



# MEMORANDUM

Date: June 30, 2025

To: The Honorable Chair and Members  
Pima County Board of Supervisors

From: Jan Lester   
County Administrator

Re: Additional Information for the Board of Supervisors July 1, 2025, Meeting –  
Addendum Item #5, Contract with The Chamber of Southern Arizona, Inc. to Provide  
Economic Development Support Services

On June 27, 2025, I provided the Board of Supervisors a Memorandum with a funding recommendation for the subject contract. Upon distribution of this information, I received questions from Supervisor Cano. The following are responses to these questions:

**Supervisor Cano Question: Per their submitted reports, zero jobs were created in both Q2 and Q3, with only 23 jobs reported in Q1. Despite this, County payments continued. Given that job creation is a core deliverable under Section 3.2 of the contract, I'm requesting a written response by July 1 addressing:**

- ***Why payments continued despite non-performance;***
- ***Whether the contract includes any enforceable thresholds or corrective actions;***
- ***How contract compliance has been monitored and recommendations for the new contract.***

Non-performance:

The contract between Pima County and The Chamber of Southern Arizona includes a detailed outline of Performance Goals and Services as Exhibit A. There are 13 specific performance and service areas covered, including two items focused on job creation.

When monitoring performance related to job creation, it is important to recognize that economic development projects resulting in jobs typically happen over a period which could be several months or years. Additionally, external factors at the global, national and state levels, and events in specific industries can affect the timing of job creation. Due to these influences, job creation may not occur in each quarter and therefore are not considered to be in non-performance at this time. Additionally, there are 11 other areas where services are performed throughout the term of the contract.

A quarterly report for the period of April to June 2025 has recently been received and includes the following information related to job creation:

- 235 direct jobs facilitated during the Q4 reporting period
- 348 indirect jobs facilitated during Q4
- 11 qualified prospective companies in Q4

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JUL 1 2025  
JAN LESTER

The Honorable Chair and Members, Pima County Board of Supervisors

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- earned media reach of 748,583 for Q4

Also recently received is the annual report for the full fiscal year that indicates Sun Corridor, Inc. facilitated 260 direct jobs, 363 indirect jobs, 57 qualified prospects and earned media reach of 1,742,898.

Attached please find the recent quarterly report (Attachment 1) and annual report (Attachment 2).

#### Enforceable Thresholds and Corrective Actions:

Regarding enforceability or corrective action, the contract contains provisions for termination by the County in Section 16. This section covers termination options for termination without cause, with cause and for non-appropriation of funding, as follows:

#### *16. Termination by County.*

- 16.1. Without Cause. County may terminate this Contract at any time without cause by notifying Contractor, in writing, at least ninety (90) days before the effective date of the termination. In the event of such termination, County's only obligation to Contractor will be payment for services rendered prior to the date of termination.*
- 16.2. With Cause. County may terminate this Contract at any time without advance notice and without further obligation to County when County finds Contractor to be in default of any provision of this Contract.*
- 16.3. Non-Appropriation. Notwithstanding any other provision in this Contract, County may terminate this Contract if for any reason there are not sufficient appropriated and available monies for the purpose of maintaining County or other public entity obligations under this Contract. In the event of such termination, County will have no further obligation to Contractor, other than to pay for services rendered prior to termination.*

#### Contract Monitoring and Recommendations:

Contract compliance is monitored by the Economic Development Department, Deputy County Administrator Carmine DeBonis Jr, and the County Administrator. There are provisions in Exhibit A of the contract for periodic oral and written reports to the County. The Economic Development Department receives the period reports on projects and site related activities.

Monthly a coordination meeting is held between CSA and Pima County Economic Development, and a written project pipeline report is provided. Written quarterly and annual reports are submitted to the County. These reports are reviewed by the Economic

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Development Department, Deputy County Administrator and County Administrator, and are transmitted to the Board of Supervisors.

Recommendations for contract renewal are formulated by the County Administrator with input from the Deputy County Administrator and Economic Development Director.

***Supervisor Cano Question: [S]ince the merger, the Chamber has continued engaging in public advocacy affecting local jurisdictions.***

- ***On May 28, the new Chamber celebrated Prop 312, a measure with direct fiscal consequences for the County;***
- ***The new organization continues to promote its opposition to Tucson's Prop 414, a measure rejected by voters and in which the Chamber's PAC spent \$120,000 + to defeat.***

***These actions raise broader questions about the Chamber's evolving role and the use of taxpayer dollars supporting an entity publicly and actively engaged in political advocacy. Please work with Chamber leadership to ascertain responses to the following inquiries, and any further contract language that the County can consider, including:***

- ***Does the Chamber employ a registered lobbyist or lobbying team?***
- ***Will the new organization operate or support a 501(c)(4) or PAC?***
- ***What framework will the County use to evaluate and manage political advocacy activity by publicly funded partners?***

Registered Lobbyists:

Pima County requested information from CSA about their use of lobbyists and received this response:

*"Yes, the Chamber will employ registered lobbyist with a focus on Statewide and Federal issues."*

501(c)(4) or PAC:

Pima County requested information from CSA about the operation or support of a 501(c)(4) or PAC and received this response:

*"The Chamber will operate a PAC. The PAC will not endorse or fund any candidates and will be only issues focused. The Board of Directors (which includes a county representative) will have final say on any PAC expenditures."*

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Political Advocacy Activity:

Pima County requested information from CSA about evaluating and managing political advocacy activities and received this response:

*"The Pima County funds are segregated from the other funding sources at the Chamber. No Pima County funds are used for salaries, travel and those dollars will not be used for any lobbying."*

Additionally, Pima County will monitor possible political advocacy activity of CSA. This will occur by the Economic Development Department, Deputy County Administrator and County Administrator tracking activity informally through publicly available information channels and formally through established CSA reporting noted above.

The contract also contains a provision in Section 4.7, which states, *"CSA shall not engage in lobbying on behalf or against interests of Pima County unless granted expressed written approval beforehand. CSA shall not officially represent Pima County in matters of policy, advocacy, legislation or statutory matters without advanced expressed written approval."*

**Supervisor Cano Question: Finally, I'd appreciate an update on how the contract ensures alignment with the goals of the Prosperity Initiative, which remains a guiding regional document.**

A hallmark of the Board of Supervisors adopted Prosperity Initiative is the investment in job quality and workforce training. There is also a focus on small business expansion in high poverty areas. Key relevant Prosperity Initiative policies in these areas include:

10. *Prioritize workforce development for low-income job seekers with evidence-based case management practices that include apprenticeships, on the job training, and supportive services that prepare participants for jobs with self-sufficient wages and benefits.*
11. *Improve job quality for workers and expand the employment capacity of employers already offering quality jobs, with quality jobs defined as those that provide competitive, equitable and self-sustaining wages, family friendly benefits and practices, and consistent scheduling.*
13. *Increase small/micro business ownership and expansion opportunities, prioritizing entrepreneurs of color, women-owned businesses and businesses operating in high poverty neighborhoods.*

The CSA contract generally aligns with these policies in several instances. Section 1.5 Program Goals focuses on supporting the goals of the region, including unincorporated areas and cities and towns, with an emphasis on attraction, retention and expansion of

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based industries and increased employment. This section also incorporates into the contract support for the [Pima County Economic Development Plan 2023-2026](#), which references the Prosperity Initiative, and contains associated recommendations for education and training. These same elements are also broadly captured in Exhibit A of the contract.

JKL/dym

Attachments

c: Carmine DeBonis, Jr., Deputy County Administrator  
Steve Holmes, Deputy County Administrator  
Heath Vescovi-Chiordi, Director, Economic Development Department

# ATTACHMENT 1

### 3.1 – Performance Measurements in Exhibit A

#### Exhibit A – Performance Goals and Services

##### 1. Economic Development Goals

	<u>April – June</u>	<u>YTD</u>
1.1 Number of Direct Jobs Facilitated	235	260
1.2 Number of Indirect Jobs Facilitated	348	15
1.3 Number of Jobs in Targeted Industries	225	225
1.4 Number of Qualified Prospects	11	57
1.5 Earned Media Reach	748,583	1,742,898

##### 2. Focus in the areas as outlined below and approved by the SCI Board of Directors.

###### 2.1 High-wage job development/sales and marketing

From April 7 – 10, The Chamber staff traveled to Washington, D.C., for various meetings to support the region's economic development efforts. The team met with Senators Kelly and Gallego to discuss key competitive issues, including tariffs and trade policy. They also met with the embassies of Mexico and Finland. The meeting with the Mexican Embassy aimed to reinforce our region's commitment to maintaining a longstanding trade relationship with Mexico. The discussion with the Finnish Embassy was to plan their trip to Tucson in May and start talks about an outbound trip of Southern Arizona representatives to Finland. Lastly, the team met with several important Pentagon staff, including representatives from the Office of the Secretary of the Air Force for Energy, Installations, and Environment.

###### 2.2 Capacity development/improve competitiveness

The Chamber of Southern Arizona continues to bring together healthcare leaders to address the doctor shortage across the region. Dr. Theresa Cullen actively participates and is a valuable asset in guiding discussions, thanks to her extensive experience at both the clinical and governmental levels. A major challenge we face

is the decline in medical school enrollment relative to the population, with Arizona's enrollment remaining flat and a 1% decrease nationally in the last five years.

This quarter, we collaborated with our legislators to support SB1727. This bill, signed into law by Governor Hobbs on May 2, "requires a public university medical school (medical school) to give priority consideration in the first round of admissions interviews to applicants from Arizona who meet prescribed admissions qualifications and requirements and to offer an interview to such applicants from Arizona." We also invited Heather Kane, President & CEO of UnitedHealthcare, to share her perspective on how the physician shortage could impact the health insurance industry, and we encouraged her to become a permanent member of this effort. The Task Force also met with state Representative Chris Mathis to begin discussions about legislation we can introduce next session to continue developing solutions to this issue.

On May 13, The Chamber staff led a Foreign-Trade Zone workshop for developers that are currently assessing the Tucson market for potential spec industrial buildings.

On June 13, The Chamber staff met with EPIC (Executives Partnering to Invest in Children) to learn more about their strategic framework for addressing childcare. EPIC has implemented their model in Colorado and is seeking opportunities for expansion into Arizona and New Hampshire. Chamber staff are learning more about EPIC to determine if their model could be a good fit for expanding childcare access in Southern Arizona.

### **3. Support Pima County Economic Development Plan through attraction, retention and expansion, workforce development, and foreign direct investment (FDI).**

#### **A. New Projects**

New projects are listed below. For additional details on these projects, as well as all projects currently in the pipeline, see Attachment A - Pipeline Report.



SCI Number	Opportunity Name	Industry	Operation Type	Total Jobs - 5 years	CapEx - Total
2425047	Everest	Manufacturing	Manufacturing	TBD	TBD
2425048	Noble	Consumer Products	Manufacturing	75	TBD
2425049	Transform	Clean Energy Technology	Manufacturing	TBD	TBD
2425050	Long Island	Manufacturing	Manufacturing	800	TBD
2425051	Vesta2	Manufacturing	Manufacturing	700	\$125,000,000
2425052	Composite	Manufacturing	Manufacturing	50	\$5,000,000
2425053	Frontier	Manufacturing	Manufacturing	176	\$178,000,000
2425054	Bella	Manufacturing	Manufacturing	1200	\$2,000,000,000
2425055	Cranberry	Consumer Products	Fabrication	30	TBD
2425056	Cherry Blossom	Aerospace and Defense	MRO	200	\$15,000,000
2425057	America	EV Tires	Manufacturing	1706	\$2,500,000,000

## B. Site Visits / Project Meetings

Below is a list of project-related meetings. Please note that a “Site Visit” means the client visited Pima County in person to gain a better understanding of the market unless the site visit is noted as virtual. “Client Project Meeting” means a meeting was held with their client or representative to discuss the project to advance the project through the site selection process.

For additional details on these projects, see Attachment A - Pipeline Report.

Date	Project Name	Site Visit or Client Project Meeting	Pima County Participation – Yes or No
4/02	Britannia	Client Project Meeting	No
4/03	Blue	Client Project Meeting	Yes
4/03	Wildcat	Client Project Meeting	No
4/07	Wildcat	Client Project Meeting	No
4/14	Wildcat	Client Project Meeting	No
4/16	Melody	Site Visit	Yes
4/23	Sharp	Site Visit	No

Date	Project Name	Site Visit or Client Project Meeting	Pima County Participation – Yes or No
5/01	Sharp	Client Project Meeting	No
5/02	Blue	Client Project Meeting	Yes
5/05	Blue	Client Project Meeting	Yes
5/06	Transform	Client Project Meeting	No
5/14	Composite	Client Project Meeting	No
5/19	Wildcat	Site Visit	No
5/20	Blue	Site Visit	Yes
5/22	Suite	Site Visit	Yes
5/28	Horizon	Site Visit	Yes
5/29	Wildcat	Site Visit	No
5/30	Composite	Client Project Meeting	Yes
6/09	Transform	Site Visit	No
6/13	Vesta	Site Visit	No
6/17	Vesta	Site Visit	No
6/17	Wildcat	Client Project Meeting	No
6/19	Bella	Site Visit	Yes
6/24	Cherry Blossom	Client Project Meeting	No
6/25	Cranberry	Site Visit	No

**C. WIB and other Workforce Activity**

Date	Meeting or Event	Summary
04/03/2025	JTED Strategic Planning Steering Committee	Pima County's Joint Technical Education District leadership asked SCI to participate in the renewal of the Strategic Plan
04/07/2025	JTED BIC Meeting	Discussion on future course offerings and needed industry feedback
04/14/2025	JTED Strategic Planning Steering Committee	4 <sup>th</sup> session of the Strategic Plan Update
4/17/2025	Sundt Construction Meeting	Discussed workforce shortages and plans for improving the situation market-wide

Date	Meeting or Event	Summary
06/03/2025	State of Arizona: Office of Economic Opportunity (OEO)	Met with OEO staff for an update on statewide workforce development issues
06/04/2025	UA Internships Discussion	UA is launching an effort to pair more students with local companies with a global reach. Collaborating with Pima County ED staff on this initiative
06/04/2025	AZ Statewide Career Services Conference	Joined panelists from across the state to discuss emerging industries and preparing students for those jobs of the future
06/13/2025	Southern Arizona Workforce Leadership Academy Advisory Council	Continue to participate on advisory board for second cohort of SAWLA participants, as well as supporting implementation of projects developed among first cohort

#### D. Foreign Direct Investment (FDI) Activities

On May 3, The Chamber was invited to attend a high-level networking event with a delegation of German businesses organized by the AHK German Chamber of Commerce in San Francisco.

On May 4, the German business delegation visited the Tucson market to receive a regional overview and asset demonstration.

On May 6 – 7, The Chamber hosted a business delegation of nearly 20 from Finland led by Business Finland, including Finland's Ambassador of Technology. The Chamber, along with the ACA, UA, Pima County, and other economic development partners, organized a multi-day event that began with a welcome dinner. The delegation toured various assets across the region, learning about the business ecosystem in Southern Arizona.

On May 8, The Chamber partnered with the ACA, UA, Pima County, and other regional economic development partners to host a multi-national delegation of nearly 80 representatives from the healthcare and bioscience sectors. These companies aim to understand the U.S. market and identify communities that offer the best opportunities for their market entry.

Project Cranberry is an Australian consumer-product-adjacent company assessing Tucson as a location of choice for its U.S. headquarters and manufacturing hub.

**4. Regional collaboration with Pima County, Pima Association of Governments, and other jurisdictions in the development and maintenance of regional economic and demographic data.**

Date	Meeting or Event	Summary
05/06/2025	Pima County Board of Supervisors: Economic Development Week	Attended BOS meeting, along with partners where ED Week was recognized
06/03/2025	UA Eller Breakfast with the Economists	Discussion of local and national factors impacting the economy and forecast of the year ahead
06/12/2025	Pima County Economic Development Department Monthly	Discuss current pipeline and strategize on the best course of action on specific projects
06/18/2025	Sahuarita State Land Discussion	Discussion of ASLD opportunities and challenges for development of state lands in Sahuarita
06/26/2025	Oro Valley ED / The Chamber Economic Development Update	Discussed trends, challenges, and opportunities

**5. Advocate for Pima County and regional interests with Arizona Commerce Authority (ACA) to increase information sharing and understanding of Pima County's business resources and opportunities with objective of increasing quality, speed, and number of ACA referrals, as well as ACA incentives in Pima County.**

See 3.5

- 6. Identify regional business development opportunities and competitive deficiencies within Pima County and convene both public and private groups to address opportunities and weaknesses.**

See 2.2

- 7. Work with other corporations and economic development-related groups to support the economic development mission of Pima County and SCI.**

Below is a list of meetings or events that SCI staff participated in or attended.

Date	Meeting or Event	Summary
04/10/25	Long Realty Agents of Change	Joined a panel of ED colleagues, including Pima County, ACA, and Office of Economic Opportunity to discuss ED trends
04/15/25	PICOR Industrial Update	Met with PICOR brokers to discuss industrial market
05/05/25	ACA Business Development Team	Provided an update to the business development team on market trends in Southern AZ

- 8. Lead site selection sales missions and attend industry events that provide Pima County and Southern AZ exposure with site selectors and other key decision-makers.**

See 2.1

- 9. Coordinate responses to RFIs and lead market site visits from site selectors, brokers, companies, or others evaluating Pima County for possible relocation or expansion.**

See 3.0

**10. Lead outreach and coordination with local commercial real estate network, site selectors, and companies.**

See 7.0

**11. Conduct Business Retention and Expansion outreach to identify expansion opportunities.**

Below is a list of BR&E meetings that SCI staff participated in or attended.

Date	Meeting or Event	Summary
04/02/2025	Project Britannia	Led conversation between client and City of Tucson staff with the goal to remove obstacles in the permitting process
04/03/2025	Simpleview	Learned that Simpleview's founder and co-owner have sold the business to a private equity firm
04/09/2025	Vante	Site Visit in partnership with the City of Tucson and Pima County
06/25/2025	Leidos	Learned more about their operations in Tucson and national structure
06/20/2025	ILS	Learned about operations and new warehouse in Tucson

**12. Continue to be the administrative agency for Foreign Trade Zone Number 174.**

On April 10, The Chamber staff attended a training by the Rockefeller Group on how the federal trade policy and tariffs are impacting Foreign-Trade Zones, specifically how rules are evolving.

On May 13, The Chamber staff led a Foreign-Trade Zone workshop for developers that are currently assessing the Tucson market for potential spec industrial buildings.

On May 21, The Chamber staff led a Foreign-Trade Zone workshop for the industrial broker community.

Throughout the quarter, the Chamber had numerous FTZ conversations with local companies and companies evaluating the market for expansion.

