



BOARD OF SUPERVISORS AGENDA ITEM REPORT AWARDS / CONTRACTS / GRANTS

☒ Award ☐ Contract ☐ Grant

Requested Board Meeting Date: 03/18/2025

* = Mandatory, information must be provided

or Procurement Director Award: ☐

***Contractor/Vendor Name/Grantor (DBA):**

Custom Storage, Inc., dba cStor
Insight Public Sector, Inc.
World Wide Technology, LLC

***Project Title/Description:**

Cisco and F5 Networking Equipment

***Purpose:**

Amendment of Award: Multiple Supplier Contracts, Amendment No. 08. This Amendment extends the term of the contracts commencing on 03/03/2025 and terminating on 04/18/2026, adds two (2) one-year renewal options, appends the Heat Injury and Illness Prevention and Safety Plan provision to the contract, pursuant to Pima County Procurement Code 11.40.030 and adds the shared annual award amount of \$4,120,000.00 for a cumulative not-to-exceed contract amount of \$18,840,000.00. Administering Department: Information Technology.

Supplier Contract No.	Supplier Name	Current NTE Amounts	Increase Shared Annual Award Amount	Cumulative NTE Amounts
SC2400001002	Custom Storage, Inc. dba cStor	\$ 1,218,100.06	\$ 1,120,000.00	\$ 2,338,100.06
SC2400001003	Insight Public Sector, Inc.	\$ 5,712,813.35	\$ 1,500,000.00	\$ 7,212,813.35
SC2400001004	World Wide Technology, LLC	\$ 6,351,652.13	\$ 1,500,000.00	\$ 7,851,652.13
MA200000106	Escape Velocity Holdings, Inc.	\$ 1,437,434.46	Discontinued Vendor	\$ 1,437,434.46
Total:		\$ 14,720,000.00	\$ 4,120,000.00	\$ 18,840,000.00

***Procurement Method:**

Pursuant to Pima County Procurement Code 11.24.010, Cooperative procurement authorized, on 03/03/2020, the Board of Supervisors approved an award of contract for an initial term of one (1) year and a shared annual award amount of \$4,000,000.00 with four (4) one-year renewal options.

On 06/17/2020, the Procurement Director approved Amendment No. 01, which modified Section 1.3.1 to reference the correct corresponding State of Arizona contract number for each vendor.

On 09/15/2020, the Board of Supervisors approved Amendment No. 02, which increased the shared annual award amount by \$120,000.00 for a cumulative not-to-exceed contract amount of \$4,120,000.00.

On 12/02/2020, the Procurement Director approved Amendment No. 03, which extended the termination date to 03/02/2022 and added a shared partial annual award amount of \$3,880,000.00 for a cumulative not-to-exceed contract amount of \$8,000,000.00. Three (3) renewal options remain.

On 12/09/2021, the Procurement Director approved Amendment No. 04, which extended the termination date to 03/02/2023 and added a shared partial annual award amount of \$2,600,000.00 for a cumulative not-to-exceed contract amount of \$10,600,000.00. Two (2) renewal options remain.

On 11/10/2022, the Procurement Director approved Amendment No. 05, which extended the termination date to 03/02/2024 and appended the contract with the Forced Labor of Ethnic Uyghurs language pursuant to A.R.S § 35-394. No additional funds were required. One (1) renewal option remained.

To: COB 3/5/25

Pages: 3

On 07/24/23, the Procurement Director approved Amendment No. 06, which discontinued Escape Velocity Holdings, d.b.a. Trace3, LLC., and changed Contract reference from State of Arizona Contract No. ADSP016-137345 to State of Arizona Contract No. CTR059885.

On 02/08/24, the Procurement Director approved Amendment No. 07, which extended the termination date to 03/02/2025 and added the shared annual award amount of \$4,120,000.00 for a cumulative not-to-exceed contract amount of \$14,720,000.00. No renewal options remained.

PRCUID: 362057

Attachments: Supplier Contracts.

***Program Goals/Predicted Outcomes:**

Purchase of hardware, software, cloud solutions, and services to benefit the Information Technology Program.

***Public Benefit:**

Contractors will assist Information Technology Department in providing solutions resulting in efficiencies to the County.

***Metrics Available to Measure Performance:**

Simplification of technology purchasing processes from selection to preparation and delivery.

***Retroactive:**

Yes, we had to wait for State of Arizona to process contract extensions.

