10.00		Structural		\$0.00
	In-House Plotting		\$5.00	Biological		\$0.00
	Large Format Copies		\$0.00	Other		\$0.00
	Xerox		\$5.00			
	Other		\$0.00	Auto Use / Car Rental	\$0.00	
				Rented		\$0.00
	Miscellaneous Expenses - Total	\$0.00		Personal	0 Miles x \$0.45	\$0.00
	Other		\$0.00			
	Other		\$0.00			
TASK TOTAL \$4,850.00						

Proposal Worksheet

Project Administration

Project:		Kino South Sports Complex					
Task / Phase		Task 12:	Design Team Coord. (Con. Bdg.)				
Date:		Rev - 11/28/2017					
Client:		Pima County - Project Management Office					
Reviewed by:		DKM					
	Task:	Principal Proj. Mgr.	Project Land. Arch.	Land. Des.	CAD Tech	Clerical	Task Hrs.
1	Coordination with Concession Bldg.	16.0	20.0	0.0	2.0	0.0	38.0
2	Design Team						0.0
3							0.0
4							0.0
5							0.0
6							0.0
7							0.0
8							0.0
9							0.0
10							0.0
11							0.0
12							0.0
13							0.0
14							0.0
15							0.0
16							0.0
17							0.0
18							0.0
19							0.0
20							0.0
21							0.0
22							0.0
23							0.0
24							0.0
25							0.0
Total Hours		16.0	20.0	0.0	2.0	0.0	38.0
Direct Labor (DL)		\$49.10	\$36.40	\$27.30	\$21.20	\$20.00	
Overhead (OH) @150% of DL		\$73.65	\$54.60	\$40.95	\$31.80	\$30.00	
Profit (P) @10% of DL+OH		\$12.28	\$9.10	\$6.83	\$5.30	\$5.00	
Total (DL+OH+P)		\$135.03	\$100.10	\$75.08	\$58.30	\$55.00	
Billing Rate (Rounded)		\$135.00	\$100.00	\$75.00	\$58.00	\$55.00	
Labor Cost		\$2,160.00	\$2,000.00	\$0.00	\$116.00	\$0.00	
Labor Cost This Page		\$4,276.00					
Materials and Supplies - Total		\$0.00					
Misc.			\$0.00	Civil			\$0.00
				Electrical			\$0.00
Reproduction - Total		\$24.00		Structural			\$0.00
In-House Plotting			\$20.00	Biological			\$0.00
Large Format Copies			\$0.00	Other			\$0.00
Xerox			\$4.00				
Other			\$0.00	Auto Use / Car Rental		\$0.00	
				Rented			\$0.00
Miscellaneous Expenses - Total		\$0.00		Personal	0 Miles x \$0.45		\$0.00
Other			\$0.00				
Other			\$0.00				
TASK TOTAL		\$4,300.00					

