



BOARD OF SUPERVISORS AGENDA ITEM REPORT AWARDS / CONTRACTS / GRANTS

☒ Award ☐ Contract ☐ Grant

Requested Board Meeting Date: July 5, 2022

* = Mandatory, information must be provided

or Procurement Director Award: ☐

***Contractor/Vendor Name/Grantor (DBA):**

NetApp Inc, CDW Government LLC, Custom Storage Inc, dba CStor, DLT Solutions, LLC dba DLT Solutions, EPlus Group Inc. dba EPlus Group Inc, Insight Public Sector Inc., and World Wide Technology LLC

***Project Title/Description:**

NetApp Computer Storage, Hardware, & Support

***Purpose:**

Amendment of Award: Master Agreement No. MA-P0-16-335, Amendment No. 09. This Amendment extends the termination date to 02/28/23. No additional funds required at this time. Administering Department: Information Technology.

***Procurement Method:**

Pursuant to Pima County Procurement Code 11.24.010, Cooperative procurement authorized, on May 13, 2016, the Procurement Director approved an award of contract to NetApp, Inc. for an initial term of one (1) year and an annual award amount of \$215,000.00 with three (3) one-year renewal options.

On August 3, 2016, the Procurement Director approved Amendment No. 01, which added NetApp named partners (CDW Government, Inc., Custom Storage, Inc., dba CStor, DLT Solutions, LLC, dba DLT Solutions, EPlus Group Inc., Datalink Corporation, Insight Public Sector, Inc., and Worldwide Technology, Inc.) to obtain competitive pricing.

On March 31, 2017, the Procurement Officer processed Amendment No. 02, which extended the termination date to 03/31/2018 and added the annual award amount of \$215,000.00 for a cumulative not-to-exceed contract amount of \$430,000.00. Two (2) renewal options remained.

On December 18, 2017, the Procurement Officer processed Amendment No. 03, which discontinued named partner Datalink Corporation due to their merger with Insight Public Sector, Inc. effective 05/01/2017.

On March 31, 2018, the Procurement Officer processed Amendment No. 04, which extended the termination date to 03/31/2019 and added a partial annual award amount of \$33,000.00 for a cumulative not-to-exceed contract amount of \$463,000.00. One (1) renewal option remained.

On March 31, 2019, the Procurement Officer processed Amendment No. 05, which extended the termination date to 03/31/2020 and added the annual award amount of \$215,000.00 for a cumulative not-to-exceed contract amount of \$678,000.00. No renewal options remained.

On October 18, 2019, the Procurement Director approved Amendment No. 06, which extended the termination date to 03/31/2021 to allow the State of Arizona time to re-solicit a new Cooperative Contract.

On January 5, 2020, the Board of Supervisors approved Amendment No. 07, which extended the termination date to 07/31/2021 and added a shared one-time increase of \$153,000.00 for a cumulative not-to-exceed contract amount of \$831,000.00.

On July 6, 2021, the Board of Supervisors approved Amendment No.08, which extended the termination date to 07/31/2022 and added the shared annual award amount of \$215,000.00 for a cumulative not-to-exceed contract amount of \$1,046,000.00.

This extension is needed for the continuation of goods and services and to coincide with the State of Arizona contract ADSP016-098839, which has been extended through 02/28/2023.

PRCUID: 215259

Attachments: Master Agreements.

To: COB 06-21-22⁽¹⁾
Pgs: 17
Vers: 14

***Program Goals/Predicted Outcomes:**

Purchase hardware, software, maintenance and support for NetApp, Inc. storage back-up systems.

***Public Benefit:**

Data back-up solutions for the Treasurer's Office, Recorder's Office and Pima County Attorney's Office.

***Metrics Available to Measure Performance:**

Continue the use of NetApp, Inc. systems allows for the quick duplication and recovery of data.

***Retroactive:**

No.

