



BOARD OF SUPERVISORS AGENDA ITEM REPORT AWARDS / CONTRACTS / GRANTS

☐ Award ☒ Contract ☐ Grant

Requested Board Meeting Date: 08/18/2025

* = Mandatory, information must be provided

or Procurement Director Award: ☐

***Contractor/Vendor Name/Grantor (DBA):**

Environmental Systems Research Institute, Inc.

***Project Title/Description:**

ESRI Geographic Information Systems ("GIS") Software ELA

***Purpose:**

Amendment of Award: Supplier Contract No. SC2400000831, Amendment No. 08. This Amendment extends the term of the contract commencing on 11/30/2025 and terminating on 11/29/2028, updates the terms and conditions of the ESRI License Agreement, establishes a deployment and fee schedule for the next three (3) years, increases the not-to-exceed contract amount by \$3,200,000.00 for a cumulative not-to-exceed contract amount of \$8,983,650.00, and adds the Heat Injury and Illness Prevention and Safety Plan language to the contract, pursuant to Pima County Procurement Code 11.40.030. Administering Department: Information Technology.

***Procurement Method:**

Pursuant to Pima County Procurement Code 11.12.050, Sole source procurement, on 12/16/2016 the Procurement Director approved an award of contract for an initial term of three (3) years and an initial award amount of \$720,000.00 with two (2) one-year renewal options with an annual award amount of \$240,000.00.

On 01/10/2017, the Procurement Director approved Amendment No. 01, which incorporated Insights User Term Licenses for ArcGIS as Enterprise Software.

On 11/06/2018, the Board of Supervisors approved Amendment No. 02, which increased the not-to-exceed contract amount by \$249,000.00 for a cumulative not-to-exceed contract amount of \$969,000.00, to support the upgrade and addition of new software to the existing GIS system and incorporated the Advantage Program Agreement.

On 01/18/2019, the Procurement Director approved Amendment No. 03, which updated the Unit-Prices Items table found in Appendix B - Enterprise License Fee Schedule by decreasing the ESRI Enterprise Advantage Program subscription fee from \$86,860.00 to \$86,000.00.

On 05/07/2019, the Board of Supervisors approved Amendment No. 04, which increased the not-to-exceed contract amount by \$200,000.00 for a cumulative not-to-exceed contract amount of \$1,169,000.00, to support the upgrade and addition of new software to the existing GIS system utilized by Pima County departments.

On 12/17/2019, the Board of Supervisors approved Amendment No. 05, which extended the termination date by three (3) years to 12/20/2022, removed the two one-year renewal options, and increased the not-to-exceed contract amount by \$1,714,650.00 for a cumulative not-to-exceed contract amount of \$2,883,650.00.

On 12/05/2022, the Procurement Director approved Amendment No. 06, which deleted Appendix A Software and Deployment Schedule in its entirety and replaced it with a revised Appendix A Software and Deployment Schedule. This change made available additional software products under the ELA.

On 12/20/2022, the Board of Supervisors approved Amendment No. 07, which extended the termination date by three (3) years to 11/29/2025, updated the terms and conditions on both the ESRI Enterprise License Agreement and the County's Sole Source Procurement Agreement, and increased the not-to-exceed contract amount by \$2,900,000.00 for a cumulative not-to-exceed contract amount of \$5,783,650.00.

PRCUID: 239183

Attachment: Contract Amendment No. 08.

TO: COB 08/01/2025

PGS: 6

***Program Goals/Predicted Outcomes:**

Continue maintenance and support of software currently used by Pima County.

***Public Benefit:**

Continue to provide web-based mapping systems and applications to the public through which they can interact with Pima County, municipal, and regional information that is tied to geographic features.

***Metrics Available to Measure Performance:**

Software maintenance and support which is currently deployed both remotely and onsite.

***Retroactive:**

No.

THE APPLICABLE SECTION(S) BELOW MUST BE COMPLETED

Click or tap the boxes to enter text. If not applicable, indicate "N/A". Make sure to complete mandatory (*) fields

Contract / Award Information

Document Type: _____ Department Code: _____ Contract Number (i.e., 15-123): _____
Commencement Date: _____ Termination Date: _____ Prior Contract Number (Synergen/CMS): _____
☐ Expense Amount \$ _____ * ☐ Revenue Amount: \$ _____

***Funding Source(s) required:** _____

Funding from General Fund? ☐ Yes ☐ No If Yes \$ _____ % _____

Contract is fully or partially funded with Federal Funds? ☐ Yes ☐ No

If Yes, is the Contract to a vendor or subrecipient? _____

Were insurance or indemnity clauses modified? ☐ Yes ☐ No
If Yes, attach Risk's approval.