Proposal Worksheet

Construction Phase Services

Project:		Kino South Sports Complex					
Task / Phase		Task 13:	Construction Coord. - On-Site				
Date:		Rev - 11/28/2017					
Client:		Pima County - Project Management Office					
Reviewed by:		DKM					
Task:	Principal Proj. Mgr.	Project Land. Arch.	Land. Des.	CAD Tech	Clerical	Task Hrs.	
1	Team Coordination - On Site	40.0	40.0	0.0	0.0	0.0	80.0
2	Construction Administration						0.0
3							0.0
4							0.0
5							0.0
6							0.0
7							0.0
8							0.0
9							0.0
10							0.0
11							0.0
12							0.0
13							0.0
14							0.0
15							0.0
16							0.0
17							0.0
18							0.0
19							0.0
20							0.0
21							0.0
22							0.0
23							0.0
24							0.0
25							0.0
Total Hours		40.0	40.0	0.0	0.0	0.0	80.0
Direct Labor (DL)		\$49.10	\$36.40	\$27.30	\$21.20	\$20.00	
Overhead (OH) @150% of DL		\$73.65	\$54.60	\$40.95	\$31.80	\$30.00	
Profit (P) @10% of DL+OH		\$12.28	\$9.10	\$6.83	\$5.30	\$5.00	
Total (DL+OH+P)		\$135.03	\$100.10	\$75.08	\$58.30	\$55.00	
Billing Rate (Rounded)		\$135.00	\$100.00	\$75.00	\$58.00	\$55.00	
Labor Cost		\$5,400.00	\$4,000.00	\$0.00	\$0.00	\$0.00	
Labor Cost This Page		\$9,400.00					
Materials and Supplies - Total		\$0.00		Subconsultants - Total		\$0.00	
Misc.			\$0.00	Civil			\$0.00
				Electrical			\$0.00
Reproduction - Total		\$50.00		Structural			\$0.00
In-House Plotting			\$25.00	Biological			\$0.00
Large Format Copies			\$0.00	Other			\$0.00
Xerox			\$25.00				
Other			\$0.00	Auto Use / Car Rental		\$0.00	
				Rented			\$0.00
Miscellaneous Expenses - Total		\$0.00		Personal	0 Miles x \$0.45		\$0.00
Other			\$0.00				
Other			\$0.00				
TASK TOTAL		\$9,450.00					

Proposal Worksheet

Project Administration

Project:		Kino South Sports Complex					
Task / Phase		Task 14:	Evaluation of Proposed GMP				
Date:		Rev - 11/28/2017					
Client:		Pima County - Project Management Office					
Reviewed by:		DKM					
	Task:	Principal Proj. Mgr.	Project Land. Arch.	Land. Des.	CAD Tech	Clerical	Task Hrs.
1	Facilitate Meetings w/ CMAR, Pima						0.0
2	County, A/E Team						0.0
3	GMP - 1	10.0	6.0	0.0	0.0	0.0	16.0
4	GMP - 2	10.0	6.0	0.0	0.0	0.0	16.0
5	GMP - 3	10.0	6.0	0.0	0.0	0.0	16.0
6							0.0
7							0.0
8							0.0
9							0.0
10							0.0
11							0.0
12							0.0
13							0.0
14							0.0
15							0.0
16							0.0
17							0.0
18							0.0
19							0.0
20							0.0
21							0.0
22							0.0
23							0.0
24							0.0
25							0.0
Total Hours		30.0	18.0	0.0	0.0	0.0	48.0
Direct Labor (DL)		\$49.10	\$36.40	\$27.30	\$21.20	\$20.00	
Overhead (OH) @150% of DL		\$73.65	\$54.60	\$40.95	\$31.80	\$30.00	
Profit (P) @10% of DL+OH		\$12.28	\$9.10	\$6.83	\$5.30	\$5.00	
Total (DL+OH+P)		\$135.03	\$100.10	\$75.08	\$58.30	\$55.00	
Billing Rate (Rounded)		\$135.00	\$100.00	\$75.00	\$58.00	\$55.00	
Labor Cost		\$4,050.00	\$1,800.00	\$0.00	\$0.00	\$0.00	
Labor Cost This Page		\$5,850.00					
Materials and Supplies - Total		\$0.00		Subconsultants - Total		\$0.00	
Misc.			\$0.00	Civil			\$0.00
				Electrical			\$0.00
Reproduction - Total		\$0.00		Structural			\$0.00
In-House Plotting			\$0.00	Biological			\$0.00
Large Format Copies			\$0.00	Other			\$0.00
Xerox			\$0.00				
Other			\$0.00	Auto Use / Car Rental		\$0.00	
				Rented			\$0.00
Miscellaneous Expenses - Total		\$0.00		Personal	0 Miles x \$0.45		\$0.00
Other			\$0.00				
Other			\$0.00				
TASK TOTAL		\$5,850.00					