THE APPLICABLE SECTION(S) BELOW MUST BE COMPLETED

Click or tap the boxes to enter text. If not applicable, indicate "N/A". Make sure to complete mandatory (*) fields

Contract / Award Information

Document Type: _____ Department Code: _____ Contract Number (i.e., 15-123): _____
 Commencement Date: _____ Termination Date: _____ Prior Contract Number (Synergen/CMS): _____
☐ Expense Amount \$ _____ * ☐ Revenue Amount: \$ _____

***Funding Source(s) required:** _____

Funding from General Fund? ☐ Yes ☐ No If Yes \$ _____ % _____

Contract is fully or partially funded with Federal Funds? ☐ Yes ☐ No

If Yes, is the Contract to a vendor or subrecipient? _____

Were insurance or indemnity clauses modified? ☐ Yes ☐ No

If Yes, attach Risk's approval.

Vendor is using a Social Security Number? ☐ Yes ☐ No

If Yes, attach the required form per Administrative Procedure 22-10.

Amendment / Revised Award Information

Document Type: MA Department Code: PO Contract Number (i.e., 15-123): 16-335
 Amendment No.: 09 AMS Version No.: 14
 Commencement Date: 08/01/2022 New Termination Date: 02/28/2023
 Prior Contract No. (Synergen/CMS): _____

☒ Expense ☐ Revenue ☐ Increase ☐ Decrease

Amount This Amendment: \$ 0.00

Is there revenue included? ☐ Yes ☒ No If Yes \$ _____

***Funding Source(s) required: General Fund**

Funding from General Fund? ☒ Yes ☐ No If Yes \$ _____ % 100

Grant/Amendment Information (for grants acceptance and awards)

☐ Award ☐ Amendment

Document Type: _____ Department Code: _____ Grant Number (i.e., 15-123): _____
 Commencement Date: _____ Termination Date: _____ Amendment Number: _____
☐ Match Amount: \$ _____ ☐ Revenue Amount: \$ _____

***All Funding Source(s) required:** _____

*Match funding from General Fund? ☐ Yes ☐ No If Yes \$ _____ % _____

*Match funding from other sources? ☐ Yes ☐ No If Yes \$ _____ % _____

*Funding Source: _____

*If Federal funds are received, is funding coming directly from the Federal government or passed through other organization(s)?

Contact: Brandon Morgan, Procurement Officer Brandon Morgan Digitally signed by Brandon Morgan
Date: 2022.06.14 15:38:43 -07'00' Division Manager Ana Wiiber Digitally signed by Ana Wiiber
Date: 2022.06.14 16:04:36 -07'00'
 Department: Procurement Director Terri Spencer Digitally signed by Terri Spencer
Date: 2022.06.14 16:23:33 -07'00' Telephone: 520-724-9510
 Department Director Signature: Kristen J Irby Digitally signed by Kristen J Irby
Date: 2022.06.16 08:35:09 -07'00' Date: _____
 Deputy County Administrator Signature: _____ Date: _____
 County Administrator Signature: [Signature] Date: 6/20/2022



MASTER AGREEMENT

PIMA COUNTY, ARIZONA

THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES
CONTRACT EXECUTION

Master Agreement No: 16000000000000000335

MA Version: 14

Page: 1 of 14

Description: NetApp Computer Storage Hardware & Support

I S S U E R	Pima County Procurement Department	T E R M S	Initiation Date:	08-01-2022
	150 W. Congress St. 5th Fl		Expiration Date:	02-28-2023
	Tucson AZ 85701		<div>NTE Amount: Used Amount: \$716,731.43</div>	
	Issued By: BRANDON MORGAN			
	Phone: 5207249510			
	Email: brandon.morgan@pima.gov			

V E N D O R	CUSTOM STORAGE INC	Contact:	Nancy Dolan
	DBA: CSTOR	Phone:	480-760-2100
	7975 N HAYDEN ROAD SUITE A-105	Email:	nancy.dolan@cstor.com
	SCOTTSDALE AZ 85258	Terms:	0.00 %
		Days:	30

Shipping Method: Vendor Method

Delivery Type:

FOB: FOB Dest, Freight Prepaid

Modification Reason

This Amendment 09 extends the termination date to 02/28/23. No additional funds required at this time.

This Master Agreement incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the solicitation documents used to establish this agreement. All transactions and conduct are required to conform to these documents.



