



**BOARD OF SUPERVISORS AGENDA ITEM REPORT
CONTRACTS / AWARDS / GRANTS**

Award Contract Grant

Requested Board Meeting Date: April 20, 2021

or Procurement Director Award

* = Mandatory, information must be provided

***Contractor/Vendor Name/Grantor (DBA):**

NaphCare, Inc. (Headquarters: Birmingham, AL)

***Project Title/Description:**

Correctional Health Services Electronic Health Record (EHR)

***Purpose:**

Award: Master Agreement No. MA-PO-21-157. This Master Agreement is for a term of five (5) years in the not-to-exceed amount of \$1,386,000.00 (including sales tax).

Administering Department: Behavioral Health

***Procurement Method:**

Pursuant to Pima County Procurement Code 11.12.020, Competitive sealed proposals, Solicitation No. RFP-PO-2100012 was conducted. Five (5) responses were received. The two (2) highest scoring responses were elevated to demonstrations. Award is to the responsive and responsible respondent with the highest scoring proposal.

PRCUID: 397622

Attachments: Notice of Recommendation for Award and Master Agreement.

***Program Goals/Predicted Outcomes:**

To ensure that all patient and medical information associated with the County is confidential, easily manageable, readily accessible, and meets all legal, statutory, contractual and quality of care requirements.

***Public Benefit:**

By providing high quality medical, behavioral health and dental services to those in detention, and connecting those with chronic medical or mental health needs to services upon their release, the County is able to assist some of the most vulnerable in our community.

***Metrics Available to Measure Performance:**

The Contract includes multiple Performance Indicators and Business Requirements which the County monitors and audits on a daily and monthly basis. In addition, the Vendor is required to send specific monthly reports.

***Retroactive:**

No.

To: COB 4-7-21

Pgs: 3

Ver: 1

Contract / Award Information

Document Type: MA Department Code: PO Contract Number (i.e.,15-123): 21-157
Commencement Date: 04/20/2021 Termination Date: 04/19/2026 Prior Contract Number (Synergen/CMS): _____
 Expense Amount: \$* 1,386,000.00 Revenue Amount: \$ _____

*Funding Source(s) required: General Fund

Funding from General Fund? Yes No If Yes \$ 1,386,000.00 % _____

Contract is fully or partially funded with Federal Funds? Yes No

If Yes, is the Contract to a vendor or subrecipient? _____

Were insurance or indemnity clauses modified? Yes No

If Yes, attach Risk's approval.

Vendor is using a Social Security Number? Yes No

If Yes, attach the required form per Administrative Procedure 22-10.

Amendment / Revised Award Information

Document Type: _____ Department Code: _____ Contract Number (i.e.,15-123): _____
Amendment No.: _____ AMS Version No.: _____
Commencement Date: _____ New Termination Date: _____
Prior Contract No. (Synergen/CMS): _____

Expense or Revenue Increase Decrease Amount This Amendment: \$ _____

Is there revenue included? Yes No If Yes \$ _____

*Funding Source(s) required: _____

Funding from General Fund? Yes No If Yes \$ _____ % _____

Grant/Amendment Information (for grants acceptance and awards) Award Amendment

Document Type: _____ Department Code: _____ Grant Number (i.e.,15-123): _____
Commencement Date: _____ Termination Date: _____ Amendment Number: _____
 Match Amount: \$ _____ Revenue Amount: \$ _____

*All Funding Source(s) required: _____

*Match funding from General Fund? Yes No If Yes \$ _____ % _____

*Match funding from other sources? Yes No If Yes \$ _____ % _____

*Funding Source: _____

*If Federal funds are received, is funding coming directly from the Federal government or passed through other organization(s)? _____

Contact: Denise Waldo, Procurement Officer, CPPB Digitally signed by Denise Waldo Date: 2021.04.02 14:49:51 -0700 Denise Waldo Digitally signed by Ana Wilber Date: 2021.04.02 14:49:55 -0700 Ana Wilber

Department: Procurement Terri Spencer Digitally signed by Terri Spencer Date: 2021.04.02 15:44:56 -0700 Telephone: 520-724-8458