Proposal Worksheet

Construction Phase Services

Project:		Kino South Sports Complex					
Task / Phase		Task 15:	Construction Admin. On-Site				
Date:		Rev - 11/28/2017					
Client:		Pima County - Project Management Office					
Reviewed by:		DKM					
Task:	Principal Proj. Mgr.	Project Land. Arch.	Land. Des.	CAD Tech	Clerical	Task Hrs.	
1	Pre-Construction Conference	4.0	4.0	0.0	0.0	0.0	8.0
2	Review Submittals	8.0	16.0	0.0	0.0	0.0	24.0
3	Respond to RFI's	16.0	40.0	0.0	0.0	0.0	56.0
4	Prepare ASI's - Supplemental Drawings	16.0	32.0	0.0	24.0	0.0	72.0
5	Monthly Coordination Meetings (21)	42.0	42.0	0.0	0.0	0.0	84.0
6	Minutes - Monthly Coordination Mtgs.	30.0	0.0	0.0	0.0	0.0	30.0
7	Periodic Site Inspections	40.0	60.0	0.0	0.0	0.0	100.0
8	Site Inspection Reports	20.0	30.0	0.0	0.0	0.0	50.0
9	Inspection(s) at Substantial Completion	32.0	32.0	0.0	0.0	0.0	64.0
10	Punch List(s)	8.0	24.0	0.0	0.0	0.0	32.0
11	Final Inspections	24.0	24.0	0.0	0.0	0.0	48.0
12	Review Warranty Documents	4.0	8.0	0.0	0.0	0.0	12.0
13							0.0
14							0.0
15							0.0
16							0.0
17							0.0
18							0.0
19							0.0
20							0.0
21							0.0
22							0.0
23							0.0
24							0.0
25							0.0
Total Hours	244.0	312.0	0.0	24.0	0.0	580.0	
Direct Labor (DL)	\$49.10	\$36.40	\$27.30	\$21.20	\$20.00		
Overhead (OH) @150% of DL	\$73.65	\$54.60	\$40.95	\$31.80	\$30.00		
Profit (P) @10% of DL+OH	\$12.28	\$9.10	\$6.83	\$5.30	\$5.00		
Total (DL+OH+P)	\$135.03	\$100.10	\$75.08	\$58.30	\$55.00		
Billing Rate (Rounded)	\$135.00	\$100.00	\$75.00	\$58.00	\$55.00		
Labor Cost	\$32,940.00	\$31,200.00	\$0.00	\$1,392.00	\$0.00		
Labor Cost This Page	\$65,532.00						
Materials and Supplies - Total	\$0.00			Subconsultants - Total	\$0.00		
Misc.		\$0.00	Civil		\$0.00		
			Electrical		\$0.00		
Reproduction - Total	\$18.00		Structural		\$0.00		
In-House Plotting		\$5.00	Biological		\$0.00		
Large Format Copies		\$0.00	Other		\$0.00		
Xerox		\$13.00		Auto Use / Car Rental	\$0.00		
Other		\$0.00		Rented	\$0.00		
Miscellaneous Expenses - Total	\$0.00		Personal	0 Miles x \$0.45	\$0.00		
Other		\$0.00					
Other		\$0.00					
TASK TOTAL	\$65,550.00						

