



BOARD OF SUPERVISORS AGENDA ITEM REPORT  
AWARDS / CONTRACTS / GRANTS

Award    Contract    Grant

Requested Board Meeting Date: 02/21/2023

or Procurement Director Award:

\* = Mandatory, information must be provided

**\*Contractor/Vendor Name/Grantor (DBA):**

NetApp Inc, CDW Government LLC, Custom Storage Inc, dba CStor, DLT Solutions, LLC dba DLT Solutions, EPlus Group Inc. dba EPlus Group Inc, Insight Public Sector Inc., and World Wide Technology LLC

**\*Project Title/Description:**

NetApp Computer Storage, Hardware, & Support

**\*Purpose:**

Amendment of Award: Master Agreement No. MA-P0-16-335, Amendment No. 10. This Amendment extends the termination date to 07/31/23. No additional funds required at this time. Administering Department: Information Technology.

**\*Procurement Method:**

Pursuant to Pima County Procurement Code 11.24.010, Cooperative procurement authorized, on May 13, 2016, the Procurement Director approved an award of contract to NetApp, Inc. for an initial term of one (1) year and an annual award amount of \$215,000.00 with three (3) one-year renewal options.

On August 3, 2016, the Procurement Director approved Amendment No. 01, which added NetApp named partners (CDW Government, Inc., Custom Storage, Inc., dba CStor, DLT Solutions, LLC, dba DLT Solutions, EPlus Group Inc., Datalink Corporation, Insight Public Sector, Inc., and Worldwide Technology, Inc.) to obtain competitive pricing.

On March 31, 2017, the Procurement Officer processed Amendment No. 02, which extended the termination date to 03/31/2018 and added the annual award amount of \$215,000.00 for a cumulative not-to-exceed contract amount of \$430,000.00. Two (2) renewal options remained.

On December 18, 2017, the Procurement Officer processed Amendment No. 03, which discontinued named partner Datalink Corporation due to their merger with Insight Public Sector, Inc. effective 05/01/2017.

On March 31, 2018, the Procurement Officer processed Amendment No. 04, which extended the termination date to 03/31/2019 and added a partial annual award amount of \$33,000.00 for a cumulative not-to-exceed contract amount of \$463,000.00. One (1) renewal option remained.

On March 31, 2019, the Procurement Officer processed Amendment No. 05, which extended the termination date to 03/31/2020 and added the annual award amount of \$215,000.00 for a cumulative not-to-exceed contract amount of \$678,000.00. No renewal options remained.

On October 18, 2019, the Procurement Director approved Amendment No. 06, which extended the termination date to 03/31/2021 to allow the State of Arizona time to re-solicit a new Cooperative Contract.

On January 5, 2020, the Board of Supervisors approved Amendment No. 07, which extended the termination date to 07/31/2021 and added a shared one-time increase of \$153,000.00 for a cumulative not-to-exceed contract amount of \$831,000.00.

On July 6, 2021, the Board of Supervisors approved Amendment No.08, which extended the termination date to 07/31/2022 and added the shared annual award amount of \$215,000.00 for a cumulative not-to-exceed contract amount of \$1,046,000.00.

On July 5, 2022, the Board of Supervisors approved Amendment No.09, which extended the termination date to 02/28/2023.

This extension is needed for the continuation of goods and services and to coincide with the State of Arizona contract ADSP016-098839, which has been extended through 07/31/2023.

PRCUID: 215259

Attachments: Master Agreements.

To: COB 02-07-23<sup>(1)</sup>  
Pgs: 14  
Vers: 15

**\*Program Goals/Predicted Outcomes:**

Purchase hardware, software, maintenance and support for NetApp, Inc. storage back-up systems.

**\*Public Benefit:**

Data back-up solutions for the Treasurer's Office, Recorder's Office and Pima County Attorney's Office.

**\*Metrics Available to Measure Performance:**

Continuity and consistency of business operations.

**\*Retroactive:**

No.

THE APPLICABLE SECTION(S) BELOW MUST BE COMPLETED

Click or tap the boxes to enter text. If not applicable, indicate "N/A". Make sure to complete mandatory (\*) fields

Contract / Award Information

Document Type: \_\_\_\_\_ Department Code: \_\_\_\_\_ Contract Number (i.e., 15-123): \_\_\_\_\_
Commencement Date: \_\_\_\_\_ Termination Date: \_\_\_\_\_ Prior Contract Number (Synergen/CMS): \_\_\_\_\_
Expense Amount \$ \_\_\_\_\_ Revenue Amount: \$ \_\_\_\_\_

\*Funding Source(s) required: \_\_\_\_\_

Funding from General Fund? Yes No If Yes \$ \_\_\_\_\_ % \_\_\_\_\_

Contract is fully or partially funded with Federal Funds? Yes No

If Yes, is the Contract to a vendor or subrecipient? \_\_\_\_\_

Were insurance or indemnity clauses modified? Yes No
If Yes, attach Risk's approval.