Vendor is using a Social Security Number? ☐ Yes ☐ No
If Yes, attach the required form per Administrative Procedure 22-10.

Amendment / Revised Award Information

Document Type: SC Department Code: PO Contract Number (i.e., 15-123): SC2400000831
Amendment No.: 08 AMS Version No.: N/A
Commencement Date: 11/30/25 New Termination Date: 11/29/28
Prior Contract No. (Synergen/CMS): MA-PO-17-125

☒ Expense ☐ Revenue ☒ Increase ☐ Decrease Amount This Amendment: \$ 3,200,000.00

Is there revenue included? ☐ Yes ☒ No If Yes \$ N/A

***Funding Source(s) required: General Fund**

Funding from General Fund? ☒ Yes ☐ No If Yes \$ _____ % 100

Grant/Amendment Information (for grants acceptance and awards)

☐ Award ☐ Amendment

Document Type: _____ Department Code: _____ Grant Number (i.e., 15-123): _____
Commencement Date: _____ Termination Date: _____ Amendment Number: _____
☐ Match Amount: \$ _____ ☐ Revenue Amount: \$ _____

***All Funding Source(s) required:** _____

*Match funding from General Fund? ☐ Yes ☐ No If Yes \$ _____ % _____

*Match funding from other sources? ☐ Yes ☒ No If Yes \$ _____ % _____

*Funding Source: _____

*If Federal funds are received, is funding coming directly from the Federal government or passed through other organization(s)?

Contact: Procurement Officer, Troy McMaster
Department: Procurement Director, Bruce D Collins

Division Manager, Ana Wilber
Telephone: 520.724.8728

Department Director Signature: _____

Date: _____

Deputy County Administrator Signature: _____

Date: 7-31-2025

County Administrator Signature: _____

Date: 7-31-2025

Amendment No. 8
Esri Agreement No. 00138245.0 (315383)
County Contract No. SC2400000831



This Amendment No. 8 is entered into by and between **Pima County** ("County" or "Customer") and **Environmental Systems Research Institute, Inc.** ("Esri" or "Contractor"). County and Esri have entered into Enterprise License Agreement number 00138245.0 on December 21, 2016 and restated on December 21, 2022 as Restated Enterprise License Agreement (herein the "ELA"). The parties now amend the ELA to extend the period of performance and to update pricing and the product list, as follows:

1. **Term.** The following sentence is added to Article 7.1 Term: "The term of the ELA is extended for an additional three-year period beginning November 30, 2025 and expiring on November 29, 2028 unless this ELA is terminated earlier as provided herein.

2. **Obsolescence.** Article 12 Obsolescence is replaced with the following new paragraph:

12.3 Obsolescence. Article 12.3 During the term of this ELA, some of the items listed in Appendix A may become obsolete or will no longer be commercially offered or may no longer be available for Deployment. Customer may continue to use Enterprise License Software that has been Deployed, but support and upgrades for older items may not be available. ELA Maintenance and maintenance and availability of Enterprise License Software identified in Appendix A will be subject to each item's Life Cycle Support Status, which can be found at <http://support.esri.com/index.cfm?fa=knowledgebase.productlifecycles.gateway> by selecting the product type and clicking the Product Life Cycle link for specific product plans.

3. **Heat Injury and Illness Prevention and Safety Plan.** The following Article 30 is hereby added to the Restated Pima County Sole Source Procurement Agreement, as required by Pima County Procurement Code.

30. Heat Injury and Illness Prevention and Safety Plan. Pursuant to Pima County Procurement Code 11.40.030, Contractor hereby warrants that if Contractor's employees perform work in an outdoor environment under this Contract, Contractor will keep on file a written Heat Injury and Illness Prevention and Safety Plan. At County's request, Contractor will provide a copy of this plan and documentation of heat safety and mitigation efforts implemented by Contractor to prevent heat-related illnesses and injuries in the workplace. Contractor will post a copy of the Heat Injury and Illness Prevention and Safety Plan where it is accessible to employees. Contractor will further ensure that each subcontractor who performs any work for Contractor under this Contract complies with this provision.