Department Director Signature/Date: *Terri Spencer*

Deputy County Administrator Signature/Date: _____

County Administrator Signature/Date: *C. Dunkelbaun 4/7/21*
(Required for Board Agenda/Addendum Items)



NOTICE OF RECOMMENDATION FOR AWARD

Date of Issue: April 5, 2021

The Procurement Department hereby issues formal notice to respondents to Solicitation No. RFP-PO-2100012 for Correctional Health Services Electronic Health Record (EHR) that the following listed respondent will be recommended for award as indicated below. The award action is scheduled to be performed by the Board of Supervisors on or after April 20, 2021.

Award is recommended to the highest scoring proposal.

<u>AWARDEE NAME</u>	<u>5-YEAR AWARD AMOUNT</u>
NaphCare, Inc.	\$1,386,000.00 (including sales tax)

OTHER RESPONDENT NAMES
Fusion Capital Management, LLC dba Fusion
Marquis Software Development, Inc.
Medicalistics, LLC
SapphireHealth, LLC

Issued by: Denise Waldo, Procurement Officer

Telephone Number: 520.724.8458

This notice is in compliance with Pima County Procurement Code §11.12.010(C) and §11.20.010(C).

Copy to: Pima County SBE via e-mail at SBE@pima.gov

AW



MASTER AGREEMENT

PIMA COUNTY, ARIZONA

**THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES
CONTRACT EXECUTION**

Master Agreement No: 2100000000000000157

MA Version: 1

Page: 1 of 2

Description: Correctional Health Services Electronic Health Record (EHR)

I S S U E R	<p>Pima County Procurement Department 150 W. Congress St. 5th Fl Tucson AZ 85701</p> <p>Issued By: DENISE WALDO Phone: 5207248458 Email: denise.waldo@pima.gov</p>
----------------------------	---

T E R M S	<p>Initiation Date: 04-20-2021 Expiration Date: 04-19-2026</p> <table border="1" style="margin-left: auto; margin-right: auto; border-collapse: collapse;"> <tr> <td style="padding: 2px;">NTE Amount:</td> <td style="padding: 2px;">\$1,386,000.00</td> </tr> <tr> <td style="padding: 2px;">Used Amount:</td> <td style="padding: 2px;">\$0.00</td> </tr> </table>	NTE Amount:	\$1,386,000.00	Used Amount:	\$0.00
NTE Amount:	\$1,386,000.00				
Used Amount:	\$0.00				

V E N D O R	<p>NaphCare, Inc. 2090 Columbiana Rd Ste 4000 Birmingham AL 35216-2158</p>	<p>Contact: Byron Harrison Phone: 205-536-8400 Email: Terms: 3.00 % Days: 15</p>
----------------------------	---	---

<p>Shipping Method: Vendor Method</p> <p>Delivery Type:</p> <p>FOB: FOB Dest, Freight Prepaid</p> <p>Modification Reason This Master Agreement is for a term of five (5) years in the not-to-exceed amount of \$1,386,000.00 (including sales tax). Attachment: Offer Agreement.</p>
--

This Master Agreement incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the solicitation documents used to establish this agreement. All transactions and conduct are required to conform to these documents.



MASTER AGREEMENT DETAILS

Master Agreement No: 2100000000000000157

MA Version: 1

Page: 2 of 2

Line	Description					
1	Professional Services (Implementation, Configuration, etc.)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$400,000.00			
2	Training					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$50,000.00			
3	Software License Yr-1					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$50,000.00			
4	Software License Yr-2					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$100,000.00			
5	Software License Yr-3					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$100,000.00			
6	Software License Yr-4					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$100,000.00			
7	Software License Yr-5					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$100,000.00			
8	Manual Maintenance/Support Yr-1					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$0.00			
9	Manual Maintenance/Support Yr-2					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$85,000.00			
10	Manual Maintenance/Support Yr-3					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$85,000.00			
11	Manual Maintenance/Support Yr-4					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$95,000.00			
12	Manual Maintenance/Support Yr-5					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$95,000.00			