MASTER AGREEMENT DETAILS

Line	Description					
1	Hardware Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$0.00			
2	Software Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$0.00			
3	Maintenance & Sppport Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$0.00			
4	Professional Services Hardware & Software Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$0.00			



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Master Agreement No: 16000000000000000335

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I S S U E R	Pima County Procurement Department	T E R M S	Initiation Date:	08-01-2022
	150 W. Congress St. 5th Fl		Expiration Date:	02-28-2023
	Tucson AZ 85701		<div>NTE Amount: Used Amount: \$0.00</div>	
	Issued By: BRANDON MORGAN			
	Phone: 5207249510			
	Email: brandon.morgan@pima.gov			

V E N D O R	INSIGHT PUBLIC SECTOR INC	Contact:	Steve Smith
	6820 S. Harl Ave	Phone:	480-333-3052
	Tempe AZ 7537-1072	Email:	teamsmith@insight.com
		Terms:	0.00 %
		Days:	30

Shipping Method: Vendor Method

Delivery Type:

FOB: FOB Dest, Freight Prepaid

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	0.0000 %	EA	\$0.00			
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	0.0000 %	EA	\$0.00			



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I	Pima County Procurement Department
S	150 W. Congress St. 5th Fl
S	Tucson AZ 85701
U	
E	Issued By: BRANDON MORGAN
R	Phone: 5207249510
	Email: brandon.morgan@pima.gov

T	Initiation Date: 08-01-2022
E	Expiration Date: 02-28-2023
R	
M	
S	
	NTE Amount:
	Used Amount: \$121,291.82

V	CDW Government LLC	Contact: Patrick Krueger
E	75 REMITTANCE DR STE 1515	Phone: 847-968-9706
N	CHICAGO IL 60675-1515	Email: patrkru@cdw.com
D		Terms: 0.00 %
O		Days: 30
R		

Shipping Method: Vendor Method

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FOB: FOB Dest, Freight Prepaid

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	150 W. Congress St. 5th Fl		Expiration Date: 02-28-2023
	Tucson AZ 85701		
	Issued By: BRANDON MORGAN		
	Phone: 5207249510		
	Email: brandon.morgan@pima.gov		
			NTE Amount:
			Used Amount: \$4,969.59

V E N D O R	WORLD WIDE TECHNOLOGY LLC	Contact:	ANGELA GREND
	PO BOX 957653	Phone:	480-736-7307
	ST LOUIS MO 63195-7653	Email:	angela.grenda@wwt.com
		Terms:	0.00 %
		Days:	30

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I S S U E R	Pima County Procurement Department 150 W. Congress St. 5th Fl Tucson AZ 85701 Issued By: BRANDON MORGAN Phone: 5207249510 Email: brandon.morgan@pima.gov	T E R M S	Initiation Date: 08-01-2022 Expiration Date: 02-28-2023 <div>NTE Amount: Used Amount: \$0.00</div>
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V E N D O R	EPLUS GROUP INC DBA: EPLUS GROUP INC 13595 DULLES TECHNOLOGY DR HERNDON VA 20171	Contact: KAREN NORTON Phone: 919-326-3633 Email: knorton@eplus.com Terms: 0.00 % Days: 30
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	Tucson AZ 85701		
	Issued By: BRANDON MORGAN		
	Phone: 5207249510		
	Email: brandon.morgan@pima.gov		
			NTE Amount:
			Used Amount: \$3,961.84

V E N D O R	DLT SOLUTIONS, LLC	Contact:	Sarah Cooper
	DBA: DLT SOLUTIONS	Phone:	703-773-1191
	PO BOX 743359	Email:	sarah.cooper@dlt.com
	ATLANTA GA 30374-3359	Terms:	0.00 %
		Days:	30

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	Issued By: BRANDON MORGAN		
	Phone: 5207249510		
	Email: brandon.morgan@pima.gov		
			NTE Amount:
			Used Amount: \$0.00

V E N D O R	NetApp Inc	Contact: Kevin Flick
	495 E Java Dr	Phone: 206-499-2576
	Sunnyvale CA 94089	Email: kevin.flick@netapp.com
		Terms: 0.00 %
		Days: 30

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4	Professional Services Hardware & Software Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$0.00			