



BOARD OF SUPERVISORS AGENDA ITEM REPORT AWARDS / CONTRACTS / GRANTS

☐ Award ☒ Contract ☐ Grant

Requested Board Meeting Date: 08/08/2023

* = Mandatory, information must be provided

or Procurement Director Award: ☐

***Contractor/Vendor Name/Grantor (DBA):**

Tenex Software Solutions, Inc.

***Project Title/Description:**

Tenex Election Desk Modules

***Purpose:**

Amendment of Award: Master Agreement No. MA-PO-22-080, Amendment No. 04. This Amendment is for a one-time increase in the amount of \$1,005,000.00 for a cumulative not-to-exceed contract amount of \$3,400,000.00, and effective 02/15/2024 increases the annual award amount by \$230,000.00 from \$270,000.00 to \$500,000.00. This increase is required to purchase additional equipment to support new and existing poll locations. Administering Department: Elections and Information Technology.

***Procurement Method:**

Pursuant to Pima County Procurement Code 11.12.050, Sole source procurement, on 02/15/2022, the Board of Supervisors approved an award of contract for an initial term of one (1) year in the award amount of \$1,500,000.00 with three (3) one-year renewal options in the annual award amount of \$270,000.00.

On 07/05/2022, the Board of Supervisors approved Amendment No. 01, which increased the not-to-exceed contract amount by \$625,000.00 for a cumulative not-to-exceed contract amount of \$2,125,000.00. This increase was required to purchase alternative printers once the originally quoted printers were no longer available.

On 10/18/2022, the Board of Supervisors retroactively approved Amendment No. 02, which added additional onsite support to prepare and ensure full equipment functionality prior to the then upcoming election and appended the contract with the Forced Labor of Ethnic Uyghurs language pursuant to A.R.S. § 35-394.

On 01/18/2023, the Procurement Director approved Amendment No. 03, which extended the termination date to 02/14/2024, increased the Onsite Support Rate from \$2,200.00 to \$2,800.00, introduced an Onsite Support Rate Upcharge (to be quoted as needed), and added the annual award amount of \$270,000.00 for a cumulative not-to-exceed contract amount of \$2,395,000.00. Two (2) renewal options remained.

PRCUID: 436872

Attachment: Contract Amendment No. 04.

***Program Goals/Predicted Outcomes:**

Securely enhance and improve current voting procedures using updated technology and equipment.

***Public Benefit:**

A faster and easier voting experience for voters at each polling station; more efficient processing of provisional ballots resulting in timelier election results.

***Metrics Available to Measure Performance:**

Comparison of the count of provisional ballots received at each polling site against the counts received previous years; reduction in funding required for staff to process provisional ballots.

***Retroactive:**

No.

TO: COB 07/21/2023

VERS: 9

PGS: 6

THE APPLICABLE SECTION(S) BELOW MUST BE COMPLETED

Click or tap the boxes to enter text. If not applicable, indicate "N/A". Make sure to complete mandatory (*) fields

Contract / Award Information

Document Type: _____ Department Code: _____ Contract Number (i.e., 15-123): _____
 Commencement Date: _____ Termination Date: _____ Prior Contract Number (Synergen/CMS): _____
☐ Expense Amount \$ _____ * ☐ Revenue Amount: \$ _____

***Funding Source(s) required:** _____

Funding from General Fund? ☐ Yes ☐ No If Yes \$ _____ % _____

Contract is fully or partially funded with Federal Funds? ☐ Yes ☐ No

If Yes, is the Contract to a vendor or subrecipient? _____

Were insurance or indemnity clauses modified? ☐ Yes ☐ No
 If Yes, attach Risk's approval.

Vendor is using a Social Security Number? ☐ Yes ☐ No
 If Yes, attach the required form per Administrative Procedure 22-10.