**13. Drive national and international awareness/exposure of Pima County-Tucson and Southern AZ.**

See 3.8

**3.2 – Pipeline Report**

See Pipeline Report	Attachment A
See Success Report	Attachment B

**3.3 – Unusual events or items of note. Explanation of benchmark dates not achieved.**

N/A

**3.4 – Meetings to discuss performance goals/services that are not met or actively pursued.**

N/A

**3.5 – List of all leads referred to SCI by the Arizona Commerce Authority. Additionally, a list of incentives provided by the ACA to the client for successful attraction projects and the reason for unsuccessful attraction projects.**

See ACA Pipeline Report	Attachment C
See ACA Success Report	Attachment D
See ACA Closed/Lost Report	Attachment E

**3.6 – A report detailing reasons (if known) of why key prospects did not select the region during site selection.**

See Closed/Lost Reason Report	Attachment F
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**3.7 – Recommendations as to how the County and the region can improve competitiveness and responses to prospects.**

See 6.0 / 2.2

**3.8 – A report detailing the marketing activities conducted in the previous quarter.**

SCI issued President’s Memos and invitations to The Chamber of Southern Arizona Kickoff Luncheon, the Private Reception prior, and the Business Finland Dinner.

Strong social media presence continues under the new Chamber of Southern Arizona brand. With the combined social media accounts, The Chamber now has over 7,000 LinkedIn followers, nearly 3,600 Instagram followers and 6,500 Facebook followers.

The Thrive in Tucson social media reach has increased 59% in the last year.

The Healthcare Thrives in Tucson Talent Attraction Campaign continues strong reach and engagement. The 2025 results to date are:

- 1,303,334 Impressions
- 60,028 Sessions on the website
- 20,457 Conversions (users take action)
- 13,522 Talent Leads to Banner, El Rio and TMC Careers pages

Beyond immediate hiring needs, we’re building Tucson’s reputation as a healthcare destination. In addition to sponsor clicks, the campaign continues to drive traffic that is highly engaged – through PDF downloads, Cost of Living Comparisons, Video Starts and spending 5+ minutes per session – indicating their interest in considering Tucson as a place to live and work.

SCI and new Chamber of Southern Arizona website key metrics during Quarter 4 include the following:

<u>Month</u>	<u>Views</u>	<u>Users</u>	<u>Event Count</u>
April SCI	18,690	15,210	83,628
May SCI	21,248	18,846	104,289
June SCI	18,910	16,759	92,531
June Chamber	1,600	N/A	N/A



Attachments

- Attachment A – Pipeline Report
- Attachment B – Success Report
- Attachment C – ACA Pipeline Report
- Attachment D – ACA Success Report
- Attachment E – ACA Closed/Lost Report
- Attachment F – Closed/Lost Reason Report

**Attachment A - Pipeline Report**  
**Reporting Period: April 1 - June 30, 2025**

SCI Number	Current Pipeline Stage	Opportunity Name	Industry	Operation Type	Square Feet	Existing or BTS	Total Jobs - 5 years	Average Annual Salary	CapEx - Total	Lead_Source	Attraction /Expansion	Date Added to Pipeline	Owner Name
2223014	Prospect	Luxe 2	Aerospace and Defense	Industrial - Other	100,000	Build-to-Suit	119	\$ 66,665	\$ 31,860,000	SCI Board Member	BE	29-Aug-22	Susan Dumon
2223057	Prospect	Venus	Clean Energy Technology	Advanced Business Services	TBD	Existing	10	TBD	TBD	Company	BE	28-Mar-23	Susan Dumon
2324001	Prospect	Fleming	Aerospace and Defense	R&D	TBD	Existing	40	\$ 60,000	\$ 10,000,000	Regional Partner	BA	26-Jul-23	Daniela Gallagher
2324004	Prospect	Freight	Transportation and Logistics	Distribution Center	TBD	Existing		TBD	TBD	Local Broker	BA	18-Jul-23	Daniela Gallagher
2324021	Prospect	Slipstream	Clean Energy Technology	Manufacturing	250,000 SF Phase 2	Either	1500	\$ 129,750	\$ 175,000,000	ACA	BA	08-Sep-23	Daniela Gallagher
2324024	Prospect	Pinnacle	Clean Energy Technology	Other	TBD	Existing		TBD	TBD	Company	BA	25-Sep-23	Daniela Gallagher
2324033	Prospect	Charge	Clean Energy Technology	Industrial - Other	10,000	Existing		TBD	TBD	Company	BA	25-Oct-23	Susan Dumon
2324052	Prospect	Eagle4	Clean Energy Technology	Manufacturing	1,100,000	Either	600	\$ 65,724	\$ 416,000,000	ACA	BA	07-Feb-24	Daniela Gallagher
2324059	Prospect	Dragonflight	Clean Energy Technology	Manufacturing	TBD	Build-to-Suit	4800	\$ 100,000	\$ 531,942,000	ACA	BA	12-Mar-24	Daniela Gallagher
2324060	Prospect	Copperhead	Clean Energy Technology	Manufacturing	75,000-100,000	Existing	150	\$ 75,000	\$ 5,000,000	ACA	BA	12-Mar-24	Daniela Gallagher
2324061	Prospect	Civil	Clean Energy Technology	Manufacturing	400,000	Existing	300	\$ 60,000	\$ 50,000,000	ACA	BA	12-Mar-24	Daniela Gallagher
2324062	Prospect	Beyond	Consumer Products	Manufacturing	240,000	Existing	148	\$ 65,000	\$ 21,350,000	ACA	BA	21-Mar-24	Daniela Gallagher
2324070	Prospect	Prismatic	Clean Energy Technology	Manufacturing	TBD	Build-to-Suit	600	\$ 70,000	\$ 267,200,000	ACA	BA	09-Apr-24	Daniela Gallagher
2324074	Prospect	Amplification	Clean Energy Technology	Manufacturing	375,000	Either	500	\$ 60,000	\$ 125,000,000	ACA	BA	22-Apr-24	Daniela Gallagher
2324077	Prospect	Frozen	Clean Energy Technology	Manufacturing	TBD	Build-to-Suit	1000	\$ 62,445	\$ 1,000,000,000	ACA	BA	22-May-24	Daniela Gallagher
2324079	Prospect	Fabian	Consumer Products	Manufacturing	TBD	Build-to-Suit	130	\$ 65,000	\$ 240,000,000	ACA	BA	24-May-24	Daniela Gallagher
2324080	Prospect	LiB	Clean Energy Technology	Manufacturing	350,000	Either	150	\$ 70,000	\$ 50,000,000	ACA	BA	28-May-24	Daniela Gallagher
2324083	Prospect	Manatee	Clean Energy Technology	Manufacturing	TBD	Existing	30	TBD	TBD	Regional Partner	BA	04-Jun-24	Daniela Gallagher
2324086	Prospect	Door	Consumer Products	Manufacturing	TBD	Existing		TBD	TBD	Site Selector	BA	20-Jun-24	Daniela Gallagher
2324088	Prospect	Zone	Transportation and Logistics	Distribution Center	TBD	Existing		TBD	TBD	Company	BE	25-Jun-24	Daniela Gallagher
2425004	Prospect	Horizon	Aerospace and Defense	Manufacturing	TBD	Build-to-Suit	507	TBD	\$ 300,000,000	ACA	BA	02-Aug-24	Daniela Gallagher
2425006	Prospect	Tucker	Clean Energy Technology	Manufacturing	120,000	Existing	45	\$ 75,556	\$ 61,000,000	ACA	BA	12-Aug-24	Daniela Gallagher
2425007	Prospect	Podium	Consumer Products	Distribution Center	TBD	Build-to-Suit	1132	\$ 50,000	\$ 475,000,000	Site Selector	BA	22-Aug-24	Daniela Gallagher
2425008	Prospect	Helix	Other	Manufacturing	TBD	Build-to-Suit	160	\$ 55,000	\$ 80,000,000	ACA	BA	27-Aug-24	Daniela Gallagher
2425010	Prospect	Olive	Clean Energy Technology	Manufacturing	350,000	Either	200	\$ 60,000	\$ 100,000,000	ACA	BA	27-Sep-24	Daniela Gallagher
2425014	Prospect	Sharp	Other	Industrial - Other	2,000,000	Build-to-Suit	350	\$ 80,000	\$ 3,000,000,000	SCI Board Member	BA	02-Oct-24	Susan Dumon
2425015	Prospect	Gold Rush	Other	Manufacturing	TBD	Existing	450	TBD	TBD	Site Selector	BA	18-Oct-24	Daniela Gallagher
2425018	Prospect	BRT 2	Clean Energy Technology	Industrial - Other	300,000	Build-to-Suit	115	\$ 61,318	\$ 705,000,000	ACA	BA	22-Oct-24	Daniela Gallagher
2425019	Prospect	Walnut	Clean Energy Technology	Manufacturing	TBD	Build-to-Suit	1253	\$ 50,694	\$ 1,430,660,000	ACA	BA	30-Oct-24	Daniela Gallagher
2425020	Prospect	Cousin	Other	Industrial - Other	TBD	Build-to-Suit	100	TBD	TBD	Regional Partner	BA	05-Nov-24	Susan Dumon
2425022	Prospect	Landing	Other	Industrial - Other	60000	Either	150	TBD	TBD	Local Broker	BE	18-Nov-24	Daniela Gallagher
2425024	Prospect	Global	Unknown	Manufacturing	TBD	Existing		TBD	TBD	Site Selector	BA	06-Dec-24	Daniela Gallagher
2425025	Prospect	Toro	Clean Energy Technology	Manufacturing	TBD	Existing		TBD	TBD	Regional Partner	BA	12-Dec-24	Daniela Gallagher
2425026	Prospect	OC	Aerospace and Defense	Manufacturing	±150,000	Either	300	\$ 74,517	\$ 102,750,000	ACA	BA	12-Dec-24	Daniela Gallagher
2425028	Prospect	Differentiator	Clean Energy Technology	Manufacturing	125,000	Existing	609	\$ 85,165	\$ 309,600,000	ACA	BA	07-Jan-25	Daniela Gallagher
2425030	Prospect	Cosmic	Aerospace and Defense	Manufacturing	TBD	Existing	10	TBD	TBD	Regional Partner	BA	21-Jan-25	Daniela Gallagher
2425034	Prospect	High Power	Clean Energy Technology	Manufacturing	30,000 - 45,000	Existing	50	\$ 50,000	\$ 1,000,000	ACA	BA	24-Feb-25	Daniela Gallagher
2425035	Prospect	Sunrise	Automotive	Manufacturing	400000	Existing	400	\$ 75,000	\$ 100,000,000	ACA	BA	24-Feb-25	Daniela Gallagher
2425037	Prospect	Factory 2	Clean Energy Technology	Manufacturing	350000	Either	600	\$ 66,352	TBD	ACA	BA	24-Feb-25	Daniela Gallagher
2425038	Prospect	Stargate	Other	Industrial - Other	TBD	Existing		TBD	TBD	ACA	BA	24-Feb-25	Daniela Gallagher
2425039	Prospect	RV	Automotive	Manufacturing	300000	Either	3600	\$ 65,000	\$ 150,000,000	ACA	BA	24-Feb-25	Daniela Gallagher
2425040	Prospect	Flower	Bioscience	Manufacturing	TBD	Existing	3000	TBD	\$ 50,000,000,000	ACA	BA	03-Mar-25	Daniela Gallagher
2425041	Prospect	Tectonix	Consumer Products	Manufacturing	175,000	Existing	100	\$ 85,000	\$ 50,000,000	ACA	BA	06-Mar-25	Daniela Gallagher
2425042	Prospect	Tijuana	Consumer Products	Manufacturing	140,000	Existing		TBD	TBD	Local Broker	BA	04-Mar-25	Daniela Gallagher
2425043	Prospect	Rushmore	Bioscience	Manufacturing	TBD	Existing	1100	\$ 65,000	\$ 3,000,000,000	ACA	BA	18-Mar-25	Daniela Gallagher

Attachment A - Pipeline Report  
Reporting Period: April 1 - June 30, 2025

SCI Number	Current Pipeline Stage	Opportunity Name	Industry	Operation Type	Square Feet	Existing or BTS	Total Jobs - 5 years	Average Annual Salary	CapEx - Total	Lead_Source	Attraction /Expansion	Date Added to Pipeline	Owner Name
2425046	Prospect	Soak	Other	Manufacturing	200,000	Existing	25	\$ 50,000	\$ 40,000,000	ACA	BA	25-Mar-25	Daniela Gallagher
2425048	Prospect	Noble	Consumer Products	Manufacturing	120,000	Either	75	\$ 55,000	TBD	ACA	BA	08-Apr-25	Daniela Gallagher
2425049	Prospect	Transform	Clean Energy Technology	Manufacturing	100,000	Build-to-Suit		TBD	TBD	Regional Partner	BA	23-Apr-25	Susan Dumon
2425051	Prospect	Vesta 2	Unknown	Manufacturing	250,000	Either	700	\$ 72,500	\$ 125,000,000	ACA	BA	13-May-25	Daniela Gallagher
2425053	Prospect	Frontier	Other	Manufacturing	TBD	Existing	176	\$ 60,000	\$ 178,000,000	Regional Partner	BA	10-Jun-25	Magen Howard
2425057	Prospect	America	Automotive	Manufacturing	TBD	Existing	1706	\$ 59,000	\$ 2,500,000,000	ACA	BA	25-Jun-25	Daniela Gallagher
2122071	Client	Blue*	Other	Other	TBD	Build-to-Suit	1000	\$ 90,000	\$ 3,000,000,000	Site Selector	BA	15-Mar-22	Susan Dumon
2324036	Client	Farm	Other	Manufacturing	TBD	Existing	37	\$ 54,530	TBD	Site Selector	BA	09-Nov-23	Daniela Gallagher
2324039	Client	Wildcat	Other	Other	1,000,000	Build-to-Suit	100	TBD	\$ 800,000,000	Company	BA	28-Nov-23	Daniela Gallagher
2324041	Client	Marathon	Clean Energy Technology	Manufacturing	2,600,000	Either	3240	\$ 60,000	\$ 1,500,000,000	Site Selector	BA	18-Dec-23	Daniela Gallagher
2324046	Client	Lightyear	Clean Energy Technology	Manufacturing	TBD	Build-to-Suit	3060	\$ 50,000	\$ 4,300,000,000	ACA	BA	17-Jan-24	Daniela Gallagher
2324047	Client	Woorian	Clean Energy Technology	Manufacturing	200,000	Either	159	\$ 36,500	\$ 95,000,000	ACA	BA	17-Jan-24	Daniela Gallagher
2324082	Client	Basel	Bioscience	Manufacturing	TBD	Existing	25	\$ 100,000	TBD	Company	BE	04-Jun-24	Daniela Gallagher
2324087	Client	ARK	Other	Industrial - Other	TBD	Existing		TBD	TBD	SCI Board Member	BE	20-Jun-24	Daniela Gallagher
2425001	Client	Suite	Other	Industrial - Other	TBD	Existing		TBD	TBD	Company	BA	02-Jul-24	Daniela Gallagher
2425009	Client	Patience	Bioscience	R&D	35,000	Existing		TBD	TBD	Regional Partner	BE	05-Sep-24	Daniela Gallagher
2425011	Client	Spark	Aerospace and Defense	Manufacturing	TBD	Existing		TBD	TBD	Regional Partner	BA	30-Sep-24	Daniela Gallagher
2425013	Client	Cloverleaf	Other	Industrial - Other	TBD	Build-to-Suit		TBD	TBD	Regional Partner	BA	30-Sep-24	Daniela Gallagher
2425021	Client	Ranger	Aerospace and Defense	Manufacturing	400,000 SF	Build-to-Suit	250	\$ 120,000	\$ 101,000,000	ACA	BA	06-Nov-24	Daniela Gallagher
2425027	Client	Sky	Aerospace and Defense	Other	TBD	Existing	40		TBD	Company	BA	06-Jan-25	Daniela Gallagher
2425029	Client	Pigeon	Other	R&D	5,000	Existing	5	\$ 100,000	TBD	Company	BE	08-Jan-25	Daniela Gallagher
2425031	Client	Soleil	Consumer Products	Manufacturing	TBD	Existing		TBD	TBD	Regional Partner	BA	21-Jan-25	Daniela Gallagher
2425033	Client	Vesta	Consumer Products	Manufacturing	300,000	Either	120	TBD	\$ 14,000,000	Site Selector	BA	19-Feb-25	Daniela Gallagher
2425036	Client	Melody	Other	Manufacturing	125,000	Existing	315	\$ 79,905	TBD	ACA	BA	24-Feb-25	Daniela Gallagher
2425052	Client	Composite	Clean Energy Technology	Manufacturing	5,640	Existing	50	\$ 52,000	\$ 5,000,000	Local Broker	BA	14-May-25	Magen Howard
2425054	Client	Bella	Other	Manufacturing	450,000	Either	1200	\$ 80,000	\$ 2,000,000,000	ACA	BA	11-Jun-25	Daniela Gallagher
2425055	Client	Cranberry	Consumer Products	Manufacturing	3,000	Existing	30	\$ 75,000	TBD	Company	BA	25-Jun-25	Daniela Gallagher
2425056	Client	Cherry Blossom	Aerospace and Defense	Other	TBD	Existing	200	\$ 60,000	\$ 15,000,000	Company	BE	24-Jun-25	Daniela Gallagher

Attachment B - Success Report  
Reporting Period: April 1 - June 30, 2025

SCI Number	Opportunity Name	Organization	Industry	Operation Type	Lead_Source	Project Origin	Square Feet	Total Jobs - 5 years	Average Annual Salary	CapEx - Total	Attraction /Expansion	Date Closed	Owner Name
2324055	Silver	W Silver Recycling	Other	Industrial - Other	Company	Texas	TBD	25	\$ 52,975	\$ 4,500,000	BA	22-Aug-24	Daniela Gallagher
2425045	Britannia aka Alpha	Delta Zee Solutions LLC	Aerospace and Defense	Manufacturing	Local Broker	Arizona	30,000	100	\$ 101,000	\$ 2,500,000	BE	27-Jun-25	Daniela Gallagher
2425044	Bryce Canyon aka Bailey	Freeport McMoRan	Clean Energy Technology	R&D	Local Broker	Arizona	30,000	10	\$ 76,240	\$ 1,038,250	BE	27-Jun-25	Daniela Gallagher
2425012	Lucky	Shamrock Food Company	Consumer Products	Distribution Center	Site Selector	Arizona	225,000	125	\$ 51,040	\$ 67,500,000	BA	27-Jun-25	Daniela Gallagher
TOTAL								260	\$ 71,411	\$ 75,538,250			

