



BOARD OF SUPERVISORS AGENDA ITEM REPORT CONTRACTS / AWARDS / GRANTS

☒ Award ☐ Contract ☐ Grant

Requested Board Meeting Date: August 10, 2021

or Procurement Director Award ☐

* = Mandatory, information must be provided

***Contractor/Vendor Name/Grantor (DBA):**

Portable Computer Systems Inc; dba PCS Mobile
Mobile Concepts Technology, LLC

***Project Title/Description:**

Panasonic Computer Equipment, Peripherals & Services

***Purpose:**

Amendment of Award: Master Agreement No. MA-PO-17-084, Amendment No. 07. This Amendment extends the termination date to 10/17/2022 and adds the shared annual award amount of \$700,000.00 for a cumulative not-to-exceed contract amount of \$3,498,100.00. Administering Department: Information Technology.

***Procurement Method:**

Pursuant to Pima County Procurement Code 11.24.010, Cooperative procurement authorized, on October 6, 2016, the Procurement Director approved an award of contract to Portable Computer Systems, Inc., dba PCS Mobile for an initial term of one (1) year and an annual award amount of \$250,000.00 with four (4) one-year renewal options.

Effective October 17, 2017, the Procurement Officer processed Amendment No. 01, which extended the termination date to 10/17/2018 and added a partial annual award amount of \$16,100.00 for a cumulative not-to-exceed contract amount of \$266,100.00. Three (3) renewal options remained.

On March 6, 2018, the Procurement Director approved Amendment No. 02, which added Mobile Concept Technology as the second vendor to this contract to allow for competitive pricing.

On March 20, 2018, the Board of Supervisors approved Amendment No. 03, which added a one-time increase in the amount of \$1,250,000.00 for a cumulative not-to-exceed contract amount of \$1,516,100.00 and increased the shared annual award amount from \$250,000.00 to \$700,000.00, effective 10/18/2018.

On September 16, 2020, the Procurement Director retroactively approved Amendment No. 04, which extended the termination date to 10/17/2019 and added a shared partial annual award amount of \$582,000.00 for a cumulative not-to-exceed contract amount of \$2,098,100.00. Two (2) renewal options remained.

On September 16, 2020, the Procurement Director retroactively approved Amendment No. 05, which extended the termination date to 10/17/2020. No additional funding was added and the shared contract not-to-exceed amount remained at \$2,098,100.00. One (1) renewal option remained.

On September 28, 2020, the Procurement Director approved Amendment No. 06, which extended the termination date to 10/17/2021 and added the shared annual award amount of \$700,000.00 for a cumulative not-to-exceed contract amount of \$2,798,100.00.

This one (1) year extension is needed for the continuation of goods and services and to coincide with the City of Tucson Contract No. 171725 which expires on October 17, 2022.

PRCUID: 232312

Attachment: Master Agreement.

***Program Goals/Predicted Outcomes:**

To provide the Sheriff's Department and other County departments with durable and portable devices that can operate physically demanding environments.

***Public Benefit:**

Maximize use of public funds by leveraging volume discount through cooperative purchase of laptop devices and related services.

***Metrics Available to Measure Performance:**

To ensure optimal performance, contractor will be required to provide timely and complete deliveries, products without defect, and accurate invoicing.

***Retroactive:**

No.

To: COB 7-21-21(1)

Pgs: 4

Revised 5/2020

Page 1 of 2

Vers: 11

Contract / Award Information

Document Type: _____ Department Code: _____ Contract Number (i.e., 15-123): _____
 Commencement Date: _____ Termination Date: _____ Prior Contract Number (Synergen/CMS): _____
☐ Expense Amount: \$* _____ ☐ Revenue Amount: \$ _____

***Funding Source(s) required:**

Funding from General Fund? ☐ Yes ☐ No If Yes \$ _____ % _____

Contract is fully or partially funded with Federal Funds? ☐ Yes ☐ No

If Yes, is the Contract to a vendor or subrecipient?

Were insurance or indemnity clauses modified? ☐ Yes ☐ No

If Yes, attach Risk's approval.

Vendor is using a Social Security Number? ☐ Yes ☐ No

If Yes, attach the required form per Administrative Procedure 22-10.

Amendment / Revised Award Information

Document Type: MA Department Code: PO Contract Number (i.e., 15-123): 17-084
 Amendment No.: 07 AMS Version No.: 11
 Commencement Date: 10/18/2021 New Termination Date: 10/17/2022
 Prior Contract No. (Synergen/CMS): _____
☒ Expense or ☐ Revenue ☒ Increase ☐ Decrease Amount This Amendment: \$ 700,000.00

Is there revenue included? ☐ Yes ☒ No If Yes \$ _____

***Funding Source(s) required:** IT Computer Hardware/Software
General Fund

Funding from General Fund? ☒ Yes ☐ No If Yes \$ _____ % 60

Grant/Amendment Information (for grants acceptance and awards) ☐ Award ☐ Amendment