Amendment / Revised Award Information

Document Type: MA Department Code: PO Contract Number (i.e., 15-123): 22-080
 Amendment No.: 04 AMS Version No.: 9
 Commencement Date: 08/08/23 New Termination Date: N/A
 Prior Contract No. (Synergen/CMS): N/A

☒ Expense ☐ Revenue ☐ Increase ☐ Decrease

Amount This Amendment: \$ 1,005,000.00

Is there revenue included? ☐ Yes ☒ No If Yes \$ N/A

***Funding Source(s) required:** General Fund

Funding from General Fund? ☒ Yes ☐ No If Yes \$ _____ % 100

Grant/Amendment Information (for grants acceptance and awards)

☐ Award ☐ Amendment

Document Type: _____ Department Code: _____ Grant Number (i.e., 15-123): _____
 Commencement Date: _____ Termination Date: _____ Amendment Number: _____
☐ Match Amount: \$ _____ ☐ Revenue Amount: \$ _____

***All Funding Source(s) required:** _____

***Match funding from General Fund?** ☐ Yes ☐ No If Yes \$ _____ % _____

***Match funding from other sources?** ☐ Yes ☐ No If Yes \$ _____ % _____

***Funding Source:** _____

***If Federal funds are received, is funding coming directly from the Federal government or passed through other organization(s)?**

Contact: Procurement Officer, Troy McMaster
 Department: Procurement Director, Terri Spencer

Division Manager, Ana Wilber
 Telephone: 520.724.8728

Department Director Signature: Constance L. Hargrove

Deputy County Administrator Signature: _____

County Administrator Signature: _____

Date: _____

Date: 7-28-2023

Date: 7-20-2023

Pima County Procurement Department

Project: Tenex Elections Desk Module

Contractor: Tenex Software Solutions, Inc.
5021 W Laurel Street, Suite 206
Tampa, FL 33607

Contract No.: MA-PO-22-080

Contract Amendment No.: 04

Orig. Contract Term:	02/15/2022 – 02/14/2023	Orig. Amount:	\$ 1,500,000.00
Termination Date Prior Amendment:	02/14/2024	Prior Amendments Amount:	\$ 895,000.00
Termination Date This Amendment:	02/14/2024	This Amendment Amount:	\$ 1,005,000.00
		Revised Total Amount:	\$ 3,400,000.00

CONTRACT AMENDMENT

The parties agree to amend the above-referenced contract as follows:

1. Background and Purpose.

- 1.1. Background. On February 15, 2022, County and Contractor entered into the above referenced agreement to provide the implementation and continuing maintenance for Tenex Election Desk and Precinct Central Electronic Poll Book.
- 1.2. Purpose. County requires the purchase of additional equipment to support new and existing poll locations.

2. Maximum Payment Amount. The maximum amount the County will spend under this Contract, as set forth in Section 5.2, is increased by \$ 1,005,000.00 for the purchase of the additional equipment. County's total payments to Contractor under this contract, including any sales taxes, will not exceed \$ 3,400,000.00. County's annual payments to Contractor for ongoing software services under this Contract, including any sales taxes, may not increase the NTE Amount by more than \$500,000.00 per year.

3. Additional Equipment. County may purchase the additional equipment at the rates established in **Exhibit D: Tenex Precinct Central & Air Ballot Quotes** (4 pages).

All other provisions of the Contract not specifically changed by this Amendment remain in effect and are binding upon the parties.

This contract template has been approved as to form by the Pima County Attorney's Office.

PIMA COUNTY

**TENEX SOFTWARE
SOLUTIONS, INC.**

Ravi Kallem

Chair, Board of Supervisors

Authorized Officer Signature

Date

Ravi Kallem, President
Printed Name and Title

07/11/2023
Date

ATTEST

APPROVED AS TO CONTENT

Clerk of the Board

[Signature]

Department Head

Date

7/18/23
Date

EXHIBIT D: TENEX PRECINCT CENTRAL & AIR BALLOT QUOTES



5021 W. Laurel Street | Tampa, FL 33607
(813) 618-3639 | info@tenexsolutions.com

Pima County, AZ Precinct Central Quote

Date: **April 11, 2023**

To: Pima County, Arizona

From: Tenex Software Solutions, Inc.

Item #	Product Description	Quantity	Unit Price	Total
1	Hardware - 9th Generation iPad (10.2" touchscreen, 64GB, charging block, & 3' lightning cable)	125	\$ 329.00	\$ 41,125.00
2	Hardware - Flip and Share Stand (includes stylus & cleaning cloth)	125	\$ 100.00	\$ 12,500.00
3	Hardware - 10' Apple Certified Lightning Cable	125	\$ 18.00	\$ 2,250.00
4	Hardware - Epson TM-M30 Bluetooth Thermal Printer	125	\$ 300.00	\$ 37,500.00
5	Hardware - Touchpad Color Coding Stickers	125	\$ 15.00	\$ 1,875.00
6	Hardware - Large Touchpad Charging Cart (holds 75 iPads)	2	\$ 1,800.00	\$ 3,600.00
7	Software - Precinct Central Software License (includes Touchpad, Console, Data Studio, & MDM)	125	\$ 600.00	\$ 75,000.00
8	Software - Precinct Central Software Maintenance & Support (per unit, year 1)	125	Included	Included
9	Service - Shipping and Configuration	125	\$ 48.00	\$ 6,000.00