Attachment C - ACA Pipeline Report  
Reporting Period: April 1 - June 30, 2025

SCI Number	Current Pipeline Stage	Opportunity Name	Industry	Operation Type	Square Feet	Existing or BTS	Total Jobs - 5 years	Average Annual Salary	CapEx - Total	Lead_Source	Attraction/Expansion	Date Added to Pipeline	Owner Name
2425004	Prospect	Horizon	Aerospace and Defense	Manufacturing	TBD	Build-to-Suit	507	TBD	\$ 300,000,000	ACA	BA	02-Aug-24	Daniela Gallagher
2425006	Prospect	Tucker	Clean Energy Technology	Manufacturing	120,000	Existing	45	\$ 75,556	\$ 61,000,000	ACA	BA	12-Aug-24	Daniela Gallagher
2425008	Prospect	Helix	Other	Manufacturing	TBD	Build-to-Suit	160	\$ 55,000	\$ 80,000,000	ACA	BA	27-Aug-24	Daniela Gallagher
2425010	Prospect	Olive	Clean Energy Technology	Manufacturing	350,000	Either	200	\$ 60,000	\$ 100,000,000	ACA	BA	27-Sep-24	Daniela Gallagher
2425018	Prospect	BRT 2	Clean Energy Technology	Industrial - Other	300,000	Build-to-Suit	115	\$ 61,318	\$ 705,000,000	ACA	BA	22-Oct-24	Daniela Gallagher
2425019	Prospect	Walnut	Clean Energy Technology	Manufacturing	TBD	Build-to-Suit	1253	\$ 50,694	\$ 1,430,660,000	ACA	BA	30-Oct-24	Daniela Gallagher
2425026	Prospect	OC	Aerospace and Defense	Manufacturing	±150,000	Either	300	\$ 74,517	\$ 102,750,000	ACA	BA	12-Dec-24	Daniela Gallagher
2425028	Prospect	Differentiator	Clean Energy Technology	Manufacturing	125,000	Existing	609	\$ 85,165	\$ 309,600,000	ACA	BA	07-Jan-25	Daniela Gallagher
2425034	Prospect	High Power	Clean Energy Technology	Manufacturing	30,000 - 45,000	Existing	50	\$ 50,000	\$ 1,000,000	ACA	BA	24-Feb-25	Daniela Gallagher
2425035	Prospect	Sunrise	Automotive	Manufacturing	400,000	Existing	400	\$ 75,000	\$ 100,000,000	ACA	BA	24-Feb-25	Daniela Gallagher
2425037	Prospect	Factory 2	Clean Energy Technology	Manufacturing	350,000	Either	600	\$ 66,352	TBD	ACA	BA	24-Feb-25	Daniela Gallagher
2425038	Prospect	Stargate	Other	Industrial - Other	TBD	Existing		TBD	TBD	ACA	BA	24-Feb-25	Daniela Gallagher
2425039	Prospect	RV	Automotive	Manufacturing	300,000	Either	3600	\$ 65,000	\$ 150,000,000	ACA	BA	24-Feb-25	Daniela Gallagher
2425040	Prospect	Flower	Bioscience	Manufacturing	TBD	Existing	3000	TBD	\$ 50,000,000,000	ACA	BA	03-Mar-25	Daniela Gallagher
2425041	Prospect	Tectonix	Consumer Products	Manufacturing	175,000	Existing	100	\$ 85,000	\$ 50,000,000	ACA	BA	06-Mar-25	Daniela Gallagher
2425043	Prospect	Rushmore	Bioscience	Manufacturing	TBD	Existing	1100	\$ 65,000	\$ 3,000,000,000	ACA	BA	18-Mar-25	Daniela Gallagher
2425046	Prospect	Soak	Other	Manufacturing	200,000	Existing	25	\$ 50,000	\$ 40,000,000	ACA	BA	25-Mar-25	Daniela Gallagher
2425048	Prospect	Noble	Consumer Products	Manufacturing	120,000	Either	75	\$ 55,000	TBD	ACA	BA	08-Apr-25	Daniela Gallagher
2425051	Prospect	Vesta 2	Unknown	Manufacturing	250,000	Either	700	\$ 72,500	\$ 125,000,000	ACA	BA	13-May-25	Daniela Gallagher
2425057	Prospect	America	Automotive	Manufacturing	TBD	Existing	1706	\$ 59,000	\$ 2,500,000,000	ACA	BA	25-Jun-25	Daniela Gallagher
2425021	Client	Ranger	Aerospace and Defense	Manufacturing	400,000 SF	Build-to-Suit	250	\$ 120,000	\$ 101,000,000	ACA	BA	06-Nov-24	Daniela Gallagher
2425036	Client	Melody	Other	Manufacturing	125,000	Existing	315	\$ 79,905	TBD	ACA	BA	24-Feb-25	Daniela Gallagher
2425054	Client	Bella	Other	Manufacturing	450,000	Either	1200	\$ 80,000	\$ 2,000,000,000	ACA	BA	11-Jun-25	Daniela Gallagher

## Reporting Period: April 1 - June 30, 2025

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Attachment E - ACA Closed.Lost Report  
Reporting Period: April 1 - June 30, 2025

SCI Number	Opportunity Name	Industry	Operation Type	Lead Source	Project Origin	Square Feet	Total Jobs - 5 years	Average Annual Salary	CapEx - Total	State Reason	Attraction/ Expansion	Date Closed	Owner Name
2223075	Albatross	Clean Energy Technology	Manufacturing	ACA	Unknown	400,000	310	\$ 57,100	\$ 420,000,000	Project Canceled	BA	31-Aug-24	Jeff Powell
2223087	BRT	Clean Energy Technology	Manufacturing	ACA	Unknown	TBD	435	\$ 57,935	\$ 1,000,600,000	Client Unresponsive	BA	31-Aug-24	Jeff Powell
2223078	Cement	Clean Energy Technology	Manufacturing	ACA	Unknown	50,000	30	\$ 59,860	\$ 2,400,000	Client Unresponsive	BA	31-Aug-24	Jeff Powell
2223085	Chocolate	Other	Manufacturing	ACA	Unknown	1,000,000	800	\$ 50,000	\$ 100,000,000	Client Unresponsive	BA	31-Aug-24	Jeff Powell
2324013	Coho	Clean Energy Technology	Manufacturing	ACA	Unknown	676,000	685	\$ 60,215	\$ 67,200,000	Client Unresponsive	BA	31-Aug-24	Jeff Powell
2324008	Dash	Other	Manufacturing	ACA	Other	380,000	100	TBD	\$ 50,000,000	Unknown	BA	31-Aug-24	Jeff Powell
2223071	Element	Clean Energy Technology	Manufacturing	ACA	Unknown	175,000	280	\$ 50,000	\$ 150,000,000.00	Project Canceled	BA	31-Aug-24	Jeff Powell
2324018	Escalade	Clean Energy Technology	Manufacturing	ACA	Unknown	TBD	1000	\$ 70,000	\$ 2,000,000,000.00	Project Canceled	BA	31-Aug-24	Jeff Powell
2324002	Gila	Clean Energy Technology	Manufacturing	ACA	Unknown	400,000	1475	\$ 77,051	\$ 356,000,000.00	Client Unresponsive	BA	31-Aug-24	Jeff Powell
2324016	Meera	Clean Energy Technology	Manufacturing	ACA	Unknown	500,000	600	\$ 65,000	\$ 28,000,000.00	Client Unresponsive	BA	31-Aug-24	Jeff Powell
2223061	Odin	Clean Energy Technology	Manufacturing	ACA	Unknown	200,000	412	\$ 60,170	\$ 12,425,000.00	Client Unresponsive	BA	31-Aug-24	Daniela Gallagher
2324009	Plug-In	Clean Energy Technology	Manufacturing	ACA	Unknown	550,000	555	\$ 48,858	\$ 137,600,000.00	Client Unresponsive	BA	31-Aug-24	Daniela Gallagher
2223052	Songdo	Bioscience	Manufacturing	ACA	Other	700,000 - 1.5MSF	300	\$ 90,000	\$ 300,000,000.00	Client Unresponsive	BA	31-Aug-24	Jeff Powell
2223081	SpaceDrone	Aerospace and Defense	Manufacturing	ACA	California	25k-50k	204	\$ 109,353	\$ 29,326,635.00	Lack of Financing	BA	31-Aug-24	Jeff Powell
2223082	Sunlit	Clean Energy Technology	Manufacturing	ACA	California	TBD	200	\$ 49,274	\$ 459,000,000.00	Client Unresponsive	BA	31-Aug-24	Jeff Powell
2223083	Tan	Clean Energy Technology	Manufacturing	ACA	Unknown	TBD	163	\$ 85,123	\$ 1,000,000,000.00	Client Unresponsive	BA	31-Aug-24	Jeff Powell
2324006	Vulcan	Clean Energy Technology	Manufacturing	ACA	Unknown	200,000	300	\$ 50,000	\$ 300,000,000.00	Client Unresponsive	BA	31-Aug-24	Daniela Gallagher
2324014	Wildflower	Automotive	Manufacturing	ACA	Unknown	3,150,000	2300	TBD	TBD	Project Canceled	BA	31-Aug-24	Jeff Powell
2324066	BraveTrain	Other	Manufacturing	ACA	Unknown	TBD	120	\$ 58,000	\$ 362,958,600	Other - See Other Info for Details	BA	31-Dec-24	Jeff Powell
2324058	CFAB	Other	Manufacturing	ACA	California	20,000	100	\$ 43,429	\$ 3,700,000	Client Unresponsive	BA	31-Dec-24	Jeff Powell
2324023	Detergent	Consumer Products	Manufacturing	ACA	Unknown	300,000	40	\$ 50,000	\$ 10,000,000	Client Unresponsive	BA	31-Dec-24	Jeff Powell
2324027	Heavy 2	Clean Energy Technology	Manufacturing	ACA	Unknown	50,000	38	\$ 67,526	\$ 32,800,000	Client Unresponsive	BA	31-Dec-24	Jeff Powell
2324042	Kobalt	Other	Distribution Center	ACA	Unknown	50,000 SF	23	\$ 59,565	\$ 1,400,000	Project Canceled	BA	31-Dec-24	Jeff Powell
2324049	Powell	Clean Energy Technology	Manufacturing	ACA	Unknown	125,000 SF	200	\$ 61,000	\$ 262,000,000	Client Unresponsive	BA	31-Dec-24	Jeff Powell
2324048	Roar	Clean Energy Technology	Industrial - Other	ACA	Unknown	85,000	20	\$ 110,000	\$ 129,000,000	Client Unresponsive	BA	31-Dec-24	Jeff Powell
2324067	Saguaro	Aerospace and Defense	Manufacturing	ACA	Unknown	TBD	300	\$ 100,000	\$ 50,000,000	Client Unresponsive	BA	31-Dec-24	Jeff Powell
2324029	Scorpius 3	Clean Energy Technology	Manufacturing	ACA	Unknown	TBD	70	\$ 61,071	\$ 66,000,000	Client Unresponsive	BA	31-Dec-24	Jeff Powell
2324056	Sieve	Other	Manufacturing	ACA	Unknown	50,000	35	\$ 80,429	\$ 15,400,000	Client Unresponsive	BA	31-Dec-24	Jeff Powell
2324030	Spot Take 2	Bioscience	Manufacturing	ACA	Unknown	30,000	300	\$ 103,000	\$ 436,000,000	Project Canceled	BA	31-Dec-24	Jeff Powell
2324057	Stainless	Other	Manufacturing	ACA	Unknown	200,000	200	\$ 50,000	\$ 35,000,000	Client Unresponsive	BA	31-Dec-24	Jeff Powell
2324032	Neptune 2023	Clean Energy Technology	Manufacturing	ACA	Unknown	TBD	1400	\$ 55,000	\$ 1,400,000,000	Client Unresponsive	BA	14-Feb-25	Daniela Gallagher
2324073	Bonjour	Aerospace and Defense	Manufacturing	ACA	Unknown	38,000	57	\$ 45,000	\$ 11,530,000	Other - See Other Info for Details	BA	18-Feb-25	Daniela Gallagher
2324069	Giga	Clean Energy Technology	Manufacturing	ACA	Unknown	4,200,000	600	\$ 55,000	\$ 800,000,000	Political	BA	18-Feb-25	Daniela Gallagher
2324063	Turtle	Financial Services/Insurance	Advanced Business Services	ACA	Unknown	500,000	3200	\$ 90,000	\$ 100,000,000	Client Unresponsive	BA	18-Feb-25	Daniela Gallagher
2324071	AGI	Other	Advanced Business Services	ACA	Unknown	25,000	765	\$ 128,376	\$ 5,750,000.00	Unknown	BA	3-Mar-25	Daniela Gallagher
2324045	Compass	Consumer Products	Manufacturing	ACA	Unknown	30000	70	\$ 40,000	\$ 3,000,000.00	Project Canceled	BA	3-Mar-25	Daniela Gallagher
2425023	Feather	Clean Energy Technology	Manufacturing	ACA	Unknown	300,000	626	\$ 59,247	\$ 90,000,000.00	Insufficient Real Estate	BA	3-Mar-25	Daniela Gallagher
2425003	Future	Other	R&D	ACA	Unknown	30,000	490	TBD	TBD	Other - See Other Info for Details	BA	3-Mar-25	Daniela Gallagher
2324084	Hibiscus	Other	Manufacturing	ACA	Unknown	50,000	26	\$ 49,000	\$ 15,000,000	Other - See Other Info for Details	BA	3-Mar-25	Daniela Gallagher
2324019	King	Healthcare	Advanced Business Services	ACA	Minnesota	6,000	32	\$ 138,156	\$ 1,000,000	Project Canceled	BA	3-Mar-25	Daniela Gallagher
2324081	Pinnacle 2	Other	Manufacturing	ACA	Unknown	200,000	200	\$ 59,000	\$ 30,000,000	Other - See Other Info for Details	BA	3-Mar-25	Daniela Gallagher
2324065	Potenza	Bioscience	Manufacturing	ACA	Other	20,000	100	\$ 61,685	\$ 11,806,425	Other - See Other Info for Details	BA	3-Mar-25	Daniela Gallagher
2324064	Refurbished	Aerospace and Defense	Manufacturing	ACA	Unknown	150,000	164	\$ 64,878	\$ 41,000,000	Unknown	BA	3-Mar-25	Daniela Gallagher
2324037	Sunny	Consumer Products	Manufacturing	ACA	China	90,000	150	TBD	\$ 10,000,000	Project Canceled	BA	3-Mar-25	Daniela Gallagher
2425017	Trailer	Automotive	Manufacturing	ACA	Unknown	TBD	70	\$ 111,715	\$ 22,000,000	Insufficient Real Estate	BA	3-Mar-25	Daniela Gallagher
2324075	Vanadium	Clean Energy Technology	Manufacturing	ACA	Unknown	200,000	131	\$ 103,626	\$ 190,810,000	Unknown	BA	3-Mar-25	Daniela Gallagher