4. **Appendices.** For the extended period beginning November 30, 2025 through November 29, 2028, the following appendices are updated with new appendices, each attached hereto and incorporated herein.

- Appendix A, Software and Deployment Schedule
- Appendix B, Enterprise License Fee Schedule

This Amendment is effective as of November 30, 2025. The ELA as previously amended and this Amendment are the sole and final agreement of the parties and supersede any previous agreements, understandings, and arrangements relating to ELA.

ACCEPTED AND AGREED:

PIMA COUNTY
(County)

By: _____
Authorized Signature

Printed Name: _____

Title: _____

Date: _____

ATTEST

By: _____
Clerk of the Board, Pima County


Date: _____

APPROVED AS TO FORM:


Janis Gallego, Deputy County Attorney

Date: 7/29/2025

ENVIRONMENTAL SYSTEMS
RESEARCH INSTITUTE, INC.
(Esri)

By: 
Annette Kazandjian (Jul 28, 2025 15:25:52 PDT)
Authorized Signature

Printed Name: Annette Kazandjian

Title: Managing Business Attorney

Date: Jul 28, 2025

APPENDIX A
SOFTWARE AND DEPLOYMENT SCHEDULE

For the period November 30, 2025 through November 29, 2028, Customer may Deploy the Enterprise License Software up to the total quantity of licenses indicated below.

Table A-1
Enterprise License Software—Esri Flex (formerly Uncapped) *

Product - Perpetual	Total
ArcGIS Enterprise: ArcGIS Enterprise (Advanced and Standard)	Esri Flex
ArcGIS Enterprise Extensions: ArcGIS 3D Analyst, ArcGIS Data Reviewer, ArcGIS Geostatistical Analyst, ArcGIS Network Analyst, ArcGIS Schematics, and ArcGIS Spatial Analyst, and Workflow Manager	Esri Flex
ArcGIS GIS Server: Advanced, Standard, Basic	Esri Flex
ArcGIS Enterprise Additional Capability Servers: ArcGIS Image Server, ArcGIS GeoEvent Server	Esri Flex
ArcGIS Monitor	Esri Flex
ArcGIS Runtime Advanced	Esri Flex
ArcGIS Runtime Analysis Extension	Esri Flex

Product - Subscription	Total
ArcGIS Online Viewer Annual Subscription	Esri Flex
ArcGIS Online Contributor Annual Subscription	Esri Flex
ArcGIS Online Mobile Worker Annual Subscription	Esri Flex
ArcGIS Online Creator Annual Subscription	Esri Flex
ArcGIS Online Professional Annual Subscription	Esri Flex
ArcGIS Online Professional Plus Annual Subscription	Esri Flex
ArcGIS Pro (Add-on Apps) for ArcGIS Online	
ArcGIS 3D Analyst for ArcGIS Pro Online Annual Subscription	Esri Flex
ArcGIS Data Reviewer for ArcGIS Pro Online Annual Subscription	Esri Flex
ArcGIS Geostatistical Analyst for ArcGIS Pro Online Annual Subscription	Esri Flex
ArcGIS Network Analyst for ArcGIS Pro Online Annual Subscription	Esri Flex
ArcGIS Spatial Analyst for ArcGIS Pro Online Annual Subscription	Esri Flex
ArcGIS Workflow Manager for ArcGIS Pro Online Annual Subscription	Esri Flex
ArcGIS Enterprise User Types	
ArcGIS Enterprise Contributor (formerly Editor) User Type Annual Subscription	Esri Flex

ArcGIS Enterprise Mobile Worker User Type Annual Subscription	Esri Flex
ArcGIS Enterprise Creator User Type Annual Subscription	Esri Flex
ArcGIS Enterprise Professional (formerly Standard) Annual Subscription	Esri Flex
ArcGIS Enterprise Professional Plus (formerly Advanced) Annual Subscription	Esri Flex
ArcGIS Pro (Add-on Apps) for ArcGIS Enterprise	
ArcGIS 3D Analyst for ArcGIS Enterprise Creator or Professional User Type Annual Subscription	Esri Flex
ArcGIS Data Reviewer for ArcGIS Pro Enterprise Annual Subscription	Esri Flex
ArcGIS Geostatistical Analyst for ArcGIS Pro Enterprise Annual Subscription	Esri Flex
ArcGIS Network Analyst for ArcGIS Pro Enterprise Annual Subscription	Esri Flex
ArcGIS Spatial Analyst for ArcGIS Pro Enterprise Annual Subscription	Esri Flex
ArcGIS Workflow Manager for ArcGIS Pro Enterprise Annual Subscription	Esri Flex

*Esri Flex (formerly Uncapped) provides the right to Deploy quantities as needed throughout the term of the Agreement.

