



BOARD OF SUPERVISORS AGENDA ITEM REPORT  
AWARDS / CONTRACTS / GRANTS

Award  Contract  Grant

Requested Board Meeting Date: 04/02/2024

\* = Mandatory, information must be provided

or Procurement Director Award:

**\*Contractor/Vendor Name/Grantor (DBA):**

Custom Storage, LLC DBA cStor (Headquarters: Scottsdale, AZ)

**\*Project Title/Description:**

Flex Production Refresh and Disaster & Recovery Deployment Services

**\*Purpose:**

Amendment of Award: Master Agreement No. MA-PO-24-094, Amendment No. 01. This Amendment is for a one time increase in the amount of \$175,000.00 for a cumulative not-to-exceed contract amount of \$675,000.00. Administering Department: Information Technology, on behalf of Treasurer's Office.

**\*Procurement Method:**

Pursuant to Pima County Procurement Code 11.24.010, Cooperative procurement authorized, on 12/19/2023 the Board of Supervisors approved an award of contract for an initial term expiring 4/18/2024 and the annual award amount of \$500,000.00 with three (3) one-year renewal options.

This increase is needed for a planned critical update to Recorder's storage structure of department files and applications.

PRCUID: 508589

Attachment: Master Agreement.

**\*Program Goals/Predicted Outcomes:**

The outcome of this purchase is to secure licensing compliance with all the software and hardware so that Pima County Treasurer's Office may continue to perform its core business functions of tax collections, tax distributions, and related services.

**\*Public Benefit:**

System security and stability provides the public benefit of uninterrupted service and reduces the potential negative opportunity costs associated with outages and downtime of Treasurer's Office core business functions. Further, mitigated security risks and a decreased potential of data loss permits the Treasurer's Office to continue its level of service excellence to the public without negatively impacting the community.

**\*Metrics Available to Measure Performance:**

Once licensing is obtained maintenance and support will be monitored by Treasurer's Office on a case by case basis.

**\*Retroactive:**

No.

TO: COB 03/14/2024 (1)

VERS: 2

PGS: 2

THE APPLICABLE SECTION(S) BELOW MUST BE COMPLETED

Click or tap the boxes to enter text. If not applicable, indicate "N/A". Make sure to complete mandatory (\*) fields

Contract / Award Information

Document Type: \_\_\_\_\_ Department Code: \_\_\_\_\_ Contract Number (i.e., 15-123): \_\_\_\_\_
Commencement Date: \_\_\_\_\_ Termination Date: \_\_\_\_\_ Prior Contract Number (Synergen/CMS): \_\_\_\_\_
Expense Amount \$ \_\_\_\_\_\* Revenue Amount: \$ \_\_\_\_\_

\*Funding Source(s) required: \_\_\_\_\_

Funding from General Fund? Yes No If Yes \$ \_\_\_\_\_ % \_\_\_\_\_

Contract is fully or partially funded with Federal Funds? Yes No

If Yes, is the Contract to a vendor or subrecipient? \_\_\_\_\_

Were insurance or indemnity clauses modified? Yes No
If Yes, attach Risk's approval.

Vendor is using a Social Security Number? Yes No
If Yes, attach the required form per Administrative Procedure 22-10.

Amendment / Revised Award Information

Document Type: MA Department Code: PO Contract Number (i.e., 15-123): 24-094

Amendment No.: 01 AMS Version No.: 02

Commencement Date: 04/02/2024 New Termination Date: \_\_\_\_\_

Prior Contract No. (Synergen/CMS): \_\_\_\_\_

Expense Revenue Increase Decrease

Is there revenue included? Yes No If Yes \$ \_\_\_\_\_

\*Funding Source(s) required: General Fund

Funding from General Fund? Yes No If Yes \$ \_\_\_\_\_ % 100

Grant/Amendment Information (for grants acceptance and awards)

Award Amendment

Document Type: \_\_\_\_\_ Department Code: \_\_\_\_\_ Grant Number (i.e., 15-123): \_\_\_\_\_

Commencement Date: \_\_\_\_\_ Termination Date: \_\_\_\_\_ Amendment Number: \_\_\_\_\_

Match Amount: \$ \_\_\_\_\_ Revenue Amount: \$ \_\_\_\_\_

\*All Funding Source(s) required: \_\_\_\_\_

\*Match funding from General Fund? Yes No If Yes \$ \_\_\_\_\_ % \_\_\_\_\_

\*Match funding from other sources? Yes No If Yes \$ \_\_\_\_\_ % \_\_\_\_\_

\*Funding Source: \_\_\_\_\_

\*If Federal funds are received, is funding coming directly from the Federal government or passed through other organization(s)?

Contact: Procurement Officer, Brandon Morgan
Department: Procurement Director, Terri Spencer

Digitally signed by Brandon Morgan
Date: 2024.03.13 15:29:13 -0700

Digitally signed by Terri Spencer
Date: 2024.03.14 09:35:43 -0700

Division Manager, Ana Wilber
Telephone: 520.724.9510

Digitally signed by Ana Wilber
Date: 2024.03.13 15:58:05 -0700

Department Director Signature: Javier Baca

Digitally signed by Javier Baca
Date: 2024.03.14 10:18:58 -0700

Date: 03/14/2024

Deputy County Administrator Signature: \_\_\_\_\_

Date: 3/14/2024

County Administrator Signature: \_\_\_\_\_

Date: 3/14/2024



# MASTER AGREEMENT

## PIMA COUNTY, ARIZONA

THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES  
CONTRACT EXECUTION

Master Agreement No: 2400000000000000094

MA Version: 2

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Description: FlexPod PROD and DR Project

I S S U E R	Pima County Procurement Department
	150 W. Congress St. 5th Fl
	Tucson AZ 85701
	<b>Issued By:</b> BRANDON MORGAN
	<b>Phone:</b> 5207249510
	<b>Email:</b> brandon.morgan@pima.gov

T E R M S	<b>Initiation Date:</b> 04-02-2024
	<b>Expiration Date:</b> 04-18-2024
	<b>NTE Amount:</b> \$675,000.00
	<b>Used Amount:</b> \$463,371.40

V E N D O R	<b>Custom Storage LLC</b>	<b>Contact:</b> Nancy Dolan
	<b>DBA: cStor</b>	<b>Phone:</b> 480-760-2100
	<b>15210 S 50th St, Ste 180</b>	<b>Email:</b> nancy.dolan@cstor.com
	<b>Phoenix AZ 85044</b>	<b>Terms:</b> 0.00 %
		<b>Days:</b> 30

<b>Shipping Method:</b>	Vendor Method
<b>Delivery Type:</b>	
<b>FOB:</b>	FOB Dest, Freight Prepaid
<b>Modification Reason</b>	
Amendment No. 01. This Amendment is for a one time increase in the amount of \$175,000.00 for a cumulative not-to-exceed contract amount of \$675,000.00.	

This Master Agreement incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the solicitation documents used to establish this agreement. All transactions and conduct are required to conform to these documents.



**PIMA COUNTY**

# MASTER AGREEMENT DETAILS

Master Agreement No: 2400000000000000094

MA Version: 2

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**Line Description**

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Line	Description	UOM	Unit Price	Stock Code	VPN	MPN
1	Free-Form Line Discount 0.0000 %	EA	\$0.00			