**Attachment F - Closed/ Lost Reason Report**  
**Reporting Period: April 1 - June 30, 2025**

SCI Number	Opportunity Name	Industry	Operation Type	Lead Source	Project Origin	Square Feet	Total Jobs 5 years	Average Annual Salary	CapEx - Total	State Reason	Date Closed	Owner Name
2324054	Adios	Aerospace and Defense	Manufacturing	Regional Partner	Unknown	TBD	1500	TBD	TBD	Unknown	26-Jul-24	Daniela Gallagher
2324022	Med	Bioscience	Manufacturing	Local Broker	California	25,000		TBD	TBD	Client Unresponsive	29-Jul-24	Jeff Powell
2223075	Albatross	Clean Energy Technology	Manufacturing	ACA	Unknown	400,000	310	\$ 57,100	\$ 420,000,000	Project Canceled	31-Aug-24	Jeff Powell
2223087	BRT	Clean Energy Technology	Manufacturing	ACA	Unknown	TBD	435	\$ 57,935	\$ 1,000,600,000	Client Unresponsive	31-Aug-24	Jeff Powell
2223078	Cement	Clean Energy Technology	Manufacturing	ACA	Unknown	50,000	30	\$ 59,860	\$ 2,400,000	Client Unresponsive	31-Aug-24	Jeff Powell
2223085	Chocolate	Other	Manufacturing	ACA	Unknown	1,000,000	800	\$ 50,000	\$ 100,000,000	Client Unresponsive	31-Aug-24	Jeff Powell
2324013	Coho	Clean Energy Technology	Manufacturing	ACA	Unknown	676,000	685	\$ 60,215	\$ 67,200,000	Client Unresponsive	31-Aug-24	Jeff Powell
2324008	Dash	Other	Manufacturing	ACA	Other	380,000	100	TBD	\$ 50,000,000	Unknown	31-Aug-24	Jeff Powell
2223071	Element	Clean Energy Technology	Manufacturing	ACA	Unknown	175,000	280	\$ 50,000	\$ 150,000,000	Project Canceled	31-Aug-24	Jeff Powell
2324018	Escalade	Clean Energy Technology	Manufacturing	ACA	Unknown	TBD	1000	\$ 70,000	\$ 2,000,000,000	Project Canceled	31-Aug-24	Jeff Powell
2324002	Gila	Clean Energy Technology	Manufacturing	ACA	Unknown	400,000	1475	\$ 77,051	\$ 356,000,000	Client Unresponsive	31-Aug-24	Jeff Powell
2324016	Meera	Clean Energy Technology	Manufacturing	ACA	Unknown	500,000	600	\$ 65,000	\$ 28,000,000	Client Unresponsive	31-Aug-24	Jeff Powell
2223061	Odin	Clean Energy Technology	Manufacturing	ACA	Unknown	200,000	412	\$ 60,170	\$ 12,425,000	Client Unresponsive	31-Aug-24	Daniela Gallagher
2324009	Plug-In	Clean Energy Technology	Manufacturing	ACA	Unknown	550,000	555	\$ 48,858	\$ 137,600,000	Client Unresponsive	31-Aug-24	Daniela Gallagher
2223052	Songdo	Bioscience	Manufacturing	ACA	Other	700,000 - 1.5M SF	300	\$ 90,000	\$ 300,000,000	Client Unresponsive	31-Aug-24	Jeff Powell
2223081	SpaceDrone	Aerospace and Defense	Manufacturing	ACA	California	25k-50k	204	\$ 109,353	\$ 29,326,635	Lack of Financing	31-Aug-24	Jeff Powell
2223082	Sunlit	Clean Energy Technology	Manufacturing	ACA	California	TBD	200	\$ 49,274	\$ 459,000,000	Client Unresponsive	31-Aug-24	Jeff Powell
2223083	Tan	Clean Energy Technology	Manufacturing	ACA	Unknown	TBD	163	\$ 85,123	\$ 1,000,000,000	Client Unresponsive	31-Aug-24	Jeff Powell
2324006	Vulcan	Clean Energy Technology	Manufacturing	ACA	Unknown	200,000	300	\$ 50,000	\$ 300,000,000	Client Unresponsive	31-Aug-24	Daniela Gallagher
2324014	Wildflower	Automotive	Manufacturing	ACA	Unknown	3,150,000	2300	TBD	TBD	Project Canceled	31-Aug-24	Jeff Powell
2324068	Duster	Other	Other	Company	Kansas		30	\$ 95,000	TBD	Client Unresponsive	25-Sep-24	Daniela Gallagher
2324085	TPK	Other	Manufacturing	Regional Partner	Mexico	TBD	25	TBD	TBD	Project Canceled	16-Dec-24	Daniela Gallagher
2324066	BraveTrain	Other	Manufacturing	ACA	Unknown	TBD	120	\$ 58,000	\$ 362,958,600	Other - See Other Info for Det	31-Dec-24	Jeff Powell
2324058	CFAB	Other	Manufacturing	ACA	California	20,000	100	\$ 43,429	\$ 3,700,000	Client Unresponsive	31-Dec-24	Jeff Powell
2324053	Core	Clean Energy Technology	Other	Company	Australia	TBD		TBD	TBD	Client Unresponsive	31-Dec-24	Jeff Powell
2324023	Detergent	Consumer Products	Manufacturing	ACA	Unknown	300,000	40	\$ 50,000	\$ 10,000,000	Client Unresponsive	31-Dec-24	Jeff Powell
2324027	Heavy 2	Clean Energy Technology	Manufacturing	ACA	Unknown	50,000	38	\$ 67,526	\$ 32,800,000	Client Unresponsive	31-Dec-24	Jeff Powell
2324042	Kobalt	Other	Distribution Center	ACA	Unknown	50,000 SF	23	\$ 59,565	\$ 1,400,000	Project Canceled	31-Dec-24	Jeff Powell
2324049	Powell	Clean Energy Technology	Manufacturing	ACA	Unknown	125,000 SF	200	\$ 61,000	\$ 262,000,000	Client Unresponsive	31-Dec-24	Jeff Powell
2324048	Roar	Clean Energy Technology	Industrial - Other	ACA	Unknown	85,000	20	\$ 110,000	\$ 129,000,000	Client Unresponsive	31-Dec-24	Jeff Powell
2324067	Saguaro	Aerospace and Defense	Manufacturing	ACA	Unknown	TBD	300	\$ 100,000	\$ 50,000,000	Client Unresponsive	31-Dec-24	Jeff Powell
2324029	Scorpien 3	Clean Energy Technology	Manufacturing	ACA	Unknown	TBD	70	\$ 61,071	\$ 66,000,000	Client Unresponsive	31-Dec-24	Jeff Powell
2324028	Secure	Other	Other	Company	Unknown	TBD		TBD	TBD	Client Unresponsive	31-Dec-24	Jeff Powell
2324056	Sieve	Other	Manufacturing	ACA	Unknown	50,000	35	\$ 80,429	\$ 15,400,000	Client Unresponsive	31-Dec-24	Jeff Powell
2324030	Spot Take 2	Bioscience	Manufacturing	ACA	Unknown	30,000	300	\$ 103,000	\$ 436,000,000	Project Canceled	31-Dec-24	Jeff Powell
2324057	Stainless	Other	Manufacturing	ACA	Unknown	200,000	200	\$ 50,000	\$ 35,000,000	Client Unresponsive	31-Dec-24	Jeff Powell
2425002	Data M	Other	Industrial - Other	Site Selector	Unknown	TBD		TBD	TBD	Project Canceled	8-Jan-25	Daniela Gallagher
2324032	Neptune 2023	Clean Energy Technology	Manufacturing	ACA	Unknown	TBD	1400	\$ 55,000	\$ 1,400,000,000	Client Unresponsive	14-Feb-25	Daniela Gallagher
2324073	Bonjour	Aerospace and Defense	Manufacturing	ACA	Unknown	38,000	57	\$ 45,000	\$ 11,530,000	Other - See Other Info for Det	18-Feb-25	Daniela Gallagher
2324069	Giga	Clean Energy Technology	Manufacturing	ACA	Unknown	4,200,000	600	\$ 55,000	\$ 800,000,000	Political	18-Feb-25	Daniela Gallagher
2324063	Turtle	Financial Services/Insurance	Advanced Business Services	ACA	Unknown	500,000	3200	\$ 90,000	\$ 100,000,000	Client Unresponsive	18-Feb-25	Daniela Gallagher
2324071	AGI	Other	Advanced Business Services	ACA	Unknown	25,000	765	\$ 128,376	\$ 5,750,000	Unknown	3-Mar-25	Daniela Gallagher
2324045	Compass	Consumer Products	Manufacturing	ACA	Unknown	30,000	70	\$ 40,000	\$ 3,000,000	Project Canceled	3-Mar-25	Daniela Gallagher
2425023	Feather	Clean Energy Technology	Manufacturing	ACA	Unknown	300,000	626	\$ 59,247	\$ 90,000,000	Insufficient Real Estate	3-Mar-25	Daniela Gallagher
2425003	Future	Other	R&D	ACA	Unknown	30,000	490	TBD	TBD	Other - See Other Info for Det	3-Mar-25	Daniela Gallagher
2324084	Hibiscus	Other	Manufacturing	ACA	Unknown	50,000	26	\$ 49,000	\$ 15,000,000	Other - See Other Info for Det	3-Mar-25	Daniela Gallagher
2324019	King	Healthcare	Advanced Business Services	ACA	Minnesota	6,000	32	\$ 138,156	\$ 1,000,000	Project Canceled	3-Mar-25	Daniela Gallagher



Attachment F - Closed/ Lost Reason Report  
Reporting Period: April 1 - June 30, 2025

SCI Number	Opportunity Name	Industry	Operation Type	Lead Source	Project Origin	Square Feet	Total Jobs 5 years	Average Annual Salary	CapEx - Total	State Reason	Date Closed	Owner Name
2324081	Pinnacle 2	Other	Manufacturing	ACA	Unknown	200,000	200	\$ 59,000	\$ 30,000,000	Other - See Other Info for Det	3-Mar-25	Daniela Gallagher
2324065	Potenza	Bioscience	Manufacturing	ACA	Other	20,000	100	\$ 61,685	\$ 11,806,425	Other - See Other Info for Det	3-Mar-25	Daniela Gallagher
2324064	Refurbished	Aerospace and Defense	Manufacturing	ACA	Unknown	150,000	164	\$ 64,878	\$ 41,000,000	Unknown	3-Mar-25	Daniela Gallagher
2324037	Sunny	Consumer Products	Manufacturing	ACA	China	90,000	150	TBD	\$ 10,000,000	Project Canceled	3-Mar-25	Daniela Gallagher
2425017	Trailer	Automotive	Manufacturing	ACA	Unknown	TBD	70	\$ 111,715	\$ 22,000,000	Insufficient Real Estate	3-Mar-25	Daniela Gallagher
2324075	Vanadium	Clean Energy Technology	Manufacturing	ACA	Unknown	200,000	131	\$ 103,626	\$ 190,810,000	Unknown	3-Mar-25	Daniela Gallagher
2425005	Chuck	Bioscience	Manufacturing	Company	Maryland	TBD		TBD	TBD	Client Unresponsive	8-Apr-25	Daniela Gallagher
2425047	Everest	Unknown	Manufacturing	Local Broker	Unknown	TBD		TBD	TBD	Insufficient Real Estate	8-Apr-25	Daniela Gallagher
2425032	Palm	Bioscience	Manufacturing	Company	Florida	17,609				Political	08-Apr-25	Daniela Gallagher
2425050	Horizon	Consumer Products	Manufacturing	Site Selector	China	1,000,000	500	\$ 75,000		Political	09-Jun-25	Daniela Gallagher
2324051	Stewart	Aerospace and Defense	Manufacturing	Company	Arizona	TBD	25			Project Canceled	09-Jun-25	Daniela Gallagher

# ATTACHMENT 2

### 3.1 – Performance Measurements in Exhibit A

#### Exhibit A – Performance Goals and Services

##### 1. Economic Development Goals

	<u>YTD</u>
1.1 Number of Direct Jobs Facilitated	260
1.2 Number of Indirect Jobs Facilitated	363
1.3 Number of Jobs in Targeted Industries	225
1.4 Number of Qualified Prospects	57
1.5 Earned Media Reach	1,742,898

##### 2. Focus in the areas as outlined below and approved by the SCI Board of Directors.

###### 2.1 High-wage job development/sales and marketing

###### Q1

SCI attended the annual Transatlantic Business Investment Council conference in support of Pima Community College's successful apprenticeship. We also had the opportunity to meet with multiple site selectors who are members of this organization.

###### Q2

On October 15 – 17, SCI staff attended the Area Development, Women in Economic Development conference in Chicago. SCI staff used this event to market Southern Arizona and the metro Tucson region to more than 20 site selectors from across the country. Staff were able to strengthen existing relationships with site selectors and discuss current active projects while also meeting new site selectors who were not familiar with the Southern Arizona and metro Tucson market.

On October 21 – 23, SCI staff attended the Institute for Professionals in Taxation (IPT) conference held in Tucson. After a successful event in 2022 working with the SCI team, IPT leaders chose to return to Tucson for their annual national conference in 2024. SCI staff and partners were invited by IPT leadership to participate in several panel discussions. SCI also helped to host a private reception for the tax advisors and site

selectors, which provided additional opportunities to market the Southern Arizona and metro Tucson region to site selectors and tax advisors. IPT represents tax advisors and site selectors that assist companies in evaluating markets to make corporate location decisions.

On November 19, SCI staff joined the Urban Land Institute Office and Industrial Development Local Product Council to represent Southern Arizona and metro Tucson among office and industrial professionals across Arizona. SCI staff shared market trends and opportunities with developers, commercial brokers, and other commercial real estate professionals.

On November 20 – 22, SCI staff attended Consultant Connect's Economix conference in Salt Lake City. This annual event brings together nearly 30 site selection consultants from across the country to discuss national trends in corporate site selection and to market the Southern Arizona and metro Tucson region. Like the Area Development conference in Chicago, staff were able to strengthen existing relationships with site selectors and discuss current active projects while also meeting new site selectors who were not familiar with the Southern Arizona and metro Tucson market.

### **Q3**

On January 10, SCI staff met with a new Jones, Lang & LaSalle broker in Phoenix to discuss new tenant representative opportunities in the Tucson market.

On March 17 – 20, SCI staff joined Pima County Supervisor Matt Heinz, Economic Development Director, Heath Vescovi-Chiordi, and Justin Dutram, Associate Vice President at the University of Arizona, for a sales and trade mission to Aguascalientes, Mexico, to learn more about their economy and the opportunities for both trade with Southern Arizona companies, and potential investment into Tucson and Southern Arizona.

On March 19 – 21, SCI staff attended the Area Development Consultant Forum in San Antonio. SCI staff used this event to market Southern Arizona and the metro Tucson region to more than 20 site selectors nationwide. Staff was able to strengthen existing relationships with consultants familiar with the Southern Arizona and metro Tucson market and were able to discuss current active projects while also meeting new site selectors who were not familiar with the Southern Arizona and metro Tucson market.

### **Q4**

From April 7 – 10, The Chamber staff traveled to Washington, D.C., for various meetings to support the region's economic development efforts.

The team met with Senators Kelly and Gallego to discuss key competitive issues, including tariffs and trade policy. They also met with the embassies of Mexico and Finland. The meeting with the Mexican Embassy aimed to reinforce our region's commitment to maintaining a longstanding trade relationship with Mexico. The discussion with the Finnish Embassy was to plan their trip to Tucson in May and start talks about an outbound trip of Southern Arizona representatives to Finland. Lastly, the team met with several important Pentagon staff, including representatives from the Office of the Secretary of the Air Force for Energy, Installations, and Environment.

## 2.2 Capacity development/improve competitiveness

### **Q1**

In September 2024, key stakeholders were convened to provide preliminary feedback on the results of internal and external perspectives on regional competitiveness strengths and assets, as well as challenges and opportunities. The initial findings will be shared at the Sun Corridor Inc. annual luncheon in October.

### **Q2**

On October 9, SCI hosted its annual luncheon with a crowd of 430 business leaders and elected officials. At this year's luncheon, SCI celebrated its 20th anniversary as Tucson and Southern AZ's regional economic development agency, and unveiled its new Competitiveness Report, which highlights the region's strengths and assets as well as the challenges and opportunities.

### **Q3**

On January 15, SCI assisted Schnitzer Properties with the groundbreaking of their new Corona site, which is a \$73 million project that will add 334,000 square feet of new industrial real estate to the market, helping to increase our competitiveness with companies that need existing space to expand their operations.

On February 18, SCI and Pima County met to strategize about the next steps for the Physician Shortage Task Force and to begin discussions regarding the possibilities of recruiting physicians from Mexico.

On March 20, SCI convened the Physician Shortage Task Force (PSTF) for its third meeting. Pima County representative, Dr. Theresa Cullen, Public Health Director, provided an overview of the situation facing the region/state related to the number of medical residencies available to medical students. While the state now has 5 medical schools graduating prospective doctors, the limited number of residencies for those students

has emerged as a significant contributor to the issue of physician shortages. The PSTF is tracking legislation that could increase that number. This issue will not be solved during this legislative session and the PSTF continues to develop strategies to address the problem into the future. The PSTF is scheduled to meet again in May.

#### **Q4**

The Chamber of Southern Arizona continues to bring together healthcare leaders to address the doctor shortage across the region. Dr. Theresa Cullen actively participates and is a valuable asset in guiding discussions, thanks to her extensive experience at both the clinical and governmental levels. A major challenge we face is the decline in medical school enrollment relative to the population, with Arizona's enrollment remaining flat and a 1% decrease nationally in the last five years.

This quarter, we collaborated with our legislators to support SB1727. This bill, signed into law by Governor Hobbs on May 2, "requires a public university medical school (medical school) to give priority consideration in the first round of admissions interviews to applicants from Arizona who meet prescribed admissions qualifications and requirements and to offer an interview to such applicants from Arizona." We also invited Heather Kane, President & CEO of UnitedHealthcare, to share her perspective on how the physician shortage could impact the health insurance industry, and we encouraged her to become a permanent member of this effort. The Task Force also met with state Representative Chris Mathis to begin discussions about legislation we can introduce next session to continue developing solutions to this issue.

On May 13, The Chamber staff led a Foreign-Trade Zone workshop for developers that are currently assessing the Tucson market for potential spec industrial buildings.

On June 13, The Chamber staff met with EPIC (Executives Partnering to Invest in Children) to learn more about their strategic framework for addressing childcare. EPIC has implemented their model in Colorado and is seeking opportunities for expansion into Arizona and New Hampshire. Chamber staff are learning more about EPIC to determine if their model could be a good fit for expanding childcare access in Southern Arizona.

### **3. Support Pima County Economic Development Plan through attraction, retention and expansion, and workforce expansion.**

**A. New Projects**

New projects are listed below. For additional details on these projects, as well all projects currently in the pipeline see Attachment A - Pipeline Report.

SCI Number	Opportunity Name	Industry	Operation Type	Total Jobs - 5 years	CapEx - Total
2425001	Suite	Other	Industrial - Other	TBD	TBD
2425002	Data M	Other	Industrial - Other	TBD	TBD
2425003	Future	Other	R&D	490	TBD
2425004	Horizon	Aerospace and Defense	Manufacturing	507	\$300,000,000
2425005	Chuck	Bioscience	Manufacturing	TBD	TBD
2425006	Tucker	Clean Energy Technology	Manufacturing	45	\$61,000,000
2425007	Podium	Consumer Products	Distribution Center	1132	\$475,000,000
2425008	Helix	Other	Manufacturing	160	\$80,000,000
2425009	Patience	Bioscience	R&D	TBD	TBD
2425010	Olive	Clean Energy Technology	Manufacturing	200	\$100,000,000
2425011	Spark	Aerospace and Defense	Manufacturing	TBD	TBD
2425012	Lucky	Consumer Products	Distribution Center	TBD	TBD
2425013	Cloverleaf	Other	Industrial - Other	TBD	TBD
2425014	Sharp	Other	Industrial - Other	350	\$3,000,000,000
2425015	Gold Rush	Other	Manufacturing	450	TBD
2425016	Chestnut	Clean Energy Technology	Manufacturing	70	\$73,000,000
2425017	Trailer	Automotive	Manufacturing	70	\$22,000,000
2425018	BRT 2	Clean Energy Technology	Industrial - Other	115	\$705,000,000
2425019	Walnut	Clean Energy Technology	Manufacturing	1253	\$1,430,660,000
2425020	Cousin	Other	Industrial - Other	100	TBD
2425021	Ranger	Aerospace and Defense	Manufacturing	250	\$101,000,000

SCI Number	Opportunity Name	Industry	Operation Type	Total Jobs - 5 years	CapEx - Total
2425022	Landing	Other	Industrial - Other	150	TBD
2425023	Feather	Clean Energy Technology	Manufacturing	626	\$90,000,000
2425024	Global	Unknown	Manufacturing	TBD	TBD
2425025	Toro	Clean Energy Technology	Manufacturing	TBD	TBD
2425026	OC	Aerospace and Defense	Manufacturing	300	\$102,750,000
2425027	Sky	Aerospace and Defense	Other	40	TBD
2425028	Differentiator	Other	Manufacturing	609	\$309,600,000
2425029	Pigeon	Clean Energy Technology	R&D	5	TBD
2425030	Cosmic	Aerospace and Defense	Manufacturing	10	TBD
2425031	Soleil	Other - Consumer Products	Manufacturing	20	\$300,000
2425032	Davies	Bioscience	Manufacturing	20	TBD
2425033	Vesta	Consumer Products	Manufacturing	120	\$14,000,000
2425034	High Power	Manufacturing	Manufacturing	50	\$1,000,000
2425035	Sunrise	Clean Energy Technology	Manufacturing	400	\$100,000,000
2425036	Melody	Manufacturing	Manufacturing	315	TBD
2425037	Factory 2	Clean Energy Technology	Manufacturing	600	TBD
2425038	Stargate		Industrial - Other		TBD
2425039	RV	Manufacturing	Manufacturing	3,600	\$150,000,000
2425040	Flower	Manufacturing	Manufacturing	3,000	\$50,000,000,000
2425041	Tectonix	Manufacturing	Manufacturing	100	\$50,000,000
2425042	Tijuana	Consumer Products	Manufacturing		TBD
2425043	Rushmore	Bioscience	Manufacturing	1,100	\$3,000,000,000
2425044	Bryce Canyon	Clean Energy Technology	R&D	10	TBD
2425045	Alpha	Aerospace and Defense	Manufacturing	100	TBD
2425046	Soak	Manufacturing	Manufacturing	25	\$40,000,000
2425047	Everest	Manufacturing	Manufacturing	TBD	TBD



SCI Number	Opportunity Name	Industry	Operation Type	Total Jobs - 5 years	CapEx - Total
2425048	Noble	Consumer Products	Manufacturing	75	TBD
2425049	Transform	Clean Energy Technology	Manufacturing	TBD	TBD
2425050	Long Island	Manufacturing	Manufacturing	800	TBD
2425051	Vesta2	Manufacturing	Manufacturing	700	\$125,000,000
2425052	Composite	Manufacturing	Manufacturing	50	\$5,000,000
2425053	Frontier	Manufacturing	Manufacturing	176	\$178,000,000
2425054	Bella	Manufacturing	Manufacturing	1200	\$2,000,000,000
2425055	Cranberry	Consumer Products	Fabrication	30	TBD
2425056	Cherry Blossom	Aerospace and Defense	MRO	200	\$15,000,000
2425057	America	EV Tires	Manufacturing	1706	\$2,500,000,000

#### B. Site Visits / Project Meetings

Below is a list of project related meetings. Please note that a “Site Visit” means the client visited Pima County in-person to gain a better understanding of the market, unless the site visit is noted as virtual. “Client Project Meeting” means a meeting was held with their client or representative to discuss the project with the intention of advancing the project through the site selection process.