Table A-2
Enterprise License Software—Capped Quantities

ArcGIS Desktop Perpetual Products	SU/CU	Rolled-In Qty. (if applicable)	Qty. to Be Deployed	Total
ArcGIS Desktop Advanced	SU	24	0	24
ArcGIS Desktop Advanced	CU	75	0	75
ArcGIS Desktop Standard	CU	50	0	50
ArcGIS Desktop Basic	CU	50	0	50
ArcGIS 3D Analyst	CU	25	0	25
ArcGIS Data Reviewer	CU	5	0	5
ArcGIS Geostatistical	CU	5	0	5
ArcGIS Network Analyst	CU	25	0	25
ArcGIS Publisher	CU	5	0	5
ArcGIS Spatial Analyst	CU	25	0	25
ArcGIS Production Mapping for Desktop	CU	5	0	5
ArcGIS Workflow Manager	CU	30	0	30
ArcGIS Data Interoperability	CU	2	0	2
ArcGIS Image Analyst (for ArcGIS Pro)	CU	2	0	2
ArcGIS Roads and Highways	CU	6	0	6

Perpetual Products	Rolled-In Qty. (if applicable)	Qty. to Be Deployed	Total
ArcGIS Roads and Highways for Enterprise Advanced License	1	0	1
ArcGIS Roads and Highways for Enterprise Advanced Staging License	1	0	1
ArcGIS Workflow Manager Server Advanced	1	1	2
ArcGIS Workflow Manager Server Advanced Staging	1	0	1
ArcGIS Pipeline Referencing for Enterprise	0	3	3

Annual Subscription Products	Term 1 (Year 2025)	Term 2 (Year 2026)	Term 3 (Year 2027)
ArcGIS Drone2Map Advanced for ArcGIS Enterprise	5	5	5
ArcGIS Drone2Map Advanced for ArcGIS Online	1	1	1
ArcGIS Developer Bundle Subscription	3	3	3
ArcGIS Data Interoperability for ArcGIS Enterprise Creator or Professional or Professional Plus User Type Annual Subscription	2	2	2
ArcGIS Image Analyst for ArcGIS Pro (Add-on App) for ArcGIS Online Creator or Professional User Type Annual Subscription	5	5	5
ArcGIS Business Analyst Web App Advanced Online	2	2	2
ArcGIS Online - Premium Feature Data Store M2	1	1	1
ArcGIS Hub Premium ArcGIS Online Community	1	1	1
ArcGIS Hub Premium Additional Community Identities: Block of 1,000 Community Identities	5	5	5
ArcGIS Velocity Standard US Region Annual Subscription	1	1	1
Site Scan for ArcGIS USA Hosted Custom Annual Subscription not to exceed 50,000 Images per year	1	1	1
ArcGIS Indoors Maps for ArcGIS Enterprise Annual Subscription	1	1	1
ArcGIS Indoors Spaces for ArcGIS Enterprise Annual Subscription	1	1	1
ArcGIS Indoors Positioning System (IPS) for ArcGIS Enterprise Annual Subscription	1	1	1
ArcGIS Online Additional Service Credits – Block of 1,000	132	102	69
ArcGIS Online Service Credits (based on user types listed under Esri Flex)	84,250	113,750	147,250

CONTRACT	
NO.	SC2400000831
AMENDMENT NO.	08
This number must appear on all invoices, correspondence and documents pertaining to this contract.	

The contents of this contract are confidential. Requests for a copy shall be submitted to the Clerk of the Board by completing a Public Records Request pursuant to County Administrative Procedure 4-4. The Public Records Request form can be located at <http://webcms.pima.gov/> under the 'Quick Links' section. Release of confidential contract information involves a process above and beyond the basic Public Records Request process. This process will be performed by the Procurement Department after the Clerk of the Board receives the completed Public Records Request.

If you have any questions, please call (520)724-8161.