Proposal Worksheet

Construction Phase Services

Project:		Kino South Sports Complex					
Task / Phase		Task 16:	As-Builts and Close Out				
Date:		Rev - 11/28/2017					
Client:		Pima County - Project Management Office					
Reviewed by:		DKM					
Task:	Principal Proj. Mgr.	Project Land. Arch.	Land. Des.	CAD Tech	Clerical	Task Hrs.	
1	Prepare As-Built Drawings - Landscape	1.0	8.0	0.0	12.0	0.0	21.0
2	Prepare As-Built Drawings - Hardscape	1.0	8.0	0.0	12.0	0.0	21.0
3	Prepare As-Built Drawings - Irrigation	2.0	16.0	0.0	16.0	0.0	34.0
4	Prepare As-Built Drawings - Site Furnish.	1.0	4.0	0.0	8.0	0.0	13.0
5	Assemble Overall As-Built Package	1.0	8.0	0.0	0.0	0.0	9.0
6							0.0
7							0.0
8							0.0
9							0.0
10							0.0
11							0.0
12							0.0
13							0.0
14							0.0
15							0.0
16							0.0
17							0.0
18							0.0
19							0.0
20							0.0
21							0.0
22							0.0
23							0.0
24							0.0
25							0.0
Total Hours	6.0	44.0	0.0	48.0	0.0	98.0	
Direct Labor (DL)	\$49.10	\$36.40	\$27.30	\$21.20	\$20.00		
Overhead (OH) @150% of DL	\$73.65	\$54.60	\$40.95	\$31.80	\$30.00		
Profit (P) @10% of DL+OH	\$12.28	\$9.10	\$6.83	\$5.30	\$5.00		
Total (DL+OH+P)	\$135.03	\$100.10	\$75.08	\$58.30	\$55.00		
Billing Rate (Rounded)	\$135.00	\$100.00	\$75.00	\$58.00	\$55.00		
Labor Cost	\$810.00	\$4,400.00	\$0.00	\$2,784.00	\$0.00		
Labor Cost This Page	\$7,994.00						
Materials and Supplies - Total	\$0.00		Subconsultants - Total	\$0.00			
Misc.		\$0.00	Civil			\$0.00	
			Electrical			\$0.00	
Reproduction - Total	\$56.00		Structural			\$0.00	
In-House Plotting		\$50.00	Biological			\$0.00	
Large Format Copies		\$0.00	Other			\$0.00	
Xerox		\$6.00					
Other		\$0.00	Auto Use / Car Rental		\$0.00		
			Rented			\$0.00	
Miscellaneous Expenses - Total	\$0.00		Personal	0 Miles x \$0.45		\$0.00	
Other		\$0.00					
Other		\$0.00					
TASK TOTAL	\$8,050.00						

Proposal Worksheet

Construction Phse Services

Project:		Kino South Sports Complex					
Task / Phase		Task 17:	Construction Coord. - Off-Site				
Date:		Rev - 11/28/2017					
Client:		Pima County - Project Management Office					
Reviewed by:		DKM					
Task:	Principal Proj. Mgr.	Project Land. Arch.	Land. Des.	CAD Tech	Clerical	Task Hrs.	
1	Coordinate Construction Administration	20.0	20.0	0.0	0.0	0.0	40.0
2	Off-Site Improvements (Reclaimed Water)						0.0
3							0.0
4	Coordinate Construction Administration	20.0	20.0	0.0	0.0	0.0	40.0
5	Off-Site Improvements (Roadways)						0.0
6							0.0
7							0.0
8							0.0
9							0.0
10							0.0
11							0.0
12							0.0
13							0.0
14							0.0
15							0.0
16							0.0
17							0.0
18							0.0
19							0.0
20							0.0
21							0.0
22							0.0
23							0.0
24							0.0
25							0.0
Total Hours		40.0	40.0	0.0	0.0	0.0	80.0
Direct Labor (DL)		\$49.10	\$36.40	\$27.30	\$21.20	\$20.00	
Overhead (OH) @150% of DL		\$73.65	\$54.60	\$40.95	\$31.80	\$30.00	
Profit (P) @10% of DL+OH		\$12.28	\$9.10	\$6.83	\$5.30	\$5.00	
Total (DL+OH+P)		\$135.03	\$100.10	\$75.08	\$58.30	\$55.00	
Billing Rate (Rounded)		\$135.00	\$100.00	\$75.00	\$58.00	\$55.00	
Labor Cost		\$5,400.00	\$4,000.00	\$0.00	\$0.00	\$0.00	
Labor Cost This Page		\$9,400.00					
Materials and Supplies - Total		\$0.00		Subconsultants - Total		\$0.00	
Misc.			\$0.00	Civil			\$0.00
				Electrical			\$0.00
Reproduction - Total		\$0.00		Structural			\$0.00
In-House Plotting			\$0.00	Biological			\$0.00
Large Format Copies			\$0.00	Other			\$0.00
Xerox			\$0.00				
Other			\$0.00	Auto Use / Car Rental		\$0.00	
				Rented			\$0.00
Miscellaneous Expenses - Total		\$0.00		Personal	0 Miles x \$0.45		\$0.00
Other			\$0.00				
Other			\$0.00				
TASK TOTAL		\$9,400.00					