For additional details on these projects, see Attachment A - Pipeline Report.

Date	Project Name	Site Visit or Client Project Meeting	Pima County Participation - Yes or No
07/08/2024	Suite	Project Meeting	No
07/08/2024	Wildcat	Project Meeting	No
07/23/2024	Wildcat	Project Meeting	No
08/02/2024	Blue	Project Meeting	No
08/05/2024	Silver	Project Meeting	No
08/13/2024	Weight	Project Meeting	No
08/19/2024	Wildcat	Project Meeting	No
08/29/2024	Wildcat	Site Visit	No

Date	Project Name	Site Visit or Client Project Meeting	Pima County Participation - Yes or No
09/03/2024	Podium	Project Meeting	No
09/09/2024	Blue	Site Visit	Yes
09/16/2024	Wildcat	Project Meeting	No
09/19/2024	Cloverleaf	Project Meeting	No
09/27/2024	Lucky	Project Meeting	No
09/30/2024	Wildcat	Project Meeting	No
10/02/2024	Sharp	Client Project Meeting	No
10/04/2024	Landing	Client Project Meeting	No
10/11/2024	Spark	Client Project Meeting	No
10/14/2024	Wildcat	Client Project Meeting	No
10/16/2024	Sharp	Client Project Meeting	No
10/18/2024	Spark	Site Visit	Yes
10/22/2024	Lucky	Site Visit	No
10/23/2024	Lightyear	Client Project Meeting	No
10/28/2024	Wildcat	Client Project Meeting	No
10/28/2024	Sky	Client Project Meeting	No
10/31/2024	Lightyear	Site Visit	Yes
11/05/2024	Wildcat	Site Visit	Yes
11/05/2024	Morrison	Client Project Meeting	Yes
11/13/2024	Wildcat	Client Project Meeting	No
11/25/2024	Wildcat	Client Project Meeting	No
12/04/2024	Landing	Site Visit	No
12/10/2024	Chestnut	Site Visit	Yes
12/17/2024	Wildcat	Site Visit	No
12/18/2024	Wildcat	Site Visit	Yes
12/23/2024	Toro	Client Project Meeting	No
01/14/2025	Blue	Site Visit	No
01/15/2025	Blue	Site Visit	Yes
01/16/2025	Sharp	Client Project Meeting	No
01/23/2025	Cosmic	Client Project Meeting	No
01/24/2025	Sharp	Site Visit	No
01/29/2025	Soleil	Site Visit	No
02/12/2025	Skye	Site Visit	No
02/25/2025	Vesta	Client Project Meeting	No

Date	Project Name	Site Visit or Client Project Meeting	Pima County Participation - Yes or No
03/05/2025	Davies	Client Project Meeting	Yes
03/06/2025	Ranger	Site Visit	Yes
03/18/2025	Suite	Site Visit	Yes
03/18/2025	Soleil	Site Visit	No
03/20/2025	Sharp	Client Project Meeting	No
03/25/2025	Alpha	Client Project Meeting	No
03/25/2025	Blue	Client Project Meeting	No
03/31/2025	Blue	Client Project Meeting	No
04/02/2025	Britannia	Client Project Meeting	No
04/03/2025	Blue	Client Project Meeting	Yes
04/03/2025	Wildcat	Client Project Meeting	No
04/07/2025	Wildcat	Client Project Meeting	No
04/14/2025	Wildcat	Client Project Meeting	No
04/16/2025	Melody	Site Visit	Yes
04/23/2025	Sharp	Site Visit	No
05/01/2025	Sharp	Client Project Meeting	No
05/02/2025	Blue	Client Project Meeting	Yes
05/05/2025	Blue	Client Project Meeting	Yes
05/06/2025	Transform	Client Project Meeting	No
05/14/2025	Composite	Client Project Meeting	No
05/19/2025	Wildcat	Site Visit	No
05/20/2025	Blue	Site Visit	Yes
05/22/2025	Suite	Site Visit	Yes
05/28/2025	Horizon	Site Visit	Yes
05/29/2025	Wildcat	Site Visit	No
05/30/2025	Composite	Client Project Meeting	Yes
06/09/2025	Transform	Site Visit	No
06/13/2025	Vesta	Site Visit	No
06/17/2025	Vesta	Site Visit	No
06/17/2025	Wildcat	Client Project Meeting	No
06/19/2025	Bella	Site Visit	Yes
06/24/2025	Cherry Blossom	Client Project Meeting	No
06/25/2025	Cranberry	Site Visit	No

C. WIB and other Workforce Activity

Date	Meeting or Event	Summary
07/03/2024	First Things First	Discussion of program and pre-K / childcare needs in Pima County
07/24/2024	Meeting with Radiant Dev. Staffing	Discussion around current labor market gaps/needs.
08/09/2024	WIB Meeting	Discussion of Pima County Local Workforce Plan development
08/15/2024	WIB Planning Committee	Pima County Local Workforce Plan development
08/14/2024	Cradle to Career Leadership Table	Discussion of key data and community indicators
08/22/2024	TBIC Certification Program	Certification wrap up for apprenticeship model
08/27/2024	Office of Economic Opportunity (OEO)	Update from OEO on statewide workforce initiatives and their impacts on Southern Arizona
09/19/2024	WIB Planning Committee	Ongoing discussions of the Pima County Local Workforce Plan development
09/24/2024	Southern Arizona Workforce Leadership Academy	Discussion of new cohort and support of implementation of previous cohort of fellows
10/08/2024	Council on Foreign Relations (CFR)	Pima Community College invited community leaders to participate in a Workforce Expert Roundtable, which will be included in a national report from the CFR

Date	Meeting or Event	Summary
10/24/2024	Higher Ground Organization	Youth Workforce Development – organizational overview
10/29/2024	Southern Arizona Workforce Leadership Academy Advisory Board	Continue to participate on advisory board for second cohort of SAWLA participants, as well as supporting implementation of projects developed among first cohort
11/04/2024	JTED Business Advisory Council Meeting	Received a briefing and overview of the new JTED health care high school
11/14/2024	Southern Arizona Workforce Leadership Academy Advisory Board	Continue to participate on advisory board for second cohort of SAWLA participants, as well as supporting implementation of projects developed among first cohort
11/19/2024	State of Arizona: Office of Economic Opportunity (OEO)	Meeting with members of the OEO office to discuss financing options for job training of projects
01/13/2025	JTED Strategic Planning Steering Committee	Pima County's Joint Technical Education District leadership asked SCI participation in the renewal of the Strategic Plan
01/31/2025	Southern Arizona Workforce Leadership Academy Advisory Board	Continue to participate on advisory board for second cohort of SAWLA participants, as well as supporting implementation of projects developed among first cohort
02/03/2025	JTED Strategic Planning Steering Committee	Second session of the Strategic Plan Update
02/06/2025	Arizona Office of Economic Opportunity	Met with OEO staff for updates on statewide initiatives and shared regional updates

Date	Meeting or Event	Summary
03/04/2025	JTED Strategic Planning Steering Committee	Third session of the Strategic Plan Update
03/05/2025	Southern Arizona Workforce Leadership Academy	Participated in a panel for the second cohort of the SAWLA, which includes approximately 20 leaders in workforce development from across Southern Arizona
03/14/2025	Pima Community College Futures Conference	PCC is embarking on a comprehensive planning process with the goal of transforming PCC into a future-ready institution that meets the needs of the community. The 2025 Futures Conference brought together faculty, staff, students, employers, and community members for a collaborative, solutions-focused discussion
03/24/2025	Mountain Pacific Association of Colleges and Employers (MPACE)	MPACE is a group of statewide Career Services and Workforce Development staff from various colleges. SCI was asked to provide a regional overview of economic development in Southern Arizona
03/26/2025	AZ Dept. of Education - Regional Ecosystem for Workforce Development Collaborative	Showcase innovative strategies and best practices for integrating Career Technical Education Programs and Work-Based learning opportunities with local industry partners. Provided a regional overview of economic development to help frame the discussion
04/03/2025	JTED Strategic Planning Steering Committee	Pima County's Joint Technical Education District leadership asked SCI to participate in the renewal of the Strategic Plan

Date	Meeting or Event	Summary
04/07/2025	JTED BIC Meeting	Discussion on future course offerings and needed industry feedback
04/14/2025	JTED Strategic Planning Steering Committee	4th session of the Strategic Plan Update
4/17/2025	Sundt Construction Meeting	Discussed workforce shortages and plans for improving the situation market-wide
06/03/2025	State of Arizona: Office of Economic Opportunity (OEO)	Met with OEO staff for an update on statewide workforce development issues
06/04/2025	UA Internships Discussion	UA is launching an effort to pair more students with local companies with a global reach. Collaborating with Pima County ED staff on this initiative
06/04/2025	AZ Statewide Career Services Conference	Joined panelists from across the state to discuss emerging industries and preparing students for those jobs of the future
06/13/2025	Southern Arizona Workforce Leadership Academy Advisory Council	Continue to participate on advisory board for second cohort of SAWLA participants, as well as supporting implementation of projects developed among first cohort

#### D. Foreign Direct Investment (FDI) Activities

##### Q1

##### Transatlantic Business and Investment Council (TBIC)

- In 2021, SCI led an executive mission to Chicago, where SCI board members and staff met with representatives from TBIC, whose mission is to promote transatlantic trade and investment. Pima Community College (PCC) was part of that meeting and learned about the TBIC College Certification Program.

- After the visit, PCC pursued the certification, which involved an extensive application process and site visits.
- In August 2024, SCI partnered with PCC to host site selectors with TBIC to showcase regional assets and complete the final step of the process for PCC to become a TBIC-certified college. After the site visit, SCI joined PCC at the TBIC conference in Atlanta, where PCC was recognized for successfully completing the TBIC College Certification Program.
- TBIC certification aligns Pima's curriculum with the German apprenticeship model to ensure Tucson's workforce is ready for any European company looking for a skilled workforce. European companies seek regions with colleges that have achieved this certification – thus increasing Southern Arizona's competitive advantages for foreign direct investment.

#### Mexico-based Industrial Developer

- On August 28, met with a developer from Mexico evaluating Southern Arizona for growth and investment opportunities.

#### **Q2**

On October 15, SCI met with the Honorary Consul General in Germany Phoenix and the Consul General in Germany Los Angeles during a site visit in Nogales. We discussed economic development opportunities for German-based companies in Southern Arizona.

On October 30, SCI participated in a meeting and discussion with representatives from the Embassy of Australia to discuss the synergies and common industries between Southern Arizona and Australia.

On November 14, SCI participated in a virtual conference hosted by the Town of Sahuarita, the University of Arizona Center for Innovation, and the Swedish-American Chamber of Commerce Arizona – Bridging Horizons: Mining Innovations in Arizona and Sweden.

#### **Q3**

On January 9, SCI participated in a meeting and discussion with representatives from a federal German delegation to discuss the synergies and common industries between Southern Arizona and Germany.

On January 10, SCI met with ASU Thunderbird School of Global Management Chief of Staff to discuss potential partnerships between the two organizations as SCI is exploring additional FDI opportunities.

On January 14, SCI participated in a meeting organized by the Arizona Commerce Authority with a member of the City of Berlin's economic development



team. The goal of the meeting was to learn more about the synergy between the two ecosystems and explore opportunities for collaboration.

On February 18, the Consulate General of Japan in Los Angeles organized a business delegation to Arizona. The two-day program offered Japanese companies the chance to explore investment opportunities in various sectors of the state, including autonomous vehicles, electric vehicles, artificial intelligence, robotics, climate technology, and biotechnology.

On March 17 – 20, SCI staff joined Pima County Supervisor Matt Heinz, Economic Development Director, Heath Vescovi-Chiordi; and Justin Dutram, Associate Vice President at the University of Arizona for a sales and trade mission to Aguascalientes, Mexico to learn more about their economy and the opportunities for both trade with Southern Arizona companies, and potential investment into Tucson and Southern Arizona.

#### **Q4**

On May 3, The Chamber was invited to attend a high-level networking event with a delegation of German businesses organized by the AHK German Chamber of Commerce in San Francisco.

On May 4, the German business delegation visited the Tucson market to receive a regional overview and asset demonstration.

On May 6 – 7, The Chamber hosted a business delegation of nearly 20 from Finland led by Business Finland, including Finland's Ambassador of Technology. The Chamber, along with the ACA, UA, Pima County, and other economic development partners, organized a multi-day event that began with a welcome dinner. The delegation toured various assets across the region, learning about the business ecosystem in Southern Arizona.

On May 8, The Chamber partnered with the ACA, UA, Pima County, and other regional economic development partners to host a multi-national delegation of nearly 80 representatives from the healthcare and bioscience sectors. These companies aim to understand the U.S. market and identify communities that offer the best opportunities for their market entry.

Project Cranberry is an Australian consumer-product-adjacent company assessing Tucson as a location of choice for its U.S. headquarters and manufacturing hub.

**4. Regional collaboration with Pima County, Pima Association of Governments, and other jurisdictions in development and maintenance of regional economic and demographic data.**

Date	Meeting or Event	Summary
07/15/2024	UA Mining School Workshop	Potential grant opportunity and workforce training discussion
07/17/2024	Pima County Economic Development Department Monthly	Discuss current pipeline and strategize on the best course of action on specific projects
07/18/2024	Greater Yuma Economic Development Council	Participated in discussion on best practices in Economic Development
08/08/2024	Pima County Economic Development Department Monthly	Discuss current pipeline and strategize on the best course of action on specific projects
09/10/2024	I-10 International Groundbreaking	Attended groundbreaking event for Lincoln Properties' I-10 International
09/18/2024	State of the Town of Sahuarita	Annual address and 30 <sup>th</sup> anniversary town celebration
09/26/2024	Southern AZ Quarterly ED Meeting	Attended Pima County's regional quarterly Economic Development meeting
09/30/2024	Regional Economic Development Directors Meeting	Discussion of regional economic development issues impacting partners throughout the region
10/10/2024	Pima County Economic Development Department Monthly	Discuss current pipeline and strategize on the best course of action on specific projects

Date	Meeting or Event	Summary
11/14/2024	Pima County Economic Development Department Monthly	Discuss current pipeline and strategize on the best course of action on specific projects
11/21/2024	Pima County Real Estate Research Council	Attended presentation on Southern Arizona housing study
11/21/2024	CREW Tucson	Attended CREW Luncheon. Warren Rustand presented on his experience at the White House and efforts to elevate women in the workforce in Saudi Arabia during his tenure as CEO at Providence Service Corporation
12/13/2024	Pima County Economic Development Department Monthly	Discuss current pipeline and strategize on the best course of action on specific projects
12/12/2024	Eller College Economic Outlook	Presentation of Economic Data from national and local economists
12/19/2024	Regional Economic Development Directors Meeting	Discussion of regional economic development issues impacting partners throughout the region
01/09/2025	Pima County Monthly Meeting	Discussion of the pipeline and active project specifics
01/22/2025	UA – International	Coordination of Mexico strategy
02/13/2025	Pima County Monthly Meeting	Discussion of the pipeline and active project specifics
02/14/2025	ASU	ED Efforts update
03/31/2025	Pima County ED Office	FTZ discussion

Date	Meeting or Event	Summary
05/06/2025	Pima County Board of Supervisors: Economic Development Week	Attended BOS meeting, along with partners where ED Week was recognized
06/03/2025	UA Eller Breakfast with the Economists	Discussion of local and national factors impacting the economy and forecast of the year ahead
06/12/2025	Pima County Economic Development Department Monthly	Discuss current pipeline and strategize on the best course of action on specific projects
06/18/2025	Sahuarita State Land Discussion	Discussion of ASLD opportunities and challenges for development of state lands in Sahuarita
06/26/2025	Oro Valley ED / The Chamber Economic Development Update	Discussed trends, challenges, and opportunities

- Advocate for Pima County and regional interests with Arizona Commerce Authority (ACA) to increase information sharing and understanding of Pima County's business resources and opportunities with objective of increasing quality, speed, and number of ACA referrals, as well as ACA incentives in Pima County.**

See 3.5

- Identify regional business development opportunities and competitive deficiencies within Pima County and convene both public and private groups to address opportunities and weaknesses.**

See 2.2

- Work with other corporations and economic development-related groups to support the economic development mission of Pima County and SCI.**

Below is a list of meetings or events that SCI staff participated in or attended.

Date	Meeting or Event	Summary
07/01/2024	TEP – Sun Corridor Inc. Meeting	Data center industry general discussion
07/10/2024	Schnitzer Properties Meeting	Discussion with Schnitzer properties on current projects in development
07/12/2024	Southwest Gas Listening Session	Attended business community listening session on SWG rate case
07/30/2024	Moss Adams Irvine Office	Collaboration for Manufacturing Days in AZ
08/08/2024	Bourn Companies	Meeting with Bourn Companies and TEP to discuss current data center activity
08/16/2024	BILD Presentation	Economic development overview with Pima County, City of Tucson
08/18/2024	DPR	Discussion around market conditions and trends
08/21/2024	Arizona Commerce Authority	Meeting with ACA staff to discuss international/FDI opportunities
08/26/2024	PICOR	Lunch meeting with PICOR to discuss current projects and market activity
08/29/2024	Land Advisors Organization (LAO)	Meeting with brokers from LAO to discuss current projects and trends
08/30/2024	Tucson Airport Authority	Discussion of airport priorities with regards to MRO operations

Date	Meeting or Event	Summary
09/19/2024	CREW Luncheon Panel	Economic development overview with Pima County, City of Tucson, Town of Oro Valley
10/03/2024	Arizona Technology Council	Meeting to discuss collaboration on projects and events
10/13/2024	Tucson Metro Chamber State of the Region	University President, panel of elected officials, and discussion of the merge between SCI and the Tucson Metro Chamber
10/16/2024	Mexico Visit with INDEX Sonora	Joined Josh Rubin with Javid LLC and INDEX Sonora on a tour of Maquilas
10/29/2024	NSF Engines Planning Workshop: University of Arizona	Participated in a workshop to assist the UA as they seek an NSF Engines grant
10/31/2024	Oro Valley State of the Town	Annual event for Mayor to share his view on the state of his town, including economic development
11/18/2024	Tech Parks Arizona	Meeting to discuss future collaboration on projects and events
11/20/2024	Nogales Port Authority Board Meeting	Update on infrastructure improvement between the Port of Guyamas and the Mariposa Port
12/05/2024	Southern Arizona Quarterly Economic Development Meeting	Statewide Economic Development Policy Recap and PC Broadband Initiative update
12/17/2024	CBRE – SCI Catchup	Met with CBRE to get an industrial market update and share project trends

Date	Meeting or Event	Summary
01/10/2025	JLL Phoenix Office	Meeting to discuss collaboration on projects and real estate opportunities in the Tucson market
01/14/2025	CCIM Luncheon	Sundt Update on multiple industry sectors in the market
02/05/2025	University of Arizona Grad Slam Judge	Grad Slam is a campus-wide competition in which graduate students present their research, creative work, and other projects within a 3-minute timeframe for a chance to win up to \$3,000
02/10/2025	CCIM Forecast	Update on the real estate market in Tucson and conversations with multiple brokers on projects
02/18/2025	Pima County Real Estate Research Council (PCRERC)	SCI, Pima County, City of Tucson, Town of Sahuarita, Town of Oro Valley provided an economic development update to approximately 50 members of the real estate community
04/10/25	Long Realty Agents of Change	Joined a panel of ED colleagues, including Pima County, ACA, and Office of Economic Opportunity to discuss ED trends
04/15/25	PICOR Industrial Update	Met with PICOR brokers to discuss industrial market
05/05/25	ACA Business Development Team	Provided an update to the business development team on market trends in Southern AZ

**8. Lead site selection sales missions and attend industry events that provide Pima County and Southern AZ exposure with site selectors and other key decision-makers.**

See 2.1

**9. Coordinate responses to RFIs and lead market site visits from site selectors, brokers, companies, or others evaluating Pima County for possible relocation or expansion.**

See 3.0

**10. Lead outreach and coordination with local commercial real estate network, site selectors, and companies.**

See 7.0

**11. Conduct Business Retention and Expansion outreach to identify expansion opportunities.**

Below is a list of BR&E meetings that SCl staff participated in or attended.