Vendor is using a Social Security Number? Yes No
If Yes, attach the required form per Administrative Procedure 22-10.

Amendment / Revised Award Information

Document Type: MA Department Code: PO Contract Number (i.e., 15-123): 16-335

Amendment No.: 10 AMS Version No.: 15

Commencement Date: 3/1/2023 New Termination Date: 7/31/2023

Prior Contract No. (Synergen/CMS): \_\_\_\_\_

Expense Revenue Increase Decrease Amount This Amendment: \$ 0.00

Is there revenue included? Yes No If Yes \$ \_\_\_\_\_

\*Funding Source(s) required: Internal Service Fund (ISF) and Departmental funds, as applicable to include General Fund.

Funding from General Fund? Yes No If Yes \$ \_\_\_\_\_ % 20

Grant/Amendment Information (for grants acceptance and awards) Award Amendment

Document Type: \_\_\_\_\_ Department Code: \_\_\_\_\_ Grant Number (i.e., 15-123): \_\_\_\_\_

Commencement Date: \_\_\_\_\_ Termination Date: \_\_\_\_\_ Amendment Number: \_\_\_\_\_

Match Amount: \$ \_\_\_\_\_ Revenue Amount: \$ \_\_\_\_\_

\*All Funding Source(s) required: \_\_\_\_\_

\*Match funding from General Fund? Yes No If Yes \$ \_\_\_\_\_ % \_\_\_\_\_

\*Match funding from other sources? Yes No If Yes \$ \_\_\_\_\_ % \_\_\_\_\_

\*Funding Source: \_\_\_\_\_

\*If Federal funds are received, is funding coming directly from the Federal government or passed through other organization(s)?

Contact: Brandon Morgan, Procurement Officer Brandon Morgan Digitally signed by Brandon Morgan Date: 2023.02.01 13:47:23 -07'00' Division Manager Ana Wilber Digitally signed by Ana Wilber Date: 2023.02.01 14:08:26 -07'00'

Department: Procurement Director Terri Spencer Digitally signed by Terri Spencer Date: 2023.02.01 14:39:54 -07'00' Telephone: 520-724-9510

Department Director Signature: [Signature] Javier Baca, Director of Information Technology Date: 2/2/2023

Deputy County Administrator Signature: [Signature] Date: 2/6/2023

County Administrator Signature: [Signature] Date: 2/7/2023



# MASTER AGREEMENT

## PIMA COUNTY, ARIZONA

THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES  
CONTRACT EXECUTION

Master Agreement No: 1600000000000000335

MA Version: 15

Page: 1 of 14

Description: NetApp Computer Storage Hardware & Support

<b>I S S U E R</b>	Pima County Procurement Department
	150 W. Congress St. 5th Fl
	Tucson AZ 85701
	<b>Issued By:</b> BRANDON MORGAN
	<b>Phone:</b> 5207249510
	<b>Email:</b> brandon.morgan@pima.gov

<b>T E R M S</b>	<b>Initiation Date:</b> 03-01-2023
	<b>Expiration Date:</b> 07-31-2023
	<b>NTE Amount:</b>
	<b>Used Amount:</b> \$739,662.09

<b>V E N D O R</b>	<b>CUSTOM STORAGE INC</b>	<b>Contact:</b> Nancy Dolan
	<b>DBA: CSTOR</b>	<b>Phone:</b> 480-760-2100
	<b>7975 N HAYDEN ROAD SUITE A-105</b>	<b>Email:</b> nancy.dolan@cstor.com
	<b>SCOTTSDALE AZ 85258</b>	<b>Terms:</b> 0.00 %
		<b>Days:</b> 30

<b>Shipping Method:</b>	Vendor Method
<b>Delivery Type:</b>	
<b>FOB:</b>	FOB Dest, Freight Prepaid
<b>Modification Reason</b>	
This Amendment extends the termination date to 07/31/23. No additional funds required at this time.	
Attachments: Master Agreements.	

This Master Agreement incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the solicitation documents used to establish this agreement. All transactions and conduct are required to conform to these documents.



