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## MEMORANDUM

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Date: August 23, 2013

To: C.H. Huckelberry  
County Administrator

From: Francisco García  
Health Department Director

Via: Jan Leshar, Deputy County Administrator for Medical and Health Services

Re: Limited Competition Procurement, Electronic Health Record

Pursuant to Pima County Procurement Code 11.12.060(A.)(1.)(b.), I am requesting approval to proceed with a Limited Competition procurement for an electronic health record (EHR) for the Pima County Health Department. With approval, responses to a request for proposals to license and implement an EHR will be evaluated from two established vendors.

While many EHR vendors have demonstrated success in standard clinical settings and would submit responses to a broad RFP, very few have experience in the unique public health environment. Two national vendors have demonstrated longevity, multiple local implementations with clinical providers, and regional success in implementing EHRs for the service modalities and clients primarily served by the Pima County Health Department. Based on the extensive examination of EHRs operating in similar arenas, it is considered extremely unlikely that any other vendor would present a competitive proposal.

The processing of the large number of responses that would be generated by a broad RFP process would necessitate a significant expenditure of county resources without appreciable gain. It is the opinion of the Pima County Health Department and Pima County Information Technology Department that this expenditure of resources would be contrary to the public interest.

FG/ms

Approved       Not Approved

C. Huckelberry  
County Administrator

8/29/13  
Date