Date	Company	Summary
07/19/2024	MicroMex	Tour of facility and FTZ conversation
08/07/2024	Roche	Workforce Analysis and Incentive Overview, Tucson Electric Power
08/15/2024	Spectrum	Incentive discussion – exploration of utility sales tax exemption
08/16/2024	C-Path	Conversation with CEO at C-Path offices
08/23/2024	Yarbrough Electronic Sales	Toured facility. Learned about plans to grow business with new investment
09/05/2024	Amazon	Discussion about board member transition, onboarding of replacement
09/06/2024	Accelerate Diagnostic	Economic Impact Study for Lease Negotiation for Pima County



Date	Company	Summary
09/24/2024	ARK	Expansion conversation about incentives with ACA
11/26/2024	Belden	Facility Tour, discussion of expansion and future growth
12/04/2024	Project Landing	Facility Tour and Expansion conversation
01/14/2025	Phantom Space	Facility Tour, discussion of expansion and future growth
01/15/2025	Ajax Metal Solutions	Facility Tour and workforce discussion
01/16/2025	Amazon	Status update on multiple facilities in the market
01/23/2025	Chrome Hearts	Facility tour of their new manufacturing facility
02/17/2025	Sundt	Facility tour of their new mining construction center on Old Vail Road
02/19/2025	Back Office Solutions	Facilities tour and FTZ analysis
02/27/2025	Sargent Aerospace	Facilities tour and expansion discussion
04/02/2025	Project Britannia	Led conversation between client and City of Tucson staff with the goal to remove obstacles in the permitting process
04/03/2025	Simpleview	Learned that Simpleview's founder and co-owner have sold the business to a private equity firm
04/09/2025	Vante	Site Visit in partnership with the City of Tucson and Pima County
06/25/2025	Leidos	Learned more about their operations in Tucson and national structure

Date	Company	Summary
06/20/2025	ILS	Learned about operations and new warehouse in Tucson

## **12. Continue to be the administrative agency for Foreign Trade Zone Number 174.**

### **Q1**

SCI met with Micromex to explore whether they could benefit from an FTZ designation. It was determined that due to USMCA and the type of products imported, a designation would not be beneficial.

SCI met with NAFTAZ board member Denise Yanez to receive an update on expected changes to the FTZ rules and potential impacts in Arizona.

### **Q2**

Sun Corridor Inc lead multiple FTZ information sessions to potential clients discussing potential saving opportunities for the company.

### **Q3**

Sun Corridor Inc lead multiple FTZ information sessions to potential clients discussing potential saving opportunities for the company.

### **Q4**

On April 10, The Chamber staff attended a training by the Rockefeller Group on how the federal trade policy and tariffs are impacting Foreign-Trade Zones, specifically how rules are evolving.

On May 13, The Chamber staff led a Foreign-Trade Zone workshop for developers that are currently assessing the Tucson market for potential spec industrial buildings.

On May 21, The Chamber staff led a Foreign-Trade Zone workshop for the industrial broker community.

Throughout the quarter, the Chamber had numerous FTZ conversations with local companies and companies evaluating the market for expansion.

## **13. Drive national and international awareness/exposure of Pima County-Tucson and Southern AZ.**

### **Q1**

Total Earned Media Reach for Quarter 1 is 257,514, with a total media value of \$7,198. The coverage primarily consisted of recent project successes and the W. Silver Recycling announcement,

SCI continued its Thrive in Tucson Talent Attraction Campaign in the first quarter with organic social media postings 2-3 times per week. Followers of the Thrive in Tucson social accounts on Instagram, Facebook and LinkedIn continue to climb.

SCI, along with partners TMC Health, El Rio Health and Banner – University Medicine, continue an industry-specific Thrive talent campaign called “Healthcare Thrives in Tucson.” The campaign consists of a web site called [healthcarethrivesintucson.com](http://healthcarethrivesintucson.com) with sponsor features, promotional video, talent testimonials, and a downloadable PDF featuring the benefits of working in the healthcare industry in Tucson. A national digital advertising campaign, on Google, Instagram, and Linked In, will continue through December 2024.

See 3.8 for additional information.

## **Q2**

Total Earned Media Reach for Quarter 2 is 513,369 with a total media value of \$26,299. The coverage primarily consisted of recent project successes and the Sun Corridor Inc./Tucson Metro Chamber merger announcement,

SCI continued its Thrive in Tucson Talent Attraction Campaign in the second quarter with organic social media postings 2-3 times per week. Followers of the Thrive in Tucson social accounts on Instagram, Facebook and LinkedIn continue to climb, now totaling 1,984 followers in 2024 across all channels.

SCI, along with partners TMC Health, El Rio Health and Banner – University Medicine, wrapped up the industry-specific Thrive talent campaign called “Healthcare Thrives in Tucson.” The campaign consists of a web site called [healthcarethrivesintucson.com](http://healthcarethrivesintucson.com) with sponsor features, promotional video, talent testimonials, and a downloadable PDF featuring the benefits of working in the healthcare industry in Tucson. A national digital advertising campaign (Google, Instagram and Linked In) has delivered an impressive 20,775 talent leads to sponsors’ careers pages. The campaign will continue into 2025.

See 3.8 for additional information.

## **Q3**

SCI issued its regular “Select the Sun Corridor” site selector newsletter on February 7. Topics included the Schnitzer Properties Groundbreaking on January 15, 2025, PCC’s opening of its new Center of Excellence in Health Professions, SCI’s Sonora

cross border trip, TAA capacity growth, Roche's celebration of 40 years in Oro Valley and opening of new building, and Tucson's GDP growth.

SCI issued President's Memos on new Chairman's Circle members, a merger update and invite to its upcoming Kickoff Luncheon on May 2 celebrating the completion of the merger with the Tucson Metro Chamber, JETRO visit, JTED survey, Aguascalientes visit, highlights of the Area Development Forum and the Business Finland dinner on May 6.

See 3.8 for additional information.

#### **Q4**

SCI issued President's Memos and invitations to The Chamber of Southern Arizona Kickoff Luncheon, the Private Reception prior, and the Business Finland Dinner.

Strong social media presence continues under the new Chamber of Southern Arizona brand. With the combined social media accounts, The Chamber now has over 7,000 LinkedIn followers, nearly 3,600 Instagram followers and 6,500 Facebook followers.

The Thrive in Tucson social media reach has increased 59% in the last year.

The Healthcare Thrives in Tucson Talent Attraction Campaign continues strong reach and engagement. The 2025 results to date are:

- 1,303,334 Impressions
- 60,028 Sessions on the website
- 20,457 Conversions (users take action)
- 13,522 Talent Leads to Banner, El Rio and TMC Careers pages

Beyond immediate hiring needs, we're building Tucson's reputation as a healthcare destination. In addition to sponsor clicks, the campaign continues to drive traffic that is highly engaged – through PDF downloads, Cost of Living Comparisons, Video Starts and spending 5+ minutes per session – indicating their interest in considering Tucson as a place to live and work.

SCI and new Chamber of Southern Arizona website key metrics during Quarter 4 include the following:

See 3.8 for additional information.

### **3.2 – Pipeline Report**

See Pipeline Report  
See Success Report

Attachment A  
Attachment B

**3.3 – Unusual events or items of note. Explanation of benchmark dates not achieved.**

N/A

**3.4 – Meetings to discuss performance goals/services that are not met or actively pursued.**

N/A

**3.5 – List of all leads referred to SCI by the Arizona Commerce Authority. Additionally, a list of incentives provided by the ACA to the client for successful attraction projects and the reason for unsuccessful attraction projects.**

See ACA Pipeline Report  
See ACA Success Report  
See ACA Closed/Lost Report

Attachment C  
Attachment D  
Attachment E

**3.6 – A report detailing reasons (if known) of why key prospects did not select the region during site selection.**

See Closed/Lost Reason Report      Attachment F

**3.7 – Recommendations as to how the County and the region can improve competitiveness and responses to prospects.**

See 6.0 / 2.2

**3.8 – A report detailing the marketing activities conducted in the previous quarter.**

**Q1**

In partnership with Pima County, SCI announced W. Silver Recycling choosing Tucson for a new location. W. Silver Recycling is one of the nation's leading metals recyclers, with a presence covering the Southwest United States and Mexico through its 10 locations. Tucson is strategically located between W. Silver's flagship location in Santa Teresa, New Mexico as well as the company's Calexico location in southern California. The Tucson location allows for improved service times to its central and southern

Arizona clients, as well as its maquiladora partners in the Mexican state of Sonora. The four-acre site is rail served by Union Pacific for direct mill shipments. This strategic geographic positioning allows each location to provide maximum returns by shipping quality products direct to end customers and eliminating intermediaries.

SCI issued its regular “Select the Sun Corridor” site selector newsletter on July 16. The theme was “Winning as a Region” and topics included a recap of the Leadership Forum and Site Selector Panel Discussion, SkyWest Airlines new hangar at TUS, Belden’s new location in Tucson, and Guaymas nearshoring plans.

On August 29, SCI hosted a Board of Directors Welcome Reception for Dr. Jeff Nasse, new chancellor of Pima Community College. The event was attended by 60 community leaders, business leaders and elected officials.

SCI website key metrics during Quarter 1 include the following — note the high level of activity due to the Healthcare Thrives Campaign:

<u>Month</u>	<u>Views</u>	<u>Users</u>	<u>Event Count</u>
July	18,649	15,216	75,486
August	17,996	15,071	72,424
September	18,056	15,735	86,201

## **Q2**

SCI issued its regular “Select the Sun Corridor” site selector newsletter on October 15. Topics included the new JTED Center for Health and Medical Careers, the Healthcare Thrives in Tucson Campaign, the appointment of Dr. Suresh Garimella as the new UA president, the appointment of Dr. Jeff Nasse as the new PCC president, the latest CBRE ranking of Tucson as an up-and-coming tech talent market, and SCI’s 20<sup>th</sup> anniversary and annual luncheon.

On December 11, SCI issued the SCI/Chamber merger announcement to the site selector database.

SCI website key metrics during Quarter 2 include the following — note the high level of activity due to the Healthcare Thrives Campaign:

<u>Month</u>	<u>Views</u>	<u>Users</u>	<u>Event Count</u>
October	21,314	19,046	110,633
November	18,532	15,761	71,962
December	15,420	12,750	63,081

## **Q3**

SCI issued its regular “Select the Sun Corridor” site selector newsletter on February 7. Topics included the Schnitzer Properties Groundbreaking on January 15, PCC’s opening of its new Center of Excellence in Health Professions, SCI’s Sonora cross border trip, TAA capacity growth, Roche’s celebration of 40 years in Oro Valley and opening of a new building, and Tucson’s GDP growth.

SCI issued President’s Memos on new Chairman’s Circle members, a merger update and invite to its upcoming Kickoff Luncheon on 5/2 celebrating the completion of the merger with the Tucson Metro Chamber, JETRO visit, JTED survey, Aguascalientes visit, highlights of the Area Development Forum and the Business Finland dinner on May 6.

SCI website key metrics during Quarter 3 include the following:

<b><u>Month</u></b>	<b><u>Views</u></b>	<b><u>Users</u></b>	<b><u>Event Count</u></b>
January	9,450	6,450	35,712
February	17,080	11,561	75,235
March	19,857	14,616	85,672

#### **Q4**

SCI issued President’s Memos and invitations to The Chamber of Southern Arizona Kickoff Luncheon, the Private Reception prior, and the Business Finland Dinner.

Strong social media presence continues under the new Chamber of Southern Arizona brand. With the combined social media accounts, The Chamber now has over 7,000 LinkedIn followers, nearly 3,600 Instagram followers and 6,500 Facebook followers.

The Thrive in Tucson social media reach has increased 59% in the last year.

The Healthcare Thrives in Tucson Talent Attraction Campaign continues strong reach and engagement. The 2025 results to date are:

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Beyond immediate hiring needs, we're building Tucson's reputation as a healthcare destination. In addition to sponsor clicks, the campaign continues to drive traffic that is highly engaged – through PDF downloads, Cost of Living Comparisons, Video Starts and spending 5+ minutes per session – indicating their interest in considering Tucson as a place to live and work.

SCI and new Chamber of Southern Arizona website key metrics during Quarter 4 include the following:

<b><u>Month</u></b>	<b><u>Views</u></b>	<b><u>Users</u></b>	<b><u>Event Count</u></b>
April SCI	18,690	15,210	83,628
May SCI	21,248	18,846	104,289
June SCI	18,910	16,759	92,531
June Chamber	1,600	N/A	N/A

**Attachments**

Attachment A – Pipeline Report  
Attachment B – Success Report  
Attachment C – ACA Pipeline Report  
Attachment D – ACA Success Report  
Attachment E – ACA Closed/Lost Report  
Attachment F – Closed/Lost Reason Report



Attachment A - Pipeline Report  
Reporting Period: July 1, 2024 - June 30, 2025

SCI Number	Current Pipeline Stage	Opportunity Name	Industry	Operation Type	Square Feet	Existing or BTS	Total Jobs - 5 years	Average Annual Salary	CapEx - Total	Lead_Source	Attraction /Expansion	Date Added to Pipeline	Owner Name
2223014	Prospect	Luxe 2	Aerospace and Defense	Industrial - Other	100,000	Build-to-Suit	119	\$ 66,665	\$ 31,860,000	SCI Board Mem	BE	29-Aug-22	Susan Dumon
2223057	Prospect	Venus	Clean Energy Technology	Advanced Business Service	TBD	Existing	10	TBD	TBD	Company	BE	28-Mar-23	Susan Dumon
2324001	Prospect	Fleming	Aerospace and Defense	R&D	TBD	Existing	40	\$ 60,000	\$ 10,000,000	Regional Partne	BA	26-Jul-23	Daniela Gallagher
2324004	Prospect	Freight	Transportation and Logisti	Distribution Center	TBD	Existing		TBD	TBD	Local Broker	BA	18-Jul-23	Daniela Gallagher
2324021	Prospect	Slipstream	Clean Energy Technology	Manufacturing	50,000 SF Phase 2	Either	1500	\$ 129,750	\$ 175,000,000	ACA	BA	8-Sep-23	Daniela Gallagher
2324024	Prospect	Pinnacle	Clean Energy Technology	Other	TBD	Existing		TBD	TBD	Company	BA	25-Sep-23	Daniela Gallagher
2324033	Prospect	Charge	Clean Energy Technology	Industrial - Other	10,000	Existing		TBD	TBD	Company	BA	25-Oct-23	Daniela Gallagher
2324052	Prospect	Eagle4	Clean Energy Technology	Manufacturing	1,100,000	Either	600	\$ 65,724	\$ 416,000,000	ACA	BA	7-Feb-24	Daniela Gallagher
2324059	Prospect	Dragonflight	Clean Energy Technology	Manufacturing	TBD	Build-to-Suit	4800	\$ 100,000	\$ 531,942,000	ACA	BA	12-Mar-24	Daniela Gallagher
2324060	Prospect	Copperhead	Clean Energy Technology	Manufacturing	75,000-100,000	Existing	150	\$ 75,000	\$ 5,000,000	ACA	BA	12-Mar-24	Daniela Gallagher
2324061	Prospect	Civil	Clean Energy Technology	Manufacturing	400,000	Existing	300	\$ 60,000	\$ 50,000,000	ACA	BA	12-Mar-24	Daniela Gallagher
2324062	Prospect	Beyond	Consumer Products	Manufacturing	240,000	Existing	148	\$ 65,000	\$ 21,350,000	ACA	BA	21-Mar-24	Daniela Gallagher
2324070	Prospect	Prismatic	Clean Energy Technology	Manufacturing	TBD	Build-to-Suit	600	\$ 70,000	\$ 267,200,000	ACA	BA	9-Apr-24	Daniela Gallagher
2324074	Prospect	Amplification	Clean Energy Technology	Manufacturing	375,000	Either	500	\$ 60,000	\$ 125,000,000	ACA	BA	22-Apr-24	Daniela Gallagher
2324077	Prospect	Frozen	Clean Energy Technology	Manufacturing	TBD	Build-to-Suit	1000	\$ 62,445	\$ 1,000,000,000	ACA	BA	22-May-24	Daniela Gallagher
2324079	Prospect	Fabian	Consumer Products	Manufacturing	TBD	Build-to-Suit	130	\$ 65,000	\$ 240,000,000	ACA	BA	24-May-24	Daniela Gallagher
2324080	Prospect	LiB	Clean Energy Technology	Manufacturing	350,000	Either	150	\$ 70,000	\$ 50,000,000	ACA	BA	28-May-24	Daniela Gallagher
2324083	Prospect	Manatee	Clean Energy Technology	Manufacturing	TBD	Existing	30	TBD	TBD	Regional Partne	BA	4-Jun-24	Daniela Gallagher
2324088	Prospect	Zone	Transportation and Logisti	Distribution Center	TBD	Existing		TBD	TBD	Company	BE	25-Jun-24	Daniela Gallagher
2425004	Prospect	Horizon	Aerospace and Defense	Manufacturing	TBD	Build-to-Suit	507	TBD	\$ 300,000,000	ACA	BA	2-Aug-24	Daniela Gallagher
2425006	Prospect	Tucker	Clean Energy Technology	Manufacturing	120,000	Existing	45	\$ 75,556	\$ 61,000,000	ACA	BA	12-Aug-24	Daniela Gallagher
2425007	Prospect	Podium	Consumer Products	Distribution Center	TBD	Build-to-Suit	1132	\$ 50,000	\$ 475,000,000	Site Selector	BA	22-Aug-24	Daniela Gallagher
2425008	Prospect	Helix	Other	Manufacturing	TBD	Build-to-Suit	160	\$ 55,000	\$ 80,000,000	ACA	BA	27-Aug-24	Daniela Gallagher
2425010	Prospect	Olive	Clean Energy Technology	Manufacturing	350,000	Either	200	\$ 60,000	\$ 100,000,000	ACA	BA	27-Sep-24	Daniela Gallagher
2425014	Prospect	Sharp	Other	Industrial - Other	2,000,000	Build-to-Suit	350	\$ 80,000	\$ 3,000,000,000	SCI Board Mem	BA	2-Oct-24	Susan Dumon
2425015	Prospect	Gold Rush	Other	Manufacturing	TBD	Existing	450		TBD	Site Selector	BA	18-Oct-24	Daniela Gallagher
2425018	Prospect	BRT 2	Clean Energy Technology	Industrial - Other	300,000	Build-to-Suit	115	\$ 61,318	\$ 705,000,000	ACA	BA	22-Oct-24	Daniela Gallagher
2425019	Prospect	Walnut	Clean Energy Technology	Manufacturing	TBD	Build-to-Suit	1253	\$ 50,694	\$ 1,430,660,000	ACA	BA	30-Oct-24	Daniela Gallagher
2425020	Prospect	Cousin	Other	Industrial - Other	TBD	Build-to-Suit	100	TBD	TBD	Regional Partne	BA	5-Nov-24	Susan Dumon
2425022	Prospect	Landing	Other	Industrial - Other	60,000	Either	150	TBD	TBD	Local Broker	BE	18-Nov-24	Daniela Gallagher
2425024	Prospect	Global	Unknown	Manufacturing	TBD	Existing		TBD	TBD	Site Selector	BA	6-Dec-24	Daniela Gallagher
2425025	Prospect	Toro	Clean Energy Technology	Manufacturing	TBD	Existing		TBD	TBD	Regional Partne	BA	12-Dec-24	Daniela Gallagher
2425026	Prospect	OC	Aerospace and Defense	Manufacturing	±150,000	Either	300	\$ 74,517	\$ 102,750,000	ACA	BA	12-Dec-24	Daniela Gallagher
2425028	Prospect	Differentiato	Clean Energy Technology	Manufacturing	125,000	Existing	609	\$ 85,165	\$ 309,600,000	ACA	BA	7-Jan-25	Daniela Gallagher
2425030	Prospect	Cosmic	Aerospace and Defense	Manufacturing	TBD	Existing	10	TBD	TBD	Regional Partne	BA	21-Jan-25	Daniela Gallagher
2425034	Prospect	High Power	Clean Energy Technology	Manufacturing	30,000 - 45,000	Existing	50	\$ 50,000	\$ 1,000,000	ACA	BA	24-Feb-25	Daniela Gallagher
2425035	Prospect	Sunrise	Automotive	Manufacturing	400,000	Existing	400	\$ 75,000	\$ 100,000,000	ACA	BA	24-Feb-25	Daniela Gallagher
2425037	Prospect	Factory 2	Clean Energy Technology	Manufacturing	350,000	Either	600	\$ 66,352	TBD	ACA	BA	24-Feb-25	Daniela Gallagher
2425038	Prospect	Stargate	Other	Industrial - Other	TBD	Existing		TBD	TBD	ACA	BA	24-Feb-25	Daniela Gallagher
2425039	Prospect	RV	Automotive	Manufacturing	300,000	Either	3600	\$ 65,000	\$ 150,000,000	ACA	BA	24-Feb-25	Daniela Gallagher
2425040	Prospect	Flower	Bioscience	Manufacturing	TBD	Existing	3000	TBD	\$ 50,000,000,000	ACA	BA	3-Mar-25	Daniela Gallagher
2425041	Prospect	Tectonix	Consumer Products	Manufacturing	175,000	Existing	100	\$ 85,000	\$ 50,000,000	ACA	BA	6-Mar-25	Daniela Gallagher
2425042	Prospect	Tijuana	Consumer Products	Manufacturing	140,000	Existing		TBD	TBD	Local Broker	BA	4-Mar-25	Daniela Gallagher
2425043	Prospect	Rushmore	Bioscience	Manufacturing	TBD	Existing	1100	\$ 65,000	\$ 3,000,000,000	ACA	BA	18-Mar-25	Daniela Gallagher