Document Type: _____ Department Code: _____ Grant Number (i.e., 15-123): _____
 Commencement Date: _____ Termination Date: _____ Amendment Number: _____
☐ Match Amount: \$ _____ ☐ Revenue Amount: \$ _____

***All Funding Source(s) required:**

*Match funding from General Fund? ☐ Yes ☐ No If Yes \$ _____ % _____

*Match funding from other sources? ☐ Yes ☐ No If Yes \$ _____ % _____

*Funding Source: _____

***If Federal funds are received, is funding coming directly from the Federal government or passed through other organization(s)?**

Contact: Denise Waldo, CPPB, Procurement Officer Waldo Denise Waldo Digitally signed by Denise Waldo Date: 2021.07.19 17:02:46 -07'00'
 Department: Procurement Director Terri Spencer Terri Spencer Digitally signed by Terri Spencer Date: 2021.07.19 17:02:46 -07'00'
 Department Director Signature/Date: Daniel C. Hunt Daniel C. Hunt Digitally signed by Daniel C. Hunt Date: 2021.07.19 17:02:46 -07'00'
 Deputy County Administrator Signature/Date: [Signature] 7/20/2021
 County Administrator Signature/Date: C. Annulbury 7/20/21
 (Required for Board Agenda/Addendum Items)

Div. Mgr. Ana Wilber Digitally signed by Ana Wilber Date: 2021.07.19 15:44:18 -07'00'
 Telephone: 520.724.8728



MASTER AGREEMENT

PIMA COUNTY, ARIZONA

THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES
CONTRACT EXECUTION

Master Agreement No: 1700000000000000084

MA Version: 11

Page: 1 of 4

Description: Panasonic Computer Equipment, Peripherals & Services

I S S U E R	Pima County Procurement Department	T E R M S	Initiation Date: 10-18-2021
	150 W. Congress St. 5th Fl		Expiration Date: 10-17-2022
	Tucson AZ 85701		
	Issued By: DENISE WALDO		
	Phone: 5207248458		
	Email: denise.waldo@pima.gov		
			<div>NTE Amount: Used Amount: \$62,597.15</div>

V E N D O R	Portable Computer Systems Inc	Contact: Lexie LeForce
	DBA: PCS Mobile	Phone: 303-552-3965
	4949 S Syracuse Street Ste 430	Email: lexieL@pcsmobile.com
	Denver CO 80237-2747	Terms: 0.00 %
		Days: 30

Shipping Method: Vendor Method

Delivery Type:

FOB: FOB Dest, Freight Prepaid

Modification Reason

This Amendment No. 07 extends the termination date to 10/17/2022 and adds the shared annual award amount of \$700,000.00 for a cumulative not-to-exceed contract amount of \$3,498,100.00.

This Master Agreement incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the solicitation documents used to establish this agreement. All transactions and conduct are required to conform to these documents.



PIMA COUNTY

MASTER AGREEMENT DETAILS

Master Agreement No: 1700000000000000084

MA Version: 11

Page: 2 of 4

Line	Description					
10	FREE FORM LINE					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %		\$0.00			
12	Panasonic Toughbook 7160-0318-06-P					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$862.00			7160-0318-06-P
15	Panasonic Protection Plus (3 years) CF-SVCLTNF3Y					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$262.00			CF-VEB541AU
16	Panasonic Protection Plus (5 years) CF-SVCLTNF5Y					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$696.00			CF-VEB541AU
17	Desktop Port Replicator for CF-54 (CF-VEB541AU)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$262.00			CF-VEB541AU



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	150 W. Congress St. 5th Fl		Expiration Date: 10-17-2022
	Tucson AZ 85701		
	Issued By: DENISE WALDO		
	Phone: 5207248458		
	Email: denise.waldo@pima.gov		
			<div>NTE Amount: Used Amount: \$2,216,781.61</div>

V E N D O R	Mobile Concepts Technology, LLC	Contact: Aaron Bauer
	7835 Royal Sydney Dr	Phone: 480-299-3166
	Gainesville VA 20155	Email: abauer@mobileconceptstech.com
		Terms: 0.00 %
		Days: 30

Shipping Method: Vendor Method

Delivery Type:

FOB: FOB Dest, Freight Prepaid

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PIMA COUNTY

MASTER AGREEMENT DETAILS

Master Agreement No: 1700000000000000084

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Page: 4 of 4

Line	Description					
1	Panasonic Toughbook CF-3113-00VM					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$3,150.00			CF-3113-00VM
2	Panasonic Toughbook 7160-0318-06-P					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$740.00			7160-0318-06-P
4	Win10 Pro Toughbook CF-54DP095VM					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$2,409.00			CF-54DP095VM
5	Desktop Port Replicator CF-54 (CF-VEB541AU)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$230.00			CF-VEB541AU
7	Panasonic Toughbook Docking Station with Lind (7170-0251)					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %	EA	\$740.00			
8	FREE FORM LINE					
	Discount	UOM	Unit Price	Stock Code	VPN	MPN
	0.0000 %		\$0.00			