Year 1 - Total Purchase Price: \$ 179,850.00

Item #	Annual Software Maintenance & Support Fees (after year 1)	Quantity	Unit Price	Total
10	Software - Precinct Central Software Maintenance & Support (per unit, after year 1)	125	\$ 125.00	\$ 15,625.00

Estimated Recurring Annual License & Maintenance Fees: \$ 15,625.00

Terms:



5021 W. Laurel Street | Tampa, FL 33607
(813) 618-3639 | info@tenexsolutions.com

Pima County, AZ AirBallot Quote

Date: **April 11, 2023**

To: Pima County, Arizona

From: Tenex Software Solutions, Inc.

Item #	Product Description	Quantity	Unit Price		Total
1	Hardware - AirBallot Color Printer (22" duplex tray included)	70	\$	2,980.00	\$ 208,600.00
2	Hardware - AirBallot Printer Network Card	70	\$	188.00	\$ 13,160.00
3	Hardware - AirBallot Color Coding Stickers	70	\$	8.00	\$ 560.00
4	Service - AirBallot Shipping and Configuration	70	\$	175.00	\$ 12,250.00

Year 1 - Total Purchase Price: \$ 234,570.00

Terms:



5021 W. Laurel Street | Tampa, FL 33607
(813) 618-3639 | info@tenexsolutions.com

Pima County, AZ AirBallot Supply Quote

Date: April 25, 2023

To: Pima County, Arizona

From: Tenex Software Solutions, Inc.

Item #	Product Description	Quantity	Unit Price	Total
1	Consumables - AirBallot 4-Color High Yield Toner Cartridge Set Black - Yield 22K	260	\$ 448.00 \$	116,480.00
1	Consumables - AirBallot 4-Color High Yield Toner Cartridge Set Cyan - Yield 10.5K	260	\$ 399.00 \$	103,740.00
1	Consumables - AirBallot 4-Color High Yield Toner Cartridge Set Magenta - Yield 10.5K	260	\$ 399.00 \$	103,740.00
1	Consumables - AirBallot 4-Color High Yield Toner Cartridge Set Yellow - Yield 10.5K	260	\$ 399.00 \$	103,740.00

Terms:

Pima County, AZ AirBallot Printers Quote

Date: May 26, 2023

To: Pima County, Arizona

Attn: Marion Chubon

From: Tenex Software Solutions, Inc.

Item #	Product Description	Quantity	Unit Price		Total
1	Hardware - Lexmark AirBallot Color Printer with 22" extension tray	50	\$	2,980.00	\$ 149,000.00
2	Hardware - Lexmark AirBallot Printer Network Card (Installation included)	50	\$	188.00	\$ 9,400.00
3	Hardware - AirBallot Printer Configuration	50	\$	50.00	\$ 2,500.00
4	Service - AirBallot Shipping	50	\$	175.00	\$ 8,750.00

Year 1 - Total Purchase Price: \$ 169,650.00

Trolley Bags & Metal Carts (Optional)					
Item #	Product Description	Quantity	Unit Price		Total
5	Hardware- AirBallot Printer Trolley Bag	50	\$	290.00	\$ 14,500.00
6	Hardware- AirBallot Printer Metal Cart	50	\$	2,850.00	\$ 142,500.00

Estimated Total Purchase Price \$ 142,500.00

Consumables (Optional)					
Item #	Product Description	Quantity	Unit Price		Total
7	Consumables- AirBallot Color Coding Stickers	50	\$	8.00	\$ 400.00
8	Consumables- AirBallot Black Toner - CS730de Color Printer (High Yield toner, 22 K pages)	1	\$	445.00	\$ 445.00
9	Consumables- AirBallot Cyan Toner - CS730de Color Printer (High Yield toner, 10.5 K pages)	1	\$	425.00	\$ 425.00
10	Consumables- AirBallot Magenta Toner - CS730de Color Printer (High Yield toner, 10.5 K pages)	1	\$	425.00	\$ 425.00
11	Consumables- AirBallot Yellow Toner - CS730de Color Printer (High Yield toner, 10.5 K pages)	1	\$	425.00	\$ 425.00

Terms: