

## **BOARD OF SUPERVISORS AGENDA ITEM SUMMARY**

Requested Board Meeting Date: 8/6/2013

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### **ITEM SUMMARY, JUSTIFICATION and/or SPECIAL CONSIDERATIONS:**

Low Bid: Award of Contracts, Requisition No. 130000000000000350, to contractors listed below for Pumps and Pump Parts to be provided in the annual amount of \$463,559.26 with a total award amount of \$2,317,796.30 for a five year term with annual reviews. The awards are based on the low bid for each group (brand/manufacturer) listed in the IFB. The Award includes the authority for the Procurement Department to reallocate the award amounts among the contracts considering actual usage and anticipated requirements without further action by the Board of Supervisors provided that the sum of the revised contract amounts does not exceed the sum of the contract award amounts.

Funding Sources: Enterprise Fund      Administering Departments: RWRD

<b><u>Contractor (HQ Location)</u></b>	<b><u>Group(s) Awarded</u></b>	<b><u>5-Year Award</u></b>
Hennesy Mechanical Sales LLC, Phoenix, AZ	Fairbanks/Morse, Moyno	\$922,283.00
Water Movers, Inc., Phoenix, AZ	Flygt, Godwin	\$863,887.90
Liberty Process Equipment, Inc., Arlington Heights, IL	Netsch	\$284,275.00
Phoenix Pumps, Inc., Phoenix, AZ	Allis/Chalmers, Berkley, Blackmer, Ebarra, Gorman Rupp, Goulds, Hydromatic, Milton Roy, Stenner	\$184,270.40
Coffin Turbo Pump, Inc. dba Carter Pump, Englewood, NJ	Carter	<u>\$ 63,080.00</u>
		<b>\$2,317,796.30</b>

### **BACKGROUND**

Pursuant with Pima County Procurement Code 11.12.010 and as requested by the RWRD, Invitation for Bids 93460 was published in the legal newspaper of Pima County, posted to the Procurement Department Internet site and competed to establish an "as required" contract for Pumps and Pump Parts. Notice of the solicitation was given directly to all vendors registered with Pima County for relevant commodities, researched and identified by the Procurement Contracts Officer, or provided by the Requesting Departments of which [8] were classified as SBE. There were two suppliers, Liberty Process Equipment, Inc. (Arlington Heights, IL) and West Coast Rotor, Inc. (Gardena, CA) that submitted bids on the Moyno parts but they did not meet the OEM specification for that group.

Pursuant to the published solicitation terms the award is recommended to the responsive and responsible bidders that submitted the low bids per group. There were some groups where only one bid response was received. In the past, these groups had been awarded as no substitute/sole source procurements and it was determined to be in the best interest of Pima County to include them in the current bid to test the open market to see if additional vendors could bid on a specific brand of pump. This would also allow better leverage if a vendor could combine groups to obtain a larger share of the market and potentially submit better unit prices in each group. The following Manufacturer's Brands fall into this category:

AllisChalmers	Berkley	Blackmer	Carter
Ebarra	Fairbanks/Morse	Flygt	Godwin
Goulds	Gorman/Rupp	Hydromatic	Netsch

Contract Officer: Hazel D. Houston, 724-8168, Procurement Department

Payment System: AMS

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**CLERK OF BOARD USE ONLY:** BOS MTG. \_\_\_\_\_ ITEM NO. \_\_\_\_\_