THE APPLICABLE SECTION(S) BELOW MUST BE COMPLETED

Click or tap the boxes to enter text. If not applicable, indicate "N/A". Make sure to complete mandatory (*) fields

Contract / Award Information

Document Type: _____ Department Code: _____ Contract Number (i.e., 15-123): _____
 Commencement Date: _____ Termination Date: _____ Prior Contract Number (Synergen/CMS): _____
☐ Expense Amount \$ _____ * ☐ Revenue Amount: \$ _____

***Funding Source(s) required:** _____

Funding from General Fund? ☐ Yes ☐ No If Yes \$ _____ % _____

Contract is fully or partially funded with Federal Funds? ☐ Yes ☐ No

If Yes, is the Contract to a vendor or subrecipient? _____

Were insurance or indemnity clauses modified? ☐ Yes ☐ No

If Yes, attach Risk's approval.

Vendor is using a Social Security Number? ☐ Yes ☐ No

If Yes, attach the required form per Administrative Procedure 22-10.

Amendment / Revised Award Information

Document Type: SC Department Code: PO Contract Number (i.e., 15-123): See Purpose Page 1

Amendment No.: 08 AMS Version No.: _____

Commencement Date: 03/03/2025 New Termination Date: 04/18/2026

Prior Contract No. (Synergen/CMS): MA 20-106

☒ Expense ☐ Revenue ☒ Increase ☐ Decrease

Amount This Amendment: \$ 4,120,000.00

Is there revenue included? ☐ Yes ☒ No If Yes \$ _____

***Funding Source(s) required: Internal Services Fund**

Funding from General Fund? ☒ Yes ☐ No If Yes \$ _____ % 100

Grant/Amendment Information (for grants acceptance and awards)

☐ Award ☐ Amendment

Document Type: _____ Department Code: _____ Grant Number (i.e., 15-123): _____

Commencement Date: _____ Termination Date: _____ Amendment Number: _____

☐ Match Amount: \$ _____ ☐ Revenue Amount: \$ _____

***All Funding Source(s) required:** _____

*Match funding from General Fund? ☐ Yes ☐ No If Yes \$ _____ % _____

*Match funding from other sources? ☐ Yes ☐ No If Yes \$ _____ % _____

*Funding Source: _____

*If Federal funds are received, is funding coming directly from the Federal government or passed through other organization(s)?

Contact: Brandon Morgan, Procurement Officer Brandon Morgan

Digitally signed by Brandon Morgan
Date: 2025.02.27 10:17:36 -07'00'

Division Manager Ana Wilber

Digitally signed by Ana Wilber
Date: 2025.02.27 10:46:53 -07'00'

Department: Interim Procurement Director, Nancy Cole

Digitally signed by Nancy Cole
Date: 2025.02.27 11:36:10 -07'00'

Telephone: 520.724.9510

Department Director Signature: Javier Baca

Digitally signed by Javier Baca
Date: 2025.02.27 10:10:54 -07'00'

Date: _____

Deputy County Administrator Signature: _____

Date: 2-27-2025

County Administrator Signature: _____

Date: 3/1/2025



Contract Number	SC2400001002
Contract Start Date	03-03-2025
Contract End Date	04-18-2026
Payment Type	Warrant/Check
Buyer	Brandon Morgan
Phone Number	
Email	

Supplier:	Contract Name:
Custom Storage LLC 15210 S 50th St, Ste 180 Phoenix, AZ 85044	Cisco and F5 Networking Equipment

Supplier Contact and Payment Terms: Phone: +1 (480) 7602100 Email: nancy.dolan@cstor.com Terms: Net 30 Days:	Shipping Method	Delivery Type	FOB
	Vendor Method	Standard Ground	FOB Dest, Freight Prepaid
	Currency	NTE Amount	Used Amount
	USD	2,338,100.06	1,218,100.06

Amendment No. 08. This Amendment extends the term of the contracts commencing on 03/03/2025 and terminating on 04/18/2026, adds two (2) one-year renewal options, appends the Heat Injury and Illness Prevention and Safety Plan provision to the contract, pursuant to Pima County Procurement Code 11.40.030 and adds the annual award amount of \$1,120,000.00 for a cumulative not-to-exceed contract amount of \$2,338,100.06.

Catalog Items:					
Line #	Item Description	UOM	Unit Price	Stock Code	MPN/VPN
1	Free Form Line: Hardware	Each	0.00		
2	Free Form Line: Services	Each	0.00		
3	Free Form Line: Software	Each	0.00		

This Supplier Contract incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the solicitation documents used to establish this contract. All transactions and conduct are required to conform to these documents.