Proposal Worksheet

Construction Phase Services

Project:		Kino South Sports Complex				
Task / Phase		Task 18:	Construction Coord. - Con. Bldg.			
Date:		Rev - 11/28/2017				
Client:		Pima County - Project Management Office				
Reviewed by:		DKM				
	Task:	Principal Proj. Mgr.	Project Land. Arch.	Land. Des.	CAD Tech	Clerical
						Task Hrs.
1	Coordinate Construction Administration	40.0	40.0	0.0	0.0	0.0
2	Concession Buildings and Restrooms					0.0
3						0.0
4						0.0
5						0.0
6						0.0
7						0.0
8						0.0
9						0.0
10						0.0
11						0.0
12						0.0
13						0.0
14						0.0
15						0.0
16						0.0
17						0.0
18						0.0
19						0.0
20						0.0
21						0.0
22						0.0
23						0.0
24						0.0
25						0.0
Total Hours		40.0	40.0	0.0	0.0	0.0
	Direct Labor (DL)	\$49.10	\$36.40	\$27.30	\$21.20	\$20.00
	Overhead (OH) @150% of DL	\$73.65	\$54.60	\$40.95	\$31.80	\$30.00
	Profit (P) @10% of DL+OH	\$12.28	\$9.10	\$6.83	\$5.30	\$5.00
	Total (DL+OH+P)	\$135.03	\$100.10	\$75.08	\$58.30	\$55.00
	Billing Rate (Rounded)	\$135.00	\$100.00	\$75.00	\$58.00	\$55.00
	Labor Cost	\$5,400.00	\$4,000.00	\$0.00	\$0.00	\$0.00
	Labor Cost This Page	\$9,400.00				
	Materials and Supplies - Total	\$0.00		Subconsultants - Total	\$0.00	
	Misc.		\$0.00	Civil		\$0.00
				Electrical		\$0.00
	Reproduction - Total	\$0.00		Structural		\$0.00
	In-House Plotting		\$0.00	Biological		\$0.00
	Large Format Copies		\$0.00	Other		\$0.00
	Xerox		\$0.00			
	Other		\$0.00	Auto Use / Car Rental	\$0.00	
				Rented		\$0.00
	Miscellaneous Expenses - Total	\$0.00		Personal	0 Miles x \$0.45	\$0.00
	Other		\$0.00			
	Other		\$0.00			
	TASK TOTAL	\$9,400.00				