Attachment A - Pipeline Report  
Reporting Period: July 1, 2024 - June 30, 2025

SCI Number	Current Pipeline Stage	Opportunity Name	Industry	Operation Type	Square Feet	Existing or BTS	Total Jobs - 5 years	Average Annual Salary	CapEx - Total	Lead_Source	Attraction /Expansion	Date Added to Pipeline	Owner Name
2425046	Prospect	Soak	Other	Manufacturing	200,000	Existing	25	\$ 50,000	\$ 40,000,000	ACA	BA	25-Mar-25	Daniela Gallagher
2425048	Prospect	Noble	Consumer Products	Manufacturing	120,000	Either	75	\$ 55,000	TBD	ACA	BA	8-Apr-25	Daniela Gallagher
2425049	Prospect	Transform	Clean Energy Technology	Manufacturing	100,000	Build-to-Suit		TBD	TBD	Regional Partner	BA	23-Apr-25	Susan Dumon
2425051	Prospect	Vesta 2	Unknown	Manufacturing	250,000	Either	700	\$ 72,500	\$ 125,000,000	ACA	BA	13-May-25	Daniela Gallagher
2425053	Prospect	Frontier	Other	Manufacturing	TBD	Existing	176	\$ 60,000	\$ 178,000,000	Regional Partner	BA	10-Jun-25	Magen Howard
2425057	Prospect	America	Automotive	Manufacturing	TBD	Existing	1706	\$ 59,000	\$ 2,500,000,000	ACA	BA	25-Jun-25	Daniela Gallagher
2122071	Client	Blue*	Other	Other	TBD	Build-to-Suit	1000	\$ 90,000	\$ 3,000,000,000	Site Selector	BA	15-Mar-22	Susan Dumon
2324036	Client	Farm	Other	Manufacturing	TBD	Existing	37	\$ 54,530	TBD	Site Selector	BA	9-Nov-23	Daniela Gallagher
2324039	Client	Wildcat	Other	Other	1,000,000	Build-to-Suit	100	TBD	\$ 800,000,000	Company	BA	28-Nov-23	Daniela Gallagher
2324041	Client	Marathon	Clean Energy Technology	Manufacturing	2,600,000	Either	3240	\$ 60,000	\$ 1,500,000,000	Site Selector	BA	18-Dec-23	Daniela Gallagher
2324046	Client	Lightyear	Clean Energy Technology	Manufacturing	TBD	Build-to-Suit	3060	\$ 50,000	\$ 4,300,000,000	ACA	BA	17-Jan-24	Daniela Gallagher
2324047	Client	Woorian	Clean Energy Technology	Manufacturing	200,000	Either	159	\$ 36,500	\$ 95,000,000	ACA	BA	17-Jan-24	Daniela Gallagher
2324082	Client	Basel	Bioscience	Manufacturing	TBD	Existing	25	\$ 100,000	TBD	Company	BE	4-Jun-24	Daniela Gallagher
2324086	Client	Door	Consumer Products	Manufacturing	TBD	Existing		TBD	TBD	Site Selector	BA	20-Jun-24	Daniela Gallagher
2324087	Client	ARK	Other	Industrial - Other	TBD	Existing		TBD	TBD	SCI Board Member	BE	20-Jun-24	Daniela Gallagher
2425001	Client	Suite	Other	Industrial - Other	TBD	Existing		TBD	TBD	Company	BA	2-Jul-24	Daniela Gallagher
2425009	Client	Patience	Bioscience	R&D	35,000	Existing		TBD	TBD	Regional Partner	BE	5-Sep-24	Daniela Gallagher
2425011	Client	Spark	Aerospace and Defense	Manufacturing	TBD	Existing		TBD	TBD	Regional Partner	BA	30-Sep-24	Daniela Gallagher
2425013	Client	Cloverleaf	Other	Industrial - Other	TBD	Build-to-Suit		TBD	TBD	Regional Partner	BA	30-Sep-24	Daniela Gallagher
2425021	Client	Ranger	Aerospace and Defense	Manufacturing	400,000 SF	Build-to-Suit	250	\$ 120,000	\$ 101,000,000	ACA	BA	6-Nov-24	Daniela Gallagher
2425027	Client	Sky	Aerospace and Defense	Other	TBD	Existing	40	TBD	TBD	Company	BA	6-Jan-25	Daniela Gallagher
2425029	Client	Pigeon	Other	R&D	5,000	Existing	5	\$ 100,000	TBD	Company	BE	8-Jan-25	Daniela Gallagher
2425031	Client	Soleil	Consumer Products	Manufacturing	TBD	Existing		TBD	TBD	Regional Partner	BA	21-Jan-25	Daniela Gallagher
2425036	Client	Melody	Other	Manufacturing	125,000	Existing	315	\$ 79,905	TBD	ACA	BA	24-Feb-25	Daniela Gallagher
2425052	Client	Composite	Clean Energy Technology	Manufacturing	5,640	Existing	50	\$ 52,000	\$ 5,000,000	Local Broker	BA	14-May-25	Magen Howard
2425054	Client	Bella	Other	Manufacturing	450,000	Either	1200	\$ 80,000	\$ 2,000,000,000	ACA	BA	11-Jun-25	Daniela Gallagher
2425055	Client	Cranberry	Consumer Products	Manufacturing	3,000	Existing	30	\$ 75,000	TBD	Company	BA	25-Jun-25	Daniela Gallagher
2425056	Client	Cherry Blossom	Aerospace and Defense	Other	TBD	Existing	200	\$ 60,000	\$ 15,000,000	Company	BE	24-Jun-25	Daniela Gallagher
2425033	Short-List	Vesta	Consumer Products	Manufacturing	300,000	Either	120	TBD	\$ 14,000,000	Site Selector	BA	19-Feb-25	Daniela Gallagher

Attachment B - Success Report  
Reporting Period: July 1, 2024 - June 30, 2025

SCI Number	Opportunity Name	Organization	Industry	Operation Type	Lead_Source	Project Origin	Square Feet	Total Jobs - 5 years	Average Annual Salary	CapEx - Total	Attraction /Expansion	Date Closed	Owner Name
2324055	Silver	W Silver Recycling	Other	Industrial - Other	Company	Texas	TBD	25	\$ 52,975	\$ 4,500,000	BA	22-Aug-24	Daniela Gallagher
2425045	Britannia aka Alpha	Delta Zee Solutions LLC	Aerospace and Defense	Manufacturing	Local Broker	Arizona	30,000	100	\$ 101,000	\$ 2,500,000	BE	27-Jun-25	Daniela Gallagher
2425044	Bryce Canyon aka Bailey	Freeport McMoRan	Clean Energy Technology	R&D	Local Broker	Arizona	30,000	10	\$ 76,240	\$ 1,038,250	BE	27-Jun-25	Daniela Gallagher
2425012	Lucky	Shamrock Food Company	Consumer Products	Distribution Center	Site Selector	Arizona	225,000	125	\$ 51,040	\$ 67,500,000	BA	27-Jun-25	Daniela Gallagher
							TOTAL	260	\$ 71,411	\$ 75,538,250			

Attachment C - ACA Pipeline Report  
Reporting Period: July 1, 2024 - June 30, 2025

SCI Number	Current Pipeline Stage	Opportunity Name	Industry	Operation Type	Square Feet	Existing or BTS	Total Jobs - 5 years	Average Annual Salary	CapEx - Total	Lead_Source	Attraction/Expansion	Date Added to Pipeline	Owner Name
2425004	Prospect	Horizon	Aerospace and Defense	Manufacturing	TBD	Build-to-Suit	507	TBD	\$ 300,000,000	ACA	BA	2-Aug-2024	Daniela Gallagher
2425006	Prospect	Tucker	Clean Energy Technology	Manufacturing	120,000	Existing	45	\$ 75,556	\$ 61,000,000	ACA	BA	12-Aug-2024	Daniela Gallagher
2425008	Prospect	Helix	Other	Manufacturing	TBD	Build-to-Suit	160	\$ 55,000	\$ 80,000,000	ACA	BA	27-Aug-2024	Daniela Gallagher
2425010	Prospect	Olive	Clean Energy Technology	Manufacturing	350,000	Either	200	\$ 60,000	\$ 100,000,000	ACA	BA	27-Sep-2024	Daniela Gallagher
2425018	Prospect	BRT 2	Clean Energy Technology	Industrial - Other	300,000	Build-to-Suit	115	\$ 61,318	\$ 705,000,000	ACA	BA	22-Oct-2024	Daniela Gallagher
2425019	Prospect	Walnut	Clean Energy Technology	Manufacturing	TBD	Build-to-Suit	1253	\$ 50,694	\$ 1,430,660,000	ACA	BA	30-Oct-2024	Daniela Gallagher
2425026	Prospect	OC	Aerospace and Defense	Manufacturing	±150,000	Either	300	\$ 74,517	\$ 102,750,000	ACA	BA	12-Dec-2024	Daniela Gallagher
2425028	Prospect	Differentiator	Clean Energy Technology	Manufacturing	125,000	Existing	609	\$ 85,165	\$ 309,600,000	ACA	BA	7-Jan-2025	Daniela Gallagher
2425034	Prospect	High Power	Clean Energy Technology	Manufacturing	30,000 - 45,000	Existing	50	\$ 50,000	\$ 1,000,000	ACA	BA	24-Feb-2025	Daniela Gallagher
2425035	Prospect	Sunrise	Automotive	Manufacturing	400,000	Existing	400	\$ 75,000	\$ 100,000,000	ACA	BA	24-Feb-2025	Daniela Gallagher
2425037	Prospect	Factory 2	Clean Energy Technology	Manufacturing	350,000	Either	600	\$ 66,352	TBD	ACA	BA	24-Feb-2025	Daniela Gallagher
2425038	Prospect	Stargate	Other	Industrial - Other	TBD	Existing		TBD	TBD	ACA	BA	24-Feb-2025	Daniela Gallagher
2425039	Prospect	RV	Automotive	Manufacturing	300,000	Either	3600	\$ 65,000	\$ 150,000,000	ACA	BA	24-Feb-2025	Daniela Gallagher
2425040	Prospect	Flower	Bioscience	Manufacturing	TBD	Existing	3000	TBD	\$ 50,000,000,000	ACA	BA	3-Mar-2025	Daniela Gallagher
2425041	Prospect	Tectonix	Consumer Products	Manufacturing	175,000	Existing	100	\$ 85,000	\$ 50,000,000	ACA	BA	6-Mar-2025	Daniela Gallagher
2425043	Prospect	Rushmore	Bioscience	Manufacturing	TBD	Existing	1100	\$ 65,000	\$ 3,000,000,000	ACA	BA	18-Mar-2025	Daniela Gallagher
2425046	Prospect	Soak	Other	Manufacturing	200,000	Existing	25	\$ 50,000	\$ 40,000,000	ACA	BA	25-Mar-2025	Daniela Gallagher
2425048	Prospect	Noble	Consumer Products	Manufacturing	120,000	Either	75	\$ 55,000	TBD	ACA	BA	8-Apr-2025	Daniela Gallagher
2425051	Prospect	Vesta 2	Unknown	Manufacturing	250,000	Either	700	\$ 72,500	\$ 125,000,000	ACA	BA	13-May-2025	Daniela Gallagher
2425057	Prospect	America	Automotive	Manufacturing	TBD	Existing	1706	\$ 59,000	\$ 2,500,000,000	ACA	BA	25-Jun-25	Daniela Gallagher
2425021	Client	Ranger	Aerospace and Defense	Manufacturing	400,000 SF	Build-to-Suit	250	\$ 120,000	\$ 101,000,000	ACA	BA	6-Nov-2024	Daniela Gallagher
2425036	Client	Melody	Other	Manufacturing	125,000	Existing	315	\$ 79,905	TBD	ACA	BA	24-Feb-2025	Daniela Gallagher
2425054	Client	Bella	Other	Manufacturing	450,000	Either	1200	\$ 80,000	\$ 2,000,000,000	ACA	BA	11-Jun-2025	Daniela Gallagher

**Reporting Period: July 1, 2024 - June 30, 2025**[illegible]

Attachment E - ACA Closed.Lost Report  
Reporting Period: July 1, 2024 - June 30, 2025