# MASTER AGREEMENT DETAILS

Master Agreement No: 16000000000000000335

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Page: 2 of 14

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	<b>Issued By:</b> BRANDON MORGAN
	<b>Phone:</b> 5207249510
	<b>Email:</b> brandon.morgan@pima.gov

T E R M S	<b>Initiation Date:</b> 02-21-2023
	<b>Expiration Date:</b> 07-31-2023
	<b>NTE Amount:</b>
	<b>Used Amount:</b> \$0.00

V E N D O R	<b>INSIGHT PUBLIC SECTOR INC</b>	<b>Contact:</b> Steve Smith
	<b>2701 E Insight Way</b>	<b>Phone:</b> 480-333-3052
	<b>Chandler AZ 85286</b>	<b>Email:</b> teamsmith@insight.com
		<b>Terms:</b> 0.00 %
		<b>Days:</b> 30

<b>Shipping Method:</b>	Vendor Method
<b>Delivery Type:</b>	
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	<b>Issued By:</b> BRANDON MORGAN
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	<b>Email:</b> brandon.morgan@pima.gov

T E R M S	<b>Initiation Date:</b> 02-21-2023
	<b>Expiration Date:</b> 07-31-2023
	<b>NTE Amount:</b>
	<b>Used Amount:</b> \$155,870.43

V E N D O R	<b>CDW Government LLC</b>	<b>Contact:</b> Patrick Krueger
	<b>75 REMITTANCE DR STE 1515</b>	<b>Phone:</b> 847-968-9706
	<b>CHICAGO IL 60675-1515</b>	<b>Email:</b> patrkru@cdw.com
		<b>Terms:</b> 0.00 %
		<b>Days:</b> 30

<b>Shipping Method:</b>	Vendor Method
<b>Delivery Type:</b>	
<b>FOB:</b>	FOB Dest, Freight Prepaid
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	<b>Expiration Date:</b> 07-31-2023
	<b>NTE Amount:</b>
	<b>Used Amount:</b> \$4,969.59

V E N D O R	<b>WORLD WIDE TECHNOLOGY LLC</b>	<b>Contact:</b> ANGELA GREENDA
	<b>PO BOX 957653</b>	<b>Phone:</b> 480-736-7307
	<b>ST LOUIS MO 63195-7653</b>	<b>Email:</b> angela.grenda@wwt.com
		<b>Terms:</b> 0.00 %
		<b>Days:</b> 30

<b>Shipping Method:</b>	Vendor Method
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<b>T E R M S</b>	<p><b>Initiation Date:</b> 02-21-2023 <b>Expiration Date:</b> 07-31-2023</p> <div style="border: 1px solid black; padding: 5px; margin-top: 10px;"> <p><b>NTE Amount:</b> <b>Used Amount:</b> \$0.00</p> </div>
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<b>V E N D O R</b>	<p><b>EPLUS GROUP INC</b> <b>DBA: EPLUS GROUP INC</b> <b>13595 DULLES TECHNOLOGY DR</b> <b>HERNDON VA 20171</b></p>	<p><b>Contact:</b> KAREN NORTON <b>Phone:</b> 919-326-3633 <b>Email:</b> knorton@eplus.com <b>Terms:</b> 0.00 % <b>Days:</b> 30</p>
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<p><b>Shipping Method:</b> Vendor Method</p> <p><b>Delivery Type:</b></p> <p><b>FOB:</b> FOB Dest, Freight Prepaid</p> <p><b>Modification Reason</b> This Amendment extends the termination date to 07/31/23. No additional funds required at this time.</p> <p>Attachments: Master Agreements.</p>
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	<b>Expiration Date:</b> 07-31-2023
	<b>NTE Amount:</b>
	<b>Used Amount:</b> \$4,306.52

V E N D O R	<b>DLT SOLUTIONS, LLC</b>	<b>Contact:</b> Sarah Cooper
	<b>DBA: DLT SOLUTIONS</b>	<b>Phone:</b> 703-773-1191
	<b>PO BOX 743359</b>	<b>Email:</b> sarah.cooper@dlt.com
	<b>ATLANTA GA 30374-3359</b>	<b>Terms:</b> 0.00 %
		<b>Days:</b> 30

<b>Shipping Method:</b>	Vendor Method
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	<b>Expiration Date:</b> 07-31-2023
	<b>NTE Amount:</b>
	<b>Used Amount:</b> \$0.00

V E N D O R	<b>NetApp Inc</b>	<b>Contact:</b> Kevin Flick
	<b>495 E Java Dr</b>	<b>Phone:</b> 206-499-2576
	<b>Sunnyvale CA 94089</b>	<b>Email:</b> kevin.flick@netapp.com
		<b>Terms:</b> 0.00 %
		<b>Days:</b> 30

<b>Shipping Method:</b>	Vendor Method
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