Proposal Worksheet

Construction Phase Services

Project:		Kino South Sports Complex					
Task / Phase		Task 19:	Team Coordination (S. Bridge)				
Date:		Rev - 11/28/2017					
Client:		Pima County - Project Management Office					
Reviewed by:		DKM					
Task:	Principal Proj. Mgr.	Project Land. Arch.	Land. Des.	CAD Tech	Clerical	Task Hrs.	
1	Coordinate Construction Administration	30.0	32.0	0.0	0.0	0.0	62.0
2	South Bridge						0.0
3							0.0
4							0.0
5							0.0
6							0.0
7							0.0
8							0.0
9							0.0
10							0.0
11							0.0
12							0.0
13							0.0
14							0.0
15							0.0
16							0.0
17							0.0
18							0.0
19							0.0
20							0.0
21							0.0
22							0.0
23							0.0
24							0.0
25							0.0
Total Hours		30.0	32.0	0.0	0.0	0.0	62.0
Direct Labor (DL)		\$49.10	\$36.40	\$27.30	\$21.20	\$20.00	
Overhead (OH) @150% of DL		\$73.65	\$54.60	\$40.95	\$31.80	\$30.00	
Profit (P) @10% of DL+OH		\$12.28	\$9.10	\$6.83	\$5.30	\$5.00	
Total (DL+OH+P)		\$135.03	\$100.10	\$75.08	\$58.30	\$55.00	
Billing Rate (Rounded)		\$135.00	\$100.00	\$75.00	\$58.00	\$55.00	
Labor Cost		\$4,050.00	\$3,200.00	\$0.00	\$0.00	\$0.00	
Labor Cost This Page		\$7,250.00					
Materials and Supplies - Total		\$0.00		Subconsultants - Total		\$0.00	
Misc.			\$0.00	Civil			\$0.00
				Electrical			\$0.00
Reproduction - Total		\$0.00		Structural			\$0.00
In-House Plotting			\$0.00	Biological			\$0.00
Large Format Copies			\$0.00	Other			\$0.00
Xerox			\$0.00	Auto Use / Car Rental		\$0.00	
Other			\$0.00	Rented			\$0.00
Miscellaneous Expenses - Total		\$0.00		Personal	0 Miles x \$0.45		\$0.00
Other			\$0.00				
Other			\$0.00				
TASK TOTAL		\$7,250.00					

Proposal Worksheet

Construction Phase Services

Project:		Kino South Sports Complex					
Task / Phase		Task 20:	Team Coordination (W. Bridge)				
Date:		Rev - 11/28/2017					
Client:		Pima County - Project Management Office					
Reviewed by:		DKM					
Task:	Principal Proj. Mgr.	Project Land. Arch.	Land. Des.	CAD Tech	Clerical	Task Hrs.	
1	Coordinate Construction Administration	30.0	32.0	0.0	0.0	0.0	62.0
2	West Bridge						0.0
3							0.0
4							0.0
5							0.0
6							0.0
7							0.0
8							0.0
9							0.0
10							0.0
11							0.0
12							0.0
13							0.0
14							0.0
15							0.0
16							0.0
17							0.0
18							0.0
19							0.0
20							0.0
21							0.0
22							0.0
23							0.0
24							0.0
25							0.0
Total Hours		30.0	32.0	0.0	0.0	0.0	62.0
Direct Labor (DL)		\$49.10	\$36.40	\$27.30	\$21.20	\$20.00	
Overhead (OH) @150% of DL		\$73.65	\$54.60	\$40.95	\$31.80	\$30.00	
Profit (P) @10% of DL+OH		\$12.28	\$9.10	\$6.83	\$5.30	\$5.00	
Total (DL+OH+P)		\$135.03	\$100.10	\$75.08	\$58.30	\$55.00	
Billing Rate (Rounded)		\$135.00	\$100.00	\$75.00	\$58.00	\$55.00	
Labor Cost		\$4,050.00	\$3,200.00	\$0.00	\$0.00	\$0.00	
Labor Cost This Page		\$7,250.00					
Materials and Supplies - Total		\$0.00					
Misc.			\$0.00	Civil			\$0.00
				Electrical			\$0.00
Reproduction - Total		\$0.00		Structural			\$0.00
In-House Plotting			\$0.00	Biological			\$0.00
Large Format Copies			\$0.00	Other			\$0.00
Xerox			\$0.00				
Other			\$0.00	Auto Use / Car Rental		\$0.00	
				Rented			\$0.00
Miscellaneous Expenses - Total		\$0.00		Personal	0 Miles x \$0.45		\$0.00
Other			\$0.00				
Other			\$0.00				
TASK TOTAL		\$7,250.00					