SCI Number	Opportunity Name	Industry	Operation Type	Lead Source	Project Origin	Square Feet	Total Jobs - 5 years	Average Annual Salary	CapEx - Total	State Reason	Attraction/ Expansion	Date Closed	Owner Name
2223075	Albatross	Clean Energy Technology	Manufacturing	ACA	Unknown	400,000	310	\$ 57,100	\$ 420,000,000	Project Canceled	BA	31-Aug-24	Daniela Gallagher
2223087	BRT	Clean Energy Technology	Manufacturing	ACA	Unknown	TBD	435	\$ 57,935	\$ 1,000,600,000	Client Unresponsive	BA	31-Aug-24	Daniela Gallagher
2223078	Cement	Clean Energy Technology	Manufacturing	ACA	Unknown	50,000	30	\$ 59,860	\$ 2,400,000	Client Unresponsive	BA	31-Aug-24	Daniela Gallagher
2223085	Chocolate	Other	Manufacturing	ACA	Unknown	1,000,000	800	\$ 50,000	\$ 100,000,000	Client Unresponsive	BA	31-Aug-24	Daniela Gallagher
2324013	Coho	Clean Energy Technology	Manufacturing	ACA	Unknown	676,000	685	\$ 60,215	\$ 67,200,000	Client Unresponsive	BA	31-Aug-24	Daniela Gallagher
2324008	Dash	Other	Manufacturing	ACA	Other	380,000	100	TBD	\$ 50,000,000	Unknown	BA	31-Aug-24	Daniela Gallagher
2223071	Element	Clean Energy Technology	Manufacturing	ACA	Unknown	175,000	280	\$ 50,000	\$ 150,000,000	Project Canceled	BA	31-Aug-24	Daniela Gallagher
2324018	Escalade	Clean Energy Technology	Manufacturing	ACA	Unknown	TBD	1000	\$ 70,000	\$ 2,000,000,000	Project Canceled	BA	31-Aug-24	Daniela Gallagher
2324002	Gila	Clean Energy Technology	Manufacturing	ACA	Unknown	400,000	1475	\$ 77,051	\$ 356,000,000	Client Unresponsive	BA	31-Aug-24	Daniela Gallagher
2324016	Meera	Clean Energy Technology	Manufacturing	ACA	Unknown	500,000	600	\$ 65,000	\$ 28,000,000	Client Unresponsive	BA	31-Aug-24	Daniela Gallagher
2223061	Odin	Clean Energy Technology	Manufacturing	ACA	Unknown	200,000	412	\$ 60,170	\$ 12,425,000	Client Unresponsive	BA	31-Aug-24	Daniela Gallagher
2324009	Plug-In	Clean Energy Technology	Manufacturing	ACA	Unknown	550,000	555	\$ 48,858	\$ 137,600,000	Client Unresponsive	BA	31-Aug-24	Daniela Gallagher
2223052	Songdo	Bioscience	Manufacturing	ACA	Other	700,000 - 1.5M SF	300	\$ 90,000	\$ 300,000,000	Client Unresponsive	BA	31-Aug-24	Daniela Gallagher
2223081	SpaceDrone	Aerospace and Defense	Manufacturing	ACA	California	25k-50k	204	\$ 109,353	\$ 29,326,635	Lack of Financing	BA	31-Aug-24	Daniela Gallagher
2223082	Sunlit	Clean Energy Technology	Manufacturing	ACA	California	TBD	200	\$ 49,274	\$ 459,000,000	Client Unresponsive	BA	31-Aug-24	Daniela Gallagher
2223083	Tan	Clean Energy Technology	Manufacturing	ACA	Unknown	TBD	163	\$ 85,123	\$ 1,000,000,000	Client Unresponsive	BA	31-Aug-24	Daniela Gallagher
2324006	Vulcan	Clean Energy Technology	Manufacturing	ACA	Unknown	200,000	300	\$ 50,000	\$ 300,000,000	Client Unresponsive	BA	31-Aug-24	Daniela Gallagher
2324014	Wildflower	Automotive	Manufacturing	ACA	Unknown	3,150,000	2300	TBD	TBD	Project Canceled	BA	31-Aug-24	Daniela Gallagher
2324066	BraveTrain	Other	Manufacturing	ACA	Unknown	TBD	120	\$ 58,000	\$ 362,958,600	Other - See Other Info for Detail	BA	31-Dec-24	Daniela Gallagher
2324058	CFAB	Other	Manufacturing	ACA	California	20,000	100	\$ 43,429	\$ 3,700,000	Client Unresponsive	BA	31-Dec-24	Daniela Gallagher
2324023	Detergent	Consumer Products	Manufacturing	ACA	Unknown	300,000	40	\$ 50,000	\$ 10,000,000	Client Unresponsive	BA	31-Dec-24	Daniela Gallagher
2324027	Heavy 2	Clean Energy Technology	Manufacturing	ACA	Unknown	50,000	38	\$ 67,526	\$ 32,800,000	Client Unresponsive	BA	31-Dec-24	Daniela Gallagher
2324042	Kobalt	Other	Distribution Center	ACA	Unknown	50,000 SF	23	\$ 59,565	\$ 1,400,000	Project Canceled	BA	31-Dec-24	Daniela Gallagher
2324049	Powell	Clean Energy Technology	Manufacturing	ACA	Unknown	125,000 SF	200	\$ 61,000	\$ 262,000,000	Client Unresponsive	BA	31-Dec-24	Daniela Gallagher
2324048	Roar	Clean Energy Technology	Industrial - Other	ACA	Unknown	85,000	20	\$ 110,000	\$ 129,000,000	Client Unresponsive	BA	31-Dec-24	Daniela Gallagher
2324067	Saguaro	Aerospace and Defense	Manufacturing	ACA	Unknown	TBD	300	\$ 100,000	\$ 50,000,000	Client Unresponsive	BA	31-Dec-24	Daniela Gallagher
2324029	Scorpien 3	Clean Energy Technology	Manufacturing	ACA	Unknown	TBD	70	\$ 61,071	\$ 66,000,000	Client Unresponsive	BA	31-Dec-24	Daniela Gallagher
2324056	Sieve	Other	Manufacturing	ACA	Unknown	50,000	35	\$ 80,429	\$ 15,400,000	Client Unresponsive	BA	31-Dec-24	Daniela Gallagher
2324030	Spot Take 2	Bioscience	Manufacturing	ACA	Unknown	30,000	300	\$ 103,000	\$ 436,000,000	Project Canceled	BA	31-Dec-24	Daniela Gallagher
2324057	Stainless	Other	Manufacturing	ACA	Unknown	200,000	200	\$ 50,000	\$ 35,000,000	Client Unresponsive	BA	31-Dec-24	Daniela Gallagher
2324032	Neptune 2023	Clean Energy Technology	Manufacturing	ACA	Unknown	TBD	1400	\$ 55,000	\$ 1,400,000,000	Client Unresponsive	BA	14-Feb-25	Daniela Gallagher
2324073	Bonjour	Aerospace and Defense	Manufacturing	ACA	Unknown	38,000	57	\$ 45,000	\$ 11,530,000	Other - See Other Info for Detail	BA	18-Feb-25	Daniela Gallagher
2324069	Giga	Clean Energy Technology	Manufacturing	ACA	Unknown	4,200,000	600	\$ 55,000	\$ 800,000,000	Political	BA	18-Feb-25	Daniela Gallagher
2324063	Turtle	Financial Services/Insurance	Advanced Business Services	ACA	Unknown	500,000	3200	\$ 90,000	\$ 100,000,000	Client Unresponsive	BA	18-Feb-25	Daniela Gallagher
2324071	AGI	Other	Advanced Business Services	ACA	Unknown	25,000	765	\$ 128,376	\$ 5,750,000	Unknown	BA	3-Mar-25	Daniela Gallagher
2324045	Compass	Consumer Products	Manufacturing	ACA	Unknown	30,000	70	\$ 40,000	\$ 3,000,000	Project Canceled	BA	3-Mar-25	Daniela Gallagher
2425023	Feather	Clean Energy Technology	Manufacturing	ACA	Unknown	300,000	626	\$ 59,247	\$ 90,000,000	Insufficient Real Estate	BA	3-Mar-25	Daniela Gallagher
2425003	Future	Other	R&D	ACA	Unknown	30,000	490	TBD		Other - See Other Info for Detail	BA	3-Mar-25	Daniela Gallagher
2324084	Hibiscus	Other	Manufacturing	ACA	Unknown	50,000	26	\$ 49,000	\$ 15,000,000	Other - See Other Info for Detail	BA	3-Mar-25	Daniela Gallagher
2324019	King	Healthcare	Advanced Business Services	ACA	Minnesota	6,000	32	\$ 138,156	\$ 1,000,000	Project Canceled	BA	3-Mar-25	Daniela Gallagher
2324081	Pinnacle 2	Other	Manufacturing	ACA	Unknown	200,000	200	\$ 59,000	\$ 30,000,000	Other - See Other Info for Detail	BA	3-Mar-25	Daniela Gallagher
2324065	Potenza	Bioscience	Manufacturing	ACA	Other	20,000	100	\$ 61,685	\$ 11,806,425	Other - See Other Info for Detail	BA	3-Mar-25	Daniela Gallagher
2324064	Refurbished	Aerospace and Defense	Manufacturing	ACA	Unknown	150,000	164	\$ 64,878	\$ 41,000,000	Unknown	BA	3-Mar-25	Daniela Gallagher
2324037	Sunny	Consumer Products	Manufacturing	ACA	China	90,000	150	TBD	\$ 10,000,000	Project Canceled	BA	3-Mar-25	Daniela Gallagher
2425017	Trailer	Automotive	Manufacturing	ACA	Unknown	TBD	70	\$ 111,715	\$ 22,000,000	Insufficient Real Estate	BA	3-Mar-25	Daniela Gallagher
2324075	Vanadium	Clean Energy Technology	Manufacturing	ACA	Unknown	200,000	131	\$ 103,626	\$ 190,810,000	Unknown	BA	3-Mar-25	Daniela Gallagher



Attachment F - Closed/ Lost Reason Report  
Reporting Period: July 1, 2024 - June 30, 2025

SCI Number	Opportunity Name	Industry	Operation Type	Lead Source	Project Origin	Square Feet	Total Jobs - 5 years	Average Annual Salary	CapEx - Total	State Reason	Date Closed	Owner Name
2324054	Adios	Aerospace and Defense	Manufacturing	Regional Partner	Unknown		1500	TBD	TBD	Unknown	26-Jul-24	Daniela Gallagher
2324022	Med	Bioscience	Manufacturing	Local Broker	California	25,000		TBD	TBD	Client Unresponsive	29-Jul-24	Daniela Gallagher
2223075	Albatross	Clean Energy Technology	Manufacturing	ACA	Unknown	400,000	310	\$ 57,100	\$ 420,000,000	Project Canceled	31-Aug-24	Daniela Gallagher
2223087	BRT	Clean Energy Technology	Manufacturing	ACA	Unknown		435	\$ 57,935	\$ 1,000,600,000	Client Unresponsive	31-Aug-24	Daniela Gallagher
2223078	Cement	Clean Energy Technology	Manufacturing	ACA	Unknown	50,000	30	\$ 59,860	\$ 2,400,000	Client Unresponsive	31-Aug-24	Daniela Gallagher
2223085	Chocolate	Other	Manufacturing	ACA	Unknown	1,000,000	800	\$ 50,000	\$ 100,000,000	Client Unresponsive	31-Aug-24	Daniela Gallagher
2324013	Coho	Clean Energy Technology	Manufacturing	ACA	Unknown	676,000	685	\$ 60,215	\$ 67,200,000	Client Unresponsive	31-Aug-24	Daniela Gallagher
2324008	Dash	Other	Manufacturing	ACA	Other	380,000	100	TBD	\$ 50,000,000	Unknown	31-Aug-24	Daniela Gallagher
2223071	Element	Clean Energy Technology	Manufacturing	ACA	Unknown	175,000	280	\$ 50,000	\$ 150,000,000	Project Canceled	31-Aug-24	Daniela Gallagher
2324018	Escalade	Clean Energy Technology	Manufacturing	ACA	Unknown		1000	\$ 70,000	\$ 2,000,000,000	Project Canceled	31-Aug-24	Daniela Gallagher
2324002	Gila	Clean Energy Technology	Manufacturing	ACA	Unknown	400,000	1475	\$ 77,051	\$ 356,000,000	Client Unresponsive	31-Aug-24	Daniela Gallagher
2324016	Meera	Clean Energy Technology	Manufacturing	ACA	Unknown	500,000	600	\$ 65,000	\$ 28,000,000	Client Unresponsive	31-Aug-24	Daniela Gallagher
2223061	Odin	Clean Energy Technology	Manufacturing	ACA	Unknown	200,000	412	\$ 60,170	\$ 12,425,000	Client Unresponsive	31-Aug-24	Daniela Gallagher
2324009	Plug-In	Clean Energy Technology	Manufacturing	ACA	Unknown	550,000	555	\$ 48,858	\$ 137,600,000	Client Unresponsive	31-Aug-24	Daniela Gallagher
2223052	Songdo	Bioscience	Manufacturing	ACA	Other	700,000 - 1.5M SF	300	\$ 90,000	\$ 300,000,000	Client Unresponsive	31-Aug-24	Daniela Gallagher
2223081	SpaceDrone	Aerospace and Defense	Manufacturing	ACA	California	25k-50k	204	\$ 109,353	\$ 29,326,635	Lack of Financing	31-Aug-24	Daniela Gallagher
2223082	Sunlit	Clean Energy Technology	Manufacturing	ACA	California	TBD	200	\$ 49,274	\$ 459,000,000	Client Unresponsive	31-Aug-24	Daniela Gallagher
2223083	Tan	Clean Energy Technology	Manufacturing	ACA	Unknown	TBD	163	\$ 85,123	\$ 1,000,000,000	Client Unresponsive	31-Aug-24	Daniela Gallagher
2324006	Vulcan	Clean Energy Technology	Manufacturing	ACA	Unknown	200,000	300	\$ 50,000	\$ 300,000,000	Client Unresponsive	31-Aug-24	Daniela Gallagher
2324014	Wildflower	Automotive	Manufacturing	ACA	Unknown	3,150,000	2300	TBD	TBD	Project Canceled	31-Aug-24	Daniela Gallagher
2324068	Duster	Other	Other	Company	Kansas	TBD	30	\$ 95,000	TBD	Client Unresponsive	25-Sep-24	Daniela Gallagher
2324085	TPK	Other	Manufacturing	Regional Partner	Mexico	TBD	25		TBD	Project Canceled	16-Dec-24	Daniela Gallagher
2324066	BraveTrain	Other	Manufacturing	ACA	Unknown	TBD	120	\$ 58,000	\$ 362,958,600	Other - See Other Info for I	31-Dec-24	Daniela Gallagher
2324058	CFAB	Other	Manufacturing	ACA	California	20,000	100	\$ 43,429	\$ 3,700,000	Client Unresponsive	31-Dec-24	Daniela Gallagher
2324053	Core	Clean Energy Technology	Other	Company	Australia	TBD		TBD		Client Unresponsive	31-Dec-24	Daniela Gallagher
2324023	Detergent	Consumer Products	Manufacturing	ACA	Unknown	300,000	40	\$ 50,000	\$ 10,000,000	Client Unresponsive	31-Dec-24	Daniela Gallagher
2324027	Heavy 2	Clean Energy Technology	Manufacturing	ACA	Unknown	50,000	38	\$ 67,526	\$ 32,800,000	Client Unresponsive	31-Dec-24	Daniela Gallagher
2324042	Kobalt	Other	Distribution Center	ACA	Unknown	50,000 SF	23	\$ 59,565	\$ 1,400,000	Project Canceled	31-Dec-24	Daniela Gallagher
2324049	Powell	Clean Energy Technology	Manufacturing	ACA	Unknown	125,000 SF	200	\$ 61,000	\$ 262,000,000	Client Unresponsive	31-Dec-24	Daniela Gallagher
2324048	Roar	Clean Energy Technology	Industrial - Other	ACA	Unknown	85,000	20	\$ 110,000	\$ 129,000,000	Client Unresponsive	31-Dec-24	Daniela Gallagher
2324067	Saguaro	Aerospace and Defense	Manufacturing	ACA	Unknown	TBD	300	\$ 100,000	\$ 50,000,000	Client Unresponsive	31-Dec-24	Daniela Gallagher
2324029	Scorpien 3	Clean Energy Technology	Manufacturing	ACA	Unknown	TBD	70	\$ 61,071	\$ 66,000,000	Client Unresponsive	31-Dec-24	Daniela Gallagher
2324028	Secure	Other	Other	Company	Unknown	TBD		TBD	TBD	Client Unresponsive	31-Dec-24	Daniela Gallagher
2324056	Sieve	Other	Manufacturing	ACA	Unknown	50,000	35	\$ 80,429	\$ 15,400,000	Client Unresponsive	31-Dec-24	Daniela Gallagher
2324030	Spot Take 2	Bioscience	Manufacturing	ACA	Unknown	30,000	300	\$ 103,000	\$ 436,000,000	Project Canceled	31-Dec-24	Daniela Gallagher
2324057	Stainless	Other	Manufacturing	ACA	Unknown	200,000	200	\$ 50,000	\$ 35,000,000	Client Unresponsive	31-Dec-24	Daniela Gallagher
2425002	Data M	Other	Industrial - Other	Site Selector	Unknown	TBD		TBD	TBD	Project Canceled	8-Jan-25	Daniela Gallagher
2324032	Neptune 202	Clean Energy Technology	Manufacturing	ACA	Unknown	TBD	1400	\$ 55,000	\$ 1,400,000,000	Client Unresponsive	14-Feb-25	Daniela Gallagher
2324073	Bonjour	Aerospace and Defense	Manufacturing	ACA	Unknown	38,000	57	\$ 45,000	\$ 11,530,000	Other - See Other Info for I	18-Feb-25	Daniela Gallagher
2324069	Giga	Clean Energy Technology	Manufacturing	ACA	Unknown	4,200,000	600	\$ 55,000	\$ 800,000,000	Political	18-Feb-25	Daniela Gallagher
2324063	Turtle	Financial Services/Insurance	Advanced Business Services	ACA	Unknown	500,000	3200	\$ 90,000	\$ 100,000,000	Client Unresponsive	18-Feb-25	Daniela Gallagher
2324071	AGI	Other	Advanced Business Services	ACA	Unknown	25,000	765	\$ 128,376	\$ 5,750,000	Unknown	3-Mar-25	Daniela Gallagher
2324045	Compass	Consumer Products	Manufacturing	ACA	Unknown	30,000	70	\$ 40,000	\$ 3,000,000	Project Canceled	3-Mar-25	Daniela Gallagher
2425023	Feather	Clean Energy Technology	Manufacturing	ACA	Unknown	300,000	626	\$ 59,247	\$ 90,000,000	Insufficient Real Estate	3-Mar-25	Daniela Gallagher

Attachment F - Closed/ Lost Reason Report  
Reporting Period: July 1, 2024 - June 30, 2025

SCI Number	Opportunity Name	Industry	Operation Type	Lead Source	Project Origin	Square Feet	Total Jobs - 5 years	Average Annual Salary	CapEx - Total	State Reason	Date Closed	Owner Name
2425003	Future	Other	R&D	ACA	Unknown	30,000	490	TBD	TBD	Other - See Other Info for L	3-Mar-25	Daniela Gallagher
2324084	Hibiscus	Other	Manufacturing	ACA	Unknown	50,000	26	\$ 49,000	\$ 15,000,000	Other - See Other Info for L	3-Mar-25	Daniela Gallagher
2324019	King	Healthcare	Advanced Business Services	ACA	Minnesota	6,000	32	\$ 138,156	\$ 1,000,000	Project Canceled	3-Mar-25	Daniela Gallagher
2324081	Pinnacle 2	Other	Manufacturing	ACA	Unknown	200,000	200	\$ 59,000	\$ 30,000,000	Other - See Other Info for L	3-Mar-25	Daniela Gallagher
2324065	Potenza	Bioscience	Manufacturing	ACA	Other	20,000	100	\$ 61,685	\$ 11,806,425	Other - See Other Info for L	3-Mar-25	Daniela Gallagher
2324064	Refurbished	Aerospace and Defense	Manufacturing	ACA	Unknown	150,000	164	\$ 64,878	\$ 41,000,000	Unknown	3-Mar-25	Daniela Gallagher
2324037	Sunny	Consumer Products	Manufacturing	ACA	China	90,000	150		\$ 10,000,000	Project Canceled	3-Mar-25	Daniela Gallagher
2425017	Trailer	Automotive	Manufacturing	ACA	Unknown	TBD	70	\$ 111,715	\$ 22,000,000	Insufficient Real Estate	3-Mar-25	Daniela Gallagher
2324075	Vanadium	Clean Energy Technology	Manufacturing	ACA	Unknown	200,000	131	\$ 103,626	\$ 190,810,000	Unknown	3-Mar-25	Daniela Gallagher
2425005	Chuck	Bioscience	Manufacturing	Company	Maryland	TBD		TBD	TBD	Client Unresponsive	8-Apr-25	Daniela Gallagher
2425047	Everest	Unknown	Manufacturing	Local Broker	Unknown	TBD		TBD	TBD	Insufficient Real Estate	8-Apr-25	Daniela Gallagher
2425032	Palm	Bioscience	Manufacturing	Company	Florida	17,609		TBD	TBD	Political	8-Apr-25	Daniela Gallagher
2425050	Horizon	Consumer Products	Manufacturing	Site Selector	China	1,000,000	500	\$ 75,000	TBD	Political	9-Jun-25	Daniela Gallagher
2324051	Stewart	Aerospace and Defense	Manufacturing	Company	Arizona	TBD	25	TBD	TBD	Project Canceled	9-Jun-25	Daniela Gallagher